



## The Purchasing Memo

**Date:** July 24, 2026

**To:** Governing Body, Finance Committee, and Quality of Life Committee

**Via:** Chief Brian Moya, Interim City Manager

Ben Valdez, Interim Chief of Police B. Valdez  
B. Valdez (Jul 24, 2026 14:49:32 MDT)

**From:** Lawrence Barnett, Deputy Chief of Police Lawrence Barnett  
Lawrence Barnett (Jul 24, 2026 13:36:49 MDT)

**Subject:** FY27 Vehicle Purchase Request

**Vendor Name:** Chalmers Ford, MHQ, Code 3 Service LLC

**Munis Vendor Number:** 1693, 3527,8602

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### ITEM AND ISSUE:

Request for the Approval of FY27 Police Vehicle Purchase Request. Total Amount is \$2,209,187.75 for 24 vehicles, and equipment and labor costs associated with each vehicle. (Lawrence Barnett, Deputy Chief of Police, [lbarnett@santafenm.gov](mailto:lbarnett@santafenm.gov))

### BACKGROUND AND SUMMARY:

As part of the annual fleet replacement, the Santa Fe Police Department is requesting the purchase of 24 vehicles, including the purchase of the equipment and labor costs associated with each vehicle. The 24 police vehicles and associated equipment are imperative to maintain the operational capability of the Police Department. The following is the list of vehicles to be purchased.

| VEHICLES                     | COSTS                 | ORG#    | OBJ#   |
|------------------------------|-----------------------|---------|--------|
| Ford Police Interceptor (7)  | \$359,605.75          | 2230310 | 570950 |
| Ford 150 Responder (9)       | \$460,107.90          | 1000310 | 570950 |
| Ford 150 Responder (8)       | \$413,024.80          | 2230310 | 570950 |
| Total costs for 24 vehicles: | <b>\$1,232,738.45</b> |         |        |

| EQUIPMENT                                                                   | COSTS        |
|-----------------------------------------------------------------------------|--------------|
| ➤ Vehicle emergency/safety equipment, emergency lights, radio speaker, etc. | \$815,826.75 |
| ➤ Radios                                                                    | \$160,586.55 |

Total costs for equipment and installation: **\$976,413.30**

**Grand total purchase cost: Vehicles, equipment and installation** **\$2,209,187.75**

### Ford Police Interceptor Utility EcoBoost

Seven (7) Police Interceptor Utility vehicles will be purchased to replace the current Police Interceptor sedans that need replacement for the Patrol Section. The vehicles will be up fitted with the latest communication equipment, including police radios, mobile data terminals, and modems to work with our Dispatch Communications System, Records Management System and in car camera system.

The vehicle platform can accommodate varying sizes and compositions of officers while wearing protective and duty equipment. The ingress/egress for the vehicle does not require the officer to crouch down when entering the vehicle or to exit the vehicle from a crouched position. This can assist with minimizing issues with back pain, neck pain, and leg strain caused by entering/exiting the vehicle and minimizing lost time due to employee injuries. This remains a challenge with large statured officers who are issued a Police Interceptor sedan and often require them being placed in an Interceptor Utility if available.

The vehicle also provides sufficient secured storage space to accommodate communications equipment, duty equipment while also making it readily available for deployment or service when needed. The vehicle platform is also able to safely operate within the manufacturers' recommended payload capacity and gross vehicle weight rating (GVWR) without causing excessive brake, tire, and transmission wear when police vehicle equipment is installed, and duty equipment is loaded for duty use.

The vehicle comes standard as an all-wheel drive drivetrain providing improved handling stability and traction in all driving conditions. This is well suited for our community as we see all seasons. It is also the only vehicle, worldwide, that is engineered to meet the 75-mph rear-impact crash test that provides significant officer protection during a rear impact crash. Rear impact crashes are prone to occur while conducting traffic enforcement on roadways while a vehicle is parked on or alongside the roadway.

The vehicle is powered by the proven EcoBoost engine, which is reliable, fuel efficient and has allowed our Department to maintain an operational fleet with emergency response capability suitable to stand up to the rigorous work environment for law enforcement vehicles.

### **Ford F150 Responder**

A total of 17 Ford F150 Responder trucks will be purchased. 8 Ford F150 Responders will be purchased for Administration and assigned to Police Commanders. 4 Ford F150 Responders will be purchased for the K9 Unit to replace their current trucks and sport utility vehicles. 3 Ford F150 Responders will be purchased for Patrol to be assigned to Patrol Lieutenants. 2 Ford F150 Responders will be purchased for Recruiting to replace their current trucks.

For this model year, the F150 Responder costs less than the Police Interceptor. The F150 Responder will assist personnel with the demands of their assignment and to allow additional flexibility to assist with completing tasks such as transporting large items or accessing locations where the terrain is challenging.

The vehicle is pursuit rated, with considerable street performance and off-road capability. The vehicle features a Torque-On Demand four-wheel drive which continually monitors and adjusts power delivery to all wheels to optimize traction based on road conditions or terrain. This capability allows deployment during inclement weather and in areas where roads are not well maintained within our jurisdiction. The standard vehicle engine and only offering is a 3.5L EcoBoost V6 engine and a 10-speed automatic.

The vehicle also provides sufficient secured storage space to accommodate communications equipment, duty equipment, and protective equipment while also making it readily available for deployment or service when needed. The vehicle platform is also able to safely operate within the manufacturers' recommended payload capacity and gross vehicle weight rating (GVWR) without causing excessive brake, tire, and transmission wear when police vehicle equipment is installed and duty equipment is loaded for duty use.

The vehicles will be up fitted with the latest communication equipment including police radio, mobile data terminal, and modem to work with our Dispatch Communications System and Records Management System.

**PRIOR APPROVALS AND SUPPORTING INFORMATION:**

**FUNDING SOURCE:**

**Fund Name/Number:** General Fund/ Fund 100

**Munis Org Name/Number:** Police Admin/ 1000310

**Munis Object Name/Number:** Vehicles/ 570950

**Fund Name/Number:** Law Enforcement Fund/ Fund 223

**Munis Org Name/Number:** Police Admin/ 2230310

**Munis Object Name/Number:** Vehicles/ 570950

**Fund Name/Number:** Law Enforcement Fund/ Fund 223

**Munis Org Name/Number:** Police Admin/ 2230310

**Munis Object Name/Number:** Vehicle Outfitting/ 570575

**Fund Name/Number:** General Fund/ Fund 100

**Munis Org Name/Number:** Police Admin/ 1000310

**Munis Object Name/Number:** Vehicle Outfitting/ 570575

**Budget Officer / Designee:** Andrew J. Hopkins **Date:** 07/28/2026

**Budget Officer Comment/Exceptions:** \_\_\_\_\_

**PROCUREMENT METHOD:**

**The procurement method used was NMSA 1978, Section 13-1-129, Statewide Price Agreement**

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**New Mexico Statewide or Other New Mexico Governmental Price Agreements** - This procurement was conducted under the authority of NMSA 1978, Section 13-1-129, which permits the City to utilize price agreements established by the State of New Mexico or other New Mexico governmental entities. The underlying contract was competitively solicited and awarded on **4/25/2022** with **20-00000-21-000030** till **4/24/2027**. By purchasing through this agreement, the City secured the requested services from **Chalmers Ford DBA MHQ** while saving both time and administrative costs associated with conducting separate solicitation. Leveraging this competitively awarded contract provides the best value to the City and conserves taxpayer resources.

**New Mexico Statewide or Other New Mexico Governmental Price Agreements** - This procurement was conducted under the authority of NMSA 1978, Section 13-1-129, which permits the City to utilize price agreements established by the State of New Mexico or other New Mexico governmental entities. The underlying contract was

competitively solicited and awarded on **08/05/2024** with **40-00000-24-000068** till **8/05/2027**. By purchasing through this agreement, the City secured the requested services from **Don Chalmers Ford** while saving both time and administrative costs associated with conducting separate solicitation. Leveraging this competitively awarded contract provides the best value to the City and conserves taxpayer resources.

**New Mexico Statewide or Other New Mexico Governmental Price Agreements** - This procurement was conducted under the authority of NMSA 1978, Section 13-1-129, which permits the City to utilize price agreements established by the State of New Mexico or other New Mexico governmental entities. The underlying contract was competitively solicited and awarded on **11/18/2020** with **10-00000-20-000048** till **11/17/2026**. By purchasing through this agreement, the City secured the requested services from **Code 3 Service LLC** while saving both time and administrative costs associated with conducting separate solicitation. Leveraging this competitively awarded contract provides the best value to the City and conserves taxpayer resources.

**Chief Procurement Officer (CPO)/Designee:**  **Date:** 07/28/2026

**CPO Comment/Exceptions:** \_\_\_\_\_

#### ASSOCIATED APPROVALS:

**IT Components included?** ☒ Yes | ☐ No

**Approval:**  Eric Candelaria (Jul 24, 2026 17:11:55 MDT) **Title:** \_\_\_\_\_ **Date:** 07/24/2026

**Comment/Exceptions:** \_\_\_\_\_

**Vehicles included?** ☒ Yes | ☐ No

**Approval:**  David Barrillo (Jul 28, 2026 08:21:04 MDT) **Title:** Fleet manager **Date:** 07/28/2026

**Comment/Exceptions:** No comment

**Is this a Capital Asset or Project?** ☒ Yes | ☐ No

**Project Ledger Number:** \_\_\_\_\_

**Approval:** \_\_\_\_\_ **Title:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Comment/Exceptions:** \_\_\_\_\_

#### ATTACHMENTS:

Vendors Quotes

Procurement Document: statewide price agreements



# fy27 vehicle purchase- updated memo

Final Audit Report

2026-07-28

|                              |                                                   |
|------------------------------|---------------------------------------------------|
| Created:                     | 2026-07-24                                        |
| By:                          | TARA RICO (trrico@santafenm.gov)                  |
| Status:                      | Signed                                            |
| Transaction ID:              | CBJCHBCAABAAIXgIVkM5Nf7pLQ4S4kY1VoGVK6DKr1DD      |
| Documents:                   | fy27 vehicle purchase- updated memo.pdf (4 pages) |
| Number of Documents:         | 1                                                 |
| Document page count:         | 4                                                 |
| Number of supporting files:  | 0                                                 |
| Supporting files page count: | 0                                                 |

## "fy27 vehicle purchase- updated memo" History



Document created by TARA RICO (trrico@santafenm.gov)

2026-07-24 - 7:30:57 PM GMT- IP address: 63.232.20.2



Document emailed to lbarnett@santafenm.gov for signature

2026-07-24 - 7:35:24 PM GMT



Email viewed by lbarnett@santafenm.gov

2026-07-24 - 7:35:58 PM GMT- IP address: 76.127.0.114



Signer lbarnett@santafenm.gov entered name at signing as Lawrence Barnett

2026-07-24 - 7:36:47 PM GMT- IP address: 76.127.0.114



Document e-signed by Lawrence Barnett (lbarnett@santafenm.gov)

Signature Date: 2026-07-24 - 7:36:49 PM GMT - Time Source: server- IP address: 76.127.0.114 - Signature Appearance Selected: MOBILE\_TYPE



Document emailed to bpvaldez@santafenm.gov for signature

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Signer bpvaldez@santafenm.gov entered name at signing as B. Valdez

2026-07-24 - 8:49:30 PM GMT- IP address: 107.126.26.48



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2026-07-24 - 8:49:34 PM GMT



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2026-07-24 - 11:11:42 PM GMT- IP address: 104.47.65.254



Document e-signed by Eric Candelaria (edcandelaria@santafenm.gov)

Signature Date: 2026-07-24 - 11:11:55 PM GMT - Time Source: server- IP address: 63.232.20.2 - Signature Appearance Selected: DRAW



Document emailed to David Jaramillo (dmjaramillo@santafenm.gov) for signature

2026-07-24 - 11:11:57 PM GMT



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2026-07-27 - 2:42:00 PM GMT- IP address: 174.234.5.190



Email viewed by David Jaramillo (dmjaramillo@santafenm.gov)

2026-07-28 - 2:20:24 PM GMT- IP address: 174.234.2.230



Document e-signed by David Jaramillo (dmjaramillo@santafenm.gov)

Signature Date: 2026-07-28 - 2:21:04 PM GMT - Time Source: server- IP address: 174.234.2.230 - Signature Appearance Selected: MOBILE\_DRAW



Agreement completed.

2026-07-28 - 2:21:04 PM GMT



2500 Rio Rancho Blvd  
Rio Rancho, NM 87124

# Proposal

QUOTE TO: City of Santa Fe Police Department

SHIPPED TO: Ford Explorer Police Interceptor AWD-- Agate Black  
3.0L Ecobost

PROPOSAL # 061026-9  
PROPOSAL DATE June 10th, 2026  
MEMBER PO #.  
TERMS Due on Receipt  
SALES REP Jocelyn Hernandez  
SHIPPED VIA Pick UP  
F.O.B.  
PREPAID or COLLECT

| QUANTITY                       | DESCRIPTION                                       | UNIT PRICE      | AMOUNT            |
|--------------------------------|---------------------------------------------------|-----------------|-------------------|
|                                | <b>NMSPA# 40-00000-24-00068</b>                   |                 |                   |
| 7                              | <u>Item 9: Mid-Size Sport Utility Vehicle SUV</u> | \$ 53,715.00    | \$ 376,005.00     |
|                                | Options:                                          |                 | \$ -              |
|                                | Cloth Buckets/Vinyl                               |                 | \$ -              |
|                                | 10- Speed Automatic Transmission                  |                 | \$ -              |
|                                | Police Engine Idle Feature                        |                 | \$ -              |
|                                | Blind Spot Detection                              |                 | \$ -              |
|                                | Remote Keyless Entry                              |                 | \$ -              |
|                                |                                                   |                 | \$ -              |
|                                |                                                   |                 | \$ -              |
| 7                              | SPA Discount (5%)                                 | \$ (2,685.75)   | \$ (18,800.25)    |
|                                |                                                   |                 | \$ -              |
| 7                              | Tint                                              | \$ 350.00       | \$ 2,450.00       |
|                                |                                                   |                 | \$ -              |
| 7                              | SPA Discount off of options (2%)                  | \$ (7.00)       | \$ (49.00)        |
|                                |                                                   |                 | \$ -              |
|                                |                                                   |                 | \$ -              |
|                                |                                                   | <b>SUBTOTAL</b> | <b>359,605.75</b> |
| <b>Units in stock</b>          |                                                   |                 |                   |
| <b>Quote Valid for 60 Days</b> |                                                   |                 |                   |

**DIRECT ALL INQUIRIES TO:**

Jocelyn Hernandez  
505.610.3770  
[jhernandez@chalmersford.com](mailto:jhernandez@chalmersford.com)



**COMMERCIAL  
VEHICLE CENTER**

**\$359,605.75**  
**PAY THIS  
AMOUNT**

# Chalmers Ford

# PROPOSAL

2500 Rio Rancho Blvd  
Rio Rancho, NM 87124

QUOTE TO: City of Santa Fe PD

SHIPPED TO: (8) 2026 Ford F-150 Responder- Oxford White  
3.5L EcoBoost

Sales Tax Rate:

0.00%

PROPOSAL # 061026-8  
PROPOSAL DATE June 10th, 2026  
MEMBER PO #.  
CES PO#  
TERMS Due on Receipt  
SALES REP Jocelyn Hernandez  
SHIPPED VIA Pick UP  
F.O.B.  
PREPAID or COLLECT

| QUANTITY                                    | DESCRIPTION                         | UNIT PRICE    | AMOUNT          |
|---------------------------------------------|-------------------------------------|---------------|-----------------|
|                                             | <b>NMSPA # 40-00000-24-00068</b>    |               |                 |
| 8                                           | Item 13: Pick up, 1/2 ton           | \$ 56,745.00  | \$ 453,960.00   |
|                                             | Options:                            |               | \$ -            |
|                                             | XL Series                           |               | \$ -            |
|                                             | Running Boards                      |               | \$ -            |
|                                             | 145" Wheelbase                      |               | \$ -            |
|                                             | 3.31 Locking RR Axle                |               | \$ -            |
|                                             | 7075# GVWR                          |               |                 |
|                                             | Trailer Tow Package                 |               | \$ -            |
|                                             | Trailer Brake Controller            |               | \$ -            |
|                                             | 12" Screen                          |               | \$ -            |
|                                             | Police Idle Feature                 |               | \$ -            |
|                                             | Spot Lamp Driver                    |               | \$ -            |
|                                             | Remote Keyless Entry                |               | \$ -            |
|                                             | 18" Aluminum Wheels                 |               | \$ -            |
|                                             | ALL WEATHER FLOOR MATS FRONT & REAR |               | \$ -            |
| 8                                           | SPA Discount (5%)                   | \$ (2,793.00) | \$ (22,344.00)  |
|                                             | Options:                            |               | \$ -            |
| 8                                           | Spray Liner                         | \$ 595.00     | \$ 4,760.00     |
| 8                                           | Tint                                | \$ 350.00     | \$ 2,800.00     |
|                                             |                                     |               | \$ -            |
| 8                                           | SPA Discount off of options (2%)    | \$ (18.90)    | \$ (151.20)     |
|                                             |                                     |               | \$ -            |
| 8                                           | Chalmers Ford Discount              | \$ (3,250.00) | \$ (26,000.00)  |
|                                             |                                     |               | \$ -            |
| <b>Quote Valid for 50 Days</b>              |                                     | SUBTOTAL      | 413,024.80      |
| <u>Units incoming// ETA: September 2026</u> |                                     | TAX           | 0.00            |
|                                             |                                     | FREIGHT       |                 |
|                                             |                                     |               | \$413,024.80    |
|                                             |                                     |               | PAY THIS AMOUNT |

**DIRECT ALL INQUIRIES TO:**  
Jocelyn Hernandez  
505.610.3770  
[jhernandez@chalmersford.com](mailto:jhernandez@chalmersford.com)

# Chalmers Ford

# PROPOSAL

2500 Rio Rancho Blvd  
Rio Rancho, NM 87124

QUOTE TO: City of Santa Fe PD

SHIPPED TO: (9) 2026 Ford F-150 Responder-Agate Black  
3.5L Ecoboost

Sales Tax Rate:

0.00%

PROPOSAL # 061026-7  
PROPOSAL DATE June 10th,2026  
MEMBER PO #.  
CES PO#  
TERMS Due on Receipt  
SALES REP Jocelyn Hernandez  
SHIPPED VIA Pick UP  
F.O.B.  
PREPAID or COLLECT

| QUANTITY                                  | DESCRIPTION                           | UNIT PRICE    | AMOUNT          |
|-------------------------------------------|---------------------------------------|---------------|-----------------|
|                                           | <b>NMSPA # 40-00000-24-00068</b>      |               |                 |
| 9                                         | Item 13: Pick up, 1/2 ton             | \$ 56,260.00  | \$ 506,340.00   |
|                                           | Options:                              | \$ -          | \$ -            |
|                                           | XL Series                             |               | \$ -            |
|                                           | Running Boards                        |               | \$ -            |
|                                           | 145" Wheelbase                        |               | \$ -            |
|                                           | 3.31 Locking RR Axle                  |               | \$ -            |
|                                           | 7075# GVWR                            |               |                 |
|                                           | Trailer Tow Package                   |               | \$ -            |
|                                           | Trailer Brake Controller              |               | \$ -            |
|                                           | 12" Screen                            |               | \$ -            |
|                                           | Police Idle Feature                   |               | \$ -            |
|                                           | Spot Lamp Driver                      |               | \$ -            |
|                                           | Remote Keyless Entry                  |               | \$ -            |
|                                           | All Weather Floor Mats Front and Rear |               | \$ -            |
| 9                                         | SPA Discount (5%)                     | \$ (2,813.00) | \$ (25,317.00)  |
|                                           | Options:                              |               | \$ -            |
| 9                                         | Spray Liner                           | \$ 595.00     | \$ 5,355.00     |
| 9                                         | Tint                                  | \$ 350.00     | \$ 3,150.00     |
|                                           |                                       |               | \$ -            |
| 9                                         | SPA Discount off of options (2%)      | \$ (18.90)    | \$ (170.10)     |
|                                           |                                       |               | \$ -            |
| 9                                         | Chalmers Ford Discount                | \$ (3,250.00) | \$ (29,250.00)  |
|                                           |                                       |               | \$ -            |
| <b>Quote Valid for 60 Days</b>            |                                       | SUBTOTAL      | 460,107.90      |
| Incoming units// ETA: Middle of July 2026 |                                       | TAX           | 0.00            |
|                                           |                                       | FREIGHT       |                 |
|                                           |                                       |               | \$460,107.90    |
|                                           |                                       |               | PAY THIS AMOUNT |

**DIRECT ALL INQUIRIES TO:**  
Jocelyn Hernandez  
505.610.3770  
[jhernandez@chalmersford.com](mailto:jhernandez@chalmersford.com)

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

| Date                          | Estimate # |
|-------------------------------|------------|
| 7/21/2026                     | 22846      |
| This quote expires in 30 days |            |

|                                                                                                                                         |
|-----------------------------------------------------------------------------------------------------------------------------------------|
| <b>Name / Address</b>                                                                                                                   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

|                |
|----------------|
| <b>Ship To</b> |
|                |

| Phone          | Cell           | Email                                                                                                                                                                                                                                                                          | Visit our Website  | Project                 |       |  |
|----------------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-------------------------|-------|--|
| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                          | www.mhqwest.com    | 2026 Ford PIU x7 Patrol |       |  |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                    | Qty                | Price                   | Total |  |
| CSE            |                | Contact Name: Eric Sanchez<br>Contact Number: 505-231-0619<br>Contact E-mail: iesanchez@ci.santa-fe.nm.us<br>Vehicle/Year: 2026 Ford PIU<br>Type: x7 Patrol<br><br>State Contract# 20-00000-21-00030<br>Labor pages 48, 61 and 65. Parts pages 67-69.<br>Graphics pages 45-47. |                    |                         |       |  |
|                |                | *Customer Supplied Equipment*<br>- Dell Docking Station<br>- Axon<br>-Radio with Antenna<br>-Printers<br>-Cradlepoint with Antenna                                                                                                                                             |                    | 0.00                    | 0.00T |  |
|                |                |                                                                                                                                                                                                                                                                                |                    |                         |       |  |
|                |                | ***Emergency Lighting and Siren***                                                                                                                                                                                                                                             |                    |                         |       |  |
|                |                |                                                                                                                                                                                                                                                                                | Subtotal           |                         |       |  |
|                |                |                                                                                                                                                                                                                                                                                | Sales Tax (7.625%) |                         |       |  |
|                |                |                                                                                                                                                                                                                                                                                | Total              |                         |       |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

| Date                          | Estimate # |
|-------------------------------|------------|
| 7/21/2026                     | 22846      |
| This quote expires in 30 days |            |

|                                                                                                                                         |
|-----------------------------------------------------------------------------------------------------------------------------------------|
| <b>Name / Address</b>                                                                                                                   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

|                |
|----------------|
| <b>Ship To</b> |
|                |

| Phone          | Cell           | Email                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Visit our Website  | Project                 |           |  |
|----------------|----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-------------------------|-----------|--|
| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | www.mhqwest.com    | 2026 Ford PIU x7 Patrol |           |  |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Qty                | Price                   | Total     |  |
| MHQSUVLBAR     | Whelen         | Whelen Patrol Package Bundle CORE+:<br>1- Legacy Midnight WCX DUO Lightbar<br>(Front)Red/White Blue/White<br>(Rear)Red/Amber Blue/Amber<br>1- OEWT50 Rear Outer Edge<br>(Red/Blue/White)<br>1- C399 Cencom Core +<br>1- CCTL7 Controller<br>1- C399SP OBDII Canport<br>1- CV2V Vehicle Sync Module<br>2- CEM24 24 Output Expansion Module<br>1- SA315P Siren Speaker<br>1- SAK1 Siren Speaker Bracket<br>2-Mega T TRIO R/B/W<br>8- TSS0JC T-ION Tri-Color R/B/W<br>2- VTX9D/E Vertex DUO Color Red/W & B/W<br>2- VTXADAPT Vertex Twist-in Adapter<br>2- 3SC0CDCR 3" Round Light White<br><br>Patrol Package MSRP \$12,491.40<br>State Contract 36% = \$7,994.50 | 7                  | 5,628.00                | 39,396.00 |  |
| LINZ6D         | Whelen         | -Mirror Light-<br>V-Series™ Linear Super-LED® Lightheads Horizontal<br>Mount - Red/Clear<br>\$193.00 state contract 36% off= \$123.52                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 7                  | 123.52                  | 864.64    |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Subtotal           |                         |           |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Sales Tax (7.625%) |                         |           |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Total              |                         |           |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 7/21/2026                     | 22846      |
| This quote expires in 30 days |            |

|                                                                                                                                         |
|-----------------------------------------------------------------------------------------------------------------------------------------|
| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

|         |
|---------|
| Ship To |
|         |

| Phone          | Cell            | Email                                                                                                                                                   | Visit our Website  | Project                 |          |  |
|----------------|-----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-------------------------|----------|--|
| (505) 821-0667 | (505) 249-3180  | gtrujillo@mhqwest.com                                                                                                                                   | www.mhqwest.com    | 2026 Ford PIU x7 Patrol |          |  |
| Item           | MFG             | Description                                                                                                                                             | Qty                | Price                   | Total    |  |
| LINZ6E         | Whelen          | -Mirror Light-V-Series™ Linear Super-LED® Lightheads Horizontal Mount - Blue/Clear<br>\$193.00 state contract 36% off = \$123.52                        | 7                  | 123.52                  | 864.64   |  |
| LSVBKT50       | Whelen          | One Pair Under the Side View Mirror Mount for Two LINSV2 Series 2020-2026 Ford PIU                                                                      | 7                  | 34.95                   | 244.65   |  |
| TIONBKT1       | Whelen          | -Quarter Window-90 Degree Mounting Bracket for T-Series<br>MSRP = \$20.00 State Contract 36% Off = \$12.80                                              | 14                 | 12.80                   | 179.20   |  |
| CHWLFE29       | WHELEN          | Siren Amplifier with One Speaker, Includes Mounting Bracket for 2020-2026 Ford Police Interceptor Utility<br>\$719.00 state contract 36% off = \$460.16 | 7                  | 460.16                  | 3,221.12 |  |
| ETFBSANFL      | Sound Off Si... | Flashback Tail Flasher<br>MSRP \$128.00 State Contract 36% off = \$81.92                                                                                | 7                  | 81.92                   | 573.44   |  |
|                |                 |                                                                                                                                                         |                    |                         |          |  |
|                |                 | ***Push Bumper***                                                                                                                                       |                    |                         |          |  |
| 36-2125        | Westin          | 2020 P.I. Utility Front Push Bumper Elite<br>MSRP \$543.77 State Contract 20% off = \$435.02                                                            | 7                  | 435.02                  | 3,045.14 |  |
| 36-2125PB      | Westin          | 2020 Ford P.I. Utilities Pit-Bars (Pair)<br>MSRP \$568.39 State Contract 20% = \$454.71                                                                 | 7                  | 454.71                  | 3,182.97 |  |
| 36-6005        | Westin          | Westin Light Channel, Solid for 23.5" PushBar<br>MSRP \$50.56 State Contract 20% off = \$40.45                                                          | 7                  | 40.45                   | 283.15   |  |
| Materials      |                 | Whelen Mega T Westin Push Bumper Mounting Bracket x2                                                                                                    | 7                  | 60.00                   | 420.00   |  |
|                |                 |                                                                                                                                                         |                    |                         |          |  |
|                |                 | ***Console & Docking Station Mount***                                                                                                                   |                    |                         |          |  |
|                |                 |                                                                                                                                                         | Subtotal           |                         |          |  |
|                |                 |                                                                                                                                                         | Sales Tax (7.625%) |                         |          |  |
|                |                 |                                                                                                                                                         | Total              |                         |          |  |



**MHQ of New Mexico**  
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# Quote

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| Date                          | Estimate # |
| 7/21/2026                     | 22846      |
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| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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| (505) 821-0667  | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                 | www.mhqwest.com    | 2026 Ford PIU x7 Patrol |          |  |
| Item            | MFG            | Description                                                                                                                           | Qty                | Price                   | Total    |  |
| CC-25UV-PRTR    |                | 2025-2026 Ford Police Interceptor Utility 14" Printer Console, 4" Slope, 10" Level<br>MSRP \$888.00 State Contract 20%off = \$710.40  | 7                  | 710.40                  | 4,972.80 |  |
| FP-MXTL2500     | Troy           | 3" XTL2500/5000/APX6500 remote 05/07<br>MSRP \$53.00<br>State Contract 20% Off \$42.40                                                | 7                  | 0.00                    | 0.00     |  |
| FP-WCENCOM-JD   | Troy           | 4" Whelen Core CCTL7 Faceplate<br>MSRP \$53.00<br>State Contract 20% Off \$42.40                                                      | 7                  | 0.00                    | 0.00     |  |
| AC-INBHG        | Troy           | 4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized.<br>MSRP \$68.00<br>State Contract 20% off = \$54.40 | 7                  | 54.40                   | 380.80   |  |
| FP-USBC-2DC     | Troy Products  | 2" face plate combo USB-C /USB port and (2) DC outlets<br>MSRP = \$95.00<br>State Contract 20% Off = \$76.00                          | 7                  | 76.00                   | 532.00   |  |
| AC-MCM1         | Troy           | Dog-ear type microphone clip plate and clip assembly<br>MSRP \$19.00<br>State Contract 20% off = \$15.20                              | 21                 | 15.20                   | 319.20   |  |
| 425-3816        | Jotto          | Magnetic Mic - Single Pack<br>MSRP \$41.95 State Contract 20% = \$33.56                                                               | 14                 | 33.56                   | 469.84   |  |
| AC-TB-ARMMNT-58 | Troy           | Console mounted height adjustable arm rest w/ 5x8 pad.<br>MSRP \$226.00<br>State Contract 20% off = \$180.80                          | 7                  | 180.80                  | 1,265.60 |  |
|                 |                |                                                                                                                                       | Subtotal           |                         |          |  |
|                 |                |                                                                                                                                       | Sales Tax (7.625%) |                         |          |  |
|                 |                |                                                                                                                                       | Total              |                         |          |  |

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| (505) 821-0667   | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                 | www.mhqwest.com    | 2026 Ford PIU x7 Patrol |           |  |
| Item             | MFG            | Description                                                                                                                                                           | Qty                | Price                   | Total     |  |
| CM-UV20-SL-LED   | Troy           | 2020-26 PI Utility passenger seat mount w/slide arm dock.<br>MSRP \$815.00<br>State Contract 20% off = \$652.00                                                       | 7                  | 652.00                  | 4,564.00  |  |
|                  |                |                                                                                                                                                                       |                    |                         |           |  |
|                  |                | ***Partition***                                                                                                                                                       |                    |                         |           |  |
| TP-E-SL1-FS-SS   | Troy           | Full size Recessed Panel; Sliding window; Vertical bar<br>MSRP \$1,073.00<br>State Contract 20% off = \$858.40                                                        | 7                  | 858.40                  | 6,008.80  |  |
| KP-20-FDUV-SS    | Troy           | 2020-26 PI Utility 3 pc. Kick panel w/foot pockets.<br>MSRP \$229.00<br>State Contract 20% off = \$183.20                                                             | 7                  | 183.20                  | 1,282.40  |  |
| WG-20-FDUV-SET   | Troy           | 2020-26 PI Utility driver/passenger side window guards, welded bars, vertical design<br>MSRP \$343.00<br>State Contract 20% off = \$274.40                            | 7                  | 274.40                  | 1,920.80  |  |
| PS-20-UVFX-OS-RL | Troy Products  | 2020-26 PI Utility Plastic seat with OS belts, rear partition polycarbonate window, with fire compartment<br>MSRP = \$2,500.00<br>State Contract 20% Off = \$2,000.00 | 7                  | 2,000.00                | 14,000.02 |  |
| AC-20-UV-HATCH   | Troy           | 2020-26 PI Utility   2020-24 Explorer Civilian hatch window screen; square-hole punched<br>MSRP \$173.00<br>State Contract 20% off = \$138.40                         | 7                  | 138.40                  | 968.80    |  |
|                  |                |                                                                                                                                                                       |                    |                         |           |  |
|                  |                | ***Gunlock***                                                                                                                                                         |                    |                         |           |  |
|                  |                |                                                                                                                                                                       | Subtotal           |                         |           |  |
|                  |                |                                                                                                                                                                       | Sales Tax (7.625%) |                         |           |  |
|                  |                |                                                                                                                                                                       | Total              |                         |           |  |

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| (505) 821-0667     | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                | www.mhqwest.com    | 2026 Ford PIU x7 Patrol |           |  |
| Item               | MFG            | Description                                                                                                                                                                                                                                          | Qty                | Price                   | Total     |  |
| GK11191B1SHK       | Setina         | D T-Rail 1 Blac-Rac & 1 Mount Small Lock, Handcuff Key<br>MSRP = \$1,029.00 State Contract 20% = \$823.20                                                                                                                                            | 7                  | 823.20                  | 5,762.40  |  |
|                    |                | ***Rear Vault***                                                                                                                                                                                                                                     |                    |                         |           |  |
| CP-GB403212-TL     | Troy           | Single-Drawer Weapon Box. Explorer, 40" W x 32" L x 12" H w/2 DL locking handles. Carpet top.<br>MSRP \$1,929.00<br>State Contract 20% = \$1,543.20                                                                                                  | 7                  | 1,543.20                | 10,802.40 |  |
| CP-20UV-CARGO-DECK | TROY PRO...    | 2020-24 PI Utility Cargo storage system w/ electronics sliding tray, rubber mat top and gap panel MSRP = \$2544.00 State Contract 20% off = \$2035.20                                                                                                | 7                  | 2,035.20                | 14,246.40 |  |
|                    |                | ***911, Radar and Scanner***                                                                                                                                                                                                                         |                    |                         |           |  |
| CH26.2.20.4 Hot    | 911 Circuits   | CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP \$1315.00 State Contract 20%off = \$1052.00                                                                                                                        | 7                  | 1,052.00                | 7,364.00  |  |
| BEE-III            | MPH Inc        | BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle | 7                  | 2,495.00                | 17,465.00 |  |
| 4910LR-152-LTRK    | L-Tron         | Imaging Scanner<br>MSRP \$476.00 State Contract 20% = \$380.8                                                                                                                                                                                        | 7                  | 476.00                  | 3,332.00  |  |
| SAB-324-2          | Panorama       | GPSD4 Ford Interceptor Add On Bracket<br>MSRP = \$41.90 State Contract 0% Off                                                                                                                                                                        | 7                  | 41.90                   | 293.30    |  |
|                    |                |                                                                                                                                                                                                                                                      | Subtotal           |                         |           |  |
|                    |                |                                                                                                                                                                                                                                                      | Sales Tax (7.625%) |                         |           |  |
|                    |                |                                                                                                                                                                                                                                                      | Total              |                         |           |  |

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| (505) 821-0667          | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                   | www.mhqwest.com                       | 2026 Ford PIU x7 Patrol |             |            |
| Item                    |                | MFG                                                                                                                                     | Description                           | Qty                     | Price       | Total      |
|                         |                |                                                                                                                                         | ***Ballistic Armor***                 |                         |             |            |
| A1-00261                | Angel Armor    | "Ford, Police Interceptor Utiliy, Level IIIA Front Door, Driver Side (2020 & Newer Models)"<br>MSRP = \$850.00 State Contract 0% Off    |                                       | 7                       | 1,067.12571 | 7,469.88   |
| A1-00262                | Angel Armor    | "Ford, Police Interceptor Utiliy, Level IIIA Front Door, Passenger Side (2020 & Newer Models)"<br>MSRP = \$850.00 State Contract 0% Off |                                       | 7                       | 1,067.12571 | 7,469.88   |
|                         |                |                                                                                                                                         |                                       |                         |             |            |
|                         |                |                                                                                                                                         | ***Tint & Floor Mats***               |                         |             |            |
| TINT-FRONT WINDOWS O... | MHQ of New...  | Tint front door windows only                                                                                                            |                                       | 7                       | 95.00       | 665.00     |
| TINT-FRONT-VISOR ONLY   | MHQ of New...  | Tint front visor only                                                                                                                   |                                       | 7                       | 55.00       | 385.00     |
| 4417161                 | weathertech    | WeatherTech 2020-2026 Ford Explorer FloorLiner FRONT<br>MSRP \$114.95 State contract 10% off = \$103.46                                 |                                       | 7                       | 109.92857   | 769.50     |
|                         |                |                                                                                                                                         |                                       |                         |             |            |
|                         |                |                                                                                                                                         | ***Labor, Shop Supplies & Shipping*** |                         |             |            |
| Labor NM                | MHQ of New...  | Installation Labor                                                                                                                      |                                       | 462                     | 115.00      | 53,130.00T |
| SHOP SUPPLIES LV1       | MHQ of New...  | Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.                      |                                       | 7                       | 300.00      | 2,100.00   |
|                         |                |                                                                                                                                         |                                       |                         |             |            |
| Shipping                |                | Shipping                                                                                                                                |                                       | 7                       | 500.00      | 3,500.00   |
|                         |                |                                                                                                                                         |                                       |                         |             |            |
|                         |                |                                                                                                                                         | ***Graphics***                        |                         |             |            |
| Graphics Materials      |                | Graphics Print and Cut<br>2026 Ford PIU (City of Santa Fe Patrol)                                                                       |                                       | 7                       | 550.00      | 3,850.00   |
|                         |                |                                                                                                                                         |                                       | Subtotal                |             |            |
|                         |                |                                                                                                                                         |                                       | Sales Tax (7.625%)      |             |            |
|                         |                |                                                                                                                                         |                                       | Total                   |             |            |



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**MHQ of New Mexico**  
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| <b>Name / Address</b>                                                                                                                   |
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| Phone          | Cell           | Email                                                                                                                                                                                                                                                                            | Visit our Website  | Project                   |       |       |
| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                            | www.mhqwest.com    | 2026 Ford F-150 Patrol x3 |       |       |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                      |                    | Qty                       | Price | Total |
| CSE            |                | Contact Name: Eric Sanchez<br>Contact Number: 505-231-0619<br>Contact E-mail: iesanchez@ci.santa-fe.nm.us<br>Vehicle/Year: 2026 Ford F-150<br>Type: x3 Patrol<br><br>State Contract# 20-00000-21-00030<br>Labor pages 48, 61 and 65. Parts pages 67-69.<br>Graphics pages 45-47. |                    |                           |       |       |
|                |                | *Customer Supplied Equipment*<br>- Dell Docking Station<br>- Axon<br>-Radio with Antenna<br>-Printers<br>-Cradlepoint with Antenna                                                                                                                                               |                    |                           | 0.00  | 0.00  |
|                |                |                                                                                                                                                                                                                                                                                  |                    |                           |       |       |
|                |                | ***Emergency Lighting and Siren***                                                                                                                                                                                                                                               |                    |                           |       |       |
|                |                |                                                                                                                                                                                                                                                                                  | Subtotal           |                           |       |       |
|                |                |                                                                                                                                                                                                                                                                                  | Sales Tax (7.625%) |                           |       |       |
|                |                |                                                                                                                                                                                                                                                                                  | Total              |                           |       |       |

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| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | www.mhqwest.com    | 2026 Ford F-150 Patrol x3 |           |  |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Qty                | Price                     | Total     |  |
| MHQTRUCKSLICK  |                | MHQ Truck Slicktop Patrol Package Bundle CORE+:<br>1- BWUFX XLP Inner Edge 12 Lamp DUO WCX (Front)Red/White Blue/White<br>1- BSRW12 RST Inner Edge 10 Lamp DUO WCX (Rear)Red/Amber/Blue<br>1- C399 Cencom Core +<br>1- CCTL7 Controller<br>1- C399SP OBDII Canport<br>1- CV2V Vehicle Sync Module<br>2- CEM24 24 Output Expansion Module<br>1- SA315P Siren Speaker<br>1- SAK1 Siren Speaker Bracket<br>4- Mega T TRIO R/B/W<br>6- TSS0JCX T-ION Tri-Color R/B/W<br>1- 3SC0CDCR 3" Round Light White<br><br>Patrol Package MSRP \$12,491.40<br>State Contract 36% = \$7,994.50 | 3                  | 4,760.00                  | 14,280.00 |  |
| TCRWX6-TRIO    | Whelen         | 6 Lamp Housing TRIO Color Tracer<br>Bracket Mounting Included<br>MSRP \$2,102.00 State Contract 36% off = \$1,345.28                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 6                  | 1,262.80                  | 7,576.80  |  |
| TCRB47         | Whelen         | 2015-2026 Ford F-150 SuperCrew Running Board<br>Mounting Kit, for 6 Lamp Tracer™, Each                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 6                  | 0.00                      | 0.00      |  |
| HSB35          | Whelen         | Siren Amplifier with One Speaker, Includes Mounting<br>Bracket for 2015-2026 Ford F-150<br>\$719.00 state contract 36% off = \$460.16                                                                                                                                                                                                                                                                                                                                                                                                                                          | 3                  | 460.16                    | 1,380.48  |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Subtotal           |                           |           |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Sales Tax (7.625%) |                           |           |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Total              |                           |           |  |

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| (505) 821-0667      | (505) 249-3180 | gtrujillo@mhqwest.com | www.mhqwest.com                                           | 2026 Ford F-150 Patrol x3 |        |          |
| Item                |                | MFG                   | Description                                               | Qty                       | Price  | Total    |
| Materials           |                |                       | Whelen T-Series F-150 Logo Mounting Bracket x2            | 3                         | 40.00  | 120.00   |
| ETFBSANFL           |                | Sound Off Si...       | Flashback Tail Flasher                                    | 3                         | 81.92  | 245.76   |
|                     |                |                       | MSRP \$128.00 State Contract 36% off = \$81.92            |                           |        |          |
|                     |                |                       | ***Push Bumper***                                         |                           |        |          |
| 36-54085            |                | WESTIN                | 2021-2026 F-150 Push Bumper EliteXD                       | 3                         | 808.92 | 2,426.76 |
|                     |                |                       | MSRP \$1011.15 State Contract 20% = \$808.92              |                           |        |          |
| 36-54085PB          |                |                       | 2021+ Ford F-150 Push Bumper Pit Bars                     | 3                         | 606.40 | 1,819.20 |
| 36-6015             |                | Westin                | Push Bumper Light Channel 33.1 inch Solid                 | 3                         | 40.45  | 121.35   |
|                     |                |                       | MSRP \$50.56 State Contract 20% off = \$40.45             |                           |        |          |
| Materials           |                |                       | Whelen Mega T Westin Push Bumper Mounting                 | 3                         | 60.00  | 180.00   |
|                     |                |                       | Bracket x2                                                |                           |        |          |
|                     |                |                       | ***Console & Docking Station Mount***                     |                           |        |          |
| CC-21F1-0713OS-PRTR |                | Troy                  | 2021-2026 Ford F150 20" Printer Console with open Storage | 3                         | 932.80 | 2,798.40 |
|                     |                |                       | MSRP \$1166.00 State Contract 20%off = \$932.80           |                           |        |          |
| FP-MXTL2500         |                | Troy                  | 3" XTL2500/5000/APX6500 remote 05/07                      | 3                         | 0.00   | 0.00     |
|                     |                |                       | MSRP \$53.00                                              |                           |        |          |
|                     |                |                       | State Contract 20% Off \$42.40                            |                           |        |          |
| FP-WCENCOM-JD       |                | Troy                  | 4" Whelen Core CCTL7 Faceplate                            | 3                         | 0.00   | 0.00     |
|                     |                |                       | MSRP \$53.00                                              |                           |        |          |
|                     |                |                       | State Contract 20% Off \$42.40                            |                           |        |          |
|                     |                |                       |                                                           | Subtotal                  |        |          |
|                     |                |                       |                                                           | Sales Tax (7.625%)        |        |          |
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| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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| (505) 821-0667  | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                      | www.mhqwest.com    | 2026 Ford F-150 Patrol x3 |          |  |
| Item            | MFG            | Description                                                                                                                                                                                                | Qty                | Price                     | Total    |  |
| AC-INBHG        | Troy           | 4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized.<br>MSRP \$68.00<br>State Contract 20% off = \$54.40                                                                      | 3                  | 54.40                     | 163.20   |  |
| FP-SGTRAY       | Troy           | 4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H.<br>MSRP =\$53.00 State Contract 20% off = \$42.40<br>MSRP \$50.00<br>State Contract 20% off = \$40.00 | 3                  | 42.40                     | 127.20   |  |
| FP-USBC-2DC     | Troy Products  | 2" face plate combo USB-C /USB port and (2) DC outlets<br>MSRP = \$95.00<br>State Contract 20% Off = \$76.00                                                                                               | 3                  | 76.00                     | 228.00   |  |
| AC-MCM1         | Troy           | Dog-ear type microphone clip plate and clip assembly<br>MSRP \$19.00<br>State Contract 20% off = \$15.20                                                                                                   | 9                  | 15.20                     | 136.80   |  |
| 425-3816        | Jotto          | Magnetic Mic - Single Pack<br>MSRP \$41.95 State Contract 20% = \$33.56                                                                                                                                    | 6                  | 33.56                     | 201.36   |  |
| AC-TB-ARMMNT-58 | Troy           | Console mounted height adjustable arm rest w/ 5x8 pad.<br>MSRP \$226.00<br>State Contract 20% off = \$180.80                                                                                               | 3                  | 180.80                    | 542.40   |  |
| CM-F15-SL-LED   | Troy           | 2020-26 F150 - Ht. adjustable seat mnt w/slide arm & docking station mount<br>MSRP \$773.00<br>State Contract 20% off = \$618.40                                                                           | 3                  | 618.40                    | 1,855.20 |  |
|                 |                |                                                                                                                                                                                                            | Subtotal           |                           |          |  |
|                 |                |                                                                                                                                                                                                            | Sales Tax (7.625%) |                           |          |  |
|                 |                |                                                                                                                                                                                                            | Total              |                           |          |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

| Date                          | Estimate # |
|-------------------------------|------------|
| 7/21/2026                     | 22847      |
| This quote expires in 30 days |            |

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| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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| (505) 821-0667       | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                        | www.mhqwest.com    | 2026 Ford F-150 Patrol x3 |          |  |
| Item                 | MFG            | Description                                                                                                                  | Qty                | Price                     | Total    |  |
|                      |                | ***Gunlock***                                                                                                                |                    |                           |          |  |
| GF1382FDT15F150      | Setina         | 15-26 F-150 free standing T-rail mount<br>MSRP = \$379.00 State Contract 20% off = \$303.20                                  | 3                  | 303.20                    | 909.60   |  |
| GK11191B1SHK         | Setina         | D T-Rail 1 Blac-Rac & 1 Mount Small Lock, Handcuff Key<br>MSRP = \$1,029.00 State Contract 20% = \$823.20                    | 3                  | 823.20                    | 2,469.60 |  |
|                      |                | ***Rear Vault & Bed Cover***                                                                                                 |                    |                           |          |  |
| XF4                  | Decked         | Decked Cargo Box: Ford F-150 5'6" Bed<br>MSRP = \$1,599.99 State Contract 10% Off = \$1,439.99                               | 3                  | 1,439.99                  | 4,319.97 |  |
| AD10LOCKSETV3        | Decked         | Decked Drawer lock set (two) with matching keys (two)<br>MSRP \$45.00 State Contract 10% = \$40.50                           | 3                  | 40.50                     | 121.50   |  |
| 448339               |                | 21-C F150/22-C LIGHTNING SUPERCREW 5.5FT BED BAKFLIP MX4 MATTE FINISH                                                        | 3                  | 1,001.77                  | 3,005.31 |  |
|                      |                | ***911, Radar and Scanner***                                                                                                 |                    |                           |          |  |
| CH26.2.20.4 Hot      | 911 Circuits   | CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP \$1315.00 State Contract 20%off= \$1052.00 | 3                  | 1,052.00                  | 3,156.00 |  |
| CH26 15' Power Wires | 911 Circuits   | Optional CH26 15' Power Wires                                                                                                | 3                  | 6.50                      | 19.50    |  |
|                      |                |                                                                                                                              | Subtotal           |                           |          |  |
|                      |                |                                                                                                                              | Sales Tax (7.625%) |                           |          |  |
|                      |                |                                                                                                                              | Total              |                           |          |  |

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| (505) 821-0667          | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                | www.mhqwest.com    | 2026 Ford F-150 Patrol x3 |            |  |
| Item                    | MFG            | Description                                                                                                                                                                                                                                          | Qty                | Price                     | Total      |  |
| BEE-III                 | MPH Inc        | BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle | 3                  | 2,495.00                  | 7,485.00   |  |
| 4910LR-152-LTRK         | L-Tron         | Imaging Scanner<br>MSRP \$476.00 State Contract 20% = \$380.8                                                                                                                                                                                        | 3                  | 476.00                    | 1,428.00   |  |
|                         |                | ***Ballistic Armor***                                                                                                                                                                                                                                |                    |                           |            |  |
| A1-00745                | Armored 1      | Ford, F-150 SSV & Level IIIA<br>Front Door, Driver Side (2015 & Newer Models)                                                                                                                                                                        | 3                  | 865.00                    | 2,595.00   |  |
| A1-00746                | Armored 1      | Ford, F-150 SSV, Level IIIA<br>Front Door, Passenger Side (2015 & Newer Models)                                                                                                                                                                      | 3                  | 865.00                    | 2,595.00   |  |
|                         |                | ***Tint & Floor Mats***                                                                                                                                                                                                                              |                    |                           |            |  |
| TINT-FRONT-VISOR ONLY   | MHQ of New...  | Tint front visor only                                                                                                                                                                                                                                | 3                  | 55.00                     | 165.00     |  |
| TINT-FRONT WINDOWS O... | MHQ of New...  | Tint front door windows only                                                                                                                                                                                                                         | 3                  | 95.00                     | 285.00     |  |
| 446971V                 | Weathertech    | 2015+ F-150 Front Floor Mats WeatherTech                                                                                                                                                                                                             | 3                  | 128.95                    | 386.85     |  |
|                         |                | ***Labor, Shop Supplies & Shipping***                                                                                                                                                                                                                |                    |                           |            |  |
| Labor NM                | MHQ of New...  | Installation Labor                                                                                                                                                                                                                                   | 204                | 115.00                    | 23,460.00T |  |
| SHOP SUPPLIES LV1       | MHQ of New...  | Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.                                                                                                                                   | 3                  | 300.00                    | 900.00     |  |
| Shipping                |                | Shipping                                                                                                                                                                                                                                             | 3                  | 566.66667                 | 1,700.00   |  |
|                         |                |                                                                                                                                                                                                                                                      | Subtotal           |                           |            |  |
|                         |                |                                                                                                                                                                                                                                                      | Sales Tax (7.625%) |                           |            |  |
|                         |                |                                                                                                                                                                                                                                                      | Total              |                           |            |  |



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| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 <a href="mailto:iesanchez@santafenm.gov">iesanchez@santafenm.gov</a> |

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**MHQ of New Mexico**  
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# Quote

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| 7/21/2026                     | 22849      |
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| Phone          | Cell           | Email                                                                                                                                                                                                                                                                           | Visit our Website  | Project                  |       |       |
| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                           | www.mhqwest.com    | 2026 Ford F-150 Admin x8 |       |       |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                     |                    | Qty                      | Price | Total |
| CSE            |                | Contact Name: Eric Sanchez<br>Contact Number: 505-231-0619<br>Contact E-mail: iesanchez@ci.santa-fe.nm.us<br>Vehicle/Year: 2026 Ford F-150<br>Type: x8 Admin<br><br>State Contract# 20-00000-21-00030<br>Labor pages 48, 61 and 65. Parts pages 67-69.<br>Graphics pages 45-47. |                    |                          |       |       |
|                |                | *Customer Supplied Equipment*<br>- Dell Docking Station<br>- Axon<br>-Radio with Antenna<br>-Printers<br>-Cradlepoint with Antenna                                                                                                                                              |                    |                          | 0.00  | 0.00  |
|                |                |                                                                                                                                                                                                                                                                                 |                    |                          |       |       |
|                |                | ***Emergency Lighting and Siren***                                                                                                                                                                                                                                              |                    |                          |       |       |
|                |                |                                                                                                                                                                                                                                                                                 | Subtotal           |                          |       |       |
|                |                |                                                                                                                                                                                                                                                                                 | Sales Tax (7.625%) |                          |       |       |
|                |                |                                                                                                                                                                                                                                                                                 | Total              |                          |       |       |

**MHQ of New Mexico**  
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| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | www.mhqwest.com    | 2026 Ford F-150 Admin x8 |           |  |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Qty                | Price                    | Total     |  |
| MHQTRUCKSLICK  |                | MHQ Truck Slicktop Patrol Package Bundle CORE+:<br>1- BWUFX XLP Inner Edge 12 Lamp TRIO WCX (Front)Red/White/Blue<br>1- BSRW12 RST Inner Edge 10 Lamp DUO WCX (Rear)Red/Amber/Blue<br>* x7 RST Rear Window *<br>* x1 2250 Camper Shell *<br>1- C399 Cencom Core +<br>1- CCTL7 Controller<br>1- C399SP OBDII Canport<br>1- CV2V Vehicle Sync Module<br>1- CEM16 16 Output Expansion Module<br>1- SA315P Siren Speaker<br>1- SAK1 Siren Speaker Bracket<br>6- TSS0JCX T-ION Tri-Color R/B/W<br>2- White Flange on T-ION<br>2-U-SeriesX TRIO R/B/W<br>1- 3SC0CDCR 3" Round Light White<br><br>Patrol Package MSRP \$12,491.40<br>State Contract 36% = \$7,994.50 | 8                  | 4,760.00                 | 38,080.00 |  |
| TCRWX6-TRIO    | Whelen         | 6 Lamp Housing TRIO Color Tracer<br>Bracket Mounting Included<br>MSRP \$2,102.00 State Contract 36% off= \$1,345.28                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 16                 | 1,262.80                 | 20,204.80 |  |
| TCRB47         | Whelen         | 2015-2026 Ford F-150 SuperCrew Running Board<br>Mounting Kit, for 6 Lamp Tracer™, Each                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 16                 | 0.00                     | 0.00      |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Subtotal           |                          |           |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Sales Tax (7.625%) |                          |           |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Total              |                          |           |  |

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| (505) 821-0667      | (505) 249-3180  | gtrujillo@mhqwest.com                                                                                                                                                                                      | www.mhqwest.com    | 2026 Ford F-150 Admin x8 |          |  |
| Item                | MFG             | Description                                                                                                                                                                                                | Qty                | Price                    | Total    |  |
| HSB35               | Whelen          | Siren Amplifier with One Speaker, Includes Mounting Bracket for 2015-2026 Ford F-150<br>\$719.00 state contract 36% off = \$460.16                                                                         | 8                  | 460.16                   | 3,681.28 |  |
| Materials           |                 | Whelen T-Series F-150 Logo Mounting Bracket x2                                                                                                                                                             | 8                  | 80.00                    | 640.00   |  |
| ETFBSANFL           | Sound Off Si... | Flashback Tail Flasher<br>MSRP \$128.00 State Contract 36% off = \$81.92                                                                                                                                   | 8                  | 81.92                    | 655.36   |  |
|                     |                 |                                                                                                                                                                                                            |                    |                          |          |  |
|                     |                 | ***Console & Docking Station Mount***                                                                                                                                                                      |                    |                          |          |  |
| CC-21F1-0713OS-PRTR | Troy            | 2021-2026 Ford F150 20" Printer Console with open Storage<br>MSRP \$1166.00 State Contract 20%off = \$932.80                                                                                               | 8                  | 932.80                   | 7,462.40 |  |
| FP-MXTL2500         | Troy            | 3" XTL2500/5000/APX6500 remote 05/07<br>MSRP \$53.00<br>State Contract 20% Off \$42.40                                                                                                                     | 8                  | 0.00                     | 0.00     |  |
| FP-WCENCOM-JD       | Troy            | 4" Whelen Core CCTL7 Faceplate<br>MSRP \$53.00<br>State Contract 20% Off \$42.40                                                                                                                           | 8                  | 0.00                     | 0.00     |  |
| AC-INBHG            | Troy            | 4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized.<br>MSRP \$68.00<br>State Contract 20% off = \$54.40                                                                      | 8                  | 54.40                    | 435.20   |  |
| FP-SGTRAY           | Troy            | 4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H.<br>MSRP =\$53.00 State Contract 20% off = \$42.40<br>MSRP \$50.00<br>State Contract 20% off = \$40.00 | 8                  | 42.40                    | 339.20   |  |
|                     |                 |                                                                                                                                                                                                            | Subtotal           |                          |          |  |
|                     |                 |                                                                                                                                                                                                            | Sales Tax (7.625%) |                          |          |  |
|                     |                 |                                                                                                                                                                                                            | Total              |                          |          |  |

**MHQ of New Mexico**  
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| (505) 821-0667  | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                            | www.mhqwest.com    | 2026 Ford F-150 Admin x8 |           |  |
| Item            | MFG            | Description                                                                                                                      | Qty                | Price                    | Total     |  |
| FP-USBC-2DC     | Troy Products  | 2" face plate combo USB-C /USB port and (2) DC outlets<br>MSRP = \$95.00<br>State Contract 20% Off = \$76.00                     | 8                  | 76.00                    | 608.00    |  |
| AC-MCM1         | Troy           | Dog-ear type microphone clip plate and clip assembly<br>MSRP \$19.00<br>State Contract 20% off = \$15.20                         | 16                 | 15.20                    | 243.20    |  |
| 425-3816        | Jotto          | Magnetic Mic - Single Pack<br>MSRP \$41.95 State Contract 20% = \$33.56                                                          | 16                 | 33.56                    | 536.96    |  |
| AC-TB-ARMMNT-58 | Troy           | Console mounted height adjustable arm rest w/ 5x8 pad.<br>MSRP \$226.00<br>State Contract 20% off = \$180.80                     | 8                  | 180.80                   | 1,446.40  |  |
| CM-F15-SL-LED   | Troy           | 2020-26 F150 - Ht. adjustable seat mnt w/slide arm & docking station mount<br>MSRP \$773.00<br>State Contract 20% off = \$618.40 | 8                  | 618.40                   | 4,947.20  |  |
|                 |                | ***Rear Vault & Bed Cover***                                                                                                     |                    |                          |           |  |
| XF4             | Decked         | Decked Cargo Box: Ford F-150 5'6" Bed<br>MSRP = \$1,599.99 State Contract 10% Off = \$1,439.99                                   | 8                  | 1,439.99                 | 11,519.92 |  |
| AD10LOCKSETV3   | Decked         | Decked Drawer lock set (two) with matching keys (two)<br>MSRP \$45.00 State Contract 10% = \$40.50                               | 8                  | 40.50                    | 324.00    |  |
|                 |                |                                                                                                                                  | Subtotal           |                          |           |  |
|                 |                |                                                                                                                                  | Sales Tax (7.625%) |                          |           |  |
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| (505) 821-0667  | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                          | www.mhqwest.com    | 2026 Ford F-150 Admin x8 |           |  |
| Item            | MFG            | Description                                                                                                                                                                                                    | Qty                | Price                    | Total     |  |
| C0090-DCGBK-BLK | Decked         | Cargoglide Mounting Bracket for Drawer System<br>MSRP = \$100.00 State Contract 10% Off = \$90.00                                                                                                              | 1                  | 90.00                    | 90.00T    |  |
| DCG1500-6348    | Decked         | CargoGlide 1500 / 75% / 48" W / 63" L for Fullsize - Short<br>Bed Length: 5'5"-5'7" /<br>Payload: 1500 lbs /<br>CG Extension: 79%                                                                              | 1                  | 1,349.10                 | 1,349.10T |  |
| 448339          |                | 21-C F150/22-C LIGHTNING SUPERCREW 5.5FT<br>BED BAKFLIP MX4 MATTE FINISH                                                                                                                                       | 7                  | 1,001.77143              | 7,012.40  |  |
|                 |                |                                                                                                                                                                                                                |                    |                          |           |  |
| CAMPER ARE      | ARE            | ***Camper Shell***<br>ARE Camper Shell - Oxford White<br>2026 Ford F-150 5'6" Bed<br>DS & PS T-Handle Doors<br>Rear Window Door with Dual Handles<br>12V Dome Light<br>Front Picture Window<br>MSRP \$3,789.95 | 1                  | 3,410.96                 | 3,410.96  |  |
| TSS0JCX         | Whelen         | *White Flange*<br>Ion T-Series Trio, RBW, Smoked Lens<br>MSRP = \$232.00 State Contract 36% Off = \$148.48                                                                                                     | 4                  | 148.48                   | 593.92    |  |
| TIONWEDG        | Whelen         | This kit comes with (2) 5-degree T-ION blocks and (1) 15-degree block<br>MSRP \$19.00 State Contract 35% = \$12.35                                                                                             | 4                  | 12.35                    | 49.40     |  |
|                 |                |                                                                                                                                                                                                                |                    |                          |           |  |
|                 |                | ***911 Harness, Scanner***                                                                                                                                                                                     |                    |                          |           |  |
|                 |                |                                                                                                                                                                                                                | Subtotal           |                          |           |  |
|                 |                |                                                                                                                                                                                                                | Sales Tax (7.625%) |                          |           |  |
|                 |                |                                                                                                                                                                                                                | Total              |                          |           |  |

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|-------------------------|----------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|--------------------------|------------|--|
| (505) 821-0667          | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                | www.mhqwest.com               | 2026 Ford F-150 Admin x8 |            |  |
| Item                    | MFG            | Description                                                                                                                                                                                                                                          | Qty                           | Price                    | Total      |  |
| CH26.2.20.4 Hot         | 911 Circuits   | CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP \$1315.00 State Contract 20%off= \$1052.00                                                                                                                         | 8                             | 1,052.00                 | 8,416.00   |  |
| CH26 15' Power Wires    | 911 Circuits   | Optional CH26 15' Power Wires                                                                                                                                                                                                                        | 8                             | 6.50                     | 52.00      |  |
| 4910LR-152-LTRK         | L-Tron         | Imaging Scanner<br>MSRP \$476.00 State Contract 20% = \$380.8                                                                                                                                                                                        | 8                             | 476.00                   | 3,808.00   |  |
|                         |                |                                                                                                                                                                                                                                                      |                               |                          |            |  |
|                         |                | ***Radar**                                                                                                                                                                                                                                           |                               |                          |            |  |
| BEE-III                 | MPH Inc        | BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle | 8                             | 2,495.00                 | 19,960.00  |  |
|                         |                |                                                                                                                                                                                                                                                      |                               |                          |            |  |
|                         |                | ***Tint & Floor Mats***                                                                                                                                                                                                                              |                               |                          |            |  |
| TINT-FRONT-VISOR ONLY   | MHQ of New...  | Tint front visor only                                                                                                                                                                                                                                | 8                             | 55.00                    | 440.00     |  |
| TINT-FRONT WINDOWS O... | MHQ of New...  | Tint front door windows only                                                                                                                                                                                                                         | 8                             | 95.00                    | 760.00     |  |
| 446971V                 | Weathertech    | 2015+ F-150 Front Floor Mats WeatherTech                                                                                                                                                                                                             | 8                             | 128.95                   | 1,031.60   |  |
|                         |                |                                                                                                                                                                                                                                                      |                               |                          |            |  |
|                         |                | ***Labor, Shop Supplies & Shipping***                                                                                                                                                                                                                |                               |                          |            |  |
| Labor NM                | MHQ of New...  | Installation Labor                                                                                                                                                                                                                                   | 440                           | 115.00                   | 50,600.00T |  |
| SHOP SUPPLIES LV1       | MHQ of New...  | Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs.                                                                                                                                   | 8                             | 300.00                   | 2,400.00   |  |
|                         |                |                                                                                                                                                                                                                                                      |                               |                          |            |  |
| Shipping                |                | Shipping                                                                                                                                                                                                                                             | 8                             | 493.75                   | 3,950.00   |  |
|                         |                |                                                                                                                                                                                                                                                      | Subtotal \$195,047.30         |                          |            |  |
|                         |                |                                                                                                                                                                                                                                                      | Sales Tax (7.625%) \$3,967.98 |                          |            |  |
|                         |                |                                                                                                                                                                                                                                                      | Total \$199,015.28            |                          |            |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

| Date                          | Estimate # |
|-------------------------------|------------|
| 7/21/2026                     | 22854      |
| This quote expires in 30 days |            |

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| <b>Name / Address</b>                                                                                                                   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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| Phone          | Cell           | Email                                                                                                                                                                                                                                                                                | Visit our Website  | Project                       |       |       |
| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                                | www.mhqwest.com    | 2026 Ford F-150 Recruiting x2 |       |       |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                          |                    | Qty                           | Price | Total |
| CSE            |                | Contact Name: Eric Sanchez<br>Contact Number: 505-231-0619<br>Contact E-mail: iesanchez@ci.santa-fe.nm.us<br>Vehicle/Year: 2026 Ford F-150<br>Type: x2 Recruiting<br><br>State Contract# 20-00000-21-00030<br>Labor pages 48, 61 and 65. Parts pages 67-69.<br>Graphics pages 45-47. |                    |                               |       |       |
|                |                | *Customer Supplied Equipment*<br>- Dell Docking Station<br>- Axon<br>-Radio with Antenna<br>-Printers<br>-Cradlepoint with Antenna                                                                                                                                                   |                    |                               | 0.00  | 0.00  |
|                |                |                                                                                                                                                                                                                                                                                      |                    |                               |       |       |
|                |                | ***Emergency Lighting and Siren***                                                                                                                                                                                                                                                   |                    |                               |       |       |
|                |                |                                                                                                                                                                                                                                                                                      | Subtotal           |                               |       |       |
|                |                |                                                                                                                                                                                                                                                                                      | Sales Tax (7.625%) |                               |       |       |
|                |                |                                                                                                                                                                                                                                                                                      | Total              |                               |       |       |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
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# Quote

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| Date                          | Estimate # |
| 7/21/2026                     | 22854      |
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| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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|----------------|----------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-------------------------------|----------|--|
| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | www.mhqwest.com    | 2026 Ford F-150 Recruiting x2 |          |  |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Qty                | Price                         | Total    |  |
| MHQTRUCKSLICK  |                | MHQ Truck Slicktop Patrol Package Bundle CORE+:<br>1- BWUFX XLP Inner Edge 12 Lamp DUO WCX (Front)Red/White Blue/White<br>1- WX2250F 10-Lamp DUO WCX (Rear)Red/Amber Blue/Amber<br>1- C399 Cencom Core +<br>1- CCTL7 Controller<br>1- C399SP OBDII Canport<br>1- CV2V Vehicle Sync Module<br>2- CEM24 24 Output Expansion Module<br>1- SA315P Siren Speaker<br>1- SAK1 Siren Speaker Bracket<br>2- Mega T TRIO R/B/W<br>8- TSS0JCX T-ION Tri-Color R/B/W<br>2- U Series TRIO R/B/W<br>1- 3SC0CDCR 3" Round Light White<br><br>Patrol Package MSRP \$12,491.40<br>State Contract 36% = \$7,994.50 | 2                  | 4,760.00                      | 9,520.00 |  |
| TCRWX6-TRIO    | Whelen         | 6 Lamp Housing TRIO Color Tracer<br>Bracket Mounting Included<br>MSRP \$2,102.00 State Contract 36% off = \$1,345.28                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 4                  | 1,262.80                      | 5,051.20 |  |
| TCRB47         | Whelen         | 2015-2026 Ford F-150 SuperCrew Running Board<br>Mounting Kit, for 6 Lamp Tracer™, Each                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 4                  | 0.00                          | 0.00     |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Subtotal           |                               |          |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Sales Tax (7.625%) |                               |          |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Total              |                               |          |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
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# Quote

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| Date                          | Estimate # |
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| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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| (505) 821-0667      | (505) 249-3180  | gtrujillo@mhqwest.com                                                                                                              | www.mhqwest.com    | 2026 Ford F-150 Recruiting x2 |          |  |
| Item                | MFG             | Description                                                                                                                        | Qty                | Price                         | Total    |  |
| HSB35               | Whelen          | Siren Amplifier with One Speaker, Includes Mounting Bracket for 2015-2026 Ford F-150<br>\$719.00 state contract 36% off = \$460.16 | 2                  | 460.16                        | 920.32   |  |
| Materials           |                 | Whelen T-Series F-150 Logo Mounting Bracket x2                                                                                     | 2                  | 80.00                         | 160.00   |  |
| ETFBSANFL           | Sound Off Si... | Flashback Tail Flasher<br>MSRP \$128.00 State Contract 36% off = \$81.92                                                           | 2                  | 81.92                         | 163.84   |  |
|                     |                 |                                                                                                                                    |                    |                               |          |  |
|                     |                 | ***Push Bumper***                                                                                                                  |                    |                               |          |  |
| 36-54085            | WESTIN          | 2021-2026 F-150 Push Bumper EliteXD<br>MSRP \$1011.15 State Contract 20% = \$808.92                                                | 2                  | 808.92                        | 1,617.84 |  |
| 36-54085PB          |                 | 2021+ Ford F-150 Push Bumper Pit Bars                                                                                              | 2                  | 606.40                        | 1,212.80 |  |
| 36-6015             | Westin          | Push Bumper Light Channel 33.1 inch Solid<br>MSRP \$50.56 State Contract 20% off = \$40.45                                         | 2                  | 40.45                         | 80.90    |  |
| Materials           |                 | Whelen Mega T Westin Push Bumper Mounting Bracket x2                                                                               | 2                  | 60.00                         | 120.00   |  |
|                     |                 |                                                                                                                                    |                    |                               |          |  |
|                     |                 | ***Console & Docking Station Mount***                                                                                              |                    |                               |          |  |
| CC-21F1-0713OS-PRTR | Troy            | 2021-2026 Ford F150 20" Printer Console with open Storage<br>MSRP \$1166.00 State Contract 20%off = \$932.80                       | 2                  | 932.80                        | 1,865.60 |  |
| FP-MXTL2500         | Troy            | 3" XTL2500/5000/APX6500 remote 05/07<br>MSRP \$53.00<br>State Contract 20% Off \$42.40                                             | 2                  | 0.00                          | 0.00     |  |
| FP-WCENCOM-JD       | Troy            | 4" Whelen Core CCTL7 Faceplate<br>MSRP \$53.00<br>State Contract 20% Off \$42.40                                                   | 2                  | 0.00                          | 0.00     |  |
|                     |                 |                                                                                                                                    | Subtotal           |                               |          |  |
|                     |                 |                                                                                                                                    | Sales Tax (7.625%) |                               |          |  |
|                     |                 |                                                                                                                                    | Total              |                               |          |  |

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| Name / Address                                                                                                                          |
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| (505) 821-0667  | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                      | www.mhqwest.com    | 2026 Ford F-150 Recruiting x2 |          |  |
| Item            | MFG            | Description                                                                                                                                                                                                | Qty                | Price                         | Total    |  |
| AC-INBHG        | Troy           | 4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized.<br>MSRP \$68.00<br>State Contract 20% off = \$54.40                                                                      | 2                  | 54.40                         | 108.80   |  |
| FP-SGTRAY       | Troy           | 4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H.<br>MSRP =\$53.00 State Contract 20% off = \$42.40<br>MSRP \$50.00<br>State Contract 20% off = \$40.00 | 2                  | 42.40                         | 84.80    |  |
| FP-USBC-2DC     | Troy Products  | 2" face plate combo USB-C /USB port and (2) DC outlets<br>MSRP = \$95.00<br>State Contract 20% Off = \$76.00                                                                                               | 2                  | 76.00                         | 152.00   |  |
| AC-MCM1         | Troy           | Dog-ear type microphone clip plate and clip assembly<br>MSRP \$19.00<br>State Contract 20% off = \$15.20                                                                                                   | 6                  | 15.20                         | 91.20    |  |
| 425-3816        | Jotto          | Magnetic Mic - Single Pack<br>MSRP \$41.95 State Contract 20% = \$33.56                                                                                                                                    | 4                  | 33.56                         | 134.24   |  |
| AC-TB-ARMMNT-58 | Troy           | Console mounted height adjustable arm rest w/ 5x8 pad.<br>MSRP \$226.00<br>State Contract 20% off = \$180.80                                                                                               | 2                  | 180.80                        | 361.60   |  |
| CM-F15-SL-LED   | Troy           | 2020-26 F150 - Ht. adjustable seat mnt w/slide arm & docking station mount<br>MSRP \$773.00<br>State Contract 20% off = \$618.40                                                                           | 2                  | 618.40                        | 1,236.80 |  |
|                 |                |                                                                                                                                                                                                            | Subtotal           |                               |          |  |
|                 |                |                                                                                                                                                                                                            | Sales Tax (7.625%) |                               |          |  |
|                 |                |                                                                                                                                                                                                            | Total              |                               |          |  |

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# Quote

| Date                          | Estimate # |
|-------------------------------|------------|
| 7/21/2026                     | 22854      |
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| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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| (505) 821-0667  | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                             | www.mhqwest.com    | 2026 Ford F-150 Recruiting x2 |          |  |
| Item            | MFG            | Description                                                                                                                       | Qty                | Price                         | Total    |  |
|                 |                | ***Gunlock***                                                                                                                     |                    |                               |          |  |
| GF1382FDT15F150 | Setina         | 15-26 F-150 free standing T-rail mount<br>MSRP = \$379.00 State Contract 20% off = \$303.20                                       | 2                  | 303.20                        | 606.40   |  |
| GK11191B1SHK    | Setina         | D T-Rail 1 Blac-Rac & 1 Mount Small Lock, Handcuff Key<br>MSRP = \$1,029.00 State Contract 20% = \$823.20                         | 2                  | 823.20                        | 1,646.40 |  |
|                 |                | ***Rear Vault & Bed Cover***                                                                                                      |                    |                               |          |  |
| XF4             | Decked         | Decked Cargo Box: Ford F-150 5'6" Bed<br>MSRP = \$1,599.99 State Contract 10% Off = \$1,439.99                                    | 2                  | 1,439.99                      | 2,879.98 |  |
| C0090-DCGBK-BLK | Decked         | Cargoglide Mounting Bracket for Drawer System<br>MSRP = \$100.00 State Contract 10% Off = \$90.00                                 | 2                  | 90.00                         | 180.00   |  |
| DCG1500-6348    | Decked         | CargoGlide 1500 / 75% / 48" W / 63" L for Fullsize - Short<br>Bed Length: 5'5"-5'7" /<br>Payload: 1500 lbs /<br>CG Extension: 79% | 2                  | 1,349.10                      | 2,698.20 |  |
| AD10LOCKSETV3   | Decked         | Decked Drawer lock set (two) with matching keys (two)<br>MSRP \$45.00 State Contract 10% = \$40.50                                | 2                  | 40.50                         | 81.00    |  |
|                 |                | ***Camper Shell***                                                                                                                |                    |                               |          |  |
|                 |                |                                                                                                                                   | Subtotal           |                               |          |  |
|                 |                |                                                                                                                                   | Sales Tax (7.625%) |                               |          |  |
|                 |                |                                                                                                                                   | Total              |                               |          |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

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| Date                          | Estimate # |
| 7/21/2026                     | 22854      |
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| (505) 821-0667       | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                | www.mhqwest.com    | 2026 Ford F-150 Recruiting x2 |          |  |
| Item                 | MFG            | Description                                                                                                                                                                                                                                          | Qty                | Price                         | Total    |  |
| CAMPER ARE           | ARE            | ARE Camper Shell - Agate Black<br>2026 Ford F-150 5'6" Bed<br>No Window Sides<br>Solid Rear Door with T-Handles<br>12V Dome Light<br>Front Picture Window<br>MSRP \$3,475.00                                                                         | 2                  | 3,127.50                      | 6,255.00 |  |
| TSS0JCX              | Whelen         | Ion T-Series Trio, RBW, Smoked Lens<br>MSRP = \$232.00 State Contract 36% Off = \$148.48                                                                                                                                                             | 4                  | 148.48                        | 593.92   |  |
| TIONWEDG             | Whelen         | This kit comes with (2) 5-degree T-ION blocks and (1) 15-degree block<br>MSRP \$19.00 State Contract 35% = \$12.35                                                                                                                                   | 4                  | 12.35                         | 49.40    |  |
|                      |                |                                                                                                                                                                                                                                                      |                    |                               |          |  |
|                      |                | ***911, Radar and Scanner***                                                                                                                                                                                                                         |                    |                               |          |  |
| CH26.2.20.4 Hot      | 911 Circuits   | CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP \$1315.00 State Contract 20%off = \$1052.00                                                                                                                        | 2                  | 1,052.00                      | 2,104.00 |  |
| CH26 15' Power Wires | 911 Circuits   | Optional CH26 15' Power Wires                                                                                                                                                                                                                        | 2                  | 6.50                          | 13.00    |  |
| BEE-III              | MPH Inc        | BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle | 2                  | 2,495.00                      | 4,990.00 |  |
| 4910LR-152-LTRK      | L-Tron         | Imaging Scanner<br>MSRP \$476.00 State Contract 20% = \$380.8                                                                                                                                                                                        | 2                  | 476.00                        | 952.00   |  |
|                      |                |                                                                                                                                                                                                                                                      |                    |                               |          |  |
|                      |                |                                                                                                                                                                                                                                                      | Subtotal           |                               |          |  |
|                      |                |                                                                                                                                                                                                                                                      | Sales Tax (7.625%) |                               |          |  |
|                      |                |                                                                                                                                                                                                                                                      | Total              |                               |          |  |



**MHQ of New Mexico**  
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| (505) 821-0667          | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                              | www.mhqwest.com   | 2026 Ford F-150 Recruiting x2 |             |  |
| Item                    | MFG            | Description                                                                                                        | Qty               | Price                         | Total       |  |
| A1-00745                | Armored 1      | ***Ballistic Armor***<br>Ford, F-150 SSV & Level IIIA<br>Front Door, Driver Side (2015 & Newer Models)             | 2                 | 865.00                        | 1,730.00    |  |
| A1-00746                | Armored 1      | Ford, F-150 SSV, Level IIIA<br>Front Door, Passenger Side (2015 & Newer Models)                                    | 2                 | 865.00                        | 1,730.00    |  |
|                         |                | ***Tint & Floor Mats***                                                                                            |                   |                               |             |  |
| TINT-FRONT-VISOR ONLY   | MHQ of New...  | Tint front visor only                                                                                              | 2                 | 55.00                         | 110.00      |  |
| TINT-FRONT WINDOWS O... | MHQ of New...  | Tint front door windows only                                                                                       | 2                 | 95.00                         | 190.00      |  |
| 446971V                 | Weathertech    | 2015+ F-150 Front Floor Mats WeatherTech                                                                           | 2                 | 128.95                        | 257.90      |  |
|                         |                | ***Labor, Shop Supplies & Shipping***                                                                              |                   |                               |             |  |
| Labor NM                | MHQ of New...  | Installation Labor                                                                                                 | 130               | 115.00                        | 14,950.00T  |  |
| SHOP SUPPLIES LV1       | MHQ of New...  | Shop Supplies - includes relays, fuses, wire, connectors, loom, nuts, bolts, screws, heat shrink and ground studs. | 2                 | 300.00                        | 600.00      |  |
| Shipping                |                | Shipping                                                                                                           | 2                 | 625.00                        | 1,250.00    |  |
|                         |                | ***Graphics TBD***                                                                                                 |                   |                               |             |  |
|                         |                |                                                                                                                    |                   | <b>Subtotal</b>               | \$66,749.14 |  |
|                         |                |                                                                                                                    |                   | <b>Sales Tax (7.625%)</b>     | \$1,139.94  |  |
|                         |                |                                                                                                                    |                   | <b>Total</b>                  | \$67,889.08 |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

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| <b>Name / Address</b>                                                                                                                   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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| Phone          | Cell           | Email                                                                                                                                                                                                                                                                                | Visit our Website  | Project               |       |  |
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| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                                | www.mhqwest.com    | 2026 Ford F-150 K9 x4 |       |  |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                          | Qty                | Price                 | Total |  |
| CSE            |                | Contact Name: Eric Sanchez<br>Contact Number: 505-231-0619<br>Contact E-mail: iesanchez@ci.santa-fe.nm.us<br>Vehicle/Year: 2026 Ford F-150<br>Type: x4 K9 Patrols<br><br>State Contract# 20-00000-21-00030<br>Labor pages 48, 61 and 65. Parts pages 67-69.<br>Graphics pages 45-47. |                    |                       |       |  |
|                |                | *Customer Supplied Equipment*<br>- Dell Docking Station<br>- Axon<br>-Radio with Antenna<br>-Printers<br>-Cradlepoint with Antenna                                                                                                                                                   |                    | 0.00                  | 0.00  |  |
|                |                |                                                                                                                                                                                                                                                                                      |                    |                       |       |  |
|                |                | ***Emergency Lighting and Siren***                                                                                                                                                                                                                                                   |                    |                       |       |  |
|                |                |                                                                                                                                                                                                                                                                                      | Subtotal           |                       |       |  |
|                |                |                                                                                                                                                                                                                                                                                      | Sales Tax (7.625%) |                       |       |  |
|                |                |                                                                                                                                                                                                                                                                                      | Total              |                       |       |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

| Date                          | Estimate # |
|-------------------------------|------------|
| 7/21/2026                     | 22857      |
| This quote expires in 30 days |            |

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| <b>Name / Address</b>                                                                                                                   |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

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| Phone          | Cell           | Email                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Visit our Website  | Project               |           |  |
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| (505) 821-0667 | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | www.mhqwest.com    | 2026 Ford F-150 K9 x4 |           |  |
| Item           | MFG            | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Qty                | Price                 | Total     |  |
| MHQTRUCKLBAR   |                | MHQ Truck Slicktop Patrol Package Bundle CORE+:<br>1- Legacy Midnight WCX DUO<br>Lightbar(Front)Red/White Blue/White<br>(Rear)Red/Amber Blue/Amber<br>1- C399 Cencom Core +<br>1- CCTL7 Controller<br>1- C399SP OBDII Canport<br>1- CV2V Vehicle Sync Module<br>2- CEM24 24 Output Expansion Module<br>1- SA315P Siren Speaker<br>1- SAK1 Siren Speaker Bracket<br>4- Mega T TRIO R/B/W<br>8- TSS0JCX T-ION Tri-Color R/B/W<br>1- 3SC0CDCR 3" Round Light White<br><br>Patrol Package MSRP \$12,491.40<br>State Contract 36% = \$7,994.50 | 4                  | 5,208.00              | 20,832.00 |  |
| TCRWX6-TRIO    | Whelen         | 6 Lamp Housing TRIO Color Tracer<br>Bracket Mounting Included<br>MSRP \$2,102.00 State Contract 36% off = \$1,345.28                                                                                                                                                                                                                                                                                                                                                                                                                      | 8                  | 1,262.80              | 10,102.40 |  |
| TCRB47         | Whelen         | 2015-2026 Ford F-150 SuperCrew Running Board<br>Mounting Kit, for 6 Lamp Tracer™, Each                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 8                  | 0.00                  | 0.00      |  |
| HSB35          | Whelen         | Siren Amplifier with One Speaker, Includes Mounting<br>Bracket for 2015-2026 Ford F-150<br>\$719.00 state contract 36% off = \$460.16                                                                                                                                                                                                                                                                                                                                                                                                     | 4                  | 460.16                | 1,840.64  |  |
| Materials      |                | Whelen T-Series F-150 Logo Mounting Bracket x2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | 4                  | 80.00                 | 320.00    |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Subtotal           |                       |           |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Sales Tax (7.625%) |                       |           |  |
|                |                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Total              |                       |           |  |

**MHQ of New Mexico**  
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| Phone               | Cell            | Email                                                                                                          | Visit our Website | Project               |          |  |
|---------------------|-----------------|----------------------------------------------------------------------------------------------------------------|-------------------|-----------------------|----------|--|
| (505) 821-0667      | (505) 249-3180  | gtrujillo@mhqwest.com                                                                                          | www.mhqwest.com   | 2026 Ford F-150 K9 x4 |          |  |
| Item                | MFG             | Description                                                                                                    | Qty               | Price                 | Total    |  |
| ETFBSANFL           | Sound Off Si... | Flashback Tail Flasher<br>MSRP \$128.00 State Contract 36% off = \$81.92                                       | 4                 | 81.92                 | 327.68   |  |
|                     |                 |                                                                                                                |                   |                       |          |  |
|                     |                 | ***Push Bumper***                                                                                              |                   |                       |          |  |
| 36-54085            | WESTIN          | 2021-2026 F-150 Push Bumper EliteXD<br>MSRP \$1011.15 State Contract 20% = \$808.92                            | 4                 | 808.92                | 3,235.68 |  |
| 36-54085            | WESTIN          | 2021-2024 F-150 Push Bumper EliteXD<br>MSRP \$1011.15 State Contract 20% = \$808.92                            | 4                 | 808.92                | 3,235.68 |  |
| 36-6015             | Westin          | Push Bumper Light Channel 33.1 inch Solid<br>MSRP \$50.56 State Contract 20% off = \$40.45                     | 4                 | 40.45                 | 161.80   |  |
| Materials           |                 | Whelen Mega T Westin Push Bumper Mounting<br>Bracket x2                                                        | 4                 | 60.00                 | 240.00   |  |
|                     |                 |                                                                                                                |                   |                       |          |  |
|                     |                 | ***Console & Docking Station Mount***                                                                          |                   |                       |          |  |
| CC-21F1-0713OS-PRTR | Troy            | 2021-2026 Ford F150 20" Printer Console with open<br>Storage<br>MSRP \$1166.00 State Contract 20%off= \$932.80 | 4                 | 932.80                | 3,731.20 |  |
| FP-MXTL2500         | Troy            | 3" XTL2500/5000/APX6500 remote 05/07<br>MSRP \$53.00<br>State Contract 20% Off \$42.40                         | 4                 | 0.00                  | 0.00     |  |
| FP-WCENCOM-JD       | Troy            | 4" Whelen Core CCTL7 Faceplate<br>MSRP \$53.00<br>State Contract 20% Off \$42.40                               | 4                 | 0.00                  | 0.00     |  |
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| (505) 821-0667  | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                                                      | www.mhqwest.com    | 2026 Ford F-150 K9 x4 |          |  |
| Item            | MFG            | Description                                                                                                                                                                                                | Qty                | Price                 | Total    |  |
| AC-INBHG        | Troy           | 4" internal dual beverage holder. Includes rubber fingers to keep cup stabilized.<br>MSRP \$68.00<br>State Contract 20% off = \$54.40                                                                      | 4                  | 54.40                 | 217.60   |  |
| FP-SGTRAY       | Troy           | 4" face plate shallow tray w/sloped floor; holds smartphone, keys, wallet, sunglasses, etc. 1.75" H.<br>MSRP =\$53.00 State Contract 20% off = \$42.40<br>MSRP \$50.00<br>State Contract 20% off = \$40.00 | 4                  | 42.40                 | 169.60   |  |
| FP-USBC-2DC     | Troy Products  | 2" face plate combo USB-C /USB port and (2) DC outlets<br>MSRP = \$95.00<br>State Contract 20% Off = \$76.00                                                                                               | 4                  | 76.00                 | 304.00   |  |
| AC-MCM1         | Troy           | Dog-ear type microphone clip plate and clip assembly<br>MSRP \$19.00<br>State Contract 20% off = \$15.20                                                                                                   | 12                 | 15.20                 | 182.40   |  |
| 425-3816        | Jotto          | Magnetic Mic - Single Pack<br>MSRP \$41.95 State Contract 20% = \$33.56                                                                                                                                    | 8                  | 33.56                 | 268.48   |  |
| AC-TB-ARMMNT-58 | Troy           | Console mounted height adjustable arm rest w/ 5x8 pad.<br>MSRP \$226.00<br>State Contract 20% off = \$180.80                                                                                               | 4                  | 180.80                | 723.20   |  |
| CM-F15-SL-LED   | Troy           | 2020-26 F150 - Ht. adjustable seat mnt w/slide arm & docking station mount<br>MSRP \$773.00<br>State Contract 20% off = \$618.40                                                                           | 4                  | 618.40                | 2,473.60 |  |
|                 |                |                                                                                                                                                                                                            | Subtotal           |                       |          |  |
|                 |                |                                                                                                                                                                                                            | Sales Tax (7.625%) |                       |          |  |
|                 |                |                                                                                                                                                                                                            | Total              |                       |          |  |

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| (505) 821-0667   | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                             | www.mhqwest.com    | 2026 Ford F-150 K9 x4 |           |  |
| Item             | MFG            | Description                                                                                                                                                                       | Qty                | Price                 | Total     |  |
|                  |                | ***Gunlock***                                                                                                                                                                     |                    |                       |           |  |
| GK0068E          | Setina         | Single T-Rail Mount 1080E Blac-Rac<br>MSRP =\$889.00 state contract 20% off = \$711.20                                                                                            | 4                  | 711.20                | 2,844.80  |  |
| GK10271UHKSSCAXL | Setina         | Single T-Rail Mount Universal XL Handcuff Override.<br>MSRP= \$409.00 State Contract 20% = \$327.20                                                                               | 4                  | 327.20                | 1,308.80  |  |
|                  |                |                                                                                                                                                                                   |                    |                       |           |  |
|                  |                |                                                                                                                                                                                   |                    |                       |           |  |
| K9-F23-SDS-3-B   | Havis          | ***K9 Cage***<br>Standard K9 Transport System With Side Door Storage<br>For 2017-2026 Ford F-Series – Black MSRP \$8488.00<br>State Contract 20%off = \$6790.40                   | 4                  | 6,790.40              | 27,161.60 |  |
| K9-A-104         | Havis          | K9 Transport & Window guard option Kit includes 10" fan (K9-A-301) and fan mount kit with hardware (WGI007335)<br>MSRP = \$717.00 State Contract 20% Off = \$573.60               | 4                  | 573.60                | 2,294.40  |  |
| K9-A-103         | Havis          | K9 Transport Water Bowl Option<br>MSRP = \$94.00 State Contract 20% Off = \$75.20                                                                                                 | 4                  | 75.20                 | 300.80    |  |
| K9-A-201         | Havis          | K9 Transport Hot-N-Pop Unit Option<br>Includes Heat Alarm Pro - K9-A-203, Remote Door Pop System, C-EB35-RHP-1P Bracket,<br>MSRP = \$3,564.00 State Contract 20% Off = \$2,851.20 | 4                  | 2,851.20              | 11,404.80 |  |
| ICM-AX3-2        |                | Internal Camera Mounting Two-Piece Bracket for Axon Fleet 3 Interior Camera MSRP \$35.00 State Contract 20%off = \$28.00                                                          | 4                  | 28.00                 | 112.00    |  |
|                  |                |                                                                                                                                                                                   | Subtotal           |                       |           |  |
|                  |                |                                                                                                                                                                                   | Sales Tax (7.625%) |                       |           |  |
|                  |                |                                                                                                                                                                                   | Total              |                       |           |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 7/21/2026                     | 22857      |
| This quote expires in 30 days |            |

|                                                                                                                                         |
|-----------------------------------------------------------------------------------------------------------------------------------------|
| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

|         |
|---------|
| Ship To |
|         |

| Phone           | Cell           | Email                                                                                                                                                                               | Visit our Website  | Project               |           |  |
|-----------------|----------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-----------------------|-----------|--|
| (505) 821-0667  | (505) 249-3180 | gtrujillo@mhqwest.com                                                                                                                                                               | www.mhqwest.com    | 2026 Ford F-150 K9 x4 |           |  |
| Item            | MFG            | Description                                                                                                                                                                         | Qty                | Price                 | Total     |  |
|                 |                | ***Rear Vault & Bed Cover***                                                                                                                                                        |                    |                       |           |  |
| XF4             | Decked         | Decked Cargo Box: Ford F-150 5'6" Bed<br>MSRP = \$1,599.99 State Contract 10% Off = \$1,439.99                                                                                      | 4                  | 1,439.99              | 5,759.96  |  |
| AD10LOCKSETV3   | Decked         | Decked Drawer lock set (two) with matching keys (two)<br>MSRP \$45.00 State Contract 10% = \$40.50                                                                                  | 4                  | 40.50                 | 162.00    |  |
| C0090-DCGBK-BLK | Decked         | Cargoglide Mounting Bracket for Drawer System<br>MSRP = \$100.00 State Contract 10% Off = \$90.00                                                                                   | 4                  | 90.00                 | 360.00    |  |
| DCG1500-6348    | Decked         | CargoGlide 1500 / 75% / 48" W / 63" L for Fullsize - Short<br>Bed Length: 5'5"-5'7" /<br>Payload: 1500 lbs /<br>CG Extension: 79%                                                   | 4                  | 1,349.10              | 5,396.40  |  |
|                 |                |                                                                                                                                                                                     |                    |                       |           |  |
|                 |                | ***Camper Shell***                                                                                                                                                                  |                    |                       |           |  |
| CAMPER ARE      | ARE            | ARE Camper Shell - Agate Black<br>2026 Ford F-150 5'6" Bed<br>DS & PS T-Handle Doors<br>Solid Rear Door with T-Handles<br>12V Dome Light<br>Front Picture Window<br>MSRP \$3,789.95 | 4                  | 3,410.96              | 13,643.84 |  |
| TSS0JCX         | Whelen         | Ion T-Series Trio, RBW, Smoked Lens<br>MSRP = \$232.00 State Contract 36% Off = \$148.48                                                                                            | 4                  | 148.48                | 593.92    |  |
|                 |                |                                                                                                                                                                                     | Subtotal           |                       |           |  |
|                 |                |                                                                                                                                                                                     | Sales Tax (7.625%) |                       |           |  |
|                 |                |                                                                                                                                                                                     | Total              |                       |           |  |

**MHQ of New Mexico**  
**5601 Balloon Fiesta Pkwy**  
**Suite C**  
**Albuquerque, NM 87113**



# Quote

|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 7/21/2026                     | 22857      |
| This quote expires in 30 days |            |

|                                                                                                                                         |
|-----------------------------------------------------------------------------------------------------------------------------------------|
| Name / Address                                                                                                                          |
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 iesanchez@santafenm.gov |

|         |
|---------|
| Ship To |
|         |

| Phone                   | Cell           | Email                 | Visit our Website                                                                                                                                                                                                                                    | Project               |          |          |
|-------------------------|----------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|----------|----------|
| (505) 821-0667          | (505) 249-3180 | gtrujillo@mhqwest.com | www.mhqwest.com                                                                                                                                                                                                                                      | 2026 Ford F-150 K9 x4 |          |          |
| Item                    |                | MFG                   | Description                                                                                                                                                                                                                                          | Qty                   | Price    | Total    |
| TIONWEDG                |                | Whelen                | This kit comes with (2) 5-degree T-ION blocks and (1) 15-degree block<br>MSRP \$19.00 State Contract 35% = \$12.35                                                                                                                                   | 4                     | 12.35    | 49.40    |
|                         |                |                       |                                                                                                                                                                                                                                                      |                       |          |          |
| CH26.2.20.4 Hot         |                | 911 Circuits          | ***911, Radar and Scanner***<br>CH26 Standard Wiring Harness with Dual Stage Smart Timer and 26 true outputs MSRP \$1315.00 State Contract 20%off = \$1052.00                                                                                        | 4                     | 1,052.00 | 4,208.00 |
| CH26 15' Power Wires    |                | 911 Circuits          | Optional CH26 15' Power Wires                                                                                                                                                                                                                        | 4                     | 6.50     | 26.00    |
| BEE-III                 |                | MPH Inc               | BEE III is the most compact radar available. It has the smallest detachable display, while retaining larger multicolored windows. BEE III is also waterproof and has the smallest antenna. Both pieces can be mounted anywhere in the patrol vehicle | 4                     | 2,495.00 | 9,980.00 |
|                         |                |                       |                                                                                                                                                                                                                                                      |                       |          |          |
| 4910LR-152-LTRK         |                | L-Tron                | Imaging Scanner<br>MSRP \$476.00 State Contract 20% = \$380.8                                                                                                                                                                                        | 4                     | 476.00   | 1,904.00 |
|                         |                |                       |                                                                                                                                                                                                                                                      |                       |          |          |
| A1-00745                |                | Armored 1             | ***Ballistic Armor***<br>Ford, F-150 SSV & Level IIIA<br>Front Door, Driver Side (2015 & Newer Models)                                                                                                                                               | 4                     | 865.00   | 3,460.00 |
| A1-00746                |                | Armored 1             | Ford, F-150 SSV, Level IIIA<br>Front Door, Passenger Side (2015 & Newer Models)                                                                                                                                                                      | 4                     | 865.00   | 3,460.00 |
|                         |                |                       |                                                                                                                                                                                                                                                      |                       |          |          |
|                         |                |                       | ***Tint & Floor Mats***                                                                                                                                                                                                                              |                       |          |          |
| TINT-FRONT-VISOR ONLY   |                | MHQ of New...         | Tint front visor only                                                                                                                                                                                                                                | 2                     | 55.00    | 110.00   |
| TINT-FRONT/REAR WIND... |                | MHQ of New...         | Ceramic Window Tint all Cab Vehicle Windows                                                                                                                                                                                                          | 4                     | 400.00   | 1,600.00 |
|                         |                |                       |                                                                                                                                                                                                                                                      | Subtotal              |          |          |
|                         |                |                       |                                                                                                                                                                                                                                                      | Sales Tax (7.625%)    |          |          |
|                         |                |                       |                                                                                                                                                                                                                                                      | Total                 |          |          |



**MHQ** WEST  
EMERGENCY & SERVICE SOLUTIONS...  
VEHICLES, GRAPHICS, EQUIPMENT & GEAR

---

CHALMERS



|                               |            |
|-------------------------------|------------|
| Date                          | Estimate # |
| 7/21/2026                     | 22857      |
| This quote expires in 30 days |            |

| Name / Address                                                                                                                                                                       |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| City of Santa Fe Police Department<br>Eric Sanchez<br>2515 Camino Entrada<br>Santa Fe, NM 87505<br>505-210-2551 <a href="mailto:iesanchez@santafenm.gov">iesanchez@santafenm.gov</a> |

|         |  |
|---------|--|
| Ship To |  |
|         |  |

Page 8



# PROPOSAL

Santa Fe Police Department  
Attention: Accounts Payable  
2515 Camino Entrada  
SANTA FE NM 87507  
USA

**Date**  
5 Jun 2026

**Expiry**  
3 Sep 2026

**Quote Number**  
20265381

**Reference**  
Mobile Patrol Car

CODE 3 SERVICE, LLC  
2323 Aztec Rd NE - STE B  
Albuquerque, NM 87107  
ABQ (505) 407 2310  
Taos (575) 737 8884  
Roswell (575) 363 3135

| Item                                        | Description                                                                                                                                                                                                               | Quantity | Unit Price | Discount | Tax        | Amount USD |
|---------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------|----------|------------|------------|
| VM-8000                                     | Kenwood Viking 8000 Mobile Radio<br>KCH-20 Control Head with External Speaker<br>Dual Band (VHF & 7/800)<br>P25, P25 Trunking, TDMA, LLA, AES Multi-Key Encryption, OTAP, OTIP, Wifi, GPS, Bluetooth, and 3 Year Warranty | 24.00    | 8,553.20   | 25.00%   | Tax Exempt | 153,957.60 |
| ANTKIT                                      | Vehicle Antenna Kit - Includes NMO roof mount, 17' low loss coax, connector, and Antenna Tri-Band With Spring                                                                                                             | 24.00    | 275.00     | 25.00%   | Tax Exempt | 4,950.00   |
| PROGRAM                                     | 2-way Radio Programming                                                                                                                                                                                                   | 24.00    | 65.00      |          | 7.625%     | 1,560.00   |
| Subtotal (includes a discount of 52,969.20) |                                                                                                                                                                                                                           |          |            |          |            | 160,467.60 |
| TOTAL TAX                                   |                                                                                                                                                                                                                           |          |            |          |            | 118.95     |
| TOTAL USD                                   |                                                                                                                                                                                                                           |          |            |          |            | 160,586.55 |

## Terms

New Mexico State Contract  
Communications, Radio Equipment, Parts, Accessories and Related Services  
SPA Number 10-00000-20-00048

State of NM Vendor # 116813

## Proposal Terms & Conditions

All proposals are valid for 30 days from the date issued. We reserve the right to withdraw a proposal at any time and for any reason. Shipping or freight charges may be added to the final invoice if they are not explicitly included in the proposal.

Please note that due to ongoing fluctuations in U.S. trade policy, including the implementation and partial suspension of tariffs on goods from countries such as Mexico, Canada, and China, pricing remains subject to change. While we have made efforts to avoid immediate adjustments, the situation remains fluid. We are actively working with our suppliers to mitigate potential cost impacts and maintain the best possible pricing for our customers.

As this situation evolves, customers should be aware that price increases may occur at any time without prior notice.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**13 Vendors**

Number: **40-00000-24-00068**

Amendment No.: **Four**

Term: **August 6, 2025 – August 5, 2027**

**Ship To:**  
**All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.**

Procurement Specialist: **Kimberly A Hunt-Brown**

Telephone No.: **(505) 490-3152** *KAB*

Email: **[Kimberly.Hunt-Brown@gsd.nm.gov](mailto:Kimberly.Hunt-Brown@gsd.nm.gov)**

**Invoice:**  
**As Requested at Time of Order**

Title: **Automotive Vehicles**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from August 6, 2026 to August 5, 2027 at the same price, terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Date: 6/29/2026

Dorothy Mendonca  
New Mexico State Purchasing Agent

## Certificate Of Completion

Envelope Id: FFF20437-743A-8892-8196-B354DE72BE6F

Status: Completed

Subject: 40-00000-24-00068 Automotive Vehicles A004 FINAL

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Kimberly A Hunt-Brown

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Kimberly.Hunt-Brown@gsd.nm.gov

IP Address: 164.64.62.10

## Record Tracking

Status: Original

Holder: Kimberly A Hunt-Brown

Location: DocuSign

6/29/2026 10:51:54 AM

Kimberly.Hunt-Brown@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

## Signer Events

## Signature

## Timestamp

Vanessa LeBlanc

Vanessa.LeBlanc@gsd.nm.gov

Bureau Chief

New Mexico General Services

Security Level: Email, Account Authentication (None), Login with SSO

*VL*

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

Sent: 6/29/2026 10:53:31 AM

Viewed: 6/29/2026 11:08:19 AM

Signed: 6/29/2026 11:08:26 AM

## Electronic Record and Signature Disclosure:

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Kimberly A Hunt-Brown

Kimberly.Hunt-Brown@gsd.nm.gov

New Mexico General Services

Security Level: Email, Account Authentication (None)

*KAB*

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

Sent: 6/29/2026 11:08:27 AM

Viewed: 6/29/2026 11:13:09 AM

Signed: 6/29/2026 11:13:14 AM

## Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dorothy Mendonca

dorothy.mendonca@gsd.nm.gov

SPD Division Director / State Purchasing Agent

General Services Department

Signing Group: 35000 - State Purchasing Agent

Security Level: Email, Account Authentication (None)

*Dorothy Mendonca*

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

Sent: 6/29/2026 11:13:15 AM

Viewed: 6/29/2026 11:44:31 AM

Signed: 6/29/2026 11:44:35 AM

## Electronic Record and Signature Disclosure:

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

## Certified Delivery Events

## Status

## Timestamp

| Carbon Copy Events                         | Status           | Timestamp             |
|--------------------------------------------|------------------|-----------------------|
| Witness Events                             | Signature        | Timestamp             |
| Notary Events                              | Signature        | Timestamp             |
| Envelope Summary Events                    | Status           | Timestamps            |
| Envelope Sent                              | Hashed/Encrypted | 6/29/2026 10:53:31 AM |
| Certified Delivered                        | Security Checked | 6/29/2026 11:44:31 AM |
| Signing Complete                           | Security Checked | 6/29/2026 11:44:35 AM |
| Completed                                  | Security Checked | 6/29/2026 11:44:35 AM |
| Payment Events                             | Status           | Timestamps            |
| Electronic Record and Signature Disclosure |                  |                       |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:



(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:  
13 Vendors**

Number: **40-00000-24-00068**

Amendment No.: **Three**

Term: **August 6, 2025 – August 5, 2026**

Procurement Specialist: **Jessica Chavez**

Telephone No.: **(505) 500-9824**

Email: **jessica.chavez@gsd.nm.gov**

*jc*

**Ship To:**  
**All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.**

**Invoice:**  
**As Requested at Time of Order**

Title: **Automotive Vehicles**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from August 6, 2025 to August 5, 2026 at the same price, terms and conditions.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: 8/4/2025

### Certificate Of Completion

Envelope Id: E3E533AA-EED6-4FE6-979F-57BB69BAE783

Status: Completed

Subject: Please DocuSign: SPD SPA

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Jessica Chavez

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US & Canada)

jessica.chavez@gsd.nm.gov

IP Address: 164.64.62.10

### Record Tracking

Status: Original

Holder: Jessica Chavez

Location: DocuSign

7/28/2025 8:55:09 AM

jessica.chavez@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: General Services Department

Location: Docusign

### Signer Events

#### Signature

#### Timestamp

Vanessa LeBlanc

vanessa.leblanc@gsd.nm.gov

Bureau Chief

New Mexico General Services

Security Level: Email, Account Authentication  
(None), Login with SSO

Signature Adoption: Pre-selected Style  
Using IP Address: 164.64.62.10

Sent: 7/28/2025 9:01:34 AM

Viewed: 7/28/2025 9:25:56 AM

Signed: 7/28/2025 9:31:27 AM

#### Electronic Record and Signature Disclosure:

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Jessica Chavez

jessica.chavez@gsd.nm.gov

Procurement Specialist II

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style  
Using IP Address: 164.64.62.10

Sent: 7/28/2025 9:31:28 AM

Viewed: 8/4/2025 8:23:28 AM

Signed: 8/4/2025 8:23:56 AM

#### Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dorothy Mendonca

dorothy.mendonca@gsd.nm.gov

SPD Division Director / State Purchasing Agent

General Services Department

Signing Group: 35000 - State Purchasing Agent

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style  
Using IP Address: 164.64.62.10

Sent: 8/4/2025 8:23:57 AM

Viewed: 8/4/2025 8:39:26 AM

Signed: 8/4/2025 8:39:35 AM

#### Electronic Record and Signature Disclosure:

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

### In Person Signer Events

#### Signature

#### Timestamp

### Editor Delivery Events

#### Status

#### Timestamp

### Agent Delivery Events

#### Status

#### Timestamp

### Intermediary Delivery Events

#### Status

#### Timestamp

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 7/28/2025 9:01:34 AM |
| Certified Delivered                        | Security Checked | 8/4/2025 8:39:26 AM  |
| Signing Complete                           | Security Checked | 8/4/2025 8:39:35 AM  |
| Completed                                  | Security Checked | 8/4/2025 8:39:35 AM  |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AG) 0000137865**  
**MCLL., Inc**  
**377 Emilio Lopez Rd**  
**Los Lunas, NM 87031**

**Attn: Karen Sluga**  
**Phone: (505) 866-3180**  
**Email: [karen@melloyfleet.com](mailto:karen@melloyfleet.com)**

Number: **40-00000-24-00068**

Amendment No: **Two**

Term: **August 6, 2024 – August 5, 2025**

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested at Time of Order**

Procurement Specialist: **Jessica Chavez** *jc*

Telephone No.: **(505) 500-9824**

Email: **Jessica.Chavez@gsd.nm.gov**

Title: **Automotive Vehicles**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**Please see the following revised item for vendor (AG) MCLL., LLC; Item 8**

|                                                                                                             |   |        |                                                                                                                               |
|-------------------------------------------------------------------------------------------------------------|---|--------|-------------------------------------------------------------------------------------------------------------------------------|
| 8                                                                                                           | 1 | % Disc | Sports Utility Vehicle (SUV), BEV/PHEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD                                  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AG)<br><b>1% Chevrolet Blazer EV RWD/eAWD</b><br><b>1% Chevrolet Blazer EV eAWD Police</b><br><b>1% Chevrolet Equinox EV</b> |

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Natalie Martinez*

Date: 4/10/2025

Dorothy Mendonca  
New Mexico State Purchasing Agent

× **This Agreement was signed on behalf of the State Purchasing Agent**

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472



## Certificate Of Completion

Envelope Id: 9FD961B1-9A33-4FC3-8316-F7E9CA1E8265

Status: Completed

Subject: Please DocuSign: SPD SPA

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Jessica Chavez

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US & Canada)

jessica.chavez@gsd.nm.gov

IP Address: 164.64.62.10

## Record Tracking

Status: Original

Holder: Jessica Chavez

Location: DocuSign

4/10/2025 9:11:13 AM

jessica.chavez@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: General Services Department

Location: Docusign

## Signer Events

### Signature

### Timestamp

Vanessa LeBlanc

vanessa.leblanc@gsd.nm.gov

Bureau Chief

New Mexico General Services

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style  
Using IP Address: 164.64.62.10

Sent: 4/10/2025 9:12:05 AM

Viewed: 4/10/2025 9:13:24 AM

Signed: 4/10/2025 9:13:29 AM

### Electronic Record and Signature Disclosure:

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Jessica Chavez

jessica.chavez@gsd.nm.gov

Procurement Specialist II

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style  
Using IP Address: 164.64.62.10

Sent: 4/10/2025 9:13:30 AM

Viewed: 4/10/2025 9:14:13 AM

Signed: 4/10/2025 9:14:22 AM

### Electronic Record and Signature Disclosure:

Not Offered via Docusign

Natalie Martinez

natalie.martinez1@gsd.nm.gov

Deputy Director

New Mexico General Services

Signing Group: 35000 - State Purchasing Agent

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style  
Using IP Address: 174.205.225.173

Sent: 4/10/2025 9:14:23 AM

Viewed: 4/10/2025 9:24:26 AM

Signed: 4/10/2025 9:24:48 AM

### Electronic Record and Signature Disclosure:

Not Offered via Docusign

## In Person Signer Events

### Signature

### Timestamp

## Editor Delivery Events

### Status

### Timestamp

## Agent Delivery Events

### Status

### Timestamp

## Intermediary Delivery Events

### Status

### Timestamp

## Certified Delivery Events

### Status

### Timestamp

| Carbon Copy Events                         | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 4/10/2025 9:12:05 AM |
| Certified Delivered                        | Security Checked | 4/10/2025 9:24:26 AM |
| Signing Complete                           | Security Checked | 4/10/2025 9:24:48 AM |
| Completed                                  | Security Checked | 4/10/2025 9:24:48 AM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

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**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:  
13 Vendors**

Number: 40-00000-24-00068

Amendment No.: One

Term: August 6, 2024 – August 5, 2025

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local  
public bodies allowed by law.

Procurement Specialist: Jessica Chavez

Telephone No.: (505) 500-9824

Email: Jessica.Chavez@gsd.nm.gov

**Invoice:**  
As Requested at Time of Order

Title: **Automotive Vehicles**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**Please see the revised items on the following pages.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*  
Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: 9/20/2024

| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                                                                                                      |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1                                                                                                               | 1           | % Disc | Sub-Compact, ICE/HEV Powered, Four (4) door, FWD, AWD, RWD                                                                                                                       |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | <div>(AF)<br/>2%</div> <div>(AJ)<br/>2%<br/>Nissan Versa</div> <div>(AL)<br/>13.5%<br/>Ford Escape (ICE)<br/>8.5%<br/>Ford Maverick (ICE)<br/>8.5%<br/>Ford Maverick (HEV)</div> |
| Comments:                                                                                                       |             |        | All trim levels included in % discount                                                                                                                                           |

|                                                                                      |   |        |                                                                      |
|--------------------------------------------------------------------------------------|---|--------|----------------------------------------------------------------------|
| 1a)                                                                                  | 1 | % Disc | Percentage Discount off of MSRP for Factory Options                  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | <div>(AF)<br/>2%</div> <div>(AJ)<br/>2%</div> <div>(AL)<br/>5%</div> |

|                                                                                      |   |        |                                                                                                                                 |
|--------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 1b)                                                                                  | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | <div>(AF)<br/>2%</div> <div>(AJ)<br/>2%</div> <div>(AL)<br/>6%</div>                                                            |

|                                                                                      |   |        |                                                                                                                                          |
|--------------------------------------------------------------------------------------|---|--------|------------------------------------------------------------------------------------------------------------------------------------------|
| 1.5                                                                                  | 1 | % Disc | Sub-Compact, ICE/HEV Powered, Two (2) door, FWD, AWD, RWD                                                                                |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | <div>(AF)<br/>2%</div> <div>(AJ)<br/>2% Nissan Z</div> <div>(AL)<br/>10.5% Ford Mustang<br/>All trim levels included in % discount</div> |

|                                                     |   |      |                                                                      |
|-----------------------------------------------------|---|------|----------------------------------------------------------------------|
| 1.5a)                                               | 1 | Disc | Percentage Discount off of MSRP for Factory Options                  |
| Percentage Discount off of MSRP for Factory Options |   |      | <div>(AF)<br/>2%</div> <div>(AJ)<br/>2%</div> <div>(AL)<br/>5%</div> |

|                                                     |   |      |                                                                      |
|-----------------------------------------------------|---|------|----------------------------------------------------------------------|
| 1.5b)                                               | 1 | Disc | Percentage Discount off of MSRP for Factory Options                  |
| Percentage Discount off of MSRP for Factory Options |   |      | <div>(AF)<br/>2%</div> <div>(AJ)<br/>2%</div> <div>(AL)<br/>6%</div> |

|                                                                                                                 |   |        |                                                                                                                                           |
|-----------------------------------------------------------------------------------------------------------------|---|--------|-------------------------------------------------------------------------------------------------------------------------------------------|
| 2                                                                                                               | 1 | % Disc | Sub-Compact, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD                                                                               |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | <div>(AF)<br/>2%</div> <div>(AL)<br/>13.5% Ford Escape (PHEV)<br/>9.5% Ford Mach-E (BEV)<br/>All trim levels included in % discount</div> |

| Item                                                                                 | Approx. Qty | UOM    | Description                                         |
|--------------------------------------------------------------------------------------|-------------|--------|-----------------------------------------------------|
| 2a)                                                                                  | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |             |        | <div>(AF)<br/>2%</div> <div>(AL)<br/>6%</div>       |

|                                                                                      |   |        |                                                                                                                                 |
|--------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 2b)                                                                                  | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | <div>(AF)<br/>2%</div> <div>(AL)<br/>6%</div>                                                                                   |

|                                                                                      |   |        |                                                            |
|--------------------------------------------------------------------------------------|---|--------|------------------------------------------------------------|
| 2.5)                                                                                 | 1 | % Disc | Sub-Compact, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2%                                                 |

|                                                                                      |   |        |                                                     |
|--------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------|
| 2.5a)                                                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2%                                          |

|                                                                                      |   |        |                                                                                                                                 |
|--------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 2.5b)                                                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2%                                                                                                                      |
| Make/Model Options:                                                                  |   |        |                                                                                                                                 |

|                                                                                      |   |        |                                                                                      |
|--------------------------------------------------------------------------------------|---|--------|--------------------------------------------------------------------------------------|
| 3                                                                                    | 1 | % Disc | Mid-size Sedan, ICE/HEV Powered, Four (4) door, FWD, AWD, RWD                        |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | <div>(AF)<br/>2%</div> <div>(AG)<br/>1%</div> <div>Chevrolet Malibu 4 Dr Sedan</div> |
| Make/Model Options:                                                                  |   |        | <div>(AJ)</div> <div>3% Nissan Sentra</div> <div>3% Nissan Sentra</div>              |
| Comments:                                                                            |   |        |                                                                                      |



| Item                                                | Approx. Qty | UOM        | Description                                         |
|-----------------------------------------------------|-------------|------------|-----------------------------------------------------|
| 3a)                                                 | 1           | % Disc     | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |             | (AF)<br>2% | (AG)<br>2%<br>(AJ)<br>3%                            |

|                                                     |   |            |                                                                                                                                 |
|-----------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 3b)                                                 | 1 | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AG)<br>2%<br>(AJ)<br>3%                                                                                                        |

|                                                                                      |   |                                                  |                                                              |                                  |                         |                    |
|--------------------------------------------------------------------------------------|---|--------------------------------------------------|--------------------------------------------------------------|----------------------------------|-------------------------|--------------------|
| 3.5                                                                                  | 1 | % Disc                                           | Mid-size Sedan, ICE/HEV Powered, Two (2) door, FWD, AWD, RWD |                                  |                         |                    |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   | (AC)<br>5% Ford Mustang ECOBOOST GT No Specialty | (AF)<br>2%                                                   | (AG)<br>1% Chevy Camaro          | (AH)<br>1% Ford Mustang |                    |
| Make/Model Options:                                                                  |   | (AJ)<br>2% Nissan Z                              | (AK)<br>5% Mustang All Factory Models                        | (AL)<br>10.5% Ford Mustang (ICE) |                         | 1% Ford Mustang GT |
| Comments:                                                                            |   |                                                  | Delivery to Agency: 10%<br>Factory Extended Warranty: 10%    |                                  |                         |                    |

|                                                     |   |            |                                                     |            |            |  |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|------------|------------|--|
| 3.5a)                                               | 1 | Disc       | Percentage Discount off of MSRP for Factory Options |            |            |  |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AG)<br>2%                                          | (AH)<br>2% | (AJ)<br>2% |  |
|                                                     |   | (AK)<br>2% | (AL)<br>5%                                          |            |            |  |

|                                                     |   |                    |                                                                                                                                 |            |            |  |
|-----------------------------------------------------|---|--------------------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|--|
| 3.5b)                                               | 1 | %Disc              | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |  |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% Mustang | (AG)<br>2%                                                                                                                      | (AH)<br>5% | (AJ)<br>2% |  |
|                                                     |   | (AK)<br>5%         | (AL)<br>5%                                                                                                                      |            |            |  |

|                                                                                                          |   |        |                                                                |
|----------------------------------------------------------------------------------------------------------|---|--------|----------------------------------------------------------------|
| 4                                                                                                        | 1 | % Disc | Mid-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options: |   |        | (AF)<br>10%                                                    |

| Item                                                                                                        | Approx. Qty | UOM    | Description                                         |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|-----------------------------------------------------|
| 4a)                                                                                                         | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | (AF)<br>2%                                          |

|                                                                                                             |   |        |                                                                                                                                 |
|-------------------------------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 4b)                                                                                                         | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AF)<br>2%                                                                                                                      |

|                                                                                      |   |                                        |                                                                                                    |  |
|--------------------------------------------------------------------------------------|---|----------------------------------------|----------------------------------------------------------------------------------------------------|--|
| 4.5                                                                                  | 1 | % Disc                                 | Mid-size Sedan, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD                                      |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   | (AF)<br>10%<br>Mustang Mach-e Electric | (AK)<br>5% Mustang all Factory Models<br>Delivery To Agency: 10%<br>Factory Extended Warranty: 10% |  |

|                                                     |   |            |                                                     |            |  |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|------------|--|
| 4.5a)                                               | 1 | Disc       | Percentage Discount off of MSRP for Factory Options |            |  |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AK)<br>2%                                          | (AL)<br>5% |  |

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|-----------------------------------------------------|---|------------|-----------------------------------------------------|------------|--|
| 4.5b)                                               | 1 | Disc       | Percentage Discount off of MSRP for Factory Options |            |  |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AK)<br>5%                                          | (AL)<br>6% |  |

| Item                                                                                                            | Approx. Qty | UOM    | Description                                                           |            |                                                                                                                                                                                                  |  |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|-----------------------------------------------------------------------|------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 5                                                                                                               | 1           | % Disc | Full-size Sedan, ICE/HEV/Diesel Powered, Four (4) door, FWD, AWD, RWD |            |                                                                                                                                                                                                  |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AB)<br>1%<br>Dodge Charger<br>10%<br>Dodge Charger Pursuit           | (AF)<br>2% | (AI)<br>1% Dodge Charger SXT RWD<br>1% Dodge Charger SXT AWD<br>1% Dodge Charger Police RWD<br>10% Dodge Charger Police AWD<br>10% Chrysler 300 Touring RWD<br>1% Chrysler 300 Touring AWD<br>1% |  |
|                                                                                                                 |             |        | (AJ)<br>3%<br>Nissan Altima                                           |            |                                                                                                                                                                                                  |  |
|                                                                                                                 |             |        |                                                                       |            |                                                                                                                                                                                                  |  |
| Comments:                                                                                                       |             |        |                                                                       |            |                                                                                                                                                                                                  |  |

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|-----------------------------------------------------|---|------------|-----------------------------------------------------|
| 5a)                                                 | 1 | Disc       | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AI)<br>2%                                          |
|                                                     |   |            | (AJ)<br>3%                                          |

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|-----------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 5b)                                                 | 1 | Disc       | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |   | (AB)<br>5% | (AF)<br>2%                                                                                                                      |
|                                                     |   |            | (AI)<br>5%                                                                                                                      |
|                                                     |   |            | (AJ)<br>3%                                                                                                                      |

|                                                                                      |                     |                                       |                                                                      |                                                                    |  |
|--------------------------------------------------------------------------------------|---------------------|---------------------------------------|----------------------------------------------------------------------|--------------------------------------------------------------------|--|
| 5.5                                                                                  | 1                   | % Disc                                | Full-size Sedan, ICE/HEV/Diesel Powered, Two (2) door, FWD, AWD, RWD |                                                                    |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. | Make/Model Options: | (AB)<br>1%<br><br>Dodge Challenger 1% | (AF)<br>2%                                                           | (AI)<br>1% Dodge Challenger SXT RWD<br>1% Dodge Challenger SXT AWD |  |
|                                                                                      |                     | (AJ)<br>2%<br>Nissan Z                | (AL)<br>10.50%<br>Ford Mustang (ICE)                                 |                                                                    |  |
| Comments:                                                                            |                     |                                       | All trim levels included in % discount                               |                                                                    |  |

|                                                     |   |            |                                                     |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|
| 5.5a)                                               | 1 | Disc       | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   | (AB)<br>2% | (AF)<br>2%                                          |
|                                                     |   | (AI)<br>2% | (AJ)<br>2%                                          |
|                                                     |   | (AL)<br>5% |                                                     |

| Item                                                | Approx. Qty | UOM        | Description                                                                                                                     |
|-----------------------------------------------------|-------------|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 5.5b)                                               | 1           | Disc       | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |             | (AB)<br>5% | (AF)<br>2%                                                                                                                      |
|                                                     |             | (AI)<br>5% | (AJ)<br>2%                                                                                                                      |
|                                                     |             | (AL)<br>6% |                                                                                                                                 |

|                                                                                                          |   |            |                                                                 |
|----------------------------------------------------------------------------------------------------------|---|------------|-----------------------------------------------------------------|
| 6                                                                                                        | 1 | % Disc     | Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options: |   | (AF)<br>2% |                                                                 |
| Comments:                                                                                                |   |            |                                                                 |

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|-----------------------------------------------------|---|------------|-----------------------------------------------------|
| 6a)                                                 | 1 | % Disc     | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% |                                                     |

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|-----------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 6b)                                                 | 1 | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% |                                                                                                                                 |

|                                                     |   |            |                                                     |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|
| 6.5a)                                               | 1 | % Disc     | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% |                                                     |

|                                                     |   |            |                                                                                                                                 |
|-----------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 6.5b)                                               | 1 | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
|                                                     |   | (AF)<br>2% |                                                                                                                                 |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% |                                                                                                                                 |

| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                  |                                                                                                                                                                                                                 |                                                                                                                                                                                                                      |                                        |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|----------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|
| 7                                                                                                               | 1           | % Disc | Sports Utility Vehicle (SUV), ICE/HEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD. |                                                                                                                                                                                                                 |                                                                                                                                                                                                                      |                                        |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AB)<br>1% Dodge Hornet                                                                      | (AC)<br>7% Ford Edge<br>7% Ford Bronco Sport<br>7% Ford Escape<br>3% Ford Bronco Full Size No Specialty                                                                                                         | (AF)<br>5% Ford Escape<br>5% Ford Edge<br>5% Bronco Sport                                                                                                                                                            |                                        |
|                                                                                                                 |             |        | (AG)<br>2% Chevrolet Blazer FWD/AWD<br>3% Chevrolet Equinox FWD/AWD 2%                       | (AH)<br>1% Ford Escape Base FWD<br>1% Ford Escape Base AWD                                                                                                                                                      | (AI)<br>1% Dodge Hornet GT AWD<br>1% Jeep Compass Sport 4WD                                                                                                                                                          |                                        |
|                                                                                                                 |             |        | (AJ)<br>2% Nissan Kicks                                                                      | (AK)<br>5% Ford Escape<br>3% Escape Base<br>5% Escape Active<br>5% Escape Platinum<br>5% Escape ST<br>3% Escape - Hybrid<br>2% Escape Plug-in Hybrid<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>13.50% Ford Escape (ICE)<br>14.50% Ford Edge (ICE)<br>11.50% Ford Bronco Sport (ICE)<br>8.50% Ford Maverick (ICE)<br>8.50% Ford Maverick (HEV)<br>10.00% Ford Explorer (ICE)<br>11.50% Ford Expedition (ICE) |                                        |
|                                                                                                                 |             |        | Comments:                                                                                    |                                                                                                                                                                                                                 | For Hybrid & Plug-in Hybrid: When Available                                                                                                                                                                          | All trim levels included in % discount |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 7a)                                                 | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% |
|                                                     |   |        | (AH)<br>2%                                          | (AI)<br>2% | (AK)<br>2% | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 7b)                                                 | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AH)<br>5%                                                                                                                      | (AI)<br>5% | (AK)<br>5% | (AL)<br>6% |

| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                 |                                                     |                                                                                                             |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------|-----------------------------------------------------|-------------------------------------------------------------------------------------------------------------|
| 7.5                                                                                                             | 1           | % Disc | Sports Utility Vehicle (SUV), ICE/HEV Powered, Crossover, Two (2) door, 4X4, AWD, RWD, FWD. |                                                     |                                                                                                             |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AC)<br><b>3% Ford Bronco Full Size No Specialty</b>                                        | (AF)<br><b>2% Ford Bronco - 2 door model</b>        | (AH)<br><b>1% Ford Bronco Big Bend</b>                                                                      |
|                                                                                                                 |             |        | (AI)<br><b>1% Jeep Wrangler Sport</b>                                                       | (AJ)<br><b>3% Nissan Rogue<br/>3% Nissan Murano</b> | (AK)<br><b>6% Ford Edge All Factory Models<br/>10% Delivery to Agency<br/>10% Factory Extended Warranty</b> |

|                                                     |   |        |                                                     |                   |                   |                   |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|-------------------|-------------------|-------------------|
| 7.5a)                                               | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |                   |                   |                   |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br><b>3%</b>                                   | (AF)<br><b>2%</b> | (AH)<br><b>2%</b> | (AI)<br><b>2%</b> |
|                                                     |   |        | (AJ)<br><b>3%</b>                                   | (AK)<br><b>2%</b> | (AL)<br><b>5%</b> |                   |

|                                                     |   |        |                                                                                                                                 |                   |                   |                   |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|-------------------|
| 7.5b)                                               | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |                   |                   |                   |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br><b>5%</b>                                                                                                               | (AF)<br><b>2%</b> | (AH)<br><b>5%</b> | (AI)<br><b>5%</b> |
|                                                     |   |        | (AJ)<br><b>3%</b>                                                                                                               | (AK)<br><b>5%</b> | (AL)<br><b>6%</b> |                   |

|                                                                                                                 |   |        |                                                                                              |                                                                                                  |                                                              |
|-----------------------------------------------------------------------------------------------------------------|---|--------|----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|--------------------------------------------------------------|
| 8                                                                                                               | 1 | % Disc | Sports Utility Vehicle (SUV), BEV/PHEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD |                                                                                                  |                                                              |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | (AB)<br>1%<br>Dodge Hornet 1%                                                                | (AC)<br>5%<br>1% Ford Mach E<br>5% Ford Escape Plug In                                           | (AF)<br>2% Ford Escape - PHEV                                |
|                                                                                                                 |   |        | (AG)<br>1% Chevrolet Blazer EV RWD/eAWD<br>1% Chevrolet Blazer EV eAWD Police                | (AH)<br>1% Ford Mustang Mach-E Select RWD<br>1% Ford Mustang Mach-E Select AWD                   | (AI)<br>1% Dodge Hornet R/T eAWD                             |
|                                                                                                                 |   |        | (AJ)<br>3% Nissan Ariya                                                                      | (AK)<br>2% Ford Escape Plug In Hybrid<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>13.50% Ford Escape (PHEV)<br>9.50% Ford Mach-E (BEV) |
| Comments:                                                                                                       |   |        |                                                                                              | When available                                                                                   | All trim levels included in % discount                       |

| Item                                                | Approx. Qty | UOM    | Description                                         |            |            |            |
|-----------------------------------------------------|-------------|--------|-----------------------------------------------------|------------|------------|------------|
| 8a)                                                 | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% |
|                                                     |             |        | (AH)<br>2%                                          | (AI)<br>2% | (AJ)<br>3% | (AK)<br>2% |
|                                                     |             |        | (AL)<br>5%                                          |            |            |            |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 8b)                                                 | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                          | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AH)<br>5%                                          | (AI)<br>5% | (AJ)<br>3% | (AK)<br>5% |
|                                                     |   |        | (AL)<br>6%                                          |            |            |            |

| Item                                                                                                            | Approx. Qty                                                                                                                                                                                                                                                                                                                                                                                    | UOM    | Description                                                                                                                                                                                                                                      |
|-----------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 9                                                                                                               | 1                                                                                                                                                                                                                                                                                                                                                                                              | % Disc | Mid-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, four (4) door, 4X4, AWD, RWD, FWD                                                                                                                                                        |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: | <div> <div>(AB)<br/>1%<br/>Dodge Durango 1%</div> <div>Dodge Durango Pursuit 6%</div> </div>                                                                                                                                                                                                                                                                                                   |        |                                                                                                                                                                                                                                                  |
|                                                                                                                 | <div> <div>(AC)<br/>7%<br/>7% Ford Explorer<br/>7% Ford Explorer<br/>Interceptor</div> <div>(AH)<br/>1% Ford Edge SE AWD<br/>1% Ford Explorer Base RWD<br/>1% Ford Explorer Base 4WD 1%<br/>1% Ford Explorer Police Interceptor Utility AWD<br/>3% Ford Bronco Big Bend 4 Dr 4WD<br/>1% Ford Bronco Sport Big Bend 4WD</div> </div>                                                            |        |                                                                                                                                                                                                                                                  |
|                                                                                                                 | <div> <div>(AF)<br/>5% Ford Explorer</div> <div>(AI)<br/>1% Dodge Durango SXT RWD<br/>1% Dodge Durango SXT AWD<br/>1% Dodge Durango Pursuit AWD<br/>6% Jeep Grand Cherokee Laredo 2WD<br/>2% Jeep Grand Cherokee Laredo 4WD<br/>2% Jeep Grand Cherokee L Laredo 2WD<br/>2% Jeep Grand Cherokee L Laredo 4WD</div> </div>                                                                       |        |                                                                                                                                                                                                                                                  |
|                                                                                                                 | <div> <div>(AJ)<br/>3% Nissan Rogue<br/>3% Nissan Pathfinder</div> <div>(AK)<br/>3% Bronco Sport<br/>2% All Factory Civilian Model Explorer<br/>4% Explorer Police Interceptor EcoBoost AWD<br/>4.50% Explorer Police Interceptor Flex Fuel AWD<br/>4.50% Explorer Police Interceptor Hybrid AWD<br/>10% Delivery to Agency<br/>10% Factory Extended Warranty &amp; Police Upfits</div> </div> |        |                                                                                                                                                                                                                                                  |
| Comments:                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                |        | <div> <div>(AL)<br/>13.50% Ford Escape (ICE)<br/>14.50% Ford Edge (ICE)<br/>11.50% Ford Bronco Sport (ICE)<br/>8.50% Ford Maverick (ICE)<br/>8.50% Ford Maverick (HEV)<br/>10% Ford Explorer (ICE)<br/>11.50% Ford Expedition (ICE)</div> </div> |
|                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                |        | <div> <div>Ford Explorer / Bronco Sport</div> <div>All trim levels included in % discount</div> </div>                                                                                                                                           |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 9a)                                                 | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% |
|                                                     |   |        | (AH)<br>2%                                          | (AI)<br>2% | (AJ)<br>3% | (AK)<br>2% |
|                                                     |   |        | (AL)<br>5%                                          |            |            |            |



| Item                                                | Approx. Qty | UOM    | Description                                                                                                                     |            |            |            |
|-----------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 9b)                                                 | 1           | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |             |        | (AH)<br>5%                                                                                                                      | (AI)<br>5% | (AJ)<br>3% | (AK)<br>5% |
|                                                     |             |        | (AL)<br>6%                                                                                                                      |            |            |            |

|                                                                                                                 |   |        |                                                                                             |                                                                                  |                         |
|-----------------------------------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-------------------------|
| 10                                                                                                              | 1 | % Disc | Mid-Size Sports Utility Vehicle (SUV), BEV/PHEV Powered, Four (4) door, 4X4, AWD, RWD, FWD  |                                                                                  |                         |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | (AF)<br>2% Ford Explorer - 4x4 - PHEV (timing TBD)                                          | (AI)<br>1% Jeep Grand Cherokee 4xe 4WD<br>2% Jeep Wrangler 4xe Sport S 4WD<br>1% | (AJ)<br>3% Nissan Ariya |
|                                                                                                                 |   |        | (AK)                                                                                        | (AL)                                                                             |                         |
|                                                                                                                 |   |        | 1% Mach E Mustang<br>1% Explorer<br>10% Delivery to Agency<br>10% Factory Extended Warranty | 13.50% Ford Escape (PHEV)<br>9.50% Ford Mach-E (BEV)                             |                         |
| Comments:                                                                                                       |   |        | BEV / PHEV SUV                                                                              | All trim levels included in % discount                                           |                         |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 10a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                          | (AI)<br>2% | (AK)<br>2% | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 10b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                                                                                                      | (AI)<br>5% | (AK)<br>5% | (AL)<br>6% |

| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                                                                                               |                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                       |                                        |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------|
| 11)                                                                                                             | 1           | % Disc | Full-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, Four (4) door, 4X4, AWD, RWD, FWD                                                                                |                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                       |                                        |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | <b>(AB)</b><br><b>1%</b><br><b>Dodge Durango 1%</b><br><b>Dodge Durango Pursuit 6%</b>                                                                                    | <b>(AC)</b><br><b>8%</b><br><b>8% Ford Expedition</b><br><b>8% ForLud Expedition</b>                                                                                                                                                                                                           | <b>(AF)</b><br><b>8% Ford Expedition</b><br><b>2% Ford Bronco - 4 door</b>                                                                                                                                                                                                                                                            |                                        |
|                                                                                                                 |             |        | <b>(AG)</b><br><b>2% Chevrolet Tahoe 2WD/4WD</b><br><b>3% Chevrolet Tahoe 4WD SSV</b><br><b>2% Chevrolet Tahoe 2WD/4WD PPV</b><br><b>2% Chevrolet Suburban 2WD/4WD 3%</b> | <b>(AH)</b><br><b>1% Ford Expedition XL 2WD</b><br><b>1% Ford Expedition XL 4WD</b><br><b>1% Ford Expedition XL 2WD SSV</b><br><b>4% Ford Expedition XL 4WD SSV</b><br><b>4% Ford Expedition Max XL 2WD</b><br><b>1% Ford Expedition Max XL 4WD 1%</b>                                         | <b>(AI)</b><br><b>1%</b><br><b>Jeep Wagoneer 2WD 1%</b><br><b>Jeep Wagoneer 4WD 1%</b><br><b>Jeep Wagoneer L 2WD 1%</b><br><b>Jeep Wagoneer L 4WD 1%</b><br><b>Jeep Grand Wagoneer L 4WD 1%</b>                                                                                                                                       |                                        |
|                                                                                                                 |             |        | <b>(AJ)</b><br><b>3% Nissan Armada</b>                                                                                                                                    | <b>(AK)</b><br><b>1% Ford Bronco Full Size 4 Door</b><br><b>1% Ford Bronco Full Size 2 Door</b><br><b>5% All Civilian Model Expedition</b><br><b>4% Special Service Model Expedition</b><br><b>10% Police Uplifts</b><br><b>10% Delivery To Agency</b><br><b>10% Factory Extended Warranty</b> | <b>(AL)</b><br><b>13.50% Ford Escape (ICE)</b><br><b>14.50%</b><br><b>Ford Edge (ICE)</b><br><b>11.50%</b><br><b>Ford Bronco Sport (ICE)</b><br><b>8.50%</b><br><b>Ford Maverick (ICE)</b><br><b>8.50%</b><br><b>Ford Maverick (HEV)</b><br><b>10%</b><br><b>Ford Explorer (ICE)</b><br><b>11.50%</b><br><b>Ford Expedition (ICE)</b> |                                        |
|                                                                                                                 |             |        | Comments:                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                       | All trim levels included in % discount |

|                                                     |   |        |                                                     |                          |                          |                          |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|--------------------------|--------------------------|--------------------------|
| 11a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |                          |                          |                          |
| Percentage Discount off of MSRP for Factory Options |   |        | <b>(AB)</b><br><b>2%</b>                            | <b>(AC)</b><br><b>3%</b> | <b>(AF)</b><br><b>2%</b> | <b>(AG)</b><br><b>2%</b> |
|                                                     |   |        | <b>(AH)</b><br><b>2%</b>                            | <b>(AI)</b><br><b>2%</b> | <b>(AJ)</b><br><b>3%</b> | <b>(AK)</b><br><b>2%</b> |
|                                                     |   |        | <b>(AL)</b><br><b>5%</b>                            |                          |                          |                          |

| Item                                                | Approx. Qty | UOM        | Description                                                                                                                     |
|-----------------------------------------------------|-------------|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 11b)                                                | 1           | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |             | (AB)<br>5% | (AC)<br>5%                                                                                                                      |
|                                                     |             | (AF)<br>2% | (AG)<br>5%                                                                                                                      |
|                                                     |             | (AH)<br>5% | (AI)<br>5%                                                                                                                      |
|                                                     |             | (AJ)<br>3% | (AK)<br>5%                                                                                                                      |
|                                                     |             | (AL)<br>6% |                                                                                                                                 |

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|-------------------------------------------------------------------------------------------------------------|---|------------|--------------------------------------------------------------------------------------------------|
| 12)                                                                                                         | 1 | % Disc     | Full-Size Sports Utility Vehicle (SUV), BEV/PHEV Powered, Four (4) door, 4X4, AWD, RWD, FWD RWD. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   | (AF)<br>2% |                                                                                                  |

|                                                     |   |            |                                                     |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|
| 12a)                                                | 1 | % Disc     | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% |                                                     |

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|-----------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 12b)                                                | 1 | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% |                                                                                                                                 |

| Item                                                                                                                   | Approx. Qty | UOM    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|------------------------------------------------------------------------------------------------------------------------|-------------|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 13                                                                                                                     | 1           | % Disc | Pickup, ½ Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD                                                                                                                                                                                                                                                                                                                                                                                                                        |
| <p>Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.</p> <p>Make/Model Options:</p> |             |        | <p><b>(AB)</b><br/>2%<br/>Ram 1500 DS 10%<br/>Ram 1500 DT 2%<br/>Ram 1500 SSV 14%</p>                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                                                                        |             |        | <p><b>(AC)</b><br/>8%<br/>8% Ford F-150<br/>10% Ford F-150 Interceptor</p>                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                                                                                                                        |             |        | <p><b>(AF)</b><br/>5% Ford F150 - ICE<br/>5% Ford F150 – Hybrid / PowerBoost<br/>0% Ford F-150 – excludes Raptor</p>                                                                                                                                                                                                                                                                                                                                                                                             |
|                                                                                                                        |             |        | <p><b>(AG)</b><br/>1% Chevrolet Silverado 1500 2WD/4WD Reg Cab<br/>1% Chevrolet Silverado 1500 2WD/4WD Double Cab<br/>1% Chevrolet Silverado 1500 2WD/4WD Crew Cab<br/>1% Chevrolet Silverado 1500 2WD/4WD SSV<br/>3% Chevrolet Silverado 1500 4WD PPV<br/>4%</p>                                                                                                                                                                                                                                                |
|                                                                                                                        |             |        | <p><b>(AH)</b><br/>1% Ford F150 XL 2WD Reg Cab 6.5' Bed<br/>1% Ford F150 XL 2WD SuperCab 6.5' Bed<br/>1% Ford F150 XL 2WD SuperCrew 5.5' Bed<br/>2% Ford F150 XL 4WD Reg Cab 6.5' Bed<br/>2% Ford F150 XL 4WD SuperCab 6.5' Bed<br/>2% Ford F150 XL 4WD SuperCrew 5.5' Bed<br/>2% Ford F150 Police Responder XL 4WD SuperCrew 5.5' Bed<br/>4%</p>                                                                                                                                                                |
|                                                                                                                        |             |        | <p><b>(AI)</b><br/>1% Ram 1500 Tradesman 2WD Quad Cab 6'4" Bed<br/>1% Ram 1500 Tradesman 2WD Crew Cab 5'7" Bed<br/>1% Ram 1500 Tradesman 4WD Quad Cab 6'4" Bed<br/>1% Ram 1500 Tradesman 4WD Crew Cab 5'7" Bed<br/>1% Ram 1500 Tradesman Classic 2WD Quad Cab 6'4" Bed<br/>10% Ram 1500 Tradesman Classic 2WD Crew Cab 5'7" Bed<br/>10% Ram 1500 Tradesman Classic 4WD Quad Cab 6'4" Bed<br/>10% Ram 1500 Tradesman Classic 4WD Crew Cab 5'7" Bed<br/>10% Ram 1500 Classic SSV 4WD Crew Cab 5'7" Bed<br/>12%</p> |
|                                                                                                                        |             |        | <p><b>(AJ)</b><br/>2% Nissan Frontier<br/>3% Nissan Titan</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                                                                                        |             |        | <p><b>(AK)</b><br/>1% Ranger<br/>4% F150 Regular Cab<br/>5% F150 Extended/Super Cab<br/>5% F150 Crew Cab<br/>5% F150 Crew Cab Hybrid<br/>5% F150 Crew Cab Police Responder<br/>1% F150 Crew Cab Raptor<br/>10% Delivery to Agency &amp; Police Upfit</p>                                                                                                                                                                                                                                                         |
|                                                                                                                        |             |        | <p><b>(AL)</b><br/>13.50% Ford F-150 (ICE) 2.7L<br/><br/>15.50% Ford F-150 (HEV)<br/><br/>14.50% Ford F-150 (ICE) 3.5L</p>                                                                                                                                                                                                                                                                                                                                                                                       |
|                                                                                                                        |             |        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                                                                                                                        |             |        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|                                                                                                                        |             |        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
| Comments:                                                                                                              |             |        | <p>Limited Availability for F150 Crew Cab Raptor</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                                                                                                        |             |        | <p>All trim levels included in % discount</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

| Item                                                | Approx. Qty | UOM    | Description                                         |            |            |                                              |
|-----------------------------------------------------|-------------|--------|-----------------------------------------------------|------------|------------|----------------------------------------------|
| 13a)                                                | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |                                              |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2%                                   |
|                                                     |             |        | (AH)<br>2%                                          | (AI)<br>2% | (AJ)<br>2% | (AK)<br>2%<br>(1% on Raptor Factory Options) |
|                                                     |             |        | (AL)<br>5%                                          |            |            |                                              |

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|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 13b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AH)<br>5%                                                                                                                      | (AI)<br>5% | (AJ)<br>2% | (AK)<br>5% |
|                                                     |   |        | (AL)<br>6%                                                                                                                      |            |            |            |

|                                                                                                                 |   |        |                                                                                     |                                                                                      |                                                 |  |
|-----------------------------------------------------------------------------------------------------------------|---|--------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------|--|
| 14                                                                                                              | 1 | % Disc | Pickup, ½ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |                                                                                      |                                                 |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | (AC)<br>5% Ford Lightning                                                           | (AF)<br>8% Ford Lightning - Full Electric (W1B Model)                                | (AG)<br>0% Chevrolet Silverado EV e4WD Crew Cab |  |
|                                                                                                                 |   |        | (AH)<br>1% Ford F150 Lightning Pro 4WD SuperCrew 5.5' Bed                           | (AK)<br>3% F150 Lightning<br>10% Delivery To Agency<br>10% Factory Extended Warranty | (AL)<br>10.50% Ford F-150 Lightning (BEV)       |  |
| Comments:                                                                                                       |   |        |                                                                                     |                                                                                      | All trim levels included in % discount          |  |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 14a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>3%                                          | (AF)<br>2% | (AH)<br>2% | (AK)<br>2% |
|                                                     |   |        | (AL)<br>5%                                          |            |            |            |

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|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 14b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>5%                                                                                                                      | (AF)<br>2% | (AG)<br>5% | (AH)<br>5% |
|                                                     |   |        | (AK)<br>5%                                                                                                                      | (AL)<br>6% |            |            |

| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 15                                                                                                          | 1           | % Disc | Pickup, ¾ Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | (AB)<br>11% Ram 2500                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (AC)<br>8% Ford F-250                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                                                                                                             |             |        | (AF)<br>8% F250                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | (AG)<br>1% Chevrolet Silverado 2500HD 2WD Reg Cab Gas/Diesel Engine<br>1% Chevrolet Silverado 2500HD 4WD Reg Cab 142" Gas Engine<br>3% Chevrolet Silverado 2500HD 4WD Reg Cab 142" Diesel Engine<br>4% Chevrolet Silverado 2500HD 2WD Double Cab 149" Gas Engine<br>3% Chevrolet Silverado 2500HD 4WD Double Cab 149" Gas Engine<br>4% Chevrolet Silverado 2500HD 2WD Double Cab 149" Diesel Engine<br>4% Chevrolet Silverado 2500HD 4WD Double Cab 149" Diesel Engine<br>5% Chevrolet Silverado 2500HD 2WD Crew Cab 159" Gas Engine<br>3% Chevrolet Silverado 2500HD 4WD Crew Cab 159" Gas Engine<br>4% Chevrolet Silverado 2500HD 2WD Crew Cab 159" Diesel Engine<br>4% Chevrolet Silverado 2500HD 4WD Crew Cab 159" Diesel Engine 5% |
|                                                                                                             |             |        | (AH)<br>1% Ford Super Duty F250 SRW XL 2WD Reg Cab 8' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 2WD Reg Cab 8' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 2WD SuperCab 6.75' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 2WD SuperCab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 2WD Crew Cab 6.75' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 2WD Crew Cab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 4WD Reg Cab 8' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 4WD Reg Cab 8' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 4WD SuperCab 6.75' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 4WD SuperCab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 4WD Crew Cab 6.75' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 4WD Crew Cab 6.75' Bed Diesel Engine 1% | (AI)<br>11% Ram 2500 Tradesman 2WD Reg Cab 8' Bed Gas Engine<br>11% Ram 2500 Tradesman 2WD Reg Cab 8' Bed Diesel Engine<br>11% Ram 2500 Tradesman 2WD Crew Cab 6'4" Bed Gas Engine<br>11% Ram 2500 Tradesman 2WD Crew Cab 6'4" Bed Diesel Engine<br>11% Ram 2500 Tradesman 4WD Reg Cab 8' Bed Gas Engine<br>11% Ram 2500 Tradesman 4WD Reg Cab 8' Bed Diesel Engine<br>11% Ram 2500 Tradesman 4WD Crew Cab 6'4" Bed Gas Engine *includes SSV<br>11% Ram 2500 Tradesman 4WD Crew Cab 6'4" Bed Diesel Engine *includes SSV<br>11%                                                                                                                                                                                                         |
|                                                                                                             |             |        | (AK)<br>3% F250 All Factory Models & Trim Levels<br>10% Delivery to Agency 10% Factory Extended Warranty                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | (AL)<br>11.50% Ford F-250 (ICE)<br>11.50% Ford F-250 (DIESEL)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                                                                                                             |             |        | All trim levels included in % discount                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

| Item                                                | Approx. Qty | UOM    | Description                                         |            |            |            |
|-----------------------------------------------------|-------------|--------|-----------------------------------------------------|------------|------------|------------|
| 15a)                                                | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% |
|                                                     |             |        | (AH)<br>2%                                          | (AI)<br>2% | (AK)<br>2% | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 15b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AH)<br>5%                                                                                                                      | (AI)<br>5% | (AK)<br>5% | (AL)<br>6% |

|                                                                                                             |   |        |                                                                                     |  |                                                                       |  |
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| 16                                                                                                          | 1 | % Disc | Pickup, ¾ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |  |                                                                       |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AF)<br>2%                                                                          |  | (AK)<br>3%<br>10% Delivery to Agency<br>10% Factory Extended Warranty |  |

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| 16a)                                                | 1 | Disc | Percentage Discount off of MSRP for Factory Options |            |            |  |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2%                                          | (AK)<br>2% | (AL)<br>5% |  |

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|-----------------------------------------------------|---|------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|--|
| 16b)                                                | 1 | Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |  |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2%                                                                                                                      | (AK)<br>5% | (AL)<br>6% |  |

| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
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| 17                                                                                                          | 1           | % Disc | Pickup, 1 Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | (AB)<br>11% Ram 3500<br>2% Ram 2500 Cab Chassis                                           | (AC)<br>8% Ford F-350                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                                                                                                             |             |        | (AF)<br>8% F350 – Pickup<br>8% F350 Chassis Cab                                           | (AG)<br>1% Chevrolet Silverado 3500HD 2WD Reg Cab 142" Gas Engine<br>1% Chevrolet Silverado 3500HD 2WD Reg Cab 142" Diesel Engine<br>3% Chevrolet Silverado 3500HD 2WD Double Cab 162" Gas Engine<br>4% Chevrolet Silverado 3500HD 2WD Double Cab 162" Diesel Engine<br>5% Chevrolet Silverado 3500HD 2WD Crew Cab 159" Gas Engine<br>3% Chevrolet Silverado 3500HD 2WD Crew Cab 159" Diesel Engine<br>5% Chevrolet Silverado 3500HD 4WD Reg Cab 142" Gas Engine<br>2% Chevrolet Silverado 3500HD 4WD Reg Cab 142" Diesel Engine<br>4% Chevrolet Silverado 3500HD 4WD Double Cab 162" Gas Engine<br>4% Chevrolet Silverado 3500HD 4WD Double Cab 162" Diesel Engine<br>5% Chevrolet Silverado 3500HD 4WD Crew Cab 159" Gas Engine<br>4% Chevrolet Silverado 3500HD 4WD Crew Cab 159" Diesel Engine<br>5% Chevrolet Silverado 3500HD CC 2WD Reg Cab 60" CA Gas Engine<br>1% Chevrolet Silverado 3500HD CC 2WD Reg Cab 60" CA Diesel Engine<br>3% Chevrolet Silverado 3500HD CC 2WD Crew Cab 60" CA Gas Engine<br>3% Chevrolet Silverado 3500HD CC 2WD Crew Cab 60" CA Diesel Engine<br>5% Chevrolet Silverado 3500HD CC 4WD Reg Cab 60" CA Gas Engine<br>2% Chevrolet Silverado 3500HD CC 4WD Reg Cab 60" CA Diesel Engine<br>4% Chevrolet Silverado 3500HD CC 4WD Crew Cab 60" CA Gas Engine<br>4% Chevrolet Silverado 3500HD CC 4WD Crew Cab 60" CA Diesel Engine 5% |

Item 17 Continued on next page



**Item 17 Continued:**

| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 17                                                                                                          | 1           | % Disc | Pickup, 1 Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | (AH)<br>1% Ford Super Duty F350 SRW XL 2WD Reg Cab 8' Bed Gas Engine<br>1% Ford Super Duty F350 SRW XL 2WD Reg Cab 8' Bed Diesel Engine<br>1% Ford Super Duty F350 SRW XL 2WD SuperCab 6.75' Bed Gas Engine<br>1% Ford Super Duty F350 SRW XL 2WD SuperCab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F350 SRW XL 2WD Crew Cab 6.75' Bed Gas Engine<br>1% Ford Super Duty F350 SRW XL 2WD Crew Cab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F350 SRW XL 4WD Reg Cab 8' Bed Gas Engine<br>1% Ford Super Duty F350 SRW XL 4WD Reg Cab 8' Bed Diesel Engine<br>1% Ford Super Duty F350 SRW XL 4WD SuperCab 6.75' Bed Gas Engine<br>1% Ford Super Duty F350 SRW XL 4WD SuperCab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F350 SRW XL 4WD Crew Cab 6.75' Bed Gas Engine<br>1% Ford Super Duty F350 SRW XL 4WD Crew Cab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F350 SRW XL 2WD Reg Cab 60" CA Gas Engine<br>1% Ford Super Duty F350 SRW XL 2WD SuperCab 60" CA Gas Engine<br>1% Ford Super Duty F350 SRW XL 2WD Crew Cab 60" CA Gas Engine<br>1% Ford Super Duty F350 SRW XL 4WD Reg Cab 60" CA Gas Engine<br>1% Ford Super Duty F350 SRW XL 4WD SuperCab 60" CA Gas Engine<br>1% Ford Super Duty F350 SRW XL 4WD Crew Cab 60" CA Gas Engine<br>1% | (AI)<br>2% Ram 3500 Tradesman 2WD Reg Cab 8' Bed Gas Engine<br>11% Ram 3500 Tradesman 2WD Reg Cab 8' Bed Diesel Engine<br>11% Ram 3500 Tradesman 2WD Crew Cab 6'4" Bed Gas Engine<br>11% Ram 3500 Tradesman 2WD Crew Cab 6'4" Bed Diesel Engine<br>11% Ram 3500 Tradesman 4WD Reg Cab 8' Bed Gas Engine<br>11% Ram 3500 Tradesman 4WD Reg Cab 8' Bed Diesel Engine<br>11% Ram 3500 Tradesman 4WD Crew Cab 6'4" Bed Gas Engine<br>11% Ram 3500 Tradesman 4WD Crew Cab 6'4" Bed Diesel Engine<br>11% Ram 3500 Chassis Cab Tradesman 2WD Reg Cab 60" CA Gas Engine<br>2% Ram 3500 Chassis Cab Tradesman 2WD Reg Cab 60" Diesel Engine<br>2% Ram 3500 Chassis Cab Tradesman 2WD Crew Cab 60" CA Gas Engine<br>2% Ram 3500 Chassis Cab Tradesman 2WD Crew Cab 60" CA Diesel Engine<br>2% Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 60" CA Gas Engine<br>2% Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 60" CA Diesel Engine<br>2% Ram 3500 Chassis Cab Tradesman 4WD Crew Cab 60" CA Gas Engine<br>2% Ram 3500 Chassis Cab Tradesman 4WD Crew Cab 60" CA Diesel Engine<br>2% |
|                                                                                                             |             |        | (AK)<br>3% F350 All Factory Models - Trim Levels<br>10% Delivery To Agency<br>10% Factory Extended Warranty                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (AL)<br>10.50% Ford F-350 (ICE)<br>11.50% Ford F-350 (Diesel)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                                                                                                             |             |        | Comments:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | All trim levels included in % discount                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

| Item                                                | Approx. Qty | UOM    | Description                                         |            |            |            |
|-----------------------------------------------------|-------------|--------|-----------------------------------------------------|------------|------------|------------|
| 17a)                                                | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% |
|                                                     |             |        | (AH)<br>2%                                          | (AI)<br>2% | (AK)<br>2% | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 17b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AH)<br>5%                                                                                                                      | (AI)<br>5% | (AJ)<br>5% | (AL)<br>6% |

|                                                                                                          |   |        |                                                                                     |  |                                                                 |  |
|----------------------------------------------------------------------------------------------------------|---|--------|-------------------------------------------------------------------------------------|--|-----------------------------------------------------------------|--|
| 18                                                                                                       | 1 | % Disc | Pickup, 1 Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |  |                                                                 |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options: |   |        | (AF)<br>2%                                                                          |  | (AK)<br>10% Delivery to Agency<br>10% Factory Extended Warranty |  |

|                                                     |   |      |                                                     |            |            |  |
|-----------------------------------------------------|---|------|-----------------------------------------------------|------------|------------|--|
| 18a)                                                | 1 | Disc | Percentage Discount off of MSRP for Factory Options |            |            |  |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2%                                          | (AK)<br>2% | (AL)<br>5% |  |

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|-----------------------------------------------------|---|------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|--|
| 18b)                                                | 1 | Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |  |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2%                                                                                                                      | (AK)<br>5% | (AL)<br>6% |  |

| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                          |                                                                              |                                                                              |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| 19                                                                                                              | 1           | % Disc | Mid-Size Pickup, ICE/HEV/Diesel/BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |                                                                              |                                                                              |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AC)<br>5% Ford Ranger                                                                               | (AF)<br>5% Ford Ranger (excludes Ranger Raptor)<br>0% Excludes Ranger Raptor | (AG)<br>1% Chevrolet Colorado 2WD/4WD Crew Cab<br>1%                         |
|                                                                                                                 |             |        | (AH)<br>1% Ford Ranger XL 2WD SuperCrew 5' Bed<br>1% Ford Ranger XL 4WD SuperCrew 5' Bed<br>1%       | (AI)<br>1% Jeep Gladiator Sport 4WD<br>1%                                    | (AK)<br>1% Ranger<br>10% Delivery to Agency<br>10% Factory Extended Warranty |
|                                                                                                                 |             |        | (AL)<br>10.50% Ford F-450 (ICE/DIESEL)<br>10.50% Ford F-550 (ICE/DIESEL)                             |                                                                              |                                                                              |
| Comments:                                                                                                       |             |        | All trim levels included in % discount                                                               |                                                                              |                                                                              |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 19a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>3%                                          | (AF)<br>2% | (AG)<br>2% | (AH)<br>2% |
|                                                     |   |        | (AI)<br>2%                                          | (AK)<br>2% | (AL)<br>5% |            |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 19b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>5%                                                                                                                      | (AF)<br>2% | (AG)<br>5% | (AH)<br>5% |
|                                                     |   |        | (AI)<br>5%                                                                                                                      | (AK)<br>5% | (AL)<br>6% |            |

| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                             |                                                                                                                                                           |                                                                                      |  |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|--|
| 20                                                                                                              | 1           | % Disc | Compact Pickup, ICE/HEV/Diesel/BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD     |                                                                                                                                                           |                                                                                      |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AC)<br>3% Ford Maverick                                                                                | (AE)<br>1.50% Ford Maverick                                                                                                                               | (AH)<br>1% Ford Maverick XL FWD SuperCrew<br>1% Ford Maverick XL AWD SuperCrew<br>1% |  |
|                                                                                                                 |             |        | (AK)<br>2% Maverick All Models & Trim Levels<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>8.50% Ford Maverick (ICE)<br>8.50% Ford Maverick (HEV)<br>13.50% Ford F-150 (ICE) 2.7L<br>15.50% Ford F-150 (HEV)<br>14.50% Ford F-150 (ICE) 3.5L |                                                                                      |  |
| Comments:                                                                                                       |             |        |                                                                                                         | All trim levels in % discount                                                                                                                             |                                                                                      |  |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 20a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>3%                                          | (AF)<br>1% | (AH)<br>2% | (AK)<br>2% |
|                                                     |   |        | (AL)<br>5%                                          |            |            |            |

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|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 20b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>5%                                                                                                                      | (AF)<br>1% | (AH)<br>5% | (AK)<br>5% |
|                                                     |   |        | (AL)<br>6%                                                                                                                      |            |            |            |

| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                                                                              |                                                                                                                                                       |                                                                                                                                                                                                                                                                |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 21                                                                                                              | 1           | % Disc | Van, Seven (7) Passenger or Cargo, ICE/HEV Powered RWD, FWD, AWD                                                                                         |                                                                                                                                                       |                                                                                                                                                                                                                                                                |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | <b>(AB)</b><br><b>1% Ram ProMaster</b>                                                                                                                   | <b>(AE)</b><br><b>7% Ford Transit - ICE</b>                                                                                                           | <b>(AG)</b><br><b>6% Chevrolet Express Passenger RWD 2500 135"</b><br><b>6% Chevrolet Express Passenger RWD 3500 135"</b><br><b>6%</b>                                                                                                                         |
|                                                                                                                 |             |        | <b>(AH)</b><br><b>1% Ford Transit Passenger Wagon T350 148" Roof XL RWD</b><br><b>1% Ford Transit Passenger Wagon T350 148" Roof XL AWD</b><br><b>1%</b> | <b>(AI)</b><br><b>1% Chrysler Voyager LX FWD</b><br><b>1% Chrysler Pacifica Touring FWD</b><br><b>1% Chrysler Pacifica Touring L AWD</b><br><b>1%</b> | <b>(AK)</b><br><b>2% 10 Passenger Configuration</b><br><b>2% 12 Passenger Configuration</b><br><b>2% 14 Passenger Configuration</b><br><b>10% Delivery To Agency</b><br><b>10% Factory Extended Warranty</b><br><br><b>Ford Transit Cargo/ Passenger Wagon</b> |
|                                                                                                                 |             |        | <b>(AL)</b><br><b>10.50% Ford Transit 150 Low Roof (ICE)</b><br><b>All trim levels included in % discount</b>                                            |                                                                                                                                                       |                                                                                                                                                                                                                                                                |

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|-----------------------------------------------------|---|--------|-----------------------------------------------------|-------------------|-------------------|-------------------|
| 21a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |                   |                   |                   |
| Percentage Discount off of MSRP for Factory Options |   |        | <b>(AB)</b><br>2%                                   | <b>(AF)</b><br>2% | <b>(AG)</b><br>2% | <b>(AH)</b><br>2% |
|                                                     |   |        | <b>(AI)</b><br>2%                                   | <b>(AK)</b><br>2% | <b>(AL)</b><br>5% |                   |

|                                                     |   |        |                                                                                                                                 |                   |                   |                   |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|-------------------|
| 21b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |                   |                   |                   |
| Percentage Discount off of MSRP for Factory Options |   |        | <b>(AB)</b><br>5%                                                                                                               | <b>(AE)</b><br>2% | <b>(AG)</b><br>5% | <b>(AH)</b><br>5% |
|                                                     |   |        | <b>(AI)</b><br>5%                                                                                                               | <b>(AK)</b><br>5% | <b>(AL)</b><br>6% |                   |

|                                                                                                             |   |        |                                                                                                             |                                                              |  |
|-------------------------------------------------------------------------------------------------------------|---|--------|-------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|--|
| 22                                                                                                          | 1 | % Disc | Van, Seven (7) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD                                          |                                                              |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | <b>(AF)</b><br><b>6% Ford eTransit - Full Electric</b>                                                      | <b>(AI)</b><br><b>1% Chrysler Pacifica Hybrid Select FWD</b> |  |
|                                                                                                             |   |        | <b>(AK)</b><br><b>3% E-Transit</b><br><b>10% Delivery to Agency</b><br><b>10% Factory Extended Warranty</b> | <b>(AL)</b><br><b>10.50% Ford Transit 150 Low Roof (ICE)</b> |  |
| Comments:                                                                                                   |   |        | All trim levels included in % discount                                                                      |                                                              |  |

| Item                                                | Approx. Qty | UOM    | Description                                         |            |            |            |
|-----------------------------------------------------|-------------|--------|-----------------------------------------------------|------------|------------|------------|
| 22a)                                                | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |        | (AF)<br>2%                                          | (AI)<br>2% | (AK)<br>2% | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 22b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                                                                                                      | (AI)<br>5% | (AK)<br>5% | (AL)<br>6% |

| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 23                                                                                                          | 1           | % Disc | Van, Two (2) Passenger or Cargo, ICE/HEV/Diesel Powered, RWD, FWD, AWD                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | <div>(AB)</div> <div>1% Ram ProMaster 1500</div> <div>1% Ram ProMaster 2500</div> <div>1% Ram ProMaster 3500</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                                                                                                             |             |        | <div>(AC)</div> <div>7% Ford Transit</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                                                                                                             |             |        | <div>(AF)</div> <div>7% Ford Transit</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|                                                                                                             |             |        | <div>(AG)</div> <div>6% Chevrolet Express Cargo RWD 2500 135"</div> <div>6% Chevrolet Express Cargo RWD 3500 135"</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                                                                             |             |        | <div>(AH)</div> <div>1% Ford Transit Cargo Van T150 130" Low Roof RWD</div> <div>1% Ford Transit Cargo Van T250 130" Low Roof RWD</div> <div>1% Ford Transit Cargo Van T350 130" Low Roof RWD</div> <div>1% Ford Transit Cargo Van T150 130" Low Roof AWD</div> <div>1% Ford Transit Cargo Van T250 130" Low Roof AWD</div> <div>1% Ford Transit Cargo Van T350 130" Low Roof AWD</div> <div>1% Ford Transit Chassis T250 RWD SRW 138" WB</div> <div>1% Ford Transit Chassis T350 RWD SRW 138" WB</div> <div>1% Ford Transit Chassis T350 AWD SRW 138" WB</div> <div>1% Ford Transit Chassis T350 RWD DRW 138" WB</div> <div>1% Ford Transit Chassis T350 AWD DRW 138" WB</div> <div>1% Ford Transit Cutaway T250 RWD SRW 138" WB</div> <div>1% Ford Transit Cutaway T250 AWD SRW 138" WB</div> <div>1% Ford Transit Cutaway T350 RWD SRW 138"</div> <div>1% Ford Transit Cutaway T350 AWD SRW 138" WB</div> <div>1% Ford Transit Cutaway T350 RWD DRW 138" WB</div> <div>1% Ford Transit Cutaway T350 AWD DRE 138" WB</div> <div>1%</div> |
|                                                                                                             |             |        | <div>(AI)</div> <div>1% Ram ProMaster Cargo Van Tradesman 1500 Low Roof 118" WB w/Passenger Seat</div> <div>1% Ram ProMaster Cargo Van Tradesman 2500 Low Roof 136" WB w/Passenger Seat</div> <div>1% Ram ProMaster Cargo Van Tradesman 3500 High Roof 159" WB w/Passenger Seat</div> <div>1% Ram ProMaster Cutaway Tradesman 3500 159" WB w/Passenger Seat</div> <div>1% Ram ProMaster Window Van 2500 High Roof 159" WB</div> <div>1%</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                             |             |        | <div>(AK)</div> <div>3% Transit Cargo All Models &amp; Trims</div> <div>10% Delivery To Agency</div> <div>10% Factory Extended Warranty</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                                                                                                             |             |        | <div>(AL)</div> <div>10.50% Ford Transit 150 Low Roof (ICE)</div> <div>10.50% Ford Transit 250 Medium Roof (ICE)</div> <div>10.50% Ford Transit 350 High Roof (ICE)</div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

| Item                                                | Approx. Qty       | UOM               | Description                                         |
|-----------------------------------------------------|-------------------|-------------------|-----------------------------------------------------|
| 23a)                                                | 1                 | % Disc            | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options | <b>(AB)</b><br>2% |                   | <b>(AC)</b><br>3%                                   |
|                                                     | <b>(AH)</b><br>2% |                   | <b>(AI)</b><br>2%                                   |
|                                                     |                   | <b>(AF)</b><br>2% | <b>(AG)</b><br>2%                                   |
|                                                     |                   | <b>(AK)</b><br>2% | <b>(AL)</b><br>5%                                   |

|                                                     |                   |                   |                                                                                                                                 |
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| 23b)                                                | 1                 | % Disc            | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options | <b>(AB)</b><br>5% |                   | <b>(AC)</b><br>5%                                                                                                               |
|                                                     | <b>(AH)</b><br>5% |                   | <b>(AI)</b><br>5%                                                                                                               |
|                                                     |                   | <b>(AF)</b><br>2% | <b>(AG)</b><br>5%                                                                                                               |
|                                                     |                   | <b>(AK)</b><br>5% | <b>(AL)</b><br>6%                                                                                                               |

|                                                                                                                 |                                                                                     |                                                                                                                                                                         |                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 24                                                                                                              | 1                                                                                   | % Disc                                                                                                                                                                  | Van, Two (2) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD                                                                                                 |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: | <b>(AC)</b><br>7% Ford Transit                                                      |                                                                                                                                                                         | <b>(AF)</b><br>6% Ford eTransit - Full Electric                                                                                                                  |
|                                                                                                                 | <b>(AI)</b><br>1% Ram ProMaster Delivery Van BEV 3500 Super High Roof 159" WB<br>1% |                                                                                                                                                                         | <b>(AK)</b><br>3% E Transit All Models & Trims Econoline Cutaway<br>3% Transit<br>3% Econline Cutaway<br>10% Delivery to Agency<br>10% Factory Extended Warranty |
|                                                                                                                 |                                                                                     | <b>(AH)</b><br>1% Ford E-Transit Cargo Van T350 130" Low Roof<br>1% Ford E-Transit Chassis T350 RWD SRW 178" WB<br>1% Ford E-Transit Cutaway T350 RWD SRW 178" WB<br>1% | <b>(AL)</b><br>10.50% Ford Transit 250 Medium Roof Cargo (BEV)<br>10.50% Ford Transit 350 High Roof Cargo (BEV)                                                  |
| Comments:                                                                                                       |                                                                                     |                                                                                                                                                                         | All trim levels included in % discount                                                                                                                           |

|                                                     |                   |                   |                                                     |
|-----------------------------------------------------|-------------------|-------------------|-----------------------------------------------------|
| 24a)                                                | 1                 | % Disc            | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options | <b>(AC)</b><br>3% |                   | <b>(AF)</b><br>2%                                   |
|                                                     | <b>(AK)</b><br>2% |                   | <b>(AI)</b><br>2%                                   |
|                                                     |                   | <b>(AH)</b><br>2% | <b>(AL)</b><br>5%                                   |

|                                                     |                   |                   |                                                                                                                                 |
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| 24b)                                                | 1                 | % Disc            | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options | <b>(AC)</b><br>5% |                   | <b>(AF)</b><br>8% Ford Transit                                                                                                  |
|                                                     | <b>(AK)</b><br>5% |                   | <b>(AI)</b><br>5%                                                                                                               |
|                                                     |                   | <b>(AH)</b><br>5% | <b>(AL)</b><br>6%                                                                                                               |



| Item                                                                                                            | Approx. Qty                                                                                                                                                                                                                                                                          | UOM                                           | Description                                                                                                                                                                            |
|-----------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 25                                                                                                              | 1                                                                                                                                                                                                                                                                                    | % Disc                                        | Van, Fifteen (15) Passenger or Cargo, ICE/BEV/PHEV/Diesel Powered, RWD, FWD, AWD                                                                                                       |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: | <b>(AB)</b><br><b>1% Ram ProMaster</b>                                                                                                                                                                                                                                               |                                               | <b>(AC)</b><br><b>7% Ford Transit</b>                                                                                                                                                  |
|                                                                                                                 | <b>(AG)</b><br><b>6% Chevrolet Express Passenger RWD 3500 135" 6%</b>                                                                                                                                                                                                                |                                               | <b>(AH)</b><br><b>1% Ford Transit Passenger Wagon T350 HD 148" EL High Roof XL DRW RWD</b><br><b>1% Ford Transit Passenger Wagon T350 HD 148" EL High Roof XL DRW AWD</b><br><b>1%</b> |
|                                                                                                                 | <b>(AL)</b><br><b>10.50% Ford Transit 150 Low Roof (ICE)</b><br><b>10.50% Ford Transit 250 Medium Roof (ICE)</b><br><b>10.50% Ford Transit 350 High Roof (ICE)</b><br><b>10.50% Ford Transit 250 Medium Roof Cargo (BEV)</b><br><b>10.50% Ford Transit 350 High Roof Cargo (BEV)</b> |                                               | <b>(AF)</b><br><b>2%</b><br><br><b>(AK)</b><br><b>3% Transit Passenger Wagon</b><br><b>10% Delivery to Agency</b><br><b>10% Factory Extended Warranty</b>                              |
| Comments:                                                                                                       |                                                                                                                                                                                                                                                                                      | <b>All trim levels included in % discount</b> |                                                                                                                                                                                        |

|                                                     |                   |        |                                                     |                   |                   |  |
|-----------------------------------------------------|-------------------|--------|-----------------------------------------------------|-------------------|-------------------|--|
| 25a)                                                | 1                 | % Disc | Percentage Discount off of MSRP for Factory Options |                   |                   |  |
| Percentage Discount off of MSRP for Factory Options | <b>(AB)</b><br>2% |        | <b>(AC)</b><br>3%                                   | <b>(AF)</b><br>2% | <b>(AG)</b><br>2% |  |
|                                                     | <b>(AH)</b><br>2% |        | <b>(AK)</b><br>2%                                   | <b>(AL)</b><br>5% |                   |  |

|                                                     |                   |        |                                                                                                                                 |                   |                   |  |
|-----------------------------------------------------|-------------------|--------|---------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|--|
| 25b)                                                | 1                 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |                   |                   |  |
| Percentage Discount off of MSRP for Factory Options | <b>(AB)</b><br>5% |        | <b>(AC)</b><br>5%                                                                                                               | <b>(AF)</b><br>2% | <b>(AG)</b><br>5% |  |
|                                                     | <b>(AH)</b><br>5% |        | <b>(AK)</b><br>5%                                                                                                               | <b>(AL)</b><br>6% |                   |  |

|                                                                                                                 |   |        |                                                                       |                                                                                                         |                                                                                                          |  |
|-----------------------------------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|--|
| 26                                                                                                              | 1 | % Disc | Van, Fifteen (15) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD |                                                                                                         |                                                                                                          |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | (AF)<br>6% Ford eTransit                                              | (AK)<br>3% Transit w/aftermarket BEV package<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>10.50% Ford Transit 250 Medium Roof Cargo (BEV)<br>10.50% Ford Transit 350 High Roof Cargo (BEV) |  |
|                                                                                                                 |   |        |                                                                       |                                                                                                         | All trim levels included in % discount                                                                   |  |
| Comments:                                                                                                       |   |        |                                                                       |                                                                                                         |                                                                                                          |  |

| Item                                                | Approx. Qty | UOM        | Description                                         |
|-----------------------------------------------------|-------------|------------|-----------------------------------------------------|
| 26a)                                                | 1           | % Disc     | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |             | (AF)<br>2% | (AK)<br>2%<br>(AL)<br>5%                            |

|                                                     |   |            |                                                                                                                                 |
|-----------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 26b)                                                | 1 | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AK)<br>5%<br>(AL)<br>6%                                                                                                        |

|                                                                                                          |   |                                                                                                                                                                                                                      |                                                                                                                                                                                                                                 |
|----------------------------------------------------------------------------------------------------------|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 27                                                                                                       | 1 | % Disc                                                                                                                                                                                                               | Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options: |   | (AA)<br>2%<br>Tint 5%<br>Federal Signal 5%<br>Sound off Signal 40%<br>Troy Products 20%<br>Westin Automotive / Public Safety 30%<br>911 Circuits 10%<br>Tiger Tough 2%<br>RKI 0%<br>WeatherGuard 2%<br>Real Truck 5% | (AC)<br>10% Lighting<br>5% Standard Vehicle<br>5% Body/Major Truck UpFit<br>5% Van UpFit<br>5% Emergency Lighting/Equipment                                                                                                     |

**Item 27 Continued on Next Page**

**Item 27 Continued**

| <b>Item</b>                                                                                              | <b>Approx. Qty</b> | <b>UOM</b> | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|----------------------------------------------------------------------------------------------------------|--------------------|------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 27                                                                                                       | 1                  | % Disc     | Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options: |                    |            | <p>(AD)</p> <p>AMERICAN EAGLE Drawer Systems-H.D. 10%, AUTOCRANE Truck Cranes 5%, BOSS Air Compressors 5%, BRAND FX Fiberglass service body 5%, BUYERS Truck Accessories, 20%, BUYERS SNOW AND ICE CONTROL Truck plows &amp; Spreaders 15%, CADET MFG Truck platforms, bodies 10%, CHELSEA Power take off, pumps 10%, COX Reels and Pumps 10%, DECKED Drawer systems 10%, DEEZEE Pickup Accessories 10%, DHOLLANDIA Liftgates 10%, DONOVAN/SHURCO Tarps and mechanisms 10%, DOUGLAS DYNAMICS Snow Removal Equipment 10%, DURA CLASS-HEIL Dump Bodies, Hoists 10%, DURALIFT Bucket trucks 5%, FEDERAL SIGNAL Warning lights, accessories 20%, FISHER Spreaders 10%, FISHER Snow Plows 5%, FORCE AMERICA PTO, Pumps/hydraulics 25%, GOLIGHT Truck Lighting 15%, GPI Transfer Fuel Pumps 5%, HENDERSON MFG Dump Bodies, Hoists 10%, HENDERSON MFG Spreaders, H.D. snow plows 10%, HIGHWAY PRODUCTS Aluminum work equipment 5%, IOWA MOLD TOOL (IMTCO) Truck Cranes 15%, IOWA MOLD TOOL (IMTCO) Dominator Crane Bodies 15%, IOWA MOLD TOOL (IMTCO) Site Star Lube Bodies 5%, INGERSOL RAND Air Compressors 5%, INTERLIFT Lift gates 10%, JACKSON CREEK MFG Metal Animal Control Bodies 2%, JOBOX -DELTA Truck Tool Boxes 30%, HOLMAN Racks, Van &amp; Pickup 10%, HOLMAN Van Interiors 15%, KNAPHEIDE MFG Utility, Platform, Crane Bodies 10%, KNAPHEIDE MFG Cargo Utility Vans (KUV series) 0%, KNAPHEIDE-SORTIMO Van Interior Equipment 10%, (LELY) AMERICAN TANK Vacuum Septic Tanks 5%, LIFTMOORE Truck Cranes 10%, MASTER RACK Van Interiors 15%, MEYER Pickup Accessories 5%, MORGAN Dry Freight van Bodies 10%, MORGAN Refrigerated Van Bodies 10%, MOUNTAIN TARP-PIONEER Tarps and Mechanisms 5%, MUNCIE PTO, Pumps/hydraulics 25%, RANCH HAND Grill guards, accessories 10%, RC Mfg. Toolboxes 10%, RKI Toolboxes 10%, RUGBY Dump Beds 10%, SAGE OIL VAC Lube Skids, Lube trailers 2%, SENSATA / MAGNUM Inverters 5%, SHURCO / DONOVAN Tarps and Mechanisms 10%, SNOW EX Snow/Ice Control 10%, SNUG TOP Work Shells / Pickup Tonneau Covers 10%, SPACE KAP Transferable Service bodies 3%, STELLAR Hook Lifts 10%, SWAB MFG Fiberglass Animal Control Body 2%, TBEI Dump Beds 10%, TOMMY GATE (WOODBINE MFG) Liftgates 15%, TRANSFER FLOW Auxiliary Fuel Tanks 10%, TRUCKLITE Truck Lighting 0%, UTEM MFG Aerial Man Lift, Insulated and non insulated 10%, VANAIR Air Compressors 5%, VENCO VENTURO Truck Cranes 5%, VISIONX Truck Lighting 15%, VMAC Air Compressors 5%, WALTCO Liftgates 5%, WARN WINCH Electric winches 10%, WEATHER GUARD TOOLBOXES/VAN INTERIORS 10%, ALL OTHER MFG 0%</p> |

**Item 27 Continued on Next Page**

**Item 27 Continued**

| <b>Item</b>                                                                                              | <b>Approx.<br/>Qty</b> | <b>UOM</b> | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|----------------------------------------------------------------------------------------------------------|------------------------|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 27                                                                                                       | 1                      | % Disc     | Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. Make/Model Options: |                        |            | <p>(AE)</p> <p><b>READING TRUCK BODY - SL ST 98 SW RW1 40 U AA FFF 5%, SL ST 108 DW RW1 40 U AA FFR 5%, SL ST 132 DW RW1 40 U AA FFR 5%</b></p> <p><b>READING CRANE BODY</b></p> <p><b>RMS132DRW2FA045405 5%,</b></p> <p><b>MSS108DRW2FA100110 5%, PALFINGER</b></p> <p><b>CRANES</b></p> <p><b>PSC3216 3%, PSC6025H 3%</b></p> <p><b>CRYSTEEL DUMP BODY</b></p> <p><b>ETIP-87/96-1100-03Y-LBDUMP 6%, ETIP-60/96-1100-02Y-LBDUMP 6%</b></p> <p><b>MAXON LIFT GATE</b></p> <p><b>C2-60-1342 TP27 5%, C2-60-1542 TP27 5%,</b></p> <p><b>C2-54-1342 TP27 5%, C2-92-1650 TP35 5%,</b></p> <p><b>C2-92-1650 DT33 5%</b></p> <p><b>NORSTAR TRUCK BED</b></p> <p><b>SF094946002U06 3%, SR114948403U061 3%,</b></p> <p><b>ST114948403U061 3%</b></p> <p><b>RKI TRUCK BOXES / WINDOW GRILLES</b></p> <p><b>C63 7%, ST63 7%, M54U-1NM 7%, WG11 7%, WG15 7%</b></p> |
|                                                                                                          |                        |            | <p>(AF)</p> <p><b>10% Upfits</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                                                                                                          |                        |            | <p>(AJ)</p> <p><b>3%</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
|                                                                                                          |                        |            | <p>(AK)</p> <p><b>5% All upfits per quote specifications</b></p> <p><b>5% Service Body</b></p> <p><b>5% Flatbed</b></p> <p><b>5% Dump Body</b></p> <p><b>5% Crane</b></p> <p><b>5% Lift Gates</b></p> <p><b>5% Custom Options and Equipment</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|                                                                                                          |                        |            | <p>(AL)</p> <p><b>6.00%</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

|                                                     |   |        |                   |          |          |          |
|-----------------------------------------------------|---|--------|-------------------|----------|----------|----------|
| 27a)                                                | 1 | % Disc | Hourly Labor Rate |          |          |          |
| Percentage Discount off of MSRP for Factory Options |   |        | (AA)              | (AC)     | (AD)     | (AE)     |
|                                                     |   |        | \$120             | \$120    | \$100.00 | \$125    |
|                                                     |   |        | (AF)              | (AJ)     | (AK)     | (AL)     |
|                                                     |   |        | \$185             | \$155.00 | \$125.00 | \$189.95 |
|                                                     |   |        | (AM)              |          |          |          |
|                                                     |   |        | \$110             |          |          |          |

| Item                                                   | Approx.<br>Qty | UOM    | Description                                        |            |            |             |
|--------------------------------------------------------|----------------|--------|----------------------------------------------------|------------|------------|-------------|
| 27b)                                                   | 1              | % Disc | Percentage off Discount for Equipment and Supplies |            |            |             |
| Percentage Discount off of<br>MSRP for Factory Options |                |        | (AA)<br>2%                                         | (AC)<br>0% | (AD)<br>5% | (AE)<br>10% |
|                                                        |                |        | (AF)<br>10%                                        | (AJ)<br>3% | (AK)<br>5% | (AL)<br>5%  |
|                                                        |                |        | (AM)<br>2%                                         |            |            |             |

\*\*\* 27 Items Total \*\*\*

**Certificate Of Completion**

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Status: Completed

Subject: Please DocuSign: 40-00000-24-00068 A001

Source Envelope:

Document Pages: 32

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Arrianna Romero

AutoNav: Enabled

1100 S Saint Francis Dr

Enveloped Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Arrianna.Romero1@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Arrianna Romero

Location: DocuSign

9/17/2024 3:32:50 PM

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Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: General Services Department

Location: DocuSign

**Signer Events****Signature****Timestamp**

Vanessa LeBlanc



Sent: 9/17/2024 3:36:20 PM

Vanessa.LeBlanc@gsd.nm.gov

Viewed: 9/18/2024 7:07:31 AM

Bureau Chief

Signed: 9/19/2024 2:09:31 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Arrianna Romero



Sent: 9/19/2024 2:09:35 PM

Arrianna.Romero1@gsd.nm.gov

Viewed: 9/20/2024 10:03:25 AM

Purchasing Agent Advance

Signed: 9/20/2024 10:03:37 AM

New Mexico General Services, State Purchasing  
Division

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Dorothy Mendonca



Sent: 9/20/2024 10:03:41 AM

dorothy.mendonca@gsd.nm.gov

Viewed: 9/20/2024 10:44:22 AM

SPD Division Director / State Purchasing Agent

Signed: 9/20/2024 10:44:30 AM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 164.64.62.10

Security Level: Email, Account Authentication  
(None)**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

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| Certified Delivery Events                  | Status           | Timestamp             |
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| Carbon Copy Events                         | Status           | Timestamp             |
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| Envelope Sent                              | Hashed/Encrypted | 9/17/2024 3:36:21 PM  |
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| Envelope Updated                           | Security Checked | 9/18/2024 12:25:36 PM |
| Certified Delivered                        | Security Checked | 9/20/2024 10:44:22 AM |
| Signing Complete                           | Security Checked | 9/20/2024 10:44:30 AM |
| Completed                                  | Security Checked | 9/20/2024 10:44:30 AM |
| Payment Events                             | Status           | Timestamps            |
| Electronic Record and Signature Disclosure |                  |                       |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.



## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



# State of New Mexico General Services Department

## Statewide Price Agreement

**Awarded Vendor:**  
**13 Vendors – See Pages 6 - 9**

Price Agreement Number: **40-00000-24-00068**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **See Pages 6 - 9**

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: **Jessica Chavez**

Telephone No.: **(505) 500-9824**

Email: **Jessica.Chavez@gsd.nm.gov**

**Invoice:**  
As Requested at Time of Order

Title: **Automotive Vehicles**

Term: **August 6, 2024 thru August 5, 2025**

**This Statewide Price Agreement is made subject to the “terms and conditions” as indicated on subsequent pages.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Date: 8/6/2024

New Mexico State Purchasing Agent

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 40-00000-24-00068

Page-2

**Terms and Conditions**

(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.
2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.
3. **Assignment:**
  - a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
  - b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.
4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.
5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.
6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.
7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**
9. **Taxes:** The unit price shall exclude all state taxes.
10. **Packing, Shipping and Invoicing:**
  - a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
  - b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.
11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

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the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel:** Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

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**New Mexico Employees Health Coverage**

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: <https://bewellnm.com>.

D. For purposes of this Paragraph, the following terms have the following meanings:

- (1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and
- (2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

**Statewide Price Agreement**

**Article I – Statement of Work**

Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

**Article II – Term**

The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

**Article III – Specifications**

Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

**Article IV – Shipping and Billing Instructions**

Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

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**Article V – Termination**

The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

**Article VI – Amendment**

This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

**Article VII – Indemnity Clause**

Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor's, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.

Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

**Article VIII – Issuance or Orders**

Only written signed orders are valid under this Price Agreement.

**Article IX – Packing (if applicable)**

Packing shall be in conformance with standard commercial practices.

**Article X – Price Schedule**

Prices as listed in the price schedule hereto attached are firm.



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**Awarded Vendors:**

**(AA) 0000132535**  
**BJW Ventures LLC. dba Accessories Unlimited**  
**2322 Candelaria NE**  
**Albuquerque New Mexico 87107**  
**Jordan Liesener**  
**505-888-5811**  
**Ginger@wacupfitters.com**

**Delivery: 2322 Candelaria NE, Albuquerque New Mexico 87107**

**(AB) 0000047770**  
**Albuquerque Motor Company**  
**9621 Coors Blvd NW**  
**Albuquerque, NM 87114**  
**Jason Sanchez**  
**505-907-2483**  
**jsanchez@melloydodge.com**

**Delivery: Approx 60-120 days on ordered vehicles**

**(AC) 0000049896**  
**Bob Turner's Ford Country dba Power Ford**  
**1101 Montano Rd NE**  
**Albuquerque, NM 87107**  
**Manuel Beltran**  
**(505) 449-1268**  
**mbeltran@myforddealer.com**

**Delivery: Albuquerque and Santa Fe**

**(AD) 0000045857**  
**Clark Truck Equipment Co.**  
**PO Box 3483**  
**Albuquerque, Nm 87190**  
**Kevin Stacy**  
**505-880-8222**  
**Kevin@cte-nm.com**

**Delivery: As Requested**

**(AE) 0000094627**  
**Construction Truck Equipment, LLC**  
**PO Box 16020**  
**Albuquerque, NM 87191**  
**David Frederick**  
**(505) 292-8018**  
**dfrederick747@gmail.com**

**Delivery: As Required**

**(AF) 0000051541**  
**Don Chalmers Ford**  
**2500 Rio Rancho Dr SE**  
**Rio Rancho, NM 87124**  
**Mike Michnuk**  
**505 897-2227**  
**mmichnuk@chalmersford.com**

**Delivery: 2500 Rio Rancho Dr SE Rio Rancho, NM 87124**



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|                                                                                                                                                                                                                  |                                                                                                                             |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|
| <b>(AG) 0000137865</b><br><b>MCLL, Inc</b><br><b>377 Emilio Lopez Rd</b><br><b>Los Lunas, New Mexico 87031</b><br><b>Karen Sluga</b><br><b>505-866-3180</b><br><b>karen@melloyfleet.com</b>                      | <b>Delivery: Within 150 miles of Rich Ford (8601 Lomas Blvd NE, Albuquerque, NM 87112); Beyond 150 miles, as requested.</b> |
| <b>(AH) 0000137862</b><br><b>MFL INC</b><br><b>499 Emilio Lopez Rd</b><br><b>Los Lunas, New Mexico 87031</b><br><b>Karen Sluga</b><br><b>505-866-3180</b><br><b>karen@melloyfleet.com</b>                        | <b>Delivery: Approximately 180 days after receipt of order</b>                                                              |
| <b>(AI) 0000137868</b><br><b>MJLL INC</b><br><b>357 Emilio Lopez Rd</b><br><b>Los Lunas, New Mexico 87031</b><br><b>Karen Sluga</b><br><b>505-866-3180</b><br><b>karen@melloyfleet.com</b>                       | <b>Delivery: Approximately 180 days after receipt of order</b>                                                              |
| <b>(AJ) 0000062888</b><br><b>Melloy Brothers, Inc. DBA Melloy Nissan</b><br><b>7707 Lomas Blvd NE</b><br><b>Albuquerque, NM 87110</b><br><b>Don Bonar</b><br><b>505-265-8721</b><br><b>donb@melloynissan.com</b> | <b>Delivery: Albuquerque, NM</b>                                                                                            |
| <b>(AK) 0000087738</b><br><b>Phil Long Ford of Raton, LLC</b><br><b>301 South Second Street</b><br><b>Raton, NM 87740</b><br><b>Rhett M. Butler</b><br><b>505-514-3552</b><br><b>rbutler@phillong.com</b>        | <b>Delivery: As Requested</b>                                                                                               |
| <b>(AL) 0000046112</b><br><b>Richardson Investments, Inc</b><br><b>8601 Lomas Blvd NE</b><br><b>Albuquerque, NM 87112-5048</b><br><b>Joe Morales</b><br><b>(505) 275-4457</b><br><b>jmorales@rich-ford.com</b>   | <b>Delivery: Within 150 miles of Rich Ford (8601 Lomas Blvd NE, Albuquerque, NM 87112); Beyond 150 miles, as requested.</b> |

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**(AM) 0000125381**  
**WAC Upfitters, LLC**  
**2322 Candelaria NE**  
**Albuquerque, NM 87107**  
**Josh Hoyle**  
**505-554-1966**  
**Josh@wacupfitters.com**

Delivery: **FOB Dealer**

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**Specifications:**

Establish a Statewide Price Agreement for the Purchase of all Vehicles to include Gasoline, Diesel, Electric and Hybrid powered vehicles. This agreement will also be used to acquire law enforcement vehicles. It should be noted that utilization of this Price Agreement by non-profit organizations under contract with the State or funded in part by the state may be allowed, provided, however, that such organization can furnish the proper tax exemption certificate. In addition, all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law are authorized to purchase from this Price Agreement, pursuant to section 13-1-129 (NMSA 1978).

The State is requesting bids for a percentage discount off of MSRP for all types of Vehicles meeting minimum specifications described herein.

New models announced by Manufacturers may also be utilized with the existing contract. Pricing must be equivalent to the percentage discount of other vehicle types submitted by the awarded vendor along with the required supporting documentation.

**Term:**

The term of this agreement shall be for one (1) year from date of award with the option to extend for a period of three (3) additional years, on a year-to-year basis, by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This agreement shall not exceed four (4) years.

**Escalation Clause (percentage discount):**

In the event of a decrease in discount, a request will be reviewed by State Purchasing Division (SPD) on an individual basis. This measure is not intended to allow any increase in profit margin, only to compensate for an actual cost increase. The State Purchasing Division will not accept, or agree, to any decrease request in percentage discount, greater than five percent (5%) per year. If a requested decrease of the percentage discount is greater than the maximum allowed by the Agency, as stated previously, the Agency will consider that the amount of escalation is 0%.

Effective Dates for the decrease in discount will not be any sooner than fifteen (15) days from the date the written request is received and approved by SPD. Awarded Vendor may be required to provide the following information:

1. Contract Item Number
2. Current Item Price
3. Proposed New Price
4. Percentage of Increase
5. Mill/Supplier Notification of price increase indicating percentage of increase including reason for increase.

Vendor must also supply a Letter from Manufacturer addressed to the vendor. The letter must state that they are increasing the price from the factory to the vendor, as well as reason for increase. Requests for increase due to labor do not apply and will not be approved.

**Note to State Agencies:**

1. Executive Branch Agencies need to acquire Transportation Services Division approval to purchase state vehicles (per 15-8-7 NMSA 1978). Under Section 15-8-3 NMSA 1978, a "state vehicle means an automobile, van, sport-utility truck, pickup truck or other vehicle with a declared gross vehicle weight of less than ten thousand pounds used by a State Agency to transport passengers or property[.]"
2. Sufficient ordering time must be given to vendors to fulfill each order. Vendors are not responsible for filling orders placed for less than one hundred eighty (180) days prior to end of each fiscal year.
3. Agencies must list a contact person, telephone number, and correct title information, for the vehicle, in the "Bill To" section on the purchase document. There will be an additional charge for lien requirements.

**The vehicles purchased by the State may be federally funded; therefore the New Mexico Resident/Veteran/Native American Preferences shall not apply to the evaluation of this Invitation to Bid.**

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**Method of Award:**

Pursuant to the Procurement Code, Sections 13-1-153 and 13-1-154, the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to ensure availability and timely delivery. Awards will be made to meet the best interests of the State of New Mexico.

**Note to Bidders:**

All Items should be completed by bidders for maximum benefit and participation. Blank fields are equivalent to "No Bid" and will not be awarded. This would prevent newer models from being sold by the Awarded Vendor.

**Quantities Goods:**

The approximate quantities for each item are estimated and are for bidding purposes only. Actual requirements will be as determined by the using agency at the time of P.O. Quantities may be increased or decreased as necessary to meet actual requirements. The State does not guarantee any amount of work.

**Qualified Bidders:**

Bids may be accepted from manufacturers and/or factory authorized dealers who are able and willing to provide responsive service to the ordering agency during the warranty period if required. Bidders must be in a position to offer the lowest cost/highest effectiveness, completely assembled units meeting or exceeding the minimum specifications contained herein.

When additional equipment (components) are required to complete a bid package which is not normally supplied by the Awarded Vendor, such equipment shall be supplied by an authorized equipment supplier, but shall be the full responsibility of the Awarded Vendor. (Example: truck chassis with dump body installed.)

**Intent of Specifications:**

The specifications are intended to describe equipment for use by the ordering agency which will operate efficiently and safely. The design specifications incorporated herein are intended to describe such unit and to set forth minimal performance parameters required by the State of New Mexico. Any references herein to a particular make or model are not intended to be restrictive but to set forth an acceptable level of quality, design and size. The State reserves the right to accept minor variances in product design and/or operation offered by bidders if such acceptance is determined to be in the best interest of the State.

**The various types of vehicles include, but are not limited to:**

- BEV- Battery Electric Vehicle, ONLY powered by battery/ 100% electric.
- PHEV- Plug-in Hybrid Electric Vehicle, electric and gas, you can plug in.
- HEV- Hybrid Electric Vehicle, electric and gas, cannot be plugged in.
- ICE – Internal Combustion Vehicle, powered only by gasoline
- DIESEL – Diesel powered vehicle, powered by diesel only

**Minimum Specifications:**

Vehicle specifications must meet all Federal and State Safety Standard requirements. This does not give a bidder permission to omit required equipment.

**Vehicles shall include the following:**

Cruise control & tilt wheel

Door Locks: Power

Floor mats: Factory

Keys: Three (3) ignition keys total, two (2) of which must be fobs

Bluetooth/Hands Free

Radio: Factory Digital Standard

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Transmission: Automatic  
Windows: Power

**The following conditions shall apply to all items.**

- A. All specifications are minimum requirements.
- B. Bidder must be a factory authorized in-state dealer, and have parts and service facilities within the state of New Mexico
- C. Units shall be new current production year models; no demonstration models, used, rebuilt, or refurbished vehicles will be accepted.
- D. Units shall meet all federal and state safety requirements.
- E. Units shall include all standard items as listed in manufacturer's literature.
- F. Units furnished shall be completely assembled, serviced and ready for operation as required by the manufacturer and the user agency, if applicable.
- G. Units shall carry the manufacturer's standard warranty as offered to the general public. Warranty shall apply from the date the unit is accepted and approved by the user agency as meeting all specifications.
- H. Units are to be transported to the dealer's place of business, rather than driven.
- I. All ordered options shall be installed.
- J. Award shall be based on current MSRP, less awarded vendors' percentage discount, F.O.B. to dealers location,
- K. MSRP listing all specifications and factory options must be provided to user agency during quotation process, less awarded vendors' percentage discount.
- L. Requested delivery: Within estimated one hundred eighty (180) working days ARO depending on vehicle, subject to availability.
- M. All vehicles shall include all OEM equipment, unless otherwise specified in Price Agreement specifications
- N. Prior to delivery of vehicle(s) to user agency, all fuel tanks and reservoirs must be filled to full capacity
- O. Awarded vendor shall acknowledge receipt of purchase order to ordering agency within two (2) working days after receipt of order. Verbal orders are not valid.
- P. Ornamentation – advertising: No dealer advertisement shall be displayed on any part of the of vehicle(s)
- Q. Pricing for vehicles shall include all discounts and deductions including government concessions, less Federal and State taxes. Percentage Discount off of current MSRP shall be firm for the duration of the Contract period.
- R. All factory options must be reflected on MSRP less the awarded vendor's percentage discount applied.
- S. Vendor must provide manufacturer's current catalog list prices less awarded vendor's percentage discounts applied for all after-market options requested.
- T. All vehicles are to be billed at current MSRP prices at the time of order, not the date of shipment.
- U. All actual "build out" schedules must be submitted by the Supplier as it is made aware to them. The approximate build out schedules provided by the Supplier on the effective date of the Contract will be adjusted as the actual schedules become available.
- V. All upgrades or repairs required by the OEM due to changes or recalls shall be incorporated at no cost to the Customer.

**Definition: "Build out date" – when manufacturer stops accepting orders subject to availability.**

**Notice to selling dealer(s): Vehicles delivered with dealer advertisement stickers and/or plates will be returned for removal at dealer's expense.**

**Payment Provisions:**

Within fifteen (15) days after the date the User Agency receives written notice from the Awarded Vendor that payment is requested for services or items of tangible personal property delivered on site and received, the User Agency shall issue a written certification of complete or partial acceptance or rejection of the services or items of tangible personal property. If the User Agency finds that the services or items of tangible personal property are not acceptable, it shall, within thirty (30) days after the date of receipt of written notice from the Awarded Vendor that payment is requested, provide to the Awarded Vendor, a letter of exception explaining the defect or objection to the services or delivered tangible personal property along with the details of how the Awarded Vendor may proceed to provide remedial action.

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Upon acceptance by the User Agency that the services or delivered tangible personal property have been received and accepted, payment shall be tendered to the Awarded Vendor within thirty (30) days after the date of certification. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. After the thirtieth (30<sup>th</sup>) day from the date that written certification of acceptance is issued, late payment charges shall be paid on the unpaid balance due on the contract to the Awarded Vendor at the rate of one and one half percent (1-1/2%) per month. For purchases funded by state or federal grants to local public bodies, if the local public body has not received the funds from the federal or state funding agency, but has already certified that the services or items of tangible personal property have been received and accepted, payments shall be tendered to the Awarded Vendor within five (5) working days of receipt of funds from that funding agency.

Final payment shall be made within thirty (30) days after the work has been approved and accepted by the User Agency's Secretary or his duly authorized representative.

Prompt payment to awarded vendor is very important. User Agency(ies) must make every effort to expedite payment within ten (10) days, or sooner, from receipt is according to Section 13-1-158 (b) NMSA 1978.

The awarded vendor has the right to withhold vehicle transaction documents (M.S.O.) until payment has received. In addition: Section 13-1-158 (NMSA 1978) authorizes the seller to assess late payment charges on past due accounts not to exceed one and one-half percent (1 ½%) per month of the unpaid balance. Paragraph C of section 13-1-158 (NMSA 1978) also states that if the payment shall be deemed on the date it is postmarked.

**Payment or acceptance Not Conclusive:**

Vendor must supply agency with a computer generated invoice for payment. No payment made under this Price Agreement shall be conclusive evidence of the performance of the Price Agreement, either wholly or in part, and that no payment made for the delivery of the items in whole or in part shall be construed as an acceptance of defective work or improper materials, nor relieve the bidder from corrections of the defects. The final acceptance shall not be binding upon the ordering agency or the State, or conclusive, should it subsequently develop the bidder has furnished inferior items or had departed from the specifications and/or the terms of the Price Agreement. Should such conditions become evident, the ordering agency shall have the right, notwithstanding final acceptance and payment, to cause the item(s) to be properly furnished in accordance with the specifications (and drawings, if any) at the cost and expense of the bidder.

**Tax Note:**

Bid shall not include state gross receipts tax or local option tax(es). Such tax or taxes shall be added at time of invoicing at current rate, and shown as a separate item to be paid by user.

**Late Delivery:**

It is expressly understood and agreed that, as a result of the public interest, and because of the monetary losses which may be sustained by the State, as a result of failure to deliver the equipment described in the Price Agreement on time, that time is of the essence in the performance of this Price Agreement. It is agreed that damages resulting from late delivery can neither be accurately anticipated or calculated.

**Motor Vehicle Regulations:**

Unit(s) ordered shall be furnished with all equipment necessary to comply with all applicable rules and regulations of the New Mexico Department of Motor Vehicles and shall be in compliance with safety standards required by the Federal Motor Vehicle Safety Standards established by the National Traffic Safety Administration, and the safety standards required by OSHA and applicable ANSI standards and reference to the operation of such vehicles within the State of New Mexico.

**Certificates, Manuals and Warranties:**

When the unit(s) is delivered, the bidder shall deliver to the ordering agency (if applicable):

- A) Documents of title (released at time of payment);
- B) Certificate of origin (to be released at time of payment);

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- C) Warranty and guarantee certificates;
- D) Certifications specified in the contract; and
- E) Manuals specified in the contract.

**Warranty Service:**

The successful bidder shall arrange to provide a service facility employing factory trained service representatives to service the equipment and all components described herein warranty service shall be provided to the user agency on a priority basis. Upon notification to the bidder or delivery of unit to his facility, the unit(s) will be repaired or serviced within five (5) working days, unless beyond the control of the vendor, parts ordered will take longer. This period may be extended at the user's option only for major repairs such as engine or transmission overhauls. Failure to complete repairs within the stipulated time, or receipt of the user/owner concurrence for extending this time, may result in contract default and remedies as prescribed in the general conditions and instructions to bidders. Vendors must provide certified proof of service capabilities for alternative fuel vehicle, prior to award.

**Responsibility of Bidders:**

It shall be the responsibility of the bidder(s) to secure written quotations on price and delivery from manufacturers among the general specifications set forth herein. Only those manufacturers, who can meet delivery dates, such as to permit delivery of completely assembled unit to the ordering agency by specified delivery date, shall be considered by the bidder. The bidder may be required to provide the State with field test results and surveys which will show conclusively:

Maintenance and reliability experience of units in service for at least one (1) year

Additional data in the opinion of the bidder on the actual performance of equipment will assist the State in selecting the most effective cost efficient unit offered by the bidder

**\*\*\* End of Specifications \*\*\***



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| Item                                                                                                            | Approx. Qty | UOM    | Description                                                |                                                                                                                                                                    |                            |                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1                                                                                                               | 1           | % Disc | Sub-Compact, ICE/HEV Powered, Four (4) door, FWD, AWD, RWD |                                                                                                                                                                    |                            |                                                                                                                                                                                  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AF)<br>2%                                                 | (AG)<br>4%<br>ICE - Nissan Versa S<br>Model Year 2024<br>Built/Sold out<br><br>4%<br>ICE - Subaru Impreza Base<br>Model Year 2025<br>Pricing has not been released | (AJ)<br>2%<br>Nissan Versa | (AL)<br>13.5%<br>Ford Escape (ICE)<br><br>14.5%<br>Ford Edge (ICE)<br><br>11.5%<br>Ford Bronco Sport (ICE)<br><br>8.5%<br>Ford Maverick (ICE)<br><br>8.5%<br>Ford Maverick (HEV) |
| Comments:                                                                                                       |             |        |                                                            |                                                                                                                                                                    |                            | All trim levels included in % discount                                                                                                                                           |

|                                                                                      |   |        |                                                     |            |            |  |
|--------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|--|
| 1a)                                                                                  | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2%                                          | (AJ)<br>2% | (AL)<br>5% |  |

|                                                                                      |   |        |                                                                                                                                 |            |            |  |
|--------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|--|
| 1b)                                                                                  | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2%                                                                                                                      | (AJ)<br>2% | (AL)<br>6% |  |

|                                                                                      |   |        |                                                           |                     |                                                                      |  |
|--------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------------|---------------------|----------------------------------------------------------------------|--|
| 1.5                                                                                  | 1 | % Disc | Sub-Compact, ICE/HEV Powered, Two (2) door, FWD, AWD, RWD |                     |                                                                      |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2%                                                | (AI)<br>2% Nissan Z | (AL)<br>10.5% Ford Mustang<br>All trim levels included in % discount |  |



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| Item                                                | Approx. Qty | UOM  | Description                                         |
|-----------------------------------------------------|-------------|------|-----------------------------------------------------|
| 1.5a)                                               | 1           | Disc | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |             |      | (AF)<br>2% (AJ)<br>2% (AL)<br>5%                    |

|                                                     |   |      |                                                     |
|-----------------------------------------------------|---|------|-----------------------------------------------------|
| 1.5b)                                               | 1 | Disc | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2% (AJ)<br>2% (AL)<br>6%                    |

|                                                                                      |   |        |                                                                                                                                                                                |
|--------------------------------------------------------------------------------------|---|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2                                                                                    | 1 | % Disc | Sub-Compact, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD                                                                                                                    |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2% (AG)<br>8% BEV - Nissan Leaf S<br>8% BEV - Nissan Leaf SV Plus (AL)<br>13.5% Ford Escape (PHEV)<br>9.5% Ford Mach-E (BEV)<br>All trim levels included in % discount |
| Make/Model Options:                                                                  |   |        |                                                                                                                                                                                |

|                                                                                      |   |        |                                                     |
|--------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------|
| 2a)                                                                                  | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2% (AL)<br>6%                               |

|                                                                                      |   |        |                                                                                                                                 |
|--------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 2b)                                                                                  | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2% (AL)<br>6%                                                                                                           |

|                                                                                      |   |        |                                                            |
|--------------------------------------------------------------------------------------|---|--------|------------------------------------------------------------|
| 2.5)                                                                                 | 1 | % Disc | Sub-Compact, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2%                                                 |

|                                                                                      |   |        |                                                     |
|--------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------|
| 2.5a)                                                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>2%                                          |

|                                                                                                             |   |        |                                                                                                                                 |
|-------------------------------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 2.5b)                                                                                                       | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AF)<br>2%                                                                                                                      |

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| Item                                                                                                            | Approx. Qty                                  | UOM                                    | Description                                                                                                                                            |                             |
|-----------------------------------------------------------------------------------------------------------------|----------------------------------------------|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------|
| 3                                                                                                               | 1                                            | % Disc                                 | Mid-size Sedan, ICE/HEV Powered, Four (4) door, FWD, AWD, RWD                                                                                          |                             |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: | (AF)<br>2%                                   |                                        | (AG)<br>1%                                                                                                                                             | Chevrolet Malibu 4 Dr Sedan |
|                                                                                                                 | (AI)<br>3% Nissan Sentra<br>3% Nissan Sentra |                                        | (AL)<br>13.50% Ford Escape (ICE)<br>14.50% Ford Edge (ICE)<br>11.50% Ford Bronco Sport (ICE)<br>8.50% Ford Maverick (ICE)<br>8.50% Ford Maverick (HEV) |                             |
| Comments:                                                                                                       |                                              | All trim levels included in % discount |                                                                                                                                                        |                             |

|                                                     |   |            |                                                     |            |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|------------|
| 3a)                                                 | 1 | % Disc     | Percentage Discount off of MSRP for Factory Options |            |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AG)<br>2%                                          | (AI)<br>3% |
|                                                     |   |            |                                                     | (AL)<br>5% |

|                                                     |   |            |                                                                                                                                 |            |
|-----------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|------------|
| 3b)                                                 | 1 | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AG)<br>2%                                                                                                                      | (AI)<br>3% |
|                                                     |   |            |                                                                                                                                 | (AL)<br>5% |

|                                                                                                                 |                                                     |                                                           |                                                              |                                  |
|-----------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------------|--------------------------------------------------------------|----------------------------------|
| 3.5                                                                                                             | 1                                                   | % Disc                                                    | Mid-size Sedan, ICE/HEV Powered, Two (2) door, FWD, AWD, RWD |                                  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: | (AC)<br>5% Ford Mustang ECOBOOST GT<br>No Specialty |                                                           | (AF)<br>2%                                                   | (AG)<br>1%<br>Chevy Camaro       |
|                                                                                                                 | (AI)<br>2%<br>Nissan Z                              |                                                           | (AK)<br>5% Mustang All Factory Models                        | (AL)<br>10.5% Ford Mustang (ICE) |
| Comments:                                                                                                       |                                                     | Delivery to Agency: 10%<br>Factory Extended Warranty: 10% |                                                              |                                  |

|                                                     |   |            |                                                     |            |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|------------|
| 3.5a)                                               | 1 | Disc       | Percentage Discount off of MSRP for Factory Options |            |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AG)<br>2%                                          | (AH)<br>2% |
|                                                     |   | (AJ)<br>2% | (AL)<br>5%                                          | (AJ)<br>2% |

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| Item                                                | Approx. Qty | UOM                | Description                                                                                                                     |
|-----------------------------------------------------|-------------|--------------------|---------------------------------------------------------------------------------------------------------------------------------|
| 3.5b)                                               | 1           | %Disc              | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |             | (AF)<br>2% Mustang | (AG)<br>2%                                                                                                                      |
|                                                     |             | (AH)<br>2%         | (AJ)<br>2%                                                                                                                      |
|                                                     |             | (AJ)<br>2%         | (AL)<br>5%                                                                                                                      |

|                                                                                                             |   |             |                                                                |
|-------------------------------------------------------------------------------------------------------------|---|-------------|----------------------------------------------------------------|
| 4                                                                                                           | 1 | % Disc      | Mid-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   | (AF)<br>10% | (AL)<br>13.50% Ford Escape (HEV)<br>9.50% Ford Mach-E (BEV)    |
|                                                                                                             |   |             |                                                                |

|                                                                                                             |   |            |                                                     |
|-------------------------------------------------------------------------------------------------------------|---|------------|-----------------------------------------------------|
| 4a)                                                                                                         | 1 | % Disc     | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   | (AF)<br>2% | (AL)<br>5%                                          |
|                                                                                                             |   |            |                                                     |

|                                                                                                             |   |            |                                                                                                                                 |
|-------------------------------------------------------------------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 4b)                                                                                                         | 1 | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   | (AF)<br>2% | (AL)<br>6%                                                                                                                      |
|                                                                                                             |   |            |                                                                                                                                 |

|                                                                                      |   |                                        |                                                                                                    |
|--------------------------------------------------------------------------------------|---|----------------------------------------|----------------------------------------------------------------------------------------------------|
| 4.5                                                                                  | 1 | % Disc                                 | Mid-size Sedan, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD                                      |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   | (AF)<br>10%<br>Mustang Mach-e Electric | (AK)<br>5% Mustang all Factory Models<br>Delivery To Agency: 10%<br>Factory Extended Warranty: 10% |
|                                                                                      |   |                                        |                                                                                                    |

|                                                     |   |            |                                                     |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|
| 4.5a)                                               | 1 | Disc       | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AK)<br>2%                                          |
|                                                     |   |            | (AL)<br>5%                                          |

|                                                     |   |            |                                                     |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|
| 4.5b)                                               | 1 | Disc       | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AK)<br>5%                                          |
|                                                     |   |            | (AL)<br>6%                                          |

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| Item                                                                                                            | Approx. Qty | UOM    | Description                                                           |                                                                                                                                                                                  |                                                                                                                                                                                                  |  |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|-----------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 5                                                                                                               | 1           | % Disc | Full-size Sedan, ICE/HEV/Diesel Powered, Four (4) door, FWD, AWD, RWD |                                                                                                                                                                                  |                                                                                                                                                                                                  |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AB)<br>1%<br>Dodge Charger<br>10%<br>Dodge Charger Pursuit           | (AF)<br>2%                                                                                                                                                                       | (AI)<br>1% Dodge Charger SXT RWD<br>1% Dodge Charger SXT AWD<br>1% Dodge Charger Police RWD<br>10% Dodge Charger Police AWD<br>10% Chrysler 300 Touring RWD<br>1% Chrysler 300 Touring AWD<br>1% |  |
|                                                                                                                 |             |        | (AI)<br>3%<br>Nissan Altima                                           | (AL)<br>13.50% Ford Escape (ICE)<br>14.50% Ford Edge (ICE)<br>11.50% Ford Bronco Sport (ICE)<br>8.50%Ford Maverick (ICE)<br>8.50% Ford Maverick (HEV)<br>10% Ford Explorer (ICE) |                                                                                                                                                                                                  |  |
| Comments:                                                                                                       |             |        |                                                                       | All trim levels included in % discount                                                                                                                                           |                                                                                                                                                                                                  |  |

|                                                     |   |      |                                                     |            |            |            |
|-----------------------------------------------------|---|------|-----------------------------------------------------|------------|------------|------------|
| 5a)                                                 | 1 | Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2%                                          | (AI)<br>2% | (AI)<br>3% | (AL)<br>5% |

|                                                     |   |      |                                                                                                                                 |            |             |            |
|-----------------------------------------------------|---|------|---------------------------------------------------------------------------------------------------------------------------------|------------|-------------|------------|
| 5b)                                                 | 1 | Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |             |            |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2%                                                                                                                      | (AI)<br>5% | (AKJ)<br>3% | (AL)<br>6% |

|                                                                                      |   |        |                                                                      |                                        |                                                                    |  |
|--------------------------------------------------------------------------------------|---|--------|----------------------------------------------------------------------|----------------------------------------|--------------------------------------------------------------------|--|
| 5.5                                                                                  | 1 | % Disc | Full-size Sedan, ICE/HEV/Diesel Powered, Two (2) door, FWD, AWD, RWD |                                        |                                                                    |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AB)<br>1%                                                           | (AF)<br>2%                             | (AI)<br>1% Dodge Challenger SXT RWD<br>1% Dodge Challenger SXT AWD |  |
|                                                                                      |   |        | Dodge Challenger 1%                                                  |                                        |                                                                    |  |
| Make/Model Options:                                                                  |   |        | (AI)<br>2%                                                           | (AL)<br>10.50%                         |                                                                    |  |
|                                                                                      |   |        | Nissan Z                                                             | Ford Mustang (ICE)                     |                                                                    |  |
| Comments:                                                                            |   |        |                                                                      | All trim levels included in % discount |                                                                    |  |

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| Item                                                | Approx. Qty | UOM  | Description                                         |            |            |            |
|-----------------------------------------------------|-------------|------|-----------------------------------------------------|------------|------------|------------|
| 5.5a)                                               | 1           | Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |      | (AB)<br>2%                                          | (AF)<br>2% | (AI)<br>2% | (AI)<br>2% |
|                                                     |             |      | (AL)<br>5%                                          |            |            |            |

|                                                     |   |      |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 5.5b)                                               | 1 | Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |      | (AB)<br>5%                                                                                                                      | (AF)<br>2% | (AI)<br>5% | (AI)<br>2% |
|                                                     |   |      | (AL)<br>6%                                                                                                                      |            |            |            |

|                                                                                                             |   |        |                                                                 |                                                                    |  |
|-------------------------------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------------------|--------------------------------------------------------------------|--|
| 6                                                                                                           | 1 | % Disc | Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD |                                                                    |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AF)<br>2%                                                      | (AL)<br>13.50%<br>Ford Escape (PHEV)<br>9.50%<br>Ford Mach-E (BEV) |  |
| Comments:                                                                                                   |   |        | All trim levels included in % discount                          |                                                                    |  |

|                                                     |   |        |                                                     |  |            |  |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|--|------------|--|
| 6a)                                                 | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |  |            |  |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                          |  | (AL)<br>5% |  |

|                                                     |   |        |                                                                                                                                 |  |            |  |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|--|------------|--|
| 6b)                                                 | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |  |            |  |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                                                                                                      |  | (AL)<br>6% |  |

|                                                                                                             |   |        |                                                                |  |  |  |
|-------------------------------------------------------------------------------------------------------------|---|--------|----------------------------------------------------------------|--|--|--|
| 6.5                                                                                                         | 1 | % Disc | Full-size Sedan, BEV/PHEV Powered, Two (2) door, FWD, AWD, RWD |  |  |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AF)<br>2%                                                     |  |  |  |

|                                                     |   |        |                                                     |  |            |  |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|--|------------|--|
| 6.5a)                                               | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |  |            |  |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                          |  | (AM)<br>5% |  |

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| Item                                                | Approx. Qty | UOM    | Description                                                                                                                     |
|-----------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 6.5b)                                               | 1           | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
|                                                     |             |        | <b>(AF)</b>                                                                                                                     |
| Percentage Discount off of MSRP for Factory Options |             |        | <b>2%</b>                                                                                                                       |
|                                                     |             |        | <b>(AM)</b>                                                                                                                     |
|                                                     |             |        | <b>6%</b>                                                                                                                       |

|                                                                                                                 |   |        |                                                                                              |                                                                                                                                                                                                                        |                                                                                                                                                                                                                             |
|-----------------------------------------------------------------------------------------------------------------|---|--------|----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 7                                                                                                               | 1 | % Disc | Sports Utility Vehicle (SUV), ICE/HEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD. |                                                                                                                                                                                                                        |                                                                                                                                                                                                                             |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | <b>(AB)</b><br>1% Dodge Hornet                                                               | <b>(AC)</b><br>7% Ford Edge<br>7% Ford Bronco Sport<br>7% Ford Escape<br>3% Ford Bronco Full Size<br>No Specialty                                                                                                      | <b>(AF)</b><br>5% Ford Escape<br>5% Ford Edge<br>5% Bronco Sport                                                                                                                                                            |
|                                                                                                                 |   |        | <b>(AG)</b><br>2% Chevrolet Blazer FWD/AWD<br>3% Chevrolet Equinox FWD/AWD<br>2%             | <b>(AH)</b><br>1% Ford Escape Base FWD<br>1% Ford Escape Base AWD                                                                                                                                                      | <b>(AI)</b><br>1% Dodge Hornet GT AWD<br>1% Jeep Compass Sport 4WD                                                                                                                                                          |
|                                                                                                                 |   |        | <b>(AJ)</b><br>2% Nissan Kicks                                                               | <b>(AJ)</b><br>5% Ford Escape<br>3% Escape Base<br>5% Escape Active<br>5% Escape Platinum<br>5% Escape ST<br>3% Escape - Hybrid<br>2% Escape Plug-in Hybrid<br>10% Delivery to Agency<br>10% Factory Extended Warranty | <b>(AL)</b><br>13.50% Ford Escape (ICE)<br>14.50% Ford Edge (ICE)<br>11.50% Ford Bronco Sport (ICE)<br>8.50% Ford Maverick (ICE)<br>8.50% Ford Maverick (HEV)<br>10.00% Ford Explorer (ICE)<br>11.50% Ford Expedition (ICE) |
| Comments:                                                                                                       |   |        |                                                                                              | <b>For Hybrid &amp; Plug-in Hybrid: When Available</b>                                                                                                                                                                 | <b>All trim levels included in % discount</b>                                                                                                                                                                               |

|                                                     |   |        |                                                     |                   |                   |                   |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|-------------------|-------------------|-------------------|
| 7a)                                                 | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |                   |                   |                   |
| Percentage Discount off of MSRP for Factory Options |   |        | <b>(AB)</b><br>2%                                   | <b>(AC)</b><br>3% | <b>(AF)</b><br>2% | <b>(AG)</b><br>2% |
|                                                     |   |        | <b>(AG)</b><br>2%                                   | <b>(AI)</b><br>2% | <b>(AJ)</b><br>2% | <b>(AL)</b><br>5% |

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| Item                                                | Approx. Qty | UOM    | Description                                                                                                                     |            |            |            |
|-----------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 7b)                                                 | 1           | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |             |        | (AG)<br>5%                                                                                                                      | (AI)<br>5% | (AJ)<br>5% | (AM)<br>6% |

|                                                                                                                 |   |        |                                                                                             |                                             |                                                                                                          |  |
|-----------------------------------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------|---------------------------------------------|----------------------------------------------------------------------------------------------------------|--|
| 7.5                                                                                                             | 1 | % Disc | Sports Utility Vehicle (SUV), ICE/HEV Powered, Crossover, Two (2) door, 4X4, AWD, RWD, FWD. |                                             |                                                                                                          |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | (AC)<br>3% Ford Bronco Full Size<br>No Specialty                                            | (AF)<br>2% Ford Bronco - 2 door<br>model    | (AG)<br>1% Ford Bronco Big<br>Bend                                                                       |  |
|                                                                                                                 |   |        | (AI)<br>1% Jeep Wrangler Sport                                                              | (AI)<br>3% Nissan Rogue<br>3% Nissan Murano | (AJ)<br>6% Ford Edge All<br>Factory Models<br>10% Delivery to Agency<br>10% Factory Extended<br>Warranty |  |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 7.5a)                                               | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>3%                                          | (AF)<br>2% | (AH)<br>2% | (AI)<br>2% |
|                                                     |   |        | (AI)<br>3%                                          | (AJ)<br>2% | (AL)<br>5% |            |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 7.5b)                                               | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>5%                                                                                                                      | (AF)<br>2% | (AH)<br>5% | (AI)<br>5% |
|                                                     |   |        | (AI)<br>3%                                                                                                                      | (AJ)<br>5% | (AL)<br>6% |            |

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| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                  |                                                                                                  |                                                              |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|----------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|--------------------------------------------------------------|
| 8                                                                                                               | 1           | % Disc | Sports Utility Vehicle (SUV), BEV/PHEV Powered, Crossover, Five (5) door, 4X4, AWD, RWD, FWD |                                                                                                  |                                                              |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AB)<br>1%<br>Dodge Hornet 1%                                                                | (AC)<br>5%<br>1% Ford Mach E<br>5% Ford Escape Plug In                                           | (AF)<br>2% Ford Escape - PHEV                                |
|                                                                                                                 |             |        | (AG)<br>1% Chevrolet Blazer EV RWD/eAWD<br>1% Chevrolet Blazer EV eAWD Police                | (AH)<br>1% Ford Mustang Mach-E Select RWD<br>1% Ford Mustang Mach-E Select AWD                   | (AI)<br>1% Dodge Hornet R/T eAWD                             |
|                                                                                                                 |             |        |                                                                                              |                                                                                                  |                                                              |
|                                                                                                                 |             |        | (AJ)<br>3% Nissan Ariya                                                                      | (AJ)<br>2% Ford Escape Plug In Hybrid<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>13.50% Ford Escape (PHEV)<br>9.50% Fprd Mach-E (BEV) |
| Comments:                                                                                                       |             |        |                                                                                              | When available                                                                                   | All trim levels included in % discount                       |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 8a)                                                 | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% |
|                                                     |   |        | (AG)<br>2%                                          | (AI)<br>2% | (AI)<br>3% | (AJ)<br>2% |
|                                                     |   |        | (AL)<br>5%                                          |            |            |            |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 8b)                                                 | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                          | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AI)<br>5%                                          | (AI)<br>5% | (AJ)<br>3% | (AL)<br>5% |
|                                                     |   |        | (AL)<br>6%                                          |            |            |            |



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| Item                                                                                                            | Approx. Qty                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | UOM    | Description                                                                               |
|-----------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-------------------------------------------------------------------------------------------|
| 9                                                                                                               | 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | % Disc | Mid-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, four (4) door, 4X4, AWD, RWD, FWD |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: | <div> <div>(AB)<br/>1%<br/>Dodge Durango 1%</div> <div>(AC)<br/>7%<br/>7% Ford Explorer<br/>7% Ford Explorer<br/>Interceptor</div> <div>(AF)<br/>5% Ford Explorer</div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                     |        |                                                                                           |
|                                                                                                                 | <div> <div>Dodge Durango Pursuit 6%</div> <div>(AG)<br/>1% Chevrolet Traverse Limited FWD/AWD<br/>1% Chevrolet Traverse 4 Dr LS (FWD)<br/>3% Chevrolet Traverse 4 DR Z71 (AWD)</div> <div>(AH)<br/>1% Ford Edge SE AWD<br/>1% Ford Explorer Base RWD<br/>1% Ford Explorer Base 4WD 1%<br/>1% Ford Explorer Police Interceptor Utility AWD<br/>3% Ford Bronco Big Bend 4 Dr 4WD<br/>1% Ford Bronco Sport Big Bend 4WD</div> </div>                                                                                                                                                                                                  |        |                                                                                           |
|                                                                                                                 | <div> <div>(AI)<br/>3% Nissan Rogue<br/>3% Nissan Pathfinder</div> <div>(AJ)<br/>3% Bronco Sport<br/>2% All Factory Civilian Model Explorer<br/>4% Explorer Police Interceptor EcoBoost AWD<br/>4.50% Explorer Police Interceptor Flex Fuel AWD<br/>4.50% Explorer Police Interceptor Hybrid AWD<br/>10% Delivery to Agency<br/>10% Factory Extended Warranty &amp; Police Upfits</div> <div>(AL)<br/>13.50% Ford Escape (ICE)<br/>14.50% Ford Edge (ICE)<br/>11.50% Ford Bronco Sport (ICE)<br/>8.50% Ford Maverick (ICE)<br/>8.50% Ford Maverick (HEV)<br/>10% Ford Explorer (ICE)<br/>11.50% Ford Expedition (ICE)</div> </div> |        |                                                                                           |
| Comments:                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |        | Ford Explorer / Bronco Sport<br>All trim levels included in % discount                    |

| 9a)                                                 | 1          | % Disc     | Percentage Discount off of MSRP for Factory Options |
|-----------------------------------------------------|------------|------------|-----------------------------------------------------|
| Percentage Discount off of MSRP for Factory Options | (AB)<br>2% | (AC)<br>3% | (AF)<br>2%                                          |
|                                                     | (AG)<br>2% | (AI)<br>2% | (AI)<br>3%                                          |
|                                                     | (AL)<br>5% |            |                                                     |

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| Item                                                | Approx. Qty | UOM    | Description                                                                                                                     |
|-----------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 9b)                                                 | 1           | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>5%                                                                                                                      |
|                                                     |             |        | (AC)<br>5%                                                                                                                      |
|                                                     |             |        | (AF)<br>2%                                                                                                                      |
|                                                     |             |        | (AG)<br>5%                                                                                                                      |
|                                                     |             |        | (AH)<br>5%                                                                                                                      |
|                                                     |             |        | (AI)<br>5%                                                                                                                      |
|                                                     |             |        | (AI)<br>3%                                                                                                                      |
|                                                     |             |        | (AJ)<br>5%                                                                                                                      |
|                                                     |             |        | (AL)<br>6%                                                                                                                      |

|                                                                                                                 |   |        |                                                                                                     |                                                                                  |                         |
|-----------------------------------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------|-------------------------|
| 10                                                                                                              | 1 | % Disc | Mid-Size Sports Utility Vehicle (SUV), BEV/PHEV Powered, Four (4) door, 4X4, AWD, RWD, FWD          |                                                                                  |                         |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | (AF)<br>2% Ford Explorer - 4x4 - PHEV (timing TBD)                                                  | (AI)<br>1% Jeep Grand Cherokee 4xe 4WD<br>2% Jeep Wrangler 4xe Sport S 4WD<br>1% | (AJ)<br>3% Nissan Ariya |
|                                                                                                                 |   |        | (AK)<br>1% Mach E Mustang<br>1% Explorer<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>13.50% Ford Escape (PHEV)<br>9.50% Ford Mach-E (BEV)                     |                         |
|                                                                                                                 |   |        | BEV / PHEV SUV                                                                                      | All trim levels included in % discount                                           |                         |
| Comments:                                                                                                       |   |        |                                                                                                     |                                                                                  |                         |

|                                                     |   |        |                                                     |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|
| 10a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                          | (AI)<br>2% | (AK)<br>2% |
|                                                     |   |        |                                                     |            | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|
| 10b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                                                                                                      | (AI)<br>5% | (AK)<br>5% |
|                                                     |   |        |                                                                                                                                 |            | (AL)<br>6% |

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| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                                                                                               |                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                       |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 11)                                                                                                             | 1           | % Disc | Full-Size Sports Utility Vehicle (SUV), ICE/HEV Powered, Four (4) door, 4X4, AWD, RWD, FWD                                                                                |                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                                                                                                                       |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | <b>(AB)</b><br><b>1%</b><br><b>Dodge Durango 1%</b><br><b>Dodge Durango Pursuit 6%</b>                                                                                    | <b>(AC)</b><br><b>8%</b><br><b>8% Ford Expedition</b><br><b>8% ForLud Expedition</b>                                                                                                                                                                                                           | <b>(AF)</b><br><b>8% Ford Expedition</b><br><b>2% Ford Bronco - 4 door</b>                                                                                                                                                                                                                                                            |
|                                                                                                                 |             |        | <b>(AG)</b><br><b>2% Chevrolet Tahoe 2WD/4WD</b><br><b>3% Chevrolet Tahoe 4WD SSV</b><br><b>2% Chevrolet Tahoe 2WD/4WD PPV</b><br><b>2% Chevrolet Suburban 2WD/4WD 3%</b> | <b>(AH)</b><br><b>1% Ford Expedition XL 2WD</b><br><b>1% Ford Expedition XL 4WD</b><br><b>1% Ford Expedition XL 2WD SSV</b><br><b>4% Ford Expedition XL 4WD SSV</b><br><b>4% Ford Expedition Max XL 2WD</b><br><b>1% Ford Expedition Max XL 4WD 1%</b>                                         | <b>(AI)</b><br><b>1%</b><br><b>Jeep Wagoneer 2WD 1%</b><br><b>Jeep Wagoneer 4WD 1%</b><br><b>Jeep Wagoneer L 2WD 1%</b><br><b>Jeep Wagoneer L 4WD 1%</b><br><b>Jeep Grand Wagoneer L 4WD 1%</b>                                                                                                                                       |
|                                                                                                                 |             |        | <b>(AJ)</b><br><b>3% Nissan Armada</b>                                                                                                                                    | <b>(AK)</b><br><b>1% Ford Bronco Full Size 4 Door</b><br><b>1% Ford Bronco Full Size 2 Door</b><br><b>5% All Civilian Model Expedition</b><br><b>4% Special Service Model Expedition</b><br><b>10% Police Uplifts</b><br><b>10% Delivery To Agency</b><br><b>10% Factory Extended Warranty</b> | <b>(AL)</b><br><b>13.50% Ford Escape (ICE)</b><br><b>14.50%</b><br><b>Ford Edge (ICE)</b><br><b>11.50%</b><br><b>Ford Bronco Sport (ICE)</b><br><b>8.50%</b><br><b>Ford Maverick (ICE)</b><br><b>8.50%</b><br><b>Ford Maverick (HEV)</b><br><b>10%</b><br><b>Ford Explorer (ICE)</b><br><b>11.50%</b><br><b>Ford Expedition (ICE)</b> |
| Comments:                                                                                                       |             |        |                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                | All trim levels included in % discount                                                                                                                                                                                                                                                                                                |

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| Item                                                | Approx. Qty                                                                                                                                                                                                                                                      | UOM        | Description                                         |            |            |            |            |            |            |            |            |            |  |  |  |
|-----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-----------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--|--|--|
| 11a)                                                | 1                                                                                                                                                                                                                                                                | % Disc     | Percentage Discount off of MSRP for Factory Options |            |            |            |            |            |            |            |            |            |  |  |  |
| Percentage Discount off of MSRP for Factory Options | <table> <tr> <td>(AB)<br/>2%</td><td>(AC)<br/>3%</td><td>(AF)<br/>2%</td><td>(AG)<br/>2%</td></tr> <tr> <td>(AH)<br/>2%</td><td>(AI)<br/>2%</td><td>(AJ)<br/>3%</td><td>(AK)<br/>2%</td></tr> <tr> <td>(AL)<br/>5%</td><td></td><td></td><td></td></tr> </table> |            |                                                     | (AB)<br>2% | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% | (AH)<br>2% | (AI)<br>2% | (AJ)<br>3% | (AK)<br>2% | (AL)<br>5% |  |  |  |
| (AB)<br>2%                                          | (AC)<br>3%                                                                                                                                                                                                                                                       | (AF)<br>2% | (AG)<br>2%                                          |            |            |            |            |            |            |            |            |            |  |  |  |
| (AH)<br>2%                                          | (AI)<br>2%                                                                                                                                                                                                                                                       | (AJ)<br>3% | (AK)<br>2%                                          |            |            |            |            |            |            |            |            |            |  |  |  |
| (AL)<br>5%                                          |                                                                                                                                                                                                                                                                  |            |                                                     |            |            |            |            |            |            |            |            |            |  |  |  |

|                                                     |                                                                                                                                                                                                                                                                  |            |                                                                                                                                 |            |            |            |            |            |            |            |            |            |  |  |  |
|-----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--|--|--|
| 11b)                                                | 1                                                                                                                                                                                                                                                                | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |            |            |            |            |            |            |  |  |  |
| Percentage Discount off of MSRP for Factory Options | <table> <tr> <td>(AB)<br/>5%</td><td>(AC)<br/>5%</td><td>(AF)<br/>2%</td><td>(AG)<br/>5%</td></tr> <tr> <td>(AH)<br/>5%</td><td>(AI)<br/>5%</td><td>(AJ)<br/>3%</td><td>(AK)<br/>5%</td></tr> <tr> <td>(AL)<br/>6%</td><td></td><td></td><td></td></tr> </table> |            |                                                                                                                                 | (AB)<br>5% | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% | (AH)<br>5% | (AI)<br>5% | (AJ)<br>3% | (AK)<br>5% | (AL)<br>6% |  |  |  |
| (AB)<br>5%                                          | (AC)<br>5%                                                                                                                                                                                                                                                       | (AF)<br>2% | (AG)<br>5%                                                                                                                      |            |            |            |            |            |            |            |            |            |  |  |  |
| (AH)<br>5%                                          | (AI)<br>5%                                                                                                                                                                                                                                                       | (AJ)<br>3% | (AK)<br>5%                                                                                                                      |            |            |            |            |            |            |            |            |            |  |  |  |
| (AL)<br>6%                                          |                                                                                                                                                                                                                                                                  |            |                                                                                                                                 |            |            |            |            |            |            |            |            |            |  |  |  |

|                                                                                                             |   |            |                                                                                                  |
|-------------------------------------------------------------------------------------------------------------|---|------------|--------------------------------------------------------------------------------------------------|
| 12)                                                                                                         | 1 | % Disc     | Full-Size Sports Utility Vehicle (SUV), BEV/PHEV Powered, Four (4) door, 4X4, AWD, RWD, FWD RWD. |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   | (AF)<br>2% | (AL)<br>13.5% Ford Escape (PHEV)<br>9.5% Ford Mach-E (BEV)                                       |

|                                                     |   |            |                                                     |
|-----------------------------------------------------|---|------------|-----------------------------------------------------|
| 12a)                                                | 1 | % Disc     | Percentage Discount off of MSRP for Factory Options |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AL)<br>5%                                          |

|                                                     |   |            |                                                                                                                                 |
|-----------------------------------------------------|---|------------|---------------------------------------------------------------------------------------------------------------------------------|
| 12b)                                                | 1 | % Disc     | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br>2% | (AL)<br>6%                                                                                                                      |

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| Item                                                                                                            | Approx. Qty                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | UOM    | Description                                                                               |
|-----------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|-------------------------------------------------------------------------------------------|
| 13                                                                                                              | 1                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | % Disc | Pickup, ½ Ton, ICE/HEV/Diesel Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: | <div> <div>(AB)<br/>2%<br/>Ram 1500 DS 10%<br/>Ram 1500 DT 2%<br/>Ram 1500 SSV 14%</div> <div>(AC)<br/>8%<br/>8% Ford F-150<br/>10% Ford F-150<br/>Interceptor</div> <div>(AF)<br/>5% Ford F150 - ICE<br/>5% Ford F150 – Hybrid / PowerBoost<br/>0% Ford F-150 – excludes Raptor</div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |        |                                                                                           |
|                                                                                                                 | <div> <div>(AG)<br/>1% Chevrolet Silverado 1500 2WD/4WD Reg Cab<br/>1% Chevrolet Silverado 1500 2WD/4WD Double Cab<br/>1% Chevrolet Silverado 1500 2WD/4WD Crew Cab<br/>1% Chevrolet Silverado 1500 2WD/4WD SSV<br/>3% Chevrolet Silverado 1500 4WD PPV<br/>4%</div> <div>(AH)<br/>1% Ford F150 XL 2WD Reg Cab 6.5' Bed<br/>1% Ford F150 XL 2WD SuperCab 6.5' Bed<br/>1% Ford F150 XL 2WD SuperCrew 5.5' Bed<br/>2% Ford F150 XL 4WD Reg Cab 6.5' Bed<br/>2% Ford F150 XL 4WD SuperCab 6.5' Bed<br/>2% Ford F150 XL 4WD SuperCrew 5.5' Bed<br/>2% Ford F150 Police Responder XL 4WD SuperCrew 5.5' Bed<br/>4%</div> <div>(AI)<br/>1% Ram 1500 Tradesman 2WD Quad Cab 6'4" Bed<br/>1% Ram 1500 Tradesman 2WD Crew Cab 5'7" Bed<br/>1% Ram 1500 Tradesman 4WD Quad Cab 6'4" Bed<br/>1% Ram 1500 Tradesman 4WD Crew Cab 5'7" Bed<br/>1% Ram 1500 Tradesman Classic 2WD Quad Cab 6'4" Bed<br/>10% Ram 1500 Tradesman Classic 2WD Crew Cab 5'7" Bed<br/>10% Ram 1500 Tradesman Classic 4WD Quad Cab 6'4" Bed<br/>10% Ram 1500 Tradesman Classic 4WD Crew Cab 5'7" Bed<br/>10% Ram 1500 Classic SSV 4WD Crew Cab 5'7" Bed<br/>12%</div> </div> |        |                                                                                           |
|                                                                                                                 | <div> <div>(AJ)<br/>2% Nissan Frontier<br/>3% Nissan Titan</div> <div>(AK)<br/>1% Ranger<br/>4% F150 Regular Cab<br/>5% F150 Extended/Super Cab<br/>5% F150 Crew Cab<br/>5% F150 Crew Cab Hybrid<br/>5% F150 Crew Cab Police Responder<br/>1% F150 Crew Cab Raptor<br/>10% Delivery to Agency &amp; Police Upfit</div> <div>(AL)<br/>13.50% Ford F-150 (ICE) 2.7L<br/>15.50% Ford F-150 (HEV)<br/><br/>14.50% Ford F-150 (ICE) 3.5L</div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |        |                                                                                           |
|                                                                                                                 | <div> <div>Comments:</div> <div>Limited Availability for F150 Crew Cab Raptor</div> <div>All trim levels included in % discount</div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |        |                                                                                           |

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|-----------------------------------------------------|-------------|--------|-----------------------------------------------------|------------|------------|----------------------------------------------|
| 13a)                                                | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |                                              |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2%                                   |
|                                                     |             |        | (AH)<br>2%                                          | (AI)<br>2% | (AJ)<br>2% | (AK)<br>2%<br>(1% on Raptor Factory Options) |
|                                                     |             |        | (AL)<br>5%                                          |            |            |                                              |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 13b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AH)<br>5%                                                                                                                      | (AI)<br>5% | (AJ)<br>2% | (AK)<br>5% |
|                                                     |   |        | (AL)<br>6%                                                                                                                      |            |            |            |

|                                                                                      |                     |                                                           |                                                                                      |                                                       |                                                 |  |
|--------------------------------------------------------------------------------------|---------------------|-----------------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------------|-------------------------------------------------|--|
| 14                                                                                   | 1                   | % Disc                                                    | Pickup, ½ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD  |                                                       |                                                 |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. | Make/Model Options: |                                                           | (AC)<br>5% Ford Lightning                                                            | (AF)<br>8% Ford Lightning - Full Electric (W1B Model) | (AG)<br>0% Chevrolet Silverado EV e4WD Crew Cab |  |
|                                                                                      |                     | (AH)<br>1% Ford F150 Lightning Pro 4WD SuperCrew 5.5' Bed | (AK)<br>3% F150 Lightning<br>10% Delivery To Agency<br>10% Factory Extended Warranty | (AL)<br>10.50% Ford F-150 Lightning (BEV)             |                                                 |  |
| Comments:                                                                            |                     |                                                           |                                                                                      | All trim levels included in % discount                |                                                 |  |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 14a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>3%                                          | (AF)<br>2% | (AH)<br>2% | (AK)<br>2% |
|                                                     |   |        | (AL)<br>5%                                          |            |            |            |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 14b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>5%                                                                                                                      | (AF)<br>2% | (AG)<br>5% | (AH)<br>5% |
|                                                     |   |        | (AK)<br>5%                                                                                                                      | (AL)<br>6% |            |            |

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| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 15                                                                                                          | 1           | % Disc | Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | (AB)<br>11% Ram 2500                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | (AC)<br>8% Ford F-250                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                                                                                                             |             |        | (AF)<br>8% F250                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | (AG)<br>1% Chevrolet Silverado 2500HD 2WD Reg Cab Gas/Diesel Engine<br>1% Chevrolet Silverado 2500HD 4WD Reg Cab 142" Gas Engine<br>3% Chevrolet Silverado 2500HD 4WD Reg Cab 142" Diesel Engine<br>4% Chevrolet Silverado 2500HD 2WD Double Cab 149" Gas Engine<br>3% Chevrolet Silverado 2500HD 4WD Double Cab 149" Gas Engine<br>4% Chevrolet Silverado 2500HD 2WD Double Cab 149" Diesel Engine<br>4% Chevrolet Silverado 2500HD 4WD Double Cab 149" Diesel Engine<br>5% Chevrolet Silverado 2500HD 2WD Crew Cab 159" Gas Engine<br>3% Chevrolet Silverado 2500HD 4WD Crew Cab 159" Gas Engine<br>4% Chevrolet Silverado 2500HD 2WD Crew Cab 159" Diesel Engine<br>4% Chevrolet Silverado 2500HD 4WD Crew Cab 159" Diesel Engine 5% |
|                                                                                                             |             |        | (AH)<br>1% Ford Super Duty F250 SRW XL 2WD Reg Cab 8' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 2WD Reg Cab 8' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 2WD SuperCab 6.75' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 2WD SuperCab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 2WD Crew Cab 6.75' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 2WD Crew Cab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 4WD Reg Cab 8' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 4WD Reg Cab 8' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 4WD SuperCab 6.75' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 4WD SuperCab 6.75' Bed Diesel Engine<br>1% Ford Super Duty F250 SRW XL 4WD Crew Cab 6.75' Bed Gas Engine<br>1% Ford Super Duty F250 SRW XL 4WD Crew Cab 6.75' Bed Diesel Engine 1% | (AI)<br>11% Ram 2500 Tradesman 2WD Reg Cab 8' Bed Gas Engine<br>11% Ram 2500 Tradesman 2WD Reg Cab 8' Bed Diesel Engine<br>11% Ram 2500 Tradesman 2WD Crew Cab 6'4" Bed Gas Engine<br>11% Ram 2500 Tradesman 2WD Crew Cab 6'4" Bed Diesel Engine<br>11% Ram 2500 Tradesman 4WD Reg Cab 8' Bed Gas Engine<br>11% Ram 2500 Tradesman 4WD Reg Cab 8' Bed Diesel Engine<br>11% Ram 2500 Tradesman 4WD Crew Cab 6'4" Bed Gas Engine *includes SSV<br>11% Ram 2500 Tradesman 4WD Crew Cab 6'4" Bed Diesel Engine *includes SSV<br>11%                                                                                                                                                                                                         |
|                                                                                                             |             |        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |

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| Item                                                                                                        | Approx. Qty | UOM                                                                                                                  | Description                                                           |
|-------------------------------------------------------------------------------------------------------------|-------------|----------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|
| 15                                                                                                          | 1           | % Disc                                                                                                               | Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD       |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             | (AK)<br><b>3% F250 All Factory Models &amp; Trim Levels<br/>10% Delivery to Agency 10% Factory Extended Warranty</b> | (AL)<br><b>11.50% Ford F-250 (ICE)<br/>11.50% Ford F-250 (DIESEL)</b> |
|                                                                                                             |             | <b>All trim levels included in % discount</b>                                                                        |                                                                       |

|                                                     |   |        |                                                     |                   |                   |                   |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|-------------------|-------------------|-------------------|
| 15a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |                   |                   |                   |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br><b>2%</b>                                   | (AC)<br><b>3%</b> | (AF)<br><b>2%</b> | (AG)<br><b>2%</b> |
|                                                     |   |        | (AH)<br><b>2%</b>                                   | (AI)<br><b>2%</b> | (AK)<br><b>2%</b> | (AL)<br><b>5%</b> |

|                                                     |   |        |                                                                                                                                 |                   |                   |                   |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|-------------------|
| 15b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |                   |                   |                   |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br><b>5%</b>                                                                                                               | (AC)<br><b>5%</b> | (AF)<br><b>2%</b> | (AG)<br><b>5%</b> |
|                                                     |   |        | (AH)<br><b>5%</b>                                                                                                               | (AI)<br><b>5%</b> | (AK)<br><b>5%</b> | (AL)<br><b>6%</b> |

|                                                                                                             |   |        |                                                                                     |  |                                                                                      |  |
|-------------------------------------------------------------------------------------------------------------|---|--------|-------------------------------------------------------------------------------------|--|--------------------------------------------------------------------------------------|--|
| 16                                                                                                          | 1 | % Disc | Pickup, ¾ Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |  |                                                                                      |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AF)<br><b>2%</b>                                                                   |  | (AK)<br><b>3%</b><br><b>10% Delivery to Agency<br/>10% Factory Extended Warranty</b> |  |

|                                                     |   |      |                                                     |                   |                   |  |
|-----------------------------------------------------|---|------|-----------------------------------------------------|-------------------|-------------------|--|
| 16a)                                                | 1 | Disc | Percentage Discount off of MSRP for Factory Options |                   |                   |  |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br><b>2%</b>                                   | (AK)<br><b>2%</b> | (AL)<br><b>5%</b> |  |

|                                                     |   |      |                                                                                                                                 |                   |                   |  |
|-----------------------------------------------------|---|------|---------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|--|
| 16b)                                                | 1 | Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |                   |                   |  |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br><b>2%</b>                                                                                                               | (AK)<br><b>5%</b> | (AL)<br><b>6%</b> |  |



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| Item                                                                                                        | Approx. Qty | UOM    | Description                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|----------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 17                                                                                                          | 1           | % Disc | Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | <b>(AB)</b><br><b>11% Ram 3500</b><br><b>2% Ram 2500 Cab Chassis</b> | <b>(AC)</b><br><b>8% Ford F-350</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                                                                                                             |             |        | <b>(AF)</b><br><b>8% F350 – Pickup</b><br><b>8% F350 Chassis Cab</b> | <b>(AG)</b><br>1% Chevrolet Silverado 3500HD 2WD Reg Cab 142" Gas Engine<br>1% Chevrolet Silverado 3500HD 2WD Reg Cab 142" Diesel Engine<br>3% Chevrolet Silverado 3500HD 2WD Double Cab 162" Gas Engine<br>4% Chevrolet Silverado 3500HD 2WD Double Cab 162" Diesel Engine<br>5% Chevrolet Silverado 3500HD 2WD Crew Cab 159" Gas Engine<br>3% Chevrolet Silverado 3500HD 2WD Crew Cab 159" Diesel Engine<br>5% Chevrolet Silverado 3500HD 4WD Reg Cab 142" Gas Engine<br>2% Chevrolet Silverado 3500HD 4WD Reg Cab 142" Diesel Engine<br>4% Chevrolet Silverado 3500HD 4WD Double Cab 162" Gas Engine<br>4% Chevrolet Silverado 3500HD 4WD Double Cab 162" Diesel Engine<br>5% Chevrolet Silverado 3500HD 4WD Crew Cab 159" Gas Engine<br>4% Chevrolet Silverado 3500HD 4WD Crew Cab 159" Diesel Engine<br>5% Chevrolet Silverado 3500HD CC 2WD Reg Cab 60" CA Gas Engine<br>1% Chevrolet Silverado 3500HD CC 2WD Reg Cab 60" CA Diesel Engine<br>3% Chevrolet Silverado 3500HD CC 2WD Crew Cab 60" CA Gas Engine<br>3% Chevrolet Silverado 3500HD CC 2WD Crew Cab 60" CA Diesel Engine<br>5% Chevrolet Silverado 3500HD CC 4WD Reg Cab 60" CA Gas Engine<br>2% Chevrolet Silverado 3500HD CC 4WD Reg Cab 60" CA Diesel Engine<br>4% Chevrolet Silverado 3500HD CC 4WD Crew Cab 60" CA Gas Engine<br>4% Chevrolet Silverado 3500HD CC 4WD Crew Cab 60" CA Diesel Engine 5% |

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| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 17                                                                                                          | 1           | % Disc | Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | <div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <p style="text-align: center;"><b>(AH)</b></p> <p>1% Ford Super Duty F350 SRW XL 2WD Reg Cab 8' Bed Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 2WD Reg Cab 8' Bed Diesel Engine</p> <p>1% Ford Super Duty F350 SRW XL 2WD SuperCab 6.75' Bed Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 2WD SuperCab 6.75' Bed Diesel Engine</p> <p>1% Ford Super Duty F350 SRW XL 2WD Crew Cab 6.75' Bed Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 2WD Crew Cab 6.75' Bed Diesel Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD Reg Cab 8' Bed Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD Reg Cab 8' Bed Diesel Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD SuperCab 6.75' Bed Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD SuperCab 6.75' Bed Diesel Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD Crew Cab 6.75' Bed Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD Crew Cab 6.75' Bed Diesel Engine</p> <p>1% Ford Super Duty F350 SRW XL 2WD Reg Cab 60" CA Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 2WD SuperCab 60" CA Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 2WD Crew Cab 60" CA Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD Reg Cab 60" CA Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD SuperCab 60" CA Gas Engine</p> <p>1% Ford Super Duty F350 SRW XL 4WD Crew Cab 60" CA Gas Engine</p> <p style="text-align: center;">1%</p> </div> <div style="width: 48%;"> <p style="text-align: center;"><b>(AI)</b></p> <p>2% Ram 3500 Tradesman 2WD Reg Cab 8' Bed Gas Engine</p> <p>11% Ram 3500 Tradesman 2WD Reg Cab 8' Bed Diesel Engine</p> <p>11% Ram 3500 Tradesman 2WD Crew Cab 6'4" Bed Gas Engine</p> <p>11% Ram 3500 Tradesman 2WD Crew Cab 6'4" Bed Diesel Engine</p> <p>11% Ram 3500 Tradesman 4WD Reg Cab 8' Bed Gas Engine</p> <p>11% Ram 3500 Tradesman 4WD Reg Cab 8' Bed Diesel Engine</p> <p>11% Ram 3500 Tradesman 4WD Crew Cab 6'4" Bed Gas Engine</p> <p>11% Ram 3500 Tradesman 4WD Crew Cab 6'4" Bed Diesel Engine</p> <p>11% Ram 3500 Chassis Cab Tradesman 2WD Reg Cab 60" CA Gas Engine</p> <p>2% Ram 3500 Chassis Cab Tradesman 2WD Reg Cab 60" Diesel Engine</p> <p>2% Ram 3500 Chassis Cab Tradesman 2WD Crew Cab 60" CA Gas Engine</p> <p>2% Ram 3500 Chassis Cab Tradesman 2WD Crew Cab 60" CA Diesel Engine</p> <p>2% Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 60" CA Gas Engine</p> <p>2% Ram 3500 Chassis Cab Tradesman 4WD Reg Cab 60" CA Diesel Engine</p> <p>2% Ram 3500 Chassis Cab Tradesman 4WD Crew Cab 60" CA Gas Engine</p> <p>2% Ram 3500 Chassis Cab Tradesman 4WD Crew Cab 60" CA Diesel Engine</p> <p style="text-align: center;">2%</p> </div> </div> |
|                                                                                                             |             |        | <div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <p style="text-align: center;"><b>(AK)</b></p> <p>3% F350 All Factory Models - Trim Levels</p> <p>10% Delivery To Agency</p> <p>10% Factory Extended Warranty</p> </div> <div style="width: 48%;"> <p style="text-align: center;"><b>(AL)</b></p> <p>10.50% Ford F-350 (ICE)</p> <p>11.50% Ford F-350 (Diesel)</p> </div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|                                                                                                             |             |        | <div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <p>Comments:</p> </div> <div style="width: 48%;"> <p>All trim levels included in % discount</p> </div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |

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| Item                                                | Approx. Qty | UOM    | Description                                         |            |            |            |
|-----------------------------------------------------|-------------|--------|-----------------------------------------------------|------------|------------|------------|
| 17a)                                                | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% |
|                                                     |             |        | (AH)<br>2%                                          | (AI)<br>2% | (AK)<br>2% | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 17b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AH)<br>5%                                                                                                                      | (AI)<br>5% | (AJ)<br>5% | (AL)<br>6% |

|                                                                                                             |   |        |                                                                                     |  |                                                                 |  |
|-------------------------------------------------------------------------------------------------------------|---|--------|-------------------------------------------------------------------------------------|--|-----------------------------------------------------------------|--|
| 18                                                                                                          | 1 | % Disc | Pickup, 1 Ton, BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |  |                                                                 |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AF)<br>2%                                                                          |  | (AK)<br>10% Delivery to Agency<br>10% Factory Extended Warranty |  |

|                                                     |   |      |                                                     |            |            |  |
|-----------------------------------------------------|---|------|-----------------------------------------------------|------------|------------|--|
| 18a)                                                | 1 | Disc | Percentage Discount off of MSRP for Factory Options |            |            |  |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2%                                          | (AK)<br>2% | (AL)<br>5% |  |

|                                                     |   |      |                                                                                                                                 |            |            |  |
|-----------------------------------------------------|---|------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|--|
| 18b)                                                | 1 | Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |  |
| Percentage Discount off of MSRP for Factory Options |   |      | (AF)<br>2%                                                                                                                      | (AK)<br>5% | (AL)<br>6% |  |

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| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                          |                                                                              |                                                                              |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------|------------------------------------------------------------------------------|
| 19                                                                                                              | 1           | % Disc | Mid-Size Pickup, ICE/HEV/Diesel/BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD |                                                                              |                                                                              |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AC)<br>5% Ford Ranger                                                                               | (AF)<br>5% Ford Ranger (excludes Ranger Raptor)<br>0% Excludes Ranger Raptor | (AG)<br>1% Chevrolet Colorado 2WD/4WD Crew Cab<br>1%                         |
|                                                                                                                 |             |        | (AH)<br>1% Ford Ranger XL 2WD SuperCrew 5' Bed<br>1% Ford Ranger XL 4WD SuperCrew 5' Bed<br>1%       | (AI)<br>1% Jeep Gladiator Sport 4WD<br>1%                                    | (AK)<br>1% Ranger<br>10% Delivery to Agency<br>10% Factory Extended Warranty |
|                                                                                                                 |             |        | (AL)<br>10.50% Ford F-450 (ICE/DIESEL)<br>10.50% Ford F-550 (ICE/DIESEL)                             |                                                                              |                                                                              |
| Comments:                                                                                                       |             |        | All trim levels included in % discount                                                               |                                                                              |                                                                              |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 19a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>3%                                          | (AF)<br>2% | (AG)<br>2% | (AH)<br>2% |
|                                                     |   |        | (AI)<br>2%                                          | (AK)<br>2% | (AL)<br>5% |            |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 19b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>5%                                                                                                                      | (AF)<br>2% | (AG)<br>5% | (AH)<br>5% |
|                                                     |   |        | (AI)<br>5%                                                                                                                      | (AK)<br>5% | (AL)<br>6% |            |

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| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                             |                                                                                                                                                           |                                                                                      |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| 20                                                                                                              | 1           | % Disc | Compact Pickup, ICE/HEV/Diesel/BEV/PHEV Powered, Single, Extended Cab, Crew Cab, 4X4, RWD, FWD, AWD     |                                                                                                                                                           |                                                                                      |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AC)<br>3% Ford Maverick                                                                                | (AE)<br>1.50% Ford Maverick                                                                                                                               | (AH)<br>1% Ford Maverick XL FWD SuperCrew<br>1% Ford Maverick XL AWD SuperCrew<br>1% |
|                                                                                                                 |             |        | (AK)<br>2% Maverick All Models & Trim Levels<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>8.50% Ford Maverick (ICE)<br>8.50% Ford Maverick (HEV)<br>13.50% Ford F-150 (ICE) 2.7L<br>15.50% Ford F-150 (HEV)<br>14.50% Ford F-150 (ICE) 3.5L |                                                                                      |
| Comments:                                                                                                       |             |        |                                                                                                         | All trim levels in % discount                                                                                                                             |                                                                                      |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 20a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>3%                                          | (AF)<br>1% | (AH)<br>2% | (AK)<br>2% |
|                                                     |   |        | (AL)<br>5%                                          |            |            |            |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 20b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>5%                                                                                                                      | (AF)<br>1% | (AH)<br>5% | (AK)<br>5% |
|                                                     |   |        | (AL)<br>6%                                                                                                                      |            |            |            |

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| Item                                                                                                            | Approx. Qty | UOM    | Description                                                                                                                  |                                                                                                                    |                                                                                                                                                                                                               |
|-----------------------------------------------------------------------------------------------------------------|-------------|--------|------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 21                                                                                                              | 1           | % Disc | Van, Seven (7) Passenger or Cargo, ICE/HEV Powered RWD, FWD, AWD                                                             |                                                                                                                    |                                                                                                                                                                                                               |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |             |        | (AB)<br>1% Ram ProMaster                                                                                                     | (AE)<br>7% Ford Transit - ICE                                                                                      | (AG)<br>6% Chevrolet Express Passenger RWD 2500 135"<br>6% Chevrolet Express Passenger RWD 3500 135"<br>6%                                                                                                    |
|                                                                                                                 |             |        | (AH)<br>1% Ford Transit Passenger Wagon T350 148" Roof XL RWD<br>1% Ford Transit Passenger Wagon T350 148" Roof XL AWD<br>1% | (AI)<br>1% Chrysler Voyager LX FWD<br>1% Chrysler Pacifica Touring FWD<br>1% Chrysler Pacifica Touring L AWD<br>1% | (AK)<br>2% 10 Passenger Configuration<br>2% 12 Passenger Configuration<br>2% 14 Passenger Configuration<br>10% Delivery To Agency<br>10% Factory Extended Warranty<br><br>Ford Transit Cargo/ Passenger Wagon |
|                                                                                                                 |             |        | (AL)<br>10.50% Ford Transit 150 Low Roof (ICE)<br>All trim levels included in % discount                                     |                                                                                                                    |                                                                                                                                                                                                               |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 21a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>2%                                          | (AF)<br>2% | (AG)<br>2% | (AH)<br>2% |
|                                                     |   |        | (AI)<br>2%                                          | (AK)<br>2% | (AL)<br>5% |            |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 21b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                                                                                                      | (AE)<br>2% | (AG)<br>5% | (AH)<br>5% |
|                                                     |   |        | (AI)<br>5%                                                                                                                      | (AK)<br>5% | (AL)<br>6% |            |

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| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                     |                                                |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------|------------------------------------------------|
| 22                                                                                                          | 1           | % Disc | Van, Seven (7) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD              |                                                |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | (AF)<br>6% Ford eTransit - Full Electric                                        | (AI)<br>1% Chrylser Pacifica Hybrid Select FWD |
|                                                                                                             |             |        | (AK)<br>3% E-Transit<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>10.50% Ford Transit 150 Low Roof (ICE) |
| Comments:                                                                                                   |             |        |                                                                                 | All trim levels included in % discount         |

|                                                     |   |                   |                                                     |                   |                   |  |
|-----------------------------------------------------|---|-------------------|-----------------------------------------------------|-------------------|-------------------|--|
| 22a)                                                | 1 | % Disc            | Percentage Discount off of MSRP for Factory Options |                   |                   |  |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br><b>2%</b> | (AI)<br><b>2%</b>                                   | (AK)<br><b>2%</b> | (AL)<br><b>5%</b> |  |

|                                                     |   |                   |                                                                                                                                 |                   |                   |  |
|-----------------------------------------------------|---|-------------------|---------------------------------------------------------------------------------------------------------------------------------|-------------------|-------------------|--|
| 22b)                                                | 1 | % Disc            | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |                   |                   |  |
| Percentage Discount off of MSRP for Factory Options |   | (AF)<br><b>2%</b> | (AI)<br><b>5%</b>                                                                                                               | (AK)<br><b>5%</b> | (AL)<br><b>6%</b> |  |

|                                                                                                             |                                                                                          |        |                                                                                                      |  |  |  |
|-------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|--------|------------------------------------------------------------------------------------------------------|--|--|--|
| 23                                                                                                          | 1                                                                                        | % Disc | Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD                                      |  |  |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: | (AB)<br><b>1% Ram ProMaster 1500<br/>1% Ram ProMaster 2500<br/>1% Ram ProMaster 3500</b> |        | (AC)<br><b>7% Ford Transit</b>                                                                       |  |  |  |
|                                                                                                             | (AF)<br><b>7% Ford Transit</b>                                                           |        | (AG)<br><b>6% Chevrolet Express Cargo RWD 2500 135"<br/>6% Chevrolet Express Cargo RWD 3500 135"</b> |  |  |  |

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| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 23                                                                                                          | 1           | % Disc | Full-size Sedan, BEV/PHEV Powered, Four (4) door, FWD, AWD, RWD                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | <div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <p style="text-align: center;"><b>(AH)</b></p> <p><b>1% Ford Transit Cargo Van T150 130" Low Roof RWD</b></p> <p><b>1% Ford Transit Cargo Van T250 130" Low Roof RWD</b></p> <p><b>1% Ford Transit Cargo Van T350 130" Low Roof RWD</b></p> <p><b>1% Ford Transit Cargo Van T150 130" Low Roof AWD</b></p> <p><b>1% Ford Transit Cargo Van T250 130" Low Roof AWD</b></p> <p><b>1% Ford Transit Cargo Van T350 130" Low Roof AWD</b></p> <p><b>1% Ford Transit Chassis T250 RWD SRW 138" WB</b></p> <p><b>1% Ford Transit Chassis T350 RWD SRW 138" WB</b></p> <p><b>1% Ford Transit Chassis T350 AWD SRW 138" WB</b></p> <p><b>1% Ford Transit Chassis T350 RWD DRW 138" WB</b></p> <p><b>1% Ford Transit Chassis T350 AWD DRW 138" WB</b></p> <p><b>1% Ford Transit Cutaway T250 RWD SRW 138" WB</b></p> <p><b>1% Ford Transit Cutaway T250 AWD SRW 138" WB</b></p> <p><b>1% Ford Transit Cutaway T350 RWD SRW 138"</b></p> <p><b>1% Ford Transit Cutaway T350 AWD SRW 138" WB</b></p> <p><b>1% Ford Transit Cutaway T350 RWD DRW 138" WB</b></p> <p><b>1% Ford Transit Cutaway T350 AWD DRE 138" WB</b></p> <p style="text-align: center;"><b>1%</b></p> </div> <div style="width: 48%;"> <p style="text-align: center;"><b>(AI)</b></p> <p><b>1% Ram ProMaster Cargo Van Tradesman 1500 Low Roof 118" WB w/Passenger Seat</b></p> <p><b>1% Ram ProMaster Cargo Van Tradesman 2500 Low Roof 136" WB w/Passenger Seat</b></p> <p><b>1% Ram ProMaster Cargo Van Tradesman 3500 High Roof 159" WB w/Passenger Seat</b></p> <p><b>1% Ram ProMaster Cutaway Tradesman 3500 159" WB w/Passenger Seat</b></p> <p><b>1% Ram ProMaster Window Van 2500 High Roof 159" WB</b></p> <p style="text-align: center;"><b>1%</b></p> </div> </div> |
|                                                                                                             |             |        | <div style="display: flex; justify-content: space-between;"> <div style="width: 48%;"> <p style="text-align: center;"><b>(AK)</b></p> <p><b>3% Transit Cargo All Models &amp; Trims</b></p> <p><b>10% Delivery To Agency</b></p> <p><b>10% Factory Extended Warranty</b></p> </div> <div style="width: 48%;"> <p style="text-align: center;"><b>(AL)</b></p> <p><b>10.50% Ford Transit 150 Low Roof (ICE)</b></p> <p><b>10.50% Ford Transit 250 Medium Roof (ICE)</b></p> <p><b>10.50% Ford Transit 350 High Roof (ICE)</b></p> </div> </div>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |



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| Item                                                | Approx. Qty | UOM    | Description                                         |            |            |            |
|-----------------------------------------------------|-------------|--------|-----------------------------------------------------|------------|------------|------------|
| 23a)                                                | 1           | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% | (AG)<br>2% |
|                                                     |             |        | (AH)<br>2%                                          | (AI)<br>2% | (AK)<br>2% | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|------------|
| 23b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>5%                                                                                                                      | (AC)<br>5% | (AF)<br>2% | (AG)<br>5% |
|                                                     |   |        | (AH)<br>5%                                                                                                                      | (AI)<br>5% | (AK)<br>5% | (AL)<br>6% |

|                                                                                      |                     |                                                                              |                                                                                                                                                           |                                                                                                                                                                  |  |
|--------------------------------------------------------------------------------------|---------------------|------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| 24                                                                                   | 1                   | % Disc                                                                       | Van, Two (2) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD                                                                                          |                                                                                                                                                                  |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. | Make/Model Options: | (AC)<br>7% Ford Transit                                                      | (AF)<br>6% Ford eTransit - Full Electric                                                                                                                  | (AH)<br>1% Ford E-Transit Cargo Van T350 130" Low Roof<br>1% Ford E-Transit Chassis T350 RWD SRW 178" WB<br>1% Ford E-Transit Cutaway T350 RWD SRW 178" WB<br>1% |  |
|                                                                                      |                     | (AI)<br>1% Ram ProMaster Delivery Van BEV 3500 Super High Roof 159" WB<br>1% | (AK)<br>3% E Transit All Models & Trims Econoline Cutaway<br>3% Transit<br>3% Econline Cutaway<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>10.50% Ford Transit 250 Medium Roof Cargo (BEV)<br>10.50% Ford Transit 350 High Roof Cargo (BEV)                                                         |  |
| Comments:                                                                            |                     |                                                                              |                                                                                                                                                           | All trim levels included in % discount                                                                                                                           |  |

|                                                     |   |        |                                                     |            |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|------------|
| 24a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AC)<br>3%                                          | (AF)<br>2% | (AH)<br>2% | (AI)<br>2% |
|                                                     |   |        | (AK)<br>2%                                          | (AL)<br>5% |            |            |

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|-----------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 24b)                                                | 1           | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |             |        | (AC)<br>5%                                                                                                                      |
|                                                     |             |        | (AF)<br>8% Ford Transit                                                                                                         |
|                                                     |             |        | (AH)<br>5%                                                                                                                      |
|                                                     |             |        | (AI)<br>5%                                                                                                                      |
|                                                     |             |        | (AK)<br>5%                                                                                                                      |
|                                                     |             |        | (AL)<br>6%                                                                                                                      |

|                                                                                                                 |   |        |                                                                                                                                                                                                                                            |                                                                                                                                                      |                                                                                               |
|-----------------------------------------------------------------------------------------------------------------|---|--------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------|
| 25                                                                                                              | 1 | % Disc | Van, Fifteen (15) Passenger or Cargo, ICE/BEV/PHEV/Diesel Powered, RWD, FWD, AWD                                                                                                                                                           |                                                                                                                                                      |                                                                                               |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br><br>Make/Model Options: |   |        | (AB)<br>1% Ram ProMaster                                                                                                                                                                                                                   | (AC)<br>7% Ford Transit                                                                                                                              | (AF)<br>2%                                                                                    |
|                                                                                                                 |   |        | (AG)<br>6% Chevrolet Express Passenger RWD 3500 135" 6%                                                                                                                                                                                    | (AH)<br>1% Ford Transit Passenger Wagon T350 HD 148" EL High Roof XL DRW RWD 1% Ford Transit Passenger Wagon T350 HD 148" EL High Roof XL DRW AWD 1% | (AK)<br>3% Transit Passenger Wagon<br>10% Delivery to Agency<br>10% Factory Extended Warranty |
|                                                                                                                 |   |        | (AL)<br>10.50% Ford Transit 150 Low Roof (ICE)<br>10.50% Ford Transit 250 Medium Roof (ICE)<br>10.50% Ford Transit 350 High Roof (ICE)<br>10.50% Ford Transit 250 Medium Roof Cargo (BEV)<br>10.50% Ford Transit 350 High Roof Cargo (BEV) |                                                                                                                                                      |                                                                                               |
|                                                                                                                 |   |        | Comments:                                                                                                                                                                                                                                  | All trim levels included in % discount                                                                                                               |                                                                                               |

|                                                     |   |        |                                                     |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|
| 25a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AB)<br>2%                                          | (AC)<br>3% | (AF)<br>2% |
|                                                     |   |        | (AH)<br>2%                                          | (AK)<br>2% | (AL)<br>5% |

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| Item                                                | Approx. Qty | UOM    | Description                                                                                                                     |
|-----------------------------------------------------|-------------|--------|---------------------------------------------------------------------------------------------------------------------------------|
| 25b)                                                | 1           | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |
| Percentage Discount off of MSRP for Factory Options |             |        | (AB)<br>5%                                                                                                                      |
|                                                     |             |        | (AC)<br>5%                                                                                                                      |
|                                                     |             |        | (AF)<br>2%                                                                                                                      |
|                                                     |             |        | (AG)<br>5%                                                                                                                      |
|                                                     |             |        | (AH)<br>5%                                                                                                                      |
|                                                     |             |        | (AK)<br>5%                                                                                                                      |
|                                                     |             |        | (AL)<br>6%                                                                                                                      |

|                                                                                      |   |        |                                                                       |                                                                                                         |                                                                                                          |
|--------------------------------------------------------------------------------------|---|--------|-----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| 26                                                                                   | 1 | % Disc | Van, Fifteen (15) Passenger or Cargo, BEV/PHEV Powered, RWD, FWD, AWD |                                                                                                         |                                                                                                          |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business. |   |        | (AF)<br>6% Ford eTransit                                              | (AK)<br>3% Transit w/aftermarket BEV package<br>10% Delivery to Agency<br>10% Factory Extended Warranty | (AL)<br>10.50% Ford Transit 250 Medium Roof Cargo (BEV)<br>10.50% Ford Transit 350 High Roof Cargo (BEV) |
| Make/Model Options:                                                                  |   |        |                                                                       |                                                                                                         |                                                                                                          |
| Comments:                                                                            |   |        |                                                                       |                                                                                                         | All trim levels included in % discount                                                                   |

|                                                     |   |        |                                                     |            |            |
|-----------------------------------------------------|---|--------|-----------------------------------------------------|------------|------------|
| 26a)                                                | 1 | % Disc | Percentage Discount off of MSRP for Factory Options |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                          | (AK)<br>2% | (AL)<br>5% |

|                                                     |   |        |                                                                                                                                 |            |            |
|-----------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------|------------|------------|
| 26b)                                                | 1 | % Disc | Percentage Discount off of Current Manufacturers Catalog List Price for after-market options not included in the Dealers' MSRP. |            |            |
| Percentage Discount off of MSRP for Factory Options |   |        | (AF)<br>2%                                                                                                                      | (AK)<br>5% | (AL)<br>6% |

|                                                                                                             |   |        |                                                                                                                                                                                                                                 |                                                                                                                             |  |
|-------------------------------------------------------------------------------------------------------------|---|--------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|--|
| 27                                                                                                          | 1 | % Disc | Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies |                                                                                                                             |  |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |   |        | (AA)<br>2%<br>Tint 5%<br>Federal Signal 5%<br>Sound off Signal 40%<br>Troy Products 20%<br>Westin Automotive / Public Safety 30%<br>911 Circuits 10%<br>Tiger Tough 2%<br>RKI 0%<br>WeatherGuard 2%<br>Real Truck 5%            | (AC)<br>10% Lighting<br>5% Standard Vehicle<br>5% Body/Major Truck UpFit<br>5% Van UpFit<br>5% Emergency Lighting/Equipment |  |

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|-------------------------------------------------------------------------------------------------------------|-------------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 27                                                                                                          | 1           | % Disc | Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | <p style="text-align: center;">(AD)</p> <p>AMERICAN EAGLE Drawer Systems-H.D. 10%, AUTOCRANE Truck Cranes 5%, BOSS Air Compressors 5%, BRAND FX Fiberglass service body 5%, BUYERS Truck Accessories, 20%, BUYERS SNOW AND ICE CONTROL Truck plows &amp; Spreaders 15%, CADET MFG Truck platforms, bodies 10%, CHELSEA Power take off, pumps 10%, COX Reels and Pumps 10%, DECKED Drawer systems 10%, DEEZEE Pickup Accessories 10%, DHOLLANDIA Liftgates 10%, DONOVAN/SHURCO Tarps and mechanisms 10%, DOUGLAS DYNAMICS Snow Removal Equipment 10%, DURA CLASS-HEIL Dump Bodies, Hoists 10%, DURALIFT Bucket trucks 5%, FEDERAL SIGNAL Warning lights, accessories 20%, FISHER Spreaders 10%, FISHER Snow Plows 5%, FORCE AMERICA PTO, Pumps/hydraulics 25%, GOLIGHT Truck Lighting 15%, GPI Transfer Fuel Pumps 5%, HENDERSON MFG Dump Bodies, Hoists 10%, HENDERSON MFG Spreaders, H.D. snow plows 10%, HIGHWAY PRODUCTS Aluminum work equipment 5%, IOWA MOLD TOOL (IMTCO) Truck Cranes 15%, IOWA MOLD TOOL (IMTCO) Dominator Crane Bodies 15%, IOWA MOLD TOOL (IMTCO) Site Star Lube Bodies 5%, INGERSOL RAND Air Compressors 5%, INTERLIFT Lift gates 10%, JACKSON CREEK MFG Metal Animal Control Bodies 2%, JOBOX -DELTA Truck Tool Boxes 30%, HOLMAN Racks, Van &amp; Pickup 10%, HOLMAN Van Interiors 15%, KNAPHEIDE MFG Utility, Platform, Crane Bodies 10%, KNAPHEIDE MFG Cargo Utility Vans (KUV series) 0%, KNAPHEIDE-SORTIMO Van Interior Equipment 10%, (LELY) AMERICAN TANK Vacuum Septic Tanks 5%, LIFTMOORE Truck Cranes 10%, MASTER RACK Van Interiors 15%, MEYER Pickup Accessories 5%, MORGAN Dry Freight van Bodies 10%, MORGAN Refrigerated Van Bodies 10%, MOUNTAIN TARP-PIONEER Tarps and Mechanisms 5%, MUNCIE PTO, Pumps/hydraulics 25%, RANCH HAND Grill guards, accessories 10%, RC Mfg. Toolboxes 10%, RKI Toolboxes 10%, RUGBY Dump Beds 10%, SAGE OIL VAC Lube Skids, Lube trailers 2%, SENSATA / MAGNUM Inverters 5%, SHURCO / DONOVAN Tarps and Mechanisms 10%, SNOW EX Snow/Ice Control 10%, SNUG TOP Work Shells / Pickup Tonneau Covers 10%, SPACE KAP Transferable Service bodies 3%, STELLAR Hook Lifts 10%, SWAB MFG Fiberglass Animal Control Body 2%, TBEI Dump Beds 10%, TOMMY GATE (WOODBINE MFG) Liftgates 15%, TRANSFER FLOW Auxiliary Fuel Tanks 10%, TRUCKLITE Truck Lighting 0%, UTEM MFG Aerial Man Lift, Insulated and non insulated 10%, VANAIR Air Compressors 5%, VENCO VENTURO Truck Cranes 5%, VISIONX Truck Lighting 15%, VMAC Air Compressors 5%, WALTCO Liftgates 5%, WARN WINCH Electric winches 10%, WEATHER GUARD TOOLBOXES/VAN INTERIORS 10%, ALL OTHER MFG 0%</p> |

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| Item                                                                                                        | Approx. Qty | UOM    | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-------------------------------------------------------------------------------------------------------------|-------------|--------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 27                                                                                                          | 1           | % Disc | Up-Fitting for all types of new vehicles purchased under this price agreement - Items such as but not limited to: Utility Bodies, Cranes, Dump Bodies, Conversions, Lift-gates, Emergency Equipment, Modifications and Supplies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Percentage Discount off of MSRP Dealer's Base Cost; FOB, Dealer's place of business.<br>Make/Model Options: |             |        | <p style="text-align: center;"><b>(AE)</b></p> <p><b>READING TRUCK BODY - SL ST 98<br/>SW RW1 40 U AA FFF 5%, SL ST 108<br/>DW RW1 40 U AA FFR 5%, SL ST 132<br/>DW RW1 40 U AA FFR 5%</b></p> <p><b>READING CRANE BODY<br/>RMS132DRW2FA045405 5%,<br/>MSS108DRW2FA100110 5%,<br/>PALFINGER CRANES<br/>PSC3216 3%, PSC6025H 3%</b></p> <p><b>CRYSTEEL DUMP BODY<br/>ETIP-87/96-1100-03Y-LBDUMP 6%,<br/>ETIP-60/96-1100-02Y-LBDUMP 6%</b></p> <p><b>MAXON LIFT GATE<br/>C2-60-1342 TP27 5%, C2-60-1542 TP27<br/>5%, C2-54-1342 TP27 5%, C2-92-1650<br/>TP35 5%, C2-92-1650 DT33 5%</b></p> <p><b>NORSTAR TRUCK BED<br/>SF094946002U06 3%, SR114948403U061<br/>3%, ST114948403U061 3%</b></p> <p><b>RKI TRUCK BOXES / WINDOW<br/>GRILLES<br/>C63 7%, ST63 7%, M54U-1NM 7%,<br/>WG11 7%, WG15 7%</b></p> |
|                                                                                                             |             |        | <p style="text-align: center;"><b>(AF)</b></p> <p><b>10% Upfits</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|                                                                                                             |             |        | <p style="text-align: center;"><b>(AJ)</b></p> <p><b>3%</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
|                                                                                                             |             |        | <p style="text-align: center;"><b>(AK)</b></p> <p><b>5% All upfits per quote specifications<br/>5% Service Body<br/>5% Flatbed<br/>5% Dump Body<br/>5% Crane<br/>5% Lift Gates<br/>5% Custom Options and Equipment</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                                                                                                             |             |        | <p style="text-align: center;"><b>(AL)</b></p> <p><b>6.00%</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |

|                                                     |   |        |                             |                                |                                |                                |
|-----------------------------------------------------|---|--------|-----------------------------|--------------------------------|--------------------------------|--------------------------------|
| 27a)                                                | 1 | % Disc | Hourly Labor Rate           |                                |                                |                                |
| Percentage Discount off of MSRP for Factory Options |   |        | <b>(AA)</b><br><b>\$120</b> | <b>(AC)</b><br><b>\$120</b>    | <b>(AD)</b><br><b>\$100.00</b> | <b>(AE)</b><br><b>\$125</b>    |
|                                                     |   |        | <b>(AF)</b><br><b>\$185</b> | <b>(AJ)</b><br><b>\$155.00</b> | <b>(AK)</b><br><b>\$125.00</b> | <b>(AL)</b><br><b>\$189.95</b> |
|                                                     |   |        | <b>(AM)</b><br><b>\$110</b> |                                |                                |                                |

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 40-00000-24-00068

| Item                                                   | Approx.<br>Qty | UOM    | Description                                        |            |            |             |
|--------------------------------------------------------|----------------|--------|----------------------------------------------------|------------|------------|-------------|
| 27b)                                                   | 1              | % Disc | Percentage off Discount for Equipment and Supplies |            |            |             |
| Percentage Discount off of<br>MSRP for Factory Options |                |        | (AA)<br>2%                                         | (AC)<br>0% | (AD)<br>5% | (AE)<br>10% |
|                                                        |                |        | (AF)<br>10%                                        | (AJ)<br>3% | (AK)<br>5% | (AL)<br>5%  |
|                                                        |                |        | (AM)<br>2%                                         |            |            |             |

\*\*\* 27 Items Total \*\*\*

**Certificate Of Completion**

Envelope Id: 375DE65A2BEB436FB39DB6D94813D12E

Status: Completed

Subject: GSD/SPD Procurement#: 40-00000-24-00068 Automotive Vehicles

Source Envelope:

Document Pages: 44

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Arrianna Romero

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Arrianna.Romero1@gsd.nm.gov

IP Address: 164.64.63.2

**Record Tracking**

Status: Original

Holder: Arrianna Romero

Location: DocuSign

8/6/2024 8:38:32 AM

Arrianna.Romero1@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: General Services Department

Location: DocuSign

**Signer Events****Signature****Timestamp**

Vanessa LeBlanc



Sent: 8/6/2024 8:46:12 AM

Vanessa.LeBlanc@gsd.nm.gov

Viewed: 8/6/2024 9:29:32 AM

Bureau Chief

Signed: 8/6/2024 9:29:40 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Arrianna Romero



Sent: 8/6/2024 9:29:44 AM

arrianna.romero1@gsd.nm.gov

Viewed: 8/6/2024 9:39:28 AM

Purchasing Agent Advance

Signed: 8/6/2024 9:39:46 AM

New Mexico General Services, State Purchasing  
Division

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Dorothy Mendonca



Sent: 8/6/2024 9:39:51 AM

dorothy.mendonca@gsd.nm.gov

Viewed: 8/6/2024 10:52:55 AM

SPD Division Director / State Purchasing Agent

Signed: 8/6/2024 10:53:00 AM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 164.64.62.10

Security Level: Email, Account Authentication  
(None)**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 8/6/2024 8:46:12 AM  |
| Certified Delivered                        | Security Checked | 8/6/2024 10:52:55 AM |
| Signing Complete                           | Security Checked | 8/6/2024 10:53:00 AM |
| Completed                                  | Security Checked | 8/6/2024 10:53:00 AM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |



## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AL) 0000009746**  
**New Mexico Emergency Products**  
**3211 University Blvd. SE suite C**  
**Albuquerque NM, 87106**

**Contact Name:** Gabe Padilla  
**Email:** [gabe.padilla@aep-na.com](mailto:gabe.padilla@aep-na.com)  
**Telephone No.:** (505) 242-9111

**Number:** 20-00000-21-00030

**Amendment No.:** Ten

**Term:** April 25, 2026 - April 24, 2027

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

**Invoice:**  
**As Requested**

**Procurement Specialist:** Gerry Escobedo

**Telephone No.:** (505) 470-7534

**Email:** [Gerardo.Escobedo@gsd.nm.gov](mailto:Gerardo.Escobedo@gsd.nm.gov)

*GE*

**Title:** **Police Vehicle Equipment Parts and Labor**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Change in contact person for vendor (AL) New Mexico Emergency Products**

**From:**  
**Contact Name:** Mike Lancot  
**Email:** [Mike.lancot@aep-na.com](mailto:Mike.lancot@aep-na.com)  
**Telephone No.:** (505) 242-9111

**To:**  
**Contact Name:** Gabe Padilla  
**Email:** [gabe.padilla@aep-na.com](mailto:gabe.padilla@aep-na.com)  
**Telephone No.:** (505) 242-9111

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*  
Dorothy Mendonca  
New Mexico State Purchasing Agent

**Date:** 5/6/2026

## Certificate Of Completion

Envelope Id: 94D58AAA-654E-8C8F-8143-640B958224A1

Status: Completed

Subject: 20-00000-21-00030 POLICE VEHICLE EQUIPMENT PARTS AND LABOR 0427

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Gerardo Escobedo

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US & Canada)

gerardo.escobedo@gsd.nm.gov

IP Address: 164.64.62.10

## Record Tracking

Status: Original

Holder: Gerardo Escobedo

Location: DocuSign

5/6/2026 1:06:56 PM

gerardo.escobedo@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

## Signer Events

## Signature

## Timestamp

Vanessa LeBlanc

*VL*

Sent: 5/6/2026 1:07:49 PM

Vanessa.LeBlanc@gsd.nm.gov

Viewed: 5/6/2026 2:05:49 PM

Bureau Chief

Signed: 5/6/2026 2:05:54 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication (None), Login with SSO

Using IP Address: 164.64.62.10

## Electronic Record and Signature Disclosure:

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Gerry Escobedo

*GE*

Sent: 5/6/2026 2:05:55 PM

gerardo.escobedo@gsd.nm.gov

Viewed: 5/6/2026 2:15:48 PM

Procurement Specialist 1

Signed: 5/6/2026 2:15:53 PM

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

## Electronic Record and Signature Disclosure:

Accepted: 9/15/2025 2:20:42 PM

ID: b7600253-6e39-47c4-aed3-23f5a6432e53

Dorothy Mendonca

*Dorothy Mendonca*

Sent: 5/6/2026 2:15:54 PM

dorothy.mendonca@gsd.nm.gov

Viewed: 5/6/2026 2:22:39 PM

SPD Division Director / State Purchasing Agent

Signed: 5/6/2026 2:22:45 PM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 164.64.62.10

Security Level: Email, Account Authentication (None)

## Electronic Record and Signature Disclosure:

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

| Certified Delivery Events                  | Status           | Timestamp           |
|--------------------------------------------|------------------|---------------------|
| Carbon Copy Events                         | Status           | Timestamp           |
| Witness Events                             | Signature        | Timestamp           |
| Notary Events                              | Signature        | Timestamp           |
| Envelope Summary Events                    | Status           | Timestamps          |
| Envelope Sent                              | Hashed/Encrypted | 5/6/2026 1:07:49 PM |
| Certified Delivered                        | Security Checked | 5/6/2026 2:22:39 PM |
| Signing Complete                           | Security Checked | 5/6/2026 2:22:45 PM |
| Completed                                  | Security Checked | 5/6/2026 2:22:45 PM |
| Payment Events                             | Status           | Timestamps          |
| Electronic Record and Signature Disclosure |                  |                     |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

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## **B. Obtaining paper copies**

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## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

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## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:



(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**13 Vendors**

Number: 20-00000-21-00030

Amendment No.: Nine

Term: April 25, 2026 – April 24, 2027

**Ship To:**  
**All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.**

Procurement Specialist: Gerry Escobedo

Telephone No.: (505) 470-7534

Email: Gerardo.Escobedo@gsd.nm.gov

*ge*

**Invoice:**  
**As Requested**

**Title: Police Vehicle Equipment Parts and Labor**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2026 to April 24, 2027 at the same price, terms and conditions.**

**Vendors (AH) Federal Signal Corp, (AJ) MFL Inc, (AM) Organ Mountain Graphix LLC are not extended.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*  
Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: 4/24/2026

## Certificate Of Completion

Envelope Id: A6CDA0A5-59C4-81AA-8211-3C0AFAEF6A4D  
 Subject: 20-00000-21-00030 Police Vehicle Equipment Parts and Labor  
 Source Envelope:  
 Document Pages: 1  
 Certificate Pages: 5  
 AutoNav: Enabled  
 Envelopeld Stamping: Enabled  
 Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Status: Completed  
  
 Envelope Originator:  
 Gerardo Escobedo  
 1100 S Saint Francis Dr  
 Santa Fe, NM 87502  
 gerardo.escobedo@gsd.nm.gov  
 IP Address: 164.64.62.10

## Record Tracking

Status: Original  
 4/24/2026 9:02:50 AM  
 Security Appliance Status: Connected  
 Holder: Gerardo Escobedo  
 gerardo.escobedo@gsd.nm.gov  
 Pool: StateLocal

Location: DocuSign

## Signer Events

Vanessa LeBlanc  
 Vanessa.LeBlanc@gsd.nm.gov  
 Bureau Chief  
 New Mexico General Services  
 Security Level: Email, Account Authentication  
 (None), Login with SSO

## Signature

*VL*  
  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 164.64.62.10

## Timestamp

Sent: 4/24/2026 9:05:23 AM  
 Viewed: 4/24/2026 9:55:44 AM  
 Signed: 4/24/2026 9:56:03 AM

**Electronic Record and Signature Disclosure:**  
 Accepted: 6/2/2020 7:02:26 AM  
 ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Gerry Escobedo  
 gerardo.escobedo@gsd.nm.gov  
 Procurement Specialist 1  
 Security Level: Email, Account Authentication  
 (None)

*GE*  
  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 164.64.62.10

Sent: 4/24/2026 9:56:04 AM  
 Viewed: 4/24/2026 10:05:13 AM  
 Signed: 4/24/2026 10:05:44 AM

**Electronic Record and Signature Disclosure:**  
 Accepted: 9/15/2025 2:20:42 PM  
 ID: b7600253-6e39-47c4-aed3-23f5a6432e53

Dorothy Mendonca  
 dorothy.mendonca@gsd.nm.gov  
 SPD Division Director / State Purchasing Agent  
 General Services Department  
 Signing Group: 35000 - State Purchasing Agent  
 Security Level: Email, Account Authentication  
 (None)

*Dorothy Mendonca*  
  
 Signature Adoption: Pre-selected Style  
 Using IP Address: 164.64.62.10

Sent: 4/24/2026 10:05:46 AM  
 Viewed: 4/24/2026 10:11:28 AM  
 Signed: 4/24/2026 10:11:34 AM

**Electronic Record and Signature Disclosure:**  
 Accepted: 4/14/2023 7:24:59 AM  
 ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

## In Person Signer Events

## Signature

## Timestamp

## Editor Delivery Events

## Status

## Timestamp

## Agent Delivery Events

## Status

## Timestamp

## Intermediary Delivery Events

## Status

## Timestamp

| Certified Delivery Events                  | Status           | Timestamp             |
|--------------------------------------------|------------------|-----------------------|
| Carbon Copy Events                         | Status           | Timestamp             |
| Witness Events                             | Signature        | Timestamp             |
| Notary Events                              | Signature        | Timestamp             |
| Envelope Summary Events                    | Status           | Timestamps            |
| Envelope Sent                              | Hashed/Encrypted | 4/24/2026 9:05:23 AM  |
| Certified Delivered                        | Security Checked | 4/24/2026 10:11:28 AM |
| Signing Complete                           | Security Checked | 4/24/2026 10:11:34 AM |
| Completed                                  | Security Checked | 4/24/2026 10:11:34 AM |
| Payment Events                             | Status           | Timestamps            |
| Electronic Record and Signature Disclosure |                  |                       |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AL) 0000009746**  
**New Mexico Emergency Products**  
**3211 University Blvd. SE Suite C**  
**Albuquerque, NM 87106**  
**Contact: Gabe Padilla**  
**Email: [gabe.padilla@aep-na.com](mailto:gabe.padilla@aep-na.com)**  
**Telephone No. (505) 242-9111**

Number: 20-00000-21-00030

Amendment No.: Eight

Term: April 25, 2022 – April 24, 2026

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

Procurement Specialist: Jessica Chavez *jc*

Telephone No.: (505) 500-9824

Email: jessica.chavez@gsd.nm.gov

**Invoice:**  
**As Requested at Time of Order**

Title: Police Vehicle Equipment Parts and Labor

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Change in contact person for vendor (AL) New Mexico Emergency Products**

**From:**  
**Contact Name: Mike Lanctot**  
**Email: [Mike.lanctot@aep-na.com](mailto:Mike.lanctot@aep-na.com)**  
**Telephone No.: (505) 242-9111**

**To:**  
**Contact Name: Gabe Padilla**  
**Email: [gabe.padilla@aep-na.com](mailto:gabe.padilla@aep-na.com)**  
**Telephone No.: (505) 242-9111**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*  
New Mexico State Purchasing Agent

Date: 1/9/2026



## Certificate Of Completion

Envelope Id: 7AF32EA1-C901-4DB6-B097-09166307D8ED

Status: Completed

Subject: Please DocuSign: SPD SPA 20-00000-21-00030 Pollice Vehicle Equipment Parts and Labor A008

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Jessica Chavez

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US & Canada)

jessica.chavez@gsd.nm.gov

IP Address: 164.64.62.10

## Record Tracking

Status: Original

Holder: Jessica Chavez

Location: DocuSign

1/8/2026 11:09:32 AM

jessica.chavez@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: General Services Department

Location: Docusign

## Signer Events

### Signature

### Timestamp

Vanessa LeBlanc

vanessa.leblanc@gsd.nm.gov

Bureau Chief

New Mexico General Services

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style  
Using IP Address: 164.64.62.10

Sent: 1/8/2026 11:10:58 AM

Viewed: 1/9/2026 1:14:52 PM

Signed: 1/9/2026 1:14:57 PM

### Electronic Record and Signature Disclosure:

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Jessica Chavez

jessica.chavez@gsd.nm.gov

Procurement Specialist II

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style  
Using IP Address: 164.64.62.10

Sent: 1/9/2026 1:14:57 PM

Viewed: 1/9/2026 1:56:39 PM

Signed: 1/9/2026 1:56:42 PM

### Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dorothy Mendonca

dorothy.mendonca@gsd.nm.gov

SPD Division Director / State Purchasing Agent

General Services Department

Signing Group: 35000 - State Purchasing Agent

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style  
Using IP Address: 164.64.62.10

Sent: 1/9/2026 1:56:43 PM

Viewed: 1/9/2026 1:57:09 PM

Signed: 1/9/2026 1:57:16 PM

### Electronic Record and Signature Disclosure:

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

## In Person Signer Events

### Signature

### Timestamp

## Editor Delivery Events

### Status

### Timestamp

## Agent Delivery Events

### Status

### Timestamp

## Intermediary Delivery Events

### Status

### Timestamp

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 1/8/2026 11:10:58 AM |
| Certified Delivered                        | Security Checked | 1/9/2026 1:57:09 PM  |
| Signing Complete                           | Security Checked | 1/9/2026 1:57:16 PM  |
| Completed                                  | Security Checked | 1/9/2026 1:57:16 PM  |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

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## **B. Obtaining paper copies**

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## **C. Withdrawing your consent**

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## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

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## **H. To request paper copies from SPD**

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## **I. To withdraw your consent with SPD**

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(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

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<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

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By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

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- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



State of New Mexico  
General Services Department  
Purchasing Division

Price Agreement Amendment

Awarded Vendor:  
15 Vendors

Number: 20-00000-21-00030

Amendment No.: Seven

Term: April 25, 2022 - April 24, 2026

Ship To:  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local  
public bodies allowed by law.

Procurement Specialist: Jessica Chavez

Telephone No.: (505) 500-9824

Email jessica.chavez@gsd.nm.gov

*jc*

Invoice:  
As Requested at Time of Order

Title: Police Vehicle Equipment, Parts and Labor

This amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2025 to April 24, 2026 at the same price, terms and conditions for all vendors except vendor (AK) Motorola Solutions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

*Dorothy Mendonca*

Date 4/17/2025

Dorothy Mendonca  
New Mexico State Purchasing Agent

## Certificate Of Completion

Envelope ID: B4DFE9BF-4436-442C-A30E-27243D91A8F8

Status: Completed

Subject: Please DocuSign: SPD SPA 20-00000-21-00030 Police Vehicle Equipment

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Attachments: 2

Jessica Chavez

AutoNav: Enabled

1100 S Santa Francis Dr

Envelope ID Stamp: Enabled

Santa Fei NM 87502

Time Zone: (UTC-07:00) Mountain Time (US & Canada)

jessica.chavez@gsd.nm.gov

IP Address: 164.64.62.10

## Record Tracking

Status: Originator

Holder: Jessica Chavez

Location: DocuSign

4/17/2025 12:17:53 PM

jessica.chavez@gsd.nm.gov

Security Appearance Status: Connected

Poole: State Local

Storage Appearance Status: Connected

Poole: General Services Department

Location: DocuSign

## Signer Events

### Signature

### Timestamp

Vanessa LeBanc

*VL*

Sent: 4/17/2025 12:18:58 PM

vanessa.lebanc@gsd.nm.gov

Viewed: 4/17/2025 12:26:47 PM

Bureau Chief

Signed: 4/17/2025 12:27:20 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email Account Authentication (None)

Using IP Address: 164.64.62.10

Electronic Record and Signature Disclosure:

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Jessica Chavez

*JC*

Sent: 4/17/2025 12:27:21 PM

jessica.chavez@gsd.nm.gov

Viewed: 4/17/2025 1:00:12 PM

Procurement Specialist

Signed: 4/17/2025 1:00:18 PM

Security Level: Email Account Authentication (None)

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Dorothy Mendonca

*Dorothy Mendonca*

Sent: 4/17/2025 1:00:19 PM

dorothy.mendonca@gsd.nm.gov

Viewed: 4/17/2025 1:11:34 PM

SPD Director / State Purchasing Agent

Signed: 4/17/2025 1:11:40 PM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 164.64.62.10

Security Level: Email Account Authentication (None)

Electronic Record and Signature Disclosure:

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

## Person Signer Events

### Signature

### Timestamp

## Editor Delivery Events

### Status

### Timestamp

## Agent Delivery Events

### Status

### Timestamp

## Intermediary Delivery Events

### Status

### Timestamp

|                                                                                                   |                   |                            |
|---------------------------------------------------------------------------------------------------|-------------------|----------------------------|
| Certified Delivery Events                                                                         | Status            | Timestamp                  |
| Carbon Copy Events                                                                                | Status            | Timestamp                  |
| Witness Events                                                                                    | Signature         | Timestamp                  |
| Notary Events                                                                                     | Signature         | Timestamp                  |
| Envelope Summary Events                                                                           | Status            | Timestamps                 |
| Envelope Sent                                                                                     | Hasred/8 rrypted  | 4/1 7/2025 1 23 1 83 58 PM |
| Certified Delivered                                                                               | SecL rfty Crecked | 4/1 7/2025 1 3 1 1 3 34 PM |
| Signifrg Co  ete | SecL rfty Crecked | 4/1 7/2025 1 3 1 1 3 40 PM |
| Co  eted          | SecL rfty Crecked | 4/1 7/2025 1 3 1 1 3 40 PM |
| Payment Events                                                                                    | Status            | Timestamps                 |
| Electronic Record and Signature Disclosure                                                        |                   |                            |



## ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

### A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)

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### C. Withdrawing your consent

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

### D. Consequences of changing your mind

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## E. All notice and disclosure will be sent to you electronically

Unless you inform GID otherwise according to these procedures, GID will electronically provide you through the Doiulgn system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with ISONM. To reduce the possibility of inadvertent non-receipt, GID prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GID. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GID according to the procedures stated in Section 4 below. Please also refer to Section 4 immediately above which states the consequences resulting from your election of electronic delivery of notices and disclosures.

## F. How to Contact GSD

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (PD) Information Communications with you. You can also provide copies of certain information from IPDs and to withdraw your prior consent to receive notices and disclosures electronically by emailing your requests to IPD at [GSD@SPD.nm.us](mailto:GSD@SPD.nm.us)

## G. To advise SPD of your new email address

To inform IPD of a change in the email address to which IPD sends you notices and disclosures electronically, you must send an email to IPD at [GSD@SPD.nm.us](mailto:GSD@SPD.nm.us) and in the body of such request you must include your previous and new email addresses.

## H. To request paper copies from SPD

To request delivery of paper copies of electronic notices and disclosures that Doiulgn and/or IPD have previously provided to you, you must send an email to IPD at [GSD@SPD.nm.us](mailto:GSD@SPD.nm.us) and in the body of your email request state your email address, full names, mailing address and telephone number. IPD will charge you a \$00 per page copy fee plus postage.

## I. To withdraw your consent with SPD

To inform IPD that you no longer wish to receive notices and disclosures in electronic format, you may

:() Deetne to stgn a document from wthtn a stgntng sesstons and on the subsequent pages seeet the chekrbox tndteatng you wtsh to wthdraw your consents or you mayt

:2) !end !PD an emate to GSD@SPD(nf@.sastnmeu, and tn the body of your request state your emate addresss fuee names matetng addresss and teeephone numberr

## J5 Required hardware and software

The mtntmum system requtremnts for usng the Doeutgn system may ehange over ttmer The current Doeutgn system requtremnts may be found att

<httpst://supportr.doeustgnr.com/gutdes/stgnerrgutderstgntngsystemrrequtremnts>

## K5 Aeknoweedng your aeess and eonsent to reeeive and sign doeuments eeetronieaeey

To onfrm that you are abee to eeetronteaeey aeess the tnformatton ontatned tn thts Eeeetronte Reeord and !tgnature Dtseeosure :ER!D)s peease onfrm that you havet :() read thts ER!Ds and etthert :2) you are abee to prtnt on paper or eeetronteaeey save thts ER!D for your future referenee and aeesss or :() you are abee to emate thts ER!D to an emate address where you wtee be abee to prtnt thts ER!D on paper and/or save thts ER!D for your future referenee and aeessr Furthers tf you eonsent to reeevtng nottees and dtseeosures from Doeutgn and/or !PD exeustveey tn eeetronte formats then seeet the chekrbox next to \I agree to use eeetronse reeords and ssgnaturess" before you eesek \CONTINUE" wthsn the Doeusgn systemw

By seeetng the chekrbox next to \I agree to use eeetronse reeords and ssgnaturess" you onfrm thatt

- You have read thts Eeeetronte Reeord and !tgnature Dtseeosure :ER!D)s and
- You can prtnt thts ER! D on papers or you can save and/ or send thts ER! D to a eoeatton where you can prtnt thts ER!Ds for your future referenee and aeesss and
- Untte or uneess you nottly ! PD as stated tn thts ER!Ds you eonsent to exeustveey reeeve through eeetronte means ae nottees dtseeosuress authorizattonss aeknoweedgementss and other doeuments that are requtred to be provtded or made avateabee to you by ! PD durtnng the course of your eeetronte stgnature reeattonshp wth ! PD



**State of New Mexico  
General Services Department  
Purchasing Division**

**Price Agreement Amendment**

**Awarded Vendor:**  
**(AS) 0000178316**  
**Mobile Communications America, Inc.**  
**PO Box 1458**  
**Charlotte, NC 28201**

**Contact: Mercy Borunda**  
**Email: [mercyborunda@callmc.com](mailto:mercyborunda@callmc.com)**  
**Telephone No.: (915) 584-6646**

Number: 20-00000-21-00030

Amendment No.: Six

Term: April 25, 2022 – April 24, 2025

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested at Time of Order**

Procurement Specialist: Yulastuti Wulandari

*JC*

Telephone No.: (505) 469-2248

Email: [yulastuti.wulandari@gsd.nm.gov](mailto:yulastuti.wulandari@gsd.nm.gov)

**Title: Police Vehicle Equipment, Parts and Labor**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Change in contact person for vendor (AS) Mobile Communications America, Inc.**

**From:**  
**Contact Name: Mercy Borunda**  
**Email: [mercyborunda@callme.com](mailto:mercyborunda@callme.com)**  
**Telephone No.: (915) 584-6646**

**To:**  
**Contact Name: Mercy Borunda**  
**Email: [mercyborunda@callmc.com](mailto:mercyborunda@callmc.com)**  
**Telephone No.: (915) 584-6646**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Date: 6/26/2024

Dorothy Mendonca  
New Mexico State Purchasing Agent

**Certificate Of Completion**

Envelope Id: 90ED6EC636E147D0A7596954913D681D

Status: Completed

Subject: Please DocuSign: SPD SPA 20-00000-21-00030 Police Vehicle Equipment Parts and Labor A006

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Jessica Chavez

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

jessica.chavez@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Jessica Chavez

Location: DocuSign

6/25/2024 3:51:01 PM

jessica.chavez@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Michael Saavedra



Sent: 6/25/2024 3:55:19 PM

michael.saavedra@gsd.nm.gov

Resent: 6/25/2024 3:57:18 PM

IT and Const. Bureau Chief

Viewed: 6/26/2024 8:36:28 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Signed: 6/26/2024 8:36:32 AM

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/4/2020 11:04:51 AM

ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8

Jessica Chavez



Sent: 6/26/2024 8:36:33 AM

jessica.chavez@gsd.nm.gov

Viewed: 6/26/2024 11:38:09 AM

Procurement Specialist II

Signed: 6/26/2024 11:38:15 AM

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Dorothy Mendonca



Sent: 6/26/2024 11:38:16 AM

dorothy.mendonca@gsd.nm.gov

Viewed: 6/26/2024 3:18:34 PM

SPD Division Director / State Purchasing Agent

Signed: 6/26/2024 3:18:40 PM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 98.60.107.202

Security Level: Email, Account Authentication  
(None)**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 6/25/2024 3:55:19 PM |
| Envelope Updated                           | Security Checked | 6/25/2024 3:57:17 PM |
| Envelope Updated                           | Security Checked | 6/25/2024 3:57:17 PM |
| Certified Delivered                        | Security Checked | 6/26/2024 3:18:34 PM |
| Signing Complete                           | Security Checked | 6/26/2024 3:18:40 PM |
| Completed                                  | Security Checked | 6/26/2024 3:18:40 PM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:



(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Price Agreement Amendment**

**Awarded Vendor:**  
**(AS) 0000178316**  
**Mobile Communications America, Inc.**  
**PO Box 1458**  
**Charlotte, NC 28201**

**Contact: Mercy Borunda**  
**Email: [mercyborunda@callme.com](mailto:mercyborunda@callme.com)**  
**Telephone No.: (915) 584-6646**

Number: 20-00000-21-00030

Amendment No.: Five

Term: April 25, 2022 – April 24, 2025

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested at Time of Order**

Procurement Specialist: Yulastuti Wulandari *je*

Telephone No.: (505) 469-2248

Email: [yulastuti.wulandari@gsd.nm.gov](mailto:yulastuti.wulandari@gsd.nm.gov)

**Title: Police Vehicle Equipment, Parts and Labor**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Change in contact person for vendor (AS) Mobile Communications America, Inc.**

**From:**  
**Contact Name: Latif Alam**  
**Email: [latifalam@callme.com](mailto:latifalam@callme.com)**  
**Telephone No.: (847) 309-0181**

**To:**  
**Contact Name: Mercy Borunda**  
**Email: [mercyborunda@callme.com](mailto:mercyborunda@callme.com)**  
**Telephone No.: (915) 584-6646**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Date: 6/24/2024

Dorothy Mendonca  
New Mexico State Purchasing Agent

**Certificate Of Completion**

Envelope Id: DCD6FF1B69BD4F1C8503C85E1C0E163C

Status: Completed

Subject: Please DocuSign: SPD SPA 20-00000-21-00030 Police Vehicle Equipment Parts and Labor A005

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Jessica Chavez

AutoNav: Enabled

1100 S Saint Francis Dr

Envelope Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

jessica.chavez@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Jessica Chavez

Location: DocuSign

6/24/2024 10:46:26 AM

jessica.chavez@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Michael Saavedra



Sent: 6/24/2024 10:48:00 AM

michael.saavedra@gsd.nm.gov

Viewed: 6/24/2024 10:48:43 AM

IT and Const. Bureau Chief

Signed: 6/24/2024 10:48:50 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None), Login with SSO

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/4/2020 11:04:51 AM

ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8

Jessica Chavez



Sent: 6/24/2024 10:48:51 AM

jessica.chavez@gsd.nm.gov

Viewed: 6/24/2024 10:50:20 AM

Procurement Specialist II

Signed: 6/24/2024 10:50:33 AM

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Dorothy Mendonca



Sent: 6/24/2024 10:50:34 AM

dorothy.mendonca@gsd.nm.gov

Viewed: 6/24/2024 12:07:13 PM

SPD Division Director / State Purchasing Agent

Signed: 6/24/2024 12:07:16 PM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 164.64.62.10

Security Level: Email, Account Authentication  
(None)**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp             |
|--------------------------------------------|------------------|-----------------------|
| Carbon Copy Events                         | Status           | Timestamp             |
| Witness Events                             | Signature        | Timestamp             |
| Notary Events                              | Signature        | Timestamp             |
| Envelope Summary Events                    | Status           | Timestamps            |
| Envelope Sent                              | Hashed/Encrypted | 6/24/2024 10:48:00 AM |
| Certified Delivered                        | Security Checked | 6/24/2024 12:07:13 PM |
| Signing Complete                           | Security Checked | 6/24/2024 12:07:16 PM |
| Completed                                  | Security Checked | 6/24/2024 12:07:16 PM |
| Payment Events                             | Status           | Timestamps            |
| Electronic Record and Signature Disclosure |                  |                       |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**17 Vendors**

Number: 20-00000-21-00030

Amendment No.: Four

Term: April 25, 2022 – April 24, 2025

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: Karen G. Acosta Gonzalez *KGA*

Telephone No.: (505) 372-9264

Email: Karen.Acosta-Gonzal@gsd.nm.gov

**Invoice:**  
As Requested at Time of Order

**Title: Police Vehicle Equipment, Parts and Labor**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2024 to April 24, 2025 at the same price, terms and conditions for the following vendors:**

(AA) BJW Ventures, LLC dba Accessories Unlimited  
(AC) Kevin Kocharoff dba Blue Sky Upfitting, LLC  
(AE) Dana Safety Supply, Inc.  
(AG) Enchanted Technology Solutions, LLC  
(AI) Frontline Upfitting, LLC  
(AM) Organ Mountain Graphix, LLC  
(AP) Gonzales, Joshua dba The Wrap Lab  
(AR) West Mesa Auto Craft, Inc.

(AB) Advanced Communications and Electronics  
(AD) Code 3 Service, LLC  
(AF) Chalmers Ford, Inc. dba MHQ  
(AH) Federal Signal Corporation  
(AK) Motorola Solutions, Inc.  
(AO) State of Emergency Upfitting, LLC  
(AQ) WAC Upfitters, LLC  
(AS) Mobile Communications America, Inc.

**Vendor (AL) New Mexico Emergency Products at the same terms and conditions with a price increase as shown on Page 2.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Date: 4/23/2024

Dorothy Mendonca  
New Mexico State Purchasing Agent



**Vendor (AL) New Mexico Emergency Products**

| <b>Item</b> | <b>Description</b>                                                                                                                               | <b>Previous Price</b> | <b>New Price</b> |
|-------------|--------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|------------------|
| 011         | Labor/repair & installation cost per hour                                                                                                        | \$95.00               | \$105.00         |
| 017         | Labor / repair & installation cost per hour                                                                                                      | \$95.00               | \$105.00         |
| 022         | Hourly Labor rate for Installation and Repairs                                                                                                   | \$95.00               | \$105.00         |
| 025         | Maintenance of the in-car camera and equipment                                                                                                   | \$95.00               | \$105.00         |
| 034         | Installation and vehicle prep services: includes all labor relating to prepping and installation of wraps and decals on law enforcement vehicles | \$95.00               | \$105.00         |
| 042         | Discount off parts catalog or list price for related accessories pertaining to push bars                                                         | \$95.00               | \$105.00         |
| 044         | Labor/repair & installation cost per hour related to interior accessories                                                                        | \$95.00               | \$105.00         |
| 046         | Labor/repair & installation cost per hour related to exterior accessories                                                                        | \$95.00               | \$105.00         |

**Certificate Of Completion**

Envelope Id: DCA0C829FC1D4FB0937FD7D07FA5E434

Status: Completed

Subject: Extension Amendment 20-00000-21-00030 Police Vehicle Equipment

Source Envelope:

Document Pages: 2

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Karen G Acosta

AutoNav: Enabled

1100 S Saint Francis Dr

Envelope Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Karen.Acosta-Gonzal@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Karen G Acosta

Location: DocuSign

4/23/2024 2:10:52 PM

Karen.Acosta-Gonzal@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Vanessa LeBlanc



Sent: 4/23/2024 2:12:12 PM

Vanessa.LeBlanc@gsd.nm.gov

Viewed: 4/23/2024 2:18:24 PM

Bureau Chief

Signed: 4/23/2024 2:18:31 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Karen G Acosta



Sent: 4/23/2024 2:18:32 PM

karen.acosta-gonzal@gsd.nm.gov

Viewed: 4/23/2024 2:21:47 PM

Procurement Specialist

Signed: 4/23/2024 2:22:19 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Dorothy Mendonca



Sent: 4/23/2024 2:22:20 PM

dorothy.mendonca@gsd.nm.gov

Viewed: 4/23/2024 2:25:23 PM

SPD Division Director / State Purchasing Agent

Signed: 4/23/2024 2:25:28 PM

General Services Department

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 4/23/2024 2:12:12 PM |
| Certified Delivered                        | Security Checked | 4/23/2024 2:25:23 PM |
| Signing Complete                           | Security Checked | 4/23/2024 2:25:28 PM |
| Completed                                  | Security Checked | 4/23/2024 2:25:28 PM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**16 Vendors**

Number: 20-00000-21-00030

Amendment No.: Four

Term: April 25, 2022 – April 24, 2025

**Ship To:**

All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: Karen G. Acosta Gonzalez *KGA*

Telephone No.: (505) 372-9264

Email: Karen.Acosta-Gonzal@gsd.nm.gov

**Invoice:**

As Requested at Time of Order

**Title: Police Vehicle Equipment, Parts and Labor**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2024 to April 24, 2025 at the same price, terms and conditions for the following vendors:**

(AA) BJW Ventures, LLC dba Accessories Unlimited  
(AC) Kevin Kocharoff dba Blue Sky Upfitting, LLC  
(AE) Dana Safety Supply, Inc.  
(AG) Enchanted Technology Solutions, LLC  
(AI) Frontline Upfitting, LLC  
(AO) State of Emergency Upfitting, LLC  
(AQ) WAC Upfitters, LLC  
(AS) Mobile Communications America, Inc.

(AB) Advanced Communications and Electronics  
(AD) Code 3 Service, LLC  
(AF) Chalmers Ford, Inc. dba MHQ  
(AH) Federal Signal Corporation  
(AM) Organ Mountain Graphix, LLC  
(AP) Gonzales, Joshua dba The Wrap Lab  
(AR) West Mesa Auto Craft, Inc.

**Vendor (AL) New Mexico Emergency Products at the same terms and conditions with a price increase as shown on Page 2.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*  
Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: 4/23/2024

**Vendor (AL) New Mexico Emergency Products**

| <b>Item</b> | <b>Description</b>                                                                                                                               | <b>Previous Price</b> | <b>New Price</b> |
|-------------|--------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|------------------|
| 011         | Labor/repair & installation cost per hour                                                                                                        | \$95.00               | \$105.00         |
| 017         | Labor / repair & installation cost per hour                                                                                                      | \$95.00               | \$105.00         |
| 022         | Hourly Labor rate for Installation and Repairs                                                                                                   | \$95.00               | \$105.00         |
| 025         | Maintenance of the in-car camera and equipment                                                                                                   | \$95.00               | \$105.00         |
| 034         | Installation and vehicle prep services: includes all labor relating to prepping and installation of wraps and decals on law enforcement vehicles | \$95.00               | \$105.00         |
| 042         | Discount off parts catalog or list price for related accessories pertaining to push bars                                                         | \$95.00               | \$105.00         |
| 044         | Labor/repair & installation cost per hour related to interior accessories                                                                        | \$95.00               | \$105.00         |
| 046         | Labor/repair & installation cost per hour related to exterior accessories                                                                        | \$95.00               | \$105.00         |



**Certificate Of Completion**

Envelope Id: D6EF6142CBA4415D8565CADF193D542B

Status: Completed

Subject: Extension Amendment for 20-00000-21-00030 Police Vehicle Equipment Parts and Labor

Source Envelope:

Document Pages: 2

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Karen G Acosta

AutoNav: Enabled

1100 S Saint Francis Dr

Envelope Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Karen.Acosta-Gonzal@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Karen G Acosta

Location: DocuSign

4/23/2024 7:28:56 AM

Karen.Acosta-Gonzal@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Vanessa LeBlanc



Sent: 4/23/2024 7:33:19 AM

Vanessa.LeBlanc@gsd.nm.gov

Viewed: 4/23/2024 7:35:33 AM

Bureau Chief

Signed: 4/23/2024 7:35:36 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Karen G Acosta



Sent: 4/23/2024 7:35:37 AM

karen.acosta-gonzal@gsd.nm.gov

Viewed: 4/23/2024 7:37:16 AM

Procurement Specialist

Signed: 4/23/2024 7:37:19 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Dorothy Mendonca



Sent: 4/23/2024 7:37:21 AM

dorothy.mendonca@gsd.nm.gov

Viewed: 4/23/2024 7:44:07 AM

SPD Division Director / State Purchasing Agent

Signed: 4/23/2024 7:44:13 AM

General Services Department

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 4/23/2024 7:33:19 AM |
| Certified Delivered                        | Security Checked | 4/23/2024 7:44:07 AM |
| Signing Complete                           | Security Checked | 4/23/2024 7:44:13 AM |
| Completed                                  | Security Checked | 4/23/2024 7:44:13 AM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

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## **B. Obtaining paper copies**

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## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

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## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

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## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

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<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

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By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AS) 0000178316**  
**Mobile Communications America, Inc.**  
**PO Box 1458**  
**Charlotte, NC 28201**

**Email:** [latifalam@callmc.com](mailto:latifalam@callmc.com)  
**Telephone No.** [\(847\) 309-0181](tel:(847)309-0181)

**Number:** [20-00000-21-00030](#)

**Amendment No.:** [Three](#)

**Term:** [April 25, 2022 – April 24, 2024](#)

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested at Time of Order**

**Procurement Specialist:** [Karen G. Acosta Gonzalez](#) *KGA*

**Telephone No.:** [\(505\) 372-9264](tel:(505)372-9264)

**Email:** [Karen.Acosta-Gonzal@gsd.nm.gov](mailto:Karen.Acosta-Gonzal@gsd.nm.gov)

**Title:** Police Vehicle Equipment, Parts and Labor

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Vendor R.T.C., Inc. has been acquired by Mobile Communications America, Inc.**

|                           |                                            |
|---------------------------|--------------------------------------------|
| <b>From:</b>              | <b>To:</b>                                 |
| <b>(AN) 0000086640</b>    | <b>(AS) 0000178316</b>                     |
| <b>R.T.C., Inc</b>        | <b>Mobile Communications America, Inc.</b> |
| <b>300 E. Sunset Rd.</b>  | <b>PO Box 1458</b>                         |
| <b>El Paso, TX. 79922</b> | <b>Charlotte, NC 28201</b>                 |
| <b>915- 584-6646</b>      | <b>847- 309-0181</b>                       |
| <b>omar@rtcinc.org</b>    | <b>latifalam@callmc.com</b>                |

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Natalie Martinez*

Date: 3/14/2024

Dorothy Mendonca  
New Mexico State Purchasing Agent

× **This Agreement was signed on behalf of the State Purchasing Agent**

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472

*VL*

**Certificate Of Completion**

Envelope Id: 8818EC91C82743CBB2E4C6C433F2B17E

Status: Completed

Subject: Name Change Amendment 20-00000-21-00030 Police Vehicles

Source Envelope:

Document Pages: 1

Signatures: 1

Certificate Pages: 5

Initials: 2

AutoNav: Enabled

Enveloped Stamping: Enabled

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Envelope Originator:

Karen G Acosta

1100 S Saint Francis Dr

Santa Fe, NM 87502

Karen.Acosta-Gonzal@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Karen G Acosta

Location: DocuSign

3/13/2024 7:36:03 AM

Karen.Acosta-Gonzal@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Vanessa LeBlanc



Sent: 3/13/2024 7:37:37 AM

Vanessa.LeBlanc@gsd.nm.gov

Viewed: 3/13/2024 7:40:15 AM

Bureau Chief

Signed: 3/13/2024 7:40:30 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/2/2020 7:02:26 AM

ID: 174ce339-a45c-4eb9-8489-b3f5ced3d8e4

Karen G Acosta



Sent: 3/13/2024 7:40:31 AM

karen.acosta-gonzal@gsd.nm.gov

Viewed: 3/13/2024 7:41:13 AM

Procurement Specialist

Signed: 3/13/2024 7:41:15 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

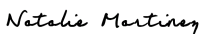
Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Natalie Martinez



Sent: 3/13/2024 7:41:16 AM

Natalie.Martinez1@gsd.nm.gov

Viewed: 3/14/2024 3:19:49 PM

Deputy Director

Signed: 3/14/2024 3:24:24 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp****Certified Delivery Events****Status****Timestamp**

| Carbon Copy Events                         | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 3/13/2024 7:37:37 AM |
| Certified Delivered                        | Security Checked | 3/14/2024 3:19:49 PM |
| Signing Complete                           | Security Checked | 3/14/2024 3:24:24 PM |
| Completed                                  | Security Checked | 3/14/2024 3:24:24 PM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |



## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

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**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AK) 0000013468**  
**Motorola Solutions, Inc.**  
**13104 Collections Center Drive**  
**Attn: Motorola Solutions Lockbox Services**  
**Chicago, IL 60693**  
**Email: watchguard.sales.support@motorolasolutions.com**  
**Telephone No.: 1-800-605-6734**

Number: 20-00000-21-00030

Amendment No.: Two

Term: April 25, 2022 – April 24, 2024

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local public bodies**  
**allowed by law.**

Procurement Specialist: Tami Concha

JC

Telephone No.: (505) 660-3671

Email: Tami.Concha@gsd.nm.gov

**Invoice:**  
**As Requested**

**Title: Police Vehicle Equipment, Parts and Labor**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2023 to April 24, 2024 at the same price, terms and conditions.**

**Update Item 20 for Vendor (AK) Motorola Solutions, Inc. as follows:**

| Item | Description                                                                             | Percentage Discount |
|------|-----------------------------------------------------------------------------------------|---------------------|
| 20   | <b>Camera (with or without) wireless downloading capability</b><br><b>Manufacturer:</b> |                     |
|      | Motorola Solutions V300 Wifi/Bluetooth Body Camera                                      | 20%                 |
|      | Motorola Solutions Vista XLT 2-Piece Body Camera                                        | 20%                 |
|      | Motorola Solutions Vista Wifi Body Camera - <b>REMOVED</b>                              | N/A                 |

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Date: 4/18/2023

New Mexico State Purchasing Agent

x **This Agreement was signed on behalf of the State Purchasing Agent**

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472

*MM*

**Certificate Of Completion**

Envelope Id: D4B41B1A164B48FFB86E78DD1F743A2C

Status: Completed

Subject: Please DocuSign: 20-00000-21-00030 Police Vehicle Equipment A002

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Tami Concha

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Tami.Concha@gsd.nm.gov

IP Address: 174.56.109.88

**Record Tracking**

Status: Original

Holder: Tami Concha

Location: DocuSign

4/18/2023 8:52:10 AM

Tami.Concha@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Natalie Martinez



Sent: 4/18/2023 8:54:09 AM

natalie.martinez1@gsd.nm.gov

Viewed: 4/18/2023 8:58:17 AM

New Mexico General Services

Signed: 4/18/2023 9:21:58 AM

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Tami Concha



Sent: 4/18/2023 9:21:59 AM

tami.concha@gsd.nm.gov

Viewed: 4/18/2023 9:22:25 AM

Procurement Specialist II

Signed: 4/18/2023 9:22:40 AM

New Mexico General Services, State Purchasing  
Division

Signature Adoption: Pre-selected Style

Using IP Address: 174.56.109.88

Security Level: Email, Account Authentication  
(None)**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Valerie Paulk



Sent: 4/18/2023 9:22:41 AM

Valerie.Paulk@gsd.nm.gov

Viewed: 4/18/2023 9:46:09 AM

Signed of Behalf of State Purchasing Agent

Signed: 4/18/2023 9:46:21 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Using IP Address: 67.0.237.194

Security Level: Email, Account Authentication  
(None)

Signed using mobile

**Electronic Record and Signature Disclosure:**

Accepted: 5/29/2020 9:40:59 AM

ID: f12ca6d0-7cba-4de4-b58f-8180244887ff

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp****Certified Delivery Events****Status****Timestamp**

| Carbon Copy Events                         | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 4/18/2023 8:54:09 AM |
| Envelope Updated                           | Security Checked | 4/18/2023 9:19:28 AM |
| Envelope Updated                           | Security Checked | 4/18/2023 9:19:28 AM |
| Certified Delivered                        | Security Checked | 4/18/2023 9:46:09 AM |
| Signing Complete                           | Security Checked | 4/18/2023 9:46:21 AM |
| Completed                                  | Security Checked | 4/18/2023 9:46:21 AM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

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**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**17 Vendors**

Number: **20-00000-21-00030**

Amendment No.: **One**

Term: **April 25, 2022 – April 24, 2024**

**Ship To:**

All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.

Procurement Specialist: **Tami Concha**

JC

Telephone No.: **(505) 660-3671**

Email: **Tami.Concha@gsd.nm.gov**

**Invoice:**

**As Requested at Time of Order**

**Title: Police Vehicle Equipment, Parts and Labor**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 25, 2023 to April 24, 2024 at the same price, terms and conditions for the following Vendors.**

|                                                  |                                              |
|--------------------------------------------------|----------------------------------------------|
| (AA) BJW Ventures, LLC dba Accessories Unlimited | (AB) Advanced Communications and Electronics |
| (AC) Kevin Kocharoff dba Blue Sky Upfitting, LLC | (AD) Code 3 Service, LLC                     |
| (AE) Dana Safety Supply, Inc.                    | (AF) Chalmers Ford, Inc. dba MHQ             |
| (AG) Enchanted Technology Solutions, LLC         | (AH) Federal Signal Corporation              |
| (AI) Frontline Upfitting, LLC                    | (AJ) MFL Inc dba Melloy Ford                 |
| (AL) New Mexico Emergency Products               | (AM) Organ Mountain Graphix, LLC             |
| (AN) RTC, Inc                                    | (AO) State of Emergency Upfitting, LLC       |
| (AP) Gonzales, Joshua dba The Wrap Lab           | (AQ) WAC Upfitters, LLC                      |
| (AR) West Mesa Auto Craft, Inc.                  |                                              |

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Date: 3/29/2023

Acting New Mexico State Purchasing Agent

**Certificate Of Completion**

Envelope Id: 97C34AF0785349C3AC0A0120BD5D5242

Status: Completed

Subject: Please DocuSign: 20-00000-21-00030 Police Vehicle Equipment A001

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Tami Concha

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Tami.Concha@gsd.nm.gov

IP Address: 174.56.109.88

**Record Tracking**

Status: Original

Holder: Tami Concha

Location: DocuSign

3/29/2023 11:44:53 AM

Tami.Concha@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Natalie Martinez



Sent: 3/29/2023 11:46:36 AM

natalie.martinez1@gsd.nm.gov

Viewed: 3/29/2023 11:47:14 AM

New Mexico General Services

Signed: 3/29/2023 11:47:43 AM

Security Level: Email, Account Authentication  
(None), Login with SSO

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Tami Concha



Sent: 3/29/2023 11:47:44 AM

tami.concha@gsd.nm.gov

Viewed: 3/29/2023 11:50:06 AM

Procurement Specialist II

Signed: 3/29/2023 11:50:10 AM

New Mexico General Services, State Purchasing  
Division

Signature Adoption: Pre-selected Style

Using IP Address: 174.56.109.88

Security Level: Email, Account Authentication  
(None), Login with SSO**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Valerie Paulk



Sent: 3/29/2023 11:50:11 AM

Valerie.Paulk@gsd.nm.gov

Viewed: 3/29/2023 12:01:23 PM

Signed of Behalf of State Purchasing Agent

Signed: 3/29/2023 12:07:07 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

Security Level: Email, Account Authentication  
(None), Login with SSO**Electronic Record and Signature Disclosure:**

Accepted: 5/29/2020 9:40:59 AM

ID: f12ca6d0-7cba-4de4-b58f-8180244887ff

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp****Certified Delivery Events****Status****Timestamp**

| Carbon Copy Events                         | Status           | Timestamp             |
|--------------------------------------------|------------------|-----------------------|
| Witness Events                             | Signature        | Timestamp             |
| Notary Events                              | Signature        | Timestamp             |
| Envelope Summary Events                    | Status           | Timestamps            |
| Envelope Sent                              | Hashed/Encrypted | 3/29/2023 11:46:36 AM |
| Certified Delivered                        | Security Checked | 3/29/2023 12:01:23 PM |
| Signing Complete                           | Security Checked | 3/29/2023 12:07:07 PM |
| Completed                                  | Security Checked | 3/29/2023 12:07:07 PM |
| Payment Events                             | Status           | Timestamps            |
| Electronic Record and Signature Disclosure |                  |                       |

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By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



## State of New Mexico General Services Department

### Statewide Price Agreement

**Awarded Vendor:**  
**18 Vendors (see page 6)**

Price Agreement Number: **20-00000-21-00030**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **As Requested**

**Ship To:**  
**All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**

Procurement Specialist: **Tami Concha**

JC

Telephone No.: **(505) 660-3671**

Email: **Tami.Concha@state.nm.us**

**Invoice:**  
**As Requested at Time of Order**

**Title: Police Vehicle Equipment, Parts and Labor**

**Term: April 25, 2022 – April 24, 2023**

**This Statewide Price Agreement is made subject to the “terms and conditions” as indicated on subsequent pages.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Mexico State Purchasing Agent

Date: 4/25/2022

x **This Agreement was signed on behalf of the State Purchasing Agent**



State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 20-00000-21-00030

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**Terms and Conditions**

(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.
2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.
3. **Assignment:**
  - a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
  - b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.
4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.
5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.
6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.
7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**
9. **Taxes:** The unit price shall exclude all state taxes.
10. **Packing, Shipping and Invoicing:**
  - a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
  - b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.
11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

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the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel:** Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

### New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing

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this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: <https://bewellnm.com>.

D. For purposes of this Paragraph, the following terms have the following meanings:

- (1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and
- (2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

## Statewide Price Agreement

### Article I – Statement of Work

Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

### Article II – Term

The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

### Article III – Specifications

Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

### Article IV – Shipping and Billing Instructions

Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

### Article V – Termination

The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30)

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days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

**Article VI – Amendment**

This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

**Article VII – Indemnity Clause**

Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor's, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.

Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

**Article VIII – Issuance or Orders**

Only written signed orders are valid under this Price Agreement.

**Article IX – Packing (if applicable)**

Packing shall be in conformance with standard commercial practices.

**Article X – Price Schedule**

Prices as listed in the price schedule hereto attached are firm.

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**Awarded Vendors:**

(AA) 0000132535

BJW Ventures, LLC dba

Accessories Unlimited

2322 Candelaria NE

Albuquerque, NM 87107

505-888-5811

[jordan.accunlimited@gmail.com](mailto:jordan.accunlimited@gmail.com)**Payment Term:** Net 30**Delivery:** FOB Dealer

(AB) 0000051480

Advanced Communications and Electronics

2417 Baylor Dr. SE

Albuquerque, NM 87106

505-244-3321

[sales@advtwoway.com](mailto:sales@advtwoway.com)[service@advtwoway.com](mailto:service@advtwoway.com)**Payment Term:** Net 30**Delivery:** 10 days ARO

(AC) 0000155534

Blue Sky Upfitting, LLC

48 Wind Dancer Rd

Edgewood, NM 87015

505-553-5239

[blueskyupfitting@yahoo.com](mailto:blueskyupfitting@yahoo.com)**Payment Term:** Net 30**Delivery:** As Requested

(AD) 0000116813

Code 3 Service, LLC

2323 Aztec Rd NE - STE A

Albuquerque, NM 87107

505 407 2310

[sales@code3service.com](mailto:sales@code3service.com)**Payment Term:** Net 30**Delivery:** FOB

(AE) 0000165807

Dana Safety Supply, Inc

PO Box 117297

Atlanta, GA 30368-7297

813-348-4866

[bids@danasafetysupply.com](mailto:bids@danasafetysupply.com)**Payment Term:** Net 30**Delivery:** 30 days ARO is standard delivery time

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(AF) 0000051541

Chalmers Ford DBA MHQ

West 5601 Balloon Fiesta Parkway Suite C  
Albuquerque, NM 87113  
505-821-0667  
[jgranger@mhqwest.com](mailto:jgranger@mhqwest.com)

**Payment Term:** Net 30

**Delivery:** 30-120 days depending on product.  
Materials/Chip Shortages may affect these  
delivery times.

(AG) 0000135964

Enchanted Technology Solutions, LLC  
6615 Sujeto Rd. NW  
Albuquerque, NM 87120  
(505) 946-8219  
[jeffg@ets.us.com](mailto:jeffg@ets.us.com)

**Payment Term:** Net 30**Delivery:** 4-6 Weeks or as requested

(AH) 0000091507

Federal Signal Corporation  
2645 Federal Signal Drive  
University Park, IL 60484  
(708)534-3400  
[policefireorders@fedsig.com](mailto:policefireorders@fedsig.com)  
[service@fedsig.com](mailto:service@fedsig.com)

**Payment Term:** Net 30**Delivery:** 30 days FOB

(AI) 0000165776

Frontline Upfitting LLC  
3008 Walsh Loop SE  
Rio Rancho NM 87124  
(505) 980-0466  
[javis@frontlinenm.com](mailto:javis@frontlinenm.com)

**Payment Term:** Net 30**Delivery:** As Requested

(AJ) 0000137862

MFL, Inc dba Melloy Ford  
499 Emilio Lopez Rd  
Los Lunas, NM 87031  
505-866-3005  
[randy@melloyfleet.com](mailto:randy@melloyfleet.com)

**Payment Term:** Net 10 days**Delivery:** As Requested



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(AK) 0000013468

Motorola Solutions Inc  
13104 Collections Center Drive  
Attn: Motorola Solutions Lockbox Services  
Chicago, IL 60693  
1-800-605-6734

[Watchguard.sales.support@motorolasolutions.com](mailto:Watchguard.sales.support@motorolasolutions.com)

**Payment Term:** Net 30 from date of invoice. MSI will  
invoice upon delivery

**Delivery:** Freight on Board Destination

(AL) 0000009746

New Mexico Emergency Products  
3211 University Blvd. SE suite C  
Albuquerque NM, 87106  
(505) 242-9111

[mike.lanctot@aep-na.com](mailto:mike.lanctot@aep-na.com)

**Payment Term:** Net 30

**Delivery:** As requested by the user agency

(AM) 0000165769

Organ Mountain Graphix, LLC  
1771 W. Hadley Ave  
Las Cruces, NM 88005  
575-993-4465

[organmountaingraphixllc@gmail.com](mailto:organmountaingraphixllc@gmail.com)

**Payment Term:** 30 days

**Delivery:** 1-3 Business Days

(AN) 0000086640

R.T.C., Inc.  
300 E Sunset Rd.  
El Paso, TX 79922  
915-584-6646

[omar@rtcinc.org](mailto:omar@rtcinc.org)

**Payment Term:** Net 30

**Delivery:** 2-6 weeks depending on product

(AO) 0000144998

STATE OF EMERGENCY UPFITTING LLC  
1908 1st Street NW  
Albuquerque New Mexico 87102  
505-900-3486 O / 505-702-1450 C

[stateofemergencynm@gmail.com](mailto:stateofemergencynm@gmail.com)

**Payment Term:** Net 30

**Delivery:** As Requested

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(AP) 0000143639  
The Wrap Lab LLC  
5445 Edith Blvd Ne Suite G  
Albuquerque NM 87107  
505-267-7758  
[thewraplabnm@gmail.com](mailto:thewraplabnm@gmail.com)

**Payment Term:** Net 30  
**Delivery:** As Requested

(AQ) 0000125381  
WAC Upfitters, LLC  
2322 Candelaria Rd NE  
Albuquerque, NM 87107  
505-554-1966  
[Admin@wacupfitters.com](mailto:Admin@wacupfitters.com)

**Payment Term:** Net 30  
**Delivery:** Dealers place of business

(AR) 0000050718  
West Mesa Auto Craft, Inc.  
122 Frontage Rd  
Rio Rancho, NM 87124  
505-891-0774  
[steve@wmepnm.com](mailto:steve@wmepnm.com)

**Payment Term:** Net 30  
**Delivery:** As Requested



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**Specifications:**

To establish a price agreement for police vehicle equipment, parts, and labor. The purpose of the specifications is to establish acceptable products to be installed in New Mexico State Police and other law enforcement vehicles. The equipment categories will include 1) computer stands, consoles, modems, accessories, and labor; 2) visual and audio warning systems, parts, supplies and labor; 3) in-car digital camera, equipment, and labor; and 4) decals, wraps, stripes, letters, and labor. The average order for the above equipment is 60-100 per year.

The term of this price agreement shall be for one (1) year from date of award with an option to extend for a period of up to five (5) additional years, on a year-by-year basis, by mutual agreement of all parties and approval of the New Mexico State Purchasing Director at the same price, terms, and conditions. This agreement shall not exceed six (6) years.

**Multiple Awards:**

Pursuant to the Procurement Code, Sections 13-1-153 and 13-1-154, the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to ensure availability and timely delivery. Awards will be made to meet the best interests of the State of New Mexico.

**Escalation Clause:**

Contractor shall keep pricing fixed for each year of this Agreement. Thereafter, SPD and the Contractor may adjust pricing no more than once annually through an amendment to the Agreement at the time of Agreement renewal. Contractor shall submit all pricing increase requests to SPD directly or through the agency contact in writing and provide substantiating evidence that each request is based on demonstrable market changes impacting the cost of products. The request must show all proposed increases by line item and include supporting documentation acceptable to SPD (such as a letter from a manufacturer indicating price increases, etc.) SPD's decision on what is acceptable in this context is final and shall be accepted by all parties to the Agreement. ***Requested price increases that exceed 10% will not be accepted.*** No price increase may result in a higher profit margin for the Contractor than at the beginning of the initial term of this Agreement. Pricing changes will apply to Agreements and amendments to Agreements entered on and after the effective date of the price change. Price decreases as well as increases shall apply in the same manner. If vendor's prices are reduced for any reason, users shall receive the benefit of such reductions, immediately. Price increases will not be retroactive to orders already in house or backorders. Orders will be filled at the price in effect on the date of receipt of the order by the vendor. To facilitate prompt consideration, all requests for price increase must include all information listed below:

1. Agreement Item Number
2. Current Item Price
3. Proposed New Price
4. Percentage of Increase
5. Mill/Supplier Notification of price increase indicating percentage of increase including reason for increase.

**Quantities Goods & Services:**

The approximate quantities for each item are estimated and are for bidding purposes only. Actual requirements will be as determined by the using agency at the time of P.O. Quantities may be increased or decreased as necessary to meet actual requirements. The State does not guarantee any amount of work.

**Brand Name or Equal:**

The use of a brand name is for the purpose of describing the standard of quality, performance and a characteristic desired and is not to limit or restrict competition.

**Ornamentation/Advertising:**

The New Mexico State Police or any other agency utilizing this agreement shall in no way be referenced to endorse or advertise any product or service in any manner.

**Please note: Vendors must bid specifically as requested in bid specifications. Bidders are encouraged to submit descriptive literature with their bid.**

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**Award:**

In order to provide the using agencies with the widest possible variety of goods and services multiple awards may be issued for ALL items. Bid responses must include a firm fixed fully loaded price to include all overhead, shipping, and any other associated cost. Determination for award shall be based upon the lowest total cost of each item listed per category or based upon the total lowest cost per category and the bidder's abilities to meet the "minimum and submittal requirements" of the Invitation to Bid, whichever is in the best interest of the State of New Mexico.

Successful vendor should be an authorized dealer and be a physically established dealership with parts and service facilities in New Mexico, with O.E.M. certified mechanics qualified to repair, service and install all items bid.

**General Specifications:**

The following specifications are intended to describe the minimum requirements for all items in this ITB. Actual dimensions and configuration, such as size, color or mounting location will be determined by the ordering agency.

**Specifications for Computer Stands, Consoles and Modems:****Computer stands:**

Only **complete** computer stands, with brackets and hardware, will be accepted. Items must be standard production items and may not be specially built for this bid. Bids must be for the complete unit that includes the adjustable major portion of the computer stand. Units must be packaged to protect the stand, brackets, and hardware.

**Computer Stand Specifications:**

1. The stand must be made of a durable heavy-duty construction.
2. The computer stand must be designed for proper fit in law enforcement vehicles.
3. Computer mounts to attach to passenger side factory seat bolts.
4. Should have a 9" swing and 9" slide arms to be able to rotate 360 degrees.
5. Designed to extend a minimum of 8"
6. Designed to allow computer mount to be centered over console, out of passenger area.
7. Pivot mount bolted to slide arm for docking stations, laptops, keyboards and 2-piece computers.
8. Must have support brace to minimize vibrations.

**Consoles:**

Consoles must be able to contain and protect wiring and equipment installed in the equipment consoles. (Installed equipment to include but not be limited to: lighting controls, siren, radio, and other controls as applicable).

Only **complete** consoles with faceplates, brackets, and hardware, will be accepted. Bids must be for the complete unit that includes the adjustable major portion of the consoles. Units must be packaged to protect the console, faceplates, brackets, and hardware.

**Console Specifications:**

1. The console must contain heavy duty material to withstand police use.
2. The console must be designed for proper fit in police pursuit vehicles and must be compatible with the computer stand.
3. Must have a cup holder, arm rest, map light and accessory power supply.
4. The console must contain the faceplates, brackets, and hardware.

**Modems:**

Only **complete** modems, with connecting cables and mounting hardware, will be accepted. Items must be standard production items and may not be specially built for this bid. Bids must be for the complete unit that includes the adjustable major portion of the modem. Units must be individually packaged to protect the modem, cables, and hardware.

**Modem Specifications:**

1. The modem must contain an Ethernet Interface with DC power cable.

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2. The modem antenna must be dual band and bolt mount.
3. The modem must come with all needed Ethernet Cables and hardware.

**Peripherals and other Accessories:**

Peripherals, such as printers, radios, vehicle security systems, GPS remote starting systems, wiring harness, gun lock timers and other accessories will vary according to the requirements of the ordering agency.

**Specifications for Visual and Audio Warning Systems, Parts, Supplies and Labor:**

All items bid in this category shall conform to the Society of Automotive Engineers (SAE) or California Code Certifications, Title 13.

When an item is identified by manufacturer's name, trade name, catalog number or reference, it is the responsibility of the bidder to document brand name equals in the space provided for each item or to make changes on manufacturer's numbers on each item if the numbers have been changed.

These specifications are for vehicle-mounted roof lights, vehicle-mounted rear deck lights, LED light systems, directional light controls, sirens, and speakers. The systems must be suitable for mounting in or on high-speed emergency vehicles operated by New Mexico Department of Public Safety and other New Mexico law enforcement and public safety agencies.

**Acceptable Equipment:**

Only **complete** equipment, consisting of the lighting system, lenses, covers, mounting brackets, and power and/or control cable will be accepted. All items offered shall be standard production models of the manufacturer and except for configuration, may not be built especially for this bid request. Repair parts must be readily available to New Mexico Department of Public Safety or user agency/entity without unreasonable delay. No additional charges will be accepted. All prices bid per unit **shall** include all delivery charges to the purchaser's place of business within the State of New Mexico. The successful bidder shall be authorized by the manufacturer and required to: offer warranty repair service when requested by the end user; stock repair parts and finished products locally in the State of New Mexico.

**Specifications for Light-Emitting Diode (LED) Light Bar and LED lights:**

This specification describes the minimum requirements for visual warning system for emergency vehicles. The light bar shall utilize reflector LED-based technology and reliable onboard circuitry manufacturing design. The light bar must be capable of removal without disassembly of the interior components for ease of service or repair. The light bar must be compatible with current Department of Public Safety equipment.

**Light Bar:**

LED heads shall consist of reflector modules utilizing most current technology. Each module shall be offset, use a compound curve and polished-reflector design, and shall contain at least twelve (12) diodes, projecting downward into the reflector assemblies. Modules shall be available in red, white, blue, and amber LEDs, chosen by user agency. Each light bar shall contain at least twenty-two (22) reflector modules, with a total of three hundred and twenty-four (324) most current lamp diodes. Microprocessor controls shall be utilized to provide a total of twenty-eight (28) user-selectable flash patterns, including an intersection mode and a low-power "dim" mode. The light bar must contain three (3) prioritized modes of operation with mode 3 the highest priority. Mode 3 will override mode 2 and mode 2 will override mode 1. Each of the three modes will provide preset flash patterns that can be activated for various stages of the emergency vehicle's warning light levels of operation. Modules shall be field-replaceable and shall meet SAE J595 light output, SAE 1113/41 RFI, and SAE J845 standards. No exceptions will be allowed.

**Alley Lights:**

Alley lights shall be integrated into the light bar. Each module shall contain at least twelve (12) diodes on the driver and passenger side. No exceptions will be allowed

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**Flood Lights:**

Flood lights shall be 360 degrees visibility and integrated in the light bar. Each module shall contain at least six (6) diodes and be white LED. No exceptions will be allowed.

**Construction:**

The Light Bar shall be a single piece, polycarbonate, based on a minimum 1/8" thick extrusion that shall provide strength without excessive weight. Housing shall be molded polycarbonate for durability. Colors (clear, red, blue, or amber) shall be specified by user agency. The dome shall be secured with barrel nuts and shall use "O" rings for a waterproof seal.

**Mounts:**

A pair of stainless-steel installation brackets, vehicle specific, shall be included. The mounting brackets must allow for height and pitch adjustment. Mounting legs must be adjustable for distance to allow for differing roof lines. No exceptions will be allowed.

**Dimensions:**

The Light Bar must be no more than 2" in height, no less than 10" in width, and 44" in overall length. 51" overall length light bar for trucks and large SUVs with the same height and width.

**Warranty:**

The warranty period shall be five years parts replacement, one year labor.

**Specifications for Siren/Light Control:**

This specification describes the minimum requirements for a siren/switching/public address combination for emergency vehicles. The system shall be compatible with 12 Volt DC, negative ground vehicles, two-way radios, vehicle lighting and speakers. The system shall be compatible with current department of public safety equipment.

**Construction:**

The control should be a programmable siren/light controller with remote mount amplifier and have a programmable illuminated push button with three position slide switch with built-in traffic control and display capability. It should have a minimum of fourteen solid state relays and external fuses. It should be capable of using a Cat5 siren controller and light bar. It shall contain directional warning capability.

**Sounds:**

System shall have siren sounds and non-siren sounds. The siren sounds shall include manual, wail, and yelp. Manual shall consist of a tone that rises as the vehicle's horn button or the siren's manual button is pressed. Momentary application shall produce a brief burst. Wail and yelp shall provide tones that automatically rise between 500 Hz and 1650 Hz eleven times per minute. Frequencies below 500 Hz shall be eliminated to avoid speaker damage. Non-siren sounds shall include an air-horn type sound at 1000 Hz, a choice of two high/low alternating 600 Hz and 1350 Hz sounds, and a hetro sound. The system shall offer an alarm input for K9, or burglar alarm uses.

**Siren Operation:**

System shall stop siren when vehicle is shifted into park but allow continued operation of public address and lighting circuits. System shall allow either a five-second override (change of tone for five seconds when horn button or manual switch is pressed), lock (tone is changed when horn button or manual switch is pressed and changed back upon pressing again), or sweep (siren cycles through three siren sounds every six seconds upon pressing horn button or manual switch, returned to normal operation upon pressing again).

**Public Address:**

The public address system shall provide inputs for radio and microphone audio. The included microphone can be dedicated for P.A. or can be common between radio and P.A. system. The output power shall be 50 Watts 400 Hz to 10K Hz with less than 10% harmonic distortion. Volume shall be established with three fixed settings via two externally accessible potentiometers.

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**Electrical:**

Total switching system capacity shall be 205 Amperes. The system shall have a slide switch with the following functions: five sequenced circuits for warning light control having a total capacity of 60 Amperes; lever positions 1 & 2 shall turn on warning lights without siren, position 3 shall activate siren also; lever position 3 shall transfer horn ring for siren control (use of external relays is unacceptable; the slide switch shall be rated at 800,000 cycle life. Accessory switches shall provide the following functions from left to right: takedown control (30 Ampere capacity), brake and backup light cutoff (two separate circuits at 30 Ampere capacity each), right and left alley light control (30 Ampere each), auxiliary control (fourth, up position, 30 Ampere capacity), gunlock (fourth, down position) release with optional plug-in 9-second timer. Siren and accessory selector switches shall have 50,000 cycle life rating; accessory switch relays shall have a life rating of 500,000 cycles and be rated for 30 Amperes each. Indicator lights shall have a life rating of 100,000 flashing hours, while panel lights shall have a life rating of 16,000 hours.

**Warranty:**

Electronic components shall be warrantied for five years. Switches, panel lights, hardware, and non-electronic parts shall be warrantied for three years.

**Specifications for Rear Deck Warning Light:**

This specification describes the minimum requirements for a rear, low profile, deck warning light, capable of mounting in the rear deck of emergency vehicles. The system must be supplied with a universal mounting kit for mounting in department of public safety vehicles. The system shall be compatible with 12 Volt DC systems and current department of public safety equipment.

**Construction:**

The system housing shall be constructed of a durable material to withstand heavy duty activities. It must have a minimum of eight reflectors containing at least three LED Diodes. The system shall be capable of operation in temperatures from -30 degrees c to 65 degrees c and weight no more than 4.2 lbs. (shipping weight).

**Electrical:**

The system must draw no more than 4.68 Amperes and operate at 12.8 Volts DC. It must comply with FCC part 15, SAE 113/41 RFI, SAE J595, and SAE J2498.

**Warranty:**

Warranty period shall be five years parts, one year labor.

**Specifications for LED Corner Inserts:**

This specification describes the minimum requirements for a LED insert consisting of at least nine LEDs per head designed for installation in existing light housings of emergency vehicles. The system must be capable of cloning other identical systems to the same configuration with a cloning cable while only one is powered to save installation time. The system shall offer a built-in power supply, reverse polarity protection and the system must be waterproof. Light head dimensions shall be no bigger than 1.5" in base by 1.0" in width. Equipment must be compatible with current department of public safety equipment.

**Electrical:**

System shall operate at full power from 12-30 Volts DC. It shall operate at reduced power from 7-12 Volts DC. The system shall require no more than 7 Amperes at 12 Volts DC and have standby current of no more than 6.5mA.

**Warranty:**

Product shall be warrantied for five years, except strobe tubes, which shall be warrantied for one year.



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**Patrol Vehicle In-Car Digital Camera and Equipment**

The camera must be capable to be record / play back within the unit as well as be able to record many different traffic stops without interruptions. The digital camera must be able to operate in extreme cold as well as hot conditions. The camera should be able to record all actions performed by an officer while engaged in high-speeds and to not skip when being driven on rough roads.

The camera shall, in all aspects, meet or exceed all requirements of the federal government for the year and model bid. The camera shall include all standard equipment and components normally sold and marketed to the retail public.

**Illustrative and Technical Data:**

Bidder must submit with bid packet two (2) sets of illustrative product brochures and all technical data identifying all equipment included with the digital camera including performance and specifications.

**Repair Parts:**

It is the responsibility of the contractor supplying the video unit to ensure an adequate stock of all parts, regular and special parts to meet the continuing service and repair needs of the New Mexico State Police and/or user agency without undue delay. All repair parts must be received within seventy-two (72) hours of Purchase Order receipt.

**Technical Information:**

The successful bidder shall provide the following technical information prior to the delivery of the first camera delivery:

- A. Service Shop Manual covering all aspects of the Digital Camera (covering all components) eight (8) copies.
- B. Owner's Manuals (with the warranty provisions).

**Video Systems and requirements:**

Performance Testing and Product Evaluation: The emphasis of the testing will be on recording quality while subjected to outside interference from the following systems, but not limited to:

- A. High powered television stations.
- B. Other radio frequency interference sources including UHF, VHF, and HF transmitters.
- C. Automobile alternator, ignition, and electrical systems.
- D. Automobile air conditioner fan motor.
- E. High voltage power lines, traffic signals, neon signs, etc.

The agency reserves the right to have the digital video system examined by any other qualified agency, for acceptable design, construction fabrication and assembly methods.

- A. Patent Infringement. The seller shall indemnify and save harmless the agency and all persons acting for or on their behalf from all suits and claims against them, or any of them, arising from or occasioned by the use of any material, equipment, or apparatus, or any part thereof, which infringes or is alleged to infringe on any patent rights. In case such material, infringement, the Seller, within a reasonable time, will at its expense and as the agencies may elect, replace such material, equipment or apparatus with non-infringing material, equipment, or apparatus, or remove the material, equipment, or apparatus and refund the sums paid therefore.
- B. The bidder shall state manufacturer and model number of the recorder, camera, monitor and wireless microphone.

**Video System Specifications/System Description:**

Overall Description of Digital System:

The digital patrol car surveillance system shall consist of a mounted miniature camera, ruggedized recorder, and overhead control center with compact monitor, and wireless microphone to provide digital audio and video recording of traffic stops, pursuits, D.U.I. tests, etc.

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Video authentication shall be provided by a timestamp embedded in the video. This time-stamp information shall be recorded in a proprietary format that cannot be duplicated outside the vehicle to ensure any attempts to alter the video are detected. Proprietary software designed to detect and reveal alterations to video files shall be supplied.

The miniature camera shall be Charged Coupled Device (CCD) type and shall be capable of operating in extreme weather conditions. Its small size shall not obstruct the driver's field of view.

The overhead control center shall be mounted within easy reach of the driver's seat and give the officer the ability to review recorded segments. The system shall also protect recorded segments to insure they are not recorded over.

The wireless microphone shall allow audio recording of events inside/outside the car. The microphone supplied shall be ready to operate on two frequencies that can be selected using the transmitter's power switch.

All cables and hardware required for installation and operation shall be supplied.

Each digital in-car video system shall be capable of interfacing with compatible traffic radar units. Target and patrol speeds shall be displayed on the monitor and recorded on the digital media simultaneously with the video being recorded by the camera.

**Color Camera Specifications:**

The CCD camera shall be high resolution, full color with an auto iris, fixed focus, and motorized zoom lens. The motorized zoom lens shall offer a minimum of 10X optical zoom. The camera shall include auto and manual focus capabilities, auto white balance, and backlight compensation.

The camera shall house the video system's external record/microphone indicator. This indicator shall consist of an LED built into the front of the camera's housing to indicate to an officer outside the vehicle that the recorder is recording, and that audio from the wireless transmitter is being received.

The auto iris lens shall automatically adjust for varying light levels from day to night. The use of electronic shuttering to adjust for varying light levels shall not be acceptable.

The camera shall be capable of mounting within the Overhead Control Center or outside the Control Center using a heavy-duty, spring loaded, dual-ball pivot mount. The dual-ball mount shall allow the camera to be easily positioned, rotated 360° and secured in place without tools.

**Video Compression and Recording Specifications:**

The digital video system shall be capable of supporting either a SD card or hard disk drive (HDD). The drive shall be housed in an enclosure that is secure.

The following record times shall be achievable on a 40 GB HDD or 40 GB SD card:

High resolution mode – 52 hours,  
Normal resolution mode – 73 hours,  
Low resolution – 91 hours 20 minutes.

The system shall include a buffer memory for pre-event recording. This buffer shall be capable of capturing at least 60 seconds of video prior to the recorder being activated.

The digital recorder shall have an operating temperature range of 20°F to 120°F (-7°C to 49°C). When packaged in the environmentally controlled vault, the recorder shall be capable of operating in temperatures ranging from -20°F to 150°F (-29°C to 66°C)

The video system shall draw no more than 12 amps @ 12 VDC with both recorder and environmental system operating. In normal operation, the system shall draw approximately 2 amps.

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**Overhead Controls Specifications:**

All system controls and the system monitor shall be packaged in an overhead mounted integrated controller.

The control center shall be designed so that controls for power, record, stop, and auto zoom are the most prominent buttons on the control center. All controls shall be identified with back-lighted legends for night operation.

The system shall allow a second camera to be added without requiring hardware or software changes. The control center shall include a camera switch that is used when the system is equipped with two cameras. This switch shall have no effect when the system is equipped with one camera. This shall ensure video from the single camera will be seen, regardless of the camera switch's position.

The overhead control center shall accommodate an optional miniature rear-facing camera. The lens shall offer a fixed-focus wide-angle lens sufficient to cover the back seat area. No adjustment of this camera shall be required.

The control center shall have a frequency switch for the wireless microphone system's receiver. This switch shall allow the operator to easily select from the two microphone frequencies available.

The control center shall have the ability to start the recorder from outside the car using the wireless microphone.

Control center features shall include:

- A. Power on/off.
- B. Record start/stop.
- C. Video review: play, previous file, next file, pause, rewind, fast forward.
- D. On-screen rewind and fast forward (Search).
- E. Zoom wide/tele.
- F. Auto zoom.
- G. Digital auto zoom. The control center shall allow the operator to select whether the camera's digital zoom is used during auto zoom.
- H. Focus auto/manual.
- I. Backlight compensation.

The control center shall include a set-up menu that shall include the following features/options:

- A. User Friendly Access – Pressing any switch on the monitor shall access the main menu. Menu access and entry shall not require a separate programmer or external device.
- B. Limiting Menu Access - A method shall be available to limit access to the menu. If this method is selected, a key shall be required to gain access to the set-up menu.
- C. Time and Date Generator - Records time on the tape in hours, minutes, and seconds.
- D. Time and Date Position - The time and date shall be capable of being placed at the top or bottom of the screen.
- E. Time and Date Format - Three time and date formats shall be available through the Set-Up Menu: MM/DD/YY, DD/MM/YY, and MM/DD/YYYY.
- F. Flash Preference - The set-up menu shall allow the operator to set the display to flash every 60 seconds or to remain steady. Flashing the display prevents it from covering important details in the scene.
- G. Selectable Resolution - Three resolution modes shall be available through the Set-Up Menu.
- H. Auto Zoom Positions - The telephoto and wide-angle positions used for Auto Zoom shall be adjustable through the Set-Up menu.

The control center shall include the speaker used to activate the optional automatic audio transmitter.

The control center shall provide a connector for a radar interface to compatible radar showing target and patrol speeds to document tracking history. Operational messages shall also be recorded: RFI hold, crystal error, and low voltage. The video system shall be capable of directly communicating with radar products, without the use of a separate translator device.

**Color Monitor Specifications:**

A high-quality active-matrix color LCD monitor shall be provided for focusing the camera and for continuous viewing.



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The monitor shall mount in the overhead control center on a swivel mount that allows it to be recessed up into the housing or swing down and swivel side-to-side for the best viewing angle. It shall include a soft rubber outer shell to prevent the operator from contacting hard and/or sharp corners. Controls shall be provided for power/volume and brightness.

The monitor's screen shall be non-reflective for optimum viewing in the vehicle. Mirror-like reflective screens shall not be acceptable. The screen size shall be a minimum of 4" measured diagonally. The monitor's dimensions shall not exceed 4.55" x 3.45" x 2.25" w/h/d (11.5 x 8.8 x 5.7 cm w/h/d). The monitor's weight shall not exceed 1 lb. (.71 kg).

The monitor's audio shall be played over two 1.5" speakers. The total audio output of these speakers shall be no less than 200 MW (14.4 ohms). Audio and video monitoring shall be possible whether or not the system is recording.

The monitor shall be capable of displaying:

- A. Time and date
- B. Emergency lights indicator (L)
- C. Siren indicator (S)
- D. Microphone reception indicator (M)
- E. Brake use indicator (B)
- F. Target and patrol speeds from radar

**High Performance Audio Transmitter/Receiver Specifications:**

The wireless microphone system shall be compact and lightweight, and easily attach to the officer's uniform. It shall include a right-angle modular plug that easily detaches from the transmitter. Hard wired microphones shall not be acceptable. Transmitter shall be capable of operating 8-10 hours on one battery.

An optional upgrade shall be available to vary the transmitter's primary frequency, allowing multiple vehicles to operate their transmitters at the same scene without interference.

The receiver shall be mounted in the recorder enclosure for convenient access to the trunk mounted (or patch) antenna.

A hard wired in-car microphone shall be available to record conversations inside the patrol vehicle simultaneously with conversations recorded with the wireless mic. The in-car microphone shall mount inside the passenger compartment and be controlled by a switch integrated with the Control Center.

**Operating Instructions and Specification Manual:**

A full and complete set of operating instructions shall be furnished by the contractor with each unit.

**Manufacturer's Quality Control and Testing:**

All electrical components utilized, including integrated circuits, shall be a high reliability commercial grade part. Each individual electrical and electronic component shall be subjected to a complete quality control inspection. This is required before installation into printed circuit board or other sub-assembly.

All assembled printed circuit boards and sub-assemblies shall be thoroughly inspected and completely tested mechanically and electrically before installed into video system. All printed circuit boards shall be glass epoxy, type FR4 or equivalent. Also, all high-density circuit boards shall be the solder mask type.

All components dissipating power in excess of one watt and mounted directly against a circuit board shall have adequate heat sinks for circuit board protection. All electronic and electrical components shall only be utilized within their manufacturer's operating specifications, pertaining to voltage, current and heat dissipation characteristics.

Each complete video system shall be individually bench tested for all functions and test parameters.

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**Warranty:**

The manufacturer shall at a minimum fully guarantee the digital patrol car video systems to be free of defects in materials and workmanship for a period of one year from the date of delivery to the agency. This warranty shall not extend to finish, appearance items, or malfunction due to abuse, neglect, misuse, accidents, or operation under other than specified conditions. Warranty shall be a minimum of one (1) year.

**Vehicle Wraps and Decals**

This category describes services, materials, and specifications for marking police vehicles which includes: 1) designing/creating new designs and modifying existing designs, 2) furnishing and installing decals and wraps on various vehicles as required, 3) miscellaneous repairs on previously decaled or wrapped vehicles as needed.

**Design Services:**

Includes all services regarding creation of new designs, setup, proofing and editing of existing designs at a set hourly rate.

**Standard Specifications:**

Decals applied to police vehicles shall be high-performance, high-quality materials with a minimum manufacturer's warranty. The product thickness, color, strength, reflectivity, and adhesion must be able to withstand weather and usage common to law enforcement and municipal vehicles. The product should be able to remain intact with minimal damage under conditions normally withstood by the vehicles paint and surface preparation.

**Push Bar:**

Heavy duty 4-gauge steel uprights  
Minimum 2" wide rubber strips  
Minimum 1 1/2" lower tube for extra protection and added strength  
Top channel options for 2 or 4 warning lights  
4-gauge steel mounting brackets  
Mounting bracket design minimizes bumper trimming  
Black plated stainless hardware used on all visible fasteners  
Uprights are pre-drilled for mounting pit bars or additional lights  
Cross bar pre-drilled for mounting lights, siren, or speaker

**Interior Accessories:**

Heavy duty metal and/or poly carbonate construction separating front and rear seating areas. Design will vary based on type of vehicle and use, such as K-9-unit, prisoner transport, or patrol. Final type, dimensions and configuration will be determined by the ordering agency.

Ballistic door armor, seat covering, window and glass modifications, type, dimensions, and configuration will be determined by the ordering agency.

First aid items, stop sticks, fire extinguishers or other first responder type items, of which type, dimensions, configuration and mounting locations will be determined by the ordering agency.

**Exterior Accessories:**

Weapons and/or evidence vaults, including vaults and trays for electronics. Pick up bed covers and/or camper type shells. Winches and winch mounts as well as bumpers and hitches, add are to be heavy duty type can be fabricated or bolt on type. Final type, dimensions and configuration will be determined by the ordering agency. Modifications or replacements for wheels, tires and suspensions, all to be heavy duty type, all of which type, dimensions, configuration and mounting locations will be determined by the ordering agency.

**\*\* End of Specifications \*\***

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| Item                                          | Approx. Qty | Unit     | Description                                               | Percentage Discount | Vendor |
|-----------------------------------------------|-------------|----------|-----------------------------------------------------------|---------------------|--------|
| <b>Items For Consoles, Stands and Modems:</b> |             |          |                                                           |                     |        |
| <b>001</b>                                    | <b>1</b>    | <b>%</b> | <b>Complete Computer stand, console mounted</b>           |                     |        |
|                                               |             |          | Troy Products                                             | 25% Off List        | (AA)   |
|                                               |             |          |                                                           | 10%                 | (AB)   |
|                                               |             |          | Gamber Johnson                                            | 5%                  | (AC)   |
|                                               |             |          | Havis                                                     | 20%                 |        |
|                                               |             |          | JottoDesk                                                 | 20%                 |        |
|                                               |             |          | Troy                                                      | 5%                  |        |
|                                               |             |          | Gamber Johnson                                            | 39%                 | (AE)   |
|                                               |             |          |                                                           | 20%                 | (AF)   |
|                                               |             |          | Gamber Johnson                                            | 15%                 | (AG)   |
|                                               |             |          | Havis                                                     | 15%                 |        |
|                                               |             |          | Other not listed                                          | 2%                  |        |
|                                               |             |          | PMT                                                       | 5%                  |        |
|                                               |             |          | Premier                                                   | 5%                  |        |
|                                               |             |          | Ram                                                       | 5%                  |        |
|                                               |             |          | Troy                                                      | 5%                  |        |
|                                               |             |          | Troy, CM - SDMT - SL LED                                  | 25%                 | (AL)   |
|                                               |             |          |                                                           | 25%                 | (AN)   |
|                                               |             |          | Troy Products                                             | 25% Off List        | (AQ)   |
|                                               |             |          | Havis - Current Price List Discount                       | 18%                 | (AR)   |
| <b>002</b>                                    | <b>1</b>    | <b>%</b> | <b>Sedans: Complete free standing computer stand for:</b> |                     |        |
|                                               |             |          | Ford                                                      |                     |        |
|                                               |             |          | Chevrolet                                                 |                     |        |
|                                               |             |          | Dodge                                                     |                     |        |
|                                               |             |          | Other: _____                                              |                     |        |
|                                               |             |          | Troy Products                                             | 25% Off List        | (AA)   |
|                                               |             |          |                                                           | 10%                 | (AB)   |
|                                               |             |          | Gamber Johnson                                            | 5%                  | (AC)   |
|                                               |             |          | Havis                                                     | 20%                 |        |
|                                               |             |          | JottoDesk                                                 | 20%                 |        |
|                                               |             |          | Troy                                                      | 5%                  |        |
|                                               |             |          |                                                           | 39%                 | (AE)   |

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| Item                                          | Approx. Qty | Unit     | Description                                                        | Percentage Discount | Vendor |
|-----------------------------------------------|-------------|----------|--------------------------------------------------------------------|---------------------|--------|
| <b>002</b>                                    | <b>1</b>    | <b>%</b> | <b>Sedans: Complete free standing computer continued</b>           |                     |        |
|                                               |             |          | See Pages 67-69 for Discount off parts catalog or list price       | 20%                 | (AF)   |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          | Ford                                                               | 15%                 | (AG)   |
|                                               |             |          | Chevrolet                                                          | 15%                 |        |
|                                               |             |          | Dodge                                                              | 15%                 |        |
|                                               |             |          | Gamber Johnson                                                     | 15%                 |        |
|                                               |             |          | Havis                                                              | 15%                 |        |
|                                               |             |          | Other not listed                                                   | 2%                  |        |
|                                               |             |          | Other: Universal                                                   | 15%                 |        |
|                                               |             |          | PMT                                                                | 5%                  |        |
|                                               |             |          | Premier                                                            | 5%                  |        |
|                                               |             |          | Ram                                                                | 5%                  |        |
|                                               |             |          | Troy                                                               | 5%                  |        |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          | Dodge: Charger, TROY, CM-PSCH-SL-LED                               | 25%                 | (AL)   |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          |                                                                    | 25%                 | (AN)   |
|                                               |             |          |                                                                    | 25%                 |        |
|                                               |             |          |                                                                    | 25%                 |        |
|                                               |             |          |                                                                    | 25%                 |        |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          | Troy Products                                                      | 25% Off List        | (AQ)   |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          | HAVIS Current Price List Discount                                  | 18%                 | (AR)   |
|                                               |             |          |                                                                    |                     |        |
| <b>Items For Consoles, Stands and Modems:</b> |             |          |                                                                    |                     |        |
| <b>003</b>                                    | <b>1</b>    | <b>%</b> | <b>Utility Vehicle: Complete free standing computer stand for:</b> |                     |        |
|                                               |             |          | Ford :                                                             |                     |        |
|                                               |             |          | Chevrolet :                                                        |                     |        |
|                                               |             |          | Dodge :                                                            |                     |        |
|                                               |             |          | Other :                                                            |                     |        |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          | Troy Products                                                      | 25% Off List        | (AA)   |
|                                               |             |          | Other:                                                             | 25% Off List        |        |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          |                                                                    | 10%                 | (AB)   |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          | Gamber Johnson                                                     | 5%                  | (AC)   |
|                                               |             |          | Havis                                                              | 20%                 |        |
|                                               |             |          | JottoDesk                                                          | 20%                 |        |
|                                               |             |          | Troy                                                               | 5%                  |        |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          | Gamber Johnson                                                     | 39%                 | (AE)   |
|                                               |             |          |                                                                    |                     |        |
|                                               |             |          | See Pages 67-69 for Discount off parts catalog or list price       | 20%                 | (AF)   |

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| Item                                          | Approx. Qty | Unit | Description                                                      | Percentage Discount | Vendor |
|-----------------------------------------------|-------------|------|------------------------------------------------------------------|---------------------|--------|
| 003                                           | 1           | %    | Utility Vehicle: Complete free standing computer stand continued |                     |        |
|                                               |             |      | Ford                                                             | 15%                 | (AG)   |
|                                               |             |      | Chevrolet                                                        | 15%                 |        |
|                                               |             |      | Dodge                                                            | 15%                 |        |
|                                               |             |      | Gamber Johnson                                                   | 15%                 |        |
|                                               |             |      | Havis                                                            | 15%                 |        |
|                                               |             |      | Other not listed                                                 | 2%                  |        |
|                                               |             |      | Other: Universal                                                 | 15%                 |        |
|                                               |             |      | PMT                                                              | 5%                  |        |
|                                               |             |      | Premier                                                          | 5%                  |        |
|                                               |             |      | Ram                                                              | 5%                  |        |
|                                               |             |      | Troy                                                             | 5%                  |        |
|                                               |             |      | Ford: PI Utility, TROY, CM-UV20-SL-LED                           | 25%                 | (AL)   |
|                                               |             |      | Chevrolet: Tahoe, TROY, CM-21TH-SL-C                             | 25%                 |        |
|                                               |             |      | Dodge: Charger, HAVIS Premium Package, PKG-PSM368                | 20%                 |        |
|                                               |             |      |                                                                  | 25%                 | (AN)   |
|                                               |             |      | Troy Products                                                    | 25% Off List        | (AQ)   |
|                                               |             |      | Other                                                            | 25% Off List        |        |
|                                               |             |      | HAVIS Current Price List Discount                                | 18%                 | (AR)   |
| <b>Items For Consoles, Stands and Modems:</b> |             |      |                                                                  |                     |        |
| 004                                           | 1           | %    | Pick-up Truck: Complete free standing computer stand for:        |                     |        |
|                                               |             |      | Ford                                                             |                     |        |
|                                               |             |      | Chevrolet                                                        |                     |        |
|                                               |             |      | Dodge                                                            |                     |        |
|                                               |             |      | Troy Products                                                    | 25% Off List        | (AA)   |
|                                               |             |      |                                                                  | 10%                 | (AB)   |
|                                               |             |      | Gamber Johnson                                                   | 5%                  | (AC)   |
|                                               |             |      | Havis                                                            | 20%                 |        |
|                                               |             |      | JottoDesk                                                        | 20%                 |        |
|                                               |             |      | Troy                                                             | 5%                  |        |
|                                               |             |      | Gamber Johnson                                                   | 39%                 | (AE)   |
|                                               |             |      | See Pages 67-69 for Discount off parts catalog or list price     | 20%                 | (AF)   |
|                                               |             |      | Chevrolet                                                        | 15%                 | (AG)   |
|                                               |             |      | Dodge                                                            | 15%                 |        |
|                                               |             |      | Ford                                                             | 15%                 |        |
|                                               |             |      | Gamber Johnson                                                   | 15%                 |        |

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| Item                                                 | Approx. Qty | Unit | Description                                                                                                                                                                                                                                                                                                                                                                                                        | Percentage Discount | Vendor            |
|------------------------------------------------------|-------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| 004                                                  | 1           | %    | <b>Pick-up Truck: Complete free standing computer stand (continued)</b>                                                                                                                                                                                                                                                                                                                                            |                     |                   |
|                                                      |             |      | Havis                                                                                                                                                                                                                                                                                                                                                                                                              | 15%                 | (AG)<br>continued |
|                                                      |             |      | Other not listed                                                                                                                                                                                                                                                                                                                                                                                                   | 2%                  |                   |
|                                                      |             |      | Other: Universal                                                                                                                                                                                                                                                                                                                                                                                                   | 15%                 |                   |
|                                                      |             |      | PMT                                                                                                                                                                                                                                                                                                                                                                                                                | 5%                  |                   |
|                                                      |             |      | Premier                                                                                                                                                                                                                                                                                                                                                                                                            | 5%                  |                   |
|                                                      |             |      | Ram                                                                                                                                                                                                                                                                                                                                                                                                                | 5%                  |                   |
|                                                      |             |      | Troy                                                                                                                                                                                                                                                                                                                                                                                                               | 5%                  |                   |
|                                                      |             |      | Ford: F-150 & F250, TROY, CM-F150-SL-LED                                                                                                                                                                                                                                                                                                                                                                           | 25%                 | (AL)              |
|                                                      |             |      | Chevrolet: Silverado 1500, TROY, 1500, CM-CHV19-SL_LED                                                                                                                                                                                                                                                                                                                                                             | 25%                 |                   |
|                                                      |             |      | Dodge: Ram 1500,2500 & 3500 SSV, GAMBER JOHNSON, PKG # 7170-0770                                                                                                                                                                                                                                                                                                                                                   | 35%                 |                   |
|                                                      |             |      |                                                                                                                                                                                                                                                                                                                                                                                                                    | 25%                 | (AN)              |
|                                                      |             |      | Troy Products                                                                                                                                                                                                                                                                                                                                                                                                      | 25% Off List        | (AQ)              |
|                                                      |             |      | Other:                                                                                                                                                                                                                                                                                                                                                                                                             | 25% Off List        |                   |
|                                                      |             |      | Havis Current Price List Discount                                                                                                                                                                                                                                                                                                                                                                                  | 18%                 | (AR)              |
| <b><u>Items For Consoles, Stands and Modems:</u></b> |             |      |                                                                                                                                                                                                                                                                                                                                                                                                                    |                     |                   |
| 005                                                  | 1           | %    | <b>Sedans: Console with 10" slope and 8" mounting at level area, compatible with side-mounted computer mounts, fits exactly against OEM consoles. Must be able to mount to OEM floor plate. Includes: 4" faceplate for radio, 2" repeater faceplate, controller faceplate, console mount, metal storage tray to be 4" with a 1.75" depth, dual external cup holders, 2" faceplate for three (3) – 12V outlets.</b> |                     |                   |
|                                                      |             |      | Ford                                                                                                                                                                                                                                                                                                                                                                                                               |                     |                   |
|                                                      |             |      | Chevrolet                                                                                                                                                                                                                                                                                                                                                                                                          |                     |                   |
|                                                      |             |      | Dodge                                                                                                                                                                                                                                                                                                                                                                                                              |                     |                   |
|                                                      |             |      |                                                                                                                                                                                                                                                                                                                                                                                                                    | 25% Off List        | (AA)              |
|                                                      |             |      |                                                                                                                                                                                                                                                                                                                                                                                                                    | 10%                 | (AB)              |
|                                                      |             |      | Gamber Johnson                                                                                                                                                                                                                                                                                                                                                                                                     | 5%                  | (AC)              |
|                                                      |             |      | Havis                                                                                                                                                                                                                                                                                                                                                                                                              | 20%                 |                   |
|                                                      |             |      | JottoDesk                                                                                                                                                                                                                                                                                                                                                                                                          | 20%                 |                   |
|                                                      |             |      | PlastixPlus                                                                                                                                                                                                                                                                                                                                                                                                        | 5%                  |                   |
|                                                      |             |      | Troy                                                                                                                                                                                                                                                                                                                                                                                                               | 5%                  |                   |
|                                                      |             |      | Gamber Johnson                                                                                                                                                                                                                                                                                                                                                                                                     | 39%                 | (AE)              |
|                                                      |             |      | See Pages 67-69 for Discount off parts catalog or list price                                                                                                                                                                                                                                                                                                                                                       | 20%                 | (AF)              |
|                                                      |             |      | Ford                                                                                                                                                                                                                                                                                                                                                                                                               | 15%                 | (AG)              |
|                                                      |             |      | Chevrolet                                                                                                                                                                                                                                                                                                                                                                                                          | 15%                 |                   |

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| Item | Approx Qty | Unit | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Percentage Discount | Vendor            |
|------|------------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| 005  | 1          | %    | <b>Sedans: Console with 10" slope and 8" mounting at level area, compatible with side-mounted computer mounts, fits exactly against OEM consoles</b><br><b>continued</b>                                                                                                                                                                                                                                                                                                |                     |                   |
|      |            |      | Dodge                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 15%                 | (AG)<br>Continued |
|      |            |      | Gamber Johnson                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 15%                 |                   |
|      |            |      | Havis                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 15%                 |                   |
|      |            |      | Other not listed                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 2%                  |                   |
|      |            |      | Other: Universal                                                                                                                                                                                                                                                                                                                                                                                                                                                        | 15%                 |                   |
|      |            |      | PMT                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 5%                  |                   |
|      |            |      | Premier                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 5%                  |                   |
|      |            |      | Ram                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 5%                  |                   |
|      |            |      | Troy                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 5%                  |                   |
|      |            |      | Dodge: Charger, TROY CC-21CH-DM-0711                                                                                                                                                                                                                                                                                                                                                                                                                                    | 25%                 | (AL)              |
|      |            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 25%                 | (AN)              |
|      |            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 25% Off List        | (AQ)              |
|      |            |      | HAVIS Current List Price Discount                                                                                                                                                                                                                                                                                                                                                                                                                                       | 18%                 | (AR)              |
|      |            |      | <b>Items For Consoles, Stands and Modems:</b>                                                                                                                                                                                                                                                                                                                                                                                                                           |                     |                   |
| 006  | 1          | %    | <b>Utility Vehicle: Console with 12" slope, 6" mounting at level area – snaps onto OEM side panels, relocate Bluetooth option USB/Aux, works with low-profile accessories. Must be able to mount to OEM floor plate. Includes: 4" faceplate for radio, 2" repeater faceplate, blanks and console mount, controller faceplate, external cup holders, metal storage tray to be 4" with a 1.75" depth, 2" repeater faceplate, 2" faceplate for three (3) – 12V outlets</b> |                     |                   |
|      |            |      | Ford                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                     |                   |
|      |            |      | Chevrolet                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                     |                   |
|      |            |      | Dodge                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                     |                   |
|      |            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 25% Off List        | (AA)              |
|      |            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 10%                 | (AB)              |
|      |            |      | Gamber Johnson                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 5%                  | (AC)              |
|      |            |      | Havis                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 20%                 |                   |
|      |            |      | JottoDesk                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 20%                 |                   |
|      |            |      | PlastixPlus                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 5%                  |                   |
|      |            |      | Troy                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 5%                  |                   |
|      |            |      | Gamber Johnson                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 39%                 | (AE)              |
|      |            |      | Troy Products, Havis, Gamber Johnson, Innovative;<br>See Pages 67-69 for Discount off parts catalog or list price                                                                                                                                                                                                                                                                                                                                                       | 20%                 | (AF)              |

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| Item | Approx Qty | Unit | Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Percentage Discount | Vendor |
|------|------------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 006  | 1          | %    | <b>Utility Vehicle: Console with 12" slope, 6" mounting at level area – snaps onto OEM side panels, relocate Bluetooth option USB/Aux, works with low-profile accessories. Must be able to mount to OEM floor plate. Includes: 4" faceplate for radio, 2" repeater faceplate, blanks and console mount, controller faceplate, external cup holders, metal storage tray to be 4" with a 1.75" depth, 2" repeater faceplate, 2" faceplate for three (3) – 12V outlets (continued)</b> |                     |        |
|      |            |      | Chevrolet                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 15%                 | (AG)   |
|      |            |      | Dodge                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 15%                 |        |
|      |            |      | Ford                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 15%                 |        |
|      |            |      | Gamber Johnson                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 15%                 |        |
|      |            |      | Havis                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 15%                 |        |
|      |            |      | Other not listed                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 2%                  |        |
|      |            |      | Other: Universal                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | 15%                 |        |
|      |            |      | PMT                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 5%                  |        |
|      |            |      | Premier                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 5%                  |        |
|      |            |      | Ram                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 5%                  |        |
|      |            |      | Troy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 5%                  |        |
|      |            |      | Ford: PI SUV, TROY, CC-20-UV10-L8                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 25%                 | (AL)   |
|      |            |      | Chevrolet: Tahoe, TROY, CC-21TH-0711-OS-DM                                                                                                                                                                                                                                                                                                                                                                                                                                          | 25%                 |        |
|      |            |      | Dodge: Durango, TROY, CC-21DUR-0810                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 25%                 |        |
|      |            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 25%                 | (AN)   |
|      |            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 25% Off List        | (AQ)   |
|      |            |      | HAVIS Current List Price Discount                                                                                                                                                                                                                                                                                                                                                                                                                                                   | 18%                 | (AR)   |
|      |            |      | <b><u>Items For Consoles, Stands and Modems:</u></b>                                                                                                                                                                                                                                                                                                                                                                                                                                |                     |        |
| 007  | 1          | %    | <b>Pick-up Truck: Wide body console, fills space seat to seat, 8" slope, 12" mounting at level area - Must be able to mount to OEM floor plate. Includes: 4" faceplate for radio, 2" repeater faceplate, Controller faceplate, Console mount floorplate, Metal storage tray to be 4" with a 1.75" depth, Dual internal cup holders, 2" faceplate for three (3) – 12V outlets</b>                                                                                                    |                     |        |
|      |            |      | Ford                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                     | (AA)   |
|      |            |      | Chevrolet                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                     |        |
|      |            |      | Dodge                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |                     |        |
|      |            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 25% Off List        | (AA)   |
|      |            |      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | 10%                 | (AB)   |
|      |            |      | Gamber Johnson                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | 5%                  | (AC)   |
|      |            |      | Havis                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | 20%                 |        |
|      |            |      | JottoDesk                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 20%                 |        |
|      |            |      | PlastixPlus                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | 5%                  |        |
|      |            |      | Troy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | 5%                  |        |



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| Item                                                 | Approx Qty | Unit | Description                                                                                                                                              | Percentage Discount | Vendor |
|------------------------------------------------------|------------|------|----------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 007                                                  | 1          | %    | Pick-up Truck: Wide body console, fills space seat to seat, 8” slope, 12” mounting at level area - Must be able to mount to OEM floor plate. (continued) |                     |        |
|                                                      |            |      | Gamber Johnson                                                                                                                                           | 39%                 | (AE)   |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      | See Pages 67-69 for Discount off parts catalog or list price                                                                                             | 20%                 | (AF)   |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      | Ford                                                                                                                                                     | 15%                 | (AG)   |
|                                                      |            |      | Chevrolet                                                                                                                                                | 15%                 |        |
|                                                      |            |      | Dodge                                                                                                                                                    | 15%                 |        |
|                                                      |            |      | Gamber Johnson                                                                                                                                           | 15%                 |        |
|                                                      |            |      | Havis                                                                                                                                                    | 15%                 |        |
|                                                      |            |      | Other not listed                                                                                                                                         | 2%                  |        |
|                                                      |            |      | Other: Universal                                                                                                                                         | 15%                 |        |
|                                                      |            |      | PMT                                                                                                                                                      | 5%                  |        |
|                                                      |            |      | Premier                                                                                                                                                  | 5%                  |        |
|                                                      |            |      | Ram                                                                                                                                                      | 5%                  |        |
|                                                      |            |      | Troy                                                                                                                                                     | 5%                  |        |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      | Ford: F-150 & F-250, TROY, CC-WBOS-20                                                                                                                    | 25%                 | (AL)   |
|                                                      |            |      | Chevrolet: Silverado 1500 & 2500, TROY, CC-WBOS-20                                                                                                       | 25%                 |        |
|                                                      |            |      | Dodge: : RAM 1500, TROY, CC-WBOS-20                                                                                                                      | 25%                 |        |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      |                                                                                                                                                          | 25%                 | (AN)   |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      |                                                                                                                                                          | 25% Off List        | (AQ)   |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      | HAVIS Current List Price Discount                                                                                                                        | 18%                 | (AR)   |
|                                                      |            |      | Other Vehicle Manufacturers JOTTO Current Price List Discount                                                                                            | 15%                 |        |
| <b><u>Items For Consoles, Stands and Modems:</u></b> |            |      |                                                                                                                                                          |                     |        |
| 008                                                  | 1          | %    | <b>Modems:</b>                                                                                                                                           |                     |        |
|                                                      |            |      | <b>Manufacturer:</b>                                                                                                                                     |                     |        |
|                                                      |            |      | CradlePoint                                                                                                                                              | 3%                  | (AB)   |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      | Cradlepoint                                                                                                                                              | 0%                  | (AC)   |
|                                                      |            |      | Sierra Wireless                                                                                                                                          | 0%                  |        |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      | Cradlepoint                                                                                                                                              | 5%                  | (AD)   |
|                                                      |            |      | Sierra Wireless                                                                                                                                          | 5%                  |        |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      | Cradle Point                                                                                                                                             | 0%                  | (AF)   |
|                                                      |            |      | Sierra Wireless                                                                                                                                          | 0%                  |        |
|                                                      |            |      |                                                                                                                                                          |                     |        |
|                                                      |            |      | Amazon                                                                                                                                                   | 2%                  | (AG)   |
|                                                      |            |      | CalAmp                                                                                                                                                   | 2%                  |        |
|                                                      |            |      | CalAmp Services                                                                                                                                          | 0%                  |        |

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| Item       | Approx. Qty | Unit     | Description                                                                                                                                        | Percentage Discount | Vendor            |
|------------|-------------|----------|----------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
|            |             |          | <b><u>Items For Consoles, Stands and Modems:</u></b>                                                                                               |                     |                   |
| <b>008</b> | <b>1</b>    | <b>%</b> | <b>Modems (continued)</b>                                                                                                                          |                     |                   |
|            |             |          | Cradlepoint Hardware                                                                                                                               | 5%                  | (AG)<br>continued |
|            |             |          | Cradlepoint Services                                                                                                                               | 0%                  |                   |
|            |             |          | DIGI                                                                                                                                               | 2%                  |                   |
|            |             |          | DIGI Services                                                                                                                                      | 0%                  |                   |
|            |             |          | GetWireless                                                                                                                                        | 2%                  |                   |
|            |             |          | GetWireless Services                                                                                                                               | 0%                  |                   |
|            |             |          | Ingram Micro                                                                                                                                       | 2%                  |                   |
|            |             |          | Ingram Micro Services                                                                                                                              | 0%                  |                   |
|            |             |          | inseego                                                                                                                                            | 2%                  |                   |
|            |             |          | Others Modems Not Listed                                                                                                                           | 2%                  |                   |
|            |             |          | Peplink                                                                                                                                            | 2%                  |                   |
|            |             |          | Peplink Services                                                                                                                                   | 0%                  |                   |
|            |             |          | Real Time Ops Hardware                                                                                                                             | 2%                  |                   |
|            |             |          | Real Time Ops Services                                                                                                                             | 0%                  |                   |
|            |             |          | Sierra Wireless                                                                                                                                    | 5%                  |                   |
|            |             |          | Sierra Wireless Services                                                                                                                           | 0%                  |                   |
|            |             |          | Synnex                                                                                                                                             | 2%                  |                   |
|            |             |          | Synnex Services                                                                                                                                    | 0%                  |                   |
|            |             |          | Tessco                                                                                                                                             | 2%                  |                   |
|            |             |          | Tessco Services                                                                                                                                    | 0%                  |                   |
|            |             |          | CradlePoint, Sierra Wireless<br><a href="http://www.sierrawireless.com/products-and-solutions/">www.sierrawireless.com/products-and-solutions/</a> | 0%                  | (AL)              |
|            |             |          |                                                                                                                                                    | 10%                 | (AN)              |
|            |             |          | <b>Items For Consoles, Stands and Modems:</b>                                                                                                      |                     |                   |
| <b>009</b> | <b>1</b>    | <b>%</b> | <b>Antenna for modems:</b>                                                                                                                         | 5% Off List         | (AA)              |
|            |             |          |                                                                                                                                                    | 5%                  | (AB)              |
|            |             |          | Panorama                                                                                                                                           | 0%                  | (AC)              |
|            |             |          |                                                                                                                                                    | 5%                  | (AD)              |
|            |             |          | Parsec, Panorama                                                                                                                                   | 1%                  | (AF)              |
|            |             |          | Airgain                                                                                                                                            | 5%                  | (AG)              |
|            |             |          | Amazon                                                                                                                                             | 2%                  |                   |
|            |             |          | Antenna for modems (Airgain)                                                                                                                       | 5%                  |                   |
|            |             |          | DIGI                                                                                                                                               | 2%                  |                   |
|            |             |          | GetWireless                                                                                                                                        | 2%                  |                   |
|            |             |          | Ingram Micro                                                                                                                                       | 2%                  |                   |
|            |             |          | inseego                                                                                                                                            | 2%                  |                   |
|            |             |          | Mobile Mounts                                                                                                                                      | 2%                  |                   |

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| Item                                          | Approx. Qty | Unit     | Description                                                                                                                             | Percentage Discount | Vendor            |
|-----------------------------------------------|-------------|----------|-----------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| <b>Items For Consoles, Stands and Modems:</b> |             |          |                                                                                                                                         |                     |                   |
| <b>009</b>                                    | <b>1</b>    | <b>%</b> | <b>Antenna for modems (continued)</b>                                                                                                   |                     |                   |
|                                               |             |          | Others Antennas Not Listed                                                                                                              | 2%                  | (AG)<br>continued |
|                                               |             |          | Panorama                                                                                                                                | 5%                  |                   |
|                                               |             |          | Parsec                                                                                                                                  | 5%                  |                   |
|                                               |             |          | Real Time Ops                                                                                                                           | 2%                  |                   |
|                                               |             |          | Synnex                                                                                                                                  | 2%                  |                   |
|                                               |             |          | Taoglas                                                                                                                                 | 2%                  |                   |
|                                               |             |          | Tessco                                                                                                                                  | 2%                  |                   |
|                                               |             |          | airgain/antennas plus                                                                                                                   | 15%                 | (AL)              |
|                                               |             |          | CradlePoint <a href="http://www.cradlepoint.com">www.cradlepoint.com</a>                                                                | 0%                  |                   |
|                                               |             |          | Panorama Antenna <a href="http://www.panorama-antennas.com">www.panorama-antennas.com</a>                                               | 10%                 |                   |
|                                               |             |          |                                                                                                                                         | 10%                 | (AN)              |
|                                               |             |          |                                                                                                                                         | 5% Off List         | (AQ)              |
| <b>Items For Consoles, Stands and Modems:</b> |             |          |                                                                                                                                         |                     |                   |
| <b>010</b>                                    | <b>1</b>    | <b>%</b> | <b>Discount off most current parts catalog or list price for related accessories pertaining to computer stands, consoles and modems</b> |                     |                   |
|                                               |             |          |                                                                                                                                         | 5% Off List         | (AA)              |
|                                               |             |          | Gamber Johnson: <a href="http://www.gamberjohnson.com">www.gamberjohnson.com</a>                                                        | 25% Off List        |                   |
|                                               |             |          | Havis: <a href="http://www.havis.com">www.havis.com</a>                                                                                 | 20% Off List        |                   |
|                                               |             |          | Innovative Emergency Equipment: <a href="http://www.idsmp.com">www.idsmp.com</a>                                                        | 20% Off List        |                   |
|                                               |             |          | Jotto Desk: <a href="http://jottopublicsafety.gojotto.com">jottopublicsafety.gojotto.com</a>                                            | 25% Off List        |                   |
|                                               |             |          | L-Tron: <a href="http://www.l-tron.com">www.l-tron.com</a>                                                                              | 5% Off List         |                   |
|                                               |             |          | Midland: <a href="http://midlandusa.com/collections/cb-radios">midlandusa.com/collections/cb-radios</a>                                 | 5% Off List         |                   |
|                                               |             |          | Panorama Antennas: <a href="http://panorama-antennas.com">panorama-antennas.com</a>                                                     | 10% Off List        |                   |
|                                               |             |          | Plastix Plus: <a href="http://www.pptexas.com">www.pptexas.com</a>                                                                      | 5% Off List         |                   |
|                                               |             |          | Troy Products: <a href="http://troyproducts.com">troyproducts.com</a>                                                                   | 25% Off List        |                   |
|                                               |             |          |                                                                                                                                         | 8%                  | (AB)              |
|                                               |             |          | Gamber Johnson                                                                                                                          | 5%                  | (AC)              |
|                                               |             |          | Havis                                                                                                                                   | 20%                 |                   |
|                                               |             |          | JottoDesk                                                                                                                               | 20%                 |                   |
|                                               |             |          | PlastixPlus                                                                                                                             | 5%                  |                   |
|                                               |             |          | Troy                                                                                                                                    | 5%                  |                   |
|                                               |             |          | AntennaPlus                                                                                                                             | 10%                 | (AD)              |
|                                               |             |          | Gamber Johnson                                                                                                                          | 10%                 |                   |
|                                               |             |          | Havis                                                                                                                                   | 10%                 |                   |
|                                               |             |          | Jotto                                                                                                                                   | 10%                 |                   |
|                                               |             |          | Laird                                                                                                                                   | 10%                 |                   |
|                                               |             |          | Panorama Antennas                                                                                                                       | 5%                  |                   |
|                                               |             |          | Pctel                                                                                                                                   | 5%                  |                   |
|                                               |             |          | Plastix Plus                                                                                                                            | 5%                  |                   |

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| Item | Approx Qty | Unit | Description                                                                                                                                         | Percentage Discount | Vendor            |
|------|------------|------|-----------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| 010  | 1          | %    | <b>Discount off most current parts catalog or list price for related accessories pertaining to computer stands, consoles and modems (continued)</b> |                     |                   |
|      |            |      | Pulse Larsen                                                                                                                                        | 10%                 | (AD)<br>continued |
|      |            |      | Tram Browning                                                                                                                                       | 5%                  |                   |
|      |            |      | Troy Products                                                                                                                                       | 10%                 |                   |
|      |            |      | www.danasafetysupply.com                                                                                                                            | 10%                 | (AE)              |
|      |            |      | See Pages 67-69 for Discount off parts catalog or list price                                                                                        | 20%                 | (AF)              |
|      |            |      | 4K Solutions                                                                                                                                        | 2%                  | (AG)              |
|      |            |      | Airgain Connect                                                                                                                                     | 5%                  |                   |
|      |            |      | Amazon                                                                                                                                              | 2%                  |                   |
|      |            |      | AT&T Modem Activation and SIM Card Installation Services                                                                                            | 0%                  |                   |
|      |            |      | AWS                                                                                                                                                 | 2%                  |                   |
|      |            |      | Best Buy                                                                                                                                            | 2%                  |                   |
|      |            |      | Brother                                                                                                                                             | 5%                  |                   |
|      |            |      | CDW                                                                                                                                                 | 2%                  |                   |
|      |            |      | DIGI                                                                                                                                                | 2%                  |                   |
|      |            |      | DIGI Services                                                                                                                                       | 0%                  |                   |
|      |            |      | FirstNet Modem Activation and SIM Card Installation Services                                                                                        | 0%                  |                   |
|      |            |      | Gamber Johnson Metal passenger side mounting/console and accessory products                                                                         | 15%                 |                   |
|      |            |      | Gamber Johnson non-metal accessories with electronics                                                                                               | 2%                  |                   |
|      |            |      | Gamber Johnson vehicle docking stations and cradles                                                                                                 | 5%                  |                   |
|      |            |      | GetWireless Hardware                                                                                                                                | 2%                  |                   |
|      |            |      | GetWireless Services                                                                                                                                | 0%                  |                   |
|      |            |      | Havis metal passenger side mounting/console and accessory products                                                                                  | 10%                 |                   |
|      |            |      | Havis non-metal accessories with electronics                                                                                                        | 2%                  |                   |
|      |            |      | Havis vehicle docking stations and cradles                                                                                                          | 5%                  |                   |
|      |            |      | Honeywell                                                                                                                                           | 2%                  |                   |
|      |            |      | Ingram Micro                                                                                                                                        | 5%                  |                   |
|      |            |      | inseego                                                                                                                                             | 2%                  |                   |
|      |            |      | Insight                                                                                                                                             | 2%                  |                   |
|      |            |      | I-PRO                                                                                                                                               | 5%                  |                   |
|      |            |      | Island Tech Solutions                                                                                                                               | 2%                  |                   |
|      |            |      | Jotto                                                                                                                                               | 5%                  |                   |
|      |            |      | Lehr                                                                                                                                                | 2%                  |                   |
|      |            |      | LEM Solutions                                                                                                                                       | 2%                  |                   |
|      |            |      | Leonardo ELSAG                                                                                                                                      | 2%                  |                   |
|      |            |      | Lind                                                                                                                                                | 2%                  |                   |
|      |            |      | L-TRON                                                                                                                                              | 2%                  |                   |
|      |            |      | Managed Services                                                                                                                                    | 0%                  |                   |
|      |            |      | Mobile Mounts                                                                                                                                       | 2%                  |                   |
|      |            |      | Newegg.com                                                                                                                                          | 2%                  |                   |

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| Item | Approx Qty | Unit | Description                                                                                                                                         | Percentage Discount | Vendor            |
|------|------------|------|-----------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| 010  | 1          | %    | <b>Discount off most current parts catalog or list price for related accessories pertaining to computer stands, consoles and modems (continued)</b> |                     |                   |
|      |            |      | Nextivity                                                                                                                                           | 2%                  | (AG)<br>Continued |
|      |            |      | Others Related Accessories Not Listed                                                                                                               | 2%                  |                   |
|      |            |      | Panasonic                                                                                                                                           | 2%                  |                   |
|      |            |      | Pelican                                                                                                                                             | 2%                  |                   |
|      |            |      | PMT                                                                                                                                                 | 5%                  |                   |
|      |            |      | PopUp WiFi                                                                                                                                          | 2%                  |                   |
|      |            |      | Premier Mounts                                                                                                                                      | 5%                  |                   |
|      |            |      | Printek                                                                                                                                             | 5%                  |                   |
|      |            |      | Radio Bridge                                                                                                                                        | 5%                  |                   |
|      |            |      | Ram Mounts                                                                                                                                          | 2%                  |                   |
|      |            |      | RCN Technologies                                                                                                                                    | 2%                  |                   |
|      |            |      | Real Time Ops Hardware                                                                                                                              | 2%                  |                   |
|      |            |      | Real Time Ops Services                                                                                                                              | 0%                  |                   |
|      |            |      | Router-Modem Configuration and Provisioning Services                                                                                                | 0%                  |                   |
|      |            |      | Router-Modem Deployment Services                                                                                                                    | 0%                  |                   |
|      |            |      | Router-Modem Kitting Services                                                                                                                       | 0%                  |                   |
|      |            |      | Router-Modem Support/Services                                                                                                                       | 0%                  |                   |
|      |            |      | Tech Bargains                                                                                                                                       | 2%                  |                   |
|      |            |      | Tech Support                                                                                                                                        | 0%                  |                   |
|      |            |      | Tiger Direct                                                                                                                                        | 2%                  |                   |
|      |            |      | T-Mobile Modem Activation and SIM Card Installation Services                                                                                        | 0%                  |                   |
|      |            |      | Troy                                                                                                                                                | 5%                  |                   |
|      |            |      | USAT                                                                                                                                                | 2%                  |                   |
|      |            |      | Verizon Modem Activation and SIM Card Installation Services                                                                                         | 0%                  |                   |
|      |            |      | Walmart                                                                                                                                             | 2%                  |                   |
|      |            |      | Weboost                                                                                                                                             | 5%                  |                   |
|      |            |      | Westward Sales                                                                                                                                      | 2%                  |                   |
|      |            |      | Zebra                                                                                                                                               | 5%                  |                   |
|      |            |      |                                                                                                                                                     | 2%                  |                   |
|      |            |      | 911 Circuit                                                                                                                                         | 0%                  | (AI)              |
|      |            |      | Antenna Plus                                                                                                                                        | 0%                  |                   |
|      |            |      | Cradlepoint                                                                                                                                         | 0%                  |                   |
|      |            |      | EGIS                                                                                                                                                | 0%                  |                   |
|      |            |      | Gamber Johnson                                                                                                                                      | 0%                  |                   |
|      |            |      | Harris                                                                                                                                              | 0%                  |                   |
|      |            |      | Jotto                                                                                                                                               | 0%                  |                   |
|      |            |      | Kenwood                                                                                                                                             | 0%                  |                   |
|      |            |      | Motorola                                                                                                                                            | 0%                  |                   |
|      |            |      | Panorama Antennas                                                                                                                                   | 0%                  |                   |
|      |            |      | Ram Products                                                                                                                                        | 0%                  |                   |
|      |            |      | Setina                                                                                                                                              | 0%                  |                   |
|      |            |      | Sierra Wireless                                                                                                                                     | 0%                  |                   |
|      |            |      | Troy                                                                                                                                                | 0%                  |                   |
|      |            |      | Viking                                                                                                                                              | 0%                  |                   |

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| Item       | Approx Qty | Unit          | Description                                                                                                                                         | Percentage Discount | Vendor |
|------------|------------|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| <b>010</b> | <b>1</b>   | <b>%</b>      | <b>Discount off most current parts catalog or list price for related accessories pertaining to computer stands, consoles and modems (continued)</b> |                     |        |
|            |            |               | Gamber Johnson at <a href="http://www.gamberjohnson.com">www.gamberjohnson.com</a>                                                                  | 35%                 | (AL)   |
|            |            |               | Havis at, <a href="http://www.havis.com">www.havis.com</a>                                                                                          | 20%                 |        |
|            |            |               | Jotto at, <a href="http://www.jottopublicsafety.com">www.jottopublicsafety.com</a>                                                                  | 25%                 |        |
|            |            |               | Magnetic Mic, at <a href="http://www.magneticmic.com">www.magneticmic.com</a>                                                                       | 0%                  |        |
|            |            |               | Troy at, <a href="http://www.troyproducts.com">www.troyproducts.com</a>                                                                             | 25%                 |        |
|            |            |               |                                                                                                                                                     | 10%                 | (AN)   |
|            |            |               | Antenna Plus                                                                                                                                        | 0%                  | (AO)   |
|            |            |               | Cradle point                                                                                                                                        | 0%                  |        |
|            |            |               | EGIS                                                                                                                                                | 0%                  |        |
|            |            |               | Gamber Johnson                                                                                                                                      | 5%                  |        |
|            |            |               | Harris                                                                                                                                              | 0%                  |        |
|            |            |               | Havis                                                                                                                                               | 5%                  |        |
|            |            |               | Jotto                                                                                                                                               | 5%                  |        |
|            |            |               | Ram Products                                                                                                                                        | 0%                  |        |
|            |            |               | Setina                                                                                                                                              | 0%                  |        |
|            |            |               | Sierra Wireless                                                                                                                                     | 0%                  |        |
|            |            |               | Troy                                                                                                                                                | 5%                  |        |
|            |            |               | Viking                                                                                                                                              | 0%                  |        |
|            |            |               | Gamber Johnson : <a href="http://www.gamberjohnson.com">www.gamberjohnson.com</a>                                                                   | 25% Off List        | (AQ)   |
|            |            |               | Havis : <a href="http://www.havis.com">www.havis.com</a>                                                                                            | 20% Off List        |        |
|            |            |               | Innovative Emergency Equipment : <a href="http://www.idsmp.com">www.idsmp.com</a>                                                                   | 20% Off List        |        |
|            |            |               | Jotto Desk : <a href="http://jottopublicsafety.gojotto.com">jottopublicsafety.gojotto.com</a>                                                       | 25% Off List        |        |
|            |            |               | L-Tron : <a href="http://www.l-tron.com">www.l-tron.com</a>                                                                                         | 5% Off List         |        |
|            |            |               | Midland : <a href="http://midlandusa.com/collections/cb-radios">midlandusa.com/collections/cb-radios</a>                                            | 5% Off List         |        |
|            |            |               | Panorama Antennas : <a href="http://panorama-antennas.com">panorama-antennas.com</a>                                                                | 10% Off List        |        |
|            |            |               | Plastix Plus : <a href="http://www.pptexas.com">www.pptexas.com</a>                                                                                 | 5% Off List         |        |
|            |            |               | Troy Products : <a href="http://troyproducts.com">troyproducts.com</a>                                                                              | 25% Off List        |        |
|            |            |               | See Page 70 for Discount Off Catalog List Prices EXCLUDES MODEMS                                                                                    |                     | (AR)   |
|            |            |               | <b>Items For Consoles, Stands and Modems:</b>                                                                                                       | <b>Unit Price</b>   |        |
| <b>011</b> | <b>1</b>   | <b>Hourly</b> | <b>Labor/repair &amp; installation cost per hour</b>                                                                                                | \$ 100.00           | (AA)   |
|            |            |               |                                                                                                                                                     | \$ 125.00           | (AB)   |
|            |            |               |                                                                                                                                                     | \$ 95.00            | (AC)   |
|            |            |               |                                                                                                                                                     | \$ 125.00           | (AD)   |
|            |            |               |                                                                                                                                                     | \$ 115.00           | (AF)   |

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| Item                                          | Approx Qty | Unit   | Description                                                                                                  | Unit Price          | Vendor |
|-----------------------------------------------|------------|--------|--------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 011                                           | 1          | Hourly | Labor/repair & installation cost per hour continued                                                          |                     |        |
|                                               |            |        |                                                                                                              | \$ 150.00           | (AG)   |
|                                               |            |        | Panasonic                                                                                                    | \$ 300.00           |        |
|                                               |            |        | Mobile Mounts                                                                                                | \$ 300.00           |        |
|                                               |            |        | Lehr                                                                                                         | \$ 300.00           |        |
|                                               |            |        | State of Emergency                                                                                           | \$ 200.00           |        |
|                                               |            |        | RSP Enterprises                                                                                              | \$ 200.00           |        |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        |                                                                                                              | \$ 110.00           | (AI)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        |                                                                                                              | \$ 95.00            | (AL)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        |                                                                                                              | \$ 95.00            | (AN)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        |                                                                                                              | \$ 125.00           | (AO)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        |                                                                                                              | \$ 99.00            | (AQ)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        |                                                                                                              | \$ 85.00            | (AR)   |
| <b><u>Items for audio/visual systems:</u></b> |            |        |                                                                                                              |                     |        |
| 012                                           | 1          | %      | LED Light Bar<br>Manufacturer:                                                                               | Percentage Discount |        |
|                                               |            |        | Soundoff Signal                                                                                              | 40% Off List        | (AA)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        | Federal Signal, Bogan, Whelen, Code 3, Sound Off                                                             | 5%                  | (AB)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        | Brookings Industries                                                                                         | 20%                 | (AC)   |
|                                               |            |        | Code 3                                                                                                       | 5%                  |        |
|                                               |            |        | Federal Signal                                                                                               | 20%                 |        |
|                                               |            |        | Feniex                                                                                                       | 5%                  |        |
|                                               |            |        | Soundoff                                                                                                     | 5%                  |        |
|                                               |            |        | Speedtech                                                                                                    | 5%                  |        |
|                                               |            |        | Whelen                                                                                                       | 20%                 |        |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        | Federal Signal                                                                                               | 15%                 | (AD)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        | nForce NXT Lightbar - Soundoff Signal                                                                        | 47.25%              | (AE)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        | Sound Off 36% Federal Signal 36 % Whelen 36%<br>See Pages 67-69 for Discount off parts catalog or list price | 36%                 | (AF)   |
|                                               |            |        |                                                                                                              |                     |        |
|                                               |            |        | Brooking Industries                                                                                          | 2%                  | (AG)   |
|                                               |            |        | Federal Signal                                                                                               | 2%                  |        |
|                                               |            |        | Feniex                                                                                                       | 2%                  |        |
|                                               |            |        | SoundOff Signal                                                                                              | 2%                  |        |
|                                               |            |        | Whelen                                                                                                       | 2%                  |        |

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| Item                                          | Approx Qty | Unit     | Description                                                                                                  | Percentage Discount | Vendor |
|-----------------------------------------------|------------|----------|--------------------------------------------------------------------------------------------------------------|---------------------|--------|
| <b>012</b>                                    | <b>1</b>   | <b>%</b> | <b>LED Light Bar (continued)</b>                                                                             |                     |        |
|                                               |            |          | Federal Signal                                                                                               | 35%                 | (AH)   |
|                                               |            |          | SoundOff Signal                                                                                              | 50%                 | (AL)   |
|                                               |            |          |                                                                                                              | 25%                 | (AN)   |
|                                               |            |          | Soundoff Signal                                                                                              | 40% Off List        | (AQ)   |
|                                               |            |          | WHELEN ENGINEERING Current Price List Discount                                                               | 30%                 | (AR)   |
| <b><u>Items for audio/visual systems:</u></b> |            |          |                                                                                                              |                     |        |
| <b>013</b>                                    | <b>1</b>   | <b>%</b> | <b>Siren light control<br/>Manufacturer:</b>                                                                 |                     |        |
|                                               |            |          | Soundoff Signal                                                                                              | 40% Off List        | (AA)   |
|                                               |            |          | Federal Signal, Bogan, Whelen, Code 3, Sound Off                                                             | 5%                  | (AB)   |
|                                               |            |          | Brookings Industries                                                                                         | 20%                 | (AC)   |
|                                               |            |          | Code 3                                                                                                       | 5%                  |        |
|                                               |            |          | Federal Signal                                                                                               | 20%                 |        |
|                                               |            |          | Feniex                                                                                                       | 5%                  |        |
|                                               |            |          | Soundoff                                                                                                     | 5%                  |        |
|                                               |            |          | Speedtech                                                                                                    | 5%                  |        |
|                                               |            |          | Whelen                                                                                                       | 20%                 |        |
|                                               |            |          | Federal Signal                                                                                               | 15%                 | (AD)   |
|                                               |            |          | BluePrint 500 Series Siren - Soundoff Signal                                                                 | 47.25%              | (AE)   |
|                                               |            |          | Sound Off 36% Federal Signal 36 % Whelen 36%<br>See Pages 67-69 for Discount off parts catalog or list price | 36%                 | (AF)   |
|                                               |            |          | Brooking Industries                                                                                          | 2%                  | (AG)   |
|                                               |            |          | Federal Signal                                                                                               | 2%                  |        |
|                                               |            |          | Feniex                                                                                                       | 2%                  |        |
|                                               |            |          | SoundOff Signal                                                                                              | 2%                  |        |
|                                               |            |          | Whelen                                                                                                       | 2%                  |        |
|                                               |            |          | Federal Signal                                                                                               | 35%                 | (AH)   |
|                                               |            |          | SoundOff Signal                                                                                              | 45%                 | (AL)   |
|                                               |            |          |                                                                                                              | 25%                 | (AN)   |



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| Item                                          | Approx Qty | Unit     | Description                                                                                                  | Percentage Discount | Vendor |
|-----------------------------------------------|------------|----------|--------------------------------------------------------------------------------------------------------------|---------------------|--------|
| <b>013</b>                                    | <b>1</b>   | <b>%</b> | <b>Siren light control (continued)</b>                                                                       |                     |        |
|                                               |            |          | Soundoff Signal                                                                                              | 40% Off List        | (AQ)   |
|                                               |            |          | WHELEN ENGINEERING Current Price List Discount                                                               | 30%                 | (AR)   |
| <b><u>Items for audio/visual systems:</u></b> |            |          |                                                                                                              |                     |        |
| <b>014</b>                                    | <b>1</b>   | <b>%</b> | <b>Rear deck warning light</b>                                                                               |                     |        |
|                                               |            |          | Soundoff Signal                                                                                              | 40% Off List        | (AA)   |
|                                               |            |          | Federal Signal, Bogan, Whelen, Code 3, Sound Off                                                             | 5%                  | (AB)   |
|                                               |            |          | Brookings Industries                                                                                         | 20%                 | (AC)   |
|                                               |            |          | Code 3                                                                                                       | 5%                  |        |
|                                               |            |          | Federal Signal                                                                                               | 20%                 |        |
|                                               |            |          | Feniex                                                                                                       | 5%                  |        |
|                                               |            |          | Soundoff                                                                                                     | 5%                  |        |
|                                               |            |          | Speedtech                                                                                                    | 5%                  |        |
|                                               |            |          | Whelen                                                                                                       | 20%                 |        |
|                                               |            |          | Federal Signal                                                                                               | 15%                 | (AD)   |
|                                               |            |          | UltraLite Plus 12Mod Interior T/A - Soundoff Signal                                                          | 47.25%              | (AE)   |
|                                               |            |          | Sound Off 36% Federal Signal 36 % Whelen 36%<br>See Pages 67-69 for Discount off parts catalog or list price | 36%                 | (AF)   |
|                                               |            |          | Brooking Industries                                                                                          | 2%                  | (AG)   |
|                                               |            |          | Federal Signal                                                                                               | 2%                  |        |
|                                               |            |          | Feniex                                                                                                       | 2%                  |        |
|                                               |            |          | SoundOff Signal                                                                                              | 2%                  |        |
|                                               |            |          | Whelen                                                                                                       | 2%                  |        |
|                                               |            |          | Federal Signal                                                                                               | 35%                 | (AH)   |
|                                               |            |          | SoundOff Signal                                                                                              | 50%                 | (AL)   |
|                                               |            |          |                                                                                                              | 25%                 | (AN)   |
|                                               |            |          | Soundoff Signal                                                                                              | 40% Off List        | (AQ)   |
|                                               |            |          | FEDERAL SIGNAL Current Price List Discount                                                                   | 25%                 | (AR)   |

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|-----------------------------------------------|-------------|----------|--------------------------------------------------------------------------------------------------------------|---------------------|--------|
| <b><u>Items for audio/visual systems:</u></b> |             |          |                                                                                                              |                     |        |
| <b>015</b>                                    | <b>1</b>    | <b>%</b> | <b>Siren and speaker</b>                                                                                     |                     |        |
|                                               |             |          | Soundoff Signal                                                                                              | 40% Off List        | (AA)   |
|                                               |             |          | Federal Signal, Bogan, Whelen, Code 3, Sound Off                                                             | 5%                  | (AB)   |
|                                               |             |          | Brookings Industries                                                                                         | 20%                 | (AC)   |
|                                               |             |          | Code 3                                                                                                       | 5%                  |        |
|                                               |             |          | Federal Signal                                                                                               | 20%                 |        |
|                                               |             |          | Feniex                                                                                                       | 5%                  |        |
|                                               |             |          | Soundoff                                                                                                     | 5%                  |        |
|                                               |             |          | Speedtech                                                                                                    | 5%                  |        |
|                                               |             |          | Whelen                                                                                                       | 20%                 |        |
|                                               |             |          | Federal Signal                                                                                               | 15%                 | (AD)   |
|                                               |             |          | nErgy 482 Siren w/100J Speaker - Soundoff Signal                                                             | 47.25%              | (AE)   |
|                                               |             |          | Sound Off 36% Federal Signal 36 % Whelen 36%<br>See Pages 67-69 for Discount off parts catalog or list price | 36%                 | (AF)   |
|                                               |             |          | Brooking Industries                                                                                          | 2%                  | (AG)   |
|                                               |             |          | Federal Signal                                                                                               | 2%                  |        |
|                                               |             |          | Feniex                                                                                                       | 2%                  |        |
|                                               |             |          | SoundOff Signal                                                                                              | 2%                  |        |
|                                               |             |          | Whelen                                                                                                       | 2%                  |        |
|                                               |             |          | Federal Signal                                                                                               | 35%                 | (AH)   |
|                                               |             |          | SoundOff Signal                                                                                              | 45%                 | (AL)   |
|                                               |             |          |                                                                                                              | 25%                 | (AN)   |
|                                               |             |          | Soundoff Signal                                                                                              | 40% Off List        | (AQ)   |
|                                               |             |          | WHELEN ENGINEERING Current Price List Discount                                                               | 30%                 | (AR)   |

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| Item                                          | Approx. Qty | Unit     | Description                                                                                                            | Percentage Discount | Vendor |
|-----------------------------------------------|-------------|----------|------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| <b><u>Items for audio/visual systems:</u></b> |             |          |                                                                                                                        |                     |        |
| <b>016</b>                                    | <b>1</b>    | <b>%</b> | <b>Discount off most current parts catalog or list price for related law enforcement audio, visual warning systems</b> |                     |        |
|                                               |             |          | Baja Designs: <a href="http://www.bajadesigns.com">www.bajadesigns.com</a>                                             | 5% Off List         | (AA)   |
|                                               |             |          | Brookings Industries: <a href="http://brookingsindustries.com">brookingsindustries.com</a>                             | 25% Off List        |        |
|                                               |             |          | Code 3 PSE: <a href="http://www.code3esg.com/us/en">www.code3esg.com/us/en</a>                                         | 20% Off List        |        |
|                                               |             |          | Ecco Safety Group: <a href="http://www.eccosafetygroup.com">www.eccosafetygroup.com</a>                                | 5% Off List         |        |
|                                               |             |          | Federal Signal: <a href="http://www.fedsig.com">www.fedsig.com</a>                                                     | 30% Off List        |        |
|                                               |             |          | Feniex Industries: <a href="http://www.feniex.com">www.feniex.com</a>                                                  | 5% Off List         |        |
|                                               |             |          | GoLight: <a href="http://www.golight.com">www.golight.com</a>                                                          | 5% Off List         |        |
|                                               |             |          | Hella: <a href="http://www.hella.com/hell-com/index.html">www.hella.com/hell-com/index.html</a>                        | 10% Off List        |        |
|                                               |             |          | Metra Electronics: <a href="http://metraonline.com">metraonline.com</a>                                                | 10% Off List        |        |
|                                               |             |          | Putco: <a href="http://www.putco.com">www.putco.com</a>                                                                | 10% Off List        |        |
|                                               |             |          | Rigid Industries: <a href="http://www.rigidindustries.com">www.rigidindustries.com</a>                                 | 10% Off List        |        |
|                                               |             |          | Soundoff Signal: <a href="http://www.soundoffsignal.com">www.soundoffsignal.com</a>                                    | 40% Off List        |        |
|                                               |             |          | Streamlight: <a href="http://www.streamlight.com">www.streamlight.com</a>                                              | 30% Off List        |        |
|                                               |             |          | Superior Signals: <a href="http://www.supersignals.com">www.supersignals.com</a>                                       | 10% Off List        |        |
|                                               |             |          | Synnex: <a href="http://www.synnexcorp.com">www.synnexcorp.com</a>                                                     | 5% Off List         |        |
|                                               |             |          | Tomar: <a href="http://tomar.com">tomar.com</a>                                                                        | 0% Off List         |        |
|                                               |             |          | Unity: <a href="http://www.unityusa.com">www.unityusa.com</a>                                                          | 30% Off List        |        |
|                                               |             |          | Whelen: <a href="http://www.whelen.com">www.whelen.com</a>                                                             | 30% Off List        |        |
|                                               |             |          |                                                                                                                        | 5%                  | (AB)   |
|                                               |             |          | Brookings Industries                                                                                                   | 20%                 | (AC)   |
|                                               |             |          | Code 3                                                                                                                 | 5%                  |        |
|                                               |             |          | Federal Signal                                                                                                         | 20%                 |        |
|                                               |             |          | Feniex                                                                                                                 | 5%                  |        |
|                                               |             |          | Soundoff                                                                                                               | 5%                  |        |
|                                               |             |          | Speedtech                                                                                                              | 5%                  |        |
|                                               |             |          | Whelen                                                                                                                 | 20%                 |        |
|                                               |             |          | 911 Circuits                                                                                                           | 10%                 | (AD)   |
|                                               |             |          | Brookings                                                                                                              | 5%                  |        |
|                                               |             |          | Code 3 Inc                                                                                                             | 10%                 |        |
|                                               |             |          | Federal Signal                                                                                                         | 15%                 |        |
|                                               |             |          | Feniex                                                                                                                 | 5%                  |        |
|                                               |             |          | GoLight                                                                                                                | 5%                  |        |
|                                               |             |          | Soundoff Signal                                                                                                        | 10%                 |        |
|                                               |             |          | Speedtech                                                                                                              | 5%                  |        |
|                                               |             |          | Streamlight                                                                                                            | 5%                  |        |
|                                               |             |          | Unity USA                                                                                                              | 5%                  |        |
|                                               |             |          | Whelen                                                                                                                 | 10%                 |        |

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| Item | Approx.<br>Qty | Unit<br>% | Description                                                                        | Percentage<br>Discount | Vendor |
|------|----------------|-----------|------------------------------------------------------------------------------------|------------------------|--------|
| 016  | 1              | %         | <b><u>Items for audio/visual systems: Continued</u></b>                            |                        |        |
|      |                |           | See Pages 67-69 for Discount off parts catalog or list price                       |                        | (AF)   |
|      |                |           | Brooking Industries                                                                | 2%                     | (AG)   |
|      |                |           | Federal Signal                                                                     | 2%                     |        |
|      |                |           | Feniex                                                                             | 2%                     |        |
|      |                |           | Others not listed                                                                  | 2%                     |        |
|      |                |           | SoundOff Signal                                                                    | 2%                     |        |
|      |                |           | Whelen                                                                             | 2%                     |        |
|      |                |           |                                                                                    | 35%                    | (AH)   |
|      |                |           | Brookings                                                                          | 0%                     | (AI)   |
|      |                |           | Code3                                                                              | 0%                     |        |
|      |                |           | Federal Signal                                                                     | 5%                     |        |
|      |                |           | Feniex                                                                             | 0%                     |        |
|      |                |           | Go light                                                                           | 0%                     |        |
|      |                |           | Pelican                                                                            | 0%                     |        |
|      |                |           | Putco                                                                              | 0%                     |        |
|      |                |           | Ram products                                                                       | 0%                     |        |
|      |                |           | Sound OFF                                                                          | 5%                     |        |
|      |                |           | Speedtech lights                                                                   | 5%                     |        |
|      |                |           | Streamlight                                                                        | 0%                     |        |
|      |                |           | Unity                                                                              | 0%                     |        |
|      |                |           | Whelen                                                                             | 5%                     |        |
|      |                |           | Code 3 <a href="http://www.code3esg.com">www.code3esg.com</a>                      | 25%                    | (AL)   |
|      |                |           | Diode Dynamics <a href="http://www.diodedynamics.com">www.diodedynamics.com</a>    | 10%                    |        |
|      |                |           | Federal Signal <a href="http://www.fedsig.com">www.fedsig.com</a>                  | 20%                    |        |
|      |                |           | Go-Light <a href="http://www.golight.com">www.golight.com</a>                      | 10%                    |        |
|      |                |           | Hella Hero <a href="http://www.hellausa.com">www.hellausa.com</a>                  | 10%                    |        |
|      |                |           | Shoe-Me/Able <a href="http://www.able2products.com">www.able2products.com</a>      | 40%                    |        |
|      |                |           | Soundoff Signal <a href="http://www.Soundoffsignal.com">www.Soundoffsignal.com</a> | 45%                    |        |
|      |                |           | Tomar <a href="http://www.tomar.com">www.tomar.com</a>                             | 20%                    |        |
|      |                |           | Unity Spot Lights <a href="http://www.unityusa.com">www.unityusa.com</a>           | 40%                    |        |
|      |                |           | Whelen <a href="http://www.whelen.com/literature">www.whelen.com/literature</a>    | 20%                    |        |
|      |                |           |                                                                                    | 25%                    | (AN)   |

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| Item | Approx. Qty | Unit | Description                                                                                     | Percentage Discount | Vendor |
|------|-------------|------|-------------------------------------------------------------------------------------------------|---------------------|--------|
| 016  | 1           | %    | <b><u>Items for audio/visual systems: Continued</u></b>                                         |                     |        |
|      |             |      | Brookings                                                                                       | 5%                  | (AO)   |
|      |             |      | Code 3                                                                                          | 0%                  |        |
|      |             |      | Federal Signal                                                                                  | 5%                  |        |
|      |             |      | Feniex                                                                                          | 0%                  |        |
|      |             |      | Go Light                                                                                        | 0%                  |        |
|      |             |      | Pelican                                                                                         | 0%                  |        |
|      |             |      | Putco                                                                                           | 0%                  |        |
|      |             |      | Ram Products                                                                                    | 0%                  |        |
|      |             |      | Soundoff                                                                                        | 5%                  |        |
|      |             |      | Speedtech lights                                                                                | 5%                  |        |
|      |             |      | Strem light                                                                                     | 0%                  |        |
|      |             |      | Unity                                                                                           | 0%                  |        |
|      |             |      | Whelen                                                                                          | 0%                  |        |
|      |             |      | Baja Designs: <a href="http://www.bajadesigns.com">www.bajadesigns.com</a>                      | 5% Off List         | (AQ)   |
|      |             |      | Brookings Industries: <a href="http://brookingsindustries.com">brookingsindustries.com</a>      | 25% Off List        |        |
|      |             |      | Code 3 PSE: <a href="http://www.code3esg.com/us/en">www.code3esg.com/us/en</a>                  | 20% Off List        |        |
|      |             |      | Ecco Safety Group: <a href="http://www.eccosafetygroup.com">www.eccosafetygroup.com</a>         | 5% Off List         |        |
|      |             |      | Federal Signal: <a href="http://www.fedsig.com">www.fedsig.com</a>                              | 30% Off List        |        |
|      |             |      | Feniex Industries: <a href="http://www.feniex.com">www.feniex.com</a>                           | 5% Off List         |        |
|      |             |      | GoLight: <a href="http://www.golight.com">www.golight.com</a>                                   | 5% Off List         |        |
|      |             |      | Hella: <a href="http://www.hella.com/hell-com/index.html">www.hella.com/hell-com/index.html</a> | 10% Off List        |        |
|      |             |      | Metra Electronics: <a href="http://metraonline.com">metraonline.com</a>                         | 10% Off List        |        |
|      |             |      | Putco: <a href="http://www.putco.com">www.putco.com</a>                                         | 10% Off List        |        |
|      |             |      | Rigid Industries: <a href="http://www.rigidindustries.com">www.rigidindustries.com</a>          | 10% Off List        |        |
|      |             |      | Soundoff Signal: <a href="http://www.soundoffsignal.com">www.soundoffsignal.com</a>             | 40% Off List        |        |
|      |             |      | Streamlight: <a href="http://www.streamlight.com">www.streamlight.com</a>                       | 30% Off List        |        |
|      |             |      | Superior Signals: <a href="http://www.supersignals.com">www.supersignals.com</a>                | 10% Off List        |        |
|      |             |      | Synnex: <a href="http://www.synnexcorp.com">www.synnexcorp.com</a>                              | 5% Off List         |        |
|      |             |      | Tomar: <a href="http://tomar.com">tomar.com</a>                                                 | 0% Off List         |        |
|      |             |      | Unity: <a href="http://www.unityusa.com">www.unityusa.com</a>                                   | 30% Off List        |        |
|      |             |      | Whelen: <a href="http://www.whelen.com">www.whelen.com</a>                                      | 30% Off List        |        |
|      |             |      | See Page 70 for Discount Off Catalog List Prices                                                |                     | (AR)   |

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| Item                                                  | Approx.<br>Qty | Unit   | Description                                                             | Unit Price             | Vendor |
|-------------------------------------------------------|----------------|--------|-------------------------------------------------------------------------|------------------------|--------|
| <b><u>Items for audio/visual systems:</u></b>         |                |        |                                                                         |                        |        |
| 017                                                   | 1              | Hourly | Labor / repair & installation cost per hour                             | \$ 100.00              | (AA)   |
|                                                       |                |        |                                                                         | \$ 125.00              | (AB)   |
|                                                       |                |        |                                                                         | \$ 95.00               | (AC)   |
|                                                       |                |        |                                                                         | \$ 125.00              | (AD)   |
|                                                       |                |        |                                                                         | \$ 115.00              | (AF)   |
|                                                       |                |        |                                                                         | \$ 150.00              | (AG)   |
|                                                       |                |        |                                                                         | \$ 110.00              | (AI)   |
|                                                       |                |        |                                                                         | \$ 225.00              | (AJ)   |
|                                                       |                |        |                                                                         | \$ 95.00               | (AL)   |
|                                                       |                |        |                                                                         | \$ 95.00               | (AN)   |
|                                                       |                |        |                                                                         | \$ 125.00              | (AO)   |
|                                                       |                |        |                                                                         | \$ 99.00               | (AQ)   |
|                                                       |                |        |                                                                         | \$ 85.00               | (AR)   |
| <b><u>Items for digital camera and equipment:</u></b> |                |        |                                                                         |                        |        |
| 018                                                   | 1              | %      | In-Vehicle Camera with wireless downloading capability<br>Manufacturer: | Percentage<br>Discount |        |
|                                                       |                |        | Pro-Vision                                                              | 8% Off List            | (AA)   |
|                                                       |                |        | SafeFleet, L3                                                           | 5%                     | (AB)   |
|                                                       |                |        | Digital Ally                                                            | 0%                     | (AC)   |
|                                                       |                |        | Kustom Signals                                                          | 5%                     |        |
|                                                       |                |        | Provision                                                               | 0%                     |        |
|                                                       |                |        | Watchguard                                                              | 0%                     |        |
|                                                       |                |        | Digital Ally                                                            | 0%                     | (AD)   |
|                                                       |                |        | Watchguard, Getac, Digital Ally, Kustom Signals                         | 0%                     | (AF)   |

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| Item | Approx. Qty | Unit | Description                                                             | Percentage Discount | Vendor |
|------|-------------|------|-------------------------------------------------------------------------|---------------------|--------|
| 018  | 1           | %    | <b>In-Vehicle Camera with wireless downloading capability continued</b> |                     |        |
|      |             |      | <b>Manufacturer:</b>                                                    |                     |        |
|      |             |      | Axis                                                                    | 2%                  | (AG)   |
|      |             |      | Axon                                                                    | 2%                  |        |
|      |             |      | I-PRO                                                                   | 5%                  |        |
|      |             |      | Panasonic                                                               | 5%                  |        |
|      |             |      | Samsung                                                                 | 2%                  |        |
|      |             |      | Visual Labs                                                             | 2%                  |        |
|      |             |      | WatchGuard                                                              | 2%                  |        |
|      |             |      | Wolfcom                                                                 | 2%                  |        |
|      |             |      | Coban Technologies                                                      | 0%                  | (AI)   |
|      |             |      | Digital Ally                                                            | 0%                  |        |
|      |             |      | PRO Vision                                                              | 0%                  |        |
|      |             |      | Watchguard                                                              | 0%                  |        |
|      |             |      | Wolfcom                                                                 | 0%                  |        |
|      |             |      | Motorola Solutions M500 ICV Solution w/ Wireless Kit                    | 20%                 | (AK)   |
|      |             |      | Motorola Solutions 4RE ICV Solution w/ Wireless Kit                     | 20%                 |        |
|      |             |      | Digital Ally, Pro-Vision, WatchGuard                                    | 0%                  | (AL)   |
|      |             |      | Digital Ally                                                            | 0%                  | (AO)   |
|      |             |      | Pro-Vision                                                              | 8% Off List         | (AQ)   |
|      |             |      | <b><u>Items for digital camera and equipment:</u></b>                   |                     |        |
| 019  | 1           | %    | <b>In-Vehicle Camera <u>without</u> wireless downloading capability</b> |                     |        |
|      |             |      | <b>Manufacturer:</b>                                                    |                     |        |
|      |             |      | Pro-Vision                                                              | 8% Off List         | (AA)   |
|      |             |      | SafeFleet, L3                                                           | 5%                  | (AB)   |
|      |             |      | Digital Ally                                                            | 0%                  | (AC)   |
|      |             |      | Kustom Signals                                                          | 5%                  |        |
|      |             |      | Provision                                                               | 0%                  |        |
|      |             |      | Watchguard                                                              | 0%                  |        |
|      |             |      | Digital Alley                                                           | 0%                  | (AD)   |
|      |             |      | Watchguard, Getac, Digital Ally, Kustom Signals                         | 0%                  | (AF)   |

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| Item                                           | Approx. Qty | Unit | Description                                                                       | Percentage Discount | Vendor |
|------------------------------------------------|-------------|------|-----------------------------------------------------------------------------------|---------------------|--------|
| 019                                            | 1           | %    | <b>In-Vehicle Camera <u>without</u> wireless downloading capability Continued</b> |                     |        |
|                                                |             |      | <b>Manufacturer:</b>                                                              |                     |        |
|                                                |             |      | Axis                                                                              | 2%                  | (AG)   |
|                                                |             |      | Axon                                                                              | 2%                  |        |
|                                                |             |      | I-PRO                                                                             | 5%                  |        |
|                                                |             |      | Panasonic                                                                         | 2%                  |        |
|                                                |             |      | Samsung                                                                           | 2%                  |        |
|                                                |             |      | Visual Labs                                                                       | 2%                  |        |
|                                                |             |      | WatchGuard                                                                        | 2%                  |        |
|                                                |             |      | Wolfcom                                                                           | 2%                  |        |
|                                                |             |      | Coban Technologies                                                                | 0%                  | (AI)   |
|                                                |             |      | Digital Ally                                                                      | 0%                  |        |
|                                                |             |      | PRO Vision                                                                        | 0%                  |        |
|                                                |             |      | Watchguard                                                                        | 0%                  |        |
|                                                |             |      | Wolfcom                                                                           | 0%                  |        |
|                                                |             |      | Motorola Solutions M500 ICV Solution                                              | 20%                 | (AK)   |
|                                                |             |      | Motorola Solutions M500 ICV Solution                                              | 20%                 |        |
|                                                |             |      | Digital Ally, Pro-Vision, WatchGuard                                              | 0%                  | (AL)   |
|                                                |             |      | Digital Ally                                                                      | 0%                  | (AO)   |
|                                                |             |      | Pro-Vision                                                                        | 8% Off List         | (AQ)   |
| <b>Items for digital camera and equipment:</b> |             |      |                                                                                   |                     |        |
| 020                                            | 1           | %    | <b>Body Camera (With or <u>With-Out</u> wireless downloading capability)</b>      |                     |        |
|                                                |             |      | <b>Manufacturer:</b>                                                              |                     |        |
|                                                |             |      | Pro-Vision                                                                        | 8% Off List         | (AA)   |
|                                                |             |      | SafeFleet, L3                                                                     | 5%                  | (AB)   |
|                                                |             |      | Digital Ally                                                                      | 0%                  | (AC)   |
|                                                |             |      | Kustom Signals                                                                    | 5%                  |        |
|                                                |             |      | Provision                                                                         | 0%                  |        |
|                                                |             |      | Watchguard                                                                        | 0%                  |        |
|                                                |             |      | Digital Alley                                                                     | 0%                  | (AD)   |
|                                                |             |      | Watchguard, Getac, Digital Ally, Kustom Signals                                   | 0%                  | (AF)   |



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| Item | Approx. Qty | Unit | Description                                                                                                                                                                                                              | Percentage Discount | Vendor |
|------|-------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 020  | 1           | %    | <b>Body Camera (with or without wireless downloading capability)</b><br><b>Manufacturer:</b>                                                                                                                             |                     |        |
|      |             |      | Axis                                                                                                                                                                                                                     | 2%                  | (AG)   |
|      |             |      | Axon                                                                                                                                                                                                                     | 2%                  |        |
|      |             |      | I-PRO                                                                                                                                                                                                                    | 5%                  |        |
|      |             |      | Panasonic                                                                                                                                                                                                                | 2%                  |        |
|      |             |      | Samsung                                                                                                                                                                                                                  | 2%                  |        |
|      |             |      | Visual Labs                                                                                                                                                                                                              | 2%                  |        |
|      |             |      | WatchGuard                                                                                                                                                                                                               | 2%                  |        |
|      |             |      | Wolfcom                                                                                                                                                                                                                  | 2%                  |        |
|      |             |      | PRO Vision                                                                                                                                                                                                               | 0%                  | (AI)   |
|      |             |      | Digital Ally                                                                                                                                                                                                             | 0%                  |        |
|      |             |      | Watchguard                                                                                                                                                                                                               | 0%                  |        |
|      |             |      | Coban Technologies                                                                                                                                                                                                       | 0%                  |        |
|      |             |      | Motorola Solutions V300 Wifi/Bluetooth Body Camera                                                                                                                                                                       | 20%                 | (AK)   |
|      |             |      | Motorola Solutions Vista XLT 2-Piece Body Camera                                                                                                                                                                         | 20%                 |        |
|      |             |      | Motorola Solutions Vista Wifi Body Camera                                                                                                                                                                                | 20%                 |        |
|      |             |      | Digital Ally, Pro-Vision, WatchGuard                                                                                                                                                                                     | 0%                  | (AL)   |
|      |             |      | WatchGuard                                                                                                                                                                                                               | 0%                  | (AO)   |
|      |             |      | Pro-Vision                                                                                                                                                                                                               | 8% Off List         | (AQ)   |
|      |             |      | <b><u>Items for digital camera and equipment:</u></b>                                                                                                                                                                    |                     |        |
| 021  | 1           | %    | <b>Discount off most current catalog for parts and accessories, discount is for related cameras and equipment as described above</b>                                                                                     |                     |        |
|      |             |      | 10-8 Video : <a href="http://www.10-8video.com">www.10-8video.com</a>                                                                                                                                                    | 10% Off List        | (AA)   |
|      |             |      | Digital Ally : <a href="http://www.digitalallyinc.com">www.digitalallyinc.com</a>                                                                                                                                        | 5% Off List         |        |
|      |             |      | Provision                                                                                                                                                                                                                | 8%                  |        |
|      |             |      | WatchGuard/Motorola : <a href="http://www.motorolasolutions.com/en_us/video-security-access-control/in-car-videosystems.html">www.motorolasolutions.com/en_us/video-security-access-control/in-car-videosystems.html</a> | 0% Off List         |        |
|      |             |      |                                                                                                                                                                                                                          | 5%                  | (AB)   |
|      |             |      | Digital Ally                                                                                                                                                                                                             | 0%                  | (AC)   |
|      |             |      | Kustom Signals                                                                                                                                                                                                           | 5%                  |        |
|      |             |      | Provision                                                                                                                                                                                                                | 0%                  |        |
|      |             |      | Watchguard                                                                                                                                                                                                               | 0%                  |        |

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| Item       | Approx. Qty | Unit          | Description                                                                                                                                                                                                                | Percentage Discount | Vendor |
|------------|-------------|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| <b>021</b> | <b>1</b>    | <b>%</b>      | <b>Discount off most current catalog for parts and accessories, discount is for related cameras and equipment as described above: continued</b>                                                                            |                     |        |
|            |             |               | Axis                                                                                                                                                                                                                       | 2%                  | (AG)   |
|            |             |               | Axon                                                                                                                                                                                                                       | 2%                  |        |
|            |             |               | I-PRO                                                                                                                                                                                                                      | 2%                  |        |
|            |             |               | Leonardo/ELSAG                                                                                                                                                                                                             | 2%                  |        |
|            |             |               | Other LPR Solutions                                                                                                                                                                                                        | 2%                  |        |
|            |             |               | Panasonic                                                                                                                                                                                                                  | 2%                  |        |
|            |             |               | Samsung                                                                                                                                                                                                                    | 2%                  |        |
|            |             |               | Visual Labs                                                                                                                                                                                                                | 2%                  |        |
|            |             |               | WatchGuard                                                                                                                                                                                                                 | 2%                  |        |
|            |             |               | Wolfcom                                                                                                                                                                                                                    | 2%                  |        |
|            |             |               |                                                                                                                                                                                                                            | 20%                 | (AK)   |
|            |             |               | Digital Ally, Pro-Vision, WatchGuard                                                                                                                                                                                       | 0%                  | (AL)   |
|            |             |               |                                                                                                                                                                                                                            | 8% Off List         | (AQ)   |
|            |             |               | 10-8 Video : <a href="http://www.10-8video.com">www.10-8video.com</a>                                                                                                                                                      | 10% Off List        |        |
|            |             |               | Digital Ally : <a href="http://www.digitalallyinc.com">www.digitalallyinc.com</a>                                                                                                                                          | 5% Off List         |        |
|            |             |               | WatchGuard/Motorola : <a href="http://www.motorolasolutions.com/en_us/video-security-access-control/in-car-video-systems.html">www.motorolasolutions.com/en_us/video-security-access-control/in-car-video-systems.html</a> | 0% Off List         |        |
|            |             |               | <b><u>Items for digital camera and equipment:</u></b>                                                                                                                                                                      | <b>Unit Price</b>   |        |
| <b>022</b> | <b>1</b>    | <b>Hourly</b> | <b>Hourly Labor rate for Installation and Repairs</b>                                                                                                                                                                      | \$ 100.00           | (AA)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 125.00           | (AB)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 95.00            | (AC)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 125.00           | (AD)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 115.00           | (AF)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 150.00           | (AG)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 110.00           | (AI)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 95.00            | (AL)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 95.00            | (AN)   |
|            |             |               |                                                                                                                                                                                                                            | \$ 125.00           | (AO)   |

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| Item                                                  | Approx Qty | Unit   | Description                                                                     | Percentage Discount | Vendor |
|-------------------------------------------------------|------------|--------|---------------------------------------------------------------------------------|---------------------|--------|
| 022                                                   | 1          | Hourly | Hourly Labor rate for Installation and Repairs (continued)                      | \$ 99.00            | (AQ)   |
|                                                       |            |        |                                                                                 | \$ 85.00            | (AR)   |
| <b><u>Items for digital camera and equipment:</u></b> |            |        |                                                                                 |                     |        |
| 023                                                   | 1          | %      | Discount off Software (Off most current Catalog Price List)                     |                     |        |
|                                                       |            |        |                                                                                 | 3%                  | (AB)   |
|                                                       |            |        | Digital Ally <a href="http://www.digitalallyinc.com">www.digitalallyinc.com</a> | 0%                  | (AL)   |
|                                                       |            |        | Pro-Vision <a href="http://www.provisionusa.com">www.provisionusa.com</a>       | 0%                  |        |
|                                                       |            |        | WatchGuard <a href="http://www.watchguardvideo.com">www.watchguardvideo.com</a> | 0%                  |        |
| <b><u>Items for digital camera and equipment:</u></b> |            |        |                                                                                 | <b>Unit Price</b>   |        |
| 024                                                   | 1          | Hourly | Support                                                                         | \$ 100.00           | (AA)   |
|                                                       |            |        |                                                                                 | \$ 150.00           | (AB)   |
|                                                       |            |        |                                                                                 | \$ 95.00            | (AC)   |
|                                                       |            |        |                                                                                 | \$ 300.00           | (AD)   |
|                                                       |            |        |                                                                                 | \$ 115.00           | (AF)   |
|                                                       |            |        |                                                                                 | \$ 300.00           | (AG)   |
|                                                       |            |        |                                                                                 | \$ 110.00           | (AI)   |
|                                                       |            |        | Support: On-Site Support by NMEP                                                | \$ 125.00           | (AL)   |
|                                                       |            |        | Support: Questions in shop or by Phone                                          | N/C                 |        |
|                                                       |            |        |                                                                                 | \$ 125.00           | (AO)   |
|                                                       |            |        |                                                                                 | \$ 99.00            | (AQ)   |
| <b><u>Items for digital camera and equipment:</u></b> |            |        |                                                                                 |                     |        |
| 025                                                   | 1          | Hourly | Maintenance of the in-car camera and equipment                                  | \$ 100.00           | (AA)   |
|                                                       |            |        |                                                                                 | \$ 125.00           | (AB)   |
|                                                       |            |        |                                                                                 | \$ 95.00            | (AC)   |
|                                                       |            |        |                                                                                 | \$ 500.00           | (AD)   |
|                                                       |            |        |                                                                                 | \$ 115.00           | (AF)   |

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| Item                                           | Approx Qty | Unit   | Description                                                                                                                                   | Percentage Discount | Vendor |
|------------------------------------------------|------------|--------|-----------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 025                                            | 1          | Hourly | Maintenance of the in-car camera and equipment (continued)                                                                                    |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 300.00           | (AG)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 110.00           | (AI)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 95.00            | (AL)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 95.00            | (AN)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 125.00           | (AO)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 99.00            | (AQ)   |
| <b>Items for digital camera and equipment:</b> |            |        |                                                                                                                                               |                     |        |
| 026                                            | 1          | Each   | Additional warranty package                                                                                                                   | Unit Price          |        |
|                                                |            |        | Additional warranty package                                                                                                                   | \$ 6,500.00         | (AD)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        | Additional warranty package                                                                                                                   | \$ 500.00           | (AG)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 500.00           | (AI)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        | Additional warranty package: M500 ICV year 1                                                                                                  | Included            | (AK)   |
|                                                |            |        | Additional warranty package: M500 ICV year 2                                                                                                  | \$ 115.00           |        |
|                                                |            |        | Additional warranty package: M500 ICV year 3                                                                                                  | \$ 230.00           |        |
|                                                |            |        | Additional warranty package: M500 ICV year 4                                                                                                  | \$ 370.00           |        |
|                                                |            |        | Additional warranty package: M500 ICV year 5                                                                                                  | \$ 500.00           |        |
|                                                |            |        | Additional warranty package: 4RE ICV Year 1                                                                                                   | Included            |        |
|                                                |            |        | Additional warranty package: 4RE ICV Year 2                                                                                                   | \$ 100.00           |        |
|                                                |            |        | Additional warranty package: 4RE ICV Year 3                                                                                                   | \$ 200.00           |        |
|                                                |            |        | Additional warranty package: 4RE ICV Year 4                                                                                                   | \$ 325.00           |        |
|                                                |            |        | Additional warranty package: 4RE ICV Year 5                                                                                                   | \$ 450.00           |        |
|                                                |            |        | Additional warranty package: Vista 3 year No-Fault Warranty                                                                                   | \$ 380.00           |        |
|                                                |            |        | Additional warranty package: V300 3 Year No-Fault Warranty                                                                                    | \$ 450.00           |        |
|                                                |            |        | Additional warranty package: V300 Year 4 (Requires No-Fault Warranty)                                                                         | \$ 180.00           |        |
|                                                |            |        | Additional warranty package: V300 Year 5 (Requires No-Fault Warranty)                                                                         | \$ 235.00           |        |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 600.00           | (AO)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | \$ 500.00           | (AP)   |
| <b>Items for decals and wraps:</b>             |            |        |                                                                                                                                               | Percentage Discount |        |
| 027                                            | 1          | %      | Roof vehicle wrap: 3m IJ 1800CV3 – premium 2mil semi-gloss white vinyl film with air egress pressure sensitive adhesive or equivalent product |                     |        |
|                                                |            |        |                                                                                                                                               | 3%                  | (AB)   |
|                                                |            |        |                                                                                                                                               |                     |        |
|                                                |            |        |                                                                                                                                               | 40%                 | (AF)   |

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| Item                               | Approx. Qty | Unit | Description                                                                                                                                                                                                                                             | Percentage Discount | Vendor |
|------------------------------------|-------------|------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 027                                | 1           | %    | Roof vehicle wrap: 3m IJ 1800CV3 continued                                                                                                                                                                                                              | 2%                  | (AG)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 10%                 | (AL)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 10%                 | (AR)   |
| <b>Items for decals and wraps:</b> |             |      |                                                                                                                                                                                                                                                         |                     |        |
| 028                                | 1           | %    | A & B pillars vehicle wrap: 3M IJ 180CV3 – premium 2mil semi-gloss white vinyl film with air egress pressure sensitive adhesive or equivalent product                                                                                                   |                     |        |
|                                    |             |      |                                                                                                                                                                                                                                                         | 3%                  | (AB)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 40%                 | (AF)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 2%                  | (AG)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 10%                 | (AL)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 10%                 | (AR)   |
| <b>Items for decals and wraps:</b> |             |      |                                                                                                                                                                                                                                                         |                     |        |
| 029                                | 1           | %    | Badges, decals – Print, laminate and contour cut: 3M680CR – premium 7mil white reflective printable vinyl with 3M8518 2mil cast gloss over-laminate or equivalent product, must meet ASTM D 4956-11A, Type 1 and NFPA 1901. 2 per unit, 16.25” x 11.63” |                     |        |
|                                    |             |      |                                                                                                                                                                                                                                                         | 3%                  | (AB)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 40%                 | (AF)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 2%                  | (AG)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 10%                 | (AL)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 10%                 | (AR)   |
| <b>Items for decals and wraps:</b> |             |      |                                                                                                                                                                                                                                                         |                     |        |
| 030                                | 1           | Sets | Stripes, machine cut: 3M680CR – premium 7mil white reflective vinyl or equivalent product, must meet ASTM D 4956-11A Type 1 and NFPA 1901. 2 sets per unit, 2.25” x 60”                                                                                 |                     |        |
|                                    |             |      |                                                                                                                                                                                                                                                         | 3%                  | (AB)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 40%                 | (AF)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 2%                  | (AG)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 10%                 | (AL)   |
|                                    |             |      |                                                                                                                                                                                                                                                         | 10%                 | (AR)   |

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| Item                                      | Approx. Qty | Unit   | Description                                                                                                                                                                      | Percentage Discount | Vendor |
|-------------------------------------------|-------------|--------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| <b><u>Items for decals and wraps:</u></b> |             |        |                                                                                                                                                                                  |                     |        |
| 031                                       | 1           | Sets   | Lettering, machine cut: 3.3" tall Caps, Nikalite 48010P – 4.3mil premium engineering grade retro reflective vinyl or equivalent product, 3 sets of 11 letters per unit           |                     |        |
|                                           |             |        |                                                                                                                                                                                  | 3%                  | (AB)   |
|                                           |             |        |                                                                                                                                                                                  | 40%                 | (AF)   |
|                                           |             |        |                                                                                                                                                                                  | 2%                  | (AG)   |
|                                           |             |        |                                                                                                                                                                                  | 10%                 | (AL)   |
|                                           |             |        |                                                                                                                                                                                  | 10%                 | (AR)   |
| <b><u>Items for decals and wraps:</u></b> |             |        |                                                                                                                                                                                  |                     |        |
| 032                                       | 1           | Sets   | Lettering, machine cut: 3.3" tall Caps, Nikalite 48010P – 4.3mil premium engineering grade retro reflective vinyl or equivalent product, 3 sets of more than 11 letters per unit |                     |        |
|                                           |             |        |                                                                                                                                                                                  | 3%                  | (AB)   |
|                                           |             |        |                                                                                                                                                                                  | 40%                 | (AF)   |
|                                           |             |        |                                                                                                                                                                                  | 2%                  | (AG)   |
|                                           |             |        |                                                                                                                                                                                  | 10%                 | (AL)   |
|                                           |             |        |                                                                                                                                                                                  | 10%                 | (AR)   |
| <b><u>Items for decals and wraps:</u></b> |             |        |                                                                                                                                                                                  |                     |        |
| 033                                       | 1           | Hourly | Design services: Includes all services regarding design, setup, proofing and editing of existing designs                                                                         | Unit Price          |        |
|                                           |             |        |                                                                                                                                                                                  | \$ 100.00           | (AA)   |
|                                           |             |        |                                                                                                                                                                                  | \$ 250.00           | (AB)   |
|                                           |             |        |                                                                                                                                                                                  | \$ 95.00            | (AC)   |
|                                           |             |        |                                                                                                                                                                                  | \$ 200.00           | (AD)   |
|                                           |             |        |                                                                                                                                                                                  | \$ 92.00            | (AF)   |
|                                           |             |        |                                                                                                                                                                                  | \$ 150.00           | (AG)   |
|                                           |             |        |                                                                                                                                                                                  | \$ 110.00           | (AI)   |
|                                           |             |        |                                                                                                                                                                                  | \$ 100.00           | (AL)   |

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| Item                               | Approx. Qty | Unit   | Description                                                                                                                                      | Unit Price                 | Vendor |
|------------------------------------|-------------|--------|--------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------|--------|
| 033                                | 1           | Hourly | Design services: continued                                                                                                                       | \$ 70.00                   | (AM)   |
|                                    |             |        |                                                                                                                                                  | \$ 125.00                  | (AO)   |
|                                    |             |        |                                                                                                                                                  | \$ 75.00                   | (AP)   |
|                                    |             |        |                                                                                                                                                  | \$ 99.00                   | (AQ)   |
|                                    |             |        |                                                                                                                                                  | \$ 100.00                  | (AR)   |
| <b>Items for decals and wraps:</b> |             |        |                                                                                                                                                  |                            |        |
| 034                                | 1           | Hourly | Installation and vehicle prep services: includes all labor relating to prepping and installation of wraps and decals on law enforcement vehicles |                            |        |
|                                    |             |        |                                                                                                                                                  | \$ 100.00                  | (AA)   |
|                                    |             |        |                                                                                                                                                  | \$ 150.00                  | (AB)   |
|                                    |             |        |                                                                                                                                                  | \$ 95.00                   | (AC)   |
|                                    |             |        |                                                                                                                                                  | \$ 175.00                  | (AD)   |
|                                    |             |        |                                                                                                                                                  | \$ 92.00                   | (AF)   |
|                                    |             |        |                                                                                                                                                  | \$ 150.00                  | (AG)   |
|                                    |             |        |                                                                                                                                                  | \$ 110.00                  | (AI)   |
|                                    |             |        |                                                                                                                                                  | \$ 100.00                  | (AL)   |
|                                    |             |        |                                                                                                                                                  | \$ 70.00                   | (AM)   |
|                                    |             |        |                                                                                                                                                  | \$ 125.00                  | (AO)   |
|                                    |             |        |                                                                                                                                                  | \$ 25.00                   | (AP)   |
|                                    |             |        |                                                                                                                                                  | \$ 99.00                   | (AQ)   |
|                                    |             |        |                                                                                                                                                  | \$ 85.00                   | (AR)   |
| <b>Items for decals and wraps:</b> |             |        |                                                                                                                                                  |                            |        |
|                                    |             |        |                                                                                                                                                  | <b>Percentage Discount</b> |        |
| 035                                | 1           | %      | License Plate: front, specialty team identification plate                                                                                        | 3%                         | (AB)   |
|                                    |             |        |                                                                                                                                                  | 40%                        | (AF)   |
|                                    |             |        |                                                                                                                                                  | 2%                         | (AG)   |

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| Item                                      | Approx.<br>Qty | Unit | Description                                                                                                                                                                                                                                     | Percentage<br>Discount | Vendor |
|-------------------------------------------|----------------|------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------|--------|
| <b><u>Items for decals and wraps:</u></b> |                |      |                                                                                                                                                                                                                                                 |                        |        |
| 036                                       | 1              | %    | Discount off most current parts list for all other related services not included in the specification. Discount only applies to services relating to wraps and decals.                                                                          |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 5%                     | (AA)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 3%                     | (AB)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 5%                     | (AD)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 40%                    | (AF)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 2%                     | (AG)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 10%                    | (AL)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 10%                    | (AM)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 5%                     | (AQ)   |
| <b><u>Items for decals and wraps:</u></b> |                |      |                                                                                                                                                                                                                                                 |                        |        |
| 037                                       | 1              | %    | Discount off most current parts list for all other related material not included in the specifications. Discount only applies to material relating to wraps and decals. (include all manufacturers and their discounts)<br><b>Manufacturer:</b> |                        |        |
|                                           |                |      | 3M                                                                                                                                                                                                                                              | 5%                     | (AA)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      | any make and model agency requests                                                                                                                                                                                                              | 3%                     | (AB)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 5%                     | (AD)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 40%                    | (AF)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 2%                     | (AG)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 10%                    | (AL)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 10%                    | (AM)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 5%                     | (AQ)   |
| <b><u>Items for decals and wraps:</u></b> |                |      |                                                                                                                                                                                                                                                 |                        |        |
| 038                                       | 1              | %    | Discount off most current parts list price:                                                                                                                                                                                                     | 10%                    | (AA)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      |                                                                                                                                                                                                                                                 | 3%                     | (AB)   |
|                                           |                |      |                                                                                                                                                                                                                                                 |                        |        |
|                                           |                |      | 911 Circuits                                                                                                                                                                                                                                    | 10%                    | (AC)   |
|                                           |                |      | American Aluminum                                                                                                                                                                                                                               | 5%                     |        |



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|------|-------------|------|-----------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| 038  | 1           | %    | <b><u>Items for decals and wraps:</u></b><br><b>Discount off most current parts list price: continued</b> |                     |                   |
|      |             |      | Angel Armor                                                                                               | 0%                  | (AC)<br>continued |
|      |             |      | Antenna Kit                                                                                               | 10%                 |                   |
|      |             |      | Brookings Industries                                                                                      | 20%                 |                   |
|      |             |      | Code 3                                                                                                    | 5%                  |                   |
|      |             |      | Decked                                                                                                    | 5%                  |                   |
|      |             |      | Federal Signal                                                                                            | 20%                 |                   |
|      |             |      | Feniex                                                                                                    | 5%                  |                   |
|      |             |      | Gamber Johnson                                                                                            | 5%                  |                   |
|      |             |      | Havis                                                                                                     | 20%                 |                   |
|      |             |      | JottoDesk                                                                                                 | 20%                 |                   |
|      |             |      | Kustom Signals                                                                                            | 5%                  |                   |
|      |             |      | OPS                                                                                                       | 5%                  |                   |
|      |             |      | Patrol Power                                                                                              | 0%                  |                   |
|      |             |      | PlastixPlus                                                                                               | 5%                  |                   |
|      |             |      | Progard                                                                                                   | 5%                  |                   |
|      |             |      | Ranch Hand                                                                                                | 5%                  |                   |
|      |             |      | Setina                                                                                                    | 10%                 |                   |
|      |             |      | Soundoff                                                                                                  | 5%                  |                   |
|      |             |      | Speedtech                                                                                                 | 5%                  |                   |
|      |             |      | Stalker                                                                                                   | 5%                  |                   |
|      |             |      | Tigertough                                                                                                | 5%                  |                   |
|      |             |      | Troy                                                                                                      | 5%                  |                   |
|      |             |      | Westin                                                                                                    | 10%                 |                   |
|      |             |      | Whelen                                                                                                    | 20%                 |                   |
|      |             |      |                                                                                                           | 5%                  | (AD)              |
|      |             |      | www.danasafetysupply.com                                                                                  | 10%                 | (AE)              |
|      |             |      |                                                                                                           | 40%                 | (AF)              |
|      |             |      |                                                                                                           | 2%                  | (AG)              |
|      |             |      | 3M                                                                                                        | 0%                  | (AI)              |
|      |             |      | American Aluminum                                                                                         | 0%                  |                   |
|      |             |      | Avery                                                                                                     | 0%                  |                   |
|      |             |      | AWS                                                                                                       | 0%                  |                   |
|      |             |      | Bak                                                                                                       | 0%                  |                   |
|      |             |      | Brooking                                                                                                  | 0%                  |                   |
|      |             |      | Decked                                                                                                    | 0%                  |                   |
|      |             |      | DEE Zee                                                                                                   | 0%                  |                   |
|      |             |      | DEI                                                                                                       | 0%                  |                   |
|      |             |      | Federal Signal                                                                                            | 0%                  |                   |
|      |             |      | Go Rhino                                                                                                  | 0%                  |                   |
|      |             |      | Havis                                                                                                     | 0%                  |                   |
|      |             |      | Iron Cross                                                                                                | 0%                  |                   |

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| Item | Approx.<br>Qty | Unit | Description                                                                                 | Percentage<br>Discount | Vendor            |
|------|----------------|------|---------------------------------------------------------------------------------------------|------------------------|-------------------|
| 038  | 1              | %    | <b>Items for decals and wraps:<br/>Discount off most current parts list price continued</b> |                        |                   |
|      |                |      | Phoenix Lighting                                                                            | 0%                     | (AI)<br>continued |
|      |                |      | Pro Guard                                                                                   | 0%                     |                   |
|      |                |      | Ram Products                                                                                | 0%                     |                   |
|      |                |      | Ranch Hand                                                                                  | 0%                     |                   |
|      |                |      | Rough Country                                                                               | 0%                     |                   |
|      |                |      | Smitty Bilt                                                                                 | 0%                     |                   |
|      |                |      | Sound Off                                                                                   | 0%                     |                   |
|      |                |      | Steel Craft                                                                                 | 0%                     |                   |
|      |                |      | Thunder Struck                                                                              | 0%                     |                   |
|      |                |      | Truck Vault                                                                                 | 0%                     |                   |
|      |                |      | Warn                                                                                        | 0%                     |                   |
|      |                |      | Whelen                                                                                      | 0%                     |                   |
|      |                |      |                                                                                             |                        |                   |
|      |                |      |                                                                                             | 10%                    | (AM)              |
|      |                |      |                                                                                             |                        |                   |
|      |                |      | 3M                                                                                          | 0%                     | (AO)              |
|      |                |      | American Aluminum                                                                           | 0%                     |                   |
|      |                |      | Avery                                                                                       | 0%                     |                   |
|      |                |      | BAK                                                                                         | 0%                     |                   |
|      |                |      | Compustar                                                                                   | 0%                     |                   |
|      |                |      | Decked                                                                                      | 0%                     |                   |
|      |                |      | DEE ZEE                                                                                     | 0%                     |                   |
|      |                |      | DEI                                                                                         | 0%                     |                   |
|      |                |      | Estes AWS                                                                                   | 0%                     |                   |
|      |                |      | Federal Signal                                                                              | 5%                     |                   |
|      |                |      | Go Rhino                                                                                    | 0%                     |                   |
|      |                |      | Havis                                                                                       | 5%                     |                   |
|      |                |      | Iron Bull                                                                                   | 0%                     |                   |
|      |                |      | Iron Cross                                                                                  | 0%                     |                   |
|      |                |      | Jotto                                                                                       | 5%                     |                   |
|      |                |      | Pro Gard                                                                                    | 0%                     |                   |
|      |                |      | Ram Products                                                                                | 0%                     |                   |
|      |                |      | Ranch Hand                                                                                  | 0%                     |                   |
|      |                |      | Rough Country                                                                               | 0%                     |                   |
|      |                |      | Setina                                                                                      | 5%                     |                   |
|      |                |      | Smittybilt                                                                                  | 0%                     |                   |
|      |                |      | Soundoff                                                                                    | 5%                     |                   |
|      |                |      | Steelcraft                                                                                  | 0%                     |                   |
|      |                |      | Thunder struck                                                                              | 0%                     |                   |
|      |                |      | Truckvault                                                                                  | 0%                     |                   |
|      |                |      | Warn                                                                                        | 0%                     |                   |
|      |                |      | Westin                                                                                      | 5%                     |                   |
|      |                |      |                                                                                             |                        |                   |
|      |                |      |                                                                                             | 10%                    | (AQ)              |

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| Item                    | Approx.<br>Qty | Unit     | Description                                                                  | Percentage<br>Discount | Vendor |
|-------------------------|----------------|----------|------------------------------------------------------------------------------|------------------------|--------|
| <b><u>Push Bar:</u></b> |                |          |                                                                              |                        |        |
| <b>039</b>              | <b>1</b>       | <b>%</b> | <b>Push Bar:</b>                                                             |                        |        |
|                         |                |          | Sedan:                                                                       |                        |        |
|                         |                |          | SUV Mid-Size:                                                                |                        |        |
|                         |                |          | SUV Full-Size:                                                               |                        |        |
|                         |                |          | Pickup:                                                                      |                        |        |
|                         |                |          |                                                                              |                        |        |
|                         |                |          | Westin Elite                                                                 | 35%                    | (AA)   |
|                         |                |          | Westin Elite or Elite XD                                                     | 35%                    |        |
|                         |                |          | Westin Elite, Elite XD or HDX                                                | 35%                    |        |
|                         |                |          |                                                                              |                        |        |
|                         |                |          |                                                                              | 5%                     | (AB)   |
|                         |                |          |                                                                              |                        |        |
|                         |                |          | Gamber Johnson                                                               | 5%                     | (AC)   |
|                         |                |          | Go Rhino                                                                     | 5%                     |        |
|                         |                |          | JottoDesk                                                                    | 20%                    |        |
|                         |                |          | Ranch Hand                                                                   | 5%                     |        |
|                         |                |          | Setina                                                                       | 10%                    |        |
|                         |                |          | Westin                                                                       | 10%                    |        |
|                         |                |          |                                                                              |                        |        |
|                         |                |          |                                                                              | 5%                     | (AD)   |
|                         |                |          |                                                                              |                        |        |
|                         |                |          | Setina                                                                       | 29%                    | (AE)   |
|                         |                |          |                                                                              |                        |        |
|                         |                |          | Westin, Setina, See Pages 67-69 for Discount off parts catalog or list price | 20%                    | (AF)   |
|                         |                |          |                                                                              |                        |        |
|                         |                |          |                                                                              | 5%                     | (AG)   |
|                         |                |          |                                                                              |                        |        |
|                         |                |          |                                                                              | 35%                    | (AH)   |
|                         |                |          |                                                                              |                        |        |
|                         |                |          | Dodge Charger, SETINA, BK0532CGR15                                           | 15%                    | (AL)   |
|                         |                |          | PI Explorer, SETINA, BK0534ITU20                                             | 15%                    |        |
|                         |                |          | Tahoe, SETINA, BK0534TAH21                                                   | 15%                    |        |
|                         |                |          | Ford F-150, SETINA, BK0534FDT21F150                                          | 15%                    |        |
|                         |                |          |                                                                              |                        |        |
|                         |                |          |                                                                              | 15%                    | (AN)   |
|                         |                |          |                                                                              |                        |        |
|                         |                |          | Westin Elite                                                                 | 35%                    | (AQ)   |
|                         |                |          | Westin Elite or Elite XD                                                     | 35%                    |        |
|                         |                |          | Westin Elite or Elite XD                                                     | 35%                    |        |
|                         |                |          | Westin Elite, Elite XD or HDX                                                | 35%                    |        |
|                         |                |          |                                                                              |                        |        |
|                         |                |          | Pro-gard Products Current List Price Discount                                | 15%                    | (AR)   |

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| Item                    | Approx.<br>Qty | Unit     | Description                                                                                                    | Percentage<br>Discount | Vendor |
|-------------------------|----------------|----------|----------------------------------------------------------------------------------------------------------------|------------------------|--------|
| <b><u>Push Bar:</u></b> |                |          |                                                                                                                |                        |        |
| <b>040</b>              | <b>1</b>       | <b>%</b> | <b>Heavy Duty Push Bar, to extend to both front corners of vehicle to prevent damage during a PIT maneuver</b> |                        |        |
|                         |                |          | Sedan:                                                                                                         |                        |        |
|                         |                |          | SUV Mid-Size:                                                                                                  |                        |        |
|                         |                |          | SUV Full Size:                                                                                                 |                        |        |
|                         |                |          | Pickup:                                                                                                        |                        |        |
|                         |                |          | Westin Elite or Elite XD Pit Bars or Wing Wraps                                                                | 35%                    | (AA)   |
|                         |                |          |                                                                                                                | 5%                     | (AB)   |
|                         |                |          | Gamber Johnson                                                                                                 | 5%                     | (AC)   |
|                         |                |          | Go Rhino                                                                                                       | 5%                     |        |
|                         |                |          | JottoDesk                                                                                                      | 20%                    |        |
|                         |                |          | Ranch Hand                                                                                                     | 5%                     |        |
|                         |                |          | Setina                                                                                                         | 10%                    |        |
|                         |                |          | Westin                                                                                                         | 10%                    |        |
|                         |                |          |                                                                                                                | 5%                     | (AD)   |
|                         |                |          | Setina                                                                                                         | 29%                    | (AE)   |
|                         |                |          | Westin, Setina Mfg; See Pages 67-69 for Discount off parts catalog or list price                               | 20%                    | (AF)   |
|                         |                |          |                                                                                                                | 5%                     | (AG)   |
|                         |                |          |                                                                                                                | 35%                    | (AH)   |
|                         |                |          | Dodge Charger, Westin Push Bumper Elite, 36-2035 & Pit Bars 36-2035PB                                          | 30%                    | (AL)   |
|                         |                |          | PI Explorer, Westin Push Bumper Elite, 36-2125 & Pit Bars 36-2125PB                                            | 30%                    |        |
|                         |                |          | Tahoe, Westin Push Bumper Elite, 36-4045 & Pit Bars 36-4045PB                                                  | 30%                    |        |
|                         |                |          | Ford F-150, Westin Push Bumper EliteXD, 36-52065 & Pit Bars 36-56025PB                                         | 30%                    |        |
|                         |                |          |                                                                                                                | 15%                    | (AN)   |
|                         |                |          | Westin Elite or Elite XD Pit Bars or Wing Wraps                                                                | 35%                    | (AQ)   |
|                         |                |          | Go Rhino Public Safety Current List Price Discount                                                             | 15%                    | (AR)   |

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| Item             | Approx. Qty | Unit | Description                                                                                           | Percentage Discount | Vendor |
|------------------|-------------|------|-------------------------------------------------------------------------------------------------------|---------------------|--------|
| <b>Push Bar:</b> |             |      |                                                                                                       |                     |        |
| 041              | 1           | %    | Discount off most current parts catalog or list price for related accessories pertaining to push bars |                     |        |
|                  |             |      | B&W: www.bwtrailerhitches.com                                                                         | 10% Off List        | (AA)   |
|                  |             |      | Fab Fours: fabfours.com                                                                               | 5% Off List         |        |
|                  |             |      | Go Rhino: www.gorhino.com & publicsafety.gorhino.com                                                  | 5% Off List         |        |
|                  |             |      | Hammerhead Armor: www.hammerheadarmor.com                                                             | 5% Off List         |        |
|                  |             |      | Iron Bull Bumpers: www.ironbullbumpers.com                                                            | 0% Off List         |        |
|                  |             |      | Road Armor: roadarmor.com                                                                             | 10% Off List        |        |
|                  |             |      | Westin: www.westinautomotive.com & westinpublicsafety.com                                             | 35% Off List        |        |
|                  |             |      |                                                                                                       | 5%                  | (AB)   |
|                  |             |      | Gamber Johnson                                                                                        | 5%                  | (AC)   |
|                  |             |      | Go Rhino                                                                                              | 5%                  |        |
|                  |             |      | JottoDesk                                                                                             | 20%                 |        |
|                  |             |      | Ranch Hand                                                                                            | 5%                  |        |
|                  |             |      | Setina                                                                                                | 10%                 |        |
|                  |             |      | Westin                                                                                                | 10%                 |        |
|                  |             |      | Decked                                                                                                | 5%                  | (AD)   |
|                  |             |      | GoRyno                                                                                                | 5%                  |        |
|                  |             |      | Ranch Hand                                                                                            | 5%                  |        |
|                  |             |      | Setina                                                                                                | 10%                 |        |
|                  |             |      | Westin                                                                                                | 15%                 |        |
|                  |             |      | Winch                                                                                                 | 5%                  |        |
|                  |             |      | www.danasafetysupply.com                                                                              | 10%                 | (AE)   |
|                  |             |      |                                                                                                       | 20%                 | (AF)   |
|                  |             |      | Gamber Johnson                                                                                        | 5%                  | (AG)   |
|                  |             |      | Havis                                                                                                 | 2%                  |        |
|                  |             |      | Lehr                                                                                                  | 2%                  |        |
|                  |             |      | Mobile Mounts                                                                                         | 2%                  |        |
|                  |             |      | PMT                                                                                                   | 2%                  |        |
|                  |             |      | Premier                                                                                               | 2%                  |        |
|                  |             |      | Setina                                                                                                | 2%                  |        |
|                  |             |      | Troy                                                                                                  | 2%                  |        |
|                  |             |      |                                                                                                       | 35%                 | (AH)   |

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| Item | Approx. Qty | Unit | Description                                                                                                                                            | Percentage Discount | Vendor |
|------|-------------|------|--------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 041  |             |      | <b><u>Push Bar: Continued</u></b>                                                                                                                      |                     | (AI)   |
|      |             |      | DEE ZEE                                                                                                                                                | 0%                  |        |
|      |             |      | Federal Signal                                                                                                                                         | 0%                  |        |
|      |             |      | Go Rhino                                                                                                                                               | 0%                  |        |
|      |             |      | Havis                                                                                                                                                  | 0%                  |        |
|      |             |      | Iron Bull                                                                                                                                              | 0%                  |        |
|      |             |      | Jotto                                                                                                                                                  | 0%                  |        |
|      |             |      | Pro Gard                                                                                                                                               | 0%                  |        |
|      |             |      | Ram Products                                                                                                                                           | 0%                  |        |
|      |             |      | Ranch Hand                                                                                                                                             | 0%                  |        |
|      |             |      | Setina                                                                                                                                                 | 0%                  |        |
|      |             |      | Steel Craft                                                                                                                                            | 0%                  |        |
|      |             |      | Thunder Struck                                                                                                                                         | 0%                  |        |
|      |             |      | Warn                                                                                                                                                   | 0%                  |        |
|      |             |      | Westin                                                                                                                                                 | 0%                  |        |
|      |             |      | Go Industries <a href="http://www.goindustriesinc.com/product-category/law-enforcement/">www.goindustriesinc.com/product-category/law-enforcement/</a> | 20%                 | (AL)   |
|      |             |      | Progard <a href="http://www.pro-gard.com">www.pro-gard.com</a>                                                                                         | 15%                 |        |
|      |             |      | Setina <a href="http://www.setina.com">www.setina.com</a>                                                                                              | 15%                 |        |
|      |             |      | Troy <a href="http://www.troyproducts.com">www.troyproducts.com</a>                                                                                    | 20%                 |        |
|      |             |      | Westin <a href="mailto:westinpsd@westinautomotive.com">westinpsd@westinautomotive.com</a>                                                              | 30%                 |        |
|      |             |      |                                                                                                                                                        | 15%                 | (AN)   |
|      |             |      | DEE ZEE                                                                                                                                                | 0%                  | (AO)   |
|      |             |      | Federal Signal                                                                                                                                         | 5%                  |        |
|      |             |      | Go Rhino                                                                                                                                               | 5%                  |        |
|      |             |      | Havis                                                                                                                                                  | 5%                  |        |
|      |             |      | Iron Bull                                                                                                                                              | 0%                  |        |
|      |             |      | Iron Cross                                                                                                                                             | 0%                  |        |
|      |             |      | Jotto                                                                                                                                                  | 5%                  |        |
|      |             |      | Pro Gard                                                                                                                                               | 5%                  |        |
|      |             |      | Ram Products                                                                                                                                           | 0%                  |        |
|      |             |      | Ranch Hand                                                                                                                                             | 5%                  |        |
|      |             |      | Rough Country                                                                                                                                          | 0%                  |        |
|      |             |      | Setina                                                                                                                                                 | 5%                  |        |
|      |             |      | Smittybilt                                                                                                                                             | 0%                  |        |
|      |             |      | Steelcraft                                                                                                                                             | 0%                  |        |
|      |             |      | Thunder struck                                                                                                                                         | 0%                  |        |
|      |             |      | Warn                                                                                                                                                   | 0%                  |        |
|      |             |      | Westin                                                                                                                                                 | 5%                  |        |

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| Item       | Approx.<br>Qty | Unit          | Description                                                               | Percentage<br>Discount | Vendor |
|------------|----------------|---------------|---------------------------------------------------------------------------|------------------------|--------|
| <b>041</b> |                |               | <b><u>Push Bar: Continued</u></b>                                         |                        |        |
|            |                |               | B&W: www.bwtrailerhitches.com                                             | 10% Off List           | (AQ)   |
|            |                |               | Fab Fours: fabfours.com                                                   | 5% Off List            |        |
|            |                |               | Go Rhino: www.gorhino.com & publicsafety.gorhino.com                      | 5% Off List            |        |
|            |                |               | Hammerhead Armor: www.hammerheadarmor.com                                 | 5% Off List            |        |
|            |                |               | Iron Bull Bumpers: www.ironbullbumpers.com                                | 0% Off List            |        |
|            |                |               | Road Armor: roadarmor.com                                                 | 10% Off List           |        |
|            |                |               | Westin:                                                                   | 35% Off List           |        |
|            |                |               | See Page 70 for Discount Off Catalog List Prices                          |                        | (AR)   |
|            |                |               |                                                                           |                        |        |
|            |                |               | <b><u>Push Bar:</u></b>                                                   |                        |        |
| <b>042</b> | <b>1</b>       | <b>Hourly</b> | <b>Labor/repair &amp; installation cost per hour related to push bars</b> | <b>Unit Price</b>      |        |
|            |                |               |                                                                           | \$ 100.00              | (AA)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 125.00              | (AB)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 95.00               | (AC)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 125.00              | (AD)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 115.00              | (AF)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 150.00              | (AG)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 110.00              | (AI)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 95.00               | (AL)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 95.00               | (AN)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 125.00              | (AO)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 99.00               | (AQ)   |
|            |                |               |                                                                           |                        |        |
|            |                |               |                                                                           | \$ 85.00               | (AR)   |

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|------|-------------|------|-------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 043  | 1           | %    | <b>Discount off most current parts catalog or list price for related accessories pertaining to interior accessories</b> |                     |        |
|      |             |      | 911 Circuits: 911circuits.com                                                                                           | 10% Off List        | (AA)   |
|      |             |      | Tiger Tough: www.tigertough.com                                                                                         | 5% Off List         |        |
|      |             |      | AED One Stop Shop: www.aedonestopshop.com                                                                               | 0% Off List         |        |
|      |             |      | AEDEC: www.aedec.com                                                                                                    | 15% Off List        |        |
|      |             |      | American Aluminum: ezrideronline.com                                                                                    | 10% Off List        |        |
|      |             |      | Angel Armor: angelarmor.com                                                                                             | 40% Off List        |        |
|      |             |      | Canyon Coolers: https://canyoncoolers.com/                                                                              | 5% Off List         |        |
|      |             |      | Cobra: cobra.com                                                                                                        | 0% Off List         |        |
|      |             |      | Cover Craft: covercraft.com/us/en                                                                                       | 0% Off List         |        |
|      |             |      | Dash Designs: dashdesigns.com                                                                                           | 10% Off List        |        |
|      |             |      | DEI/VOXX: directed.com                                                                                                  | 10% Off List        |        |
|      |             |      | Egis Mobile: egismobile.com                                                                                             | 10% Off List        |        |
|      |             |      | Kenwood: www.kenwood.com                                                                                                | 10% Off List        |        |
|      |             |      | Kussmaul: kussmaul.com/index.php?route=common/home                                                                      | 10% Off List        |        |
|      |             |      | Kustom Signals: kustomsignals.com                                                                                       | 10% Off List        |        |
|      |             |      | Pendaliner: penda.com                                                                                                   | 5% Off List         |        |
|      |             |      | Pro-Gard: www.pro-gard.com                                                                                              | 15% Off List        |        |
|      |             |      | PTS: prisonertransportsystems.com                                                                                       | 15% Off List        |        |
|      |             |      | Santa Cruz: santacruzgunlocks.com                                                                                       | 20% Off List        |        |
|      |             |      | Setina: setina.com                                                                                                      | 15% Off List        |        |
|      |             |      | Stalker: stalkerradar.com                                                                                               | 5% Off List         |        |
|      |             |      | Tekonsha: tekonsha.com                                                                                                  | 10% Off List        |        |
|      |             |      | Truck Vault: www.truckvault.com                                                                                         | 10% Off List        |        |
|      |             |      | Tuffy Security Products: www.tuffyproducts.com                                                                          | 10% Off List        |        |
|      |             |      | WeatherGuard: www.weatherguard.com                                                                                      | 10% Off List        |        |
|      |             |      | WeatherTech: www.weathertech.com                                                                                        | 10% Off List        |        |
|      |             |      | Weboost: www.weboost.com                                                                                                | 5% Off List         |        |
|      |             |      | Weiser Solutions: thinkweiser.com                                                                                       | 25% Off List        |        |
|      |             |      | Window Tint                                                                                                             | 10% Off List        |        |
|      |             |      |                                                                                                                         | 5%                  | (AB)   |
|      |             |      | American Aluminum                                                                                                       | 5%                  | (AC)   |
|      |             |      | Angel Armor                                                                                                             | 5%                  |        |
|      |             |      | Gamber Johnson                                                                                                          | 5%                  |        |
|      |             |      | Go Rhino                                                                                                                | 5%                  |        |
|      |             |      | Havis                                                                                                                   | 20%                 |        |
|      |             |      | Innovative Products                                                                                                     | 5%                  |        |
|      |             |      | JottoDesk                                                                                                               | 20%                 |        |
|      |             |      | Setina                                                                                                                  | 10%                 |        |
|      |             |      | Streamlight                                                                                                             | 5%                  |        |
|      |             |      | Tigertough                                                                                                              | 5%                  |        |
|      |             |      | Troy                                                                                                                    | 5%                  |        |
|      |             |      | Westin                                                                                                                  | 10%                 |        |
|      |             |      | Window Tint                                                                                                             | 5%                  |        |



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| Item | Approx. Qty | Unit | Description                                                                                                                        | Percentage Discount | Vendor |
|------|-------------|------|------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 043  | 1           | %    | <b>Discount off most current parts catalog or list price for related accessories pertaining to interior accessories: Continued</b> |                     |        |
|      |             |      | Alarm & Remote Start Systems                                                                                                       | 5%                  | (AD)   |
|      |             |      | Angle Armor                                                                                                                        | 0%                  |        |
|      |             |      | Antenna Kit                                                                                                                        | 5%                  |        |
|      |             |      | Cell Booster                                                                                                                       | 5%                  |        |
|      |             |      | Gamber Johnson                                                                                                                     | 10%                 |        |
|      |             |      | GPS Vehicle Tracking                                                                                                               | 5%                  |        |
|      |             |      | Havis                                                                                                                              | 10%                 |        |
|      |             |      | Jotto                                                                                                                              | 10%                 |        |
|      |             |      | K9 Systems & Accessories                                                                                                           | 5%                  |        |
|      |             |      | Kenwood                                                                                                                            | 5%                  |        |
|      |             |      | Kustom Signal Radar                                                                                                                | 5%                  |        |
|      |             |      | OPS                                                                                                                                | 5%                  |        |
|      |             |      | Patrol Power                                                                                                                       | 5%                  |        |
|      |             |      | Pro-Gard                                                                                                                           | 5%                  |        |
|      |             |      | PTS                                                                                                                                | 5%                  |        |
|      |             |      | Setina                                                                                                                             | 5%                  |        |
|      |             |      | Speakers                                                                                                                           | 5%                  |        |
|      |             |      | Stalker Radar                                                                                                                      | 5%                  |        |
|      |             |      | Troy                                                                                                                               | 10%                 |        |
|      |             |      | Truck Vault                                                                                                                        | 5%                  |        |
|      |             |      | Westin                                                                                                                             | 15%                 |        |
|      |             |      | Window Tinting                                                                                                                     | 0%                  |        |
|      |             |      | www.danasafetysupply.com                                                                                                           | 10%                 | (AE)   |
|      |             |      | See Pages 67-69 for Discount off parts catalog or list price                                                                       |                     | (AF)   |
|      |             |      |                                                                                                                                    | 2%                  | (AG)   |
|      |             |      |                                                                                                                                    | 35%                 | (AH)   |
|      |             |      | DEE ZEE                                                                                                                            | 0%                  | (AI)   |
|      |             |      | Federal Signal                                                                                                                     | 0%                  |        |
|      |             |      | Go Rhino                                                                                                                           | 0%                  |        |
|      |             |      | Havis                                                                                                                              | 0%                  |        |
|      |             |      | Iron Bull                                                                                                                          | 0%                  |        |
|      |             |      | Jotto                                                                                                                              | 0%                  |        |
|      |             |      | Pro Gard                                                                                                                           | 0%                  |        |
|      |             |      | Ram Products                                                                                                                       | 0%                  |        |
|      |             |      | Ranch Hand                                                                                                                         | 0%                  |        |
|      |             |      | Rough Country                                                                                                                      | 0%                  |        |
|      |             |      | Setina                                                                                                                             | 0%                  |        |
|      |             |      | Smitybilt                                                                                                                          | 0%                  |        |
|      |             |      | Steel Craft                                                                                                                        | 0%                  |        |
|      |             |      | Thunder Struck                                                                                                                     | 0%                  |        |

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| Item | Approx. Qty | Unit | Description                                                                                                                                                                           | Percentage Discount | Vendor    |
|------|-------------|------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|-----------|
| 043  | 1           | %    | <b>Discount off most current parts catalog or list price for related accessories pertaining to interior accessories continued</b>                                                     |                     |           |
|      |             |      | Warn                                                                                                                                                                                  | 0%                  | (AI)      |
|      |             |      | Westin                                                                                                                                                                                | 0%                  | continued |
|      |             |      | American Aluminum, K-9, Prisoner Transport Parts & accessories, Etc. <a href="http://www.ezrideronline.com">www.ezrideronline.com</a>                                                 | 20%                 | (AL)      |
|      |             |      | CDW-G, Electronics, etc. <a href="https://www.cdwg.com/content/cdwg/en/home/state-and-local.html">https://www.cdwg.com/content/cdwg/en/home/state-and-local.html</a>                  | 10%                 |           |
|      |             |      | Havis Inc., K-9, Prisoner Transport Parts & accessories, Etc., <a href="http://www.havis.com">www.havis.com</a>                                                                       | 20%                 |           |
|      |             |      | Kustom Signal, Radar, accessories <a href="http://www.kustomsignals.com">www.kustomsignals.com</a>                                                                                    | 0%                  |           |
|      |             |      | MPH, Radar <a href="http://www.mphindustries.com">www.mphindustries.com</a>                                                                                                           | 7%                  |           |
|      |             |      | OPS - Easy Stack, Vaults, Storage solutions and accessories, <a href="http://www.opspublicsafety.com">www.opspublicsafety.com</a>                                                     | 15%                 |           |
|      |             |      | Ray Allen <a href="http://www.rayallen.com">www.rayallen.com</a>                                                                                                                      | 0%                  |           |
|      |             |      | Samlex America, Power inverters, Battery Chargers, etc. 20% <a href="http://www.samlexamerica.com">www.samlexamerica.com</a>                                                          | 20%                 |           |
|      |             |      | Secure Idle <a href="http://www.secure-idle.com">www.secure-idle.com</a>                                                                                                              | 0%                  |           |
|      |             |      | Streamlight, Flashlights and Accessories <a href="http://www.streamlight.com/ecatalog/2020FullLineCatalog/index.html">www.streamlight.com/ecatalog/2020FullLineCatalog/index.html</a> | 30%                 |           |
|      |             |      | Weiser, Gun Locks <a href="http://www.thinkweiser.com">www.thinkweiser.com</a>                                                                                                        | 30%                 |           |
|      |             |      |                                                                                                                                                                                       | 15%                 | (AN)      |
|      |             |      | 3M                                                                                                                                                                                    | 0%                  | (AO)      |
|      |             |      | American Aluminum                                                                                                                                                                     | 5%                  |           |
|      |             |      | Antenna Plus                                                                                                                                                                          | 0%                  |           |
|      |             |      | Arion                                                                                                                                                                                 | 0%                  |           |
|      |             |      | Avery                                                                                                                                                                                 | 0%                  |           |
|      |             |      | BAK                                                                                                                                                                                   | 0%                  |           |
|      |             |      | Briteline                                                                                                                                                                             | 0%                  |           |
|      |             |      | Brookings                                                                                                                                                                             | 5%                  |           |
|      |             |      | Code 3                                                                                                                                                                                | 0%                  |           |
|      |             |      | Compustar                                                                                                                                                                             | 0%                  |           |
|      |             |      | Cradle point                                                                                                                                                                          | 0%                  |           |
|      |             |      | Decked                                                                                                                                                                                | 0%                  |           |
|      |             |      | DEE ZEE                                                                                                                                                                               | 0%                  |           |
|      |             |      | DEI                                                                                                                                                                                   | 0%                  |           |
|      |             |      | EGIS                                                                                                                                                                                  | 5%                  |           |
|      |             |      | Estes AWS                                                                                                                                                                             | 5%                  |           |
|      |             |      | Federal Signal                                                                                                                                                                        | 5%                  |           |
|      |             |      | Feniex                                                                                                                                                                                | 0%                  |           |
|      |             |      | Go Light                                                                                                                                                                              | 0%                  |           |

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| Item | Approx. Qty | Unit | Description                                                                                                                        | Percentage Discount | Vendor            |
|------|-------------|------|------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| 043  | 1           | %    | <b>Discount off most current parts catalog or list price for related accessories pertaining to interior accessories: Continued</b> |                     |                   |
|      |             |      | Go Rhino                                                                                                                           | 0%                  | (AO)<br>continued |
|      |             |      | Harris                                                                                                                             | 0%                  |                   |
|      |             |      | Havis                                                                                                                              | 5%                  |                   |
|      |             |      | Iron Bull                                                                                                                          | 0%                  |                   |
|      |             |      | Iron Cross                                                                                                                         | 0%                  |                   |
|      |             |      | Jotto                                                                                                                              | 5%                  |                   |
|      |             |      | Kenwood                                                                                                                            | 0%                  |                   |
|      |             |      | Motorola                                                                                                                           | 0%                  |                   |
|      |             |      | Orafol                                                                                                                             | 0%                  |                   |
|      |             |      | Panorama Antennas                                                                                                                  | 0%                  |                   |
|      |             |      | Pelican                                                                                                                            | 0%                  |                   |
|      |             |      | Pro Gard                                                                                                                           | 0%                  |                   |
|      |             |      | Putco                                                                                                                              | 0%                  |                   |
|      |             |      | Ram Products                                                                                                                       | 0%                  |                   |
|      |             |      | Ranch Hand                                                                                                                         | 0%                  |                   |
|      |             |      | Rough Country                                                                                                                      | 0%                  |                   |
|      |             |      | Setina                                                                                                                             | 5%                  |                   |
|      |             |      | Sierra Wireless                                                                                                                    | 0%                  |                   |
|      |             |      | Smittybilt                                                                                                                         | 0%                  |                   |
|      |             |      | Soundoff                                                                                                                           | 5%                  |                   |
|      |             |      | Speedtech lights                                                                                                                   | 0%                  |                   |
|      |             |      | Steelcraft                                                                                                                         | 0%                  |                   |
|      |             |      | Streamlight                                                                                                                        | 0%                  |                   |
|      |             |      | Thunder struck                                                                                                                     | 0%                  |                   |
|      |             |      | Truckvault                                                                                                                         | 0%                  |                   |
|      |             |      | Unity                                                                                                                              | 0%                  |                   |
|      |             |      | Viking                                                                                                                             | 0%                  |                   |
|      |             |      | Warn                                                                                                                               | 0%                  |                   |
|      |             |      | Westin                                                                                                                             | 5%                  |                   |
|      |             |      | Whelen                                                                                                                             | 0%                  |                   |
|      |             |      | 911 Circuits: 911circuits.com                                                                                                      | 10% Off List        | (AQ)              |
|      |             |      | AED One Stop Shop: www.aedonestopshop.com                                                                                          | 2% Off List         |                   |
|      |             |      | AEDEC: www.aedec.com                                                                                                               | 15% Off List        |                   |
|      |             |      | American Aluminum: ezrideronline.com                                                                                               | 10% Off List        |                   |
|      |             |      | Angel Armor: angelarmor.com                                                                                                        | 40% Off List        |                   |
|      |             |      | Canyon Coolers: https://canyoncoolers.com/                                                                                         | 5% Off List         |                   |
|      |             |      | Cobra: cobra.com                                                                                                                   | 0% Off List         |                   |
|      |             |      | Cover Craft: covercraft.com/us/en                                                                                                  | 0% Off List         |                   |
|      |             |      | Dash Designs: dashdesigns.com                                                                                                      | 10% Off List        |                   |
|      |             |      | DEI/VOXX: directed.com                                                                                                             | 10% Off List        |                   |
|      |             |      | Egis Mobile: egismobile.com                                                                                                        | 10% Off List        |                   |
|      |             |      | Kenwood: www.kenwood.com                                                                                                           | 10% Off List        |                   |
|      |             |      | Kussmaul: kussmaul.com/index.php?route=common/home                                                                                 | 10% Off List        |                   |

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|------|-------------|--------|------------------------------------------------------------------------------------------------------------------------------------|---------------------|-------------------|
| 043  | 1           | %      | <b>Discount off most current parts catalog or list price for related accessories pertaining to interior accessories: Continued</b> |                     |                   |
|      |             |        | Kustom Signals: kustomsignals.com                                                                                                  | 10% Off List        | (AQ)<br>continued |
|      |             |        | Mobileye: <a href="https://www.mobileye.com/">https://www.mobileye.com/</a>                                                        | 0% Off List         |                   |
|      |             |        | Pendaliner: penda.com                                                                                                              | 5% Off List         |                   |
|      |             |        | Pro-Gard: <a href="http://www.pro-gard.com">www.pro-gard.com</a>                                                                   | 15% Off List        |                   |
|      |             |        | PTS: <a href="http://prisonertransportsystems.com">prisonertransportsystems.com</a>                                                | 15% Off List        |                   |
|      |             |        | Santa Cruz: <a href="http://santacruzgunlocks.com">santacruzgunlocks.com</a>                                                       | 20% Off List        |                   |
|      |             |        | Setina: setina.com                                                                                                                 | 15% Off List        |                   |
|      |             |        | Stalker: <a href="http://stalkerradar.com">stalkerradar.com</a>                                                                    | 5% Off List         |                   |
|      |             |        | Tekonsha: <a href="http://tekonsha.com">tekonsha.com</a>                                                                           | 10% Off List        |                   |
|      |             |        | Tiger Tough: <a href="http://www.tigertough.com">www.tigertough.com</a>                                                            | 5% Off List         |                   |
|      |             |        | Truck Vault: <a href="http://www.truckvault.com">www.truckvault.com</a>                                                            | 10% Off List        |                   |
|      |             |        | Tuffy Security Products: <a href="http://www.tuffyproducts.com">www.tuffyproducts.com</a>                                          | 10% Off List        |                   |
|      |             |        | WeatherGuard: <a href="http://www.weatherguard.com">www.weatherguard.com</a>                                                       | 10% Off List        |                   |
|      |             |        | WeatherTech: <a href="http://www.weathertech.com">www.weathertech.com</a>                                                          | 10% Off List        |                   |
|      |             |        | Weboost: <a href="http://www.weboost.com">www.weboost.com</a>                                                                      | 5% Off List         |                   |
|      |             |        | Weiser Solutions: <a href="http://thinkweiser.com">thinkweiser.com</a>                                                             | 25% Off List        |                   |
|      |             |        | Window Tint                                                                                                                        | 10% Off List        |                   |
|      |             |        | See Page 70 for Discount Off Catalog List Prices                                                                                   |                     | (AR)              |
| 044  | 1           | Hourly | <b>Labor/repair &amp; installation cost per hour related to interior accessories</b>                                               | <b>Unit Price</b>   |                   |
|      |             |        |                                                                                                                                    | \$ 100.00           | (AA)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 125.00           | (AB)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 95.00            | (AC)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 125.00           | (AD)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 115.00           | (AF)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 150.00           | (AG)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 110.00           | (AI)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 95.00            | (AL)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 95.00            | (AN)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 125.00           | (AO)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 99.00            | (AQ)              |
|      |             |        |                                                                                                                                    |                     |                   |
|      |             |        |                                                                                                                                    | \$ 85.00            | (AR)              |

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|------|-------------|------|-------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 045  | 1           | %    | <b>Discount off most current parts catalog or list price for related accessories pertaining to exterior accessories</b> |                     |        |
|      |             |      | Access: <a href="http://www.accesscover.com/truck-accessories/">www.accesscover.com/truck-accessories/</a>              | 10% Off List        | (AA)   |
|      |             |      | Airlift: <a href="https://www.airliftcompany.com/">https://www.airliftcompany.com/</a>                                  | 10% Off List        |        |
|      |             |      | BDS Suspension: <a href="http://bds-suspension.com">bds-suspension.com</a>                                              | 10% Off List        |        |
|      |             |      | Better Built: <a href="http://www.lifebetterbuilt.com">www.lifebetterbuilt.com</a>                                      | 10% Off List        |        |
|      |             |      | Bolt Lock: <a href="http://www.boltlock.com">www.boltlock.com</a>                                                       | 10% Off List        |        |
|      |             |      | Carr: <a href="http://www.carr.com">www.carr.com</a>                                                                    | 3% Off List         |        |
|      |             |      | Curt Manufacturing: <a href="http://www.curtmfg.com">www.curtmfg.com</a>                                                | 10% Off List        |        |
|      |             |      | Daystar: <a href="http://daystarweb.com">daystarweb.com</a>                                                             | 10% Off List        |        |
|      |             |      | Decked: <a href="http://decked.com">decked.com</a>                                                                      | 10% Off List        |        |
|      |             |      | Deerskin Manufacturing: <a href="http://deerskinmfg.com">deerskinmfg.com</a>                                            | 2% Off List         |        |
|      |             |      | DeeZee: <a href="http://www.deeze.com">www.deeze.com</a>                                                                | 10% Off List        |        |
|      |             |      | Delta/Jobox: <a href="http://www.crescenttool.com/brands/crescent-jobox">www.crescenttool.com/brands/crescent-jobox</a> | 10% Off List        |        |
|      |             |      | Diamonback Truck Covers: <a href="http://diamondbackcovers.com">diamondbackcovers.com</a>                               | 0% Off List         |        |
|      |             |      | Fabtech: <a href="http://fabtechmotorsports.com">fabtechmotorsports.com</a>                                             | 5% Off List         |        |
|      |             |      | Factory 55: <a href="http://factor55.com">factor55.com</a>                                                              | 0% Off List         |        |
|      |             |      | Firestone: <a href="http://www.firestoneip.com">www.firestoneip.com</a>                                                 | 10% Off List        |        |
|      |             |      | Go Industries: <a href="http://goindustriesinc.com">goindustriesinc.com</a>                                             | 10% Off List        |        |
|      |             |      | Icon Vehicle Dynamics: <a href="http://www.iconvehicledynamics.com">www.iconvehicledynamics.com</a>                     | 0% Off List         |        |
|      |             |      | Leer: <a href="http://leertruckxl.com">leertruckxl.com</a>                                                              | 5% Off List         |        |
|      |             |      | Lund: <a href="http://lund-industries.com">lund-industries.com</a>                                                      | 10% Off List        |        |
|      |             |      | Luverne Truck: <a href="http://www.luvernetruck.com">www.luvernetruck.com</a>                                           | 10% Off List        |        |
|      |             |      | Magnum: <a href="http://magnumtruckracks.com/truck-racks">magnumtruckracks.com/truck-racks</a>                          | 10% Off List        |        |
|      |             |      | Maxtrac: <a href="http://maxtracsuspension.com">maxtracsuspension.com</a>                                               | 10% Off List        |        |
|      |             |      | Pro-Comp: <a href="http://www.procompusa.com">www.procompusa.com</a>                                                    | 5% Off List         |        |
|      |             |      | Ranch Hand: <a href="http://www.ranchhand.com">www.ranchhand.com</a>                                                    | 10% Off List        |        |
|      |             |      | Rancho: <a href="http://www.goranch.com">www.goranch.com</a>                                                            | 5% Off List         |        |
|      |             |      | RDS: <a href="http://rdsaluminum.com/auto-auxiliary.html">rdsaluminum.com/auto-auxiliary.html</a>                       | 0% Off List         |        |
|      |             |      | Readylift: <a href="http://www.readylift.com">www.readylift.com</a>                                                     | 5% Off List         |        |
|      |             |      | Reece: <a href="http://www.reece-hitches.com">www.reece-hitches.com</a>                                                 | 5% Off List         |        |
|      |             |      | Rhino Rack: <a href="http://www.rhinorack.com/en-us">www.rhinorack.com/en-us</a>                                        | 2% Off List         |        |
|      |             |      | RKI: <a href="http://www.rki-us.com">www.rki-us.com</a>                                                                 | 10% Off List        |        |
|      |             |      | Rough Country: <a href="http://www.roughcountry.com">www.roughcountry.com</a>                                           | 10% Off List        |        |
|      |             |      | Ruff Tuff: <a href="http://www.rufftuff.com">www.rufftuff.com</a>                                                       | 5% Off List         |        |
|      |             |      | Texas Truck Rack: <a href="http://texastruckracks.com">texastruckracks.com</a>                                          | 5% Off List         |        |
|      |             |      | Torklift: <a href="http://www.torklift.com">www.torklift.com</a>                                                        | 10% Off List        |        |
|      |             |      | Trailfx: <a href="http://www.trailfx.com">www.trailfx.com</a>                                                           | 10% Off List        |        |
|      |             |      | Truck Hero: <a href="http://truck-hero.com">truck-hero.com</a>                                                          | 5% Off List         |        |
|      |             |      | Tuff Country: <a href="http://www.tuffcountry.com">www.tuffcountry.com</a>                                              | 5% Off List         |        |
|      |             |      | UWS: <a href="http://www.uwsta.com">www.uwsta.com</a>                                                                   | 10% Off List        |        |
|      |             |      | Warn: <a href="http://www.warn.com">www.warn.com</a>                                                                    | 5% Off List         |        |
|      |             |      | Wheel Pros: <a href="http://www.wheelpros.com">www.wheelpros.com</a>                                                    | 5% Off List         |        |
|      |             |      | Zone Offroad: <a href="http://zoneoffroad.com">zoneoffroad.com</a>                                                      | 10% Off List        |        |

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|------|-------------|------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 045  | 1           | %    | Discount off most current parts catalog or list price for related accessories pertaining to exterior accessories: Continued                                    |                     |        |
|      |             |      |                                                                                                                                                                | 5%                  | (AB)   |
|      |             |      | Camper Shell                                                                                                                                                   | 0%                  | (AC)   |
|      |             |      | Decked                                                                                                                                                         | 5%                  |        |
|      |             |      | Gamber Johnson                                                                                                                                                 | 5%                  |        |
|      |             |      | Go Rhino                                                                                                                                                       | 5%                  |        |
|      |             |      | Havis                                                                                                                                                          | 20%                 |        |
|      |             |      | JottoDesk                                                                                                                                                      | 20%                 |        |
|      |             |      | OPS                                                                                                                                                            | 5%                  |        |
|      |             |      | Ranch Hand                                                                                                                                                     | 5%                  |        |
|      |             |      | Setina                                                                                                                                                         | 10%                 |        |
|      |             |      | Tonneau Covers                                                                                                                                                 | 5%                  |        |
|      |             |      | Westin                                                                                                                                                         | 10%                 |        |
|      |             |      | Bed Covers                                                                                                                                                     | 0%                  | (AD)   |
|      |             |      | Camper Shells                                                                                                                                                  | 0%                  |        |
|      |             |      | Custom Fabrication                                                                                                                                             | 0%                  |        |
|      |             |      | Tool Box                                                                                                                                                       | 0%                  |        |
|      |             |      | Trailer Brake Controllers                                                                                                                                      | 0%                  |        |
|      |             |      | Trailer Hitch Receivers                                                                                                                                        | 0%                  |        |
|      |             |      | www.danasafetysupply.com                                                                                                                                       | 10%                 | (AE)   |
|      |             |      | See Pages 67-69 for Discount off parts catalog or list price                                                                                                   |                     | (AF)   |
|      |             |      |                                                                                                                                                                | 2%                  | (AG)   |
|      |             |      |                                                                                                                                                                | 35%                 | (AH)   |
|      |             |      | Airgain/ Antennas Plus <a href="https://airgain.com/products/antenna-plus-external-antennas/">https://airgain.com/products/antenna-plus-external-antennas/</a> | 20%                 | (AL)   |
|      |             |      | Angel Armor <a href="http://www.angelarmor.com">www.angelarmor.com</a>                                                                                         | 30%                 |        |
|      |             |      | Decked, Vaults and Accessories <a href="http://www.decked.com">www.decked.com</a>                                                                              | 15%                 |        |
|      |             |      | Finishing Touch, Window Tint                                                                                                                                   | 10%                 |        |
|      |             |      | L-tron, License plate Scanners, etc.                                                                                                                           | 0%                  |        |
|      |             |      | Panorama Antennas <a href="http://www.panorama-antennas.com">www.panorama-antennas.com</a>                                                                     | 10%                 |        |
|      |             |      | Patrol Power wiring solutions <a href="http://www.patrol-power.com">www.patrol-power.com</a>                                                                   | 20%                 |        |
|      |             |      | Stalker Radar and Accessories <a href="http://www.stalkerradar.com">www.stalkerradar.com</a>                                                                   | 0%                  |        |
|      |             |      | Truck Vault <a href="http://www.truckvault.com">www.truckvault.com</a>                                                                                         | 10%                 |        |
|      |             |      | Warn Industries <a href="http://www.warn.com">www.warn.com</a>                                                                                                 | 10%                 |        |
|      |             |      |                                                                                                                                                                | 15%                 | (AN)   |

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| Item | Approx. Qty | Unit | Description                                                                                                                        | Percentage Discount | Vendor |
|------|-------------|------|------------------------------------------------------------------------------------------------------------------------------------|---------------------|--------|
| 045  | 1           | %    | <b>Discount off most current parts catalog or list price for related accessories pertaining to exterior accessories: Continued</b> |                     |        |
|      |             |      | Access: <a href="http://www.accesscover.com/truck-accessories/">www.accesscover.com/truck-accessories/</a>                         | 10% Off List        | (AQ)   |
|      |             |      | Airlift: <a href="https://www.airliftcompany.com/">https://www.airliftcompany.com/</a>                                             | 10% Off List        |        |
|      |             |      | BDS Suspension: <a href="http://bds-suspension.com">bds-suspension.com</a>                                                         | 10% Off List        |        |
|      |             |      | Better Built: <a href="http://www.lifebetterbuilt.com">www.lifebetterbuilt.com</a>                                                 | 10% Off List        |        |
|      |             |      | Bolt Lock: <a href="http://www.boltlock.com">www.boltlock.com</a>                                                                  | 10% Off List        |        |
|      |             |      | Carr: <a href="http://www.carr.com">www.carr.com</a>                                                                               | 3% Off List         |        |
|      |             |      | Curt Manufacturing: <a href="http://www.curtmfg.com">www.curtmfg.com</a>                                                           | 10% Off List        |        |
|      |             |      | Daystar: <a href="http://daystarweb.com">daystarweb.com</a>                                                                        | 10% Off List        |        |
|      |             |      | Decked: <a href="http://decked.com">decked.com</a>                                                                                 | 10% Off List        |        |
|      |             |      | Deerskin Manufacturing: <a href="http://deerskinmfg.com">deerskinmfg.com</a>                                                       | 0% Off List         |        |
|      |             |      | DeeZee: <a href="http://www.deezee.com">www.deezee.com</a>                                                                         | 10% Off List        |        |
|      |             |      | Delta/Jobox: <a href="http://www.crescenttool.com/brands/crescent-jobox">www.crescenttool.com/brands/crescent-jobox</a>            | 10% Off List        |        |
|      |             |      | Diamondback Truck Covers: <a href="http://diamondbackcovers.com">diamondbackcovers.com</a>                                         | 0% Off List         |        |
|      |             |      | Fabtech: <a href="http://fabtechmotorsports.com">fabtechmotorsports.com</a>                                                        | 5% Off List         |        |
|      |             |      | Factory 55: <a href="http://factor55.com">factor55.com</a>                                                                         | 0% Off List         |        |
|      |             |      | Firestone: <a href="http://www.firestoneip.com">www.firestoneip.com</a>                                                            | 10% Off List        |        |
|      |             |      | Go Industries: <a href="http://goindustriesinc.com">goindustriesinc.com</a>                                                        | 10% Off List        |        |
|      |             |      | Icon Vehicle Dynamics: <a href="http://www.iconvehicledynamics.com">www.iconvehicledynamics.com</a>                                | 0% Off List         |        |
|      |             |      | Leer: <a href="http://leertruckxl.com">leertruckxl.com</a>                                                                         | 5% Off List         |        |
|      |             |      | Lund: <a href="http://lund-industries.com">lund-industries.com</a>                                                                 | 10% Off List        |        |
|      |             |      | Luverne Truck: <a href="http://www.luvernetruck.com">www.luvernetruck.com</a>                                                      | 10% Off List        |        |
|      |             |      | Magnum: <a href="http://magnumtruckracks.com/truck-racks">magnumtruckracks.com/truck-racks</a>                                     | 10% Off List        |        |
|      |             |      | Maxtrac: <a href="http://maxtracsuspension.com">maxtracsuspension.com</a>                                                          | 10% Off List        |        |
|      |             |      | Pro-Comp: <a href="http://www.procompusa.com">www.procompusa.com</a>                                                               | 5% Off List         |        |
|      |             |      | Putco: <a href="http://www.putco.com">www.putco.com</a>                                                                            | 10% Off List        |        |
|      |             |      | Ranch Hand: <a href="http://www.ranchhand.com">www.ranchhand.com</a>                                                               | 10% Off List        |        |
|      |             |      | Rancho: <a href="http://www.goranch.com">www.goranch.com</a>                                                                       | 5% Off List         |        |
|      |             |      | RDS: <a href="http://rdsaluminum.com/auto-auxiliary.html">rdsaluminum.com/auto-auxiliary.html</a>                                  | 0% Off List         |        |
|      |             |      | Readylift: <a href="http://www.readylift.com">www.readylift.com</a>                                                                | 5% Off List         |        |
|      |             |      | Reece: <a href="http://www.reece-hitches.com">www.reece-hitches.com</a>                                                            | 5% Off List         |        |
|      |             |      | Rhino Rack: <a href="http://www.rhinorack.com/en-us">www.rhinorack.com/en-us</a>                                                   | 2% Off List         |        |
|      |             |      | RKI: <a href="http://www.rki-us.com">www.rki-us.com</a>                                                                            | 10% Off List        |        |
|      |             |      | Rough Country: <a href="http://www.roughcountry.com">www.roughcountry.com</a>                                                      | 10% Off List        |        |
|      |             |      | Ruff Tuff: <a href="http://www.rufftuff.com">www.rufftuff.com</a>                                                                  | 5% Off List         |        |
|      |             |      | Texas Truck Rack: <a href="http://texastruckracks.com">texastruckracks.com</a>                                                     | 5% Off List         |        |
|      |             |      | Torklift: <a href="http://www.torklift.com">www.torklift.com</a>                                                                   | 10% Off List        |        |
|      |             |      | Trailfx: <a href="http://www.trailfx.com">www.trailfx.com</a>                                                                      | 10% Off List        |        |
|      |             |      | Truck Hero: <a href="http://truck-hero.com">truck-hero.com</a>                                                                     | 5% Off List         |        |
|      |             |      | Tuff Country: <a href="http://www.tuffcountry.com">www.tuffcountry.com</a>                                                         | 5% Off List         |        |
|      |             |      | UWS: <a href="http://www.uwsta.com">www.uwsta.com</a>                                                                              | 10% Off List        |        |
|      |             |      | Warn: <a href="http://www.warn.com">www.warn.com</a>                                                                               | 5% Off List         |        |
|      |             |      | Wheel Pros: <a href="http://www.wheelpros.com">www.wheelpros.com</a>                                                               | 5% Off List         |        |
|      |             |      | Zone Offroad: <a href="http://zoneoffroad.com">zoneoffroad.com</a>                                                                 | 10% Off List        |        |
|      |             |      | See Page 70 for Discount Off Catalog List Prices                                                                                   |                     | (AR)   |

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| Item | Approx.<br>Qty | Unit   | Description                                                               | Unit Price | Vendor |
|------|----------------|--------|---------------------------------------------------------------------------|------------|--------|
| 046  | 1              | hourly | Labor/repair & installation cost per hour related to exterior accessories |            |        |
|      |                |        |                                                                           | \$ 100.00  | (AA)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 125.00  | (AB)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 95.00   | (AC)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 125.00  | (AD)   |
|      |                |        |                                                                           |            |        |
|      |                |        | See Pages 67-69 for Discount off parts catalog or list price              | \$ 115.00  | (AF)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 150.00  | (AG)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 110.00  | (AI)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 95.00   | (AL)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 95.00   | (AN)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 125.00  | (AO)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 99.00   | (AQ)   |
|      |                |        |                                                                           |            |        |
|      |                |        |                                                                           | \$ 85.00   | (AR)   |

\*\*\* 46 Items Total \*\*\*



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**(AE) Dana Safety Supply****Statewide Price Agreement # 20-00000-21-00030****Additional Manufacturer Offered Discounts**

|                                       |               |
|---------------------------------------|---------------|
| <b>Whelen</b>                         | <b>31.00%</b> |
| <b>Soundoff</b>                       | <b>47.25%</b> |
| <b>Code3</b>                          | <b>42.00%</b> |
| <b>PTS Prisoner Transport Systems</b> | <b>28.00%</b> |
| <b>Troy</b>                           | <b>31.00%</b> |
| <b>Westin</b>                         | <b>30.00%</b> |
| <b>Gamber Johnson</b>                 | <b>39.00%</b> |
| <b>OPS</b>                            | <b>18.00%</b> |
| <b>Setina</b>                         | <b>29.00%</b> |
| <b>ProGard</b>                        | <b>26.50%</b> |
| <b>American Aluminum</b>              | <b>15.00%</b> |
| <b>Angel Armor</b>                    | <b>20.00%</b> |
| <b>ISBI</b>                           | <b>5.00%</b>  |
| <b>GoRhino</b>                        | <b>30.00%</b> |
| <b>Laguna</b>                         | <b>20.00%</b> |
| <b>Pelican</b>                        | <b>20.00%</b> |
| <b>Streamlight</b>                    | <b>38.00%</b> |
| <b>TruckVault</b>                     | <b>10.00%</b> |
| <b>Warn</b>                           | <b>10.00%</b> |
| <b>Weiser</b>                         | <b>32.00%</b> |
| <b>Feniex</b>                         | <b>38.00%</b> |
| <b>Brooking</b>                       | <b>36.00%</b> |
| <b>Unity</b>                          | <b>45.00%</b> |
| <b>Santa Cruz</b>                     | <b>25.00%</b> |
| <b>D&amp;R Electronics</b>            | <b>25.00%</b> |
| <b>Go Light</b>                       | <b>20.00%</b> |
| <b>Able2</b>                          | <b>35.00%</b> |
| <b>Big Sky Racks</b>                  | <b>15.00%</b> |
| <b>www.danasafetysupply.com</b>       | <b>10.00%</b> |
| <b>www.fleetsafety.com</b>            | <b>10.00%</b> |

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(AF) Don Chalmers Ford dba MHQ West

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Discount off parts catalog or list price for all related vehicle equipment, both emergency and non-emergency products

| Vendor                                                     | Percentage Off List Price             |
|------------------------------------------------------------|---------------------------------------|
| <b>4 Wheel Parts</b> -Automotive Parts                     | www.4wheelparts.com MSRP - 0%         |
| <b>911 Circuits</b> -Wire harness and accessories          | www.911circuits.com MSRP - 20%        |
| <b>Able 2 Products</b> - Emergency Lighting                | www.able2products.com MSRP - 25%      |
| <b>Admiral Camper</b> -camper shells/accessories           | www.admiralcampers.com MSRP - 0%      |
| <b>Aervoe</b> -Safety devices                              | www.aervoe.com MSRP - 0%              |
| <b>Alamo Auto Supply</b> -Vehicle Accessories              | www.alamoauto.com MSRP - 0%           |
| All other <b>Open Market</b> items                         | MSRP - 0%                             |
| <b>Amazon</b> -variety of products required for builds     | www.amazon.com MSRP-0%                |
| <b>American Aluminum</b> -K9 /Prisoner Transport           | www.ezrideronline.com MSRP - 10%      |
| <b>Angel Armor LLC</b> -Ballistic Panels                   | www.angelarmor.com MSRP - 0%          |
| <b>ARB</b> -Off road accessories                           | www.arbusa.com MSRP - 0%              |
| <b>Asset Works</b> -Fuel Management                        | www.assetworks.com MSRP - 0%          |
| <b>ATC Campers</b> -camper shells/access.                  | www.atctruckcovers.com MSRP - 0%      |
| <b>B &amp; B Enterprises</b> -custom vehicle equip.        | www.bbenterprisesinc.com MSRP - 20%   |
| <b>Bendix King</b> -communication equip.                   | www.bktechnologies.com MSRP - 0%      |
| <b>Better Built</b> -tool boxes                            | www.lifebetterbuilt.com MSRP - 0%     |
| <b>Brookings Ind.</b> -Emergency Vehicle Equip.            | www.brookingindustries.com MSRP - 25% |
| <b>Brother Printers</b> -computer printers                 | www.brother-usa.com MSRP - 10%        |
| <b>Bull Dog Winch</b> -vehicle winches                     | www.bulldogwinch.com MSRP - 0%        |
| <b>Cargo Glide</b> -vehicle storage                        | www.cargoglide.com MSRP - 10%         |
| <b>Coban</b> -In Car/Body Cameras                          | www.safefleet.net MSRP - 0%           |
| <b>Code 3</b> -Emergency vehicle lighting                  | www.code3esg.com MSRP - 20%           |
| <b>Cool Cop</b> -officer cooling access.                   | www.coolcop.com MSRP - 0%             |
| <b>Cradle Point</b> -Computer Modems                       | www.cradlepoint.com MSRP - 0%         |
| <b>Curt</b> -vehicle accessories                           | www.curtmfg.com MSRP - 0%             |
| <b>D &amp; R Manufacturing</b> -Emergency Vehicle Lighting | www.dandrmanufacturing.com MSRP - 15% |
| <b>Dakota Bodies</b> -Vehicle Service Bodies               | www.dakotabodies.com MSRP - 0%        |
| <b>Decked</b> -Vehicle Storage                             | www.decked.com MSRP - 10%             |
| <b>Dell</b> -computers                                     | www.dell.com MSRP - 0%                |
| <b>Digital Ally</b> -Cameras in car/body                   | www.digitalallyinc.com MSRP - 0%      |
| <b>ECCO</b> -Vehicle Lighting                              | www.eccoesg.com MSRP - 10%            |
| <b>Extang</b> -Truck Covers                                | www.extang.com MSRP - 0%              |
| <b>Extendo Bed</b> -Storage Systems                        | www.extendobed.com MSRP - 0%          |
| <b>Fab Fours</b> -Push Bumpers                             | www.fabfours.com MSRP - 0%            |
| <b>Federal Signal</b> -Vehicle Lighting/Accessories        | www.fedsig.com MSRP - 36%             |
| <b>Feniex Industries</b> -Vehicle Lighting                 | www.feniex.com MSRP - 15%             |
| <b>Ford Motor Company</b> -Auto Parts                      | www.parts.ford.com MSRP-0%            |
| <b>FRC</b> -Scene Ligthing                                 | www.firereseach.com MSRP - 0%         |

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| <b>(AF) Don Chalmers Ford dba MHQ West continued</b> |                                                    |
|------------------------------------------------------|----------------------------------------------------|
| <b>Gamber Johnson</b> -Consoles, Dock and Access.    | www.gamberjohnson.com MSRP - 20%                   |
| <b>Getac</b> -Computers                              | www.geta.com MSRP - 0%                             |
| <b>General Motors</b> -Auto Parts                    | www.gm.com MSRP-0%                                 |
| <b>Go Light</b> -Scene Lighting                      | www.golight.com MSRP - 10%                         |
| <b>Go Rhino</b> -Push Bumpers/Access                 | www.gorhino.com MSRP - 20%                         |
| <b>Harris</b> -Two Way Radios                        | www.l3harris.com MSRP - 0%                         |
| <b>Havis-Console-Dock, K9, Prisoner Tran.</b>        | www.havis.com MSRP - 20%                           |
| <b>Highway Products</b> -Vehicle Bodies              | www.highwayproducts.com MSRP - 0%                  |
| <b>Innovative</b> -Consoles/Storage                  | www.idsmpr.com MSRP - 10%                          |
| <b>Jackson Creek</b> -Animal Control                 | www.Jacksoncreekmfg.com MSRP - 0%                  |
| <b>Jotto Desk-Docks Consoles, Weapon Mounts</b>      | www.gojotto.com MSRP - 20%                         |
| <b>Kent D Bruce LLC</b> -Havis/Whelen                | www.kdbco.com MSRP - 0%                            |
| <b>Kenwood</b> -Two Way Radios                       | www.comms.kenwood.com MSRP - 0%                    |
| <b>Kussmaul</b> -Vehicle Battery Chargers            | www.kussmaul.com MSRP - 10%                        |
| <b>Kustom Signals Radar</b> - Video in car/Body      | www.kustomsignals.com MSRP - 10%                   |
| <b>L3 Mobile Vision</b> -Video in Car/Body           | www.safefleent.net MSRP - 0%                       |
| <b>Laguna Seats</b> -Prisoner Seats                  | www.laguna3p.com MSRP - 10%                        |
| <b>Leer</b> -Campers/Accessories                     | www.leer.com MSRP - 0%                             |
| <b>Lenco</b> -Armored Vehicle Parts                  | www.lencoarmor.com MSRP - 0%                       |
| <b>Line-X</b> -Bed Lining                            | www.linex.com MSRP - 0%                            |
| <b>LKQ</b> -Reconditioned auto parts                 | www.lkqonline.com MSRP - 0%                        |
| <b>L-Tron</b> -Electronic Scanner                    | www.l-tron.com MSRP - 0%                           |
| <b>Mopar</b> -Auto Parts                             | www.mopar.com MSRP-0%                              |
| <b>MHQ Graphics</b> -Graphics                        | www.mhqwest.com MSRP - 40%                         |
| <b>MHQ Shop Supplies</b>                             | www.mhqwest.com MSRP - 0%                          |
| <b>MHQ Window Tint</b>                               | www.mhqwest.com MSRP - 10%                         |
| <b>Motorola</b> -Two Way Radios                      | www.motorola.com MSRP - 0%                         |
| <b>MPH Industries</b> -Vehicle Radars                | www.mphindustries.com MSRP - 0%                    |
| <b>NAPA</b> -Auto Parts                              | www.napaonline.com MSRP - 0%                       |
| <b>NextBelt</b> -Belt Accessories                    | www.nexbelt.com MSRP - 5%                          |
| <b>Night Stick</b> -Flashlights                      | www.nightstick.com MSRP - 0%                       |
| <b>OPS/Ezstak</b> -Storage Solutions                 | www.opspublicsafety.com /www.ezstak.com MSRP - 15% |
| <b>Panasonic</b> -Computers                          | www.panasonic.com MSRP - 0%                        |
| <b>Panorama</b> -Antennas                            | www.panorama-antennas.com MSRP - 0%                |
| <b>Parsec Technologies</b> -Antennas                 | www.parsec-t.com MSRP - 0%                         |
| <b>Pelican Products</b> -Storage Products            | www.pelican.com MSRP - 10%                         |
| <b>Poly Plannar</b> -Vehicle Speakers                | www.polyplanar.com MSRP - 0%                       |
| <b>PTS</b> -Prisoner Seats                           | www.prisonertransportsystems.com MSRP - 15%        |
| <b>Pro-Gard</b> -Prisoner Cages, seats, weapon locks | www.pro-gard.com MSRP - 20%                        |
| <b>Propper</b> -Clothing                             | www.propper.com MSRP - 0%                          |
| <b>ProVision</b> -In Car Video                       | www.provisionusa.com MSRP - 0%                     |

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|------------------------------------------------------------|---------------------------------------------|
| <b>Putco-Vehicle Lighting</b>                              | www.putco.com MSRP - 10%                    |
| <b>Ranch Hand-Vehicle Bumpers</b>                          | www.ranchhand.com MSRP - 0%                 |
| <b>Raptor Products-Weapon Locks</b>                        | www.usaraptor.com MSRP - 10%                |
| <b>Retrax-Truck Accessories</b>                            | www.retrax.com MSRP - 0%                    |
| <b>Rigid Industries-Vehicle Lighting</b>                   | www.ridgidindustries.com MSRP - 10%         |
| <b>RKI-Tool Box Storage</b>                                | www.rki-us.com MSRP - 0%                    |
| <b>Rockland Products-Storage Systems.</b>                  | www.rocklandcustomproducts.com MSRP - 0%    |
| <b>Safety LLC-First Aid Kits</b>                           | www.safetynm.com MSRP - 0%                  |
| <b>Safety Vision-in car camera</b>                         | www.safetyvision.com MSRP - 0%              |
| <b>Samlex-Power inverters</b>                              | www.samlexamerica.com MSRP - 0%             |
| <b>Santa Cruz- Gun Locks</b>                               | www.santacruzgunlocks.com MSRP - 20%        |
| <b>Setina Mfg-Prisoner Cage, weapon locks, storage</b>     | www.setina.com MSRP - 20%                   |
| <b>Smitty Built-Winches</b>                                | www.smittybilt.com MSRP - 0%                |
| <b>SoundOff Signal-Vehicle Lighting</b>                    | www.soundoffsignal.com MSRP - 36%           |
| <b>Southwest Iron Works-custom fabrication</b>             | www.southwestironworks.com MSRP - 0%        |
| <b>Stalker- Radar, in car camera</b>                       | www.stalkerradar.com MSRP - 10%             |
| <b>Streamlight-Flashlights</b>                             | www.streamlight.com MSRP - 20%              |
| <b>Strong Suit -Gloves</b>                                 | www.strongsuitgloves.com MSRP - 0%          |
| <b>Super Springs-Vehicle Accessories</b>                   | www.superspringsinternational.com MSRP - 0% |
| <b>Survival Armor-Armor</b>                                | www.survivalarmor.com MSRP - 0%             |
| <b>Synnex-Computers/Accessories</b>                        | www.synnex.com MSRP - 0%                    |
| <b>Tessco-communications accessories</b>                   | www.tessco.com MSRP - 0%                    |
| <b>Tiger Tough-Seat covers</b>                             | www.tigertough.com MSRP - 0%                |
| <b>Tomar-Vehicle Lighting</b>                              | www.tomar.com MSRP - 20%                    |
| <b>Topper Town-camper shells</b>                           | www.toppertownabq.com MSRP - 0%             |
| <b>Troy Products-Consoles, partitions, computer mounts</b> | www.troyproducts.com MSRP - 20%             |
| <b>Truck Vault-Storage Solutions</b>                       | www.truckvault.com MSRP - 10%               |
| <b>Tuffy Products-Storage Solutions</b>                    | www.tuffyporducts.com MSRP - 0%             |
| <b>Unity Spotlights-Scene Lighting</b>                     | www.unitusa.com MSRP - 10%                  |
| <b>UWS-truck storage boxes</b>                             | www.uwsta.com MSRP - 0%                     |
| <b>Wanco-message boards</b>                                | www.wanco.com MSRP - 0%                     |
| <b>Warn-Winches</b>                                        | www.warn.com MSRP - 0%                      |
| <b>Watchguard-video in car/body</b>                        | www.watchguardvideo.com MSRP - 0%           |
| <b>Waytek Wire-Wiring Accessories</b>                      | www.waytekwire.com MSRP - 0%                |
| <b>Weather Guard-tool boxes</b>                            | www.weathguard.com MSRP - 0%                |
| <b>Western-Snow Plows</b>                                  | www.westernplows.com MSRP - 0%              |
| <b>Westin-push bumper, partitions, accessories</b>         | www.westinautomotive.com MSRP - 20%         |
| <b>Whelen-Vehicle Lighting</b>                             | www.whelen.com MSRP - 36%                   |

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 20-00000-21-00030

Page-70

**(AR) West Mesa Auto Craft, Inc.****Statewide Price Agreement # 20-00000-21-00030****Discount Off Catalog List Price for Emergency Equipment**

|                                                                                 |
|---------------------------------------------------------------------------------|
| Whelen Current Catalog — 30%                                                    |
| Federal Signal Current Catalog — 25%                                            |
| Feniex Industries Current Catalog— 20% Brooking Industries Current Catalog— 20% |
| Able 2/Sho-me Current Catalog— 30%                                              |
| Jotto except Kodiak Current Catalog— 15%                                        |
| Havis Current Catalog — 18%                                                     |
| Setina except PB450 & PB550 Current Catalog — 20%                               |
| Go Rhino Current Catalog — 15%                                                  |
| Pro-Gard Current Catalog — 15%                                                  |
| estesAWS Current Catalog ---10%                                                 |
| Other Law Enforcement MFG, Not Including Camera systems, radars or radios -5%   |
|                                                                                 |

**Manufacturer Websites**

|                                                                                                       |
|-------------------------------------------------------------------------------------------------------|
| Whelen Engineering: <a href="http://www.whelen.com">www.whelen.com</a>                                |
| Federal Signal: <a href="http://www.fedsig.com">www.fedsig.com</a>                                    |
| Havis: <a href="http://www.havis.com">www.havis.com</a>                                               |
| Jotto Desk: <a href="https://jottopublicsafety.gojotto.com">https://jottopublicsafety.gojotto.com</a> |
| Feniex Industries: <a href="http://www.feniex.com">www.feniex.com</a>                                 |
| Brooking Industries: <a href="http://www.brookingindustries.com">www.brookingindustries.com</a>       |
| Able 2/ Sho-Me: <a href="http://www.able2products.com">www.able2products.com</a>                      |
| Setina: <a href="https://setina.com">https://setina.com</a>                                           |
| Go Rhino: <a href="https://publicsafety.gorhino.com/">https://publicsafety.gorhino.com/</a>           |
| Pro-gard Products: <a href="http://www.pro-gard.com">www.pro-gard.com</a>                             |
| estesAWS: <a href="http://www.estesaws.com">www.estesaws.com</a>                                      |

**Certificate Of Completion**

Envelope Id: 0435B55DD8C747D1AFCD0345CB9EF2ED

Status: Completed

Subject: GSD/SPD Procurement#: 20-00000-21-00030 Police Vehicle Equipment

Source Envelope:

Document Pages: 70

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Tami Concha

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Natalie Martinez

natalie.martinez1@state.nm.us

New Mexico General Services

Security Level: Email, Account Authentication  
(None)

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Signed by link sent to

natalie.martinez1@state.nm.us

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Tami Concha

tami.concha@state.nm.us

Procurement Officer-A

New Mexico General Services, State Purchasing  
DivisionSecurity Level: Email, Account Authentication  
(None)

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Valerie Paulk

Valerie.Paulk@state.nm.us

Signed of Behalf of State Purchasing Agent

New Mexico General Services

Security Level: Email, Account Authentication  
(None)

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| Intermediary Delivery Events               | Status           | Timestamp            |
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| Completed                                  | Security Checked | 4/25/2022 1:35:22 PM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |



## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.



## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AF) 0000070398**  
**Icom America Inc.**  
**12421 Willows Road NE**  
**Kirkland, Washington 98034**

**Contact: Kristina Pickering**  
**Email: SalesContracts@IcomAmerica.com**  
**Telephone No.: (425) 450-6092**

Number: 10-00000-20-00048

Amendment No.: Nine

Term: November 18, 2020 – November 17, 2026

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested**

Procurement Specialist: Yulastuti Wulandari *YW*

Telephone No.: (505) 469-2248

Email: Yulastuti.Wulandari@gsd.nm.gov

**Title: Communication, Radio Equipment, Parts, Accessories and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

- **Additions, removals, code changes, and price changes as per Attachment 1**
- **Updated Master Product List as per Attachment 2**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: 2/3/2026

*JM*

**ATTACHMENT 1 for 10-00000-20-00048 A009**

Icom America Inc. 10-00000-20-00048 AF 26JAN (State Copy).xlsx

Additions

**(AF) Icom America Inc.**

| Manufacturer | Product Category | Product Group | APC                   | Item                  | Short Description                                                              | MSRP % Discount |
|--------------|------------------|---------------|-----------------------|-----------------------|--------------------------------------------------------------------------------|-----------------|
| Icom         | B                | Amateur       | 2730B 55 USA          | 2730B 55 USA          | VHF/UHF dual-band transceiver w/black display                                  | -15%            |
| Icom         | B                | Amateur       | 7760 12 USA           | 7760 12 USA           | 200W HF/50MHz base station w/remote control head                               | -15%            |
| Icom         | B                | Amateur       | IDRP1200VD 31         | IDRP1200VD 31         | 25W, 1240-1300 MHz D-STAR repeater, 2U height DV/DD/FM modes.                  | -15%            |
| Icom         | B                | Amateur       | IDRP2010V 31          | IDRP2010V 31          | 25W, 144-148 MHz D-STAR repeater, 2U height DV/FM modes.                       | -15%            |
| Icom         | B                | Amateur       | IDRP4010V 31          | IDRP4010V 31          | 25W, 440-450 MHz D-STAR repeater, 2U height DV/FM modes.                       | -15%            |
| Icom         | B                | Amateur       | R15 15 USA            | R15 15 USA            | Portable receiver, 108-500 MHz, AM, FM, WFM                                    | -15%            |
| Icom         | A, B             | Avionics      | A220TSO 71 USA        | A220TSO 71 USA        | TSO approved panel mount aviation radio                                        | -30%            |
| Icom         | A, B             | Landmobile    | F200 USA Earpiece Kit | F200 USA Earpiece Kit | 450-470 MHz radio with rapid charger and IJKP - HM1LSOW acoustic tube earpiece | -30%            |
| Icom         | A, B, C          | Network       | IPM60 12 USA          | IPM60 12 USA          | Marine VHF and LTE portable                                                    | -25%            |
| Icom         | A, B or C        | Accessories   | AD132N                | AD132N                | Adapter cup for the BC214-1/E for use with the BP284/BP290/BP303               | -30%            |
| Icom         | A, B or C        | Accessories   | BC217SA               | BC217SA               | USB charger; 100-240V with a US style plug                                     | -30%            |
| Icom         | A, B or C        | Accessories   | BC218                 | BC218                 | Charging cradle with Bluetooth® (requires CP22 or CP23L)                       | -30%            |
| Icom         | A, B or C        | Accessories   | HS98                  | HS98                  | 8-pin Handset for the M802, GM800, and GM600                                   | -30%            |
| Icom-FIPLEX  | A, B or C        | Accessories   | IASPR1010             | IASPR1010             | 400-440MHz 4 cavity pre-selector (assembly kit required with FR6000)           | -30%            |
| Icom         | A, B or C        | Accessories   | OPC2478               | OPC2478               | DC power cable for the IC-F5330D and IC-5130D series                           | -30%            |
| Icom         | A, B or C        | Accessories   | OPC2501 12            | OPC2501 12            | DPD feedback cable (3m, 9.8 ft)                                                | -30%            |
| Icom         | A, B or C        | Accessories   | RC7760 22 USA         | RC7760 22 USA         | Remote controller for the IC-7760.                                             | -30%            |

**ATTACHMENT 1 for 10-00000-20-00048 A009****(AF) Icom America Inc.**Icom America Inc. 10-00000-20-00048 AF 26JAN (State Copy).xlsx  
Removals

| Manufacturer          | Product Category | Product Group | APC             | Item            | Short Description                                                                                                                             | Comments                                                                 |
|-----------------------|------------------|---------------|-----------------|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------|
| Icom                  | B                | Amateur       | ID52A 15 USA    | ID52A 15 USA    | D-STAR dual-band handheld with full color display                                                                                             | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Avionics      | A220B           | A220B           | Radio plus PS80 power supply for base station option (radio not installed into power supply)                                                  | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F3001 51 RC USA | F3001 51 RC USA | 136-174MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                                         | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F3230DS 20 USA  | F3230DS 20 USA  | 136-174MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                                      | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F3261DT NI      | F3261DT NI      | 136-174MHz nonincendive rated waterproof IDAS radio, full DTMF keypad                                                                         | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F4001 71 RC     | F4001 71 RC     | 400-470MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                                         | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F4001 81 RC     | F4001 81 RC     | 450-512MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                                         | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F4230DS 20 USA  | F4230DS 20 USA  | 400-470MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                                      | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F4230DS 34 USA  | F4230DS 34 USA  | 450-512MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                                      | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F5121D          | F5121D          | 136-174MHz IDAS mobile                                                                                                                        | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F6121D 76 USA   | F6121D 76 USA   | 400-470MHz IDAS mobile                                                                                                                        | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Landmobile    | F7020T 21       | F7020T 21       | 380-470MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.                                          | No longer offered by Icom America, non-keypad version still available.   |
| Icom                  | A, B             | Landmobile    | F7040T          | F7040T          | 7/800MHz P25 conventional portable with full DTMF keypad.                                                                                     | No longer offered by Icom America, non-keypad version still available.   |
| Icom                  | A, B             | Landmobile    | F9521S 41       | F9521S 41       | 400-470MHz 45W P25 Conventional mobile, no keypad                                                                                             | No longer offered by Icom America.                                       |
| Icom                  | A, B             | Marine        | M400BB          | M400BB          | Black box marine VHF fixed mount with black Command Mic                                                                                       | No longer offered by Icom America, replacement option M410BB 11 USA).    |
| Icom                  | A, B             | Marine        | M400BB SW       | M400BB SW       | Black box marine VHF fixed mount with white Command Mic                                                                                       | No longer offered by Icom America, replacement option M410BB GW 11 USA). |
| Icom                  | A, B             | Marine        | M510 11 USA     | M510 11 USA     | VHF fixed mount; class D DSC, no AIS                                                                                                          | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | 3310004800      | 3310004800      | IP100H antenna                                                                                                                                | No longer offered under Contract, parts now available open market.       |
| Icom                  | A, B or C        | Accessories   | 3310005140      | 3310005140      | LTE Antenna                                                                                                                                   | No longer offered under Contract, parts now available open market.       |
| Icom                  | A, B or C        | Accessories   | 8900019882      | 8900019882      | LAN cable (20 m, 65.6 ft) for the IC-SAT100M                                                                                                  | No longer offered under Contract, parts now available open market.       |
| Icom                  | A, B or C        | Accessories   | AD101           | AD101           | Adapter cup for the BC119N or BC121N for the BP210N & BP211 batteries                                                                         | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | AH2B            | AH2B            | Antenna element/base                                                                                                                          | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | AH8000          | AH8000          | Discone antenna wideband RX TX 100-3300MHz                                                                                                    | No longer offered by Icom America.                                       |
| Icom-AW Enterprises   | A, B or C        | Accessories   | AW SWIVEL       | AW SWIVEL       | Swivel clip used with the AW Stud/Swivel Kit.                                                                                                 | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | BC212EX         | BC212EX         | Rapid charger (includes BC213SA) for F3201DEX/4201DEX                                                                                         | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | BC220           | BC220           | Rapid charger for the M93D, charging cable sold separately.                                                                                   | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | BP265           | BP265           | Li-ion 7.4V 1900mAh                                                                                                                           | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | BP271           | BP271           | Li-ion 7.4V 1200mAh (typical capacity), 1150mAh (minimum value)                                                                               | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | BP273           | BP273           | Battery case that holds 3 AA alkaline batteries                                                                                               | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | BP285           | BP285           | Li-ion 7.2V 1570mAh (typical), 1485mAh (minimum) battery for M93D                                                                             | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | F5061 MMB       | F5061 MMB       | Mounting bracket included with the F5061/F6061                                                                                                | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | FAS270C         | FAS270C         | Wideband RX antenna (SMA)                                                                                                                     | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | FAS74U          | FAS74U          | 490-520MHz antenna for F60/V (blue ring)                                                                                                      | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | HM168LWP        | HM168LWP        | Waterproof speaker microphone                                                                                                                 | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | HM169           | HM169           | Waterproof speaker mic (9-pin)                                                                                                                | No longer offered by Icom America.                                       |
| Icom-Schippers & Crew | A, B or C        | Accessories   | IAJB1001        | IAJB1001        | Extension cable junction box for RMK5 or RMK7 that allows installer to connect 2 OPC2367s together for 52ft of cable                          | No longer offered by Icom America.                                       |
| Icom                  | A, B or C        | Accessories   | IAOPC1075       | IAOPC1075       | F7500 mobile adapter cable to use with Motorola KVL3000/4000/5000 keyloaders. Requires the OPC1534 cable and a RJ45 female-to-female adapter. | No longer offered by Icom America.                                       |
| Icom-FIPLEX           | A, B or C        | Accessories   | IASDUP1009      | IASDUP1009      | 160-174 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                | No longer offered by Icom America.                                       |
| Icom-FIPLEX           | A, B or C        | Accessories   | IASDUP1039      | IASDUP1039      | 490-512 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                 | No longer offered by Icom America.                                       |

**ATTACHMENT 1 for 10-00000-20-00048 A009**

Icom America Inc. 10-00000-20-00048 AF 26JAN (State Copy).xlsx

Removals

**(AF) Icom America Inc.**

| Manufacturer           | Product Category | Product Group              | APC                  | Item                 | Short Description                                                                                                                                                           | Comments                                                                                                                                                               |
|------------------------|------------------|----------------------------|----------------------|----------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Icom - PC - TEL Inc.   | A, B or C        | Accessories                | K220A                | K220A                | Aviation mobile antenna with a magnetic mount                                                                                                                               | No longer offered by Icom America. This was a 'partner-product' not manufactured by Icom. They are discontinued in our system, but still available in the marketplace. |
| Icom - PC - TEL Inc.   | A, B or C        | Accessories                | K220C                | K220C                | Aviation mobile antenna with a NMO permanent mount for 3/4" hole; includes 17" RG58A/U coax cable                                                                           | No longer offered by Icom America. This was a 'partner-product' not manufactured by Icom. They are discontinued in our system, but still available in the marketplace. |
| Icom-Klein Electronics | A, B or C        | Accessories                | KLEIN DOUBLE AGENT   | KLEIN DOUBLE AGENT   | 2-Wire Kit D-Ring Earloop for F50/F60                                                                                                                                       | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | LC189                | LC189                | R30 carrying case                                                                                                                                                           | No longer offered by Icom America.                                                                                                                                     |
| Icom-A.W. Enterprises  | A, B or C        | Accessories                | LCF3261S SWIVEL      | LCF3261S SWIVEL      | Leather carrying case with a swivel clip and cutout for the display for F3261                                                                                               | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC1106              | OPC1106              | Seperation cable between controller and main unit (16.4ft) for M802                                                                                                         | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC1107A             | OPC1107A             | M802 Main Unit DC PC                                                                                                                                                        | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC1457              | OPC1457              | DC power cord with 4-pin connector and 30A fuse for 7000/7200/7410/7600/9100                                                                                                | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC1540              | OPC1540              | 6.1m/20ft connection cable to use with the COMMANDMIC III/IV (mounting hardware required)                                                                                   | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC1871              | OPC1871              | Radio to radio cloning cable between 14-pin connector portable & mobile radio; used in conjunction with the OPC1534 for encryption key loading on the F7010 portable series | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC2218LU            | OPC2218LU            | Cloning/data cable with USB connector for ID51A/ID31A/5100A/7100                                                                                                            | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC2276              | OPC2276              | 5m audio connection cable between the VEPG3 and the HM152/SM26 (Modular jack connector with speaker jack)                                                                   | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC2361              | OPC2361              | DC power cord with 25A fuse for 718/78/7300                                                                                                                                 | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC344               | OPC344               | A110/A120 power cord                                                                                                                                                        | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | OPC515L              | OPC515L              | DC power cable for single unit rapid chargers                                                                                                                               | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | PS80                 | PS80                 | Power supply that includes the HM-176 & MBA-3 for A220/A210/A200                                                                                                            | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | A, B or C        | Accessories                | RCFS10               | RCFS10               | Remote Communicator software + CT-24 (digital voice converter unit - each IDAS system requires 1 CT-24)                                                                     | No longer offered by Icom America.                                                                                                                                     |
| Icom-AT & T Mobility   | A, B or C        | Accessories                | SIM CARD             | SIM CARD             | SIM card for U.S. LTE networks                                                                                                                                              | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | Services         | Standard Shop Installation | SERVICE/SALE BUILD-U | SERVICE/SALE BUILD-U | Systems support - per hour                                                                                                                                                  | No longer offered by Icom America.                                                                                                                                     |
| Icom                   | Services         | Radio Programming          | PROGLM6789           | PROGLM6789           | Icom to program your radio or IAS product                                                                                                                                   | No longer offered by Icom America.                                                                                                                                     |

**ATTACHMENT 1 for 10-00000-20-00048 A009****(AF) Icom America Inc.**Icom America Inc. 10-00000-20-00048 AF 26JAN (State Copy).xlsx  
Code Changes

| Manufacturer | Product Category | Product Group | Old Item Code    | Replacement Item Code | Short Description                                                                                    | Comments                                                                                                                                            |
|--------------|------------------|---------------|------------------|-----------------------|------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Icom         | B                | Amateur       | R8600 02         | R8600 12 USA          | Blocked super wideband 10 kHz to 3 GHz communication receiver                                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Avionics      | A16 41 USA       | A16 61 USA            | Communications only avionics handheld with full keypad                                               | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F7020T 21        | F7020T 41             | 380-470MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately. | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F8101 33         | F8101 71 EXP          | HF 125W transceiver with ALE (automatic link establishment)                                          | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | V10MR            | V10MR 12 USA          | MURS license-free handheld with BC213 rapid charger                                                  | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M25 BLACK 41 USA | M25 EVO BLACK 61 USA  | 5W floating marine VHF handheld in metallic black                                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M25 BLUE 51 USA  | M25 EVO BLUE 71 USA   | 5W floating marine VHF handheld in marine blue                                                       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B, C          | Network       | SAT100M          | SAT100M 12 EXP        | Mobile satellite PTT radio with a multi-functional speaker microphone and antenna unit               | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B or C        | Accessories   | RMK5             | RMK5 31               | Bracket & face plate for remote mounting for the F5400D/F6400D. Separation cable not included.       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B or C        | Accessories   | RMK7             | RMK7 32               | Dual head and separation kit for the F5400D/F6400D. Separation cables & microphone not included.     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |

**ATTACHMENT 1 for 10-00000-20-00048 A009**

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**(AF) Icom America Inc.**

Support Services Price Changes

| Manufacturer | Category | Group                         | Item Code               | Short Description                                                                                 | MSRP % Discount | Retail FROM | Retail TO  |
|--------------|----------|-------------------------------|-------------------------|---------------------------------------------------------------------------------------------------|-----------------|-------------|------------|
| Icom         | Services | System Technician Technologis | QENG-PH                 | Engineering support - per hour                                                                    | -30%            | \$ 285.70   | \$ 266.67  |
| Icom         | Services | System Technician Technologis | QFS-1D                  | OnSite Technical/Field Support 1st Day                                                            | -30%            | \$7,856.75  | \$7,790.00 |
| Icom         | Services | System Technician Technologis | QFS-AD                  | OnSite Technical/Field Support Additional Days                                                    | -30%            | \$4,571.20  | \$4,540.00 |
| Icom         | Services | Standard Shop Installation    | CONTROL STATION ASSEMBL | Install mobile into power supply and cabinet to make control station (no charge courtesy service) | -30%            | \$ 20.00    | \$ 60.00   |
| Icom         | Services | Standard Shop Installation    | ENGRAVE                 | Engrave radio                                                                                     | -30%            | \$ 42.86    | \$ 40.00   |
| Icom         | Services | Standard Shop Installation    | IASTUN1001              | Icom to tune your system products                                                                 | -30%            | \$ 80.35    | \$ 75.00   |
| Icom         | Services | Standard Shop Installation    | INSTALLATION AVIONICS   | Install radio into power supply                                                                   | -30%            | \$ 80.35    | \$ 75.00   |
| Icom         | Services | Standard Shop Installation    | INSTALLATION MARINE     | Install a component into an Marine mobile or portable                                             | -30%            | \$ 42.86    | \$ 40.00   |
| Icom         | Services | Standard Shop Installation    | INSTALL-IAS             | Install a component into a repeater or an item into a cabinet                                     | -30%            | \$ 80.35    | \$ 75.00   |
| Icom         | Services | Standard Shop Installation    | INSTALL-MF              | Install a component into an LM mobile or portable                                                 | -30%            | \$ 42.86    | \$ 40.00   |
| Icom         | Services | Radio Programming             | PROG-IAS                | Icom to program your system products                                                              | -30%            | \$ 80.35    | \$ 75.00   |
| Icom         | Services | Radio Programming             | PROG-MF                 | Icom to program your land mobile mainframe with provided icf file or 1 to 2 channels              | -30%            | \$ 42.86    | \$ 40.00   |
| Icom         | Services | Training                      | QTT-OS1D                | On-Site Technical Training 1st Day, Up to 6 People                                                | -30%            | \$7,856.75  | \$7,790.00 |
| Icom         | Services | Training                      | QTT-OSAD                | On-Site Technical Training Additional Days, Up to 6 People                                        | -30%            | \$4,571.20  | \$4,540.00 |
| Icom         | Services | Extended Warranty Options     | EXTWARR211              | 1 year extended warranty for a total 3 years for low tier mainframes                              | -30%            | \$ 26.78    | \$ 25.00   |
| Icom         | Services | Extended Warranty Options     | EXTWARR212              | 2 year extended warranty for a total 4 years for low tier mainframes                              | -30%            | \$ 48.21    | \$ 44.00   |
| Icom         | Services | Extended Warranty Options     | EXTWARR213              | 3 year extended warranty for a total 5 years for low tier mainframes                              | -30%            | \$ 69.64    | \$ 62.00   |
| Icom         | Services | Extended Warranty Options     | EXTWARR611              | 1 year extended warranty for mid tier mainframes                                                  | -30%            | \$ 42.86    | \$ 40.00   |
| Icom         | Services | Extended Warranty Options     | EXTWARR612              | 2 year extended warranty for mid tier mainframes                                                  | -30%            | \$ 75.00    | \$ 70.00   |
| Icom         | Services | Extended Warranty Options     | EXTWARR613              | 3 year extended warranty for mid tier mainframes                                                  | -30%            | \$ 117.85   | \$ 110.00  |
| Icom         | Services | Extended Warranty Options     | EXTWARR811              | 1 year extended warranty for P25 mainframes                                                       | -30%            | \$ 92.85    | \$ 65.00   |



**ATTACHMENT 1 for 10-00000-20-00048 A009**

Icom America Inc. 10-00000-20-00048 AF 26JAN (State Copy).xlsx

**(AF) Icom America Inc.**

Support Services Price Changes

| <b>Manufacturer</b> | <b>Category</b> | <b>Group</b>              | <b>Item Code</b> | <b>Short Description</b>                                | <b>MSRP %<br/>Discount</b> | <b>Retail<br/>FROM</b> | <b>Retail<br/>TO</b> |
|---------------------|-----------------|---------------------------|------------------|---------------------------------------------------------|----------------------------|------------------------|----------------------|
| Icom                | Services        | Extended Warranty Options | EXTWARR812       | 2 year extended warranty for P25 mainframes             | -30%                       | \$ 132.85              | \$ 93.00             |
| Icom                | Services        | Extended Warranty Options | EXTWARR813       | 3 year extended warranty for P25 mainframes             | -30%                       | \$ 185.71              | \$ 130.00            |
| Icom                | Services        | Extended Warranty Options | EXTWARR912       | 1 year extended warranty for Landmobile HF mainframes   | -30%                       | \$ 133.92              | \$ 125.00            |
| Icom                | Services        | Extended Warranty Options | EXTWARR913       | 2 year extended warranty for Landmobile HF mainframes   | -30%                       | \$ 171.42              | \$ 160.00            |
| Icom                | Services        | Extended Warranty Options | EXTWARR914       | 3 year extended warranty for Landmobile HF mainframes   | -30%                       | \$ 262.49              | \$ 245.00            |
| Icom                | Services        | Extended Warranty Options | EXTWARRPT1       | 1 year extended warranty, a total 3 years for repeaters | -30%                       | \$ 192.85              | \$ 180.00            |
| Icom                | Services        | Extended Warranty Options | EXTWARRPT2       | 2 year extended warranty, a total 4 years for repeaters | -30%                       | \$ 348.20              | \$ 325.00            |
| Icom                | Services        | Extended Warranty Options | EXTWARRPT3       | 3 year extended warranty, a total 5 years for repeaters | -30%                       | \$ 503.55              | \$ 465.00            |

**(AF) Icom America Inc.**

Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN

I - Products

|                         |                                                                                                                                                              |  |
|-------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|--|
| <b>Discount Rate</b>    | The State of New Mexico receives a fixed discount rate is based on product group and subject to the current published retail pricing.                        |  |
| Amateur/Receiver        | 15% from published retail                                                                                                                                    |  |
| Avionics                | 30% from published retail                                                                                                                                    |  |
| Landmobile              | 30% from published retail                                                                                                                                    |  |
| Marine                  | 30% from published retail                                                                                                                                    |  |
| Landmobile-Systems      | 30% from published retail                                                                                                                                    |  |
| Network                 | 25% from published retail                                                                                                                                    |  |
| Accessories             | 30% from published retail                                                                                                                                    |  |
| Implementation Services | 30% from published retail                                                                                                                                    |  |
| <b>Retail Prices</b>    | This January 2026 list replaces the November 2024 version and includes any product additions, deletions, price increases/decreases, as well as code changes. |  |
| <b>Shipping Terms</b>   | FOB Destination. Icom America offers free surface freight on all off-the-shelf (OTS) orders for the State (CONUS).                                           |  |

**I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

| No. | Manufacturer | Product Category | Product Group | APC               | Item              | Short Description                                                                                    | MSRP % Discount |
|-----|--------------|------------------|---------------|-------------------|-------------------|------------------------------------------------------------------------------------------------------|-----------------|
| 1   | Icom         | B                | Amateur       | 2730A 35          | 2730A 35          | VHF/UHF dual band transceiver                                                                        | -15%            |
| 2   | Icom         | B                | Amateur       | 2730B 55 USA      | 2730B 55 USA      | VHF/UHF dual-band transceiver w/black display                                                        | -15%            |
| 3   | Icom         | B                | Amateur       | 705 42 USA        | 705 42 USA        | 5-10W HF/6m/2m/70cm portable                                                                         | -15%            |
| 4   | Icom         | B                | Amateur       | 7100 22 USA       | 7100 22 USA       | HF/6m/2m/70cm mobile transceiver                                                                     | -15%            |
| 5   | Icom         | B                | Amateur       | 718 72 USA        | 718 72 USA        | 100W HF transceiver with AF DSP                                                                      | -15%            |
| 6   | Icom         | B                | Amateur       | 7300 02           | 7300 02           | HF/6m transceiver with an IF-DSP and internal ATU                                                    | -15%            |
| 7   | Icom         | B                | Amateur       | 7610 22           | 7610 22           | 100W HF/50MHz amateur radio base station                                                             | -15%            |
| 8   | Icom         | B                | Amateur       | 7760 12 USA       | 7760 12 USA       | 200W HF/50MHz base station w/remote control head                                                     | -15%            |
| 9   | Icom         | B                | Amateur       | 905 12 USA        | 905 12 USA        | 5 band multi-mode base, 2m, 70cm, 23cm, 13cm, 5cm                                                    | -15%            |
| 10  | Icom         | B                | Amateur       | 9700 12           | 9700 12           | VHF/UHF transceiver                                                                                  | -15%            |
| 11  | Icom         | B                | Amateur       | ID50A 15 USA      | ID50A 15 USA      | D-STAR dual-band handheld with waterfall display                                                     | -15%            |
| 12  | Icom         | B                | Amateur       | ID5100AD 15 USA   | ID5100AD 15 USA   | Dual band, 2m/70cm (144-148/420-450MHz), D-Star mobile radio with MB-A2 remote mounting bracket      | -15%            |
| 13  | Icom         | B                | Amateur       | ID52A PLUS 45 USA | ID52A PLUS 45 USA | D-STAR dual-band handheld with full color display and USB Type-C™                                    | -15%            |
| 14  | Icom         | B                | Amateur       | IDRP1200VD 31     | IDRP1200VD 31     | 25W, 1240-1300 MHz D-STAR repeater, 2U height DV/DD/FM modes.                                        | -15%            |
| 15  | Icom         | B                | Amateur       | IDRP2010V 31      | IDRP2010V 31      | 25W, 144-148 MHz D-STAR repeater, 2U height DV/FM modes.                                             | -15%            |
| 16  | Icom         | B                | Amateur       | IDRP4010V 31      | IDRP4010V 31      | 25W, 440-450 MHz D-STAR repeater, 2U height DV/FM modes.                                             | -15%            |
| 17  | Icom         | B                | Amateur       | R15 15 USA        | R15 15 USA        | Portable receiver, 108-500 MHz, AM, FM, WFM                                                          | -15%            |
| 18  | Icom         | B                | Amateur       | R6 SPORT 86 USA   | R6 SPORT 86 USA   | Scanning receiver. Blocked version for consumer purchase. No supplied battery or charger. Requires 2 | -15%            |
| 19  | Icom         | B                | Amateur       | R6E               | R6E               | Unblocked receiver for Federal/Export Only. No supplied battery or charger. Requires 2 AA batteries. | -15%            |
| 20  | Icom         | B                | Amateur       | R8600 12 USA      | R8600 12 USA      | Blocked super wideband 10 kHz to 3 GHz communication receiver                                        | -15%            |
| 21  | Icom         | B                | Amateur       | R8600 14 USA      | R8600 14 USA      | Unblocked super wideband 10 kHz to 3 GHz communication receiver                                      | -15%            |
| 22  | Icom         | B                | Amateur       | T10 32 USA        | T10 32 USA        | 5W VHF/UHF dual-band handheld                                                                        | -15%            |
| 23  | Icom         | B                | Amateur       | V3500 65 USA      | V3500 65 USA      | 65W 144MHz FM mobile with white display                                                              | -15%            |
| 24  | Icom         | B                | Amateur       | V86 12            | V86 12            | 2m 7W VHF handheld                                                                                   | -15%            |
| 25  | Icom         | A, B             | Avionics      | A120 24 USA       | A120 24 USA       | Airband mobile with 200 channels with open VFO, 8.33/25kHz                                           | -30%            |
| 26  | Icom         | A, B             | Avionics      | A120B 24 USA      | A120B 24 USA      | A120 with 120V power supply and cabinet for base station                                             | -30%            |
| 27  | Icom         | A, B             | Avionics      | A16 61 USA        | A16 61 USA        | Communications only avionics handheld with full keypad                                               | -30%            |

**(AF) Icom America Inc.**

Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer | Product Category | Product Group | APC                   | Item                  | Short Description                                                                                         | MSRP % Discount |
|-----|--------------|------------------|---------------|-----------------------|-----------------------|-----------------------------------------------------------------------------------------------------------|-----------------|
| 28  | Icom         | A, B             | Avionics      | A16B 51 USA           | A16B 51 USA           | Communications only avionics handheld with Bluetooth and full keypad                                      | -30%            |
| 29  | Icom         | A, B             | Avionics      | A220                  | A220                  | Panel mount aviation radio                                                                                | -30%            |
| 30  | Icom         | A, B             | Avionics      | A220M                 | A220M                 | Radio with MB-53 for mobile mount                                                                         | -30%            |
| 31  | Icom         | A, B             | Avionics      | A220TSO 71 USA        | A220TSO 71 USA        | TSO approved panel mount aviation radio                                                                   | -30%            |
| 32  | Icom         | A, B             | Avionics      | A25C 86 USA           | A25C 86 USA           | Communications only aviation handheld 6W with li-ion battery and rapid charger                            | -30%            |
| 33  | Icom         | A, B             | Avionics      | A25N 76 USA           | A25N 76 USA           | Communications plus navigation aviation handheld 6W                                                       | -30%            |
| 34  | Icom         | A, B             | Landmobile    | F1000 82 USA          | F1000 82 USA          | 136-174MHz, 16 CH, no display, analog portable with rapid charger                                         | -30%            |
| 35  | Icom         | A, B             | Landmobile    | F1000S 83 USA         | F1000S 83 USA         | 136-174MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                         | -30%            |
| 36  | Icom         | A, B             | Landmobile    | F1000T 84 USA         | F1000T 84 USA         | 136-174MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                               | -30%            |
| 37  | Icom         | A, B             | Landmobile    | F1100D 53 USA         | F1100D 53 USA         | 136-174MHz IDAS portable with 16 channels, no display, includes rapid charger                             | -30%            |
| 38  | Icom         | A, B             | Landmobile    | F1100DS 63 USA        | F1100DS 63 USA        | 136-174MHz IDAS portable with 128 channels, display with limited keypad, includes rapid charger           | -30%            |
| 39  | Icom         | A, B             | Landmobile    | F1100DT 73 USA        | F1100DT 73 USA        | 136-174MHz IDAS portable with 128 channels, display, full DTMF keypad, includes rapid charger             | -30%            |
| 40  | Icom         | A, B             | Landmobile    | F200 11 USA           | F200 11 USA           | 450-470 MHz radio with battery (BP-304A), charger (BC-262), and adapter (BC-263A)                         | -30%            |
| 41  | Icom         | A, B             | Landmobile    | F200 USA Earpiece Kit | F200 USA Earpiece Kit | 450-470 MHz radio with rapid charger and IJKP - HM1LSOW acoustic tube earpiece                            | -30%            |
| 42  | Icom         | A, B             | Landmobile    | F2000 82 USA          | F2000 82 USA          | 400-470MHz, 16 CH, no display, analog portable with rapid charger                                         | -30%            |
| 43  | Icom         | A, B             | Landmobile    | F2000 88 USA          | F2000 88 USA          | 450-512MHz, 16 CH, no display, analog portable with rapid charger                                         | -30%            |
| 44  | Icom         | A, B             | Landmobile    | F2000S 83 USA         | F2000S 83 USA         | 400-470MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                         | -30%            |
| 45  | Icom         | A, B             | Landmobile    | F2000S 89 USA         | F2000S 89 USA         | 450-512MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                         | -30%            |
| 46  | Icom         | A, B             | Landmobile    | F2000T 84 USA         | F2000T 84 USA         | 400-470MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                               | -30%            |
| 47  | Icom         | A, B             | Landmobile    | F2000T 90 USA         | F2000T 90 USA         | 450-512MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                               | -30%            |
| 48  | Icom         | A, B             | Landmobile    | F2100D 63 USA         | F2100D 63 USA         | 400-470MHz IDAS portable (5W) with 16 channels + rapid charger and no display                             | -30%            |
| 49  | Icom         | A, B             | Landmobile    | F2100D 66 USA         | F2100D 66 USA         | 450-512MHz IDAS portable with 16 channels and no display, includes rapid charger                          | -30%            |
| 50  | Icom         | A, B             | Landmobile    | F2100DS 73 USA        | F2100DS 73 USA        | 400-470MHz IDAS portable with 128 channels, display, limited keypad and rapid charger                     | -30%            |
| 51  | Icom         | A, B             | Landmobile    | F2100DS 76 USA        | F2100DS 76 USA        | 450-512MHz IDAS portable with 128 channels, display and limited keypad, includes rapid charger            | -30%            |
| 52  | Icom         | A, B             | Landmobile    | F2100DT 83 USA        | F2100DT 83 USA        | 400-470MHz IDAS portable with 128 channels, LCD, full DTMF keypad, includes rapid charger                 | -30%            |
| 53  | Icom         | A, B             | Landmobile    | F2100DT 86 USA        | F2100DT 86 USA        | 450-512MHz IDAS portable with 128 channels, LCD, full DTMF keypad, includes rapid charger                 | -30%            |
| 54  | Icom         | A, B             | Landmobile    | F3400DS 51 USA        | F3400DS 51 USA        | 136-174MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately. | -30%            |

**(AF) Icom America Inc.**

Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer | Product Category | Product Group | APC            | Item           | Short Description                                                                                                            | MSRP % Discount |
|-----|--------------|------------------|---------------|----------------|----------------|------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 55  | Icom         | A, B             | Landmobile    | F3400DT 41 USA | F3400DT 41 USA | 136-174MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately. | -30%            |
| 56  | Icom         | A, B             | Landmobile    | F4400DS 43 USA | F4400DS 43 USA | 450-512MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.                    | -30%            |
| 57  | Icom         | A, B             | Landmobile    | F4400DS 81 USA | F4400DS 81 USA | 380-470MHz IDAS portable with 1024 channels, and a color display. Purchase antenna and charger separately.                   | -30%            |
| 58  | Icom         | A, B             | Landmobile    | F4400DT 33 USA | F4400DT 33 USA | 450-512MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately. | -30%            |
| 59  | Icom         | A, B             | Landmobile    | F4400DT 71 USA | F4400DT 71 USA | 380-470MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately. | -30%            |
| 60  | Icom         | A, B             | Landmobile    | F5011 66 USA   | F5011 66 USA   | 136-174MHz mobile                                                                                                            | -30%            |
| 61  | Icom         | A, B             | Landmobile    | F5021 66 USA   | F5021 66 USA   | 136-174MHz mobile                                                                                                            | -30%            |
| 62  | Icom         | A, B             | Landmobile    | F5122DD 12     | F5122DD 12     | 136-174MHz, 9.6k/4.8kbps, 25W, RS232 + ethernet                                                                              | -30%            |
| 63  | Icom         | A, B             | Landmobile    | F5130D 11 USA  | F5130D 11 USA  | 50W, 136-174MHz, IDAS mobile radio                                                                                           | -30%            |
| 64  | Icom         | A, B             | Landmobile    | F5220D 16 USA  | F5220D 16 USA  | 136-174MHz IDAS mobile                                                                                                       | -30%            |
| 65  | Icom         | A, B             | Landmobile    | F52D 17 USA    | F52D 17 USA    | 136-174MHz compact, IDAS, waterproof portable with 512 channels. Purchase antenna and charger separately.                    | -30%            |
| 66  | Icom         | A, B             | Landmobile    | F52DUL 12 USA  | F52DUL 12 USA  | 136-174MHz intrinsically safe, IDAS waterproof portable with 512 channels. Purchase antenna and charger                      | -30%            |
| 67  | Icom         | A, B             | Landmobile    | F5330D 16 USA  | F5330D 16 USA  | 50W, 136-174MHz, black box IDAS mobile radio with 128 channels and CommandMic                                                | -30%            |
| 68  | Icom         | A, B             | Landmobile    | F5400D 31 USA  | F5400D 31 USA  | 136-174MHz IDAS mobile with color display                                                                                    | -30%            |
| 69  | Icom         | A, B             | Landmobile    | F6011 66 USA   | F6011 66 USA   | 400-470MHz mobile                                                                                                            | -30%            |
| 70  | Icom         | A, B             | Landmobile    | F6011 67 USA   | F6011 67 USA   | 450-512MHz mobile                                                                                                            | -30%            |
| 71  | Icom         | A, B             | Landmobile    | F6021 56 USA   | F6021 56 USA   | 400-470MHz mobile                                                                                                            | -30%            |
| 72  | Icom         | A, B             | Landmobile    | F6021 57 USA   | F6021 57 USA   | 450-512MHz mobile                                                                                                            | -30%            |
| 73  | Icom         | A, B             | Landmobile    | F6130D 11 USA  | F6130D 11 USA  | 45W 400-512MHz, IDAS mobile radio                                                                                            | -30%            |
| 74  | Icom         | A, B             | Landmobile    | F6220D 16 USA  | F6220D 16 USA  | 400-470MHz IDAS mobile                                                                                                       | -30%            |
| 75  | Icom         | A, B             | Landmobile    | F62D 17 USA    | F62D 17 USA    | 400-470MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.                      | -30%            |
| 76  | Icom         | A, B             | Landmobile    | F62D 27 USA    | F62D 27 USA    | 450-512MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.                      | -30%            |
| 77  | Icom         | A, B             | Landmobile    | F62DUL 12 USA  | F62DUL 12 USA  | 400-470MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.  | -30%            |
| 78  | Icom         | A, B             | Landmobile    | F62DUL 22 USA  | F62DUL 22 USA  | 450-512MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.  | -30%            |
| 79  | Icom         | A, B             | Landmobile    | F6330D 16 USA  | F6330D 16 USA  | 45W, 400-512MHz, black box IDAS mobile radio with 128 channels and CommandMic                                                | -30%            |
| 80  | Icom         | A, B             | Landmobile    | F6400D 56 USA  | F6400D 56 USA  | 380-470MHz IDAS mobile with color display, no                                                                                | -30%            |
| 81  | Icom         | A, B             | Landmobile    | F6400D 71 USA  | F6400D 71 USA  | 450-512MHz IDAS mobile with color display                                                                                    | -30%            |
| 82  | Icom         | A, B             | Landmobile    | F7010S 13 USA  | F7010S 13 USA  | 136-174MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                         | -30%            |
| 83  | Icom         | A, B             | Landmobile    | F7010T 23 USA  | F7010T 23 USA  | 136-174MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.                         | -30%            |
| 84  | Icom         | A, B             | Landmobile    | F7020S 51 USA  | F7020S 51 USA  | 380-470MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                         | -30%            |

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I - Products

| No. | Manufacturer | Product Category | Product Group        | APC                  | Item                 | Short Description                                                                                                                                                 | MSRP % Discount |
|-----|--------------|------------------|----------------------|----------------------|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 85  | Icom         | A, B             | Landmobile           | F7020S 71 USA        | F7020S 71 USA        | 450-512MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                                                              | -30%            |
| 86  | Icom         | A, B             | Landmobile           | F7020T 41            | F7020T 41            | 450-512MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.                                                              | -30%            |
| 87  | Icom         | A, B             | Landmobile           | F7040S 31 USA        | F7040S 31 USA        | 7/800MHz P25 conventional portable with partial keypad.                                                                                                           | -30%            |
| 88  | Icom         | A, B             | Landmobile           | F7510 13 USA         | F7510 13 USA         | 136-174MHz P25 conventional mobile with color display                                                                                                             | -30%            |
| 89  | Icom         | A, B             | Landmobile           | F7520 11             | F7520 11             | 380-470MHz P25 conventional mobile with color display                                                                                                             | -30%            |
| 90  | Icom         | A, B             | Landmobile           | F7520 23 USA         | F7520 23 USA         | 450-512MHz P25 conventional mobile with color display                                                                                                             | -30%            |
| 91  | Icom         | A, B             | Landmobile           | F7540                | F7540                | 700/800MHz P25 conventional mobile with color display                                                                                                             | -30%            |
| 92  | Icom         | A, B             | Landmobile           | F8101 71 EXP         | F8101 71 EXP         | HF 125W transceiver with ALE (automatic link establishment)                                                                                                       | -30%            |
| 93  | Icom         | A, B             | Landmobile           | F9511HT 21           | F9511HT 21           | 136-174MHz 110W P25 Conventional mobile with full keypad. No external speaker included - must be ordered separately                                               | -30%            |
| 94  | Icom         | A, B             | Landmobile           | V10MR 12 USA         | V10MR 12 USA         | MURS license-free handheld with BC213 rapid charger                                                                                                               | -30%            |
| 95  | Icom         | A, B             | Landmobile           | V3MR 66 USA          | V3MR 66 USA          | MURS license-free portable with BC240 rapid charger                                                                                                               | -30%            |
| 96  | Icom         | A, B             | Landmobile - Systems | FR5300 21 USA        | FR5300 21 USA        | 136-174 MHz analog/digital, 50W, IDAS Simulcast                                                                                                                   | -30%            |
| 97  | Icom         | A, B             | Landmobile - Systems | FR6300 35 USA        | FR6300 35 USA        | 450-512MHz analog/digital, 50W, IDAS repeater                                                                                                                     | -30%            |
| 98  | Icom         | A, B             | Landmobile - Systems | FR6300 41 USA        | FR6300 41 USA        | 400-470MHz analog/digital, 50W, IDAS repeater                                                                                                                     | -30%            |
| 99  | Icom         | A, B             | Landmobile - Systems | FR9010 11            | FR9010 11            | 146-174MHz 110W P25 repeater                                                                                                                                      | -30%            |
| 100 | Icom         | A, B             | Landmobile - Systems | FR9020 11            | FR9020 11            | 440-475MHz 100W P25 repeater                                                                                                                                      | -30%            |
| 101 | Icom         | A, B             | Landmobile - Systems | IAS X-BAND 50        | IAS X-BAND 50        | VHF FM & UHF FM cross band repeater                                                                                                                               | -30%            |
| 102 | Icom         | A, B             | Landmobile - Systems | IAS X-BAND 50 AIR U  | IAS X-BAND 50 AIR U  | Airband AM & UHF FM cross band repeater                                                                                                                           | -30%            |
| 103 | Icom         | A, B             | Landmobile - Systems | IAS X-BAND 50 AIR V  | IAS X-BAND 50 AIR V  | Airband AM & VHF FM cross band repeater                                                                                                                           | -30%            |
| 104 | Icom         | A, B             | Landmobile - Systems | IAS X-BAND 50 UU     | IAS X-BAND 50 UU     | UHF FM & UHF FM cross band repeater                                                                                                                               | -30%            |
| 105 | Icom         | A, B             | Landmobile - Systems | IAS X-BAND 50 VV     | IAS X-BAND 50 VV     | VHF FM & VHF FM cross band repeater                                                                                                                               | -30%            |
| 106 | Icom         | A, B             | Landmobile-Systems   | CY5300               | CY5300               | 136-174MHz VHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional. | -30%            |
| 107 | Icom         | A, B             | Landmobile-Systems   | CY6301               | CY6301               | 400-470MHz UHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional. | -30%            |
| 108 | Icom         | A, B             | Landmobile-Systems   | CY6302               | CY6302               | 450-512MHz UHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional. | -30%            |
| 109 | Icom         | A, B             | Marine               | GM1600DU 71 USA      | GM1600DU 71 USA      | GMDSS VHF handheld for survival crafts; includes li-ion battery/charger plus the BP-234 battery. Surface shipping only.                                           | -30%            |
| 110 | Icom         | A, B             | Marine               | GM1600SC 71 USA      | GM1600SC 71 USA      | GMDSS VHF handheld for survival crafts; radio plus BP-234 lithium battery                                                                                         | -30%            |
| 111 | Icom         | A, B             | Marine               | M25 EVO BLACK 61 USA | M25 EVO BLACK 61 USA | 5W floating marine VHF handheld in metallic black                                                                                                                 | -30%            |
| 112 | Icom         | A, B             | Marine               | M25 EVO BLUE 71 USA  | M25 EVO BLUE 71 USA  | 5W floating marine VHF handheld in marine blue                                                                                                                    | -30%            |
| 113 | Icom         | A, B             | Marine               | M330 BLACK           | M330 BLACK           | Black compact VHF fixed mount                                                                                                                                     | -30%            |
| 114 | Icom         | A, B             | Marine               | M330 WHITE           | M330 WHITE           | Super white compact VHF fixed mount                                                                                                                               | -30%            |
| 115 | Icom         | A, B             | Marine               | M330G BLACK          | M330G BLACK          | Black compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna                                                                                 | -30%            |
| 116 | Icom         | A, B             | Marine               | M330G WHITE          | M330G WHITE          | Super white compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna                                                                           | -30%            |
| 117 | Icom         | A, B             | Marine               | M37 31 USA           | M37 31 USA           | 6W VHF floating handheld                                                                                                                                          | -30%            |
| 118 | Icom         | A, B             | Marine               | M410BB 11 USA        | M410BB 11 USA        | Black box marine VHF fixed mount with HM-195GB and two CommandMic ports.                                                                                          | -30%            |

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I - Products

| No. | Manufacturer | Product Category | Product Group | APC                  | Item                 | Short Description                                                                                                     | MSRP % Discount |
|-----|--------------|------------------|---------------|----------------------|----------------------|-----------------------------------------------------------------------------------------------------------------------|-----------------|
| 119 | Icom         | A, B             | Marine        | M410BB GW 11 USA     | M410BB GW 11 USA     | Black box marine VHF fixed mount with HM-195GW and two CommandMic ports.                                              | -30%            |
| 120 | Icom         | A, B             | Marine        | M424G BLACK          | M424G BLACK          | Black VHF fixed mount                                                                                                 | -30%            |
| 121 | Icom         | A, B             | Marine        | M424G WHITE          | M424G WHITE          | Super white VHF fixed mount                                                                                           | -30%            |
| 122 | Icom         | A, B             | Marine        | M510 EVO 41 USA      | M510 EVO 41 USA      | VHF fixed mount; class D DSC, NMEA 2000™, no AIS                                                                      | -30%            |
| 123 | Icom         | A, B             | Marine        | M510 PLUS 21 USA     | M510 PLUS 21 USA     | VHF fixed mount; class D DSC, with AIS                                                                                | -30%            |
| 124 | Icom         | A, B             | Marine        | M510 PLUS EVO 51 USA | M510 PLUS EVO 51 USA | VHF fixed mount; class D DSC, NMEA 2000™, with AIS                                                                    | -30%            |
| 125 | Icom         | A, B             | Marine        | M510BB 21 USA        | M510BB 21 USA        | Black box marine VHF fixed mount with AIS, HM-195GB, and three CommandMic ports                                       | -30%            |
| 126 | Icom         | A, B             | Marine        | M510BB GW 21 USA     | M510BB GW 21 USA     | Black box marine VHF fixed mount with AIS, HM-195GW, and three CommandMic ports                                       | -30%            |
| 127 | Icom         | A, B             | Marine        | M605 31 USA          | M605 31 USA          | VHF fixed mount with color display and rear mic                                                                       | -30%            |
| 128 | Icom         | A, B             | Marine        | M605 41 USA          | M605 41 USA          | VHF fixed mount with AIS, color display, and rear mic connector                                                       | -30%            |
| 129 | Icom         | A, B             | Marine        | M73 61 USA           | M73 61 USA           | 6W IPX8 submersible handheld                                                                                          | -30%            |
| 130 | Icom         | A, B             | Marine        | M73 PLUS 71 USA      | M73 PLUS 71 USA      | 6W IPX8 submersible handheld with built-in active noise cancelling, bass boost function, and voice recording          | -30%            |
| 131 | Icom         | A, B             | Marine        | M803                 | M803                 | 150W advanced SSB with Class E DSC MF/HF                                                                              | -30%            |
| 132 | Icom         | A, B             | Marine        | M85 21 USA           | M85 21 USA           | Marine VHF 5W handheld; 100 land mobile programmable channels (2W)                                                    | -30%            |
| 133 | Icom         | A, B             | Marine        | M85UL 31 USA         | M85UL 31 USA         | Intrinsically safe marine 5W VHF handheld; 100 land mobile programmable channels (2W)                                 | -30%            |
| 134 | Icom         | A, B             | Marine        | M94D 21 USA          | M94D 21 USA          | 6W VHF handheld with built-in AIS & DSC                                                                               | -30%            |
| 135 | Icom         | A, B             | Marine        | MR1010R2 23          | MR1010R2 23          | Marine radar, 4kW, color LCD - US version                                                                             | -30%            |
| 136 | Icom         | A, B or C        | Network       | IP110H 43 USA        | IP110H 43 USA        | License-free IP radio for wireless networks                                                                           | -25%            |
| 137 | Icom         | A, B, C          | Network       | IP501H               | IP501H               | Portable LTE radio with SIM card installed. Monthly airtime fee will apply with activated SIM.                        | -25%            |
| 138 | Icom         | A, B, C          | Network       | IP501M               | IP501M               | Mobile LTE radio with SIM card installed. Monthly airtime fee will apply with activated SIM.                          | -25%            |
| 139 | Icom         | A, B or C        | Network       | IP730D               | IP730D               | 136-174 LTE, IDAS, and analog portable radio.                                                                         | -25%            |
| 140 | Icom         | A, B or C        | Network       | IP740D               | IP740D               | 400-512 LTE, IDAS, and analog UHF portable radio.                                                                     | -25%            |
| 141 | Icom         | A, B, C          | Network       | IPM60 12 USA         | IPM60 12 USA         | Marine VHF and LTE portable                                                                                           | -25%            |
| 142 | Icom         | A, B, C          | Network       | SAT100 13 EXP        | SAT100 13 EXP        | Satellite PTT handheld with Bluetooth®                                                                                | -25%            |
| 143 | Icom         | A, B, C          | Network       | SAT100M 12 EXP       | SAT100M 12 EXP       | Mobile satellite PTT radio with a multi-functional speaker microphone and antenna unit                                | -25%            |
| 144 | Icom         | A, B, C          | Network       | VEPG4                | VEPG4                | RoIP gateway that bridges land mobile radio systems. Deactivated SIM included. Airtime fees apply when SIM activated. | -25%            |
| 145 | Icom         | A, B or C        | Accessories   | A200 TRAY            | A200 TRAY            | Mounting tray for A200/A210/A220                                                                                      | -30%            |
| 146 | Icom         | A, B or C        | Accessories   | AD106                | AD106                | Adapter cup for the BC119N/BC121N for the radios with the BP232N/H battery                                            | -30%            |
| 147 | Icom         | A, B or C        | Accessories   | AD109                | AD109                | Adapter cup fits the BC119N/BC121N and charges the BP224 (M90/GM1600)                                                 | -30%            |
| 148 | Icom         | A, B or C        | Accessories   | AD118                | AD118                | 14-pin ACC adapter to use with Hirose plug accessories                                                                | -30%            |
| 149 | Icom         | A, B or C        | Accessories   | AD121                | AD121                | Adapter cup that fits into the BC197 12/13 for the BP265 Li-ion battery                                               | -30%            |
| 150 | Icom         | A, B or C        | Accessories   | AD122                | AD122                | Adapter cup that fits into the BC197 22/23 for the BP232N/H batteries                                                 | -30%            |
| 151 | Icom         | A, B or C        | Accessories   | AD129                | AD129                | Adapter cup for BC197 gang charger for M73                                                                            | -30%            |
| 152 | Icom         | A, B or C        | Accessories   | AD130                | AD130                | Adapter cup that fits into the BC214 for radios with BP279/BP280                                                      | -30%            |

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**I - Products**

| No. | Manufacturer           | Product Category | Product Group | APC        | Item       | Short Description                                                                                  | MSRP % Discount |
|-----|------------------------|------------------|---------------|------------|------------|----------------------------------------------------------------------------------------------------|-----------------|
| 153 | Icom                   | A, B or C        | Accessories   | AD132N     | AD132N     | Adapter cup for the BC214-1/E for use with the BP284/BP290/BP303                                   | -30%            |
| 154 | Icom                   | A, B or C        | Accessories   | AD135      | AD135      | 3.5mm earphone jack adapter that plugs into a 14-pin connector                                     | -30%            |
| 155 | Icom                   | A, B or C        | Accessories   | AD149H     | AD149H     | IC-T10 DC battery adapter, requires the CP-12L or OPC-254L                                         | -30%            |
| 156 | Icom                   | A, B or C        | Accessories   | AD55NS     | AD55NS     | 100-240V power supply for the R8600 with a US plug                                                 | -30%            |
| 157 | Icom                   | A, B or C        | Accessories   | AD92SMA    | AD92SMA    | Antenna connector adapter to connect a BNC-type antenna                                            | -30%            |
| 158 | Icom                   | A, B or C        | Accessories   | AD98FSC    | AD98FSC    | Antenna connector adapter for "J" to "BNC" conversion                                              | -30%            |
| 159 | Icom                   | A, B or C        | Accessories   | AH100      | AH100      | Colinear antenna w/mount, 10GHz                                                                    | -30%            |
| 160 | Icom                   | A, B or C        | Accessories   | AH109PB 12 | AH109PB 12 | Parabolic antenna w/mount, 10.0 - 10.5GHz                                                          | -30%            |
| 161 | Icom                   | A, B or C        | Accessories   | AH24       | AH24       | Colinear antenna w/mount, 2.4GHz                                                                   | -30%            |
| 162 | Icom                   | A, B or C        | Accessories   | AH38       | AH38       | Iridium passive antenna for AH38                                                                   | -30%            |
| 163 | Icom                   | A, B or C        | Accessories   | AH40       | AH40       | Antenna (4.9ft) for in-vehicle and in-building use                                                 | -30%            |
| 164 | Icom                   | A, B or C        | Accessories   | AH41       | AH41       | Iridium active antenna system for the SAT100                                                       | -30%            |
| 165 | Icom                   | A, B or C        | Accessories   | AH56       | AH56       | Colinear antenna w/mount, 5.6GHz                                                                   | -30%            |
| 166 | Icom                   | A, B or C        | Accessories   | AH705      | AH705      | HF/6M automatic antenna tuner                                                                      | -30%            |
| 167 | Icom                   | A, B or C        | Accessories   | AH710      | AH710      | Folded dipole antenna with an SO-239 connector. Covers 1.9 to 30MHz band. Length is approx 80.3ft. | -30%            |
| 168 | Icom                   | A, B or C        | Accessories   | AH730      | AH730      | Automatic antenna tuner, 1.8 – 54 MHz                                                              | -30%            |
| 169 | Icom                   | A, B or C        | Accessories   | AH740      | AH740      | Relay-driven compact automatic tuning antenna 2.5MHz-29.999MHz                                     | -30%            |
| 170 | Icom                   | A, B or C        | Accessories   | AL705      | AL705      | QRP portable magnetic antenna                                                                      | -30%            |
| 171 | Icom-PC-TEL Inc.       | A, B or C        | Accessories   | ANTENNA 1  | ANTENNA 1  | 118-940MHz 1/4 wave antenna, unity gain, field tunable                                             | -30%            |
| 172 | Icom-PC-TEL Inc.       | A, B or C        | Accessories   | ANTENNA 2  | ANTENNA 2  | 144-174MHz 3dB gain mountable antenna, CHR, 59" high                                               | -30%            |
| 173 | Icom-PC-TEL Inc.       | A, B or C        | Accessories   | ANTENNA 3  | ANTENNA 3  | 450-470MHz 5dB gain mountable antenna, CHR, 40" high                                               | -30%            |
| 174 | Icom-PC-TEL Inc.       | A, B or C        | Accessories   | ANTENNA 4  | ANTENNA 4  | 152-162MHz, unity gain antenna, NMO compatible, 21.6". Factory tuned to 157MHz                     | -30%            |
| 175 | Icom                   | A, B or C        | Accessories   | AP95M      | AP95M      | Wireless LAN access point                                                                          | -30%            |
| 176 | Icom                   | A, B or C        | Accessories   | AT140      | AT140      | HF automatic antenna tuner                                                                         | -30%            |
| 177 | Icom-Pulse Electronics | A, B or C        | Accessories   | B ANT      | B ANT      | Base station antenna 118.8-126.8MHz with 50' 4" cable for Avionic mobile units.                    | -30%            |
| 178 | Icom                   | A, B or C        | Accessories   | BC119NS 11 | BC119NS 11 | Rapid charger with AD110 installed for F70/80/9011/9021 radios; 100-240V with US style plug        | -30%            |
| 179 | Icom                   | A, B or C        | Accessories   | BC121NS    | BC121NS    | 6-Unit Charger Kit BC121N + AD110 x 6. Requires BC157S AC adapter.                                 | -30%            |
| 180 | Icom                   | A, B or C        | Accessories   | BC123SA    | BC123SA    | Straight-angle AC adapter for rapid chargers; 100-240V with US style plug                          | -30%            |
| 181 | Icom                   | A, B or C        | Accessories   | BC123SE    | BC123SE    | AC adapter for rapid chargers; 100-240V with Euro style plug                                       | -30%            |
| 182 | Icom                   | A, B or C        | Accessories   | BC147SA    | BC147SA    | AC adapter for trickle chargers; 100-240V with a US style plug                                     | -30%            |
| 183 | Icom                   | A, B or C        | Accessories   | BC147SE 15 | BC147SE 15 | AC adapter for trickle chargers; 230V with a Euro style                                            | -30%            |
| 184 | Icom                   | A, B or C        | Accessories   | BC152N 11  | BC152N 11  | F50/F60/M88 desktop trickle charger (requires BC-147)                                              | -30%            |
| 185 | Icom                   | A, B or C        | Accessories   | BC157S     | BC157S     | AC adapter for gang chargers; 100-240V with US style                                               | -30%            |
| 186 | Icom                   | A, B or C        | Accessories   | BC157SE    | BC157SE    | AC adapter for gang chargers; 100-240V with Euro style                                             | -30%            |
| 187 | Icom                   | A, B or C        | Accessories   | BC160      | BC160      | Rapid charger for radios with the BP230/231/232 battery; 100-240V with a US style plug             | -30%            |
| 188 | Icom                   | A, B or C        | Accessories   | BC160E     | BC160E     | Rapid charger for radios with the BP230/231/232 battery; 100-240V with a Euro style plug           | -30%            |
| 189 | Icom                   | A, B or C        | Accessories   | BC167SA    | BC167SA    | Wall trickle charger; 100-240V with US style plug                                                  | -30%            |

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I - Products

| No. | Manufacturer | Product Category | Product Group | APC        | Item       | Short Description                                                                                                                    | MSRP % Discount |
|-----|--------------|------------------|---------------|------------|------------|--------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 190 | Icom         | A, B or C        | Accessories   | BC173 01   | BC173 01   | Desktop trickle charger (M34/M36/GM1600/BP224) requires BC-147S                                                                      | -30%            |
| 191 | Icom         | A, B or C        | Accessories   | BC193      | BC193      | Rapid charger for radios with BP265 Li-ion battery; 100-240V with US style plug                                                      | -30%            |
| 192 | Icom         | A, B or C        | Accessories   | BC193E     | BC193E     | Rapid charger for radios with BP265 Li-ion battery; 100-240V with Euro style plug                                                    | -30%            |
| 193 | Icom         | A, B or C        | Accessories   | BC197 23   | BC197 23   | Six unit charger for radios with the BP232N/H Li-Ion battery (includes AC adapter and cups installed); 100-240V with Euro style plug | -30%            |
| 194 | Icom         | A, B or C        | Accessories   | BC202IP3AC | BC202IP3AC | Kit includes BC-202IP3L rapid charger with BC-123SA AC adapter                                                                       | -30%            |
| 195 | Icom         | A, B or C        | Accessories   | BC202IP3L  | BC202IP3L  | Rapid charger. Requires either BC123S, BC-228, or CP-225                                                                             | -30%            |
| 196 | Icom         | A, B or C        | Accessories   | BC207S     | BC207S     | 12V / 3.5A AC adapter for VEPG3/IP1000C/IP1100CV                                                                                     | -30%            |
| 197 | Icom         | A, B or C        | Accessories   | BC210      | BC210      | Rapid charger for the BP-245 includes AC adapter with US plug                                                                        | -30%            |
| 198 | Icom         | A, B or C        | Accessories   | BC213      | BC213      | Rapid charger with a US plug for radios with the BP279/BP280 battery (BC-123SA or BC242 included)                                    | -30%            |
| 199 | Icom         | A, B or C        | Accessories   | BC213NAC   | BC213NAC   | Rapid charger cup for radios with the BP279 battery (BC-123S not included)                                                           | -30%            |
| 200 | Icom         | A, B or C        | Accessories   | BC214      | BC214      | Six bank charger with US plug AC adapter and cups                                                                                    | -30%            |
| 201 | Icom         | A, B or C        | Accessories   | BC214 14   | BC214 14   | Gang charger for the M93D. Includes the BC157.                                                                                       | -30%            |
| 202 | Icom         | A, B or C        | Accessories   | BC214-1    | BC214-1    | Six gang charger (includes AC adapter with US plug)                                                                                  | -30%            |
| 203 | Icom         | A, B or C        | Accessories   | BC214-1E   | BC214-1E   | Six gang charger (includes AC adapter with Euro plug)                                                                                | -30%            |
| 204 | Icom         | A, B or C        | Accessories   | BC214E     | BC214E     | Six bank charger with EURO plug AC adapter and cups installed                                                                        | -30%            |
| 205 | Icom         | A, B or C        | Accessories   | BC214N 27  | BC214N 27  | Six unit charger for radios with the BP298/BP299 battery                                                                             | -30%            |
| 206 | Icom         | A, B or C        | Accessories   | BC214NSAT  | BC214NSAT  | Six unit charger for SAT100                                                                                                          | -30%            |
| 207 | Icom         | A, B or C        | Accessories   | BC217SA    | BC217SA    | USB charger; 100-240V with a US style plug                                                                                           | -30%            |
| 208 | Icom         | A, B or C        | Accessories   | BC218      | BC218      | Charging cradle with Bluetooth® (requires CP22 or                                                                                    | -30%            |
| 209 | Icom         | A, B or C        | Accessories   | BC218 CCK  | BC218 CCK  | Car charger kit includes 1 each: BC218, CP23L, MBA7, MBF1, HM215 & SP35                                                              | -30%            |
| 210 | Icom         | A, B or C        | Accessories   | BC219E     | BC219E     | Rapid charger for radios with the BP283/BP28/BP290/BP294 batteries; 100-240V with a                                                  | -30%            |
| 211 | Icom         | A, B or C        | Accessories   | BC219N     | BC219N     | Rapid charger for radios with the BP283/BP284/BP294; 100-240V with a US style plug                                                   | -30%            |
| 212 | Icom         | A, B or C        | Accessories   | BC223      | BC223      | Rapid charger for R30; 100-240V with a US style plug                                                                                 | -30%            |
| 213 | Icom         | A, B or C        | Accessories   | BC224      | BC224      | Rapid charger with BC123SA                                                                                                           | -30%            |
| 214 | Icom         | A, B or C        | Accessories   | BC224E     | BC224E     | Rapid charger with BC123SE (Euro plug)                                                                                               | -30%            |
| 215 | Icom         | A, B or C        | Accessories   | BC225      | BC225      | Smart rapid charger; 100-240V with a US style plug                                                                                   | -30%            |
| 216 | Icom         | A, B or C        | Accessories   | BC226      | BC226      | Connectable rapid charger (connect up to 6). Requires AC adapter: BC123S for single use or BC228 for 2+                              | -30%            |
| 217 | Icom         | A, B or C        | Accessories   | BC227      | BC227      | Rapid charger that goes into trickle mode at a 80% charge (US Plug)                                                                  | -30%            |
| 218 | Icom         | A, B or C        | Accessories   | BC228      | BC228      | AC adapter for connectable chargers (BC226, BC202IP3, &BC257). Use one BC228 for up to 4 BC257's, 6 BC202IP3 or BC226 chargers.      | -30%            |
| 219 | Icom         | A, B or C        | Accessories   | BC235      | BC235      | Desktop trickle charger (requires BC217SA)                                                                                           | -30%            |
| 220 | Icom         | A, B or C        | Accessories   | BC238      | BC238      | 6-unit gang charger for the M37                                                                                                      | -30%            |
| 221 | Icom         | A, B or C        | Accessories   | BC240      | BC240      | Rapid charger for the V86                                                                                                            | -30%            |
| 222 | Icom         | A, B or C        | Accessories   | BC241      | BC241      | Rapid charger with multi-plug AC adapter for SAT100                                                                                  | -30%            |



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I - Products

| No. | Manufacturer | Product Category | Product Group | APC     | Item    | Short Description                                                                                    | MSRP % Discount |
|-----|--------------|------------------|---------------|---------|---------|------------------------------------------------------------------------------------------------------|-----------------|
| 223 | Icom         | A, B or C        | Accessories   | BC242   | BC242   | AC adapter for rapid chargers                                                                        | -30%            |
| 224 | Icom         | A, B or C        | Accessories   | BC247   | BC247   | Charger cradle for SAT100 for in-vehicle and in-building                                             | -30%            |
| 225 | Icom         | A, B or C        | Accessories   | BC251   | BC251   | Rapid charger for the BP306                                                                          | -30%            |
| 226 | Icom         | A, B or C        | Accessories   | BC257   | BC257   | Rapid charger for the IP110H. Connect up to 4 units, BC228 required.                                 | -30%            |
| 227 | Icom         | A, B or C        | Accessories   | BC258A  | BC258A  | USB AC adapter                                                                                       | -30%            |
| 228 | Icom         | A, B or C        | Accessories   | BC264   | BC264   | Battery pack charger for the BP304A. Use w/BC262 or USB Type-C™.                                     | -30%            |
| 229 | Icom         | A, B or C        | Accessories   | BP208N  | BP208N  | Battery case that holds 6 AA alkaline batteries.                                                     | -30%            |
| 230 | Icom         | A, B or C        | Accessories   | BP210N  | BP210N  | NiMH 7.2V 1650mAh battery                                                                            | -30%            |
| 231 | Icom         | A, B or C        | Accessories   | BP227   | BP227   | Li-ion 7.2V 1950mAh (typical capacity), 1850mAh (minimum value); waterproof                          | -30%            |
| 232 | Icom         | A, B or C        | Accessories   | BP232H  | BP232H  | Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value)                                      | -30%            |
| 233 | Icom         | A, B or C        | Accessories   | BP232UL | BP232UL | Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value) for the nonincendive approved radios | -30%            |
| 234 | Icom         | A, B or C        | Accessories   | BP232WP | BP232WP | Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value) IP67 waterproof battery              | -30%            |
| 235 | Icom         | A, B or C        | Accessories   | BP234   | BP234   | 9.0V 3300mAh lithium battery pack GM1600. FedEx ground shipping only. No shipments to HI or AK.      | -30%            |
| 236 | Icom         | A, B or C        | Accessories   | BP245H  | BP245H  | 7.4V 2000mAh Li-Ion battery for M72/M73                                                              | -30%            |
| 237 | Icom         | A, B or C        | Accessories   | BP251   | BP251   | Alkaline case for M34/M36 (5 x AAA)                                                                  | -30%            |
| 238 | Icom         | A, B or C        | Accessories   | BP252   | BP252   | 7.4V 980mAh Li-Ion battery (M36/M34/GM1600)                                                          | -30%            |
| 239 | Icom         | A, B or C        | Accessories   | BP253   | BP253   | Li-ion 7.2V 1650mAh (typical capacity), 1570mAh (minimum value)                                      | -30%            |
| 240 | Icom         | A, B or C        | Accessories   | BP254   | BP254   | Li-ion 7.2V 3040mAh (typical capacity), 2900mAh (minimum value) for P25 portables                    | -30%            |
| 241 | Icom         | A, B or C        | Accessories   | BP263   | BP263   | Battery case that holds 6 AA alkaline batteries                                                      | -30%            |
| 242 | Icom         | A, B or C        | Accessories   | BP264   | BP264   | Ni-MH 7.2V 1400mAh                                                                                   | -30%            |
| 243 | Icom         | A, B or C        | Accessories   | BP272   | BP272   | Li-ion 7.4V 2000mAh (typical capacity), 1880mAh (minimum value)                                      | -30%            |
| 244 | Icom         | A, B or C        | Accessories   | BP277EX | BP277EX | Li-ion 7.4V 1900mAh (typ. capacity), 1800mAh (min. value) blue battery                               | -30%            |
| 245 | Icom         | A, B or C        | Accessories   | BP279   | BP279   | Li-ion 7.2V 1485mAh battery                                                                          | -30%            |
| 246 | Icom         | A, B or C        | Accessories   | BP280   | BP280   | Li-ion 7.2V 2280mAh battery                                                                          | -30%            |
| 247 | Icom         | A, B or C        | Accessories   | BP282N  | BP282N  | 1500mAh Li-ion battery for the M25                                                                   | -30%            |
| 248 | Icom         | A, B or C        | Accessories   | BP284   | BP284   | Li-ion 7.4V 3210mAh (typical capacity), 3070mAh (minimum value)                                      | -30%            |
| 249 | Icom         | A, B or C        | Accessories   | BP287   | BP287   | 2800mAh li-ion 7.2V battery                                                                          | -30%            |
| 250 | Icom         | A, B or C        | Accessories   | BP288   | BP288   | 2350mAh li-ion 7.2V battery; IP57                                                                    | -30%            |
| 251 | Icom         | A, B or C        | Accessories   | BP289   | BP289   | Battery case 6 x AA; IP54                                                                            | -30%            |
| 252 | Icom         | A, B or C        | Accessories   | BP291   | BP291   | Battery case 5 x AA                                                                                  | -30%            |
| 253 | Icom         | A, B or C        | Accessories   | BP292UL | BP292UL | 2010mAh li-ion intrinsically safe battery                                                            | -30%            |
| 254 | Icom         | A, B or C        | Accessories   | BP293   | BP293   | Battery case 6 x AA                                                                                  | -30%            |
| 255 | Icom         | A, B or C        | Accessories   | BP294   | BP294   | 3150mAh li-ion battery for the F52D/F62D/M85                                                         | -30%            |
| 256 | Icom         | A, B or C        | Accessories   | BP296   | BP296   | 3.6V 2350mAh Li-Ion battery (M37)                                                                    | -30%            |
| 257 | Icom         | A, B or C        | Accessories   | BP297   | BP297   | Alkaline case for M37 (3 x AAA)                                                                      | -30%            |
| 258 | Icom         | A, B or C        | Accessories   | BP298   | BP298   | 2250mAh Li-ion battery for the V86                                                                   | -30%            |
| 259 | Icom         | A, B or C        | Accessories   | BP299   | BP299   | 3150mAh li-ion battery for the V86                                                                   | -30%            |
| 260 | Icom         | A, B or C        | Accessories   | BP300   | BP300   | 7.2V 2350mAh li-ion battery for the SAT100                                                           | -30%            |
| 261 | Icom         | A, B or C        | Accessories   | BP303   | BP303   | 3200mAh li-ion battery pack                                                                          | -30%            |

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I - Products

| No. | Manufacturer | Product Category | Product Group | APC           | Item          | Short Description                                                                                         | MSRP % Discount |
|-----|--------------|------------------|---------------|---------------|---------------|-----------------------------------------------------------------------------------------------------------|-----------------|
| 262 | Icom         | A, B or C        | Accessories   | BP304A        | BP304A        | Li-ion battery 7.2V 1900mAh for F200                                                                      | -30%            |
| 263 | Icom         | A, B or C        | Accessories   | BP305         | BP305         | Battery case AA x5                                                                                        | -30%            |
| 264 | Icom         | A, B or C        | Accessories   | BP306         | BP306         | Battery pack for the M94D                                                                                 | -30%            |
| 265 | Icom         | A, B or C        | Accessories   | BP307         | BP307         | Li-ion battery pack 7.2 V, 3 150 mAh (typ.)                                                               | -30%            |
| 266 | Icom         | A, B or C        | Accessories   | CFFR5000 02   | CFFR5000 02   | Multi-site (conventional only) IP repeater link card (requires UC-FR5000 or UCFR5300 board)               | -30%            |
| 267 | Icom         | A, B or C        | Accessories   | CFFR5000MT    | CFFR5000MT    | Multi-site (conventional & trunking) IP repeater link card (requires UC-FR5000 or UCFR5300 board)         | -30%            |
| 268 | Icom         | A, B or C        | Accessories   | CFFR5300SC    | CFFR5300SC    | Simulcast IP Repeater link card (requires UC-FR5300)                                                      | -30%            |
| 269 | Icom         | A, B or C        | Accessories   | CFUF8100      | CFUF8100      | Cooling fan unit                                                                                          | -30%            |
| 270 | Icom         | A, B or C        | Accessories   | CP12L 21      | CP12L 21      | Cigarette lighter cable with noise filter and right-angle connector. For direct use on the ID-52A.        | -30%            |
| 271 | Icom         | A, B or C        | Accessories   | CP20          | CP20          | Cigarette lighter cable with noise filter and DC-DC converter. Charges the BC167 with a 12V/24V cigarette | -30%            |
| 272 | Icom         | A, B or C        | Accessories   | CP23L         | CP23L         | 12V cigarette lighter cable for use with rapid chargers                                                   | -30%            |
| 273 | Icom         | A, B or C        | Accessories   | CP25H         | CP25H         | Cigarette lighter cable to use with the BC-202IP3L rapid charger                                          | -30%            |
| 274 | Icom         | A, B or C        | Accessories   | CT23 01       | CT23 01       | PTT microphone adapter to use SM-26 or HM-152 with a PC. Requires BC-147S.                                | -30%            |
| 275 | Icom         | A, B or C        | Accessories   | CT24          | CT24          | Digital voice converter (supplied with RCFS10 and works with VEPG3)                                       | -30%            |
| 276 | Icom         | A, B or C        | Accessories   | CX-10G 15 USA | CX-10G 15 USA | Transverter, 10.0 - 10.5GHz (0.5W)                                                                        | -30%            |
| 277 | Icom         | A, B or C        | Accessories   | EH15B         | EH15B         | Earphone with 2.5mm plug to use with HM-163MC                                                             | -30%            |
| 278 | Icom         | A, B or C        | Accessories   | EX2785J01     | EX2785J01     | P25 activation software for F70/80 & F1721/2721 radios                                                    | -30%            |
| 279 | Icom         | A, B or C        | Accessories   | F1721 MMB     | F1721 MMB     | Mounting bracket for F1721/F1821, F2721/2821,                                                             | -30%            |
| 280 | Icom         | A, B or C        | Accessories   | FAB02AR       | FAB02AR       | Standard antenna for Aviation handheld radios                                                             | -30%            |
| 281 | Icom         | A, B or C        | Accessories   | FAB45V        | FAB45V        | 144-148MHz antenna                                                                                        | -30%            |
| 282 | Icom         | A, B or C        | Accessories   | FAS100U       | FAS100U       | 7/800MHz antenna                                                                                          | -30%            |
| 283 | Icom         | A, B or C        | Accessories   | FAS102U       | FAS102U       | Antenna for SAT100                                                                                        | -30%            |
| 284 | Icom         | A, B or C        | Accessories   | FAS103U       | FAS103U       | Quick disconnect antenna system                                                                           | -30%            |
| 285 | Icom         | A, B or C        | Accessories   | FAS24V        | FAS24V        | 136-150MHz antenna for the F50/V handhelds (Blue ring)                                                    | -30%            |
| 286 | Icom         | A, B or C        | Accessories   | FAS27U        | FAS27U        | 400-470MHz antenna for the F60/V (green ring)                                                             | -30%            |
| 287 | Icom         | A, B or C        | Accessories   | FAS56U        | FAS56U        | 450-520MHz antenna for F60/V (red ring)                                                                   | -30%            |
| 288 | Icom         | A, B or C        | Accessories   | FAS57US       | FAS57US       | 450-490MHz stubby antenna for F60/V portable radios (red ring)                                            | -30%            |
| 289 | Icom         | A, B or C        | Accessories   | FAS58U        | FAS58U        | 400-470MHz antenna - standard on the F9021                                                                | -30%            |
| 290 | Icom         | A, B or C        | Accessories   | FAS59V        | FAS59V        | 150-174MHz standard antenna for the F50 & M88 (red                                                        | -30%            |
| 291 | Icom         | A, B or C        | Accessories   | FAS61V        | FAS61V        | Standard antenna for GM1600                                                                               | -30%            |
| 292 | Icom         | A, B or C        | Accessories   | FAS62VS       | FAS62VS       | 150-162MHz stubby antenna for F50/V (Red ring)                                                            | -30%            |
| 293 | Icom         | A, B or C        | Accessories   | FAS64V        | FAS64V        | Standard antenna for the M72/M73 (4 17/32" or 115mm)                                                      | -30%            |
| 294 | Icom         | A, B or C        | Accessories   | FAS65V        | FAS65V        | 148-160 MHz flexible antenna - standard on F9011                                                          | -30%            |
| 295 | Icom         | A, B or C        | Accessories   | FAS67VC       | FAS67VC       | 136-174MHz cut antenna - F3400/F7010/F9011                                                                | -30%            |
| 296 | Icom         | A, B or C        | Accessories   | FAS76UC       | FAS76UC       | 380-520MHz cut antenna for F4400/F9021                                                                    | -30%            |
| 297 | Icom         | A, B or C        | Accessories   | FAS81U        | FAS81U        | 380-430MHz antenna for F4400                                                                              | -30%            |
| 298 | Icom         | A, B or C        | Accessories   | FAS81US       | FAS81US       | 400-450MHz stubby antenna for F4400                                                                       | -30%            |
| 299 | Icom         | A, B or C        | Accessories   | FAS81V        | FAS81V        | 136-150MHz antenna for F3400/F7010/F9011                                                                  | -30%            |
| 300 | Icom         | A, B or C        | Accessories   | FAS82U        | FAS82U        | 430-480MHz antenna for F4400                                                                              | -30%            |
| 301 | Icom         | A, B or C        | Accessories   | FAS82US       | FAS82US       | 450-490MHz stubby antenna for F4400                                                                       | -30%            |
| 302 | Icom         | A, B or C        | Accessories   | FAS82V        | FAS82V        | 148-162MHz antenna                                                                                        | -30%            |
| 303 | Icom         | A, B or C        | Accessories   | FAS82VS       | FAS82VS       | 148-162MHz stubby antenna                                                                                 | -30%            |
| 304 | Icom         | A, B or C        | Accessories   | FAS83U        | FAS83U        | 470-520MHz antenna for F4400                                                                              | -30%            |

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I - Products

| No. | Manufacturer    | Product Category | Product Group | APC       | Item      | Short Description                                                                                                                      | MSRP % Discount |
|-----|-----------------|------------------|---------------|-----------|-----------|----------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 305 | Icom            | A, B or C        | Accessories   | FAS83V    | FAS83V    | 160-174MHz antenna for F3400                                                                                                           | -30%            |
| 306 | Icom            | A, B or C        | Accessories   | FASC25U   | FASC25U   | 400-430MHz antenna for LM portables                                                                                                    | -30%            |
| 307 | Icom            | A, B or C        | Accessories   | FASC25V   | FASC25V   | 136-150MHz antenna J type connector                                                                                                    | -30%            |
| 308 | Icom            | A, B or C        | Accessories   | FASC26US  | FASC26US  | 400-450MHz stubby antenna J type connector                                                                                             | -30%            |
| 309 | Icom            | A, B or C        | Accessories   | FASC26VS  | FASC26VS  | 136-144MHz stubby antenna J type connector                                                                                             | -30%            |
| 310 | Icom            | A, B or C        | Accessories   | FASC27VS  | FASC27VS  | 142-150MHz stubby antenna J type connector                                                                                             | -30%            |
| 311 | Icom            | A, B or C        | Accessories   | FASC28V   | FASC28V   | 142-162MHz antenna J type connector                                                                                                    | -30%            |
| 312 | Icom            | A, B or C        | Accessories   | FASC29V   | FASC29V   | 160-174MHz antenna J type connector                                                                                                    | -30%            |
| 313 | Icom            | A, B or C        | Accessories   | FASC55V   | FASC55V   | 146-174MHz standard antenna J type connector                                                                                           | -30%            |
| 314 | Icom            | A, B or C        | Accessories   | FASC56VS  | FASC56VS  | 150-160MHz stubby antenna J type connector                                                                                             | -30%            |
| 315 | Icom            | A, B or C        | Accessories   | FASC57U   | FASC57U   | 430-470MHz standard antenna (red ring) J type connector                                                                                | -30%            |
| 316 | Icom            | A, B or C        | Accessories   | FASC57VS  | FASC57VS  | 160-174MHz stubby antenna J type connector                                                                                             | -30%            |
| 317 | Icom            | A, B or C        | Accessories   | FASC58V   | FASC58V   | Standard antenna M24/M34/M36/M85                                                                                                       | -30%            |
| 318 | Icom            | A, B or C        | Accessories   | FASC59V   | FASC59V   | Standard antenna M25/M37/M93D/M92D                                                                                                     | -30%            |
| 319 | Icom            | A, B or C        | Accessories   | FASC61UC  | FASC61UC  | 380-520MHz cut antenna J type connector                                                                                                | -30%            |
| 320 | Icom            | A, B or C        | Accessories   | FASC61VC  | FASC61VC  | 136-174MHz cut antenna for the specific frequency desired                                                                              | -30%            |
| 321 | Icom            | A, B or C        | Accessories   | FASC62V   | FASC62V   | 150-160MHz high gain antenna J type connector                                                                                          | -30%            |
| 322 | Icom            | A, B or C        | Accessories   | FASC63V   | FASC63V   | 155-165MHz high gain antenna J type connector                                                                                          | -30%            |
| 323 | Icom            | A, B or C        | Accessories   | FASC72U   | FASC72U   | 470-512MHz antenna J type connector                                                                                                    | -30%            |
| 324 | Icom            | A, B or C        | Accessories   | FASC73US  | FASC73US  | 450-470MHz stubby antenna for J type connector                                                                                         | -30%            |
| 325 | Icom            | A, B or C        | Accessories   | G1004     | G1004     | SAT100 shoulder holster                                                                                                                | -30%            |
| 326 | Icom-Galtronics | A, B or C        | Accessories   | GAL 06026 | GAL 06026 | VHF Wideband 136-174MHz Helical Antenna.                                                                                               | -30%            |
| 327 | Icom            | A, B or C        | Accessories   | HM126RB   | HM126RB   | Standard black rear mount mic for M504/M604                                                                                            | -30%            |
| 328 | Icom            | A, B or C        | Accessories   | HM133V    | HM133V    | Standard partial function remote microphone (squelch only) 2300H/V8000                                                                 | -30%            |
| 329 | Icom            | A, B or C        | Accessories   | HM135N    | HM135N    | Hand microphone; water resistant, remote function for 4000                                                                             | -30%            |
| 330 | Icom            | A, B or C        | Accessories   | HM138     | HM138     | Waterproof 9-pin marine style speaker mic (IS approved for F50/F60/M88/F70/F80)                                                        | -30%            |
| 331 | Icom            | A, B or C        | Accessories   | HM148G    | HM148G    | Self grounding microphone for mobile radios                                                                                            | -30%            |
| 332 | Icom            | A, B or C        | Accessories   | HM148T    | HM148T    | DMTF mobile microphone                                                                                                                 | -30%            |
| 333 | Icom            | A, B or C        | Accessories   | HM151     | HM151     | Remote control microphone (7000/7100)                                                                                                  | -30%            |
| 334 | Icom            | A, B or C        | Accessories   | HM152     | HM152     | Microphone for low/mid range mobile radios                                                                                             | -30%            |
| 335 | Icom            | A, B or C        | Accessories   | HM153LS   | HM153LS   | Microphone with 2.5mm earphone combination (right angle 2-pin connector)                                                               | -30%            |
| 336 | Icom            | A, B or C        | Accessories   | HM154     | HM154     | Simple microphone for Amateur mobile radios (RJ45)                                                                                     | -30%            |
| 337 | Icom            | A, B or C        | Accessories   | HM158LA   | HM158LA   | Compact speaker microphone with revolving clip and earphone jack (right angle 2-pin screw down connector, stereo mic/mono speaker)     | -30%            |
| 338 | Icom            | A, B or C        | Accessories   | HM159LA   | HM159LA   | Large speaker microphone with earphone jack and metal alligator clip (right angle 2-pin screw down connector, stereo mic/mono speaker) | -30%            |
| 339 | Icom            | A, B or C        | Accessories   | HM163MC   | HM163MC   | Lapel mic with 2.5mm earphone jack                                                                                                     | -30%            |
| 340 | Icom            | A, B or C        | Accessories   | HM165     | HM165     | Waterproof speaker mic for M34/M36/M93D/M94D                                                                                           | -30%            |
| 341 | Icom            | A, B or C        | Accessories   | HM166LA   | HM166LA   | Earphone microphone with 2-pin right angle connector                                                                                   | -30%            |
| 342 | Icom            | A, B or C        | Accessories   | HM166LS   | HM166LS   | Earphone microphone with two pin right angle connector                                                                                 | -30%            |
| 343 | Icom            | A, B or C        | Accessories   | HM167     | HM167     | Lightweight IPX8 waterproof speaker mic M73/GM1600/M92/M72                                                                             | -30%            |
| 344 | Icom            | A, B or C        | Accessories   | HM169 IS  | HM169 IS  | Intrinsically safe waterproof speaker mic (9-pin)                                                                                      | -30%            |
| 345 | Icom            | A, B or C        | Accessories   | HM176     | HM176     | Microphone for the A220/A210/A200/PS80                                                                                                 | -30%            |
| 346 | Icom            | A, B or C        | Accessories   | HM179PI   | HM179PI   | Earphone speaker microphone                                                                                                            | -30%            |
| 347 | Icom            | A, B or C        | Accessories   | HM183LS   | HM183LS   | Waterproof compact speaker microphone (2pin connector)                                                                                 | -30%            |

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Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer | Product Category | Product Group | APC            | Item           | Short Description                                                                                              | MSRP % Discount |
|-----|--------------|------------------|---------------|----------------|----------------|----------------------------------------------------------------------------------------------------------------|-----------------|
| 348 | Icom         | A, B or C        | Accessories   | HM184H         | HM184H         | 14-pin loud waterproof speaker mic (no accessory jack)                                                         | -30%            |
| 349 | Icom         | A, B or C        | Accessories   | HM184UL        | HM184UL        | 14-pin intrinsically safe approved waterproof speaker mic (no accessory jack)                                  | -30%            |
| 350 | Icom         | A, B or C        | Accessories   | HM186LS        | HM186LS        | Compact speaker microphone with earphone jack (2 pin connector)                                                | -30%            |
| 351 | Icom         | A, B or C        | Accessories   | HM186PI        | HM186PI        | Speaker microphone                                                                                             | -30%            |
| 352 | Icom         | A, B or C        | Accessories   | HM192          | HM192          | Remote control microphone for F8101 (requires separation cable)                                                | -30%            |
| 353 | Icom         | A, B or C        | Accessories   | HM193          | HM193          | Hand microphone for the F8101                                                                                  | -30%            |
| 354 | Icom         | A, B or C        | Accessories   | HM195B 41 EXP  | HM195B 41 EXP  | CommandMic IV with yellow backlit LCD in black                                                                 | -30%            |
| 355 | Icom         | A, B or C        | Accessories   | HM195GB 61 EXP | HM195GB 61 EXP | CommandMic IV with white backlit LCD in black                                                                  | -30%            |
| 356 | Icom         | A, B or C        | Accessories   | HM195GW 62 EXP | HM195GW 62 EXP | CommandMic IV with white backlit LCD in super white                                                            | -30%            |
| 357 | Icom         | A, B or C        | Accessories   | HM195SW 42 EXP | HM195SW 42 EXP | Command Mic IV with yellow backlit LCD in super white                                                          | -30%            |
| 358 | Icom         | A, B or C        | Accessories   | HM196B         | HM196B         | Standard hand microphone for M424 and works with the M424G                                                     | -30%            |
| 359 | Icom         | A, B or C        | Accessories   | HM196SW        | HM196SW        | Standard hand microphone for M424 and works with the M424G                                                     | -30%            |
| 360 | Icom         | A, B or C        | Accessories   | HM198          | HM198          | Hand microphone for 7100                                                                                       | -30%            |
| 361 | Icom         | A, B or C        | Accessories   | HM202          | HM202          | Compact IPX7 waterproof speaker mic M73/M72                                                                    | -30%            |
| 362 | Icom         | A, B or C        | Accessories   | HM203EX        | HM203EX        | Blue speaker microphone for F3201DEX/4201DEX                                                                   | -30%            |
| 363 | Icom         | A, B or C        | Accessories   | HM205B         | HM205B         | Speaker microphone M424G/M506                                                                                  | -30%            |
| 364 | Icom         | A, B or C        | Accessories   | HM205RB        | HM205RB        | Speaker microphone for M506 rear connector & M605                                                              | -30%            |
| 365 | Icom         | A, B or C        | Accessories   | HM207          | HM207          | Control hand microphone (ID-5100)                                                                              | -30%            |
| 366 | Icom         | A, B or C        | Accessories   | HM213          | HM213          | Waterproof floating speaker mic for M25                                                                        | -30%            |
| 367 | Icom         | A, B or C        | Accessories   | HM214H         | HM214H         | Hand microphone for GM800 & M803                                                                               | -30%            |
| 368 | Icom         | A, B or C        | Accessories   | HM215          | HM215          | Speaker microphone for the BC-218 car charger                                                                  | -30%            |
| 369 | Icom         | A, B or C        | Accessories   | HM216          | HM216          | Microphone for A120                                                                                            | -30%            |
| 370 | Icom         | A, B or C        | Accessories   | HM217          | HM217          | Microphone with built-in speaker and front panel includes up/down buttons and two programmable buttons (P1/P2) | -30%            |
| 371 | Icom         | A, B or C        | Accessories   | HM218          | HM218          | Secondary remote control microphone, COMMANDMIC, for the F5400D/F6400D. Requires RMKS + OPC2373 or OPC2374.    | -30%            |
| 372 | Icom         | A, B or C        | Accessories   | HM219          | HM219          | Hand microphone 7300/7610/9700                                                                                 | -30%            |
| 373 | Icom         | A, B or C        | Accessories   | HM220          | HM220          | Heavy duty microphone (IP54) for the F5400 series                                                              | -30%            |
| 374 | Icom         | A, B or C        | Accessories   | HM220T         | HM220T         | Heavy duty microphone with DTMF keypad (IP54) for the F5400 series                                             | -30%            |
| 375 | Icom         | A, B or C        | Accessories   | HM222H         | HM222H         | IP68 waterproof speaker microphone w/3.5mm accessory jack (14-pin connector)                                   | -30%            |
| 376 | Icom         | A, B or C        | Accessories   | HM222HLWP      | HM222HLWP      | IP68 speaker mic                                                                                               | -30%            |
| 377 | Icom         | A, B or C        | Accessories   | HM228          | HM228          | Compact IPX7 speaker mic for M93D/M94D/IP110H                                                                  | -30%            |
| 378 | Icom         | A, B or C        | Accessories   | HM230HB        | HM230HB        | CommandMic with 10-key (IP55) for IP501M                                                                       | -30%            |
| 379 | Icom         | A, B or C        | Accessories   | HM231          | HM231          | Waterproof speaker microphone (A25)                                                                            | -30%            |
| 380 | Icom         | A, B or C        | Accessories   | HM232          | HM232          | Hand microphone for ID4100                                                                                     | -30%            |
| 381 | Icom         | A, B or C        | Accessories   | HM233GP        | HM233GP        | GPS microphone IP67                                                                                            | -30%            |
| 382 | Icom         | A, B or C        | Accessories   | HM234          | HM234          | Aviation speaker mic (2-pin right angle connector)                                                             | -30%            |
| 383 | Icom         | A, B or C        | Accessories   | HM235B         | HM235B         | Black microphone for M330                                                                                      | -30%            |
| 384 | Icom         | A, B or C        | Accessories   | HM235W         | HM235W         | White microphone for M330                                                                                      | -30%            |
| 385 | Icom         | A, B or C        | Accessories   | HM236          | HM236          | Compact waterproof speaker microphone                                                                          | -30%            |
| 386 | Icom         | A, B or C        | Accessories   | HM240          | HM240          | Waterproof aviation speaker mic (2-pin)                                                                        | -30%            |
| 387 | Icom         | A, B or C        | Accessories   | HM241          | HM241          | Mobile microphone with emergency button for IP501M (IP54)                                                      | -30%            |

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Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer                             | Product Category | Product Group | APC                     | Item                    | Short Description                                                                                                                           | MSRP % Discount |
|-----|------------------------------------------|------------------|---------------|-------------------------|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 388 | Icom                                     | A, B or C        | Accessories   | HM243                   | HM243                   | Speaker microphone for the IC-705 & IC-905                                                                                                  | -30%            |
| 389 | Icom                                     | A, B or C        | Accessories   | HM243LS 32              | HM243LS 32              | Speaker microphone for the ID-50A (2-pin connector)                                                                                         | -30%            |
| 390 | Icom                                     | A, B or C        | Accessories   | HM245T                  | HM245T                  | DTMF microphone                                                                                                                             | -30%            |
| 391 | Icom                                     | A, B or C        | Accessories   | HM249 12                | HM249 12                | Hands-free microphone for mobile radios                                                                                                     | -30%            |
| 392 | Icom                                     | A, B or C        | Accessories   | HM-9000                 | HM-9000                 | Speaker microphone for the FR9010/9020 repeaters                                                                                            | -30%            |
| 393 | Icom-Impact Radio Accessories            | A, B or C        | Accessories   | HM-HD7I6WP              | HM-HD7I6WP              | Large waterproof, high gain speaker microphone with 3.5mm accessory jack (14-pin connector)                                                 | -30%            |
| 394 | Icom-Impact Radio Accessories            | A, B or C        | Accessories   | HM-HD7I7WP              | HM-HD7I7WP              | Large waterproof speaker microphone with 3.5mm accessory jack (right angle 2-pin screw down connector)                                      | -30%            |
| 395 | Icom                                     | A, B or C        | Accessories   | HS102                   | HS102                   | Over the head headset with earphone. Allows for full-duplex operation and requires the OPC-2359.                                            | -30%            |
| 396 | Icom                                     | A, B or C        | Accessories   | HS94                    | HS94                    | Earpiece headset; use with                                                                                                                  | -30%            |
| 397 | Icom                                     | A, B or C        | Accessories   | HS94LWP                 | HS94LWP                 | Earhook headset with boom microphone with 2-pin screw down connector for hands-free operation.                                              | -30%            |
| 398 | Icom                                     | A, B or C        | Accessories   | HS95                    | HS95                    | Headset with boom mic; use with VS/OPC2004/OPC2006/OPC1392                                                                                  | -30%            |
| 399 | Icom                                     | A, B or C        | Accessories   | HS95LWP                 | HS95LWP                 | Behind-the-head type with boom microphone with 2-pin screw down connector                                                                   | -30%            |
| 400 | Icom                                     | A, B or C        | Accessories   | HS97                    | HS97                    | Earphone with throat mic headset; use with VS/OPC2004/OPC2006/OPC1392                                                                       | -30%            |
| 401 | Icom                                     | A, B or C        | Accessories   | HS98                    | HS98                    | 8-pin Handset for the M802, GM800, and GM600                                                                                                | -30%            |
| 402 | Icom-ASAP Metal Fabricators              | A, B or C        | Accessories   | IABC1019                | IABC1019                | Heavy duty vehicular charger                                                                                                                | -30%            |
| 403 | Icom                                     | A, B or C        | Accessories   | IA-DH1095               | IA-DH1095               | Remote mounting kit for the F9511/F9521 dual head kit. Dual head, external speaker, speaker microphone, and separation cables are required. | -30%            |
| 404 | Icom                                     | A, B or C        | Accessories   | IAFASC450US             | IAFASC450US             | 430-470MHz stubby antenna with a J type connector                                                                                           | -30%            |
| 405 | Icom-Pryme Radio Products                | A, B or C        | Accessories   | IAHM600                 | IAHM600                 | Heavy duty Bluetooth speaker microphone with loud audio, water/dust resistant & 40+ hours of talk time (charger included)                   | -30%            |
| 406 | Icom-Tate Technology                     | A, B or C        | Accessories   | IAOPC054                | IAOPC054                | Cable to wire the F5400/F6400 to an external speaker                                                                                        | -30%            |
| 407 | Icom-Tessco                              | A, B or C        | Accessories   | IAOPC1003               | IAOPC1003               | USB to micro-USB 3ft cable                                                                                                                  | -30%            |
| 408 | Icom                                     | A, B or C        | Accessories   | IAOPC1076               | IAOPC1076               | F7500 mobile adapter cable to use with the KVL125 keyloader. Requires the OPC-IAKVL1 cable and a RJ45 female-to-female adapter.             | -30%            |
| 409 | Icom-Innovative Circuit Technology       | A, B or C        | Accessories   | IAPS04                  | IAPS04                  | 110V power supply and cabinet for control station use for F5011/5021/F5121/F5220                                                            | -30%            |
| 410 | Icom-Innovative Circuit Technology       | A, B or C        | Accessories   | IAPS11                  | IAPS11                  | 120V power supply and cover for base station use on the                                                                                     | -30%            |
| 411 | Icom-Innovative Circuit Technology       | A, B or C        | Accessories   | IAPS12                  | IAPS12                  | Power supply with cover for control station (120VAC;                                                                                        | -30%            |
| 412 | Icom - Innovative Circuit Technology Ltd | A, B or C        | Accessories   | IAPS13                  | IAPS13                  | Power supply and cover for the IP501M and SAT100M.                                                                                          | -30%            |
| 413 | Icom - Innovative Circuit Technology Ltd | A, B or C        | Accessories   | IAPS14                  | IAPS14                  | Power supply cover for control station for the F5130D series. (13.8VDC, 12A)                                                                | -30%            |
| 414 | Icom                                     | A, B or C        | Accessories   | IAS ANTRLY-D            | IAS ANTRLY-D            | 1RU dual antenna switch for FR9010/9020                                                                                                     | -30%            |
| 415 | Icom                                     | A, B or C        | Accessories   | IAS ANTRLY-S            | IAS ANTRLY-S            | 1RU single antenna switch for FR9010/9020                                                                                                   | -30%            |
| 416 | Icom                                     | A, B or C        | Accessories   | IAS CROSSBAND CONTROLLE | IAS CROSSBAND CONTROLLE | Analog gateway that provides an easy migration path from analog to digital technology                                                       | -30%            |
| 417 | Icom                                     | A, B or C        | Accessories   | IASANTSW1               | IASANTSW1               | Single antenna switch for base station operation                                                                                            | -30%            |
| 418 | Icom                                     | A, B or C        | Accessories   | IASANTSW2               | IASANTSW2               | Dual antenna switch for base station operation                                                                                              | -30%            |
| 419 | Icom - Innovative Circuit Technology Ltd | A, B or C        | Accessories   | IASDP1001               | IASDP1001               | DC distribution panel 12/24VDC with remote power control and SNMP. It can manage up to 12 loads.                                            | -30%            |
| 420 | Icom-FIPLEX                              | A, B or C        | Accessories   | IASDUP1001              | IASDUP1001              | 136-148 6 cavity 50W internal duplexer, 3MHz TX-RX separation                                                                               | -30%            |

**(AF) Icom America Inc.**Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer           | Product Category | Product Group | APC        | Item       | Short Description                                                                                                                                                                                                                                                   | MSRP % Discount |
|-----|------------------------|------------------|---------------|------------|------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 421 | Icom - Ali Express     | A, B or C        | Accessories   | IASDUP1002 | IASDUP1002 | 148-160 6 cavity 50W internal duplexer, 3MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 422 | Icom-FIPLEX            | A, B or C        | Accessories   | IASDUP1003 | IASDUP1003 | 160-174 6 cavity 50W internal duplexer, 3MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 423 | Icom-FIPLEX            | A, B or C        | Accessories   | IASDUP1004 | IASDUP1004 | 136-148 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 424 | Icom-Amphenol Procom   | A, B or C        | Accessories   | IASDUP1005 | IASDUP1005 | 148-160 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 425 | Icom-FIPLEX            | A, B or C        | Accessories   | IASDUP1006 | IASDUP1006 | 160-174 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 426 | Icom-FIPLEX            | A, B or C        | Accessories   | IASDUP1007 | IASDUP1007 | 136-148 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 427 | Icom-Amphenol Procom   | A, B or C        | Accessories   | IASDUP1008 | IASDUP1008 | 148-160 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 428 | Icom-EMR               | A, B or C        | Accessories   | IASDUP1010 | IASDUP1010 | 144-190MHz 6 cavity 100W duplexer with 3MHz minimum TX-RX separation                                                                                                                                                                                                | -30%            |
| 429 | Icom-Amphenol Procom   | A, B or C        | Accessories   | IASDUP1015 | IASDUP1015 | 152-175MHz 50W internal duplexer (6-15MHz minimum separation)                                                                                                                                                                                                       | -30%            |
| 430 | Icom - EMR Corporation | A, B or C        | Accessories   | IASDUP1035 | IASDUP1035 | 400-512 4 cavity 100W duplexer, 3MHz TX-RX                                                                                                                                                                                                                          | -30%            |
| 431 | Icom-Amphenol Procom   | A, B or C        | Accessories   | IASDUP1036 | IASDUP1036 | 400-440 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 432 | Icom-Amphenol Procom   | A, B or C        | Accessories   | IASDUP1037 | IASDUP1037 | 440-470 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 433 | Icom-Amphenol Procom   | A, B or C        | Accessories   | IASDUP1038 | IASDUP1038 | 470-490 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 434 | Icom-FIPLEX            | A, B or C        | Accessories   | IASDUP1040 | IASDUP1040 | 400-440 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 435 | Icom-FIPLEX            | A, B or C        | Accessories   | IASDUP1041 | IASDUP1041 | 440-470 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 436 | Icom-FIPLEX            | A, B or C        | Accessories   | IASDUP1042 | IASDUP1042 | 470-490 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 437 | Icom-FIPLEX            | A, B or C        | Accessories   | IASDUP1043 | IASDUP1043 | 490-512 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 438 | Icom-EMR               | A, B or C        | Accessories   | IASDUP1044 | IASDUP1044 | 440-512 6 cavity 100W duplexer with 3MHz minimum TX-RX separation                                                                                                                                                                                                   | -30%            |
| 439 | Icom                   | A, B or C        | Accessories   | IASDUP50CY | IASDUP50CY | CY5000/6000 internal duplexer assembly kit including RF jumpers and screws                                                                                                                                                                                          | -30%            |
| 440 | Icom                   | A, B or C        | Accessories   | IASDUP50FR | IASDUP50FR | FR5000/6000 internal duplexer assembly kit including RF jumpers, mounting bracket and screws                                                                                                                                                                        | -30%            |
| 441 | Icom                   | A, B or C        | Accessories   | IASE2PA511 | IASE2PA511 | 470-490MHz 100W 2RU additional power amplifier (fits next to IASE2PA507 in chassis)                                                                                                                                                                                 | -30%            |
| 442 | Icom-THALES            | A, B or C        | Accessories   | IASKF7P    | IASKF7P    | System Owner Master Key (SOMK); USB Dongle and CS-F7500ASK "P25 Advanced System Key (ASK) Manager Application" Note: Available only to P25 trunking system owners and requires the completion of the "P25 System Key Request Form" by the P25 Trunking System Owner | -30%            |
| 443 | Icom-THALES            | A, B or C        | Accessories   | IASKF7S    | IASKF7S    | Accessory Advanced System Key (AASK) USB dongle required for programming P25 trunking parameters. Note: shipped unprogrammed; requires P25 trunking system owner to program                                                                                         | -30%            |
| 444 | Icom                   | A, B or C        | Accessories   | IASMNT1028 | IASMNT1028 | 28x19, 16U desktop 2-post rack; 350lb weight capacity                                                                                                                                                                                                               | -30%            |

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Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer                       | Product Category | Product Group | APC             | Item            | Short Description                                                                                        | MSRP % Discount |
|-----|------------------------------------|------------------|---------------|-----------------|-----------------|----------------------------------------------------------------------------------------------------------|-----------------|
| 445 | Icom - Tessco Inc.                 | A, B or C        | Accessories   | IASMNT1030      | IASMNT1030      | 30" (17RU) locking indoor cabinet                                                                        | -30%            |
| 446 | Icom-Radar                         | A, B or C        | Accessories   | IASMNT1042      | IASMNT1042      | 42x19 welded steel 2-post rack; 24U, 1,500lb weight                                                      | -30%            |
| 447 | Icom-ASAP Metal Fabricators        | A, B or C        | Accessories   | IASMNT1046      | IASMNT1046      | 46" (26RU) locking indoor cabinet                                                                        | -30%            |
| 448 | Icom-ASAP Metal Fabricators        | A, B or C        | Accessories   | IASMNT1060      | IASMNT1060      | 60" (34RU) locking indoor cabinet                                                                        | -30%            |
| 449 | Icom - Mouser Electronics Inc.     | A, B or C        | Accessories   | IASMNT1070      | IASMNT1070      | 70x19 welded steel 2-post rack; 40U, 1,500lb weight                                                      | -30%            |
| 450 | Icom-Innovative Circuit Technology | A, B or C        | Accessories   | IASMNT1102      | IASMNT1102      | 19" 2RU rack mount tray for 20A power supply; holds up to 2 units (power supplies not screwed into tray) | -30%            |
| 451 | Icom                               | A, B or C        | Accessories   | IASMNT1105      | IASMNT1105      | Battery charger rackmount kit holds 1 to 2 chargers                                                      | -30%            |
| 452 | Icom - Crescend Technologies       | A, B or C        | Accessories   | IASPA500        | IASPA500        | 136-174MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable                                    | -30%            |
| 453 | Icom - Crescend Technologies       | A, B or C        | Accessories   | IASPA540        | IASPA540        | 403-512MHz 100W out, 2-5W in, 4RU power amplifier 19" rack-mountable                                     | -30%            |
| 454 | Icom - Crescend Technologies       | A, B or C        | Accessories   | IASPA550        | IASPA550        | 450-512MHz 100W out, 2-5W in, 4RU power amplifier 19" rack-mountable                                     | -30%            |
| 455 | Icom - Fiplex Communications Inc.  | A, B or C        | Accessories   | IASPR1001       | IASPR1001       | 136-150MHz 4 cavity pre-selector (assembly kit required with FR5000)                                     | -30%            |
| 456 | Icom-FIPLEX                        | A, B or C        | Accessories   | IASPR1002       | IASPR1002       | 150-174MHz 4 cavity pre-selector (assembly kit required with FR5000)                                     | -30%            |
| 457 | Icom-FIPLEX                        | A, B or C        | Accessories   | IASPR1010       | IASPR1010       | 400-440MHz 4 cavity pre-selector (assembly kit required with FR6000)                                     | -30%            |
| 458 | Icom-ASAP Metal Fabricators        | A, B or C        | Accessories   | IASPR50FR       | IASPR50FR       | FR5000/6000 internal pre-selector assembly kit including RF jumpers, mounting bracket and screws         | -30%            |
| 459 | Icom-Innovative Circuit Technology | A, B or C        | Accessories   | IASPS1022       | IASPS1022       | 12v/30A power supply/battery charger - 1RU rack mountable with IASMNT1105                                | -30%            |
| 460 | Icom-Innovative Circuit Technology | A, B or C        | Accessories   | IASPS1220       | IASPS1220       | 20A power supply 13.8VDC; requires tray for use in rack (IASMNT1102)                                     | -30%            |
| 461 | Icom                               | A, B or C        | Accessories   | IJKP-HM1LSOW    | IJKP-HM1LSOW    | 1-wire kit w/acoustic tube                                                                               | -30%            |
| 462 | Icom                               | A, B or C        | Accessories   | IJKP-HM2LSOW    | IJKP-HM2LSOW    | 1-wire kit ear hanger & earbud                                                                           | -30%            |
| 463 | Icom                               | A, B or C        | Accessories   | IJKP-HM2PLOW    | IJKP-HM2PLOW    | 2-wire kit w/acoustic tube                                                                               | -30%            |
| 464 | Icom                               | A, B or C        | Accessories   | IJKP-HM3LSOW    | IJKP-HM3LSOW    | 1-wire kit D-shape ear hanger                                                                            | -30%            |
| 465 | Icom-Impact Radio Accessories      | A, B or C        | Accessories   | IMPACT HD3-I3   | IMPACT HD3-I3   | Heavy duty speaker mic w/3.5mm accessory jack (2-pin screw down connector)                               | -30%            |
| 466 | Icom-Impact Radio Accessories      | A, B or C        | Accessories   | IMPACT HD3-I5   | IMPACT HD3-I5   | Heavy duty use speaker mic with 3.5mm accessory jack (9-pin)                                             | -30%            |
| 467 | Icom-Impact Radio Accessories      | A, B or C        | Accessories   | IMPACT HD3-I6   | IMPACT HD3-I6   | Lightweight heavy duty use speaker mic with 3.5mm accessory jack (14-pin connector)                      | -30%            |
| 468 | Icom                               | A, B or C        | Accessories   | IP100FS         | IP100FS         | IP based PC-dispatcher                                                                                   | -30%            |
| 469 | Icom                               | A, B or C        | Accessories   | IP1100CV 51 EXP | IP1100CV 51 EXP | WLAN controller that manages up to 300 radios. The AC adapter (BC207S) is sold separately.               | -30%            |
| 470 | Icom                               | A, B or C        | Accessories   | ISL-3           | ISL-3           | P25 trunking upgrade for the F9011/9511 series radios                                                    | -30%            |
| 471 | Icom                               | A, B or C        | Accessories   | ISL-AK25K       | ISL-AK25K       | Add 25kHz into the radio                                                                                 | -30%            |
| 472 | Icom                               | A, B or C        | Accessories   | ISL-AKAES       | ISL-AKAES       | AES activation code for F3400/F5400 series                                                               | -30%            |
| 473 | Icom                               | A, B or C        | Accessories   | ISL-AKSTM       | ISL-AKSTM       | Add front panel programming/tactical group functions                                                     | -30%            |
| 474 | Icom                               | A, B or C        | Accessories   | ISL-CHEX        | ISL-CHEX        | Memory channel expansion (4000 CH)                                                                       | -30%            |
| 475 | Icom                               | A, B or C        | Accessories   | ISL-P25AES/ARC4 | ISL-P25AES/ARC4 | License enables AES and ARC4 in P25 radios (requires UT134 or UT125 FIPS-2)                              | -30%            |
| 476 | Icom                               | A, B or C        | Accessories   | ISL-P25DS       | ISL-P25DS       | P25 packet data service (GPS/text) license                                                               | -30%            |
| 477 | Icom                               | A, B or C        | Accessories   | ISL-P25FP       | ISL-P25FP       | Front panel programming                                                                                  | -30%            |
| 478 | Icom                               | A, B or C        | Accessories   | ISL-P25P2       | ISL-P25P2       | P25 Phase 2 trunking license (Phase 1 license required)                                                  | -30%            |
| 479 | Icom                               | A, B or C        | Accessories   | ISL-P25TR       | ISL-P25TR       | P25 Phase 1 trunking license                                                                             | -30%            |

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I - Products

| No. | Manufacturer           | Product Category | Product Group | APC                | Item               | Short Description                                                                                                                       | MSRP % Discount |
|-----|------------------------|------------------|---------------|--------------------|--------------------|-----------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 480 | Icom                   | A, B or C        | Accessories   | ISL-P25VS          | ISL-P25VS          | P25 conventional voting scan license                                                                                                    | -30%            |
| 481 | Icom                   | A, B or C        | Accessories   | ISL-P25W           | ISL-P25W           | Enable 25kHz in the F7010/F7510 radios                                                                                                  | -30%            |
| 482 | Icom                   | A, B or C        | Accessories   | ISL-UGMTR          | ISL-UGMTR          | Type D trunking license for single and multi-site trunking                                                                              | -30%            |
| 483 | Icom-Pulse Electronics | A, B or C        | Accessories   | LARSEN SPHL10160IC | LARSEN SPHL10160IC | 151-163MHz helical ¼ wave antenna center tuned to                                                                                       | -30%            |
| 484 | Icom                   | A, B or C        | Accessories   | LC192              | LC192              | Backpack for the IC-705 & IC-905                                                                                                        | -30%            |
| 485 | Icom                   | A, B or C        | Accessories   | LC202 12           | LC202 12           | Carrying case for the ID-50A                                                                                                            | -30%            |
| 486 | Icom-A.W. Enterprises  | A, B or C        | Accessories   | LCF1000S           | LCF1000S           | Leather carrying case with a swivel for F1000/2000/D non display radios                                                                 | -30%            |
| 487 | Icom-A.W. Enterprises  | A, B or C        | Accessories   | LCF1000SS          | LCF1000SS          | Leather carrying case with a swivel belt loop and cutout for the display for the F1000S/2000S                                           | -30%            |
| 488 | Icom-A.W. Enterprises  | A, B or C        | Accessories   | LCF1000TS          | LCF1000TS          | Leather case for the F1000T/2000T with a full keypad cutout with a swivel loop                                                          | -30%            |
| 489 | Icom-A.W. Enterprises  | A, B or C        | Accessories   | LCF1035SW          | LCF1035SW          | Leather case with swivel belt loop and D-ring; display cutout for the F3400DS & F7010S                                                  | -30%            |
| 490 | Icom-A.W. Enterprises  | A, B or C        | Accessories   | LCF1036SW          | LCF1036SW          | Leather case with swivel belt loop and D-ring; display & full keypad cutout for the F3400DT & F7010T                                    | -30%            |
| 491 | Icom-A.W. Enterprises  | A, B or C        | Accessories   | LCF1052S           | LCF1052S           | Leather case with swivel belt loop and D-ring for the F52D                                                                              | -30%            |
| 492 | Icom-A.W. Enterprises  | A, B or C        | Accessories   | LCF3000 SWIVEL     | LCF3000 SWIVEL     | Leather carrying case with a swivel for the F3001/4001 & F3101D/4101D radios                                                            | -30%            |
| 493 | Icom                   | A, B or C        | Accessories   | M602 MMB           | M602 MMB           | Black Mounting Bracke M602 01                                                                                                           | -30%            |
| 494 | Icom                   | A, B or C        | Accessories   | M802 MMB           | M802 MMB           | Mounting Bracket M802                                                                                                                   | -30%            |
| 495 | Icom                   | A, B or C        | Accessories   | MA510TR 13         | MA510TR 13         | AIS transponder with GPS navigation function, and NMEA 2000 connectivity.                                                               | -30%            |
| 496 | Icom                   | A, B or C        | Accessories   | MB103              | MB103              | Alligator belt clip                                                                                                                     | -30%            |
| 497 | Icom                   | A, B or C        | Accessories   | MB103Y             | MB103Y             | Yellow alligator belt clip for the GM1600                                                                                               | -30%            |
| 498 | Icom                   | A, B or C        | Accessories   | MB109              | MB109              | Belt clip for the M34/M36/M92D                                                                                                          | -30%            |
| 499 | Icom                   | A, B or C        | Accessories   | MB115              | MB115              | Standard belt clip for F9011 series                                                                                                     | -30%            |
| 500 | Icom                   | A, B or C        | Accessories   | MB118              | MB118              | Mounting bracket for the 7200/7300/9700                                                                                                 | -30%            |
| 501 | Icom                   | A, B or C        | Accessories   | MB121              | MB121              | Carrying handle for 7610                                                                                                                | -30%            |
| 502 | Icom                   | A, B or C        | Accessories   | MB123              | MB123              | Carrying handle for 7300/9100/7410/9700                                                                                                 | -30%            |
| 503 | Icom                   | A, B or C        | Accessories   | MB124              | MB124              | Alligator type belt clip                                                                                                                | -30%            |
| 504 | Icom                   | A, B or C        | Accessories   | MB126              | MB126              | Mounting bracket for F8101                                                                                                              | -30%            |
| 505 | Icom                   | A, B or C        | Accessories   | MB127              | MB127              | Alligator belt clip                                                                                                                     | -30%            |
| 506 | Icom                   | A, B or C        | Accessories   | MB130              | MB130              | Vehicle charger bracket holds rapid charger; requires cigarette lighter cable                                                           | -30%            |
| 507 | Icom                   | A, B or C        | Accessories   | MB132              | MB132              | Flush mount kit for M324/M424G/MA510TR                                                                                                  | -30%            |
| 508 | Icom                   | A, B or C        | Accessories   | MB133              | MB133              | Alligator type belt clip                                                                                                                | -30%            |
| 509 | Icom                   | A, B or C        | Accessories   | MB135              | MB135              | Alligator type belt clip                                                                                                                | -30%            |
| 510 | Icom                   | A, B or C        | Accessories   | MB136              | MB136              | Swivel belt clip for F1000/F3400/F7010/F52D/M85 series                                                                                  | -30%            |
| 511 | Icom                   | A, B or C        | Accessories   | MB23               | MB23               | Carry handle and mounting hardware for the IC-718/77/707/821H/R8500/R75                                                                 | -30%            |
| 512 | Icom                   | A, B or C        | Accessories   | MB2730B            | MB2730B            | Base station mount (MBF4 + MBA4)                                                                                                        | -30%            |
| 513 | Icom                   | A, B or C        | Accessories   | MB2730R            | MB2730R            | Remote head kit w/mobile bracket (MBF4 + MBA5)                                                                                          | -30%            |
| 514 | Icom                   | A, B or C        | Accessories   | MB2730R1           | MB2730R1           | Glass mount remote head kit w/mobile bracket (MBF1+MBF4+MBA5)                                                                           | -30%            |
| 515 | Icom                   | A, B or C        | Accessories   | MB53               | MB53               | Mobile mounting bracket that includes HM176 microphone, SP35 external speaker, MBA-3 rear panel adapter, and harness for A200/A210/A220 | -30%            |
| 516 | Icom                   | A, B or C        | Accessories   | MB62               | MB62               | Main Unit mounting bracket for the 706 Series, 703 Series, 7000 & 7100                                                                  | -30%            |



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I - Products

| No. | Manufacturer          | Product Category | Product Group | APC          | Item         | Short Description                                                                                            | MSRP % Discount |
|-----|-----------------------|------------------|---------------|--------------|--------------|--------------------------------------------------------------------------------------------------------------|-----------------|
| 517 | Icom                  | A, B or C        | Accessories   | MB75         | MB75         | Flush mount kit for mounting controller or speaker to a panel for M506/M605/M802/M504/M604/MA500TR/M502/M602 | -30%            |
| 518 | Icom                  | A, B or C        | Accessories   | MB86         | MB86         | Swivel belt clip that screws into back of radio                                                              | -30%            |
| 519 | Icom                  | A, B or C        | Accessories   | MB93         | MB93         | Swivel belt clip                                                                                             | -30%            |
| 520 | Icom                  | A, B or C        | Accessories   | MB94         | MB94         | Alligator belt clip                                                                                          | -30%            |
| 521 | Icom                  | A, B or C        | Accessories   | MB94R        | MB94R        | Alligator belt clip with long clip that angles the antenna/top of radio off the body                         | -30%            |
| 522 | Icom                  | A, B or C        | Accessories   | MB96N        | MB96N        | Swivel belt hanger to use with belt clip                                                                     | -30%            |
| 523 | Icom                  | A, B or C        | Accessories   | MB98         | MB98         | Standard belt clip for the F50/60 & M88                                                                      | -30%            |
| 524 | Icom                  | A, B or C        | Accessories   | MBA1         | MBA1         | Controller bracket for 7100                                                                                  | -30%            |
| 525 | Icom                  | A, B or C        | Accessories   | MBA2         | MBA2         | Remote head mounting bracket for the ID5100A                                                                 | -30%            |
| 526 | Icom                  | A, B or C        | Accessories   | MBA3         | MBA3         | Rear panel adapter with a card edge connector for the                                                        | -30%            |
| 527 | Icom                  | A, B or C        | Accessories   | MBA4         | MBA4         | Bracket to attach the controller to the main unit                                                            | -30%            |
| 528 | Icom                  | A, B or C        | Accessories   | MBA5         | MBA5         | Bracket to attach the controller to the MBF-1                                                                | -30%            |
| 529 | Icom                  | A, B or C        | Accessories   | MBA7         | MBA7         | Bracket adapter for the BC-218                                                                               | -30%            |
| 530 | Icom                  | A, B or C        | Accessories   | MBA8         | MBA8         | Controller bracket for ID4100A                                                                               | -30%            |
| 531 | Icom                  | A, B or C        | Accessories   | MBB3         | MBB3         | Standard belt clip                                                                                           | -30%            |
| 532 | Icom                  | A, B or C        | Accessories   | MBB5         | MBB5         | Belt clip for SAT100                                                                                         | -30%            |
| 533 | Icom                  | A, B or C        | Accessories   | MBF1         | MBF1         | Remote head mount. Adhesive pad and adjustable pivot points holds it securely. Requires MBA5, MBA7 or        | -30%            |
| 534 | Icom                  | A, B or C        | Accessories   | MBF4         | MBF4         | Mounting bracket for the ID5100                                                                              | -30%            |
| 535 | Icom                  | A, B or C        | Accessories   | MBF5         | MBF5         | Flush mount kit for M330 series                                                                              | -30%            |
| 536 | Icom                  | A, B or C        | Accessories   | MBF7         | MBF7         | Flush mount kit for the M510                                                                                 | -30%            |
| 537 | Icom                  | A, B or C        | Accessories   | MBF705       | MBF705       | Desktop tray for the IC-705 & IC-905                                                                         | -30%            |
| 538 | Icom                  | A, B or C        | Accessories   | MBF9         | MBF9         | Flush mount kit for the M510/M510 EVO                                                                        | -30%            |
| 539 | Icom                  | A, B or C        | Accessories   | MBZ1         | MBZ1         | Screen cover for the M510                                                                                    | -30%            |
| 540 | Icom-PC-TEL Inc.      | A, B or C        | Accessories   | MOUNT 1      | MOUNT 1      | NMO Permanent Mount, 17ft RG58 cable, PL259                                                                  | -30%            |
| 541 | Icom-PC-TEL Inc.      | A, B or C        | Accessories   | MOUNT 3      | MOUNT 3      | Black Magnetic Mount - 3 1/4" diameter, 12ft RG58 cable w/PL259 connector                                    | -30%            |
| 542 | Icom-OEM PC World     | A, B or C        | Accessories   | MSD CARD     | MSD CARD     | 32GB micro SD card                                                                                           | -30%            |
| 543 | Icom-A.W. Enterprises | A, B or C        | Accessories   | NCA25        | NCA25        | Nylon case for the A25                                                                                       | -30%            |
| 544 | Icom-A.W. Enterprises | A, B or C        | Accessories   | NCF1000C     | NCF1000C     | Nylon carrying case with a clip for the F1000/2000/D non display radios                                      | -30%            |
| 545 | Icom-A.W. Enterprises | A, B or C        | Accessories   | NCF1000SC    | NCF1000SC    | Nylon carrying case with a clip and cutout for the display F1000S/2000S                                      | -30%            |
| 546 | Icom-A.W. Enterprises | A, B or C        | Accessories   | NCF1000TC    | NCF1000TC    | Nylon carrying case with a clip and cutout for the display and keypad F1000T/2000T                           | -30%            |
| 547 | Icom-A.W. Enterprises | A, B or C        | Accessories   | NCF1035C     | NCF1035C     | Nylon case with metal clip with display cutout; F3400DS/F7010S                                               | -30%            |
| 548 | Icom-A.W. Enterprises | A, B or C        | Accessories   | NCF1036C     | NCF1036C     | Nylon case with metal clip with full keypad cutout; F3400DT/F7010T                                           | -30%            |
| 549 | Icom-A.W. Enterprises | A, B or C        | Accessories   | NCF1052C     | NCF1052C     | Nylon case for the F52D with a clip                                                                          | -30%            |
| 550 | Icom-A.W. Enterprises | A, B or C        | Accessories   | NCF3000 CLIP | NCF3000 CLIP | Nylon carrying case with a clip for the F3001/4001 & F3101D/4101D radios                                     | -30%            |
| 551 | Icom                  | A, B or C        | Accessories   | OPC025D      | OPC025D      | 12V DC power cord with 6-pin connector for HF radios (718/706MK2/G/756PRO/2)                                 | -30%            |
| 552 | Icom                  | A, B or C        | Accessories   | OPC1000      | OPC1000      | 6.1m/20ft connection cable to use with the HM126RB/RG/HM205RB/HM157 (mounting hardware                       | -30%            |
| 553 | Icom                  | A, B or C        | Accessories   | OPC1132      | OPC1132      | DC power cable (9.8ft) with 2-pin T connector.                                                               | -30%            |

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I - Products

| No. | Manufacturer          | Product Category | Product Group | APC       | Item      | Short Description                                                                                                                                                                         | MSRP % Discount |
|-----|-----------------------|------------------|---------------|-----------|-----------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 554 | Icom                  | A, B or C        | Accessories   | OPC1147N  | OPC1147N  | Shielded control cable to connect the M802 to the AT140 (10m)                                                                                                                             | -30%            |
| 555 | Icom                  | A, B or C        | Accessories   | OPC1156   | OPC1156   | Remote head extension cable (3.5m)                                                                                                                                                        | -30%            |
| 556 | Icom                  | A, B or C        | Accessories   | OPC1174   | OPC1174   | M602/M604 DC power cord                                                                                                                                                                   | -30%            |
| 557 | Icom                  | A, B or C        | Accessories   | OPC1392   | OPC1392   | Headset adapter to use with HS94/95/97 for the M73/M72/GM1600/M90                                                                                                                         | -30%            |
| 558 | Icom                  | A, B or C        | Accessories   | OPC1465   | OPC1465   | 32.8ft shielded control cable from AT140 to M803                                                                                                                                          | -30%            |
| 559 | Icom                  | A, B or C        | Accessories   | OPC1529R  | OPC1529R  | Data cable (RS232 to 3.5mm)                                                                                                                                                               | -30%            |
| 560 | Icom                  | A, B or C        | Accessories   | OPC1532   | OPC1532   | Radio to radio cloning cable between P25 mobile radios                                                                                                                                    | -30%            |
| 561 | Icom                  | A, B or C        | Accessories   | OPC1533   | OPC1533   | Radio to radio cloning cable between F1721/2721/D series mobiles & F70/80/D portable radios                                                                                               | -30%            |
| 562 | Icom-Otto Engineering | A, B or C        | Accessories   | OPC1534   | OPC1534   | Key Loader cable for P25 radio to KVL3000/4000. For portables: requires OPC-1871, RJ45 female to RJ45 female & 8920001690. For mobiles: requires RJ45 female to RJ45 female & 8920001690. | -30%            |
| 563 | Icom                  | A, B or C        | Accessories   | OPC1536   | OPC1536   | Radio to radio cloning cable between F70/80/D portable radios                                                                                                                             | -30%            |
| 564 | Icom                  | A, B or C        | Accessories   | OPC1541   | OPC1541   | 6.1m/20ft extension cable to use with the COMMANDMIC III/IV with the OPC1540. Up to 2 OPC-1541 can be connected.                                                                          | -30%            |
| 565 | Icom                  | A, B or C        | Accessories   | OPC1870   | OPC1870   | Radio to radio cloning cable between two 14-pin connector portable radios                                                                                                                 | -30%            |
| 566 | Icom                  | A, B or C        | Accessories   | OPC1939   | OPC1939   | D-Sub 15-pin ACC cable. Connects with a PC, external speaker, external channel control, ignition sense line or vehicle horn                                                               | -30%            |
| 567 | Icom                  | A, B or C        | Accessories   | OPC1962   | OPC1962   | DC power cord for F9511HT                                                                                                                                                                 | -30%            |
| 568 | Icom                  | A, B or C        | Accessories   | OPC2004   | OPC2004   | Adapter plug to to use the HS94/95/97 for the F3001/4001/3101D/4101D & V80                                                                                                                | -30%            |
| 569 | Icom                  | A, B or C        | Accessories   | OPC2004LA | OPC2004LA | VOX conversion cable to to use the HS-97 for the F1000/D products                                                                                                                         | -30%            |
| 570 | Icom                  | A, B or C        | Accessories   | OPC2006LS | OPC2006LS | Adapter plug with VOX and no PTT to to use with the HS94/95/97                                                                                                                            | -30%            |
| 571 | Icom                  | A, B or C        | Accessories   | OPC2078   | OPC2078   | D-Sub 25-pin ACC cable. Connects with a PC, external speaker, external channel control, ignition sense line or vehicle horn                                                               | -30%            |
| 572 | Icom                  | A, B or C        | Accessories   | OPC2113   | OPC2113   | 32.8 ft coaxial cable for the AH38                                                                                                                                                        | -30%            |
| 573 | Icom                  | A, B or C        | Accessories   | OPC2132   | OPC2132   | 2-pin conversion cable with a headset (3.5mm) and microphone (2.5mm) adapter                                                                                                              | -30%            |
| 574 | Icom                  | A, B or C        | Accessories   | OPC2144   | OPC2144   | Right angle plug adapter cable to plug old straight pin connector headsets into (recommended to use with OPC478UC, not needed with OPC478UD when programming radios)                      | -30%            |
| 575 | Icom                  | A, B or C        | Accessories   | OPC2204   | OPC2204   | F8101 Cloning cable                                                                                                                                                                       | -30%            |
| 576 | Icom                  | A, B or C        | Accessories   | OPC2253   | OPC2253   | 3.5m (11ft) separation cable                                                                                                                                                              | -30%            |
| 577 | Icom                  | A, B or C        | Accessories   | OPC2254   | OPC2254   | 5m (16ft) separation cable                                                                                                                                                                | -30%            |
| 578 | Icom                  | A, B or C        | Accessories   | OPC2275   | OPC2275   | 5m audio connection cable between the VEPG3 and the F5061/D series or A120 (RJ-45 modular plug connector with speaker plug).                                                              | -30%            |
| 579 | Icom                  | A, B or C        | Accessories   | OPC2308   | OPC2308   | GPS/External modem connection cable                                                                                                                                                       | -30%            |
| 580 | Icom                  | A, B or C        | Accessories   | OPC2309   | OPC2309   | Antenna tuner control cable for AT140/AH740 for F8101 (10M or 32.8ft)                                                                                                                     | -30%            |

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Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer              | Product Category | Product Group | APC         | Item        | Short Description                                                                      | MSRP % Discount |
|-----|---------------------------|------------------|---------------|-------------|-------------|----------------------------------------------------------------------------------------|-----------------|
| 581 | Icom                      | A, B or C        | Accessories   | OPC2321     | OPC2321     | Control cable adapter to 4 pin type for AH740                                          | -30%            |
| 582 | Icom                      | A, B or C        | Accessories   | OPC2328     | OPC2328     | Adapter plug with PTT to to use with the HS94/95/97                                    | -30%            |
| 583 | Icom                      | A, B or C        | Accessories   | OPC2350LU   | OPC2350LU   | Smart phone data cable                                                                 | -30%            |
| 584 | Icom                      | A, B or C        | Accessories   | OPC2359     | OPC2359     | PTT switch cable                                                                       | -30%            |
| 585 | Icom                      | A, B or C        | Accessories   | OPC2362     | OPC2362     | Handheld to mobile zone copy cable (14-pin to 10-pin                                   | -30%            |
| 586 | Icom                      | A, B or C        | Accessories   | OPC2364     | OPC2364     | 1.9m/6.2ft separation cable for RMK5/RMK7                                              | -30%            |
| 587 | Icom                      | A, B or C        | Accessories   | OPC2365     | OPC2365     | 3m/9.8ft separation cable for RMK5/RMK7                                                | -30%            |
| 588 | Icom                      | A, B or C        | Accessories   | OPC2366     | OPC2366     | 5m/16.4ft separation cable for RMK5/RMK7                                               | -30%            |
| 589 | Icom                      | A, B or C        | Accessories   | OPC2367     | OPC2367     | 8m/26.2ft separation cable for RMK5/RMK7                                               | -30%            |
| 590 | Icom                      | A, B or C        | Accessories   | OPC2373     | OPC2373     | 1.9m/6.2ft separation cable for HM218                                                  | -30%            |
| 591 | Icom                      | A, B or C        | Accessories   | OPC2374     | OPC2374     | 8m/26.2ft separation cable for HM218                                                   | -30%            |
| 592 | Icom                      | A, B or C        | Accessories   | OPC2377     | OPC2377     | 32.8ft extension cable for RC-M600                                                     | -30%            |
| 593 | Icom-Pilot Communications | A, B or C        | Accessories   | OPC2379     | OPC2379     | Headset adapter cable for A25                                                          | -30%            |
| 594 | Icom                      | A, B or C        | Accessories   | OPC2382     | OPC2382     | Conversion cable to program M605 (links OPC478UC to M605)                              | -30%            |
| 595 | Icom                      | A, B or C        | Accessories   | OPC2384     | OPC2384     | 12-pin to 8-pin conversion cable to connect HM195 to M605 (1 cable required per HM195) | -30%            |
| 596 | Icom                      | A, B or C        | Accessories   | OPC2389     | OPC2389     | Cable connecting serial device w/RS232                                                 | -30%            |
| 597 | Icom                      | A, B or C        | Accessories   | OPC2390     | OPC2390     | Cable connecting VEPG4 to FR5000/6000                                                  | -30%            |
| 598 | Icom                      | A, B or C        | Accessories   | OPC2401     | OPC2401     | Headset adapter with screw down connector (A16)                                        | -30%            |
| 599 | Icom                      | A, B or C        | Accessories   | OPC2407     | OPC2407     | D-SUB 25-pin connector for the IP501M                                                  | -30%            |
| 600 | Icom                      | A, B or C        | Accessories   | OPC2412     | OPC2412     | Connection cable between VEPG4 & SAT100                                                | -30%            |
| 601 | Icom                      | A, B or C        | Accessories   | OPC2417     | OPC2417     | Micro USB to micro USB cable                                                           | -30%            |
| 602 | Icom                      | A, B or C        | Accessories   | OPC2418     | OPC2418     | USB type-C to micro USB cable                                                          | -30%            |
| 603 | Icom                      | A, B or C        | Accessories   | OPC2421     | OPC2421     | DC power cable                                                                         | -30%            |
| 604 | Icom                      | A, B or C        | Accessories   | OPC2422     | OPC2422     | 5M extension cable between the SAT100 and AH40.                                        | -30%            |
| 605 | Icom                      | A, B or C        | Accessories   | OPC2429     | OPC2429     | SAT100M mic extension cable                                                            | -30%            |
| 606 | Icom                      | A, B or C        | Accessories   | OPC2462     | OPC2462     | 193ft 5D-HFA coax cable                                                                | -30%            |
| 607 | Icom                      | A, B or C        | Accessories   | OPC2474     | OPC2474     | Control cable (5m, 16.4 ft)                                                            | -30%            |
| 608 | Icom                      | A, B or C        | Accessories   | OPC2475     | OPC2475     | Coaxial cable (5m, 16.4 ft)                                                            | -30%            |
| 609 | Icom                      | A, B or C        | Accessories   | OPC2478     | OPC2478     | DC power cable for the IC-F5330D and IC-5130D series                                   | -30%            |
| 610 | Icom                      | A, B or C        | Accessories   | OPC2500     | OPC2500     | 2 m, 6.56 ft extension cable for HM-245                                                | -30%            |
| 611 | Icom                      | A, B or C        | Accessories   | OPC2501 12  | OPC2501 12  | DPD feedback cable (3m, 9.8 ft)                                                        | -30%            |
| 612 | Icom                      | A, B or C        | Accessories   | OPC2513     | OPC2513     | Controller cable (20 m, 65.6 ft) for the IC-905                                        | -30%            |
| 613 | Icom                      | A, B or C        | Accessories   | OPC2522L 11 | OPC2522L 11 | L-type (90-degree angle) conversion adapter cable for the HM-205 series.               | -30%            |
| 614 | Icom                      | A, B or C        | Accessories   | OPC2523L 12 | OPC2523L 12 | L-type (90-degree angle) conversion adapter cable for the HM-195 series.               | -30%            |
| 615 | Icom                      | A, B or C        | Accessories   | OPC254L     | OPC254L     | Power supply cable; 10-14V DC required for high power output                           | -30%            |
| 616 | Icom                      | A, B or C        | Accessories   | OPC440      | OPC440      | Microphone extension cable (RJ-45 M/F) (16.4ft)                                        | -30%            |
| 617 | Icom                      | A, B or C        | Accessories   | OPC589      | OPC589      | Microphone adapter cable (8 pin to RJ-45)                                              | -30%            |
| 618 | Icom                      | A, B or C        | Accessories   | OPC599      | OPC599      | Cable adapter converts 13-pin ACC connector to 7-pin & 8-pin ACC connector             | -30%            |
| 619 | Icom                      | A, B or C        | Accessories   | OPC607      | OPC607      | 3m/9.8ft separation cable for remote mounting kits                                     | -30%            |
| 620 | Icom                      | A, B or C        | Accessories   | OPC609      | OPC609      | 1.9m/6.2ft separation cable for remote mounting kits                                   | -30%            |
| 621 | Icom                      | A, B or C        | Accessories   | OPC617      | OPC617      | Accessory cable for external terminal connection                                       | -30%            |
| 622 | Icom                      | A, B or C        | Accessories   | OPC726      | OPC726      | 5m/16.4ft separation cable for remote mounting kits                                    | -30%            |
| 623 | Icom                      | A, B or C        | Accessories   | OPC871A     | OPC871A     | Headset adapter A120/A110                                                              | -30%            |

**(AF) Icom America Inc.**

Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer              | Product Category | Product Group | APC                 | Item                | Short Description                                                                                                                         | MSRP % Discount |
|-----|---------------------------|------------------|---------------|---------------------|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 624 | Icom                      | A, B or C        | Accessories   | OPC999              | OPC999              | 20ft extension cable to connect COMMANDMIC II or HM-205RB to the OPC1000 and radio. Connect up to two HM205RB with M506 or one with M605. | -30%            |
| 625 | Icom                      | A, B or C        | Accessories   | OPC-IAKVL1          | OPC-IAKVL1          | Interface Cable with RJ45 Connector between P25 mobiles & KA KVL125                                                                       | -30%            |
| 626 | Icom                      | A, B or C        | Accessories   | OPC-IAKVL14         | OPC-IAKVL14         | Interface Cable with 14 Pin Connector between P25 portable & KA KVL125                                                                    | -30%            |
| 627 | Icom                      | A, B or C        | Accessories   | PRC7300             | PRC7300             | Radio cover for the IC-7300                                                                                                               | -30%            |
| 628 | Icom                      | A, B or C        | Accessories   | PRC7610             | PRC7610             | Radio cover for the IC-7610                                                                                                               | -30%            |
| 629 | Icom-Pilot Communications | A, B or C        | Accessories   | PTT SW              | PTT SW              | Avionic PTT switch. Plugs into your headset.                                                                                              | -30%            |
| 630 | Icom                      | A, B or C        | Accessories   | PW2 12 USA          | PW2 12 USA          | HF + 50MHz, 1kW linear amplifier                                                                                                          | -30%            |
| 631 | Icom                      | A, B or C        | Accessories   | RC28                | RC28                | Remote control USB encoder                                                                                                                | -30%            |
| 632 | Icom                      | A, B or C        | Accessories   | RC7760 22 USA       | RC7760 22 USA       | Remote controller for the IC-7760.                                                                                                        | -30%            |
| 633 | Icom                      | A, B or C        | Accessories   | RCM600              | RCM600              | Command head for M605. Comes with OPC-2383 & HM-205RB.                                                                                    | -30%            |
| 634 | Icom                      | A, B or C        | Accessories   | RMK2                | RMK2                | F1721/1821 bracket & face plate for remote mounting. Separation cable not included                                                        | -30%            |
| 635 | Icom                      | A, B or C        | Accessories   | RMK3 01             | RMK3 01             | F5061/6061 bracket & face plate for remote mounting. Separation cable not included                                                        | -30%            |
| 636 | Icom                      | A, B or C        | Accessories   | RMK4 01             | RMK4 01             | Dual head and separation kit for F9511HT. Requires external speaker and cable.                                                            | -30%            |
| 637 | Icom                      | A, B or C        | Accessories   | RMK5 31             | RMK5 31             | Bracket & face plate for remote mounting for the F5400D/F6400D. Separation cable not included.                                            | -30%            |
| 638 | Icom                      | A, B or C        | Accessories   | RMK6                | RMK6                | Remote mount kit for the F8101. Separation cable sold separately.                                                                         | -30%            |
| 639 | Icom                      | A, B or C        | Accessories   | RMK7 32             | RMK7 32             | Dual head and separation kit for the F5400D/F6400D. Separation cables & microphone not included.                                          | -30%            |
| 640 | Icom                      | A, B or C        | Accessories   | RR FIRMWARE UPGRADE | RR FIRMWARE UPGRADE | Add 3.1 RR firmware to your IDAS radio                                                                                                    | -30%            |
| 641 | Icom                      | A, B or C        | Accessories   | RSBC225             | RSBC225             | Battery management software for the BP-283/284/BP290. Can connect up to 30 BC-225 chargers to it.                                         | -30%            |
| 642 | Icom                      | A, B or C        | Accessories   | RSMGR1              | RSMGR1              | Remote system manager software for IDAS MultiTrunk                                                                                        | -30%            |
| 643 | Icom                      | A, B or C        | Accessories   | SM26                | SM26                | Desktop microphone with monitor switch for mobile                                                                                         | -30%            |
| 644 | Icom                      | A, B or C        | Accessories   | SM28                | SM28                | Desktop microphone for IP501M                                                                                                             | -30%            |
| 645 | Icom                      | A, B or C        | Accessories   | SM29                | SM29                | Desktop microphone for F5400 series                                                                                                       | -30%            |
| 646 | Icom                      | A, B or C        | Accessories   | SM30                | SM30                | Compact desktop microphone with low cut function                                                                                          | -30%            |
| 647 | Icom                      | A, B or C        | Accessories   | SM50                | SM50                | Desktop unidirectional microphone with up/down switches and low cut function                                                              | -30%            |
| 648 | Icom                      | A, B or C        | Accessories   | SP24                | SP24                | External speaker (4x4") for marine fixed mount radios                                                                                     | -30%            |
| 649 | Icom                      | A, B or C        | Accessories   | SP26                | SP26                | Tube earphone with 2.5mm plug to use with HM-163MC/HM-153LS                                                                               | -30%            |
| 650 | Icom                      | A, B or C        | Accessories   | SP27                | SP27                | Acoustic tube earphone with a clip (3.5mm)                                                                                                | -30%            |
| 651 | Icom                      | A, B or C        | Accessories   | SP28                | SP28                | Earhook type earphone with 2.5mm plug to use with HM-163MC/HM-153LS                                                                       | -30%            |
| 652 | Icom                      | A, B or C        | Accessories   | SP29                | SP29                | Earhook type earphone with 3.5mm plug                                                                                                     | -30%            |
| 653 | Icom                      | A, B or C        | Accessories   | SP30                | SP30                | 20W large external speaker                                                                                                                | -30%            |
| 654 | Icom                      | A, B or C        | Accessories   | SP32                | SP32                | Tube adapter for use with the EH-15B                                                                                                      | -30%            |
| 655 | Icom                      | A, B or C        | Accessories   | SP33                | SP33                | Base station speaker (4Ohm)                                                                                                               | -30%            |
| 656 | Icom                      | A, B or C        | Accessories   | SP35                | SP35                | 5W external speaker with 3.5mm speaker jack and 2m                                                                                        | -30%            |
| 657 | Icom                      | A, B or C        | Accessories   | SP37                | SP37                | 30W hailer/speaker for fixed mounts; 4 ohm, extra UV protecting, all stainless steel hardware, heavy duty mounting bracket                | -30%            |

**(AF) Icom America Inc.**

Icom America Inc. 10-00000-20-00048 AF Contract Pricing 26JAN  
I - Products

| No. | Manufacturer                  | Product Category | Product Group | APC             | Item            | Short Description                                                                  | MSRP % Discount |
|-----|-------------------------------|------------------|---------------|-----------------|-----------------|------------------------------------------------------------------------------------|-----------------|
| 658 | Icom                          | A, B or C        | Accessories   | SP38            | SP38            | 5W external speaker for HF radios                                                  | -30%            |
| 659 | Icom                          | A, B or C        | Accessories   | SP39AD          | SP39AD          | External speaker with 15V/2A power supply for the R8600                            | -30%            |
| 660 | Icom                          | A, B or C        | Accessories   | SP40            | SP40            | Earphone with 3.5mm plug                                                           | -30%            |
| 661 | Icom                          | A, B or C        | Accessories   | SP41            | SP41            | 5W external speaker for HF radios                                                  | -30%            |
| 662 | Icom-Impact Radio Accessories | A, B or C        | Accessories   | SP-AT1          | SP-AT1          | Single pin listen only w/QD acoustic tube (9", 3.5mm L-shape)                      | -30%            |
| 663 | Icom-StromStod                | A, B or C        | Accessories   | SS BC61         | SS BC61         | Mobile rapid charger with cigarette adapter for the F3161 & F3261 series           | -30%            |
| 664 | Icom-StromStod                | A, B or C        | Accessories   | SS BC62         | SS BC62         | Mobile rapid charger with cigarette adapter for the F3400 & F7010 series           | -30%            |
| 665 | Icom                          | A, B or C        | Accessories   | UCFR5300        | UCFR5300        | Trunking/Network controller board (1 per repeater)                                 | -30%            |
| 666 | Icom                          | A, B or C        | Accessories   | URFR5300 61 USA | URFR5300 61 USA | 136-174MHz analog/digital IDAS repeater channel                                    | -30%            |
| 667 | Icom                          | A, B or C        | Accessories   | URFR6300 75 USA | URFR6300 75 USA | 450-512MHz Repeater module                                                         | -30%            |
| 668 | Icom                          | A, B or C        | Accessories   | URFR6300 81 USA | URFR6300 81 USA | 400-470MHz Repeater module                                                         | -30%            |
| 669 | Icom                          | A, B or C        | Accessories   | UT112           | UT112           | Digital voice scrambling unit - 32 Codes                                           | -30%            |
| 670 | Icom                          | A, B or C        | Accessories   | UT120 01        | UT120 01        | P25 upgrade board for F70/80 handhelds                                             | -30%            |
| 671 | Icom                          | A, B or C        | Accessories   | UT120 02        | UT120 02        | P25 Hardware Upgrade Board - Mobiles                                               | -30%            |
| 672 | Icom                          | A, B or C        | Accessories   | UT124 01        | UT124 01        | Man down unit                                                                      | -30%            |
| 673 | Icom                          | A, B or C        | Accessories   | UT125 01        | UT125 01        | AES/DES encryption board with OTAR compliance for F9011/F9511 series               | -30%            |
| 674 | Icom                          | A, B or C        | Accessories   | UT125 FIPS      | UT125 FIPS      | FIPS 140-2 AES encryption board with OTAR compliance for F9011/F9511 series        | -30%            |
| 675 | Icom                          | A, B or C        | Accessories   | UT125 FIPS-2    | UT125 FIPS-2    | FIPS 140-2 encryption board; requires ISL-P25AES license key to activate AES       | -30%            |
| 676 | Icom                          | A, B or C        | Accessories   | UT126H 03       | UT126H 03       | 6.25kHz digital module for old PLL versions of the F3161/4161 or F5061/6061 radios | -30%            |
| 677 | Icom                          | A, B or C        | Accessories   | UT133           | UT133           | Bluetooth unit                                                                     | -30%            |
| 678 | Icom                          | A, B or C        | Accessories   | UT134           | UT134           | AES/DES encryption board; requires ISL code to activate                            | -30%            |
| 679 | Icom                          | A, B or C        | Accessories   | UT137           | UT137           | Bluetooth unit                                                                     | -30%            |
| 680 | Icom                          | A, B or C        | Accessories   | UX241           | UX241           | GPS antenna                                                                        | -30%            |
| 681 | Icom                          | A, B or C        | Accessories   | UX248           | UX248           | GPS unit                                                                           | -30%            |
| 682 | Icom                          | A, B or C        | Accessories   | UX251           | UX251           | AIS receiver unit for the M605                                                     | -30%            |
| 683 | Icom                          | A, B or C        | Accessories   | UX252           | UX252           | Analog TCG output for the MR1010RII                                                | -30%            |
| 684 | Icom                          | A, B or C        | Accessories   | VESP1           | VESP1           | LTE speakerphone unit                                                              | -30%            |
| 685 | Icom                          | A, B or C        | Accessories   | VS1L            | VS1L            | VOX/PTT case with 2-pin right angle connector. Must use with HS94/HS95/HS97        | -30%            |
| 686 | Icom                          | A, B or C        | Accessories   | VS3             | VS3             | Compact lapel PTT Bluetooth with earphone w/3.5mm                                  | -30%            |
| 687 | Icom                          | A, B or C        | Accessories   | VS4LA           | VS4LA           | PTT switch cable to communicate using the HS94/95/97                               | -30%            |
| 688 | Icom                          | A, B or C        | Accessories   | VS5MC           | VS5MC           | VOX/PTT switch cable to use with headset (HS94/95/97)                              | -30%            |

## II. Implementation Services: Software Integration, Hardware Installation and Training

| No. | Service                                                              | MSRP % Discount                                                                                   | Retail      | \$ Rate<br>(indicate Hourly or Daily) | UOM    |
|-----|----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|-------------|---------------------------------------|--------|
| 1.  | <b>System Technician Technologist</b>                                | 30% off retail                                                                                    |             |                                       |        |
|     | QENG-PH                                                              | Engineering support - per hour                                                                    | \$ 266.67   | \$ 186.67                             | Hourly |
|     | QFS-1D                                                               | OnSite Technical/Field Support 1st Day                                                            | \$ 7,790.00 | \$ 5,453.00                           | Daily  |
|     | QFS-AD                                                               | OnSite Technical/Field Support Additional Days                                                    | \$ 4,540.00 | \$ 3,178.00                           | Daily  |
| 2.  | <b>Standard Shop Installation</b>                                    | 30% off retail                                                                                    |             |                                       |        |
|     | CONTROL STATION ASSEMBLE                                             | Install mobile into power supply and cabinet to make control station (no charge courtesy service) | \$ 60.00    | \$ 42.00                              | Each   |
|     | ENGRAVE                                                              | Engrave radio                                                                                     | \$ 40.00    | \$ 28.00                              | Each   |
|     | IASTUN1001                                                           | Icom to tune your system products                                                                 | \$ 75.00    | \$ 52.50                              | Each   |
|     | INSTALLATION AVIONICS                                                | Install radio into power supply                                                                   | \$ 75.00    | \$ 52.50                              | Each   |
|     | INSTALLATION MARINE                                                  | Install a component into an Marine mobile or portable                                             | \$ 40.00    | \$ 28.00                              | Each   |
|     | INSTALL-IAS                                                          | Install a component into a repeater or an item into a cabinet                                     | \$ 75.00    | \$ 52.50                              | Each   |
|     | INSTALL-MF                                                           | Install a component into an LM mobile or portable                                                 | \$ 40.00    | \$ 28.00                              | Each   |
| 3.  | <b>Mobile Radio Installation</b>                                     | 30% off retail                                                                                    |             |                                       |        |
|     | DEALER FIELD INSTALL                                                 | Dealer Mobile Installation Charge (underdash)                                                     | \$ 357.13   | \$ 250.00                             | Each   |
|     | DEALER HOURLY RATE                                                   | Authorized Dealer Support                                                                         | \$ 257.13   | \$ 180.00                             | Hourly |
| 4.  | <b>Radio Programming</b>                                             | 30% off retail                                                                                    |             |                                       |        |
|     | PROG-IAS                                                             | Icom to program your system products                                                              | \$ 75.00    | \$ 52.50                              | Each   |
|     | PROG-MF                                                              | Icom to program your land mobile mainframe with provided icf file or 1                            | \$ 40.00    | \$ 28.00                              | Each   |
| 5.  | <b>Training</b>                                                      | 30% off retail                                                                                    |             |                                       |        |
|     | QTT-OS1D                                                             | On-Site Technical Training 1st Day, Up to 6 People                                                | \$ 7,790.00 | \$ 5,453.00                           | Daily  |
|     | QTT-OSAD                                                             | On-Site Technical Training Additional Days, Up to 6 People                                        | \$ 4,540.00 | \$ 3,178.00                           | Daily  |
|     | QTT-OSPH                                                             | Technical training from their desk                                                                | \$ 249.99   | \$ 175.00                             | Hourly |
| 6.  | <b>Post-Warranty Maintenance</b>                                     | 30% off retail for labor; 23% off retail for parts                                                |             |                                       |        |
|     | REPAIR LABOR                                                         | Icom Service Center Repair Labor for Icom mainframes/accessories.                                 | \$ 178.57   | \$ 125.00                             | Hourly |
|     | REPAIR PARTS                                                         | Any required parts or components may be charged separately.                                       | Multiple    | Multiple                              | Each   |
| 7.  | <b>Support Services – Implementation</b>                             | 30% off retail                                                                                    |             |                                       |        |
|     | QFS-PH                                                               | Field/design support                                                                              | \$ 249.99   | \$ 175.00                             | Hourly |
| 8.  | <b>Support Services – Post Implementation</b>                        | 30% off retail                                                                                    |             |                                       |        |
|     | QFS-PH                                                               | Field/design support                                                                              | \$ 249.99   | \$ 175.00                             | Hourly |
| 9.  | <b>Project Management Services</b>                                   | NO BID                                                                                            |             |                                       |        |
| 10. | <b>Extended Warranty Options (as per specification instructions)</b> | 30% off retail                                                                                    |             |                                       |        |
|     | EXTWARR211                                                           | 1 year extended warranty for a total 3 years for low tier mainframes                              | \$ 25.00    | \$ 17.50                              | Each   |
|     | EXTWARR212                                                           | 2 year extended warranty for a total 4 years for low tier mainframes                              | \$ 44.00    | \$ 30.80                              | Each   |
|     | EXTWARR213                                                           | 3 year extended warranty for a total 5 years for low tier mainframes                              | \$ 62.00    | \$ 43.40                              | Each   |
|     | EXTWARR611                                                           | 1 year extended warranty for mid tier mainframes                                                  | \$ 40.00    | \$ 28.00                              | Each   |
|     | EXTWARR612                                                           | 2 year extended warranty for mid tier mainframes                                                  | \$ 70.00    | \$ 49.00                              | Each   |
|     | EXTWARR613                                                           | 3 year extended warranty for mid tier mainframes                                                  | \$ 110.00   | \$ 77.00                              | Each   |
|     | EXTWARR811                                                           | 1 year extended warranty for P25 mainframes                                                       | \$ 65.00    | \$ 45.50                              | Each   |
|     | EXTWARR812                                                           | 2 year extended warranty for P25 mainframes                                                       | \$ 93.00    | \$ 65.10                              | Each   |
|     | EXTWARR813                                                           | 3 year extended warranty for P25 mainframes                                                       | \$ 130.00   | \$ 91.00                              | Each   |
|     | EXTWARR912                                                           | 1 year extended warranty for Landmobile HF mainframes                                             | \$ 125.00   | \$ 87.50                              | Each   |
|     | EXTWARR913                                                           | 2 year extended warranty for Landmobile HF mainframes                                             | \$ 160.00   | \$ 112.00                             | Each   |
|     | EXTWARR914                                                           | 3 year extended warranty for Landmobile HF mainframes                                             | \$ 245.00   | \$ 171.50                             | Each   |
|     | EXTWARRPT1                                                           | 1 year extended warranty, a total 3 years for repeaters                                           | \$ 180.00   | \$ 126.00                             | Each   |
|     | EXTWARRPT2                                                           | 2 year extended warranty, a total 4 years for repeaters                                           | \$ 325.00   | \$ 227.50                             | Each   |
|     | EXTWARRPT3                                                           | 3 year extended warranty, a total 5 years for repeaters                                           | \$ 465.00   | \$ 325.50                             | Each   |

**III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:**

1 <https://www.icomamerica.com/clientproposal>

2 <https://www.icomamerica.com/government/contracts/newmexico/>

3 \_\_\_\_\_

**NOTE TO BIDDERS:**

All bids must be made completely independent of all other bids submitted. Where multiple bids are submitted by bidding entities owned by the same person or persons, those bids will be presumed to not be made independently of one another, and may be disqualified.

## Certificate Of Completion

Envelope Id: B8A8D7E9-D2A7-4366-8D8E-D1CB21B54587

Status: Completed

Subject: 10-00000-20-00048 A009 Communication, Radio Equipment, Parts, Accessories & Related Services - Icom

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Yulastuti Wulandari

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Yulastuti.Wulandari@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: General Services Department

Location: Docusign

## Signer Events

### Signature

### Timestamp

John Moya

John.Moya@gsd.nm.gov

IT Senior Manager, Procurement

Security Level: Email, Account Authentication (None), Login with SSO

Signature Adoption: Pre-selected Style

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## Electronic Record and Signature Disclosure:

Not Offered via Docusign

Yulastuti Wulandari

yulastuti.wulandari@gsd.nm.gov

Procurement Specialist

New Mexico General Services

Security Level: Email, Account Authentication (None), Login with SSO

Signature Adoption: Pre-selected Style

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## Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dorothy Mendonca

dorothy.mendonca@gsd.nm.gov

SPD Division Director / State Purchasing Agent

General Services Department

Signing Group: 35000 - State Purchasing Agent

Security Level: Email, Account Authentication (None)

Signature Adoption: Pre-selected Style

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## In Person Signer Events

### Signature

### Timestamp

## Editor Delivery Events

### Status

### Timestamp

## Agent Delivery Events

### Status

### Timestamp

## Intermediary Delivery Events

### Status

### Timestamp



| Certified Delivery Events                  | Status           | Timestamp           |
|--------------------------------------------|------------------|---------------------|
| Carbon Copy Events                         | Status           | Timestamp           |
| Witness Events                             | Signature        | Timestamp           |
| Notary Events                              | Signature        | Timestamp           |
| Envelope Summary Events                    | Status           | Timestamps          |
| Envelope Sent                              | Hashed/Encrypted | 2/3/2026 1:49:09 PM |
| Certified Delivered                        | Security Checked | 2/3/2026 3:12:08 PM |
| Signing Complete                           | Security Checked | 2/3/2026 3:12:15 PM |
| Completed                                  | Security Checked | 2/3/2026 3:12:15 PM |
| Payment Events                             | Status           | Timestamps          |
| Electronic Record and Signature Disclosure |                  |                     |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AF) 0000070398**  
**Icom America Inc.**  
**12421 Willows Road NE**  
**Kirkland, Washington 98034**

**Contact: Kristina Pickering**  
**Email: SalesContracts@IcomAmerica.com**  
**Telephone No.: (425) 450-6092**

Number: 10-00000-20-00048

Amendment No.: Eight

Term: November 18, 2020 – November 17, 2026

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested**

Procurement Specialist: Yulastuti Wulandari *YW*

Telephone No.: (505) 469-2248

Email: Yulastuti.Wulandari@gsd.nm.gov

**Title: Communication, Radio Equipment, Parts, Accessories and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the items changes as per Attachment 1 effective immediately.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: 12/6/2024

**ATTACHMENT 1 for 10-00000-20-00048 A008**

Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx

**(AF) Icom America Inc.**

Increases

| Manufacturer | Product Category | Product Group    | Old Item Code            | All Current Codes        | Short Description                                                        | MSRP % Discount | Retail FROM                 | Retail TO |
|--------------|------------------|------------------|--------------------------|--------------------------|--------------------------------------------------------------------------|-----------------|-----------------------------|-----------|
| Icom         | N/A              | Support Services | CONTROL STATION ASSEMBLE | CONTROL STATION ASSEMBLE | Install mobile into power supply and cabinet to make control station.    | -30%            | No charge courtesy service. | \$ 20.00  |
| Icom         | N/A              | Support Services | REPAIR LABOR             | REPAIR LABOR             | Icom Service Center Repair Hourly Labor for Icom mainframes/accessories. | -30%            | \$ 131.99                   | \$ 178.57 |

**ATTACHMENT 1 for 10-00000-20-00048 A008**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Additions**(AF) Icom America Inc.**

| Manufacturer | Product Category | Product Group      | APC                  | Item                 | Short Description                                                                                                                                                 | MSRP % Discount |
|--------------|------------------|--------------------|----------------------|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| Icom         | B                | Amateur            | 705 42 USA           | 705 42 USA           | 5-10W HF/6m/2m/70cm portable                                                                                                                                      | -15%            |
| Icom         | B                | Amateur            | 905 12 USA           | 905 12 USA           | 5 band multi-mode base, 2m, 70cm, 23cm, 13cm, 5cm                                                                                                                 | -15%            |
| Icom         | B                | Amateur            | ID50A 15 USA         | ID50A 15 USA         | D-STAR dual-band handheld with waterfall display                                                                                                                  | -15%            |
| Icom         | B                | Amateur            | ID52A 15 USA         | ID52A 15 USA         | D-STAR dual-band handheld with full color display                                                                                                                 | -15%            |
| Icom         | B                | Amateur            | ID52A PLUS 45 USA    | ID52A PLUS 45 USA    | D-STAR dual-band handheld with full color display and USB Type-C™                                                                                                 | -15%            |
| Icom         | B                | Amateur            | R8600 14 USA         | R8600 14 USA         | Unblocked super wideband 10 kHz to 3 GHz communication receiver                                                                                                   | -15%            |
| Icom         | B                | Amateur            | T10 32 USA           | T10 32 USA           | 5W VHF/UHF dual-band handheld                                                                                                                                     | -15%            |
| Icom         | B                | Amateur            | V3500 65 USA         | V3500 65 USA         | 65W 144MHz FM mobile with white display                                                                                                                           | -15%            |
| Icom         | A, B             | Landmobile         | F200 11 USA          | F200 11 USA          | 450-470 MHz radio with battery (BP-304A), charger (BC-262), and adapter (BC-263A)                                                                                 | -30%            |
| Icom         | A, B             | Landmobile         | F5130D 11 USA        | F5130D 11 USA        | 50W, 136-174MHz, IDAS mobile radio                                                                                                                                | -30%            |
| Icom         | A, B             | Landmobile         | F5330D 16 USA        | F5330D 16 USA        | 50W, 136-174MHz, black box IDAS mobile radio with 128 channels and CommandMic                                                                                     | -30%            |
| Icom         | A, B             | Landmobile         | F6130D 11 USA        | F6130D 11 USA        | 45W 400-512MHz, IDAS mobile radio                                                                                                                                 | -30%            |
| Icom         | A, B             | Landmobile         | F6330D 16 USA        | F6330D 16 USA        | 45W, 400-512MHz, black box IDAS mobile radio with 128 channels and CommandMic                                                                                     | -30%            |
| Icom         | A, B             | Landmobile         | V10MR                | V10MR                | MURS license-free handheld with BC213 rapid charger                                                                                                               | -30%            |
| Icom         | A, B             | Landmobile         | V3MR 66 USA          | V3MR 66 USA          | MURS license-free portable with BC240 rapid charger                                                                                                               | -30%            |
| Icom         | A, B             | Landmobile-Systems | CY5300               | CY5300               | 136-174MHz VHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional. | -30%            |
| Icom         | A, B             | Landmobile-Systems | CY6301               | CY6301               | 400-470MHz UHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional. | -30%            |
| Icom         | A, B             | Landmobile-Systems | CY6302               | CY6302               | 450-512MHz UHF 50W, IDAS repeater, analog and digital with internal power supply. Optional single-site trunking, multi-site trunking, and simulcast conventional. | -30%            |
| Icom         | A, B or C        | Network            | IP110H 43 USA        | IP110H 43 USA        | License-free IP radio for wireless networks                                                                                                                       | -25%            |
| Icom         | A, B or C        | Network            | IP730D               | IP730D               | 136-174 LTE, IDAS, and analog portable radio.                                                                                                                     | -25%            |
| Icom         | A, B or C        | Network            | IP740D               | IP740D               | 400-512 LTE, IDAS, and analog UHF portable radio.                                                                                                                 | -25%            |
| Icom         | A, B             | Marine             | M25 BLACK 41 USA     | M25 BLACK 41 USA     | 5W floating marine VHF handheld in metallic black                                                                                                                 | -30%            |
| Icom         | A, B             | Marine             | M410BB 11 USA        | M410BB 11 USA        | Black box marine VHF fixed mount with HM-195GB and two CommandMic ports.                                                                                          | -30%            |
| Icom         | A, B             | Marine             | M410BB GW 11 USA     | M410BB GW 11 USA     | Black box marine VHF fixed mount with HM-195GW and two CommandMic ports.                                                                                          | -30%            |
| Icom         | A, B             | Marine             | M510 11 USA          | M510 11 USA          | VHF fixed mount; class D DSC, no AIS                                                                                                                              | -30%            |
| Icom         | A, B             | Marine             | M510 EVO 41 USA      | M510 EVO 41 USA      | VHF fixed mount; class D DSC, NMEA 2000™, no AIS                                                                                                                  | -30%            |
| Icom         | A, B             | Marine             | M510 PLUS 21 USA     | M510 PLUS 21 USA     | VHF fixed mount; class D DSC, with AIS                                                                                                                            | -30%            |
| Icom         | A, B             | Marine             | M510 PLUS EVO 51 USA | M510 PLUS EVO 51 USA | VHF fixed mount; class D DSC, NMEA 2000™, with AIS                                                                                                                | -30%            |
| Icom         | A, B             | Marine             | M510BB 21 USA        | M510BB 21 USA        | Black box marine VHF fixed mount with AIS, HM-195GB, and three CommandMic ports                                                                                   | -30%            |
| Icom         | A, B             | Marine             | M510BB GW 21 USA     | M510BB GW 21 USA     | Black box marine VHF fixed mount with AIS, HM-195GW, and three CommandMic ports                                                                                   | -30%            |
| Icom         | A, B             | Marine             | M94D 21 USA          | M94D 21 USA          | 6W VHF handheld with built-in AIS & DSC                                                                                                                           | -30%            |
| Icom         | A, B or C        | Accessories        | 8900019882           | 8900019882           | LAN cable (20 m, 65.6 ft) for the IC-SAT100M                                                                                                                      | -30%            |
| Icom         | A, B or C        | Accessories        | AD149H               | AD149H               | IC-T10 DC battery adapter, requires the CP-12L or OPC-254L                                                                                                        | -30%            |
| Icom         | A, B or C        | Accessories        | AH100                | AH100                | Colinear antenna w/mount, 10GHz                                                                                                                                   | -30%            |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**

| Manufacturer                             | Product Category | Product Group | APC           | Item          | Short Description                                                     | MSRP % Discount |
|------------------------------------------|------------------|---------------|---------------|---------------|-----------------------------------------------------------------------|-----------------|
| Icom                                     | A, B or C        | Accessories   | AH109PB 12    | AH109PB 12    | Parabolic antenna w/mount, 10.0 - 10.5GHz                             | -30%            |
| Icom                                     | A, B or C        | Accessories   | AH24          | AH24          | Colinear antenna w/mount, 2.4GHz                                      | -30%            |
| Icom                                     | A, B or C        | Accessories   | AH38          | AH38          | Iridium passive antenna for AH38                                      | -30%            |
| Icom                                     | A, B or C        | Accessories   | AH41          | AH41          | Iridium active antenna system for the SAT100                          | -30%            |
| Icom                                     | A, B or C        | Accessories   | AH56          | AH56          | Colinear antenna w/mount, 5.6GHz                                      | -30%            |
| Icom                                     | A, B or C        | Accessories   | AH705         | AH705         | HF/6M automatic antenna tuner                                         | -30%            |
| Icom                                     | A, B or C        | Accessories   | AH730         | AH730         | Automatic antenna tuner, 1.8 – 54 MHz                                 | -30%            |
| Icom                                     | A, B or C        | Accessories   | AL705         | AL705         | QRP portable magnetic antenna                                         | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC202IP3AC    | BC202IP3AC    | Kit includes BC-202IP3L rapid charger with BC-123SA AC adapter        | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC202IP3L     | BC202IP3L     | Rapid charger. Requires either BC123S, BC-228, or CP-25H.             | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC214N 27     | BC214N 27     | Six unit charger for radios with the BP298/BP299 battery              | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC238         | BC238         | 6-unit gang charger for the M37                                       | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC242         | BC242         | AC adapter for rapid chargers                                         | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC251         | BC251         | Rapid charger for the BP306                                           | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC257         | BC257         | Rapid charger for the IP110H. Connect up to 4 units, BC228 required.  | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC258A        | BC258A        | USB AC adapter                                                        | -30%            |
| Icom                                     | A, B or C        | Accessories   | BC264         | BC264         | Battery pack charger for the BP304A. Use w/BC262 or USB Type-C™.      | -30%            |
| Icom                                     | A, B or C        | Accessories   | BP303         | BP303         | 3200mAh li-ion battery pack                                           | -30%            |
| Icom                                     | A, B or C        | Accessories   | BP304A        | BP304A        | Li-ion battery 7.2V 1900mAh for F200                                  | -30%            |
| Icom                                     | A, B or C        | Accessories   | BP305         | BP305         | Battery case AA x5                                                    | -30%            |
| Icom                                     | A, B or C        | Accessories   | BP306         | BP306         | Battery pack for the M94D                                             | -30%            |
| Icom                                     | A, B or C        | Accessories   | BP307         | BP307         | Li-ion battery pack 7.2 V, 3 150 mAh (typ.)                           | -30%            |
| Icom                                     | A, B or C        | Accessories   | CP25H         | CP25H         | Cigarette lighter cable to use with the BC-202IP3L rapid charger      | -30%            |
| Icom                                     | A, B or C        | Accessories   | CX-10G 15 USA | CX-10G 15 USA | Transverter, 10.0 - 10.5GHz (0.5W)                                    | -30%            |
| Icom                                     | A, B or C        | Accessories   | FAB45V        | FAB45V        | 144-148MHz antenna                                                    | -30%            |
| Icom                                     | A, B or C        | Accessories   | FAS103U       | FAS103U       | Quick disconnect antenna system                                       | -30%            |
| Icom                                     | A, B or C        | Accessories   | G1004         | G1004         | SAT100 shoulder holster                                               | -30%            |
| Icom                                     | A, B or C        | Accessories   | HM179PI       | HM179PI       | Earphone speaker microphone                                           | -30%            |
| Icom                                     | A, B or C        | Accessories   | HM186PI       | HM186PI       | Speaker microphone                                                    | -30%            |
| Icom                                     | A, B or C        | Accessories   | HM222HLWP     | HM222HLWP     | IP68 speaker mic                                                      | -30%            |
| Icom                                     | A, B or C        | Accessories   | HM243         | HM243         | Speaker microphone for the IC-705 & IC-905                            | -30%            |
| Icom                                     | A, B or C        | Accessories   | HM243LS 32    | HM243LS 32    | Speaker microphone for the ID-50A (2-pin connector)                   | -30%            |
| Icom                                     | A, B or C        | Accessories   | HM245T        | HM245T        | DTMF microphone                                                       | -30%            |
| Icom                                     | A, B or C        | Accessories   | HM249 12      | HM249 12      | Hands-free microphone for mobile radios                               | -30%            |
| Icom                                     | A, B or C        | Accessories   | IAFASC450US   | IAFASC450US   | 430-470MHz stubby antenna with a J type connector                     | -30%            |
| Icom - Crescend Technologies             | A, B or C        | Accessories   | IASPA500      | IASPA500      | 136-174MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable | -30%            |
| Icom - Crescend Technologies             | A, B or C        | Accessories   | IASPA540      | IASPA540      | 403-512MHz 100W out, 2-5W in, 4RU power amplifier 19" rack-mountable  | -30%            |
| Icom - Crescend Technologies             | A, B or C        | Accessories   | IASPA550      | IASPA550      | 450-512MHz 100W out, 2-5W in, 4RU power amplifier 19" rack-mountable  | -30%            |
| Icom - Fiplex Communications Inc.        | A, B or C        | Accessories   | IASPR1001     | IASPR1001     | 136-150MHz 4 cavity pre-selector (assembly kit required with FR5000)  | -30%            |
| Icom - Innovative Circuit Technology Ltd | A, B or C        | Accessories   | IAPS13        | IAPS13        | Power supply and cover for the IP501M and SAT100M.                    | -30%            |



**ATTACHMENT 1 for 10-00000-20-00048 A008**

Additions

**(AF) Icom America Inc.**

| Manufacturer                             | Product Category | Product Group | APC             | Item            | Short Description                                                                          | MSRP % Discount |
|------------------------------------------|------------------|---------------|-----------------|-----------------|--------------------------------------------------------------------------------------------|-----------------|
| Icom - Innovative Circuit Technology Ltd | A, B or C        | Accessories   | IAPS14          | IAPS14          | Power supply cover for control station for the F5130D series. (13.8VDC, 12A)               | -30%            |
| Icom                                     | A, B or C        | Accessories   | IJKP-HM1LSOW    | IJKP-HM1LSOW    | 1-wire kit w/acoustic tube                                                                 | -30%            |
| Icom                                     | A, B or C        | Accessories   | IJKP-HM2LSOW    | IJKP-HM2LSOW    | 1-wire kit ear hanger & earbud                                                             | -30%            |
| Icom                                     | A, B or C        | Accessories   | IJKP-HM2PLOW    | IJKP-HM2PLOW    | 2-wire kit w/acoustic tube                                                                 | -30%            |
| Icom                                     | A, B or C        | Accessories   | IJKP-HM3LSOW    | IJKP-HM3LSOW    | 1-wire kit D-shape ear hanger                                                              | -30%            |
| Icom                                     | A, B or C        | Accessories   | IP100FS         | IP100FS         | IP based PC-dispatcher                                                                     | -30%            |
| Icom                                     | A, B or C        | Accessories   | IP1100CV 51 EXP | IP1100CV 51 EXP | WLAN controller that manages up to 300 radios. The AC adapter (BC207S) is sold separately. | -30%            |
| Icom                                     | A, B or C        | Accessories   | LC192           | LC192           | Backpack for the IC-705 & IC-905                                                           | -30%            |
| Icom                                     | A, B or C        | Accessories   | LC202 12        | LC202 12        | Carrying case for the ID-50A                                                               | -30%            |
| Icom                                     | A, B or C        | Accessories   | MA510TR 13      | MA510TR 13      | AIS transponder with GPS navigation function, and NMEA 2000 connectivity.                  | -30%            |
| Icom                                     | A, B or C        | Accessories   | MBF7            | MBF7            | Flush mount kit for the M510                                                               | -30%            |
| Icom                                     | A, B or C        | Accessories   | MBF705          | MBF705          | Desktop tray for the IC-705 & IC-905                                                       | -30%            |
| Icom                                     | A, B or C        | Accessories   | MBF9            | MBF9            | Flush mount kit for the M510/M510 EVO                                                      | -30%            |
| Icom                                     | A, B or C        | Accessories   | MBZ1            | MBZ1            | Screen cover for the M510                                                                  | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2113         | OPC2113         | 32.8 ft coaxial cable for the AH38                                                         | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2132         | OPC2132         | 2-pin conversion cable with a headset (3.5mm) and microphone (2.5mm) adapter               | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2204         | OPC2204         | F8101 Cloning cable                                                                        | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2417         | OPC2417         | Micro USB to micro USB cable                                                               | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2418         | OPC2418         | USB type-C to micro USB cable                                                              | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2421         | OPC2421         | DC power cable                                                                             | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2429         | OPC2429         | SAT100M mic extension cable                                                                | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2462         | OPC2462         | 193ft 5D-HFA coax cable                                                                    | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2474         | OPC2474         | Control cable (5m, 16.4 ft)                                                                | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2475         | OPC2475         | Coaxial cable (5m, 16.4 ft)                                                                | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2500         | OPC2500         | 2 m, 6.56 ft extension cable for HM-245                                                    | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2513         | OPC2513         | Controller cable (20 m, 65.6 ft) for the IC-905                                            | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2522L 11     | OPC2522L 11     | L-type (90-degree angle) conversion adapter cable for the HM-205 series.                   | -30%            |
| Icom                                     | A, B or C        | Accessories   | OPC2523L 12     | OPC2523L 12     | L-type (90-degree angle) conversion adapter cable for the HM-195 series.                   | -30%            |
| Icom                                     | A, B or C        | Accessories   | PRC7300         | PRC7300         | Radio cover for the IC-7300                                                                | -30%            |
| Icom                                     | A, B or C        | Accessories   | PRC7610         | PRC7610         | Radio cover for the IC-7610                                                                | -30%            |
| Icom                                     | A, B or C        | Accessories   | PW2 12 USA      | PW2 12 USA      | HF + 50MHz, 1kW linear amplifier                                                           | -30%            |
| Icom                                     | A, B or C        | Accessories   | URFR5300 61 USA | URFR5300 61 USA | 136-174MHz analog/digital IDAS repeater channel module                                     | -30%            |
| Icom                                     | A, B or C        | Accessories   | URFR6300 75 USA | URFR6300 75 USA | 450-512MHz Repeater module                                                                 | -30%            |
| Icom                                     | A, B or C        | Accessories   | URFR6300 81 USA | URFR6300 81 USA | 400-470MHz Repeater module                                                                 | -30%            |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**

| Manufacturer | Product Category | Product Group | APC           | Item          | Short Description                                                                                                                                  | Comments                           |
|--------------|------------------|---------------|---------------|---------------|----------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| Icom         | B                | Amateur       | 2300H 05      | 2300H 05      | 65W, 2m (144-148MHz) mobile                                                                                                                        | No longer offered by Icom America. |
| Icom         | B                | Amateur       | 7700 12       | 7700 12       | 200W HF + 6m transceiver with single receiver                                                                                                      | No longer offered by Icom America. |
| Icom         | B                | Amateur       | 7851 02       | 7851 02       | 200W HF + 6m transceiver with 2 independent receivers, internal power supply and antenna tuner (ATU)                                               | No longer offered by Icom America. |
| Icom         | B                | Amateur       | ID4100A       | ID4100A       | VHF/UHF dual band D-STAR mobile                                                                                                                    | No longer offered by Icom America. |
| Icom         | B                | Amateur       | R30 16        | R30 16        | Blocked receiver handheld w/dual receive & dual band recording                                                                                     | No longer offered by Icom America. |
| Icom         | B                | Amateur       | R9500 02      | R9500 02      | Blocked version for consumer purchase                                                                                                              | No longer offered by Icom America. |
| Icom         | A, B             | Avionics      | A220T         | A220T         | TSO approved panel mount aviation radio                                                                                                            | No longer offered under Contract.  |
| Icom         | A, B             | Avionics      | A25C SPORT    | A25C SPORT    | Communications only aviation handheld 6W and AA battery pack                                                                                       | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F2821D 23     | F2821D 23     | 400-470MHz analog mobile, upgradeable to P25                                                                                                       | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F3161S 56     | F3161S 56     | 136-174MHz analog only radio, no DTMF keypad                                                                                                       | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F3201DEX 14   | F3201DEX 14   | 136-174MHz ATEX intrinsically safe IDAS portable                                                                                                   | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F3210D 01     | F3210D 01     | 136-174MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)                                                                          | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F3261DT 35 RR | F3261DT 35 RR | Railroad specific version: 136-174MHz 512 channel, IDAS waterproof portable radio with a DTMF keypad and GPS. Special railroad firmware installed. | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F3360DS 11    | F3360DS 11    | 136-174MHz waterproof IDAS radio with GPS, 512CH, 4-key                                                                                            | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F3400D 21     | F3400D 21     | 136-174MHz IDAS portable with 32 channels and no display. Purchase antenna and charger separately.                                                 | No longer offered under Contract.  |
| Icom         | A, B             | Landmobile    | F4210D 01     | F4210D 01     | 400-470MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)                                                                          | No longer offered under Contract.  |
| Icom         | A, B             | Landmobile    | F4210D 21     | F4210D 21     | 450-512MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)                                                                          | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F4261DS 65    | F4261DS 65    | 400-470MHz waterproof IDAS radio with GPS, no DTMF keypad                                                                                          | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F4261DS 90    | F4261DS 90    | 450-512MHz waterproof IDAS radio with GPS, no DTMF keypad                                                                                          | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F4261DT 55    | F4261DT 55    | 400-470MHz waterproof IDAS radio with GPS, full DTMF keypad                                                                                        | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F4261DT 85    | F4261DT 85    | 450-512MHz waterproof IDAS radio with GPS, full DTMF keypad                                                                                        | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F4261DT NI-1  | F4261DT NI-1  | 400-470MHz nonincendive rated waterproof IDAS radio, full DTMF keypad                                                                              | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F4261DT NI-2  | F4261DT NI-2  | 450-512MHz nonincendive rated waterproof IDAS radio, full DTMF keypad                                                                              | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F4360DS 12    | F4360DS 12    | 400-470MHz waterproof IDAS radio with GPS, 512CH, 4-key                                                                                            | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F5061         | F5061         | 136-174MHz analog mobile                                                                                                                           | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F5061D        | F5061D        | 136-174MHz IDAS mobile                                                                                                                             | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F5061D RR     | F5061D RR     | 136-174MHz IDAS radio, RR firmware installed, HM-148T included                                                                                     | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F5360D 01     | F5360D 01     | 136-174MHz, 50W, GPS, 512CH, type-C trunking                                                                                                       | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F5400DS 11    | F5400DS 11    | 136-174MHz IDAS mobile with numerical display                                                                                                      | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F6061D 61     | F6061D 61     | 400-470MHz IDAS mobile                                                                                                                             | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F6061D 66     | F6061D 66     | 450-512MHz IDAS mobile                                                                                                                             | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F6121D 68     | F6121D 68     | 450-512MHz IDAS mobile                                                                                                                             | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F6122DD 12    | F6122DD 12    | 400-470MHz, 9.6k/4.8kbps, 25W, RS232 + ethernet                                                                                                    | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F6220D 22     | F6220D 22     | 450-512MHz IDAS mobile                                                                                                                             | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F6360D 01     | F6360D 01     | 400-470MHz, 45W, GPS, 512CH, type-C trunking                                                                                                       | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F6400DS 11    | F6400DS 11    | 380-470MHz IDAS mobile with numeric display                                                                                                        | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F80DS 31      | F80DS 31      | 380-450MHz P25 radio with FIPS AES installed, no                                                                                                   | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F9011B 01     | F9011B 01     | 136-174MHz P25 conventional portable, 6W, 512 CH, basic model, no display or keypad                                                                | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile    | F9011B 21     | F9011B 21     | 136-174MHz P25 Conventional portable, 6W, 512 CH, basic model, no display or keypad                                                                | No longer offered by Icom America. |

**ATTACHMENT 1 for 10-00000-20-00048 A008**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Removals**(AF) Icom America Inc.**

| Manufacturer | Product Category | Product Group        | APC               | Item              | Short Description                                                                   | Comments                           |
|--------------|------------------|----------------------|-------------------|-------------------|-------------------------------------------------------------------------------------|------------------------------------|
| Icom         | A, B             | Landmobile           | F9011S 25         | F9011S 25         | 136-174MHz P25 Conventional portable, 6W, 512 CH, display, simple keypad            | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9011T 30         | F9011T 30         | 136-174MHz P25 Conventional portable, 6W, 512 CH, display, full DTMF keypad         | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9021B 82         | F9021B 82         | 450-512MHz P25 Conventional portable, 5W, 512 CH, basic model, no display or keypad | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9021B 91         | F9021B 91         | 380-470MHz P25 Conventional portable, 5W, 512 CH, basic model, no display or keypad | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9021S 85         | F9021S 85         | 450-512MHz P25 Conventional, 5W, 512 CH, display, simple keypad                     | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9021S 95         | F9021S 95         | 380-470MHz P25 Conventional portable, 5W, 512 CH, display, simple keypad            | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9021T 30         | F9021T 30         | 450-512MHz P25 Trunking portable, 5W, 512 CH, display, full DTMF keypad             | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9511S 01         | F9511S 01         | 136-174MHz P25 conventional 50W mobile                                              | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9511T 25         | F9511T 25         | 136-174MHz P25 Conventional 50W mobile with keypad                                  | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9521T 25         | F9521T 25         | 400-470MHz mobile with full keypad                                                  | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile           | F9521T 45         | F9521T 45         | 400-470MHz P25 Conventional 45W mobile, full keypad                                 | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | CY5000            | CY5000            | 136-174MHz IDAS analog/digital repeater with power supply                           | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | CY6001            | CY6001            | 400-470MHz IDAS analog/digital repeater with power supply                           | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | CY6002            | CY6002            | 450-512MHz IDAS analog/digital repeater with power supply                           | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR5000 01 2CH KIT | FR5000 01 2CH KIT | 136-174MHz 2 channel conventional system (2 repeaters, 2 external power supplies)   | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR5000 01 UR KIT  | FR5000 01 UR KIT  | 136-174MHz, 2 channel analog/digital repeater (FR5000 + URFR5000 installed)         | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR5000 14         | FR5000 14         | 136-174MHz analog/digital IDAS repeater (power supply not included)                 | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR5200H 51        | FR5200H 51        | 136-174MHz 50W analog, IDAS repeater 100% duty cycle                                | No longer offered under Contract.  |
| Icom         | A, B             | Landmobile - Systems | FR6000 01 2CH KIT | FR6000 01 2CH KIT | 400-470MHz 2 channel conventional system (2 repeaters, 2 external power supplies)   | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR6000 01 UR KIT  | FR6000 01 UR KIT  | 400-470MHz, 2 channel analog/digital repeater (FR6000+URFR6000 installed)           | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR6000 14         | FR6000 14         | 400-470MHz analog/digital IDAS repeater (power supply not included)                 | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR6000 19         | FR6000 19         | 450-512MHz analog/digital IDAS repeater (power supply not included)                 | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR6200H 51        | FR6200H 51        | 400-470MHz 50W analog, IDAS repeater 100% duty cycle                                | No longer offered by Icom America. |
| Icom         | A, B             | Landmobile - Systems | FR6200H 61        | FR6200H 61        | 450-512MHz 50W analog, IDAS repeater 100% duty cycle                                | No longer offered by Icom America. |
| Icom         | A, B             | Marine               | GM600             | GM600             | VHF GMDSS fixed mount                                                               | No longer offered by Icom America. |
| Icom         | A, B, C          | Network              | IP1000C 100       | IP1000C 100       | Manages up to 100 radios in a network                                               | No longer offered by Icom America. |
| Icom         | A, B, C          | Network              | IP100FS           | IP100FS           | IP based PC-dispatcher                                                              | No longer offered under Contract.  |
| Icom         | A, B, C          | Network              | IP100H            | IP100H            | IP license-free radio for wireless networks                                         | No longer offered under Contract.  |
| Icom         | A, B             | Marine               | M25 GRAY          | M25 GRAY          | 5W floating marine VHF handheld in metallic gray                                    | No longer offered by Icom America. |
| Icom         | A, B             | Marine               | M25 WHITE         | M25 WHITE         | 5W floating marine VHF handheld in pearl white                                      | No longer offered by Icom America. |
| Icom         | A, B             | Marine               | M506 01           | M506 01           | Class D DSC marine VHF radio                                                        | No longer offered by Icom America. |
| Icom         | A, B             | Marine               | M506 11           | M506 11           | Class D DSC marine VHF radio with NMEA2000                                          | No longer offered by Icom America. |
| Icom         | A, B             | Marine               | M506 21           | M506 21           | Class D DSC marine VHF radio with NMEA2000 and AIS                                  | No longer offered by Icom America. |
| Icom         | A, B             | Marine               | M506 31           | M506 31           | Class D DSC marine VHF radio with rear mic and NMEA2000                             | No longer offered by Icom America. |
| Icom         | A, B             | Marine               | M506 41           | M506 41           | Class D DSC marine VHF radio with rear mic, NMEA2000 and AIS receiver               | No longer offered by Icom America. |
| Icom         | A, B             | Marine               | M93D              | M93D              | 5 Watt VHF handheld with built-in GPS and Class D DSC                               | No longer offered by Icom America. |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**

| Manufacturer        | Product Category | Product Group        | APC                | Item               | Short Description                                                                                                                  | Comments                           |
|---------------------|------------------|----------------------|--------------------|--------------------|------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| Icom                | A, B             | Marine               | MA510TR            | MA510TR            | AIS transponder with GPS navigation function, and NMEA 2000 connectivity.                                                          | No longer offered by Icom America. |
| Icom-RF Technology  | A, B             | Landmobile - Systems | RFT 136-174        | RFT 136-174        | 100W analog 136-174MHz repeater with a power supply (P25 upgradeable)                                                              | No longer offered by Icom America. |
| Icom-RF Technology  | A, B             | Landmobile - Systems | RFT 440-490        | RFT 440-490        | 100W analog 440-490MHz repeater with a power supply (P25 upgradeable)                                                              | No longer offered by Icom America. |
| Icom-RF Technology  | A, B             | Landmobile - Systems | RFT P25 136-174    | RFT P25 136-174    | 2-120W P25/analog 136-174MHz repeater with a power supply                                                                          | No longer offered by Icom America. |
| Icom-RF Technology  | A, B             | Landmobile - Systems | RFT P25 400-430    | RFT P25 400-430    | 100W P25/analog 400-430MHz repeater with a power supply                                                                            | No longer offered by Icom America. |
| Icom-RF Technology  | A, B             | Landmobile - Systems | RFT P25 485-520    | RFT P25 485-520    | 100W P25/analog 485-520MHz repeater with a power supply                                                                            | No longer offered by Icom America. |
| Icom                | A, B             | Landmobile - Systems | URFR5000 63        | URFR5000 63        | 136-174MHz analog/digital repeater channel module                                                                                  | No longer offered by Icom America. |
| Icom                | A, B             | Landmobile - Systems | URFR5300           | URFR5300           | 136-174MHz analog/digital IDAS repeater channel module                                                                             | No longer offered by Icom America. |
| Icom                | A, B             | Landmobile - Systems | URFR6000 63        | URFR6000 63        | 400-470MHz repeater module                                                                                                         | No longer offered by Icom America. |
| Icom                | A, B             | Landmobile - Systems | URFR6300H          | URFR6300H          | 450-512MHz Repeater module                                                                                                         | No longer offered by Icom America. |
| Icom                | A, B             | Landmobile - Systems | URFR6300L          | URFR6300L          | 400-470MHz Repeater module                                                                                                         | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | AD100              | AD100              | Adapter cup to install in the BC119N or BC121N for the F50/60 & M88 radios                                                         | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | AD110              | AD110              | Adapter cup to install in the BC119N or BC121N for the BP253 or BP254 batteries                                                    | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | AD120              | AD120              | Adapter cup that fits into the BC197 02/03 for the BP264 NiMH battery                                                              | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | AD123 02           | AD123 02           | Adapter cup for BC119N for M24                                                                                                     | No longer offered under Contract.  |
| Icom                | A, B or C        | Accessories          | AD94 11            | AD94 11            | Adapter cup for the BC119N or BC121N for the BP209N/BP210N batteries                                                               | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | AH4                | AH4                | Automatic antenna tuner (long wire/AH2B)                                                                                           | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | AT130              | AT130              | Auto antenna tuner M710/IC-78                                                                                                      | No longer offered under Contract.  |
| Icom                | A, B or C        | Accessories          | AT141              | AT141              | Export HC automatic antenna tuner - special order                                                                                  | No longer offered under Contract.  |
| Icom-AW Enterprises | A, B or C        | Accessories          | AW F70 AREA 51     | AW F70 AREA 51     | Water repellant case with a swivel belt clip for the F70/80                                                                        | No longer offered by Icom America. |
| Icom-AW Enterprises | A, B or C        | Accessories          | AW STUD/SWIVEL KIT | AW STUD/SWIVEL KIT | Metal stud that slides on like a belt clip and it's attached to a strong metal swivel belt clip                                    | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC145SA 31         | BC145SA 31         | AC adapter for BC119N; 100-240V with US style plug                                                                                 | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC146 01           | BC146 01           | Drop-in trickle charger base for the F11/21/3G/4G/30G/40G series. Requires BC147 AC adapter.                                       | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC162 01           | BC162 01           | Rapid charger for M34/M36. Includes BC123SA with US plug.                                                                          | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC167SD            | BC167SD            | Wall trickle charger; 100-240V with Euro style plug                                                                                | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC190 01           | BC190 01           | Sensing rapid charger for F50/60 radios; 100-240V with a US style plug                                                             | No longer offered under Contract.  |
| Icom                | A, B or C        | Accessories          | BC190 02           | BC190 02           | Sensing rapid charger for F50/60 radios; 100-240V with a Euro style plug                                                           | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC197 02           | BC197 02           | Six unit charger for radios with the BP264 NiMH battery (includes AC adapter and cups installed); 100-240V with US style plug      | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC197 03           | BC197 03           | Six unit charger for radios with the BP264 NiMH battery (includes AC adapter and cups installed); 100-240V with Euro style plug    | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC197 12           | BC197 12           | 110-240V six unit charger for radios with the BP265 Li-Ion battery (includes AC adapter with US plug and cups installed)           | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC197 13           | BC197 13           | 220V six unit charger for radios with the BP265 Li-Ion battery (includes AC adapter and cups installed)                            | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC197 22           | BC197 22           | Six unit charger for radios with the BP232N/H Li-Ion battery (includes AC adapter and cups installed); 100-240V with US style plug | No longer offered by Icom America. |
| Icom                | A, B or C        | Accessories          | BC197 32           | BC197 32           | Six unit charger for radios with the BP245N Li-Ion battery (includes AC adapter and cups installed); 100-240V with US style        | No longer offered by Icom America. |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**

| Manufacturer            | Product Category | Product Group | APC                 | Item                | Short Description                                                                                             | Comments                           |
|-------------------------|------------------|---------------|---------------------|---------------------|---------------------------------------------------------------------------------------------------------------|------------------------------------|
| Icom                    | A, B or C        | Accessories   | BC197 37            | BC197 37            | 6-Unit Charger Kit BC197 + BC157S + AD128 x 6 for F50/F60/M88                                                 | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BC199SE 13          | BC199SE 13          | Wall charger for the M24; 100-240V with a Euro style plug                                                     | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | BC202IP2            | BC202IP2            | Rapid charger (includes BC-123SA AC adapter with US plug)                                                     | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BC211               | BC211               | Rapid rate 6-unit charger - IP100H                                                                            | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BC211E              | BC211E              | Rapid rate 6-unit charger for BP271/BP272 with European plug                                                  | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BC217SA             | BC217SA             | USB charger; 100-240V with a US style plug                                                                    | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | BC218               | BC218               | Car charger with bluetooth (requires CP22 or CP23L)                                                           | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BP224               | BP224               | 7.2V 750mAh NiCd battery - GM1600/M32/M2A/M90                                                                 | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BP226               | BP226               | Battery case holds 5 AA alkaline batteries for the F50/F60 & M88                                              | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | BP237               | BP237               | Battery case that holds 6 AA alkaline batteries                                                               | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BP240               | BP240               | Battery case that holds 6 AAA alkaline batteries (1W output)                                                  | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BP261               | BP261               | Battery case that holds 6 AA alkaline batteries                                                               | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BP266               | BP266               | Li-ion 1500mAh battery for the M24                                                                            | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BP275               | BP275               | 7.4V 1500mAh Li-ion battery for M92D                                                                          | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BP283               | BP283               | Li-ion 7.4V 2010mAh (typical capacity), 1910mAh (minimum value)                                               | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | BP290               | BP290               | 2010mAh li-ion battery                                                                                        | No longer offered by Icom America. |
| Icom-Laird Technologies | A, B or C        | Accessories   | CEN EXD 400 SMI     | CEN EXD 400 SMI     | 400-420MHz stubby antenna for the F60/V portable radios                                                       | No longer offered by Icom America. |
| Icom-Laird Technologies | A, B or C        | Accessories   | CEN EXD 450 SMI     | CEN EXD 450 SMI     | 450-470MHz stubby antenna for F60/V portable radios                                                           | No longer offered by Icom America. |
| Icom-Laird Technologies | A, B or C        | Accessories   | CEN EXS 150 SMI     | CEN EXS 150 SMI     | 150-160MHz stubby antenna for F50/V & M88 handheld radios                                                     | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | CP22                | CP22                | Cigarette lighter cable with DC-DC converter for use with the BC179 for the A14/S. 12-24V DC input available. | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | CP24                | CP24                | Cigarette lighter cable that charges the charger in a vehicle                                                 | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | CS2300H             | CS2300H             | Cloning software for 2300H                                                                                    | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CS7100              | CS7100              | Programming software for 7100                                                                                 | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CS9100              | CS9100              | Cloning software for 9100                                                                                     | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSA120              | CSA120              | Programming software A120                                                                                     | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSA14               | CSA14               | Programming software for the A14/A14S                                                                         | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSA220              | CSA220              | Programming software A220                                                                                     | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSA24               | CSA24               | A24 Cloning Software                                                                                          | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | CSA25               | CSA25               | A25 programming software                                                                                      | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF11               | CSF11               | F11/F21 Program Sftwre                                                                                        | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF14               | CSF14               | F14/F24 Program Sftwre w/ MDC                                                                                 | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF2000             | CSF2000             | Programming software for the F1000/2000 series                                                                | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF2100D            | CSF2100D            | Programming software for the F1100D/2100D                                                                     | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF3001             | CSF3001             | F3001/F4001 programming software                                                                              | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF3011             | CSF3011             | F3011/4011 software                                                                                           | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF3021/F5021/F5011 | CSF3021/F5021/F5011 | F3021/5021/5011 series programming software                                                                   | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF3101D/F5121D     | CSF3101D/F5121D     | F3101D/F5121D series programming software                                                                     | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF3161/F5061       | CSF3161/F5061       | Software to program the F3161/4161 & F5061/6061 radios                                                        | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF3210D            | CSF3210D            | Programming software for F3210D/4210D, F3230D/4230D & F5220D/6220D                                            | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF3360D/F5360D     | CSF3360D/F5360D     | Programming software for the F3360D & F5360D series                                                           | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | CSF3400D            | CSF3400D            | Programming software for the F3400D/F5400D series                                                             | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF5122DD           | CSF5122DD           | F5122DD/6122DD programming software                                                                           | No longer offered by Icom America. |
| Icom                    | A, B or C        | Accessories   | CSF52D              | CSF52D              | F52D/F62D programming software                                                                                | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF70/F1700         | CSF70/F1700         | Cloning Softwre F70/F80/F1721/F1821/F2721/F282                                                                | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF7510             | CSF7510             | Programming software for the F7010 & F7510 P25 radios                                                         | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF8101             | CSF8101             | Programming software. Use a generic USB "A" to "B" cable to program radio.                                    | No longer offered under Contract.  |
| Icom                    | A, B or C        | Accessories   | CSF9010/F9510       | CSF9010/F9510       | F9011/9511 programming software                                                                               | No longer offered under Contract.  |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Removals

| Manufacturer | Product Category | Product Group | APC                   | Item                  | Short Description                                                                                           | Comments                           |
|--------------|------------------|---------------|-----------------------|-----------------------|-------------------------------------------------------------------------------------------------------------|------------------------------------|
| Icom         | A, B or C        | Accessories   | CSFR5000              | CSFR5000              | FR5000/6000 programming software                                                                            | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | CSFR9010              | CSFR9010              | Programming software for the FR9010/9020                                                                    | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | CSGM1600              | CSGM1600              | GM1600 programming software                                                                                 | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSIP501H              | CSIP501H              | IP501H programming software                                                                                 | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSKLD2                | CSKLD2                | Encryption key loader software for F3400/F5400 series                                                       | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM24                 | CSM24                 | M24 programming software                                                                                    | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM25                 | CSM25                 | M25 programming software (requires OPC478UC+OPC1655)                                                        | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM330                | CSM330                | M330 programming software                                                                                   | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM400BB              | CSM400BB              | M400BB programming software. Requires OPC-478UC + OPC-980 cables.                                           | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM506                | CSM506                | M506 programming software. Requires OPC-478UC + OPC-980 cables.                                             | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM604A               | CSM604A               | M604A programming software                                                                                  | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM605                | CSM605                | Programming software for the M605. Includes MMSI reset dongle. Requires OPC2382 + OPC478UC for programming. | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM72                 | CSM72                 | M72 Programming Software                                                                                    | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM73                 | CSM73                 | Programming software for the M73                                                                            | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM802                | CSM802                | M802 Program Software                                                                                       | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM85                 | CSM85                 | M85 programming software                                                                                    | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSM92D/M424           | CSM92D/M424           | Programming software for M92D & M424                                                                        | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSOTPM1               | CSOTPM1               | Over-the-air programming (OTAP) manager software                                                            | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | CSOTPM2               | CSOTPM2               | P25 over-the-air programming (OTAP) manager software; support only conventional mode                        | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | CSR30                 | CSR30                 | Programming software for R30                                                                                | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | CSR6                  | CSR6                  | Programming software fo R6                                                                                  | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | CSR8600               | CSR8600               | R8600 programming software                                                                                  | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | CSRMK4                | CSRMK4                | Programming software for the RMK4                                                                           | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | CST70                 | CST70                 | T70A software                                                                                               | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | CSV80                 | CSV80                 | V80 software                                                                                                | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | EM80                  | EM80                  | 9-pin full size speaker mic for F30G series. IS approved to work with F30G IS radios.                       | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | EX2785J03             | EX2785J03             | AES activation upgrade                                                                                      | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | F121 MMB              | F121 MMB              | Mounting bracket F121/F221 F5011/F5021 series                                                               | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | F5061 IGN SENSE CABLE | F5061 IGN SENSE CABLE | 96" cable with 3A fuse                                                                                      | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | FAS63VS               | FAS63VS               | 160-174MHz stubby antenna for F50/V (green ring)                                                            | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | FAS81VS               | FAS81VS               | 136-150MHz stubby antenna for F3400                                                                         | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | FAS83VS               | FAS83VS               | 160-174MHz stubby antenna for F3400                                                                         | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | HM126B                | HM126B                | Standard black front mount mic for M504                                                                     | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | HM128                 | HM128                 | Earphone-microphone with 2-pin straight connector                                                           | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | HM128L                | HM128L                | Earphone/mic with 2-pin right angle connector                                                               | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | HM131                 | HM131                 | Speaker/microphone with earphone jack and clip (straight 2-pin, both stereo plug)                           | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | HM131SC               | HM131SC               | Lightweight speaker microphone with earphone jack (9-pin)                                                   | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | HM152T                | HM152T                | DTMF modular microphone for LM mobile radios                                                                | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | HM153LA               | HM153LA               | Covert durable microphone with earphone combination (right angle 2-pin screw down connector)                | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | HM159SC LG            | HM159SC LG            | Large speaker microphone with earphone jack and metal alligator clip (9-pin, stereo mic/mono speaker)       | No longer offered by Icom America. |
| Icom         | A, B or C        | Accessories   | HM164B                | HM164B                | Standard black hand mic M200/M304/M412                                                                      | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | HM180                 | HM180                 | Microphone for M710/M700PRO                                                                                 | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | HM207S                | HM207S                | DTMF standard mic ID4100                                                                                    | No longer offered under Contract.  |
| Icom         | A, B or C        | Accessories   | HM221                 | HM221                 | Microphone (IP55) for the F5400 series                                                                      | No longer offered by Icom America. |

**ATTACHMENT 1 for 10-00000-20-00048 A008**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Removals**(AF) Icom America Inc.**

| Manufacturer                       | Product Category | Product Group | APC                 | Item                | Short Description                                                                                                                                                                              | Comments                           |
|------------------------------------|------------------|---------------|---------------------|---------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| Icom                               | A, B or C        | Accessories   | HM221T              | HM221T              | Microphone with DTMF keypad (IP55) for the F5400 series                                                                                                                                        | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | HM75LS              | HM75LS              | Remote control speaker microphone with transmit indicator and earphone jack (right angle 2-pin, both stereo plug)                                                                              | No longer offered by Icom America. |
| Icom-ASAP Metal Fabricators        | A, B or C        | Accessories   | IA-BC171            | IA-BC171            | Heavy duty vehicular charger for the F3161/F4161 series                                                                                                                                        | No longer offered by Icom America. |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS BC-RHADPTR      | IAS BC-RHADPTR      | 100-240V charger adapter for use with the IAS OPC-RHUSB                                                                                                                                        | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS BC-RHCHG1       | IAS BC-RHCHG1       | 100-240V single unit charger for RedHawk mic                                                                                                                                                   | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS BC-RHCHG12      | IAS BC-RHCHG12      | 100-240V 12 unit charger for the RedHawk mics                                                                                                                                                  | No longer offered by Icom America. |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS BP-RHBATT1      | IAS BP-RHBATT1      | 3.8V 1200mAh battery for RedHawk mic                                                                                                                                                           | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS CP-RHLP         | IAS CP-RHLP         | 12-24V cigarette lighter plug requiring 2 USB cables                                                                                                                                           | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS CS-RHSW         | IAS CS-RHSW         | Utility software to upload stored tracks, optional PC programming, online demos. One per customer needed.                                                                                      | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS OPC-RHI14       | IAS OPC-RHI14       | RedHawk 14-pin cable connects GPS mic to radio (works in analog, P25 digital and IDAS)                                                                                                         | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS OPC-RHI1D       | IAS OPC-RHI1D       | RedHawk cable connects GPS mic to P25 mobile radios (works in both analog and P25 digital). May require AFO mod on radio.                                                                      | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS OPC-RHI9        | IAS OPC-RHI9        | RedHawk 9-pin cable connects GPS mic to radio (works in analog only)                                                                                                                           | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS OPC-RHUSB       | IAS OPC-RHUSB       | USB cable to connect mic with PC or charger adapter. One comes with each microphone.                                                                                                           | No longer offered under Contract.  |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | IAS REDHAWK         | IAS REDHAWK         | Speaker microhphone with GPS receiver. LCD display shows basic orientation of all members within a group. Battery & USB cable included. Cable that hooks from microphone to radio is required. | No longer offered under Contract.  |
| Icom-Telewave                      | A, B or C        | Accessories   | IASDUP1012          | IASDUP1012          | 144-174MHz 6 cavity, 350W duplexer, 400kHz TX-RX separation; 32" tall                                                                                                                          | No longer offered by Icom America. |
| Icom-RF Technology                 | A, B or C        | Accessories   | IASE2PA506          | IASE2PA506          | 440-470MHz 100W 2RU power amplifier; 19" rack mountable; requires 13.8V power supply                                                                                                           | No longer offered by Icom America. |
| Icom-RF Technology                 | A, B or C        | Accessories   | IASE2PA507          | IASE2PA507          | 470-490MHz 100W 2RU power amplifier; 19" rack mountable; requires 13.8V power supply                                                                                                           | No longer offered by Icom America. |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | IASIV1300           | IASIV1300           | Site inverter 300W 12/24VDC; 1RU 19" rack mountable                                                                                                                                            | No longer offered by Icom America. |
| Icom-ASAP Metal Fabricators        | A, B or C        | Accessories   | IASMNT1005          | IASMNT1005          | Internal universal accessory mounting plate - use to mount duplexers/pre-selectors into FR5000/FR6000                                                                                          | No longer offered under Contract.  |
| Icom-Walker Component Group        | A, B or C        | Accessories   | IASMNT1063          | IASMNT1063          | 63x19 welded steel 2-post rack; 63U, 1,500lb weight capacity                                                                                                                                   | No longer offered by Icom America. |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | IASMNT1100          | IASMNT1100          | 20A power supply rackmount kit; holds 1 or 2 power supplies                                                                                                                                    | No longer offered by Icom America. |
| Icom-Crescend Technologies         | A, B or C        | Accessories   | IASPA510            | IASPA510            | 144-154MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable                                                                                                                          | No longer offered by Icom America. |
| Icom-Crescend Technologies         | A, B or C        | Accessories   | IASPA520            | IASPA520            | 152-162MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable                                                                                                                          | No longer offered by Icom America. |
| Icom-FIPLEX                        | A, B or C        | Accessories   | IASPR1010           | IASPR1010           | 400-440MHz 4 cavity pre-selector (assembly kit required with FR6000)                                                                                                                           | No longer offered by Icom America. |
| Icom-FIPLEX                        | A, B or C        | Accessories   | IASPR1011           | IASPR1011           | 440-520MHz 4 cavity pre-selector (assembly kit required with FR6000)                                                                                                                           | No longer offered by Icom America. |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT CS120-20A/IC06  | ICT CS120-20A/IC06  | 110V power supply & cabinet for control station use on P25 radios                                                                                                                              | No longer offered by Icom America. |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT CS120-20AG/IC09 | ICT CS120-20AG/IC09 | 110V power supply and cabinet for control station use for F5061/6061                                                                                                                           | No longer offered under Contract.  |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT CS120-30A/IC08  | ICT CS120-30A/IC08  | 110V power supply and cabinet for control station use for                                                                                                                                      | No longer offered under Contract.  |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT IC04 220V       | ICT IC04 220V       | 220V power supply and cabinet for control station use for F5011/5021                                                                                                                           | No longer offered by Icom America. |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT IC06 220V       | ICT IC06 220V       | 220V power supply & cabinet for control station use on P25 radios                                                                                                                              | No longer offered under Contract.  |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT IC09 220V       | ICT IC09 220V       | 220V power supply and cabinet for control station use for F5061/6061                                                                                                                           | No longer offered by Icom America. |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT ICO11 220V      | ICT ICO11 220V      | 220V power supply and cabinet for control station use for A120                                                                                                                                 | No longer offered under Contract.  |

**ATTACHMENT 1 for 10-00000-20-00048 A008**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Removals**(AF) Icom America Inc.**

| Manufacturer                       | Product Category | Product Group | APC               | Item              | Short Description                                                                                                                                                                                            | Comments                           |
|------------------------------------|------------------|---------------|-------------------|-------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | IAPS12E           | IAPS12E           | Power supply with cover for control station (220VAC; 12A) for low and mid power only                                                                                                                         | No longer offered under Contract.  |
| Icom                               | A, B or C        | Accessories   | IUK2CMA           | IUK2CMA           | Dual COMMANDMIC adapter                                                                                                                                                                                      | No longer offered by Icom America. |
| Icom-Kirmuss & Associates          | A, B or C        | Accessories   | KA KVL125         | KA KVL125         | KVL unit powered by 9-volt battery                                                                                                                                                                           | No longer offered by Icom America. |
| Icom-Laird Technologies            | A, B or C        | Accessories   | LAIRD EXH 160 MXI | LAIRD EXH 160 MXI | 155-160MHz antenna                                                                                                                                                                                           | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | LC159             | LC159             | Leather carrying case for the A6/A24                                                                                                                                                                         | No longer offered by Icom America. |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | LCF1034SW         | LCF1034SW         | Leather case with swivel belt loop and D-ring; no display cutout for the F3400D                                                                                                                              | No longer offered by Icom America. |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | LCF14 SWIVEL      | LCF14 SWIVEL      | Leather carrying case with a swivel F14/24 & F3011/4011 radios                                                                                                                                               | No longer offered by Icom America. |
| Icom-Bee Electronics               | A, B or C        | Accessories   | LCF21 CLIP        | LCF21 CLIP        | Leather carrying case with a clip F11/21 radios                                                                                                                                                              | No longer offered by Icom America. |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | LCF3021S SWIVEL   | LCF3021S SWIVEL   | Leather carrying case with a metal swivel clip and cutout for the display                                                                                                                                    | No longer offered by Icom America. |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | LCF3061S SWIVEL   | LCF3061S SWIVEL   | Leather case for the F3161/4161 with a swivel clip                                                                                                                                                           | No longer offered by Icom America. |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | LCF3061T SWIVEL   | LCF3061T SWIVEL   | Leather case for the F3161/4161 with a full keypad cutout with a swivel belt clip                                                                                                                            | No longer offered by Icom America. |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | LCF3261T SWIVEL   | LCF3261T SWIVEL   | Leather carrying case with a swivel clip and cutout for the DTMF keypad for F3261 series                                                                                                                     | No longer offered by Icom America. |
| Icom-Bee Electronics               | A, B or C        | Accessories   | LCF70 CLIP        | LCF70 CLIP        | Leather case with a metal clip and DTMF keypad cutout for the F70/80 series radios.                                                                                                                          | No longer offered by Icom America. |
| Icom-Bee Electronics               | A, B or C        | Accessories   | LCF70S LOOP       | LCF70S LOOP       | Leather case with a belt loop for the F70/80 series radios. Case is not IS approved with any of our IS radios.                                                                                               | No longer offered by Icom America. |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | LCF9011S SWIVEL   | LCF9011S SWIVEL   | Leather carrying case with a swivel clip for the F9011/9021 radios without a full keypad                                                                                                                     | No longer offered by Icom America. |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | LCF9011T SWIVEL   | LCF9011T SWIVEL   | Leather carrying case with a swivel clip for the F9011T/9021T radios with a full keypad cutout                                                                                                               | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | M422 MMB          | M422 MMB          | Black mounting bracket for M412/M422                                                                                                                                                                         | No longer offered under Contract.  |
| Icom                               | A, B or C        | Accessories   | M422SW MMB        | M422SW MMB        | Mounting bracket super white M412/M422                                                                                                                                                                       | No longer offered under Contract.  |
| Icom                               | A, B or C        | Accessories   | M504B MMB         | M504B MMB         | Black mounting bracket for M504/M502                                                                                                                                                                         | No longer offered under Contract.  |
| Icom                               | A, B or C        | Accessories   | M504G MMB         | M504G MMB         | Gray mounting bracket for M504/M502                                                                                                                                                                          | No longer offered under Contract.  |
| Icom                               | A, B or C        | Accessories   | M802 CHEA         | M802 CHEA         | An adaptor that allows 2 control cables to be hooked together for long distance between the head and the radio                                                                                               | No longer offered under Contract.  |
| Icom-ASAP Metal Fabricators        | A, B or C        | Accessories   | MB VP3            | MB VP3            | Rack mounting shelf for VEPG3/IP1000C                                                                                                                                                                        | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | MB28H             | MB28H             | Universal mounting bracket for small Amateur mobiles. Radio Width 141mm (5.5") screw spacing 50mm (2.0") One radio mounting hole fixed, one adjustable.<br>27/28/228H/229H/2350H/2710H/2720H/2200H/207H/208H | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | MB69              | MB69              | Flush mount kit for mounting controller or speaker to a panel M200/M412/M302/M402/M45/M304/M422                                                                                                              | No longer offered under Contract.  |
| Icom                               | A, B or C        | Accessories   | MB74N             | MB74N             | Alligator Clip for BP209 & BP210 (non N version batteries)                                                                                                                                                   | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | MB92              | MB92              | Dust cover M304/402 series                                                                                                                                                                                   | No longer offered under Contract.  |
| Icom                               | A, B or C        | Accessories   | MB94EX            | MB94EX            | Blue alligator belt clip for F3201DEX/4201DEX                                                                                                                                                                | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | MB99A             | MB99A             | Wall mounting bracket VEPG3/IP1000C                                                                                                                                                                          | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | MN100             | MN100             | Antenna matcher. Matches the transceiver to a dipole antenna. Covers all HF bands from 1.5 to 30MHz. Two 8m antenna wires come standard.                                                                     | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | MN100L            | MN100L            | Antenna matcher. Matches the transceiver to a long wire antenna. Covers all HF bands from 1.5 to 30mhz. One 15m antenna comes standard.                                                                      | No longer offered by Icom America. |
| Icom-PC-TEL Inc.                   | A, B or C        | Accessories   | MOUNT 2           | MOUNT 2           | Trunk Lid Mount/HD, BRKT, 45 DEG CBL, 58A/U PL259                                                                                                                                                            | No longer offered by Icom America. |
| Icom                               | A, B or C        | Accessories   | MXG5000S          | MXG5000S          | GPS receiver                                                                                                                                                                                                 | No longer offered under Contract.  |
| Icom-A.W. Enterprises              | A, B or C        | Accessories   | NC100H            | NC100H            | Nylon case with a clip for the IP100H/IP501H                                                                                                                                                                 | No longer offered by Icom America. |



**ATTACHMENT 1 for 10-00000-20-00048 A008**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Removals**(AF) Icom America Inc.**

| Manufacturer              | Product Category | Product Group | APC             | Item            | Short Description                                                                               | Comments                           |
|---------------------------|------------------|---------------|-----------------|-----------------|-------------------------------------------------------------------------------------------------|------------------------------------|
| Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF1034C        | NCF1034C        | Nylon case with metal clip without display cutout for the F3400D                                | No longer offered by Icom America. |
| Icom-Bee Electronics      | A, B or C        | Accessories   | NCF21 LOOP      | NCF21 LOOP      | Nylon carrying case with a loop F11/21 radios                                                   | No longer offered by Icom America. |
| Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3021S CLIP   | NCF3021S CLIP   | Nylon carrying case with a clip and cutout for the display                                      | No longer offered by Icom America. |
| Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3061S LOOP   | NCF3061S LOOP   | Nylon case with a loop for the F3161S/4161S radios without a DTMF cutout                        | No longer offered by Icom America. |
| Icom-Bee Electronics      | A, B or C        | Accessories   | NCF3061T LOOP   | NCF3061T LOOP   | Nylon carrying case with a loop for the F3161T/4161T radios with a full keypad                  | No longer offered by Icom America. |
| Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF30G LOOP     | NCF30G LOOP     | Nylon carrying case with a loop for the F30G/40G & M36 radios                                   | No longer offered by Icom America. |
| Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3261S CLIP   | NCF3261S CLIP   | Nylon carrying case with a clip and cutout for the display for F3261 series                     | No longer offered by Icom America. |
| Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3261T CLIP   | NCF3261T CLIP   | Nylon carrying case with a clip and cutout for the DTMF keypad for F3261 series                 | No longer offered by Icom America. |
| Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF9011T CLIP   | NCF9011T CLIP   | Nylon carrying case with a clip for the F9011T/9021T radios with a full keypad                  | No longer offered under Contract.  |
| Icom-Holsterguydotcom     | A, B or C        | Accessories   | NCP1            | NCP1            | Nylon chest pack                                                                                | No longer offered by Icom America. |
| Icom                      | A, B or C        | Accessories   | OPC1122U        | OPC1122U        | PC to mobile radio programming cloning cable with USB                                           | No longer offered by Icom America. |
| Icom                      | A, B or C        | Accessories   | OPC1655         | OPC1655         | Cloning cable adapter for M25/M36/M93D                                                          | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC1862         | OPC1862         | USB programming cloning cable for radios with 14-pin connector                                  | No longer offered by Icom America. |
| Icom                      | A, B or C        | Accessories   | OPC2091         | OPC2091         | Cloning cable adapter for M24                                                                   | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC2273         | OPC2273         | 5m audio connection cable between the VEPG3 and the M604A (Waterproof 8-pin connector).         | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC2338         | OPC2338         | 14-pin programming cable plus transparent data transfer                                         | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC2344         | OPC2344         | Modular connector programming cable plus Type-C NXDN transparent data transfer for F5360D/4360D | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC2363         | OPC2363         | 10-pin DIM programming cable                                                                    | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC2383         | OPC2383         | 32.8ft connection cable for RC-M600                                                             | No longer offered by Icom America. |
| Icom                      | A, B or C        | Accessories   | OPC478UC        | OPC478UC        | USB programming cable (2-pin connectors handhelds)                                              | No longer offered by Icom America. |
| Icom                      | A, B or C        | Accessories   | OPC510          | OPC510          | AC power cable for the 7800/7700                                                                | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC566          | OPC566          | Cable to connect the AT130 to the M710 (30 ft.)                                                 | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC568          | OPC568          | M710/M700PRO Power Cord                                                                         | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC592          | OPC592          | Programming cloning cable for PC to radio (must use with OPC-478/UC)                            | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC608          | OPC608          | 8m/26.2ft separation cable for remote mounting kits                                             | No longer offered by Icom America. |
| Icom                      | A, B or C        | Accessories   | OPC647          | OPC647          | Microphone extension cable 8.2ft                                                                | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC656          | OPC656          | DC power cable for gang charger                                                                 | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC891A         | OPC891A         | M504/M422 power cord                                                                            | No longer offered under Contract.  |
| Icom-Midland Radio        | A, B or C        | Accessories   | OPC-9000        | OPC-9000        | Programming cable for the FR9010/9020 repeaters                                                 | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC922          | OPC922          | Cloning cable adapter for M72/M73/M92D                                                          | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC966U         | OPC966U         | USB programming cloning cable for radios with 9-pin connector                                   | No longer offered under Contract.  |
| Icom                      | A, B or C        | Accessories   | OPC980          | OPC980          | Cloning cable adapter for M424/M504/M604                                                        | No longer offered under Contract.  |
| Icom-Otto Engineering     | A, B or C        | Accessories   | OTTO V110822    | OTTO V110822    | 2-Wire palm mic kit (earphone cable and mic/ptt cable) with 9-pin connector                     | No longer offered by Icom America. |
| Icom-Otto Engineering     | A, B or C        | Accessories   | OTTO V1T12CD137 | OTTO V1T12CD137 | Throat Mic Sys w/tube ear piece and body PTT with 9 pin connector for F30G/40G                  | No longer offered by Icom America. |
| Icom-Otto Engineering     | A, B or C        | Accessories   | OTTO V410399    | OTTO V410399    | Skull Mic System w/earcup and 80mm body PTT for F30G/40G and M88                                | No longer offered by Icom America. |
| Icom-Otto Engineering     | A, B or C        | Accessories   | OTTO V410514    | OTTO V410514    | Lightweight single speaker w/in-line ptt, padded headband (9-pin connector)                     | No longer offered by Icom America. |
| Icom-Otto Engineering     | A, B or C        | Accessories   | OTTO V4EX2CC5   | OTTO V4EX2CC5   | Explorer lightweight headset with flexible earloop w/boom mic (2-pin right angle connector)     | No longer offered by Icom America. |
| Icom-Pilot Communications | A, B or C        | Accessories   | PA OPC499       | PA OPC499       | Headset adapter                                                                                 | No longer offered by Icom America. |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**

| Manufacturer             | Product Category | Product Group | APC           | Item          | Short Description                                                                                       | Comments                           |
|--------------------------|------------------|---------------|---------------|---------------|---------------------------------------------------------------------------------------------------------|------------------------------------|
| Icom                     | A, B or C        | Accessories   | PS310 01      | PS310 01      | 24V DC-DC converter                                                                                     | No longer offered under Contract.  |
| Icom                     | A, B or C        | Accessories   | PS310 02      | PS310 02      | 12V DC-DC converter                                                                                     | No longer offered under Contract.  |
| Icom-Powerwerx           | A, B or C        | Accessories   | PW LF-1       | PW LF-1       | Noise filter to use with the F5061D with the UT-IA100 already installed.                                | No longer offered under Contract.  |
| Icom                     | A, B or C        | Accessories   | RSAP3         | RSAP3         | Access point management software                                                                        | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | RS-BA1 V2     | RS-BA1 V2     | IP remote control software for amateur radios                                                           | No longer offered under Contract.  |
| Icom                     | A, B or C        | Accessories   | RSR8500       | RSR8500       | Remote control software R8500                                                                           | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | RSR8600       | RSR8600       | Remote control software                                                                                 | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | SP23          | SP23          | External speaker with 4 audio filters; headphone jack (5W)                                              | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | SP34          | SP34          | Base station high quality speaker with internal audio filters                                           | No longer offered by Icom America. |
| Icom-W & W Manufacturing | A, B or C        | Accessories   | SPRING CLIP L | SPRING CLIP L | Long spring clip insert length 3.5 inches                                                               | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | UCFR5000 01   | UCFR5000 01   | Trunking/Network controller board (1 per repeater)                                                      | No longer offered under Contract.  |
| Icom                     | A, B or C        | Accessories   | UT109 02      | UT109 02      | Non-rolling voice scrambler. Up to 32 codes available. Not compatible with radios using the UT-110.     | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | UT109R 21     | UT109R 21     | Non-rolling voice scrambler. Up to 32 codes available. Not compatible with radios using the UT-110.     | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | UT110 02      | UT110 02      | Rolling voice scrambler. Up to 1020 (255 codes x 4 groups) codes available.                             | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | UT110R 21     | UT110R 21     | Rolling voice scrambler. Up to 1020 (255 codes x 4 groups) codes available. Works only in analog mode.  | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | UT128         | UT128         | DES encryption for F9011/F9511 radios                                                                   | No longer offered by Icom America. |
| Icom-Schippers & Crew    | A, B or C        | Accessories   | UT-IA100      | UT-IA100      | Audio amp board for F5061D with RR firmware installed (factory install ONLY; install included in price) | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | UX231         | UX231         | AIS receive board for M506                                                                              | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | VS1MC         | VS1MC         | VOX/PTT case with 14-pin connector. Must use with HS94/HS95/HS97.                                       | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | VS1SC         | VS1SC         | VOX/PTT case with 9-pin connector. Must use with HS94/HS95/HS97.                                        | No longer offered by Icom America. |
| Icom                     | A, B or C        | Accessories   | VS4MC         | VS4MC         | Cable with heavy duty PTT swith with 14-pin connector. Use with HS94/HS95/HS97.                         | No longer offered by Icom America. |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**

| Manufacturer | Product Category | Product Group | Old Item Code  | Replacement Item Code | Short Description                                                                                                  | Comments                                                                                                                                            |
|--------------|------------------|---------------|----------------|-----------------------|--------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Icom         | B                | Amateur       | 2730A 05       | 2730A 35              | VHF/UHF dual band transceiver                                                                                      | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | B                | Amateur       | 7100 02        | 7100 22 US            | HF/6m/2m/70cm mobile transceiver                                                                                   | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | B                | Amateur       | 718 62         | 718 72 USA            | 100W HF transceiver with AF DSP                                                                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | B                | Amateur       | 7610           | 7610 22               | 100W HF/50MHz amateur radio base station                                                                           | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | B                | Amateur       | ID5100A DELUXE | ID5100AD 15 USA       | Dual band, 2m/70cm (144-148/420-450MHz), D-Star mobile radio with MB-A2 remote mounting bracket included           | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | B                | Amateur       | R6 SPORT       | R6 SPORT 86 USA       | Scanning receiver. Blocked version for consumer purchase. No supplied battery or charger. Requires 2 AA batteries. | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Avionics      | A120           | A120 24 USA           | Airband mobile with 200 channels with open VFO, 8.33/25kHz                                                         | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Avionics      | A120B          | A120B 24 USA          | A120 with 120V power supply and cabinet for base station                                                           | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Avionics      | A16            | A16 41 USA            | Communications only avionics handheld with full keypad                                                             | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Avionics      | A16B           | A16B 51 USA           | Communications only avionics handheld with Bluetooth and full keypad                                               | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Avionics      | A25C           | A25C 86 USA           | Communications only aviation handheld 6W with li-ion battery and rapid charger                                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Avionics      | A25N           | A25N 76 USA           | Communications plus navigation aviation handheld 6W                                                                | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F1000 RC       | F1000 82 USA          | 136-174MHz, 16 CH, no display, analog portable with rapid charger                                                  | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F1000S RC      | F1000S 83 USA         | 136-174MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                                  | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F1000T RC      | F1000T 84 USA         | 136-174MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F1100D         | F1100D 53 USA         | 136-174MHz IDAS portable with 16 channels, no display, includes rapid charger                                      | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F1100DS        | F1100DS 63 USA        | 136-174MHz IDAS portable with 128 channels, display with limited keypad, includes rapid charger                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F1100DT        | F1100DT 73 USA        | 136-174MHz IDAS portable with 128 channels, display, full DTMF keypad, includes rapid charger                      | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |

**ATTACHMENT 1 for 10-00000-20-00048 A008**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Code Changes**(AF) Icom America Inc.**

| Manufacturer | Product Category | Product Group | Old Item Code | Replacement Item Code | Short Description                                                                                                            | Comments                                                                                                                                            |
|--------------|------------------|---------------|---------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Icom         | A, B             | Landmobile    | F2000L RC     | F2000 82 USA          | 400-470MHz, 16 CH, no display, analog portable with rapid charger                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2000H RC     | F2000 88 USA          | 450-512MHz, 16 CH, no display, analog portable with rapid charger                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2000SL RC    | F2000S 83 USA         | 400-470MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2000SH RC    | F2000S 89 USA         | 450-512MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2000TL RC    | F2000T 84 USA         | 400-470MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                                                  | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2000TH RC    | F2000T 90 USA         | 450-512MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                                                  | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2100DL RC    | F2100D 63 USA         | 400-470MHz IDAS portable (5W) with 16 channels + rapid charger and no display                                                | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2100DH RC    | F2100D 66 USA         | 450-512MHz IDAS portable with 16 channels and no display, includes rapid charger                                             | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2100DS 26    | F2100DS 76 USA        | 450-512MHz IDAS portable with 128 channels, display and limited keypad, includes rapid charger                               | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2100DSL RC   | F2100DS 73 USA        | 400-470MHz IDAS portable with 128 channels, display, limited keypad and rapid charger                                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2100DT 31    | F2100DT 83 USA        | 400-470MHz IDAS portable with 128 channels, LCD, full DTMF keypad, includes rapid charger                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F2100DT 36    | F2100DT 86 USA        | 450-512MHz IDAS portable with 128 channels, LCD, full DTMF keypad, includes rapid charger                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F3001 03 RC   | F3001 51 RC USA       | 136-174MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F3230DS 13    | F3230DS 20 USA        | 136-174MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F3400DS 11    | F3400DS 51 USA        | 136-174MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F3400DT 01    | F3400DT 41 USA        | 136-174MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately. | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F4001 03 RC   | F4001 71 RC           | 400-470MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F4001 43 RC   | F4001 81 RC           | 450-512MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**

| Manufacturer | Product Category | Product Group | Old Item Code | Replacement Item Code | Short Description                                                                                                            | Comments                                                                                                                                            |
|--------------|------------------|---------------|---------------|-----------------------|------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Icom         | A, B             | Landmobile    | F4230DS 13    | F4230DS 20 USA        | 400-470MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F4230DS 32    | F4230DS 34 USA        | 450-512MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F4400DS 11    | F4400DS 81 USA        | 380-470MHz IDAS portable with 1024 channels, and a color display. Purchase antenna and charger separately.                   | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F4400DS 41    | F4400DS 43 USA        | 450-512MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F4400DT 01    | F4400DT 71 USA        | 380-470MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately. | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F4400DT 31    | F4400DT 33 USA        | 450-512MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger separately. | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F5011 51      | F5011 66 USA          | 136-174MHz mobile                                                                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F5021 51      | F5021 66 USA          | 136-174MHz mobile                                                                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F5220D        | F5220D 16 USA         | 136-174MHz IDAS mobile                                                                                                       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F52D          | F52D 17 USA           | 136-174MHz compact, IDAS, waterproof portable with 512 channels. Purchase antenna and charger separately.                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F52DUL        | F52DUL 12 USA         | 136-174MHz intrinsically safe, IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.          | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F5400D 01     | F5400D 31 USA         | 136-174MHz IDAS mobile with color display                                                                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F6011 51      | F6011 66 USA          | 400-470MHz mobile                                                                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F6011 52      | F6011 67 USA          | 450-512MHz mobile                                                                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F6021 51      | F6021 56 USA          | 400-470MHz mobile                                                                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F6021 52      | F6021 57 USA          | 450-512MHz mobile                                                                                                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F6121D 67     | F6121D 76 USA         | 400-470MHz IDAS mobile                                                                                                       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile    | F6220D 11     | F6220D 16 USA         | 400-470MHz IDAS mobile                                                                                                       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |

**ATTACHMENT 1 for 10-00000-20-00048 A008****(AF) Icom America Inc.**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Code Changes

| Manufacturer | Product Category | Product Group        | Old Item Code | Replacement Item Code | Short Description                                                                                                           | Comments                                                                                                                                            |
|--------------|------------------|----------------------|---------------|-----------------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Icom         | A, B             | Landmobile           | F62D 11       | F62D 17 USA           | 400-470MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F62D 21       | F62D 27 USA           | 450-512MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F62DUL 11     | F62DUL 12 USA         | 400-470MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately. | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F62DUL 21     | F62DUL 22 USA         | 450-512MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately. | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F6400D 01     | F6400D 56 USA         | 380-470MHz IDAS mobile with color display, no Bluetooth                                                                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F6400D 21     | F6400D 71 USA         | 450-512MHz IDAS mobile with color display                                                                                   | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F7010S        | F7010S 13 USA         | 136-174MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F7010T        | F7010T 23 USA         | 136-174MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F7020S 11     | F7020S 51 USA         | 380-470MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F7020S 31     | F7020S 71 USA         | 450-512MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F7040S        | F7040S 31 USA         | 7/800MHz P25 conventional portable with partial keypad.                                                                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F7510         | F7510 13 USA          | 136-174MHz P25 conventional mobile with color display                                                                       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile           | F7520 21      | F7520 23 USA          | 450-512MHz P25 conventional mobile with color display                                                                       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile - Systems | FR5300        | FR5300 21 USA         | 136-174 MHz analog/digital, 50W, IDAS Simulcast repeater                                                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile - Systems | FR6300H       | FR6300 35 USA         | 450-512MHz analog/digital, 50W, IDAS repeater                                                                               | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Landmobile - Systems | FR6300L       | FR6300 41 USA         | 400-470MHz analog/digital, 50W, IDAS repeater                                                                               | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine               | GM1600        | GM1600SC 71 USA       | GMDSS VHF handheld for survival crafts; radio plus BP-234 lithium battery                                                   | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine               | GM1600 21K    | GM1600DU 71 USA       | GMDSS VHF handheld for survival crafts; includes li-ion battery/charger plus the BP-234 battery. Surface shipping only.     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |

**ATTACHMENT 1 for 10-00000-20-00048 A008**Icom America Inc. 10-00000-20-00048 AF Price List SUPPLEMENTAL 24NOV rev1.xlsx  
Code Changes**(AF) Icom America Inc.**

| Manufacturer | Product Category | Product Group | Old Item Code | Replacement Item Code | Short Description                                                                                            | Comments                                                                                                                                            |
|--------------|------------------|---------------|---------------|-----------------------|--------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Icom         | A, B             | Marine        | M25 BLUE      | M25 BLUE 51 USA       | 5W floating marine VHF handheld in marine blue                                                               | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M330 11       | M330 BLACK            | Black compact VHF fixed mount                                                                                | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M330 21       | M330 WHITE            | Super white compact VHF fixed mount                                                                          | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M330G 31      | M330G BLACK           | Black compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M330G 41      | M330G WHITE           | Super white compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna                      | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M37           | M37 31 USA            | 6W VHF floating handheld                                                                                     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M424G 22      | M424G WHITE           | Super white VHF fixed mount                                                                                  | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M605 11       | M605 31 USA           | VHF fixed mount with color display and rear mic connector                                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M605 21       | M605 41 USA           | VHF fixed mount with AIS, color display, and rear mic connector                                              | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M73           | M73 61 USA            | 6W IPX8 submersible handheld                                                                                 | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M73 PLUS      | M73 PLUS 71 USA       | 6W IPX8 submersible handheld with built-in active noise cancelling, bass boost function, and voice recording | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M85           | M85 21 USA            | Marine VHF 5W handheld; 100 land mobile programmable channels (2W)                                           | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | M85UL         | M85UL 31 USA          | Intrinsically safe marine 5W VHF handheld; 100 land mobile programmable channels (2W)                        | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B             | Marine        | MR1010R2      | MR1010R2 23           | Marine radar, 4kW, color LCD - US version                                                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B, C          | Network       | SAT100        | SAT100 13 EXP         | Satellite PTT handheld with Bluetooth®                                                                       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B or C        | Accessories   | BP282         | BP282N                | 1500mAh Li-ion battery for the M25                                                                           | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B or C        | Accessories   | BP292IS       | BP292UL               | 2010mAh li-ion intrinsically safe battery                                                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom         | A, B or C        | Accessories   | CP12L         | CP12L 21              | Cigarette lighter cable with noise filter and right-angle connector. For direct use on the ID-52A.           | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |

**(AF) Icom America Inc.**

| Manufacturer                       | Product Category | Product Group | Old Item Code       | Replacement Item Code | Short Description                                                                | Comments                                                                                                                                            |
|------------------------------------|------------------|---------------|---------------------|-----------------------|----------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
| Icom                               | A, B or C        | Accessories   | HM135               | HM135N                | Hand microphone; water resistant, remote function for M802                       | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom                               | A, B or C        | Accessories   | HM184IS             | HM184UL               | 14-pin intrinsically safe approved waterproof speaker mic (no accessory jack)    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom                               | A, B or C        | Accessories   | HM195B              | HM195B 41 EXP         | CommandMic IV with yellow backlit LCD in black                                   | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom                               | A, B or C        | Accessories   | HM195GB             | HM195GB 61 EXP        | CommandMic IV with white backlit LCD in black                                    | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom                               | A, B or C        | Accessories   | HM195GW             | HM195GW 62 EXP        | CommandMic IV with white backlit LCD in super white                              | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom                               | A, B or C        | Accessories   | HM195SW             | HM195SW 42 EXP        | Command Mic IV with yellow backlit LCD in super white                            | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom                               | A, B or C        | Accessories   | HM222               | HM222H                | IP68 waterproof speaker microphone w/3.5mm accessory jack (14-pin connector)     | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT CS120-20AG/IC04 | IAPS04                | 110V power supply and cabinet for control station use for F5011/5021/F5121/F5220 | Due to changes in the supply chain, applied updated the part number. The new part maintains the same features, functions and                        |
| Icom-Innovative Circuit Technology | A, B or C        | Accessories   | ICT ICO11           | IAPS11                | 120V power supply and cover for base station use on the A120                     | Due to changes in the supply chain, applied updated the part number. The new part maintains the same features, functions and                        |
| Icom                               | A, B or C        | Accessories   | ISL-P25AES          | ISL-P25AES/ARC4       | License enables AES and ARC4 in P25 radios (requires UT134 or UT125 FIPS-2)      | Due to changes in the supply chain, the Icom factory has updated the part number. The new part maintains the same features, functions and benefits. |



## Certificate Of Completion

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yulastuti.wulandari@gsd.nm.gov

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dorothy.mendonca@gsd.nm.gov

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## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

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To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

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(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

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<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

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- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:  
8 Vendors**

Number: 10-00000-20-00048

Amendment No.: Seven

Term: November 18, 2020 – November 17, 2026

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local  
public bodies allowed by law.

Procurement Specialist: Yulastuti Wulandari *yw*

Telephone No.: (505) 469-2248

**Invoice:**  
As Requested

Email: Yulastuti.Wulandari@gsd.nm.gov

**Title: Communication, Radio Equipment, Parts, Accessories and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from November 18, 2024 to November 17, 2026 at the same price, terms and conditions for (AA) Advanced Communications and Electronics, (AB) Code 3 Service, LLC, (AD) Enchanted Technology Solutions, (AF) Icom America Inc, (AG) L3Harris Technologies Inc., (AH) Motorola Solutions Inc., (AK) Specialty Communications, and (AL) Mobile Communications America.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: 8/22/2024

**Certificate Of Completion**

Envelope Id: 0C9BCA64390F49EE9041F2828BE64C2E

Status: Completed

Subject: 10-00000-20-00048 A007 Communication, Radio Equipment, Parts, Accessories and Related Services

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Yuliastuti Wulandari

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Yuliastuti.Wulandari@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Yuliastuti Wulandari

Location: DocuSign

8/22/2024 9:15:50 AM

Yuliastuti.Wulandari@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: General Services Department

Location: DocuSign

**Signer Events****Signature****Timestamp**

Michael Saavedra



Sent: 8/22/2024 9:17:47 AM

Michael.Saavedra@gsd.nm.gov

Viewed: 8/22/2024 9:22:11 AM

IT and Const. Bureau Chief

Signed: 8/22/2024 9:22:18 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 67.131.78.33

**Electronic Record and Signature Disclosure:**

Accepted: 6/4/2020 11:04:51 AM

ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8

Yuliastuti Wulandari



Sent: 8/22/2024 9:22:19 AM

yuliastuti.wulandari@gsd.nm.gov

Viewed: 8/22/2024 9:22:49 AM

Procurement Specialist

Signed: 8/22/2024 9:22:54 AM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Dorothy Mendonca



Sent: 8/22/2024 9:22:55 AM

dorothy.mendonca@gsd.nm.gov

Viewed: 8/22/2024 9:43:53 AM

SPD Division Director / State Purchasing Agent

Signed: 8/22/2024 9:43:57 AM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 164.64.62.10

Security Level: Email, Account Authentication  
(None)**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 8/22/2024 9:17:47 AM |
| Certified Delivered                        | Security Checked | 8/22/2024 9:43:53 AM |
| Signing Complete                           | Security Checked | 8/22/2024 9:43:57 AM |
| Completed                                  | Security Checked | 8/22/2024 9:43:57 AM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |



## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:

(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AL) 00000178316**  
**Mobile Communications America, Inc.**  
**PO Box 1458**  
**Charlotte, NC 28201**

**Email: mercyborunda@callmc.com**  
**Telephone No.: (915) 584-6646**

Number: 10-00000-20-00048

Amendment No.: Six

Term: November 18, 2020 – November 17, 2024

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested at Time of Order**

Procurement Specialist: Yulastuti Wulandari *yw*

Telephone No.: (505) 469-2248

Email: Yulastuti.Wulandari@gsd.nm.gov

**Title: Communication, Radio Equipment, Parts, Accessories and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**  
**Change in contact person for vendor (AL) Mobile Communications America, Inc.**

**From:**  
**Contact Name: Latif Alam**  
**Email: latifalam@callmc.com**  
**Telephone No.: (847) 309-0181**

**To:**  
**Contact Name: Mercy Borunda**  
**Email: mercyborunda@callmc.com**  
**Telephone No.: (915) 584-6646**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*

Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: 6/17/2024

**Certificate Of Completion**

Envelope Id: EE6B72BD5C144AFB805749281FCDC87D

Status: Completed

Subject: 10-00000-20-00048 A006 Communication, Radio Equipment, Parts, Accessories and Related Services

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Yulastuti Wulandari

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Yulastuti.Wulandari@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Yulastuti Wulandari

Location: DocuSign

6/17/2024 1:30:25 PM

Yulastuti.Wulandari@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Michael Saavedra



Sent: 6/17/2024 1:32:56 PM

Michael.Saavedra@gsd.nm.gov

Viewed: 6/17/2024 1:59:27 PM

IT and Const. Bureau Chief

Signed: 6/17/2024 1:59:33 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/4/2020 11:04:51 AM

ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8

Yulastuti Wulandari



Sent: 6/17/2024 1:59:34 PM

yulastuti.wulandari@gsd.nm.gov

Viewed: 6/17/2024 2:16:12 PM

Procurement Specialist

Signed: 6/17/2024 2:16:15 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None)

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Not Offered via DocuSign

Dorothy Mendonca



Sent: 6/17/2024 2:16:16 PM

dorothy.mendonca@gsd.nm.gov

Viewed: 6/17/2024 2:24:48 PM

SPD Division Director / State Purchasing Agent

Signed: 6/17/2024 2:24:53 PM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 164.64.62.10

Security Level: Email, Account Authentication  
(None)**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 6/17/2024 1:32:56 PM |
| Certified Delivered                        | Security Checked | 6/17/2024 2:24:48 PM |
| Signing Complete                           | Security Checked | 6/17/2024 2:24:53 PM |
| Completed                                  | Security Checked | 6/17/2024 2:24:53 PM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:



(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**(AL) 00000178316**  
**Mobile Communications America, Inc.**  
**PO Box 1458**  
**Charlotte, NC 28201**

**Email:** latifalam@callmc.com  
**Telephone No.** (847) 309-0181

**Number:** 10-00000-20-00048

**Amendment No.:** Five

**Term:** November 18, 2020- November 17, 2024

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested at Time of Order**

**Procurement Specialist:** Raelynn Lujan *RL*

**Telephone No.:** (505) 670-1561

**Email:** raelynn.lujan@gsd.nm.gov

**Title:** Communication, Radio Equipment, Parts, Accessories and Related Services

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Vendor R.T.C., Inc. has been acquired by Mobile Communications America, Inc.**

|                           |                                            |
|---------------------------|--------------------------------------------|
| <b>From:</b>              | <b>To:</b>                                 |
| <b>(AI) 0000086640</b>    | <b>(AL) 0000178316</b>                     |
| <b>R.T.C., Inc</b>        | <b>Mobile Communications America, Inc.</b> |
| <b>300 E. Sunset Rd.</b>  | <b>PO Box 1458</b>                         |
| <b>El Paso, TX. 79922</b> | <b>Charlotte, NC 28201</b>                 |
| <b>915- 584-6646</b>      | <b>847- 309-0181</b>                       |
| <b>mercy@rtcinc.org</b>   | <b>latifalam@callmc.com</b>                |

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Dorothy Mendonca*  
Dorothy Mendonca  
New Mexico State Purchasing Agent

Date: *2/29/2024*

**Certificate Of Completion**

Envelope Id: 3E06CBFBB5FB4F7FA1C6A769EA539B51

Status: Completed

Subject: 10-00000-20-00048A005

Source Envelope:

Document Pages: 1

Signatures: 1

Envelope Originator:

Certificate Pages: 5

Initials: 2

Raelynn Lujan

AutoNav: Enabled

1100 S Saint Francis Dr

Envelopeld Stamping: Enabled

Santa Fe, NM 87502

Time Zone: (UTC-07:00) Mountain Time (US &amp; Canada)

Raelynn.Lujan@gsd.nm.gov

IP Address: 164.64.62.10

**Record Tracking**

Status: Original

Holder: Raelynn Lujan

Location: DocuSign

2/22/2024 1:32:35 PM

Raelynn.Lujan@gsd.nm.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: GSD

Location: DocuSign

**Signer Events****Signature****Timestamp**

Michael Saavedra



Sent: 2/22/2024 1:34:17 PM

Michael.Saavedra@gsd.nm.gov

Viewed: 2/22/2024 1:34:39 PM

IT and Const. Bureau Chief

Signed: 2/22/2024 1:35:02 PM

New Mexico General Services

Signature Adoption: Pre-selected Style

Security Level: Email, Account Authentication  
(None), Login with SSO

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/4/2020 11:04:51 AM

ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8

Raelynn Lujan



Sent: 2/22/2024 1:35:02 PM

raelynn.lujan@gsd.nm.gov

Viewed: 2/22/2024 1:37:33 PM

New Mexico General Services

Signed: 2/22/2024 1:37:36 PM

Security Level: Email, Account Authentication  
(None)

Signature Adoption: Pre-selected Style

Using IP Address: 164.64.62.10

**Electronic Record and Signature Disclosure:**

Accepted: 6/26/2020 4:27:38 PM

ID: 6aae9b5a-2aef-4297-a7b0-359c22309d31

Dorothy Mendonca



Sent: 2/22/2024 1:37:37 PM

dorothy.mendonca@gsd.nm.gov

Viewed: 2/29/2024 6:45:49 AM

SPD Division Director / State Purchasing Agent

Signed: 2/29/2024 6:45:53 AM

General Services Department

Signature Adoption: Pre-selected Style

Signing Group: 35000 - State Purchasing Agent

Using IP Address: 164.64.62.10

Security Level: Email, Account Authentication  
(None)**Electronic Record and Signature Disclosure:**

Accepted: 4/14/2023 7:24:59 AM

ID: 51f6380f-50f7-4227-afb5-572b373dfb7c

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp            |
|--------------------------------------------|------------------|----------------------|
| Carbon Copy Events                         | Status           | Timestamp            |
| Witness Events                             | Signature        | Timestamp            |
| Notary Events                              | Signature        | Timestamp            |
| Envelope Summary Events                    | Status           | Timestamps           |
| Envelope Sent                              | Hashed/Encrypted | 2/22/2024 1:34:17 PM |
| Certified Delivered                        | Security Checked | 2/29/2024 6:45:49 AM |
| Signing Complete                           | Security Checked | 2/29/2024 6:45:53 AM |
| Completed                                  | Security Checked | 2/29/2024 6:45:53 AM |
| Payment Events                             | Status           | Timestamps           |
| Electronic Record and Signature Disclosure |                  |                      |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

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## **C. Withdrawing your consent**

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**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**0000013468 (AH)**  
**Motorola Solutions Inc**  
**13096 Collections Center Dr.**  
**Chicago, IL 60693-0000**

**Email:** [manny.barreras@motorlasolutions.com](mailto:manny.barreras@motorlasolutions.com)  
**Phone:** (505) 850-8194

**Number:** **10-00000-20-00048**

**Amendment No.:** **Four**

**Term:** **November 18, 2020 – November 17, 2024**

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local public**  
**bodies allowed by law.**

**Invoice:**  
**As Requested**

**Procurement Specialist:** **Raelynn Lujan** *RL*

**Telephone No.:** **(505) 670-1561**

**Email:** **raelynn.lujan@gsd.nm.gov**

**Title:** **Communication, Radio Equipment, Parts, Accessories and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**Replacement for Vendor (AH) Motorola Solutions Inc Price List #197 APX1000 to APX900**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

**Date:** 2/21/2023

**New Mexico State Purchasing Agent**

**× This Amendment was signed on behalf of the State Purchasing Agent**



**Certificate Of Completion**

Envelope Id: 291958B53C2645F397CC9030E299522A  
 Subject: 10-00000-20-00048 A004  
 Source Envelope:  
 Document Pages: 1  
 Certificate Pages: 5  
 AutoNav: Enabled  
 Envelope Stamping: Enabled  
 Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Status: Completed

Envelope Originator:  
 Raelynn Lujan  
 1100 S Saint Francis Dr  
 Santa Fe, NM 87502  
 Raelynn.Lujan@gsd.nm.gov  
 IP Address: 164.64.62.10

**Record Tracking**

Status: Original  
 2/21/2023 10:14:14 AM  
 Security Appliance Status: Connected  
 Storage Appliance Status: Connected

Holder: Raelynn Lujan  
 Raelynn.Lujan@gsd.nm.gov  
 Pool: StateLocal  
 Pool: GSD

Location: DocuSign

Location: DocuSign

**Signer Events**

Michael Saavedra  
 Michael.Saavedra@gsd.nm.gov  
 New Mexico General Services  
 Security Level: Email, Account Authentication (None)

**Signature***MS*

Signature Adoption: Pre-selected Style  
 Using IP Address: 67.131.78.33

**Timestamp**

Sent: 2/21/2023 10:16:08 AM  
 Viewed: 2/21/2023 10:17:37 AM  
 Signed: 2/21/2023 10:17:55 AM

**Electronic Record and Signature Disclosure:**  
 Accepted: 6/4/2020 11:04:51 AM  
 ID: 9cac1b3e-4279-4c8f-b2b4-c607ea9821d8

Raelynn Lujan  
 raelynn.lujan@gsd.nm.gov  
 New Mexico General Services  
 Security Level: Email, Account Authentication (None)

*RL*

Signature Adoption: Pre-selected Style  
 Using IP Address: 164.64.62.10

Sent: 2/21/2023 10:17:57 AM  
 Viewed: 2/21/2023 10:18:25 AM  
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**Electronic Record and Signature Disclosure:**  
 Accepted: 6/26/2020 4:27:38 PM  
 ID: 6aae9b5a-2aef-4297-a7b0-359c22309d31

Valerie Paulk  
 valerie.paulk@gsd.nm.gov  
 Signed of Behalf of State Purchasing Agent  
 New Mexico General Services  
 Signing Group: 35000 - State Purchasing Agent  
 Security Level: Email, Account Authentication (None)

*Valerie Paulk*

Signature Adoption: Pre-selected Style  
 Using IP Address: 164.64.62.10

Sent: 2/21/2023 10:18:33 AM  
 Viewed: 2/21/2023 10:20:20 AM  
 Signed: 2/21/2023 10:20:30 AM

**Electronic Record and Signature Disclosure:**  
 Accepted: 5/29/2020 9:40:59 AM  
 ID: f12ca6d0-7cba-4de4-b58f-8180244887ff

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp             |
|--------------------------------------------|------------------|-----------------------|
| Carbon Copy Events                         | Status           | Timestamp             |
| Witness Events                             | Signature        | Timestamp             |
| Notary Events                              | Signature        | Timestamp             |
| Envelope Summary Events                    | Status           | Timestamps            |
| Envelope Sent                              | Hashed/Encrypted | 2/21/2023 10:16:08 AM |
| Certified Delivered                        | Security Checked | 2/21/2023 10:20:20 AM |
| Signing Complete                           | Security Checked | 2/21/2023 10:20:30 AM |
| Completed                                  | Security Checked | 2/21/2023 10:20:30 AM |
| Payment Events                             | Status           | Timestamps            |
| Electronic Record and Signature Disclosure |                  |                       |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

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**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:  
9 Vendors**

Number: **10-00000-20-00048**

Amendment No.: **Three**

Term: **November 18, 2020 – November 17, 2024**

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public  
bodies allowed by law.

Procurement Specialist: **Raelynn Lujan** *RL*

Telephone No.: **(505) 670-1561**

Email: **raelynn.lujan@gsd.nm.gov**

**Invoice:  
As Requested**

**Title: Communication, Radio Equipment, Parts, Accessories and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from November 18, 2022 to November 17, 2024 at the same price, terms and conditions. Vendors 0000147342 Electro-Magwave, Inc. and 0000137644 Southwest Customs LLC. have chosen not to extend.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Date: 11/1/2022

New Mexico State Purchasing Agent

Effective November 18, 2022

**× This Amendment was signed on behalf of the State Purchasing Agent**

*JD*

**Certificate Of Completion**

Envelope Id: 8A5085773232490DBC27732C2DF46116  
 Subject: 10-00000-20-00048 A003 Communication Radio  
 Source Envelope:  
 Document Pages: 1  
 Certificate Pages: 5  
 AutoNav: Enabled  
 Envelopeld Stamping: Enabled  
 Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Status: Completed

Envelope Originator:  
 Raelynn Lujan  
 1100 S Saint Francis Dr  
 Santa Fe, NM 87502  
 Raelynn.Lujan@gsd.nm.gov  
 IP Address: 98.60.119.245

**Record Tracking**

Status: Original  
 11/1/2022 8:54:28 AM  
 Security Appliance Status: Connected  
 Storage Appliance Status: Connected

Holder: Raelynn Lujan  
 Raelynn.Lujan@gsd.nm.gov  
 Pool: StateLocal  
 Pool: GSD

Location: DocuSign

Location: DocuSign

**Signer Events****Signature****Timestamp**

Travis Dutton- Leyda  
 Travis.Dutton-Leyda@gsd.nm.gov  
 IT & Construction Bureau Chief  
 New Mexico General Services, State Purchasing  
 Division  
 Security Level: Email, Account Authentication  
 (None)  
**Electronic Record and Signature Disclosure:**  
 Not Offered via DocuSign



Signature Adoption: Pre-selected Style  
 Using IP Address: 164.64.62.10

Sent: 11/1/2022 8:57:01 AM  
 Viewed: 11/1/2022 10:04:24 AM  
 Signed: 11/1/2022 10:38:59 AM

Raelynn Lujan  
 raelynn.lujan@gsd.nm.gov  
 New Mexico General Services  
 Security Level: Email, Account Authentication  
 (None)



Signature Adoption: Pre-selected Style  
 Using IP Address: 98.60.119.245

Sent: 11/1/2022 10:39:01 AM  
 Viewed: 11/1/2022 10:41:36 AM  
 Signed: 11/1/2022 10:41:43 AM

**Electronic Record and Signature Disclosure:**  
 Accepted: 6/26/2020 4:27:38 PM  
 ID: 6aae9b5a-2aef-4297-a7b0-359c22309d31

Valerie Paulk  
 valerie.paulk@gsd.nm.gov  
 Signed of Behalf of State Purchasing Agent  
 New Mexico General Services  
 Signing Group: 35000 - State Purchasing Agent  
 Security Level: Email, Account Authentication  
 (None)



Signature Adoption: Pre-selected Style  
 Using IP Address: 164.64.62.10

Sent: 11/1/2022 10:41:44 AM  
 Viewed: 11/1/2022 10:51:32 AM  
 Signed: 11/1/2022 10:51:52 AM

**Electronic Record and Signature Disclosure:**  
 Accepted: 5/29/2020 9:40:59 AM  
 ID: f12ca6d0-7cba-4de4-b58f-8180244887ff

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp             |
|--------------------------------------------|------------------|-----------------------|
| Carbon Copy Events                         | Status           | Timestamp             |
| Witness Events                             | Signature        | Timestamp             |
| Notary Events                              | Signature        | Timestamp             |
| Envelope Summary Events                    | Status           | Timestamps            |
| Envelope Sent                              | Hashed/Encrypted | 11/1/2022 8:57:01 AM  |
| Certified Delivered                        | Security Checked | 11/1/2022 10:51:32 AM |
| Signing Complete                           | Security Checked | 11/1/2022 10:51:52 AM |
| Completed                                  | Security Checked | 11/1/2022 10:51:52 AM |
| Payment Events                             | Status           | Timestamps            |
| Electronic Record and Signature Disclosure |                  |                       |



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**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**  
**0000135964 (AD)**  
**Enchanted Technology Solutions, LLC**  
**6615 SUJETO Rd NW**  
**Albuquerque, NM 87120-0000**

**Email:** jeffg@ets.us.com  
**Telephone No.** (505) 946-8219

**Number:** 10-00000-20-00048

**Amendment No.:** Two

**Term:** April 28, 2021- November 17, 2022

**Ship To:**  
**All State of New Mexico agencies, commissions,**  
**institutions, political subdivisions and local**  
**public bodies allowed by law.**

**Invoice:**  
**As Requested**

**Procurement Specialist:** Raelynn Lujan *RL*

**Telephone No.:** 505-670-1561

**Email:** raelynn.lujan@state.nm.us

**Title:** **Communication, Radio Equipment, Parts, Accessories and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Address Change for Vendor (AD) Enchanted Technology Solutions, LLC:**

|                                            |                                            |
|--------------------------------------------|--------------------------------------------|
| <b>From:</b>                               | <b>To:</b>                                 |
| <b>Enchanted Technology Solutions, LLC</b> | <b>Enchanted Technology Solutions, LLC</b> |
| <b>PO Box 29374</b>                        | <b>6615 SUJETO Rd NW</b>                   |
| <b>Santa Fe, NM 87592</b>                  | <b>Albuquerque, NM 87120-0000</b>          |

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

**Date:** 1/6/2022

**Mark Hayden, New Mexico State Purchasing Agent**

**x This Agreement was signed on behalf of the State Purchasing Agent**

**Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472**

*JDL*

**Certificate Of Completion**

Envelope Id: 9792953AD4C540E78C6038472C8533A1  
 Subject: Please DocuSign: SPD SPA  
 Source Envelope:  
 Document Pages: 1  
 Certificate Pages: 5  
 AutoNav: Enabled  
 Envelope Stamping: Enabled  
 Time Zone: (UTC-07:00) Mountain Time (US & Canada)

Status: Completed

Envelope Originator:  
 Raelynn Lujan  
 13 Bataan Blvd  
 Santa Fe, NM 87508  
 Raelynn.Lujan@state.nm.us  
 IP Address: 76.18.69.157

**Record Tracking**

Status: Original  
 1/6/2022 1:41:02 PM  
 Security Appliance Status: Connected  
 Storage Appliance Status: Connected

Holder: Raelynn Lujan  
 Raelynn.Lujan@state.nm.us  
 Pool: StateLocal  
 Pool: GSD

Location: DocuSign

Location: DocuSign

**Signer Events****Signature****Timestamp**

Travis Dutton- Leyda  
 Travis.Dutton-Leyda@state.nm.us  
 IT & Construction Bureau Chief  
 New Mexico General Services, State Purchasing  
 Division  
 Security Level: Email, Account Authentication  
 (None)



Sent: 1/6/2022 1:44:45 PM  
 Viewed: 1/6/2022 1:53:57 PM  
 Signed: 1/6/2022 1:54:14 PM

Signature Adoption: Pre-selected Style  
 Using IP Address: 73.127.219.222

**Electronic Record and Signature Disclosure:**  
 Not Offered via DocuSign

Raelynn Lujan  
 raelynn.lujan@state.nm.us  
 New Mexico General Services  
 Security Level: Email, Account Authentication  
 (None)

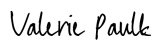


Sent: 1/6/2022 1:54:15 PM  
 Viewed: 1/6/2022 2:26:48 PM  
 Signed: 1/6/2022 2:26:52 PM

Signature Adoption: Pre-selected Style  
 Using IP Address: 76.18.69.157

**Electronic Record and Signature Disclosure:**  
 Accepted: 6/26/2020 4:27:38 PM  
 ID: 6aae9b5a-2aef-4297-a7b0-359c22309d31

Valerie Paulk  
 valerie.paulk@state.nm.us  
 Signed of Behalf of State Purchasing Agent  
 New Mexico General Services  
 Signing Group: 35000 - State Purchasing Agent  
 Security Level: Email, Account Authentication  
 (None)



Sent: 1/6/2022 2:26:54 PM  
 Viewed: 1/6/2022 2:27:31 PM  
 Signed: 1/6/2022 2:27:47 PM

Signature Adoption: Pre-selected Style  
 Using IP Address: 75.161.45.20  
 Signed using mobile

**Electronic Record and Signature Disclosure:**  
 Accepted: 5/29/2020 9:40:59 AM  
 ID: f12ca6d0-7cba-4de4-b58f-8180244887ff

**In Person Signer Events****Signature****Timestamp****Editor Delivery Events****Status****Timestamp****Agent Delivery Events****Status****Timestamp****Intermediary Delivery Events****Status****Timestamp**

| Certified Delivery Events                  | Status           | Timestamp           |
|--------------------------------------------|------------------|---------------------|
| Carbon Copy Events                         | Status           | Timestamp           |
| Witness Events                             | Signature        | Timestamp           |
| Notary Events                              | Signature        | Timestamp           |
| Envelope Summary Events                    | Status           | Timestamps          |
| Envelope Sent                              | Hashed/Encrypted | 1/6/2022 1:44:45 PM |
| Certified Delivered                        | Security Checked | 1/6/2022 2:27:31 PM |
| Signing Complete                           | Security Checked | 1/6/2022 2:27:47 PM |
| Completed                                  | Security Checked | 1/6/2022 2:27:47 PM |
| Payment Events                             | Status           | Timestamps          |
| Electronic Record and Signature Disclosure |                  |                     |

## **ELECTRONIC RECORD AND SIGNATURE DISCLOSURE**

### **A. ELECTRONIC RECORD AND SIGNATURE DISCLOSURE (ERSD)**

From time to time, New Mexico General Services Department (GSD), on behalf of the State of New Mexico (SONM), may be required by law to provide you with certain written notices or disclosures. Stated below are the terms and conditions for GSD's providing you such notices and disclosures electronically through the DocuSign system. Please read this information carefully. If you are able to access this information electronically and agree to **this Electronic Record and Signature Disclosure (ERSD)**, please confirm your agreement by selecting the check-box next to "I agree to use electronic records and signatures" before clicking "CONTINUE" within the DocuSign system.

## **B. Obtaining paper copies**

At any time up to twenty (20) calendar days following your use of DocuSign to electronically sign a document, you may request a paper copy of any record provided or made available electronically to you by GSD. You will have the ability to download and print documents SONM sends you through the DocuSign system during and immediately after the signing session and, if you elect to create a DocuSign account, you may access the documents for a twenty (20) calendar day period after such documents are first sent to you. Following the twenty (20) day period, if you want GSD to send you paper copies of any such documents from GSD's office, you will be charged a \$1.00 per-page fee plus postage. You may request delivery of such paper copies from GSD by following the procedure stated in Section H, below.

## **C. Withdrawing your consent**

If you decide to receive notices and disclosures from GSD electronically, you may at any time change your mind and inform GSD you want to receive required notices and disclosures only in paper format. The procedure concerning how you may inform GSD of your decision to receive future notices and disclosures in paper format as well as withdraw your consent to receive notices and disclosures electronically is stated in Section D, immediately below.

## **D. Consequences of changing your mind**

If you elect to receive required notices and disclosures only in paper format, it will slow the speed with which GSD will be able to complete certain steps in specific transactions and deliver paper copies to you. GSD will need: (1) to send the required notices or disclosures to you in paper format; and (2) wait until GSD receives your acknowledgment of your receipt of such paper notices or disclosures. Further, you will no longer be able to use the DocuSign system to receive required notices and consents electronically from SONM or to electronically sign documents generated and sent to you from SONM.

## **E. All notices and disclosures will be sent to you electronically**

Unless you inform GSD otherwise according to these procedures, GSD will electronically provide you through the DocuSign system all required notices, disclosures, authorizations, acknowledgements and other documents that are required to be provided or made available to you during the course of your electronic signature relationship with SONM. To reduce the possibility of inadvertent non-receipt, GSD prefers to provide all required notices and disclosures by the same method and to the same email or physical address that you furnish to GSD. Thus, you may receive the disclosures and notices electronically or in paper form. If you do not agree with this procedure, please inform GSD according to the procedures stated in Section I, below. Please also refer to Section D, immediately above, which states the consequences resulting from your declination of electronic delivery of notices and disclosures.

## **F. How to contact GSD:**

You may inform General Services Department (GSD) of any changes you select regarding State Purchasing Division's (SPD) electronic communications with you, to request paper copies of certain information from SPD, and to withdraw your prior consent to receive notices and disclosures electronically by emailing your request(s) to SPD at: [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us)

## **G. To advise SPD of your new email address**

To inform SPD of a change in the email address to which SPD sends you notices and disclosures electronically, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of such request you must include your previous and new email addresses.

## **H. To request paper copies from SPD**

To request delivery of paper copies of electronic notices and disclosures that DocuSign and/or SPD have previously provided to you, you must send an email to SPD at [GSD.SPDinfo@state.nm.us](mailto:GSD.SPDinfo@state.nm.us) and in the body of your email request state your email address, full name, mailing address, and telephone number. SPD will charge you a \$1.00 per page copy fee plus postage.

## **I. To withdraw your consent with SPD**

To inform SPD that you no longer wish to receive notices and disclosures in electronic format you may:



(1) Decline to sign a document from within a signing session, and on the subsequent page, select the check-box indicating you wish to withdraw your consent, or you may:

(2) Send SPD an email to [GSD.SPInfo@state.nm.us](mailto:GSD.SPInfo@state.nm.us) and in the body of your request state your email address, full name, mailing address, and telephone number.

## **J. Required hardware and software**

The minimum system requirements for using the DocuSign system may change over time. The current DocuSign system requirements may be found at:

<https://support.docusign.com/guides/signer-guide-signing-system-requirements>

## **K. Acknowledging your access and consent to receive and sign documents electronically**

To confirm that you are able to electronically access the information contained in this Electronic Record and Signature Disclosure (ERSD), please confirm that you have: (1) read this ERSD, and either: (2) you are able to print on paper or electronically save this ERSD for your future reference and access; or (3) you are able to email this ERSD to an email address where you will be able to print this ERSD on paper and/or save this ERSD for your future reference and access. Further, if you consent to receiving notices and disclosures from DocuSign and/or SPD exclusively in electronic format, then select the check-box next to “I agree to use electronic records and signatures,” before you click “CONTINUE” within the DocuSign system.

By selecting the check-box next to “I agree to use electronic records and signatures,” you confirm that:

- You have read this Electronic Record and Signature Disclosure (ERSD); and
- You can print this ERSD on paper, or you can save and/ or send this ERSD to a location where you can print this ERSD, for your future reference and access; and
- Until or unless you notify SPD as stated in this ERSD, you consent to exclusively receive through electronic means all notices, disclosures, authorizations, acknowledgements, and other documents that are required to be provided or made available to you by SPD during the course of your electronic signature relationship with SPD.



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor:**

**0000086640 (AI)**

**R.T.C., Inc.**

**300 E. Sunset Rd**

**El Paso, TX 79922**

**Email: mercy@rtcinc.org**

**Telephone No. (915) 584- 6646**

Number: **10-00000-20-000048**

Amendment No.: **One**

Term: **April 28, 2021 – November 17, 2022**

**Ship To:**

**All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local  
public bodies allowed by law.**

Procurement Specialist: **Raelynn Lujan** *RL*

Telephone No.: **(505) 670-1561**

Email: **raelynn.lujan@state.nm.us**

**Invoice:**

**As Requested**

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**This amendment is to be attached to the respective Price Agreement and become a part thereof.**

**This amendment is issued to reflect the following effective immediately:**

**Correction to Items Pages 54-56:**

**From: Vendor (AH)**

**To: Vendor (AI).**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Date: 5/11/2021

Mark Hayden, New Mexico State Purchasing Agent

**x This Agreement was signed on behalf of the State Purchasing Agent**

Purchasing Division: 1100 St. Francis Drive, Room 2016, Santa Fe, 87505; PO Box 6850, Santa Fe, NM 87502 (505) 827-0472

*JDZ*

**Vendor (AI)**

State of New Mexico  
General Services Department  
Purchasing Division  
ITB Statewide Price Agreement #: 10-00000-20-00048

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**BID PRICING RESPONSE FORM****I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer | Product Category                | APC | Item                          | Short Description             | MSRP % Discount |
|-----|--------------|---------------------------------|-----|-------------------------------|-------------------------------|-----------------|
| 1.  | Motorola     | Radio                           | 007 | EVX-S24                       | EVX-S24                       | 25%-30%         |
| 2.  | Motorola     | TRBO                            | 018 | CP Portfolio                  | CP Portfolio                  | 25%-30%         |
| 3.  | Motorola     | TRBO                            | 019 | PM/CM Portfolio               | PM/CM Portfolio               | 25%-30%         |
| 4.  | Motorola     | Portable Radios                 | 037 | TRBO Radio Portfolio          | TRBO Radio Portfolio          | 25%-30%         |
| 5.  | Motorola     | Mobile Stations                 | 038 | MotoTRBO                      | MotoTRBO                      | 25%-30%         |
| 6.  | Motorola     | LTE Systems Dropship            | 055 | LTE Switch Routers            | LTE Switch Routers            | 10%             |
| 7.  | Motorola     | Portable Radios                 | 087 | TRBO Radio Portables          | TRBO Radio Portables          | 25%-30%         |
| 8.  | Motorola     | Pagers/Receivers                | 136 | Minitor Products              | Minitor Products              | 15%             |
| 9.  | Motorola     | Portable Radios TRBO            | 158 | TRBO Radio CP Portfolio       | TRBO Radio CP Portfolio       | 25%-30%         |
| 10. | Motorola     | Portable Radios APX Accessories | 187 | APX Portable Accessories      | APX Portable Accessories      | 27%             |
| 11. | Motorola     | Mobiles                         | 189 | Mobile Accessories            | Mobile Accessories            | 20%             |
| 12. | Motorola     | MotoTRBO                        | 421 | Application Partner Programs  | Application Partner Programs  | 0%              |
| 13. | Motorola     | MotoTRBO                        | 422 | Infrastructure                | Infrastructure                | 10%-15%         |
| 14. | Motorola     | MotoTRBO                        | 433 | MotoTRBO High Tier Repeater   | MotoTRBO High Tier Repeater   | 15%-30%         |
| 15. | Motorola     | Professional Commercial Radio   | 435 | Capacity Max Hardware         | Capacity Max Hardware         | 20%             |
| 16. | Motorola     | Professional Commercial Radio   | 449 | Capacity Max Software License | Capacity Max Software License | 20%             |
| 17. | Motorola     | Pagers/Receivers                | 452 | Pagers                        | Pagers                        | 15%             |
| 18. | Motorola     | Dispatch                        | 454 | Audio Accessories             | Audio Accessories             | 15%             |
| 19. | Motorola     | Fixed Station                   | 457 | Infrastructure Antennas       | Infrastructure Antennas       | 20%             |
| 20. | Motorola     | Professional Commercial Radio   | 475 | MotoTRBO Trunking Mobile      | MotoTRBO Trunking Mobile      | 25%-30%         |
| 21. | Motorola     | MotoTRBO                        | 478 | MotoTRBo Mid Tier Repeater    | MotoTRBo Mid Tier Repeater    | 15%-30%         |
| 22. | Motorola     | Mobiles                         | 484 | MotoTRBO                      | MotoTRBO                      | 25%-30%         |
| 23. | Motorola     | Dispatch                        | 520 | Wave Technology               | Wave Technology               | 0%              |
| 24. | Motorola     | MotoTRBO                        | 521 | MotoTRBO Low Tier Repeater    | MotoTRBO Low Tier Repeater    | 15%-30%         |
| 25. | Motorola     | Accessories                     | 271 | Carry Cases                   | Carry Cases                   | 15%             |
| 26. | Motorola     | Fixed Station                   | 273 | Analog Comparator             | Analog Comparator             | 10%             |

**Vendor (AI)**

State of New Mexico  
General Services Department  
Purchasing Division

ITB Statewide Price Agreement #: 10-00000-20-00048

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|     |          |                                    |     |                                                           |                                                           |         |
|-----|----------|------------------------------------|-----|-----------------------------------------------------------|-----------------------------------------------------------|---------|
| 27. | Motorola | Accessories                        | 291 | Mobile Dropship                                           | Mobile Dropship                                           | 10%     |
| 28. | Motorola | Vertex                             | 301 | Vertex Parts                                              | Vertex Parts                                              | 10%     |
| 29. | Motorola | Wave PTT                           | 336 | Wave on Cloud 3 <sup>rd</sup> Party Services - Recurring  | Wave on Cloud 3 <sup>rd</sup> Party Services - Recurring  | 0%      |
| 30. | Motorola | Professional Commercial Radio      | 345 | Low Tier Business Radio                                   | Low Tier Business Radio                                   | 25%-30% |
| 31. | Motorola | MotoTRBO                           | 356 | MotorTRBO Anywhere Gateway                                | MotorTRBO Anywhere Gateway                                | 10%     |
| 32. | Motorola | MotoTRBO                           | 346 | MotorTRBO Anywhere License                                | MotorTRBO Anywhere License                                | 10%     |
| 33. | Motorola | Pagers/Receivers                   | 361 | Paging                                                    | Paging                                                    | 15%     |
| 34. | Motorola | Accessories                        | 372 | Speaker Microphones                                       | Speaker Microphones                                       | 27%     |
| 35. | Motorola | Professional Commercial Radios     | 401 | Digital Portable                                          | Digital Portable                                          | 25%-30% |
| 36. | Motorola | Wave PTT Wave on Cloud Product     | 583 | Wave on Cloud 3 <sup>rd</sup> Party Hardware and Software | Wave on Cloud 3 <sup>rd</sup> Party Hardware and Software | 0%      |
| 37. | Motorola | Portable Radios                    | 626 | TRBO Radio PR Portfolio                                   | TRBO Radio PR Portfolio                                   | 25%-30% |
| 38. | Motorola | Wave PTT                           | 642 | Wave on Cloud MSI Hardware                                | Wave on Cloud MSI Hardware                                | 10%     |
| 39. | Motorola | MotoTRBO Radios                    | 777 | Portables                                                 | Portables                                                 | 25%-30% |
| 40. | Motorola | Portable Radios – Misc Accessories | 785 | APX Accessories                                           | APX Accessories                                           | 27%     |
| 41. | Motorola | LTE                                | 790 | LTE LEX 11                                                | LTE LEX 11                                                | 0%      |
| 42. | Motorola | Professional Commercial Radio      | 794 | Professional Fixed Equipment                              | Professional Fixed Equipment                              | 15%     |
| 43. | Motorola | Portable Radios                    | 795 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 44. | Motorola | Portable Radios                    | 798 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 45. | Motorola | Professional Commercial radio      | 807 | Subscribers                                               | Subscribers                                               | 25%-30% |
| 46. | Motorola | Professional Commercial radio      | 819 | VX-261                                                    | VX-261                                                    | 25%-30% |
| 47. | Motorola | Professional Commercial radio      | 821 | Limited Display Keypad Subscriber                         | Limited Display Keypad Subscriber                         | 25%-30% |
| 48. | Motorola | Portable Radios                    | 837 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 49. | Motorola | Accessories                        | 849 | Other Consumer Accessories                                | Other Consumer Accessories                                | 15%-27% |
| 50. | Motorola | Professional Commercial radio      | 871 | Full Display Keypad Subscriber                            | Full Display Keypad Subscriber                            | 25%-30% |
| 51. | Motorola | Dispatch                           | 892 | Wave Technology                                           | Wave Technology                                           | 0%      |

**Vendor (AI)**

State of New Mexico  
General Services Department  
Purchasing Division

ITB Statewide Price Agreement #: 10-00000-20-00048

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|     |          |         |     |  |           |         |
|-----|----------|---------|-----|--|-----------|---------|
| 52. | Motorola | Mobiles | 922 |  | CM200/300 | 25%-30% |
|     |          |         |     |  |           |         |



## State of New Mexico General Services Department

### Statewide Price Agreement

**Awarded Vendor:**  
**11 Awarded Vendors- See pages 6&7 for details**

**Email:**  
**Telephone No.:**

**Ship To:**  
**All State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law.**

**Invoice:**  
**As Requested**

Price Agreement Number: **10-00000-20-00048**

Payment Terms: **Net 30**

F.O.B.: **Destination**

Delivery: **See pages 6&7**

Procurement Specialist: **Raelynn Lujan** *RL*

Telephone No.: **505-827-0484**

Email: **raelynn.lujan@state.nm.us**

**Title: Communications, Radio Equipment, Parts, Accessories and Related Services**

**Term: November 18, 2020 thru November 17, 2022**

**This Statewide Price Agreement is made subject to the "terms and conditions" as indicated on subsequent pages.**

**Accepted for the State of New Mexico**

*Valerie Paulk*

Mark Hayden, New Mexico State Purchasing Agent

Date: 11/13/2020

× **This Agreement was signed on behalf of the State Purchasing Agent**

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 10-00000-20-00048

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**Terms and Conditions**

(Unless otherwise specified)

1. **General:** When the State Purchasing Agent or his/her designee issues a purchase document in response to the Vendor's bid, a binding contract is created.
2. **Variation in Quantity:** No variation in the quantity of any item called for by this order will be accepted unless such variation has been caused by conditions of loading, shipping, packing or allowances in manufacturing process and then only to the extent, if any, specified in this order.
3. **Assignment:**
  - a. Neither the order, nor any interest therein, nor any claim thereunder, shall be assigned or transferred by the Vendor, except as set forth in Subparagraph 3b or as expressly authorized in writing by the State Purchasing Agent or his/her designee. No such assignment or transfer shall relieve the Vendor from the obligations and liabilities under this order.
  - b. Vendor agrees that any and all claims for overcharge resulting from antitrust violations which are borne by the State as to goods, services, and materials purchased in connection with this bid are hereby assigned to the State.
4. **State Furnished Property:** State furnished property shall be returned to the State upon request in the same condition as received except for ordinary wear, tear and modifications ordered hereunder.
5. **Discounts:** Prompt payment discounts will not be considered in computing the low bid.
6. **Inspection:** Final inspection and acceptance will be made at the destination. Supplies rejected at the destination for nonconformance with specifications shall be removed at the Vendor's risk and expense, promptly after notice of rejection.
7. **Inspection of Plant:** The State Purchasing Agent or his/her designee may inspect, at any reasonable time, the part of the Contractor's, or any subcontractor's plant or place of business, which is related to the performance of this contract.
8. **Commercial Warranty:** The Vendor agrees that the supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Vendor gives for such to any customer for such supplies or services. The rights and remedies provided herein shall extend to the State and are in addition to and do not limit any rights afforded to the State by any other clause of this order. **Vendor agrees not to disclaim warranties of fitness for a particular purpose of merchantability.**
9. **Taxes:** The unit price shall exclude all state taxes.
10. **Packing, Shipping and Invoicing:**
  - a. The State's purchasing document number and the Vendor's name, user's name and location shall be shown on each packing and delivery ticket, package, bill of lading and other correspondence in connection with the shipments. The user's count will be accepted by the Vendor as final and conclusive on all shipments not accompanied by a packing ticket.
  - b. The Vendor's invoice shall be submitted duly certified and shall contain the following information: order number, description of supplies or services, quantities, unit price and extended totals. Separate invoices shall be rendered for each and every complete shipment.
  - c. Invoices must be submitted to the using agency and NOT the State Purchasing Agent.
11. **Default:** The State reserves the right to cancel all or any part of this order without cost to the State, if the Vendor fails to meet the provisions of this order and, except as otherwise provided herein, to hold the Vendor liable for any excess cost occasioned by the State due to the Vendor's default. The Vendor shall not be liable for any excess costs if failure to perform the order arises out of causes beyond the control and without the fault or negligence of the Vendor, such causes include but are not restricted to, acts of God or the public enemy, acts of the State or Federal Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather and defaults of subcontractors due to any of the above, unless the State shall determine that the supplies or services to be furnished by

State of New Mexico  
General Services Department  
Purchasing Division  
Statewide Price Agreement #: 10-00000-20-00048

Page-3

the subcontractor were obtainable from other sources in sufficient time to permit the Vendor to meet the required delivery scheduled. The rights of the State provided in this paragraph shall not be exclusive and are in addition to any other rights now being provided by law or under this order.

12. **Non-Collusion:** In signing this bid the Vendor certifies he/she has not, either directly or indirectly, entered into action in restraint of free competitive bidding in connection with this offer submitted to the State Purchasing Agent or his/her designee.

13. **Nondiscrimination:** Vendor doing business with the State of New Mexico must be in compliance with the Federal Civil Rights Act of 1964 and Title VII of the Act (Rev. 1979) and the Americans with Disabilities Act of 1990 (Public Law 101-336).

14. **The Procurement Code:** Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

15. **Items:** All bid items are to be NEW and of most current production, unless otherwise specified.

16. **Payment for Purchases:** Except as otherwise agreed to: late payment charges may be assessed against the user state agency in the amount and under the conditions set forth in Section 13-1-158 NMSA 1978.

17. **Workers' Compensation:** The Contractor agrees to comply with state laws and rules pertaining to Workers' Compensation benefits for its employees. If the Contractor fails to comply with Workers' Compensation Act and applicable rules when required to do so, this Agreement may be terminated by the contracting agency.

18. **Submission of Bid:** Bids must be submitted in a sealed envelope with the bid number and opening date clearly indicated on the bottom left hand side of the front of the envelope. Failure to label bid envelope will necessitate the premature opening of the bid in order to identify the bid number.

19. **Contractor Personnel:** Personnel proposed in the Contractor's written bid to the Procuring Agency are considered material to any work performed under this Price Agreement. Once a Purchase Order or contract has been executed, no changes of personnel will be made by the Contractor without prior written consent of the Procuring Agency. Replacement of any Contractor personnel, if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The Procuring Agency shall retain the right to request the removal of any of the Contractor's personnel at any time.

20. **Subcontracting:** The Contractor shall not subcontract any portion of the Price Agreement without the prior written approval of the Procuring Agency. No such subcontracting shall relieve the Contractor from its obligations and liabilities under this Price Agreement, nor shall any subcontracting obligate payment from the Agency.

21. **Records and Audit:** The Contractor shall maintain detailed time and expenditure records that indicate the date, time, nature, and cost of services rendered during this Price Agreement's term and effect, and retain them for a period of three (3) years from the date of final payment under this Price Agreement. The records shall be subject to inspection by the Agency, State Purchasing Division, Department of Finance and Administration, and for Information Technology contracts, State Chief Information Officer. The Agency shall have the right to audit billings, both before and after payment. Payment for services under this Price Agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.

22. **Subcontracts:** The foregoing requirements for Contractor Personnel, Subcontracting, and Audit shall be inserted into all subcontracts from the prime contractor to the subcontractor.

### New Mexico Employees Health Coverage

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing



State of New Mexico  
General Services Department  
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this agreement, to have in place, and agrees to maintain for the term of the contract, health insurance for its New Mexico Employees and offer that health insurance to its New Mexico Employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceeds \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of its New Mexico Employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all of its New Mexico Employees of the availability of State publicly financed health care coverage programs by providing each of its New Mexico Employees with, as a minimum, the following web site link to additional information: <https://bewellnm.com>.

D. For purposes of this Paragraph, the following terms have the following meanings:

- (1) "New Mexico Employee" means any resident of the State of New Mexico employed by Contractor who performs the majority of the employee's work for Contractor within the State of New Mexico, regardless of the location of Contractor's office or offices; and
- (2) "offer" means to make available, without unreasonable restriction, enrollment in one or more health coverage plans and to actively seek and encourage participation in order to achieve the goals of Executive Order 2007-049. This could include State publicly financed public health coverage programs such as *Insure New Mexico!*

### **Statewide Price Agreement**

#### **Article I – Statement of Work**

Under the terms and conditions of this Price Agreement all State of New Mexico agencies, commissions, institutions, political subdivisions and local public bodies allowed by law may issue orders for items and/or services described herein. The terms and conditions of this Price Agreement shall form a part of each order issued hereunder.

The items and/or services to be ordered shall be as listed under Article IX - Price Schedule. All orders issued hereunder will bear both an order number and this Price Agreement number. It is understood that no guarantee or warranty is made or implied by the New Mexico State Purchasing Agent, his/her designee or the user that any order for any definite quantity will be issued under this Price Agreement. The Contractor is required to accept the order and furnish the items and/or services in accordance with the articles contained hereunder for the quantity of each order.

#### **Article II – Term**

The term of this Price Agreement, for issuance of orders, shall be as indicated in the specifications.

#### **Article III – Specifications**

Items and/or services furnished hereunder shall conform to the requirements of specifications and/or drawings applicable to items listed under Article IX-Price Schedule. Orders issued against this schedule will show the applicable Price Agreement item(s), number(s), and price(s); however they may not describe the item(s) fully.

#### **Article IV – Shipping and Billing Instructions**

Contractor shall ship in accordance with the following instructions: Shipment shall be made only against specific orders which the user may place with the Contractor during the term; The Contractor shall enclose a packing list with each shipment listing the order number, price agreement number and the commercial parts number (if any) for each item; Delivery shall be made as indicated on page1. If vendor is unable to meet stated delivery the State Purchasing Agent or his/her designee must be notified.

#### **Article V – Termination**

The Agency may terminate this Agreement for convenience or cause. The Contractor may only terminate this Agreement based upon the Agency's uncured, material breach of this Agreement. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this Agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30)

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days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach. Termination of this Contract, however, shall not affect any outstanding orders. This provision is not exclusive and shall not waive other rights and remedies afforded either party in the event of breach of contract or default. In such instances the contract may be cancelled effective immediately.

**Article VI – Amendment**

This Price Agreement may be amended by mutual agreement of the New Mexico State Purchasing Agent or his/her designee and the Contractor upon written notice by either party to the other. An amendment to this Price Agreement shall not affect any outstanding orders issued prior to the effective date of the amendment as mutually agreed upon, and as published by the New Mexico State Purchasing Agent or his/her designee. Amendments affecting price adjustments and/or the extension of a price agreement expiration date are not allowed unless specifically provided in the bid and price agreement specifications.

**Article VII – Indemnity Clause**

Contractor shall indemnify and hold harmless the State, its officers and employees, against liability, claims, damages, losses or expenses arising out of bodily injury to persons or damage to properties caused by, or resulting from Contractor's, and/or its employees, own negligent act or omission while Contractor, and/or its employees, perform or fails to perform its obligations and duties under the Terms and Conditions of this agreement. This save harmless and indemnification clause is subject to the immunities, provisions, and limitations of the Tort Claims Act (Section 41-4-1, et seq., N.M.S.A. 1978 comp. and Section 57-7-1 N.M.S.A. 1878 comp. and any amendments thereto.

It is specifically agreed between the parties executing this agreement that it is not intended by any of the provisions of any part of the agreement to create in the public or any member thereof a third party beneficiary or to authorize anyone not a party to the agreement to maintain a suit(s) for wrongful death(s), bodily and/ or personal injury(s) to person(s), damage(s) to property(ies) and/or any other claim(s) whatsoever pursuant to the provisions of this agreement.

Vendor shall provide all insurance necessary to employees on the work site, including but not limited to Worker's Compensation.

**Article VIII – Issuance or Orders**

Only written signed orders are valid under this Price Agreement.

**Article IX – Packing (if applicable)**

Packing shall be in conformance with standard commercial practices.

**Article X – Price Schedule**

Prices as listed in the price schedule hereto attached are firm.

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**Awarded Vendors:**

(AA) 0000051480  
Advanced Communications and Electro  
2417 Baylor Drive SE  
Albuquerque, NM 87106  
(505) 244-3321  
lhenz@advtwoway.com

Delivery: 10 days ARO, typical  
Preference: Resident

(AB) 0000116813  
Code 3 Service, LLC  
2323 Aztec Rd NE- STE A  
Albuquerque, NM 87107  
(505) 407-2310  
Sales@code3service.com

Delivery: 1-6 Weeks or As Requested

(AC) 0000147342  
Electro-Magwave, Inc  
PO Box 2182  
Fairfax, VA 22031  
(216) 232-0244  
mike.wienke@emwaveinc.com

Delivery: UPS Surface Pre-Pay & Add-  
Free Shipping for Order Total >\$1,000.

(AD) 0000135964  
Enchanted Technology Solutions, LLC  
P.O. Box 29374  
Santa Fe, NM 87592  
(505) 946-8219  
jeffg@ets.us.com

Delivery: 4-6 Weeks or as requested

(AE) 0000010372  
Holzberg Communications, Inc.  
PO Box 322  
Totowa, NJ 07511  
(800) 654-9550  
holzberg@juno.com

Delivery: 15 Days ARO

(AF) 0000070398  
Icom America Inc  
12421 Willows Road NE  
Kirkland, Washington 98034  
(425) 450-6090  
govsales@icomamerica.com

Delivery: 30-60 days ARO  
(Large quantities: 90-120 days ARO)

(AG) 0000111558  
L3Harris Technologies, Inc.  
PO Box 419436  
Boston, MA 02241-9436  
(800) 368-3277  
PSPCIDIQCONTRACTS@L3Harris.com

Delivery: As Requested

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(AH) 0000013468  
Motorola Solutions Inc  
13096 Collections Center Dr.  
Chicago, IL 60693-0000  
(505) 850-8194  
manny.barreras@motorolasolutions.com

Delivery: FOB  
Preference: Resident

(AI) 0000086640  
R.T.C., Inc.  
300 E. Sunset Rd.  
El Paso, TX 79922  
(915) 584-6646  
mercy@rtcinc.org  
omar@rtcinc.org

Delivery: 1-8 weeks

(AJ) 0000137644  
Southwest Customs LLC  
17 HWY 82  
Alamogordo, NM 88310  
Office: (575) 488-1340  
Cell: (650) 283-4471  
collier@swcustoms.net

Delivery: As requested; at the discretion  
or purchase/end user/ requisitioner

(AK) 0000046297  
Specialty Corporation  
PO Box 23277  
Albuquerque, NM 87192  
(505) 294-6100

Delivery: same day if in stock,  
if not 2-8 weeks

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**Specifications:**

**Supplemental Terms and Conditions**

**General**

This is a Statewide Price Agreement; therefore, there is no guarantee of the minimum quantities of items or services to be purchased.

Offerors submitting bids must be authorized employees of the company they represent who can fulfill all terms and conditions of the resulting Statewide Price Agreement.

**Multiple Awards**

Pursuant to the Procurement Code, Sections 13-1-153 and 13-1- 154 the State reserves the right to issue multiple awards to obtain the items listed. Multiple awards are recommended to insure availability and timely delivery.

Awards will be made to meet the best interests of the State of New Mexico.

**Term**

The term of this agreement shall be for a two (2) year term from date of award with the option to extend every two (2) years up to a maximum of ten (10) years; by mutual agreement of all parties and approval of the New Mexico State Purchasing Agent at the same price, terms and conditions. This agreement shall not exceed ten (10) years.

Pricing in the agreement is based on a fixed percentage off the published list price. These percentages are fixed during the first two years of the agreement. Amended percentages off the published list price may be negotiated after the second year at the discretion of State Purchasing.

**Agreement Performance Monitoring**

Monitoring the performance of the awarded contractor is a key function to ensure that the contractor is performing all duties in accordance with the awarded Price Agreement. All performance or monitoring will be documented and shared with any local public body or State agency utilizing the Price Agreement. They will be made aware of and addressed any developing problems or concerns. Pursuant to the Procurement Code, Sections 13-1-161 and 13-1- 182 the State reserves the right to evaluate and monitor the performance of this Price Agreement.

**Reporting Requirements**

At the request of State Purchasing, Contractor agrees to submit reports or other documentation in accordance with the Terms and Conditions of the ITB and Statewide Price Agreement. If the Contractor fails to submit reports to NM State Purchasing Division in a timely and satisfactory manner, any such reports, documentation, or otherwise fails to satisfactorily render performance hereunder, such failure may be considered cause for termination of this Statewide Price Agreement.

**Equipment Warranty**

All items proposed by the bidder should be warranted for defects in materials and workmanship for a minimum of one (1) calendar year, or the manufacture's standard U.S. warranty period, from the date of delivery to the purchaser. If the bidder is the manufacturer of any item proposed or sells that item under its own brand label, the warranty offered to the State of New Mexico under this procurement should be as

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favorable as any warranties provided to other governmental or retail customers. The bidder should provide the authorized purchaser with any manufacturer warranty information or registration materials for items proposed or supplied as a result of this procurement.

In the event defects become evident within the manufacturer's warranty period, the vendor shall furnish replacement parts and materials at no additional cost to the State.

**Extended Warranty**

If the radio equipment is subject to an extended warranty option, it should be so noted and the price(s) of the extension(s) should be included in the Equipment and Services Schedule (ESS) Template for schedule is included in bid pricing response form.

**Out of Warranty Repair Service and Parts**

The bidder may agree to service and repair all equipment sold to authorized purchasers under the scope of this procurement for the term of the awarded Price Agreement.

Send-in maintenance coverage must be offered for all items sold if the vendor bids such a service. Such servicing and repairs may be performed on either a time and materials basis or maintenance agreement basis at the option of the purchaser for purchased equipment and should be provided throughout the life of the Price Agreement.

The bidder may include on their ESS a guaranteed maximum hourly rate for time and a price for parts for repair of their equipment that is beyond the standard warranty. All repair parts are to be available to the Agency if they choose to do their own repairs at the above repair parts prices.

The bidder should also agree to perform upgrades, updates, and/or modifications approved by the equipment's manufacturer on send-in time and material basis, fixed fee basis or make the materials required for the modification/upgrade available to the Agency for self-installation.

**Warranty on Repairs**

The bidder should guarantee all repairs, upgrades or modifications for at least 90 days from the date of repair and should perform all repairs using materials and techniques in accordance with manufacturer's specifications. The bidder may decline to perform any repair, upgrade or modification not recommended or approved by the equipment's manufacturer; however, if the bidder agrees to perform such repairs, upgrades or modifications, the repair should be guaranteed for a period of at least 90 days from the date of repair.

**Technical Support**

All contractors should make available prompt factory level technical support of all items they offer to the Agency. This support may be by means of a telephone call and/or email to the factory or a factory representative at a "district level."

This requirement may also be met by a visit from an onsite technical representative from the manufacturer. The technical support should be available during regular business working hours Monday through Friday.

**Engineering Support**

All contractors may provide pricing for engineering services including but not limited to system design, traffic routing, path analysis, microwave path budgeting, frequency planning, structural analysis, feasibility studies, terrain analysis, site development, system documentation and system trouble shooting.

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**Discontinued Items**

During the term of this Price Agreement, should the manufacturer discontinue any of the items on the ESS, the vendor shall attempt to furnish a replacement item that is equal to or better than the discontinued item. The final price of the replacement item shall be similar to the discontinued item. The using entity reserves the right to accept the replacement item. After evaluating the replacement item, the Agency reserves the right to cancel the portion of the Price Agreement and re-bid if it is deemed in the best interest of the State of New Mexico.

**Training Costs**

The bidder may include on the ESS a list of all training classes, seminars, etc. that are available for the equipment offered to the Agency in the bid. The bidder should list the price of each class, the location where each is held, whether or not they are offered online, the duration of each and the maximum number of students per class. The bidder should also indicate which, if any, might be conducted at a location in New Mexico and approximate cost for a given number of students. Video presentations in DVD and internet based streaming format are recognized as viable training programs and should be included in the offerors catalog or bid if available. The video training programs must be of the same technical level as the live classroom instruction provide by the bidder.

**Shipping**

This is a Statewide Price Agreement; therefore it can be used by all government entities in New Mexico, allowed by law. Each using entity will have its own delivery location(s). The Contractor must verify the delivery location at the time of order.

Equipment order by Department of Information Technology will be shipped to the address below.

Public Safety Communications  
State Police Complex  
4491 Cerrillos Road  
Santa Fe, NM 87505

**Scope of Procurement:**

The State of New Mexico General Services Department/State Purchasing Division, ("SPD"), is seeking fully certified resellers or manufacturers that will provide **Communications, Radio Equipment, Parts, Accessories and Related Services** to support the State's current and future communications infrastructure.

The results of this bid will establish multiple Statewide Price Agreements.

The pricing for all Communications, Radio Equipment, Parts, Accessories and Related Services must not include New Mexico Gross Receipts Tax (NMGRT). However, the services are subject to the NMGRT and are applicable to the current rate for the period, which the services are performed.

Price shall not include State Gross Receipts or Local Option Tax. Taxes shall be added to the purchase order and invoice at current rates as a separate item to be paid by user Agency

It is preferable that the offeror maintain and guarantee accessibility to their catalog URL or direct link, for the duration of the awarded Price Agreement. It is desirable, although not required, for the awarded contractor to provide historic pricing information upon request. The awarded Contractor shall provide all quotes and invoices listing both the list price of catalog items as well as the discounted price for each item. The ability to add new Communications, Radio Equipment, Parts, Accessories and Related Services to the awarded

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Contractor's URL or direct link is to the benefit of the procuring agencies, authorized purchasing entities and the Contractor. The purpose is for the State to continue to keep up with advancing technology. All Communications, Radio Equipment, Parts, Accessories and Related Services must be commercially available at the time the award is made and when additional Communications, Radio Equipment, Parts, Accessories and Related Services are added to the catalog.

Any additions must fall within the original scope and intent of this ITB.

**Specifications:**

A. Radio Communication Equipment

Including Receivers/Pagers; Land Mobile Radios and Accessories (to include VHF, UHF, 700 and 800 MHZ analog, digital P25 phase I and Phase II capable radios in accordance with current industry standards; Base Stations, Repeaters and Accessories (to include VHF, UHF, 700 and 800 MHZ analog, digital P25 capable stations and repeaters); Communication Control Console Systems; Portable Radios and Accessories (to include VHF, UHF, 700 and 800 MHZ analog, digital P25 phase I and Phase II capable radios); Radio Trunking Control Systems, ancillary equipment and software; Radio Communications Towers and associated equipment; Mobile Data Systems (MDS); Wireless Mobility Systems including Broadband, WiFi and LTE (to include commercial and Band 14 FirstNet compatible devices); Networking including System-wide and local Interoperability Solutions; Biometric Applications.

B. Emergency Response Command and Control Equipment and Services

This Invitation to Bid (ITB) will establish a Statewide Price Agreement for state-of-the-art Emergency Response Command & Control Equipment and Systems that can be purchased by New Mexico's state agency or local public bodies. Actual operators of the equipment will be "first-on-the- scene" emergency incident response commanders who will need to control communications between various agencies, who will have diverse data access needs and networking interfaces, who may have the need to gather and transmit data from the scene.

C. Mobile Command Interoperable Communication Equipment and Services

This ITB will establish a Statewide Price Agreement for systems and equipment for voice, data and video communication interoperable for mobile command systems. Access to wide area network may be via optional satellite, optional wireless (WiFi) optional video network interfacing, optional networking (including public or private LTE systems) and gateway interfaces. The capabilities provided by these systems will establish interoperability between the incident scene, the Integrated Emergency Operations Center (IEOC) and other Incident command Systems (ICS) as applicable.

D. Implementation Services

This category was added to describe the types of services the Bidder may choose to offer in order to integrate and implement the various products offered in Categories A, B and C above, into complete systems or subsystems. These services shall in no way diminish or render void any installation, warranties, training or other related services that are a part of the products and services offered by the Bidder in the other categories. These services may include support to system design, installation integration, system or component optimization, testing, training, obtaining certifications...etc. Bidders may bid integration or implementation services for products from any or all of the Categories. It is preferable that bidders bid integration services for all products for which the bidder is submitting a bid.



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**New Mexico Administrative Reporting and Fees:** All contracts and Purchase Orders arising out of this agreement shall be deemed to include an Administrative Fee assessment at the rate of **one percent (1.00 %)** for the gross total sales and other revenues (including commissions and fees charged). This assessment shall apply to all New Mexico state agencies and local public bodies. “**Gross total sales**” means any invoiced amount less any applicable state and local taxes.

For reporting purposes: list payments received for the issued invoice during the applicable quarter by state agency, local public body and invoice number. The Quarters are as follows.

| Quarter: | Period End:  | Report Due: |
|----------|--------------|-------------|
| First    | September 30 | October 31  |
| Second   | December 31  | January 31  |
| Third    | March 31     | April 30    |
| Fourth   | June 30      | July 31     |

Even if Contractor experiences zero sales during the quarter, a report is still required. This will also apply if the contract starts partial within a Quarter. Reports and Administrative Fee shall be due no later than thirty (30) days following the end of the quarter. Only submit one payment and one report for each quarter, do not combine payments or reports.

Payment shall be made by check payable to the “State Purchasing Division”. This Price Agreement number 10-00000-20-00048 must be included on all payments and Quarterly Sales Reports.

Remit Checks to: State Purchasing Division  
1100 St. Francis Drive, Room 2016  
PO Box 6850  
Santa Fe, NM 87505  
Attn: Compliance Officer

Sample Reports can be found at:  
<http://www.generalservices.state.nm.us/statepurchasing/resourcesandinformation.aspx#Vendors>

Email completed reports to: [GSD.QuarterlyUsageR@state.nm.us](mailto:GSD.QuarterlyUsageR@state.nm.us)

For questions regarding the Administrative Fees and Quarterly Sales Reports contact the Compliance Officer at (505) 827-0472.

**Method of Award:**

The New Mexico State Purchasing Division will establish a Statewide Price Agreement for **Communications, Radio Equipment, Parts, Accessories and Related Services**.

It may be impossible to list all the specific components that may be required for **Communications, Radio Equipment, Parts, Accessories and Related Services**; therefore, equipment, parts, accessories and related services may be listed in an equipment catalog or equipment and Services Schedule using an updated and working URL Link.

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Vendors are encouraged to update their equipment offered with the latest technologies applicable to the Price Agreement. The same discounts will apply to any equipment added to the price agreement.

The State of New Mexico reserves the right to obtain bids from any and all successful bidders for **Communications, Radio Equipment, Parts, Accessories and Related Services** and award the bid to a contractor or multiple contractors based on price, percentage discounts, schedule and the ability to perform satisfactorily. Awards will be made to meet the best interests of the State of New Mexico.

- I. The Bidders expecting to sell **Communications, Radio Equipment, Parts, Accessories and Related Services** by a specific manufacturer, as a result of this procurement must submit a minimum percentage **(%) discount off MSRP** for that particular manufacturer type. If no discount is being offered (but you can provide the type) for a specific product then the discount must be listed as 0%.
  1. The Bidders must provide at least one (1) or more Manufacturer Type(s)
  2. Product Category
  3. Account Product Code (APC)
  4. Item
  5. Short Description
  6. MSRP Percentage (%) Discount

\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

- II. **Implementation Services, Maintenance & Support:** At a minimum, the Bidder may provide a fixed hourly or fixed daily rate for the following services, if the bidder offers these services:
  1. System Technician or Technologist
  2. Standard Shop Installation
  3. Mobile Radio Installation
  4. Radio Programming
  5. Training
  6. Post-Warranty Maintenance
  7. Support Services – Implementation
  8. Support Services – Post Implementation
  9. Project Management Services

In cases where post warranty, maintenance, and support services are quoted based on an annual, system-level pricing, the vendor shall indicate "system" and provide such pricing in the individual bids.

- III. The bidder must provide a working URL Link to their catalog(s) if the bidder maintains such a catalog.
- IV. The Bidders must be a fully certified reseller or manufacturer for the Communications, Radio Equipment, Parts, Accessories and Related Services proposed for this bid.

**\*\*\* End of Specifications \*\*\***

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**Items Awarded:**

Listed in pages below

**II. Implementation Services: Software Integration, Hardware Installation and Training**

|     |                                        | Vendor (AA)     |                            | Vendor (AB)     |                            | Vendor (AC)     |                                    | Vendor (AD)     |                            | Vendor (AE)     |                                    |
|-----|----------------------------------------|-----------------|----------------------------|-----------------|----------------------------|-----------------|------------------------------------|-----------------|----------------------------|-----------------|------------------------------------|
| No. | Service                                | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |
| 1   | System Technician Technologist         | 0%              | \$125.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$175.00                   | No Bid          | No Bid                             |
| 2   | Standard Shop Installation             | 0%              | \$95.00                    | 0%              | \$95.00                    | No Bid          | No Bid                             | 0%              | \$125.00                   | No Bid          | No Bid                             |
| 3   | Mobile Radio Installation              | 0%              | \$105.00                   | 0%              | \$95.00                    | No Bid          | No Bid                             | 0%              | \$150.00                   | No Bid          | No Bid                             |
| 4   | Radio Programming                      | 0%              | \$95.00                    | 0%              | \$55.00                    | No Bid          | No Bid                             | 0%              | \$100.00                   | No Bid          | No Bid                             |
| 5   | Training                               | 0%              | \$125.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$200.00                   | No Bid          | No Bid                             |
| 6   | Post-Warranty Maintenance              | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$200.00                   | No Bid          | No Bid                             |
| 7   | Support Services – Implementation      | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$200.00                   | No Bid          | No Bid                             |
| 8   | Support Services – Post Implementation | 0%              | \$105.00                   | 0%              | \$125.00                   | No Bid          | No Bid                             | 0%              | \$200.00                   | No Bid          | No Bid                             |
| 9   | Project Management Services            | 0%              | \$125.00                   | 0%              | \$175.00                   | No Bid          | No Bid                             | 0%              | \$150.00                   | No Bid          | No Bid                             |

|                              |                        | Vendor (AB)     |                                    | Vendor (AD)     |                                    |
|------------------------------|------------------------|-----------------|------------------------------------|-----------------|------------------------------------|
| Additional Items by Vendors: |                        | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |
| 10                           | Design Engineering     | 0%              | \$250.00                           | 0%              | \$250.00                           |
| 11                           | Senior System Engineer | 0%              | \$300.00                           | 0%              | \$300.00                           |
| 12                           | Consulting             | 0%              | \$200.00                           | 0%              | \$200.00                           |
| 13                           | Staging                | 0%              | \$500.00                           | 0%              | \$200.00                           |
| 14                           | Travel Per-diem        | 0%              | \$150.00                           | 0%              | \$200.00                           |
| 15                           | Travel Mileage         | 0%              | \$0.55                             | 0%              | \$100.00                           |

| Vendor (AF)     |                                    | Vendor (AG)     |                                    | Vendor (AH) |  | Vendor (AI)     |                                    | Vendor (AJ)     |                            | Vendor (AK)     |                                    |                 |                                    |
|-----------------|------------------------------------|-----------------|------------------------------------|-------------|--|-----------------|------------------------------------|-----------------|----------------------------|-----------------|------------------------------------|-----------------|------------------------------------|
| MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |             |  | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicated Hourly) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) | MSRP % Discount | \$ Rate (indicate Hourly or Daily) |
| 30%             | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  | 0%              | \$1,805.00 Daily Rate              | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  | 0%              | \$150.00 Per hour                  | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$170.00                           |
| 30%             | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  | 0%              | \$180.00-\$500.00 Per hour         | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$170.00                           |
| 30%             | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  | 0%              | \$55.00-\$125.00 per hour          | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$30.00                            |
| 30%             | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  |                 | System                             | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  |                 | System                             | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  |                 | System                             | 0%              | \$95.00                    | 100% w/purchase | \$75.00                            | 0%              | \$85.00                            |
| 30%             | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  |                 | System                             | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$85.00                            |
| No Bid          | See Appendix<br>—                  | 0%              | Refer to cataloge                  |             |  |                 | System                             | 0%              | \$95.00                    | n/a             | \$75.00                            | 0%              | \$85.00                            |

| Vendor (AF) |                                                               |  |                                                         |
|-------------|---------------------------------------------------------------|--|---------------------------------------------------------|
|             | Additional Items by Vendors:                                  |  | MSRP % Discount      \$ Rate (indicate Hourly or Daily) |
| 10          | Extended Warranty Options (as per speivications instructinos) |  | 30%      See Appendix ____                              |

**III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:**

| <b>Vendor</b>                                                         | <b>Links</b>                                                                                                                                                                                                                                               |
|-----------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Vendor<br>(AA)                                                        | See Appendix _                                                                                                                                                                                                                                             |
| Vendor<br>(AB)                                                        | <a href="http://www.code3services.com/catalogs.html">www.code3services.com/catalogs.html</a><br><a href="mailto:Sales@code3services.com">Sales@code3services.com</a>                                                                                       |
| Vendor<br>(AC)                                                        | <a href="mailto:mike.wieke@emwaveinc.com">mike.wieke@emwaveinc.com</a><br><a href="http://www.emwaveinc.com">www.emwaveinc.com</a><br><a href="http://www.nearson.com">www.nearson.com</a><br><a href="mailto:sales@emwaveinc.com">sales@emwaveinc.com</a> |
| Vendor<br>(AD)                                                        |                                                                                                                                                                                                                                                            |
| <a href="mailto:jeffg@ets.us.com">jeffg@ets.us.com</a> Vendor<br>(AE) | No Bid                                                                                                                                                                                                                                                     |
| Vendor<br>(AF)                                                        | <a href="http://www.icomamerica.com/clientproposal">http://www.icomamerica.com/clientproposal</a>                                                                                                                                                          |
| Vendor<br>(AG)                                                        | <a href="https://premier.pspc.harris.com/infocenter/">https://premier.pspc.harris.com/infocenter/</a><br><a href="https://www.harris.com/solution/pspc-technical-training">https://www.harris.com/solution/pspc-technical-training</a>                     |
| (AH)                                                                  | <a href="http://www.motorolasolutions.com/en_xu/product-catalog-search.html">http://www.motorolasolutions.com/en_xu/product-catalog-search.html</a>                                                                                                        |
| Vendor<br>(AI)                                                        | URL Links not available. Price Catalogs are available upon request.                                                                                                                                                                                        |
| Vendor<br>(AJ)                                                        | <a href="https://www.dropbox.com/s/q15ochcos5cx6zo/BK%20June%202020%20Retail%20Price%20List.pdf?dl=0">https://www.dropbox.com/s/q15ochcos5cx6zo/BK%20June%202020%20Retail%20Price%20List.pdf?dl=0</a>                                                      |
| dl=0 Vendor<br>(AK)                                                   | No Bid                                                                                                                                                                                                                                                     |

ITB Statewide Price Agreement #: 10-00000-20-00048

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## BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

A. Radio Communication Equipment

B. Emergency Response Command and Control Equipment and Services

C. Mobile Command Interoperable Communication Equipment and Services

D. Implementation Services

| No. | Manufacturer            | Product Category | APC            | Item                             | Short Description                 | MSRP % Discount: |
|-----|-------------------------|------------------|----------------|----------------------------------|-----------------------------------|------------------|
| 1   | Microsemi               | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 2   | 9dot NEW                | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 3   | Access Technologies     | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 0%               |
| 4   | ACTi                    | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 5   | Adtran                  | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 6   | Advanced Communications | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 3%               |
| 7   | Advanced Tower Services | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 8   | Advantec/ACT            | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 9   | Airspan                 | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 10  | AirSpan Networks        | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 11  | Alber                   | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 12  | AlertSense              | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 0%               |
| 13  | Alvarion                | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 14  | Alvarion                | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 15  | Amphenol                | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 16  | Andrew                  | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 17  | Andrew Commscope        | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 18  | Anritsu                 | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 19  | Aranet                  | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 20  | Asentria                | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 21  | Asset Management        | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 0%               |
| 22  | Astron                  | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 23  | Aviat                   | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 24  | Axell Wireless          | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 0%               |
| 25  | Axis Communications     | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 26  | Baicells                | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 2%               |
| 27  | BDA Bi Directional Amp  | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 5%               |
| 28  | Bendix King / Relm      | ABCD             | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, services | 8%               |

**Vendor (AA)**

|    |                                  |      |                |                                  |                                  |    |
|----|----------------------------------|------|----------------|----------------------------------|----------------------------------|----|
| 29 | Bird                             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 30 | Brickcom                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 31 | BridgeWave Communications        | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 32 | Broken Arrow Electric            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 33 | Brother                          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 34 | CalAmp                           | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 35 | Cambium Networks                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 36 | CBNL                             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 37 | Cel-Fi by Nextivity              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 38 | Cellular Specialties             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 39 | Ceragon                          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 40 | Cisco Systems                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 41 | Citel                            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 42 | Cobham                           | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 43 | Codan Communications             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 44 | Code 3                           | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 45 | CommScope                        | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 46 | Crane Services of NM             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 47 | DAS Distributed Antenna Ssystems | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 48 | David Clark                      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 49 | DDB Unlimited                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 50 | Dell                             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 51 | DigiKey                          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 52 | Dragonwave                       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 53 | DuraComm                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 54 | DVL                              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 55 | EF Johnson                       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 8% |
| 56 | EMR Corp.                        | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 57 | EnviroBuilding                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 58 | Ericsson                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 59 | Exalt Communications             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 60 | Extralink                        | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 61 | Extreme                          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 62 | Extreme Networks                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 63 | Extricom                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 64 | FCC                              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 65 | Federal Signal                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 66 | Fiplex Communications            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 67 | FireCom                          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 68 | Firetide                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |



Vendor (AA)

|     |                             |      |                |                                  |                                  |     |
|-----|-----------------------------|------|----------------|----------------------------------|----------------------------------|-----|
| 69  | Fontech                     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 70  | Freedom                     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 71  | FreeWave                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 72  | G Wave                      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 73  | Gaitronics                  | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 74  | Gamber Johnson              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 75  | Gamma Electronics           | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 76  | Garmin                      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 77  | Generac                     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 78  | General Dynamics            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 79  | General Electric            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 80  | Generators and UPS          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 81  | GeoTechnical                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 82  | Getac                       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 83  | grounding                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 84  | G-Wave                      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 85  | Havis                       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 86  | HVAC                        | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 87  | ICOM                        | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 88  | ICT                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 89  | Installation                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 90  | Integra Enclosures          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 91  | Interference                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 92  | Iridium                     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 93  | Itelitel                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 94  | ITS                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 95  | JPS                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 96  | Juniper Networks            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 97  | Kenwood EF Johnson          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 15% |
| 98  | KP Performance Antennas NEW | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 99  | L3 Mobile Vision            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 100 | L3Harris                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 15% |
| 101 | Laird                       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 102 | LTE                         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 103 | MARS Antennas               | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 104 | Maxrad / PC Tel             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 105 | MCM Technology              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 106 | Megger                      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 107 | Mercury Networks            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 108 | Microwave Networks          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |

|     |                          |      |                |                                  |                                  |     |
|-----|--------------------------|------|----------------|----------------------------------|----------------------------------|-----|
| 109 | Midland                  | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 110 | MikroTik                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 111 | Mimosa                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 112 | Mobile Mark              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 113 | Mor-Co                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 114 | Motorola Solutions, Inc. | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 12% |
| 115 | MP Antenna               | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 116 | MTI Wireless Edge        | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 117 | NEC                      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 3%  |
| 118 | netElastic Systems NEW   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 119 | NetworkFleet             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 120 | NEWMAR                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 121 | Nokia                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 122 | Nomadix                  | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 123 | Novi Security            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 124 | On Site Repair           | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 125 | Otto                     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 126 | Paessler                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 127 | Panasonic                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 128 | PC Tel                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 129 | PCTEL                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 130 | Pepro                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 131 | Polyphaser               | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 132 | Power Products           | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 133 | Preventative Maintenance | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 134 | Primus                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 135 | PRO Tower                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 136 | Programming              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 137 | Project Management       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 138 | Proxim                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 139 | Pulse Larsen             | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 140 | Pyramid                  | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 141 | Radio Rental Services    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |
| 142 | Radio Waves Inc          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 143 | Radiowaves               | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 144 | Radwin                   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 145 | Raetheon                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 146 | Redline Communications   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%  |
| 147 | RFS                      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%  |
| 148 | Ridgeline Engineering    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0%  |

|     |                       |      |                |                                  |                                  |    |
|-----|-----------------------|------|----------------|----------------------------------|----------------------------------|----|
| 149 | Rohn                  | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 150 | Ruckus                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 151 | Sabre                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 152 | Samsung               | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 153 | Santa Cruz            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 154 | Service Maintenance   | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 155 | Setcom                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 156 | shelter               | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 157 | SIAE MICROELETTRONICA | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 158 | Siklu                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 159 | Sinclair              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 160 | Site Pro Valmont      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 161 | Site Survey           | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 162 | SkyPilot by Trilliant | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 163 | SmartPTT              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 164 | SOLiD                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 165 | Solis Energy          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 166 | SPINNER Group         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 167 | Sti-Co                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 168 | Tait                  | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 169 | Talley                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 170 | Teldio                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 171 | Telewave              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 172 | Telex                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 173 | Tessco                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 174 | ThermoBond            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 175 | Times Microwave       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 176 | Tower Analysis        | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 177 | Tower Inspection      | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 178 | Tower Shelter         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 179 | Towers                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 0% |
| 180 | Transtector           | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 181 | TruckVault            | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 182 | Trylon                | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 183 | TX/RX                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 184 | Tycon Systems NEW     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 185 | Ubiquiti              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5% |
| 186 | Video Solutions       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 187 | Videotec              | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |
| 188 | Vumii                 | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2% |

**Vendor (AA)**

|     |                            |      |                |                                  |                                  |                      |
|-----|----------------------------|------|----------------|----------------------------------|----------------------------------|----------------------|
| 189 | WaveIP                     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%                   |
| 190 | Westell                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%                   |
| 191 | Whelen                     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%                   |
| 192 | Wilson Electronics         | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%                   |
| 193 | Wincomm                    | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%                   |
| 194 | WinnCloud                  | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%                   |
| 195 | Winncom Technologies       | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%                   |
| 196 | Xirrus by Cambium          | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 2%                   |
| 197 | Zetron                     | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | 5%                   |
| 198 | Tariff Charges from Vendor | ABCD | Not Applicable | wireless, radios, parts, service | wireless, radios, parts, service | passthroug<br>h - no |

**Vendor (AA)**

State of New Mexico  
 General Services Department  
 Purchasing Division  
 ITB Statewide Price Agreement #: 10-00000-20-00048  
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III. Provide URL Link or Links to Communications, Radio Equipment, Parts, Accessories and Related Services Price Catalogs:

| <b>No.</b> | <b>Manufacturer</b>       | <b>URL Link</b>                                                                       |
|------------|---------------------------|---------------------------------------------------------------------------------------|
| 1          | Microsemi                 | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 2          | 9dot NEW                  | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 3          | Access Technologies       | <a href="http://www.atisw.com">www.atisw.com</a>                                      |
| 4          | ACTi                      | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 5          | Adtran                    | <a href="https://www.adtran.com/">https://www.adtran.com/</a>                         |
| 6          | Advanced Communications   | <a href="https://www.advtwoway.com/">https://www.advtwoway.com/</a>                   |
| 7          | Advanced Tower Services   | <a href="https://www.advtower.com">https://www.advtower.com</a>                       |
| 8          | Advancetec/ACT            | <a href="https://advancetec.com/">https://advancetec.com/</a>                         |
| 9          | Airspan                   | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 10         | AirSpan Networks          | <a href="http://www.airspan.com">www.airspan.com</a>                                  |
| 11         | Alber                     | <a href="https://alpinepowersystems.com/">https://alpinepowersystems.com/</a>         |
| 12         | AlertSense                | <a href="https://www.konexus.com/alertsense/">https://www.konexus.com/alertsense/</a> |
| 13         | Alvarion                  | <a href="http://www.alvarion.com/">http://www.alvarion.com/</a>                       |
| 14         | Alvarion                  | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 15         | Amphenol                  | <a href="https://www.amphenol.com/">https://www.amphenol.com/</a>                     |
| 16         | Andrew                    | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 17         | Andrew Commscope          | <a href="https://www.commscope.com/">https://www.commscope.com/</a>                   |
| 18         | Anritsu                   | <a href="https://www.anritsu.com/en-us/">https://www.anritsu.com/en-us/</a>           |
| 19         | Aranet                    | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 20         | Asentria                  | <a href="https://www.asentria.com/">https://www.asentria.com/</a>                     |
| 21         | Asset Management          | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                              |
| 22         | Astron                    | <a href="https://www.astroncorp.com/">https://www.astroncorp.com/</a>                 |
| 23         | Aviat                     | <a href="https://aviatnetworks.com/">https://aviatnetworks.com/</a>                   |
| 24         | Axell Wireless            | <a href="http://www.axellwireless.com">www.axellwireless.com</a>                      |
| 25         | Axis Communications       | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 26         | Baicells                  | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 27         | BDA Bi Diretional Amp     | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                              |
| 28         | Bendix King / Relm        | <a href="https://www.bendixking.com/">https://www.bendixking.com/</a>                 |
| 29         | Bird                      | <a href="https://birdrf.com/">https://birdrf.com/</a>                                 |
| 30         | Brickcom                  | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 31         | BridgeWave Communications | <a href="http://www.winncom.com">www.winncom.com</a>                                  |

## Vendor (AA)

|    |                                  |                                                                                     |
|----|----------------------------------|-------------------------------------------------------------------------------------|
| 32 | Broken Arrow Electric            | no website                                                                          |
| 33 | Brother                          | <a href="https://www.brother-usa.com/">https://www.brother-usa.com/</a>             |
| 34 | CalAmp                           | <a href="https://www.calamp.com/">https://www.calamp.com/</a>                       |
| 35 | Cambium Networks                 | <a href="https://www.cambiumnetworks.com/">https://www.cambiumnetworks.com/</a>     |
| 36 | CBNL                             | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 37 | Cel-Fi by Nextivity              | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 38 | Cellular Specialties             | <a href="https://www.westell.com/">https://www.westell.com/</a>                     |
| 39 | Ceragon                          | <a href="https://www.ceragon.com/">https://www.ceragon.com/</a>                     |
| 40 | Cisco Systems                    | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 41 | Citel                            | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 42 | Cobham                           | <a href="https://cobhamwireless.com/">https://cobhamwireless.com/</a>               |
| 43 | Codan Communications             | <a href="https://codancomms.com/">https://codancomms.com/</a>                       |
| 44 | Code 3                           | <a href="https://www.code3esg.com/">https://www.code3esg.com/</a>                   |
| 45 | CommScope                        | <a href="https://www.commscope.com/">https://www.commscope.com/</a>                 |
| 46 | Crane Services of NM             | <a href="http://www.craneserviceinc.com">www.craneserviceinc.com</a>                |
| 47 | DAS Distributed Antenna Ssystems | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                            |
| 48 | David Clark                      | <a href="https://www.davidclarkcompany.com/">https://www.davidclarkcompany.com/</a> |
| 49 | DDB Unlimited                    | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 50 | Dell                             | <a href="http://www.dell.com">www.dell.com</a>                                      |
| 51 | DigiKey                          | <a href="http://www.digikey.com">www.digikey.com</a>                                |
| 52 | Dragonwave                       | <a href="https://www.dragonwavex.com/">https://www.dragonwavex.com/</a>             |
| 53 | DuraComm                         | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 54 | DVL                              | <a href="http://www.dvlnet.com">www.dvlnet.com</a>                                  |
| 55 | EF Johnson                       | <a href="http://www.efjohnson.com">www.efjohnson.com</a>                            |
| 56 | EMR Corp.                        | <a href="http://www.emrcorp.com/">http://www.emrcorp.com/</a>                       |
| 57 | EnviroBuilding                   | <a href="http://www.envirobuildings.com">www.envirobuildings.com</a>                |
| 58 | Ericsson                         | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 59 | Exalt Communications             | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 60 | Extralink                        | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 61 | Extreme                          | <a href="https://www.extremenetworks.com/">https://www.extremenetworks.com/</a>     |
| 62 | Extreme Networks                 | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 63 | Extricom                         | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 64 | FCC                              | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                            |
| 65 | Federal Signal                   | <a href="https://www.fedsig.com/">https://www.fedsig.com/</a>                       |
| 66 | Fiplex Communications            | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 67 | FireCom                          | <a href="https://www.firecom.com/">https://www.firecom.com/</a>                     |
| 68 | Firetide                         | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 69 | Fontech                          | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 70 | Freedom                          | <a href="http://freedomcte.com">http://freedomcte.com</a>                           |
| 71 | FreeWave                         | <a href="http://www.winncom.com">www.winncom.com</a>                                |

## Vendor (AA)

|     |                             |                                                                                       |
|-----|-----------------------------|---------------------------------------------------------------------------------------|
| 72  | G Wave                      | <a href="https://gwaverf.com/">https://gwaverf.com/</a>                               |
| 73  | Gaitronics                  | <a href="https://www.hubbell.com/gai-tronics">https://www.hubbell.com/gai-tronics</a> |
| 74  | Gamber Johnson              | <a href="https://www.gamberjohnson.com/">https://www.gamberjohnson.com/</a>           |
| 75  | Gamma Electronics           | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 76  | Garmin                      | <a href="http://www.garmin.com">www.garmin.com</a>                                    |
| 77  | Generac                     | <a href="http://www.generac.com">www.generac.com</a>                                  |
| 78  | General Dynamics            | <a href="https://www.gd.com/">https://www.gd.com/</a>                                 |
| 79  | General Electric            | <a href="http://www.ge.com">www.ge.com</a>                                            |
| 80  | Generators and UPS          | no website                                                                            |
| 81  | GeoTechnical                | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                              |
| 82  | Getac                       | <a href="https://www.getac.com/">https://www.getac.com/</a>                           |
| 83  | grounding                   | no website                                                                            |
| 84  | G-Wave                      | <a href="https://gwaverf.com/">https://gwaverf.com/</a>                               |
| 85  | Havis                       | <a href="https://www.havis.com/">https://www.havis.com/</a>                           |
| 86  | HVAC                        | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                              |
| 87  | ICOM                        | <a href="http://www.icomamerica.com">http://www.icomamerica.com</a>                   |
| 88  | ICT                         | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 89  | Installation                | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                              |
| 90  | Integra Enclosures          | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 91  | Interference                | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                              |
| 92  | Iridium                     | <a href="https://www.iridium.com/">https://www.iridium.com/</a>                       |
| 93  | Itelite                     | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 94  | ITS                         | <a href="http://www.itstowers.com/">http://www.itstowers.com/</a>                     |
| 95  | JPS                         | <a href="https://www.jpsinterop.com/">https://www.jpsinterop.com/</a>                 |
| 96  | Juniper Networks            | <a href="https://www.juniper.net/us/en/">https://www.juniper.net/us/en/</a>           |
| 97  | Kenwood EF Johnson          | <a href="https://www.kenwood.com/usa/com">https://www.kenwood.com/usa/com</a>         |
| 98  | KP Performance Antennas NEW | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 99  | L3 Mobile Vision            | <a href="https://www.mobile-vision.com/">https://www.mobile-vision.com/</a>           |
| 100 | L3Harris                    | <a href="https://www.l3harris.com/">https://www.l3harris.com/</a>                     |
| 101 | Laird                       | <a href="https://www.lairdtech.com/">https://www.lairdtech.com/</a>                   |
| 102 | LTE                         | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                              |
| 103 | MARS Antennas               | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 104 | Maxrad / PC Tel             | <a href="https://www.pctel.com/">https://www.pctel.com/</a>                           |
| 105 | MCM Technology              | <a href="http://www.mcmtechnology.com">www.mcmtechnology.com</a>                      |
| 106 | Megger                      | <a href="https://megger.com/">https://megger.com/</a>                                 |
| 107 | Mercury Networks            | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 108 | Microwave Networks          | <a href="https://www.microwavenetworks.com/">https://www.microwavenetworks.com/</a>   |
| 109 | Midland                     | <a href="https://midlandusa.com/">https://midlandusa.com/</a>                         |
| 110 | MikroTik                    | <a href="http://www.winncom.com">www.winncom.com</a>                                  |
| 111 | Mimosa                      | <a href="http://www.winncom.com">www.winncom.com</a>                                  |

## Vendor (AA)

|     |                          |                                                                                     |
|-----|--------------------------|-------------------------------------------------------------------------------------|
| 112 | Mobile Mark              | <a href="https://www.mobilemark.com/">https://www.mobilemark.com/</a>               |
| 113 | Mor-Co                   | <a href="https://www.morcobattery.com/">https://www.morcobattery.com/</a>           |
| 114 | Motorola Solutions, Inc. | <a href="https://www.motorolasolutions.com">https://www.motorolasolutions.com</a>   |
| 115 | MP Antenna               | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 116 | MTI Wireless Edge        | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 117 | NEC                      | <a href="http://www.nec.com">www.nec.com</a>                                        |
| 118 | netElastic Systems NEW   | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 119 | NetworkFleet             | <a href="https://www.networkfleet.com">https://www.networkfleet.com</a>             |
| 120 | NEWMAR                   | <a href="https://www.newmarpower.com/">https://www.newmarpower.com/</a>             |
| 121 | Nokia                    | <a href="https://www.nokia.com/">https://www.nokia.com/</a>                         |
| 122 | Nomadix                  | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 123 | Novi Security            | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 124 | On Site Repair           | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                            |
| 125 | Otto                     | <a href="https://www.ottoexcellence.com/">https://www.ottoexcellence.com/</a>       |
| 126 | Paessler                 | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 127 | Panasonic                | <a href="https://na.panasonic.com/">https://na.panasonic.com/</a>                   |
| 128 | PC Tel                   | <a href="https://www.pctel.com/">https://www.pctel.com/</a>                         |
| 129 | PCTEL                    | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 130 | Pepro                    | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                            |
| 131 | Polyphaser               | <a href="https://www.polyphaser.com/">https://www.polyphaser.com/</a>               |
| 132 | Power Products           | <a href="https://www.powerproducts.com/">https://www.powerproducts.com/</a>         |
| 133 | Preventative Maintenance | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                            |
| 134 | Primus                   | <a href="https://www.primuselectronics.com/">https://www.primuselectronics.com/</a> |
| 135 | PRO Tower                | <a href="http://www.protowermfg.com">www.protowermfg.com</a>                        |
| 136 | Programming              | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                            |
| 137 | Project Management       | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                            |
| 138 | Proxim                   | <a href="https://www.proxim.com/">https://www.proxim.com/</a>                       |
| 139 | Pulse Larsen             | <a href="https://www.pulseelectronics.com/">https://www.pulseelectronics.com/</a>   |
| 140 | Pyramid                  | <a href="http://www.pyramidcomm.com/">http://www.pyramidcomm.com/</a>               |
| 141 | Radio Rental Services    | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                            |
| 142 | Radio Waves Inc          | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 143 | Radiowaves               | <a href="https://www.radiowaves.com/">https://www.radiowaves.com/</a>               |
| 144 | Radwin                   | <a href="https://www.radwin.com/">https://www.radwin.com/</a>                       |
| 145 | Raetheon                 | <a href="https://www.raytheon.com/">https://www.raytheon.com/</a>                   |
| 146 | Redline Communications   | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 147 | RFS                      | <a href="https://www.rfsworld.com/">https://www.rfsworld.com/</a>                   |
| 148 | Ridgeline Engineering    | <a href="http://www.rdgline.com">www.rdgline.com</a>                                |
| 149 | Rohn                     | <a href="https://www.rohnnet.com/">https://www.rohnnet.com/</a>                     |
| 150 | Ruckus                   | <a href="https://www.ruckussecurity.com/">https://www.ruckussecurity.com/</a>       |
| 151 | Sabre                    | <a href="http://www.sabreindustries.com">www.sabreindustries.com</a>                |



|     |                       |                                                                                         |
|-----|-----------------------|-----------------------------------------------------------------------------------------|
| 152 | Samsung               | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 153 | Santa Cruz            | <a href="https://santacruzgunlocks.com/">https://santacruzgunlocks.com/</a>             |
| 154 | Service Maintenance   | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                                |
| 155 | Setcom                | <a href="https://setcomcorp.com/">https://setcomcorp.com/</a>                           |
| 156 | shelter               | no website                                                                              |
| 157 | SIAE MICROELETTRONICA | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 158 | Siklu                 | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 159 | Sinclair              | <a href="http://www.sinclairtechnologies.com/">http://www.sinclairtechnologies.com/</a> |
| 160 | Site Pro Valmont      | <a href="http://www.valmontstructures.com">www.valmontstructures.com</a>                |
| 161 | Site Survey           | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                                |
| 162 | SkyPilot by Trilliant | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 163 | SmartPTT              | <a href="https://smartptt.com/">https://smartptt.com/</a>                               |
| 164 | SOLiD                 | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 165 | Solis Energy          | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 166 | SPINNER Group         | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 167 | Sti-Co                | <a href="https://sti-co.com/">https://sti-co.com/</a>                                   |
| 168 | Tait                  | <a href="http://www.taitradio.com">www.taitradio.com</a>                                |
| 169 | Talley                | <a href="https://www.talleycom.com/">https://www.talleycom.com/</a>                     |
| 170 | Teldio                | <a href="https://www.teldio.com/">https://www.teldio.com/</a>                           |
| 171 | Telewave              | <a href="https://www.telewave.com/">https://www.telewave.com/</a>                       |
| 172 | Telex                 | <a href="https://telex.com/">https://telex.com/</a>                                     |
| 173 | Tessco                | <a href="https://www.tessco.com/">https://www.tessco.com/</a>                           |
| 174 | ThermoBond            | <a href="http://www.thermobond.com">www.thermobond.com</a>                              |
| 175 | Times Microwave       | <a href="https://www.timesmicrowave.com/">https://www.timesmicrowave.com/</a>           |
| 176 | Tower Analysis        | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                                |
| 177 | Tower Inspection      | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                                |
| 178 | Tower Shelter         | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                                |
| 179 | Towers                | <a href="http://www.advtower.com">www.advtower.com</a>                                  |
| 180 | Transtector           | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 181 | TruckVault            | <a href="https://truckvault.com/">https://truckvault.com/</a>                           |
| 182 | Trylon                | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 183 | TX/RX                 | <a href="https://txrx.com/">https://txrx.com/</a>                                       |
| 184 | Tycon Systems NEW     | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 185 | Ubiquiti              | <a href="https://www.ui.com/">https://www.ui.com/</a>                                   |
| 186 | Video Solutions       | <a href="http://www.advtwoway.com">www.advtwoway.com</a>                                |
| 187 | Videotec              | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 188 | Vumii                 | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 189 | WaveIP                | <a href="http://www.winncom.com">www.winncom.com</a>                                    |
| 190 | Westell               | <a href="https://www.westell.com/">https://www.westell.com/</a>                         |
| 191 | Whelen                | <a href="https://www.whelen.com/">https://www.whelen.com/</a>                           |

Vendor (AA)

|     |                      |                                                                                     |
|-----|----------------------|-------------------------------------------------------------------------------------|
| 192 | Wilson Electronics   | <a href="https://www.wilsonelectronics.com/">https://www.wilsonelectronics.com/</a> |
| 193 | Wincomm              | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 194 | WinnCloud            | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 195 | Winncom Technologies | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 196 | Xirrus by Cambium    | <a href="http://www.winncom.com">www.winncom.com</a>                                |
| 197 | Zetron               | <a href="https://www.zetron.com/">https://www.zetron.com/</a>                       |

**Code 3**  
**Services,**  
**LLC**

State of New Mexico  
General Services Department  
Purchasing Division  
ITB Statewide Price Agreement #: 10-00000-20-00048

### BID PRICING RESPONSE FORM

#### I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer    | Product Category | APC  | Item            | Short Description                              | MSRP % Discount |
|-----|-----------------|------------------|------|-----------------|------------------------------------------------|-----------------|
| 1.  | KENWOOD         | LMR Radio        | N/A  | CURRENT CATALOG | KENWOOD LMR RADIOS AND ACCESSORIES             | 25%             |
| 2.  | BK TECHNOLOGIES | LMR Radio        | N/A  | Current Catalog | BK Radios & Accessories                        | 30%             |
| 3.  | Harris          | LMR Radio        | N/A  | Current Catalog | Harris Radios and Accessories                  | 25%             |
| 4.  | Harris Software | LMR Software     | N/A  | Current Catalog | Harris Software                                | 10%             |
| 5.  | Unication USA   | LMR Radio        | N/A  | Current Catalog | Unication Fire Pagers and Accessories          | 10%             |
| 6.  | Pyramid         | LMR Radio        | N/A  | Current Catalog | Pyramid Vehicle Repeaters                      | 25%             |
| 7.  | Tait            | LMR Radio        | N/A  | Current Catalog | Tait Radios and Accessories                    | 20%             |
| 8.  | Motorola        | LMR Radio        | N/A  | Current Catalog | Motorola Radios and Accessories                | 10%             |
| 9.  | Zetron          | LMR Radio        | N/A  | Current Catalog | Zetron Radio Consoles, Paging, and Accessories | 15%             |
| 10. | MindShare       | LMR Radio        | N/A  | Current Catalog | MindShare Dispatch Console and Accessories     | 10%             |
| 11. | Codan           | LMR Radio        | N/A  | Current Catalog | LMR Repeaters                                  | 15%             |
| 12. | DTRS Airtime    | LMR Radio        | DTRS | Current Catalog | Monthly Radio System Airtime                   | 0%              |
| 13. | OTTO            | Accessories      | N/A  | Current Catalog | Radio Accessories                              | 20%             |
| 14. | Icom America    | LMR Radio        | N/A  | Current Catalog | Icom LMR Radio & Accessories                   | 25%             |
| 15. | Impact          | Accessories      | N/A  | Current Catalog | Radio Accessories                              | 15%             |
| 16. | JPS Interop     | LMR Radio        | N/A  | Current Catalog | Interop Gateways and Voters                    | 5%              |
| 17. | Other           | LMR Radio        | N/A  | Current Catalog | Other LMR Radio Not Listed                     | 5%              |
| 18. | Sinclair        | LMR Radio        | N/A  | Current Catalog | Radio Antenna and Filtering                    | 15%             |
| 19. | CommScope       | Accessories      | N/A  | Current Catalog | Coax, Connectors, & Accessories                | 15%             |
| 20. | Laird           | Accessories      | N/A  | Current Catalog | Antennas and Accessories                       | 20%             |
| 21. | Pulse / Larsen  | Accessories      | N/A  | Current Catalog | Antennas and Accessories                       | 20%             |
| 22. | RF Industries   | Accessories      | N/A  | Current Catalog | Connectors, Coax, & Accessories                | 20%             |
| 23. | Tram Browning   | Accessories      | N/A  | Current Catalog | Antennas, Coax, & Accessories                  | 20%             |
| 24. | Sti-Co          | Antenna          | N/A  | Current Catalog | Antennas, Coax & Accessories                   | 10%             |
| 25. | Telex           | LMR Radio        | N/A  | Current Catalog | Dispatch Console, Tone Remote                  | 10%             |
| 26. | Power Products  | Accessories      | N/A  | Current Catalog | Batteries, Chargers, & Accessories             | 15%             |
| 27. | David Clark     | Accessories      | N/A  | Current Catalog | Radio Headsets and Accessories                 | 10%             |
| 28. | Hytera          | LMR Radio        | N/A  | Current Catalog | Radios & Accessories                           | 25%             |
| 29. | Mimosa          | LMR Network      | N/A  | Current Catalog | LMR Radio Network & Accessories                | 10%             |
| 30. | Repair Depot    | LMR Radio        | N/A  | Current Catalog | Depot Factory Repair Service LMR               | 0%              |

Vendor (AC)

PG 1

Electro-Magwave, Inc



State of New Mexico - Communications, radio equipment, parts, accessories and related services  
 Event 10-00000-20-00048 MSRP/ Discount Price List - Confidential Effective September 30, 2020  
 Phone: 216-453-1160 Ext.8329  
 Cell Direct: 216-242-0244  
 Fax: 815-904-6052

E/M Wave, Inc.  
 6111 Carey Drive, Unit 1 Valley View, OH 44125  
 Mike Wienke - Business Development Manager  
 mike.wienke@emwaveinc.com

| Model                                    | Description                                                                                                  | MSRP    | State of New Mexico Price | State of New Mexico Discount |
|------------------------------------------|--------------------------------------------------------------------------------------------------------------|---------|---------------------------|------------------------------|
| <b>NMO Cables - Mounts</b>               |                                                                                                              |         |                           |                              |
| EM-BSA001                                | Antenna Adapter, NMO to Type N Jack, 0 to 3000 MHz                                                           | \$23.10 | \$11.55                   | 50.00%                       |
| EMBKT-016SS                              | Mounting Bracket, Right Angle, Mirror and Pole Mount, 5/8" Hole, Stainless Steel                             | \$18.00 | \$9.00                    | 50.00%                       |
| EMBKT-019SS                              | Mounting Bracket, Right Angle, Mirror and Pole Mount, 3/4" Hole, Stainless Steel                             | \$19.00 | \$9.50                    | 50.00%                       |
| EM-M11001                                | NMO 3/4" Hole Mount Only, No Cable                                                                           | \$10.00 | \$5.00                    | 50.00%                       |
| EM-M11001-058                            | NMO Mount, 17' RG58/U cable, 30-1000 MHz, no connector                                                       | \$19.00 | \$9.50                    | 50.00%                       |
| EM-M11001-058-35                         | NMO Mount, 35' RG58/U cable, 30-1000 MHz, no connector                                                       | \$36.00 | \$18.00                   | 50.00%                       |
| EM-M11001-195                            | NMO Mount, 17' RF195 low loss cable, 30-1000 MHz, no connector                                               | \$27.00 | \$13.50                   | 50.00%                       |
| EM-M11001-195-35                         | NMO Mount, 35' RF195 low loss cable, 30-1000 MHz, no connector                                               | \$48.00 | \$24.00                   | 50.00%                       |
| EM-MAG-058                               | Magnet Mount Base, NMO, Black w/17' RG58/U cable attached, no connector                                      | \$39.00 | \$19.50                   | 50.00%                       |
| EM-MAG-195                               | Magnet Mount Base, NMO, Black w/17' Low Loss 195 cable attached, no connector                                | \$49.00 | \$24.50                   | 50.00%                       |
| EM-MAG-058-HD                            | Heavy Duty Magnet Mount Base, NMO, Black w/17' RG58/U cable attached, no connector (50 lbs pull strength)    | \$49.00 | \$24.50                   | 50.00%                       |
| EM-MAG-195-HD                            | Heavy Duty Magnet Mount Base, NMO, Black w/17' Low Loss 195 cable attached, no connector (50 lbs pull)       | \$59.00 | \$29.50                   | 50.00%                       |
| EM-MTR11001                              | NMO Thick Roof Mount Only                                                                                    | \$18.00 | \$9.00                    | 50.00%                       |
| EM-MTR11001-058                          | NMO Thick Roof Mount w/17' RG58/U cable attached, no connector                                               | \$23.00 | \$11.50                   | 50.00%                       |
| EM-MTR11001-195                          | NMO Thick Roof Mount w/17' 195 low loss cable attached, no connector                                         | \$33.00 | \$16.50                   | 50.00%                       |
| <b>Connectors</b>                        |                                                                                                              |         |                           |                              |
| EMMP-058                                 | Mini-UHF male plug connector for RG-58 and 195 type cable                                                    | \$2.30  | \$1.15                    | 50.00%                       |
| EMPL259-CRIMP                            | PL-259 connector solder center pin, crimp sleeve for RG-58 and 195 type cable                                | \$2.80  | \$1.40                    | 50.00%                       |
| EMBP-058                                 | BNC male plug connector for RG-58 and 195 type cable                                                         | \$2.80  | \$1.40                    | 50.00%                       |
| EMNP-058                                 | N Plug (male) connector-nickel plated body, goldplated center pin, crimp/solder for RG-58 and 195 type cable | \$5.00  | \$2.50                    | 50.00%                       |
| EMSP-058                                 | SMA male plug connector for RG-58 and 195 type cable                                                         | \$5.00  | \$2.50                    | 50.00%                       |
| EMTP-058                                 | TNC male plug connector for RG-58 and 195 type cable                                                         | \$2.80  | \$1.40                    | 50.00%                       |
| <b>Mobile VHF/UHF e/m-Flex® Antennas</b> |                                                                                                              |         |                           |                              |
| EMFLX-M10001                             | VHF/UHF Broad Band quarter-wave roof mount antenna, e/m-Flex® Poly spring 108-520 MHz (tunable range)        | \$51.00 | \$25.50                   | 50.00%                       |
| EMFLX-M10003                             | UHF 3dB gain roof mount antenna, e/m-Flex® Poly spring 420-470 MHz (tunable range)                           | \$56.50 | \$28.25                   | 50.00%                       |
| EMFLX-M10003-GPI                         | UHF 2dB gain roof mount antenna, e/m-Flex® spring 380-520 MHz (tunable range) Ground Plane Independent       | \$60.00 | \$30.00                   | 50.00%                       |
| EMFLX-M10004                             | VHF 3dB gain roof mount antenna, e/m-Flex® Poly spring 132-174 MHz (tunable range)                           | \$62.00 | \$31.00                   | 50.00%                       |
| EMFLX-M10004-GPI                         | VHF 2dB gain roof mount antenna, e/m-Flex® Poly spring 132-174 MHz (tunable range) Ground Plane Independent  | \$67.50 | \$33.75                   | 50.00%                       |
| EMFLX-M10007                             | UHF 5dB gain roof mount antenna, e/m-Flex® Poly spring 420-470 MHz (tunable range)                           | \$65.50 | \$32.75                   | 50.00%                       |

Vendor (AC)

|                                                         |                                                                                                             |          |          |        |
|---------------------------------------------------------|-------------------------------------------------------------------------------------------------------------|----------|----------|--------|
| EMFLX-M10007-GPI                                        | UHF 3dB gain roof mount antenna, elm-Flex® spring 440-480 MHz Ground Plane Independent                      | \$70.00  | \$35.00  | 50.00% |
| EMFLX-M10013                                            | UHF 3dB gain roof mount antenna, elm-Flex® Poly spring 470-520 MHz (tunable range)                          | \$62.00  | \$31.00  | 50.00% |
| EMFLX-M10014                                            | VHF 3dB gain roof mount antenna, elm-Flex® Poly spring 144-174 MHz (tunable range)                          | \$62.00  | \$31.00  | 50.00% |
| EMFLX-M10014-GPI                                        | VHF 2dB gain roof mount antenna, elm-Flex® Poly spring 144-174 MHz (tunable range) Ground Plane Independent | \$67.50  | \$33.75  | 50.00% |
| EMFLX-M10008-WB                                         | VHF Wide Band quarter-wave roof mount antenna, elm-Flex® Poly spring 144-174 MHz, No Tuning Required        | \$89.00  | \$44.50  | 50.00% |
| <b>Mobile VHF/UHF S.S. Spring Antennas</b>              |                                                                                                             |          |          |        |
| EM-M10001                                               | VHF/UHF Broad Band quarter-wave roof mount antenna w/S.S. spring 108-520 MHz (tunable range)                | \$51.00  | \$25.50  | 50.00% |
| EM-M10003                                               | UHF 3dB gain roof mount antenna w/S.S. spring 420-470 MHz (tunable range)                                   | \$56.50  | \$28.25  | 50.00% |
| EM-M10003-GPI                                           | UHF 2dB gain roof mount antenna w/S.S. spring 380-520 MHz (tunable range) Ground Plane Independent          | \$60.00  | \$30.00  | 50.00% |
| EM-M10004                                               | VHF 3dB gain roof mount antenna w/S.S. spring 132-174 MHz (tunable range)                                   | \$62.00  | \$31.00  | 50.00% |
| EM-M10004-GPI                                           | VHF 2dB gain roof mount antenna w/S.S. spring 132-174 MHz (tunable range) Ground Plane Independent          | \$67.50  | \$33.75  | 50.00% |
| EM-M10007                                               | UHF 5dB gain roof mount antenna w/S.S. spring 420-470 MHz (tunable range)                                   | \$65.50  | \$32.75  | 50.00% |
| EM-M10007-GPI                                           | UHF 3dB gain roof mount antenna, w/S.S. spring 440-480 MHz Ground Plane Independent                         | \$70.00  | \$35.00  | 50.00% |
| EM-M10014                                               | VHF 3dB gain roof mount antenna w/S.S. spring 144-174 MHz (tunable range)                                   | \$62.00  | \$31.00  | 50.00% |
| EM-M10014-GPI                                           | VHF 2dB gain roof mount antenna w/S.S. spring 144-174 MHz (tunable range) Ground Plane Independent          | \$67.50  | \$33.75  | 50.00% |
| <b>Mobile VHF/UHF No Spring Antennas</b>                |                                                                                                             |          |          |        |
| EM-M10001-LS                                            | VHF/UHF Broad Band quarter-wave roof mount antenna, No Spring 108-520 MHz (tunable range)                   | \$35.00  | \$17.50  | 50.00% |
| EM-M10003-LS                                            | UHF 3dB gain roof mount antenna, No Spring 420-470 MHz (tunable range)                                      | \$35.00  | \$17.50  | 50.00% |
| EM-M10003-GPI-LS                                        | UHF 2dB gain roof mount antenna, No Spring 380-520 MHz (tunable range) Ground Plane Independent             | \$36.00  | \$18.00  | 50.00% |
| EM-M10004-LS                                            | VHF 3dB gain roof mount antenna, No Spring 132-174 MHz (tunable range)                                      | \$43.00  | \$21.50  | 50.00% |
| EM-M10004-GPI-LS                                        | VHF 2dB gain roof mount antenna, No Spring 132-174 MHz (tunable range) Ground Plane Independent             | \$46.00  | \$23.00  | 50.00% |
| EM-M10014-LS                                            | VHF 3dB gain roof mount antenna, No Spring 144-174 MHz (tunable range)                                      | \$36.00  | \$18.00  | 50.00% |
| EM-M10014-GPI-LS                                        | VHF 2dB gain roof mount antenna, No Spring 144-174 MHz (tunable range) Ground Plane Independent             | \$39.00  | \$19.50  | 50.00% |
| EM-M10007-LS                                            | UHF 5dB gain roof mount antenna, No Spring 420-470 MHz (tunable range)                                      | \$48.00  | \$24.00  | 50.00% |
| <b>Mobile 700/800/900 MHz</b>                           |                                                                                                             |          |          |        |
| EM-M11003                                               | Roof mount antenna, 3dB gain, 764-869 MHz                                                                   | \$39.90  | \$19.95  | 50.00% |
| EM-M11004                                               | Roof mount antenna, 3dB gain, 890-960 MHz                                                                   | \$39.90  | \$19.95  | 50.00% |
| EM-M11009                                               | Quarter-wave roof mount antenna, 746-960 MHz                                                                | \$29.00  | \$14.50  | 50.00% |
| EM-M11008                                               | Roof mount antenna, 3dB gain, 806-894 MHz                                                                   | \$39.90  | \$19.95  | 50.00% |
| EM-M11014                                               | Roof mount antenna, 6dB gain, Collinear, 890-960 MHz                                                        | \$51.50  | \$25.75  | 50.00% |
| <b>Mobile Multi-Band Antennas</b>                       |                                                                                                             |          |          |        |
| EM-M20007                                               | LTE Poly Pro flexible antenna for NMO applications, 698-960 MHz/1710-2700 MHz                               | \$54.00  | \$27.00  | 50.00% |
| EM-M22001                                               | LMR Poly Pro, Dual Band low profile flexible antenna for NMO applications, UHF 450-520 MHz/746-960 MHz      | \$64.00  | \$32.00  | 50.00% |
| <b>Mobile/Fixed GPS Antennas and Combination Mounts</b> |                                                                                                             |          |          |        |
| EM-MG11006-SP                                           | NMO/GPS Combo Mount; NMO RG58/U-no connector, GPS RG174 w/SMA plug connector                                | \$110.00 | \$55.00  | 50.00% |
| EM-MG11006-SP-195                                       | NMO/GPS Combo Mount; NMO 195 type low loss-no connector, GPS RG174 w/SMA plug connector                     | \$125.00 | \$62.50  | 50.00% |
| EM-MG11022-SP                                           | NMO/GPS/GLONASS Combo Mount; NMO RG58/U-no connector, GPS/GLONASS RG174 w/SMA plug connector                | \$110.00 | \$55.00  | 50.00% |
| EM-MG11022-SP-195                                       | NMO/GPS/GLONASS Combo Mount; NMO 195 type low loss-no connector, GPS, GLONASS RG174 w/SMA plug              | \$125.00 | \$62.50  | 50.00% |
| <b>Mobile WiFi Combination Antennas</b>                 |                                                                                                             |          |          |        |
| EM-M51001                                               | NMO/WiFi Combo Mount, NMO RG58/U w/QMA, WiFi 2.4/5.x GHz LL195 w/QMA                                        | \$130.00 | \$65.00  | 50.00% |
| EM-MG51002-SP                                           | NMO/WiFi/GPS/GLONASS Combo Mount, NMO RG58/U w/QMA, WiFi 2.4/5.x GHz LL195 w/QMA, GPS RG174/U               | \$145.00 | \$72.50  | 50.00% |
| <b>"X"-Nuts</b>                                         |                                                                                                             |          |          |        |
| EM-MX0152                                               | "X"-Nut™ quarter-wave VHF 152-162 MHz                                                                       | \$18.50  | \$9.25   | 50.00% |
| EM-MX0162 (*)                                           | "X"-Nut™ quarter-wave VHF 162-174 MHz                                                                       | \$18.50  | \$9.25   | 50.00% |
| EM-MX0450                                               | "X"-Nut™ quarter-wave UHF 450-520 MHz                                                                       | \$18.50  | \$9.25   | 50.00% |
| EM-MX0746                                               | "X"-Nut™ quarter-wave 746-894 MHz                                                                           | \$18.50  | \$9.25   | 50.00% |
| EM-MX0890 (*)                                           | "X"-Nut™ quarter-wave 890-960 MHz                                                                           | \$18.50  | \$9.25   | 50.00% |
| EM-MX0108-FT                                            | "X"-Nut™ 108-960 MHz - Field Tunable                                                                        | \$20.50  | \$10.25  | 50.00% |
| <b>*Available until Depleted</b>                        |                                                                                                             |          |          |        |
| <b>Base Station and Fixed Station Antennas</b>          |                                                                                                             |          |          |        |
| EM-A11015                                               | Low Profile ISM Band, 902-928 MHz, 5/8" Bulkhead Panel Mount, N Jack, Black                                 | \$60.00  | \$30.00  | 50.00% |
| EM-A11015-SP                                            | Mobile Fixed Station Antenna 902-928 MHz ISM Band, SMA Plug, Black                                          | \$60.00  | \$30.00  | 50.00% |
| EM-A11016                                               | Low Profile ISM Band, 902-928 MHz, 5/8" Bulkhead Panel Mount, N Jack, White                                 | \$60.00  | \$30.00  | 50.00% |
| EM-A11016-SP                                            | Mobile Fixed Station Antenna 902-928 MHz ISM Band, SMA Plug, White                                          | \$60.00  | \$30.00  | 50.00% |
| EM-A20003-SP                                            | Fixed station BB/multiband 698-960 & 1710-2700 MHz, 24" RG174/U LL cable, SMA plug, (Black)                 | \$50.00  | \$25.00  | 50.00% |
| EM-A20004-SP                                            | Fixed station BB/multiband 698-960 & 1710-2700 MHz, 24" RG174/U LL cable, SMA plug, (White)                 | \$50.00  | \$25.00  | 50.00% |
| EM-A40001                                               | Mobile/Fixed Station, BB/Multiband 746-960 MHz / 1710-2700 MHz (Black)                                      | \$50.00  | \$25.00  | 50.00% |
| EM-A40002                                               | Mobile/Fixed Station, BB/Multiband 746-960 MHz / 1710-2700 MHz (White)                                      | \$50.00  | \$25.00  | 50.00% |
| EM-B40004-NJ                                            | Multi-Band IDAS Indoor Ceiling Mount Antenna, 698-960/ 1710-2700 MHz                                        | \$39.00  | \$19.50  | 50.00% |
| EM-B40005-NJ                                            | Multi-Band IDAS Indoor Ceiling Mount Antenna, 698-960/ 1710-2700 MHz, PIM Rated                             | \$51.00  | \$25.50  | 50.00% |
| EM-B42001-NJ                                            | Wide Band IDAS Indoor Ceiling Mount Antenna 698-6000 MHz                                                    | \$47.00  | \$23.50  | 50.00% |
| EM-B42002-NJ                                            | Wide Band IDAS Indoor Ceiling Mount Antenna, PIM Rated 698-6000 MHz                                         | \$59.00  | \$29.50  | 50.00% |
| EM-B11410                                               | Yagi Antenna, 10 dBi, 7 Element, 450-470 MHz, N Jack Connector, Black                                       | \$155.00 | \$77.50  | 50.00% |
| EM-B11809                                               | Yagi Antenna, 9.5dBi, 6 Element, 760-870 MHz, N Jack Connector, Black                                       | \$94.00  | \$47.00  | 50.00% |
| EM-B11909                                               | Yagi Antenna, 9.5dBi, 6 Element, 890-960 MHz, N Jack Connector, Black                                       | \$94.00  | \$47.00  | 50.00% |
| EM-BFG11905-NJ                                          | Base Station, 900 MHz, Fiberglass, Omnidirectional, 5 dBi, 902-928 MHz, N Jack Connector                    | \$112.00 | \$56.00  | 50.00% |
| EM-BFG11905-NP                                          | Base Station, 900 MHz, Fiberglass, Omnidirectional, 5 dBi, 902-928 MHz, N Plug Connector                    | \$50.00  | \$25.00  | 50.00% |
| EM-BFG40006-NJ                                          | Base Station, 4G/LTE Fiberglass, Omnidirectional, 2dBi, 698-960/1710-2500 MHz, N Jack Connector             | \$250.00 | \$125.00 | 50.00% |
| EM-BGT13005-TJ                                          | Timing Antenna, GPS/GLNSS (L1), 3/4 inch NPT Mount, TNC Jack Connector, Gray                                | \$98.00  | \$49.00  | 50.00% |
| EM-BGT13006-TJ                                          | Timing Antenna and Mount Kit, GPS/GLNSS (L1), 3/4 inch NPT Mount, TNC Jack Connector, Gray, Steel Mounting  | \$149.00 | \$74.50  | 50.00% |
| EMBKT-BSA100                                            | Base Station Ground Plane Kit, NMO to N Type, 108-520 MHz                                                   | \$42.45  | \$21.23  | 50.00% |
| EMBKT-BSA800                                            | Base Station Ground Plane Kit, NMO to N Type, 800/900 MHz                                                   | \$40.00  | \$20.00  | 50.00% |
| EMBKT-IDAS40004                                         | Bracket, Twist Lock Type for Mounting EM-B40004 & EM-B40005 IDAS Series Antennas                            | \$9.00   | \$4.50   | 50.00% |
| <b>Duplexed Antenna Kits</b>                            |                                                                                                             |          |          |        |



Vendor (AC)

|                          |                                                                                                                |          |          |        |
|--------------------------|----------------------------------------------------------------------------------------------------------------|----------|----------|--------|
| EM-MBD41000-NJ           | Duplexer, N-Jack connectors (108-180/ 380-870 MHz)                                                             | \$105.00 | \$52.50  | 50.00% |
| EM-MBD41002              | VHF/UHF dual band antenna system, VHF tunable 108-174 MHz; UHF tunable 380-870 MHz, Multiband Duplexer         | \$222.00 | \$111.00 | 50.00% |
| EM-MBD41003              | VHF/UHF dual band antenna system, VHF tunable 108-174 MHz; UHF tunable 380-870 MHz, Multiband Duplexer,        | \$284.00 | \$142.00 | 50.00% |
| EM-MBD41004              | VHF/UHF Tri-band antenna system, VHF tunable 108-174 MHz; UHF 450-520 MHz, 746-960 MHz Multiband               | \$370.00 | \$185.00 | 50.00% |
| EM-MBD41005              | VHF/UHF Tri-band antenna system, VHF tunable 108-174 MHz; UHF 450-520 MHz, 746-960 MHz Multiband               | \$294.00 | \$147.00 | 50.00% |
| EM-MBD41006              | VHF/UHF Tri-Band Antenna System, 108-174/450-512/746-870 MHz, Multiband Duplexer, WiFi 2.4/5.x GHz             | \$325.00 | \$162.50 | 50.00% |
| EM-MBD41007              | VHF/UHF Tri-Band Antenna System, 108-174/450-512/746-870 MHz, Multiband Duplexer, WiFi 2.4/5.x GHz,            | \$415.00 | \$207.50 | 50.00% |
| <b>Portable Antennas</b> |                                                                                                                |          |          |        |
| EM-P90007-BP             | Molded Flexible Unity Gain portable antenna, Telescopic, Adj. Field Tune, 118-174 MHz, BNC Connector           | \$34.60  | \$17.30  | 50.00% |
| EM-P90009-BP             | Molded Flexible 1/4 wave portable antenna, 2 dBi Gain, 0 & 90 deg. RA, 450-470 MHz, BNC Connector              | \$27.00  | \$13.50  | 50.00% |
| EM-P90011-BP             | Molded Flexible 1/4 wave portable antenna, 2 dBi Gain, 0 & 90 deg. RA, 150-160 MHz, BNC Connector              | \$26.75  | \$13.38  | 50.00% |
| EM-P90013-148-SF         | Molded Flexible Unity Gain portable antenna, Helical, 148-162 MHz, SF Connector for Motorola APX Series        | \$15.00  | \$7.50   | 50.00% |
| EM-P90013-162-MD         | Molded Flexible Unity Gain portable antenna, Helical, 162-174 MHz, MD Connector for Harris Series              | \$15.00  | \$7.50   | 50.00% |
| EM-P90013-162-SF         | Molded Flexible Unity Gain portable antenna, Helical, 162-174 MHz, SF Connector for Motorola APX Series        | \$15.00  | \$7.50   | 50.00% |
| EM-P90013-162-SFK        | Molded Flexible Unity Gain portable antenna, Helical, 162-174 MHz, SFK Connector for Kenwood & EF Johnson      | \$15.00  | \$7.50   | 50.00% |
| EM-P90013-162-SM         | Molded Flexible Unity Gain portable antenna, Helical, 162-174 MHz, SM Connector for Reim Wireless BK Series    | \$15.00  | \$7.50   | 50.00% |
| EM-P90016-SF             | Molded flexible 1/4 wave portable antenna, SF connector 380-520 MHz for Motorola XTS and APX series            | \$29.90  | \$14.95  | 50.00% |
| EM-P90016-SFK            | Molded flexible 1/4 wave portable antenna, SFK connector 380-520 MHz for Kenwood and EF Johnson Series         | \$29.90  | \$14.95  | 50.00% |
| EM-P90110-MD             | Molded flexible 1/2 wave portable antenna, MD connector 698-870 MHz for Harris 7100 and 7300 series            | \$29.90  | \$14.95  | 50.00% |
| EM-P90110-SF             | Molded flexible 1/2 wave portable antenna, SF connector 698-870 MHz for Motorola XTS and APX series            | \$29.90  | \$14.95  | 50.00% |
| EM-P90110-SFK            | Molded flexible 1/2 wave portable antenna, SFK connector 698-870 MHz for Kenwood and EF Johnson Series         | \$29.90  | \$14.95  | 50.00% |
| EM-P90111-MD             | Molded flexible 1/4 wave portable antenna, MD connector 698-870 MHz for Harris 7100 and 7300 series            | \$15.90  | \$7.95   | 50.00% |
| EM-P90111-SF             | Molded flexible 1/4 wave portable antenna, SF connector 698-870 MHz for Motorola XTS and APX series            | \$15.90  | \$7.95   | 50.00% |
| EM-P90111-SFK            | Molded flexible 1/4 wave portable antenna, SFK connector 698-870 MHz for Kenwood and EF Johnson Series         | \$15.90  | \$7.95   | 50.00% |
| EM-P90220-MD             | Molded flexible 1/2 wave portable antenna, MD conn. 890-960 MHz for Harris P5300 series                        | \$29.90  | \$14.95  | 50.00% |
| EM-P90403-SP             | Portable Antenna, 5 dBi Gain, 0 & 90 deg. Articulating, 2400-2500 MHz, SMA Connector                           | \$24.00  | \$12.00  | 50.00% |
| EM-P90918-SF             | Molded flexible 1/4 wave portable antenna, SF connector, Unity Gain, Broad Band VHF, 150-174 MHz, for Motorola | \$42.00  | \$21.00  | 50.00% |
| EM-P90918-SFK            | Molded flexible 1/4 wave portable antenna, SFK connector, Unity Gain, Broad Band VHF, 150-174 MHz, for KW and  | \$42.00  | \$21.00  | 50.00% |
| EM-P90918-SM             | Molded flexible 1/4 wave portable antenna, SM connector, Unity Gain, Broad Band VHF, 150-174 MHz, for Reim     | \$42.00  | \$21.00  | 50.00% |
| EM-P91201-SF             | Molded flexible 1/4 wave portable antenna, SF connector 380-520/698-870 MHz for Motorola XTS and APX series    | \$29.90  | \$14.95  | 50.00% |
| EM-P92202-SM             | Portable, LTE Multi-Band, 698-960 / 1710-2700 MHz, 0 & 90 Degree Articulating, SMA Male (SM)                   | \$25.00  | \$12.50  | 50.00% |
| EM-P92401-SF             | All Band VHF/UHF/700/800/900 MHz Portable Antenna 136-174/380-512/763-940 MHz Motorola™ APX™ Series            | \$70.00  | \$35.00  | 50.00% |
| <b>Replacement Parts</b> |                                                                                                                |          |          |        |
| EM2A-08RP                | Whip 30" Blk Chrome, for EM-M10001 & EMFLX-M10001                                                              | \$18.00  | \$9.00   | 50.00% |
| EM2A-11RP                | Whip 55" Tapered Blk Chrome, for EM-M10004, EM-M10004-GPI, EMFLX-M10004, EMFLX-M10004-GPI                      | \$20.00  | \$10.00  | 50.00% |
| EM2A-15RP                | Whip 40" Tapered Open Coil, UHF 5dB Gain for EM-M10007 & EMFLX-M10007                                          | \$24.00  | \$12.00  | 50.00% |
| EM2A-16RP                | Whip 46" Tapered Blk Chrome, for EM-M10014, EM-M10014-GPI, EMFLX-M10014, EMFLX-M10014-GPI                      | \$20.00  | \$10.00  | 50.00% |
| EM2A-17RP                | Whip 15" Blk Chrome, for EM-M10003 & EMFLX-M10003                                                              | \$16.00  | \$8.00   | 50.00% |
| EM2A-152RP               | Whip assy. "X"-Nut™ model EM-MX0152                                                                            | \$10.00  | \$5.00   | 50.00% |
| EM2A-450RP               | Whip assy. "X"-Nut™ model EM-MX0450                                                                            | \$10.00  | \$5.00   | 50.00% |
| EM2A-746RP               | Whip assy. "X"-Nut™ model EM-MX0746                                                                            | \$10.00  | \$5.00   | 50.00% |
| EM2A-890RP               | Whip assy. "X"-Nut™ model EM-MX0890                                                                            | \$10.00  | \$5.00   | 50.00% |
|                          |                                                                                                                |          |          |        |
| EM2A-108-FTRP            | Whip assy. "X"-Nut™ model EM-MX0108-Ft                                                                         | \$12.00  | \$6.00   | 50.00% |
| EM3A-01RP                | S.S. Spring, Blk Chrome for EM-M10001, EM-M10003, EM-M10003-GPI & EM-M10004                                    | \$30.00  | \$15.00  | 50.00% |
| EM3A-02RP                | S.S. Spring, Blk Chrome for EM-M10007                                                                          | \$30.00  | \$15.00  | 50.00% |
| EMFLX3A-01RP             | e/m-Flex® Poly Spring for EMFLX-M10001, EMFLX-M10003, M10003-GPI & EMFLX-M10004                                | \$30.00  | \$15.00  | 50.00% |
| EMFLX3A-02RP             | e/m-Flex® Poly Spring for EMFLX-M10007                                                                         | \$30.00  | \$15.00  | 50.00% |
| EM6A-01RP                | Base EM-M & EMFLX-M10001; EM-M11003, 11004, 11005, 11006; EM-MX All Models                                     | \$18.00  | \$9.00   | 50.00% |
| EM6A-04RP                | Base Coil for VHF models EM-M10004 & EMFLX-M10004, EM-M10014 & EMFLX-M10014                                    | \$25.00  | \$12.50  | 50.00% |
| EM6A-05RP                | Base Coil for UHF models EM-M10003, EMFLX-M10003, EM-M10007 & EMFLX-M10007                                     | \$25.00  | \$12.50  | 50.00% |
| EM6A-06RP                | Base Coil for UHF models EM & EMFLX-M10003-GPIs, EM & EMFLX-M10007 GPIs                                        | \$30.00  | \$15.00  | 50.00% |
| EM6A-07RP                | Base Coil for VHF models EM & EMFLX-M10004-GPIs, EM & EMFLX-M10014-GPIs                                        | \$32.50  | \$16.25  | 50.00% |
| EM6A-11RP                | Base Coil for VHF model EMFLX-M10008-WB, 144-174 MHz                                                           | \$56.00  | \$28.00  | 50.00% |
| EM9-02RP                 | Base O-Rings - (25 pack) fits all EM6A type bases                                                              | \$25.00  | \$12.50  | 50.00% |
| EM9-11RP                 | Gasket/Dust Pad for NMO/GPS Combination Mount Models                                                           | \$10.00  | \$5.00   | 50.00% |

**Vendor (AD)**

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**BID PRICING RESPONSE FORM****I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer    | Product Category          | APC | Item              | Short Description                                                                  | MSRP % Discount |
|-----|-----------------|---------------------------|-----|-------------------|------------------------------------------------------------------------------------|-----------------|
| 1.  | Sierra Wireless | Wireless Mobility Systems | N/A | Current Catalog   | Sierra Wireless LTE/FirstNet/WiFi Router/Gateway Hardware and Hardware Accessories | 5%              |
| 2.  | Sierra Wireless | Wireless Mobility Systems | N/A | Current Catalog   | Sierra Wireless LTE/FirstNet/WiFi Router/Gateway Antennas                          | 10%             |
| 3.  | Sierra Wireless | Wireless Mobility Systems | N/A | Current Catalog   | Sierra Wireless Software and Services                                              | 0%              |
| 4.  | Cradlepoint     | Wireless Mobility Systems | N/A | Current Catalog   | Cradlepoint LTE/FirstNet/WiFi Router/Gateway Hardware and Hardware Accessories     | 5%              |
| 5.  | Cradlepoint     | Wireless Mobility Systems | N/A | Current Catalog   | Cradlepoint Software and Services                                                  | 0%              |
| 6.  | Peplink         | Wireless Mobility Systems | N/A | Current Catalog   | Peplink Router LTE/FirstNet/WiFi Gateway Hardware and Hardware Accessories         | 5%              |
| 7.  | Peplink         | Wireless Mobility Systems | N/A | Current Catalog   | Peplink Software and Services                                                      | 0%              |
| 8.  | Panasonic       | Wireless Mobility Systems | N/A | Current Catalog   | LTE/FirstNet/WiFi Rugged Tablets, Laptops, Cameras and Handheld Computers          | 10%             |
| 9.  | Panasonic       | Wireless Mobility Systems | N/A | Current Catalog   | Accessories for LTE/FirstNet/WiFi Rugged Tablets, Laptops, and Handheld Computers  | 10%             |
| 10. | Panasonic       | Wireless Mobility Systems | N/A | Current Catalog   | Warranties, Software and Services                                                  | 0%              |
| 11. | Nextivity       | Wireless Mobility Systems | N/A | Current Catalog   | Cel-Fi Cellular/4G/LTE/FirstNet/WiFi Smart Signal Boosters & Accessories           | 5%              |
| 12. | L-TRON          | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Accessory                                                             | 10%             |
| 13. | Leonardo/ELSAG  | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Hardware and Accessories                                              | 10%             |
| 14. | Other           | Wireless Mobility Systems | N/A | Others not listed | Other LMR Radio/LTE Accessories.                                                   | 5%              |
| 15. | Brother         | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Printer, Mounts and Accessories                                       | 5%              |
| 16. | Gamber Johnson  | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Mounts, Docks, and Accessories                                        | 30%             |
| 17. | Havis           | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Mounts, Docks, and Accessories                                        | 20%             |
| 18. | Airgain         | Wireless Mobility Systems | N/A | Current Catalog   | Airgain LMR/4G/LTE/5G/WiFi/GPS Antennas and Accessories                            | 10%             |
| 19. | Panorama        | Wireless Mobility Systems | N/A | Current Catalog   | Airgain LMR/4G/LTE/5G/WiFi/GPS Antennas and Accessories                            | 10%             |
| 20. | Weboost         | Wireless Mobility Systems | N/A | Current Catalog   | Cellular//4G/LTE/FirstNet/5G/WiFi Signal Boosters & Accessories                    | 5%              |
| 21. | Startech.com    | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Cable Accessories                                                     | 15%             |
| 22. | Belkin          | LMR Accessories           | N/A | Current Catalog   | LMR/LTE/WiFi Cable Accessories                                                     | 20%             |

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|     |                  |                    |     |                 |                                        |    |
|-----|------------------|--------------------|-----|-----------------|----------------------------------------|----|
| 23. | LEM Solutions    | LMR<br>Accessories | N/A | Current Catalog | LMR/LTE/WiFi Mounts and<br>Accessories | 5% |
| 24. | AXON             | LMR<br>Accessories | N/A | Current Catalog | LMR/LTE/WiFi Mounts and<br>Accessories | 5% |
| 25. | Lind Electronics | LMR<br>Accessories | N/A | Current Catalog | LMR/LTE/WiFi Power Accessories         | 5% |
| 26. |                  |                    |     |                 |                                        |    |
| 27. |                  |                    |     |                 |                                        |    |
| 28. |                  |                    |     |                 |                                        |    |
| 29. |                  |                    |     |                 |                                        |    |
| 30. |                  |                    |     |                 |                                        |    |



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### BID PRICING RESPONSE FORM

#### I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer     | Product Category   | APC | Item              | Short Description          | MSRP % Discount |
|-----|------------------|--------------------|-----|-------------------|----------------------------|-----------------|
| 1.  | Matsuda          | Radio Pts./Access. |     | Parts/Access      | 2-Way Radio/Parts/Access   | 26              |
| 2.  | Jessco           | Communic.          |     | Access.           | Wireless Comms. Products   | 5               |
| 3.  | PCTel            | Radio Access       |     | Antennas          | Mobile Base/Port. Antennas | 5               |
| 4.  | Harris/GE        | Radio Parts        |     | Radio Pts./Access | Parts 2-Way radios         | 3               |
| 5.  | Patrol PC        | Comms.             |     | MDT               | Mobile Data Systems        | 3               |
| 6.  | Allied Comm.     | Parts              |     | Components        | Parts/Access.              | 3               |
| 7.  | Digikey          | Parts              |     | Components        | IC, Resistor, Cap., Xistor | 3               |
| 8.  | Midland          | Radio Equip        |     | 2-Way Radio       | 2-Way radios/Access        | 3               |
| 9.  | Alcatel          | Radio Equip        |     | Microwave         | MW Radios/Access.          | 5               |
| 10. | Nik. Elect.      | Parts              |     | Components        | IC/Resistors/Caps/Xistors  | 3               |
| 11. | Icon             | Radio Equip        |     | 2-Way Radio       | 2-Way radios & Access      | 11              |
| 12. | Eltek            | Radio Equip        |     | Rectifier         | Diodes/Components          | 5               |
| 13. | Proxim           | Radio Equip        |     | Wireless LAN      | Wireless Equip/Access      | 5               |
| 14. | Infosat          | Radio Equip        |     | Comms.            | Remote Comm. Satellite     | 5               |
| 15. | CommScope/Andrew | Comms.             |     | Cable             | Cable/Connectors           | 5               |
| 16. | Tait             | Radio Equip        |     | 2-Way radios      | Radio Access/Parts         | 5               |
| 17. | Cartronics       | Comms.             |     | Consoles          | Base Stn. Consoles         | 3               |
| 18. | Getac            | Comms.             |     | MDT               | Mob. Data Systems          | 1               |
| 19. | Panasaxia        | Comms.             |     | CCTV              | Camera/Monitors/Recorders  | 1               |
| 20. | Rohn Prod.       |                    |     | Towers            | Towers/Poles               | 3               |
| 21. | Surecall         |                    |     | Cellular          | Cell. Repeater/Amplifier   | 3               |
| 22. | GPS Network      |                    |     | GPS Repeater      | GPS Repeater/Amplif.       | 3               |
| 23. | Microhard Sys.   |                    |     | Ethernet          | Ethernet Radios/Modems     | 3               |
| 24. | Bird Elect.      |                    |     | Test Equip.       | Wireless Equip/Parts       | 3               |
| 25. | Belden           |                    |     | Cable             | Cable/Connectors           | 1               |
| 26. | Klein Tools      | Tools              |     | Hand Tools        | Shop Tools                 | 3               |
| 27. | Amphenol         | Parts              |     | Connectors        | PL259, BNC, TNC, Mini-UHF  | 3               |
| 28. | RFS/Celwarc      | Comms.             |     | Antenna           | Ant. cable, site equip.    | 3               |
| 29. | Times MW         | Comms.             |     | Cable             | Cable/Connectors           | 3               |
| 30. | EMR Corp.        | Radio Equip        |     | Site Equip.       | Combines/multicouplers     | 3               |

HOLZBERG COMMUNICATIONS, INC  
P.O. BOX 322  
TOTOVA, NJ 07511  
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Vendor (AE)

State of New Mexico  
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### BID PRICING RESPONSE FORM

#### I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

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| No. | Manufacturer    | Product Category | APC | Item              | Short Description                 | MSRP % Discount |
|-----|-----------------|------------------|-----|-------------------|-----------------------------------|-----------------|
| 31. | Fluke           | Comms.           |     | Test Equip.       | Test meters                       | 3               |
| 32. | GE/MDS          | Radio Equip.     |     | MW Radio          | MW Data Systems                   | 3               |
| 33. | Laird           | Access.          |     | Antennas          | Mobile base portable              | 5               |
| 34. | Sony            | Comms.           |     | Cameras           | CCV Cameras/Monitors              | 3               |
| 35. | Pace            | Tools            |     | Solder/Brazing    | Solder Guns/Tips                  | 3               |
| 36. | Polypases       | Access.          |     | Lightning Arrest. | Lightning Protection              | 5               |
| 37. | RAD             | Comms.           |     | Telecom           | Telecom Access. Soln.             | 3               |
| 38. | Raytheon/JS     | Comms.           |     | Hardware          | Interoperability & ROI            | 3               |
| 39. | RF Indust.      | Parts            |     | Connectors        | PL259 N, TNC, Mini UHF            | 5               |
| 40. | Aston           | Radio Equip      |     | Power Supply      | Power Supply Conv. Inverter       | 3               |
| 41. | Sierra Wireless | Comms.           |     | Modems            | Modems                            | 3               |
| 42. | Sti-Co          | Comms.           |     | Antennas          | Disguise Antennas                 | 3               |
| 43. | Telewave        | Radio Equip      |     | Antennas          | Ant. combiners, filters           | 3               |
| 44. | Tripp Lite      | Comms.           |     | Power Supply      | Power Sup. Converter Inverter     | 3               |
| 45. | Weller          | Radio Equip      |     | Solder            | Solder/desolder stn.              | 3               |
| 46. | Xcelite         | Tools            |     | Hand Tools        | Shop Tools                        | 3               |
| 47. | Fed. Signal     | Comms.           |     | Light Bars        | Light Bar Assy. /Sirens           | 3               |
| 48. | Whelen          |                  |     | Light Bars        | Light Bar Assy. /Sirens           | 3               |
| 49. | Garmin          |                  |     | GPS               | GPS Receivers/Mapping             | 3               |
| 50. | Kind Elect.     | Access.          |     | Adapters          | DC-DC Adapters                    | 1               |
| 51. | Spectracomm     | Comms.           |     | Net Clock         | Timing Solns.                     | 1               |
| 52. | Otto            | Access.          |     | Spkr. Mic         | Spkr. Mic, Surveillance           | 5               |
| 53. | Power Products  | Access.          |     | Batteries         | Batteries, Chargers               | 5               |
| 54. | TXRX Syst.      | Radio Equip      |     | Combiners         | Combiners, Multicouplers, filters | 3               |
| 55. | Panavise        | Access.          |     | Mounts            | Reducals/ Mounts Hdw.             | 1               |
| 56. | Gossen Ant.     | Radio Equip      |     | Antennas          | Mob, Port., Base Ant.             | 5               |
| 57. | RAM Mounts      | Access.          |     | Mounts            | Reducal mounts, hdwr.             | 1               |
| 58. | Harris          |                  |     | Headsets          | Headsets, Surv. Kits              | 3               |
| 59. | D. Clark        |                  |     | Headsets          | Pub. Safety Headsets              | 1               |
| 60. | Holzberg        | Radio Equip      |     | 2-Way Radios      | Radios, Antennas, Mic             | 5               |

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Vendor (AF)

BID PRICING RESPONSE FORM

I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)

\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.

| No. | Manufacturer | Product Category | Product Group       | APC               | Item              | Short Description                                                                                                                                  | MSRP % Discount |
|-----|--------------|------------------|---------------------|-------------------|-------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 1   | Icom         | A, B             | Landmobile          | F1000 RC          | F1000 RC          | 136-174MHz,16 CH, no display, analog portable with rapid charger                                                                                   | -30%            |
| 2   | Icom         | A, B             | Landmobile          | F1000S RC         | F1000S RC         | 136-174MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                                                                  | -30%            |
| 3   | Icom         | A, B             | Landmobile          | F1000T RC         | F1000T RC         | 136-174MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                                                                        | -30%            |
| 4   | Icom         | A, B             | Landmobile          | F1100D            | F1100D            | 136-174MHz IDAS portable with 16 channels and no display with rapid charger                                                                        | -30%            |
| 5   | Icom         | A, B             | Landmobile          | F1100DS           | F1100DS           | 136-174MHz IDAS portable with 128 channels, display and limited keypad                                                                             | -30%            |
| 6   | Icom         | A, B             | Landmobile          | F1100DT           | F1100DT           | 136-174MHz IDAS portable with 128 channels, display and full DTMF keypad                                                                           | -30%            |
| 7   | Icom         | A, B             | Landmobile          | F2000H RC         | F2000H RC         | 450-512MHz, 16 CH, no display, analog portable with rapid charger                                                                                  | -30%            |
| 8   | Icom         | A, B             | Landmobile          | F2000L RC         | F2000L RC         | 400-470MHz, 16 CH, no display, analog portable with rapid charger                                                                                  | -30%            |
| 9   | Icom         | A, B             | Landmobile          | F2000SH RC        | F2000SH RC        | 450-512MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                                                                  | -30%            |
| 10  | Icom         | A, B             | Landmobile          | F2000SL RC        | F2000SL RC        | 400-470MHz, 128 CH, LCD, 4-key analog portable with rapid charger                                                                                  | -30%            |
| 11  | Icom         | A, B             | Landmobile          | F2000TH RC        | F2000TH RC        | 450-512MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                                                                        | -30%            |
| 12  | Icom         | A, B             | Landmobile          | F2000TL RC        | F2000TL RC        | 400-470MHz, 128CH, LCD, full DTMF keypad analog portable with rapid charger                                                                        | -30%            |
| 13  | Icom         | A, B             | Landmobile          | F2100DL RC        | F2100DL RC        | 450-512MHz IDAS portable with 16 channels and no display                                                                                           | -30%            |
| 14  | Icom         | A, B             | Landmobile          | F2100DL RC        | F2100DL RC        | 400-470MHz IDAS portable (5W) with 16 channels + rapid charger and no display                                                                      | -30%            |
| 15  | Icom         | A, B             | Landmobile          | F2100DS 26        | F2100DS 26        | 450-512MHz IDAS portable with 128 channels, display and limited keypad                                                                             | -30%            |
| 16  | Icom         | A, B             | Landmobile          | F2100DSL RC       | F2100DSL RC       | 400-470MHz IDAS portable with 128 channels, display, limited keypad and rapid charger                                                              | -30%            |
| 17  | Icom         | A, B             | Landmobile          | F2100DT 31        | F2100DT 31        | 400-470MHz IDAS portable with 128 channels, LCD, full DTMF keypad                                                                                  | -30%            |
| 18  | Icom         | A, B             | Landmobile          | F2100DT 36        | F2100DT 36        | 450-512MHz IDAS portable with 128 channels, LCD, full DTMF keypad                                                                                  | -30%            |
| 19  | Icom         | A, B             | Landmobile          | F2821D 23         | F2821D 23         | 400-470MHz analog mobile, upgradeable to P25                                                                                                       | -30%            |
| 20  | Icom         | A, B             | Landmobile          | F3001 03 RC       | F3001 03 RC       | 136-174MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                                              | -30%            |
| 21  | Icom         | A, B             | Landmobile          | F3161S 56         | F3161S 56         | 136-174MHz analog only radio, no DTMF keypad                                                                                                       | -30%            |
| 22  | Icom         | A, B             | Landmobile          | F3201DEX 14       | F3201DEX 14       | 136-174MHz ATEX intrinsically safe IDAS portable                                                                                                   | -30%            |
| 23  | Icom         | A, B             | Landmobile          | F3210D 01         | F3210D 01         | 136-174MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)                                                                          | -30%            |
| 24  | Icom         | A, B             | Landmobile          | F3230DS 13        | F3230DS 13        | 136-174MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                                           | -30%            |
| 25  | Icom         | A, B             | Landmobile          | F3261DT 35 RR     | F3261DT 35 RR     | Railroad specific version: 136-174MHz 512 channel, IDAS waterproof portable radio with a DTMF keypad and GPS. Special railroad firmware installed. | -30%            |
| 26  | Icom         | A, B             | Landmobile          | F3261DT NI        | F3261DT NI        | 136-174MHz nonincendive rated waterproof IDAS radio, full DTMF keypad                                                                              | -30%            |
| 27  | Icom         | A, B             | Landmobile          | F3360DS 11        | F3360DS 11        | 136-174MHz waterproof IDAS radio with GPS, 512CH, 4-key                                                                                            | -30%            |
| 28  | Icom         | A, B             | Landmobile          | F3400D 21         | F3400D 21         | 136-174MHz IDAS portable with 32 channels and no display. Purchase antenna and charger separately.                                                 | -30%            |
| 29  | Icom         | A, B             | Landmobile          | F3400DS 11        | F3400DS 11        | 136-174MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.                                          | -30%            |
| 30  | Icom         | A, B             | Landmobile          | F3400DT 01        | F3400DT 01        | 136-174MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger                                   | -30%            |
| 31  | Icom         | A, B             | Landmobile          | F4001 03 RC       | F4001 03 RC       | 400-470MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                                              | -30%            |
| 32  | Icom         | A, B             | Landmobile          | F4001 43 RC       | F4001 43 RC       | 450-512MHz radio with 1900mAh Li-ion battery & rapid charger (BC-193)                                                                              | -30%            |
| 33  | Icom         | A, B             | Landmobile          | F4210D 01         | F4210D 01         | 400-470MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)                                                                          | -30%            |
| 34  | Icom         | A, B             | Landmobile          | F4210D 21         | F4210D 21         | 450-512MHz IDAS 16 channel MultiTrunk portable with rapid charger (BC193)                                                                          | -30%            |
| 35  | Icom         | A, B             | Landmobile          | F4230DS 13        | F4230DS 13        | 400-470MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                                           | -30%            |
| 36  | Icom         | A, B             | Landmobile          | F4230DS 32        | F4230DS 32        | 450-512MHz IDAS 128 channel MultiTrunk portable with display. Charger (BC-160) included.                                                           | -30%            |
| 37  | Icom         | A, B             | Landmobile          | F4261DS 65        | F4261DS 65        | 400-470MHz waterproof IDAS radio with GPS, no DTMF keypad                                                                                          | -30%            |
| 38  | Icom         | A, B             | Landmobile          | F4261DS 90        | F4261DS 90        | 450-512MHz waterproof IDAS radio with GPS, no DTMF keypad                                                                                          | -30%            |
| 39  | Icom         | A, B             | Landmobile          | F4261DT 55        | F4261DT 55        | 400-470MHz waterproof IDAS radio with GPS, full DTMF keypad                                                                                        | -30%            |
| 40  | Icom         | A, B             | Landmobile          | F4261DT 85        | F4261DT 85        | 450-512MHz waterproof IDAS radio with GPS, full DTMF keypad                                                                                        | -30%            |
| 41  | Icom         | A, B             | Landmobile          | F4261DT NI-1      | F4261DT NI-1      | 400-470MHz nonincendive rated waterproof IDAS radio, full DTMF keypad                                                                              | -30%            |
| 42  | Icom         | A, B             | Landmobile          | F4261DT NI-2      | F4261DT NI-2      | 450-512MHz nonincendive rated waterproof IDAS radio, full DTMF keypad                                                                              | -30%            |
| 43  | Icom         | A, B             | Landmobile          | F4360DS 12        | F4360DS 12        | 400-470MHz waterproof IDAS radio with GPS, 512CH, 4-key                                                                                            | -30%            |
| 44  | Icom         | A, B             | Landmobile          | F4400DS 11        | F4400DS 11        | 380-470MHz IDAS portable with 1024 channels, and a color display. Purchase antenna and charger separately.                                         | -30%            |
| 45  | Icom         | A, B             | Landmobile          | F4400DS 41        | F4400DS 41        | 450-512MHz IDAS portable with 1024 channels and a color display. Purchase antenna and charger separately.                                          | -30%            |
| 46  | Icom         | A, B             | Landmobile          | F4400DT 01        | F4400DT 01        | 380-470MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger                                   | -30%            |
| 47  | Icom         | A, B             | Landmobile          | F4400DT 31        | F4400DT 31        | 450-512MHz IDAS portable with 1024 channels, a color display, and full DTMF keypad. Purchase antenna and charger                                   | -30%            |
| 48  | Icom         | A, B             | Landmobile          | F5011 51          | F5011 51          | 136-174MHz mobile                                                                                                                                  | -30%            |
| 49  | Icom         | A, B             | Landmobile          | F5021 51          | F5021 51          | 136-174MHz mobile                                                                                                                                  | -30%            |
| 50  | Icom         | A, B             | Landmobile          | F5061             | F5061             | 136-174MHz analog mobile                                                                                                                           | -30%            |
| 51  | Icom         | A, B             | Landmobile          | F5061D            | F5061D            | 136-174MHz IDAS mobile                                                                                                                             | -30%            |
| 52  | Icom         | A, B             | Landmobile          | F5061D RR         | F5061D RR         | 136-174MHz IDAS radio, RR firmware installed, HM-148T included                                                                                     | -30%            |
| 53  | Icom         | A, B             | Landmobile          | F5121D            | F5121D            | 136-174MHz IDAS mobile                                                                                                                             | -30%            |
| 54  | Icom         | A, B             | Landmobile          | F5122DD 12        | F5122DD 12        | 136-174MHz, 9.6k/4.8kbps, 25W, RS232 + ethernet                                                                                                    | -30%            |
| 55  | Icom         | A, B             | Landmobile          | F5220D            | F5220D            | 136-174MHz IDAS mobile                                                                                                                             | -30%            |
| 56  | Icom         | A, B             | Landmobile          | F52D              | F52D              | 136-174MHz compact, IDAS, waterproof portable with 512 channels. Purchase antenna and charger separately.                                          | -30%            |
| 57  | Icom         | A, B             | Landmobile          | F52DUL            | F52DUL            | 136-174MHz intrinsically safe, IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.                                | -30%            |
| 58  | Icom         | A, B             | Landmobile          | F5360D 01         | F5360D 01         | 136-174MHz, 50W, GPS, 512CH, type-C trunking                                                                                                       | -30%            |
| 59  | Icom         | A, B             | Landmobile          | F5400D 01         | F5400D 01         | 136-174MHz IDAS mobile with color display                                                                                                          | -30%            |
| 60  | Icom         | A, B             | Landmobile          | F5400DS 11        | F5400DS 11        | 136-174MHz IDAS mobile with numerical display                                                                                                      | -30%            |
| 61  | Icom         | A, B             | Landmobile          | F6011 51          | F6011 51          | 400-470MHz mobile                                                                                                                                  | -30%            |
| 62  | Icom         | A, B             | Landmobile          | F6011 52          | F6011 52          | 450-512MHz mobile                                                                                                                                  | -30%            |
| 63  | Icom         | A, B             | Landmobile          | F6021 51          | F6021 51          | 400-470MHz mobile                                                                                                                                  | -30%            |
| 64  | Icom         | A, B             | Landmobile          | F6021 52          | F6021 52          | 450-512MHz mobile                                                                                                                                  | -30%            |
| 65  | Icom         | A, B             | Landmobile          | F6061D 61         | F6061D 61         | 400-470MHz IDAS mobile                                                                                                                             | -30%            |
| 66  | Icom         | A, B             | Landmobile          | F6061D 66         | F6061D 66         | 450-512MHz IDAS mobile                                                                                                                             | -30%            |
| 67  | Icom         | A, B             | Landmobile          | F6121D 67         | F6121D 67         | 400-470MHz IDAS mobile                                                                                                                             | -30%            |
| 68  | Icom         | A, B             | Landmobile          | F6121D 68         | F6121D 68         | 450-512MHz IDAS mobile                                                                                                                             | -30%            |
| 69  | Icom         | A, B             | Landmobile          | F6122DD 12        | F6122DD 12        | 400-470MHz, 9.6k/4.8kbps, 25W, RS232 + ethernet                                                                                                    | -30%            |
| 70  | Icom         | A, B             | Landmobile          | F6220D 11         | F6220D 11         | 400-470MHz IDAS mobile                                                                                                                             | -30%            |
| 71  | Icom         | A, B             | Landmobile          | F6220D 22         | F6220D 22         | 450-512MHz IDAS mobile                                                                                                                             | -30%            |
| 72  | Icom         | A, B             | Landmobile          | F62D 11           | F62D 11           | 400-470MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.                                            | -30%            |
| 73  | Icom         | A, B             | Landmobile          | F62D 21           | F62D 21           | 450-512MHz compact IDAS waterproof portable with 512 channels. Purchase antenna and charger separately.                                            | -30%            |
| 74  | Icom         | A, B             | Landmobile          | F62DUL 11         | F62DUL 11         | 400-470MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger                                    | -30%            |
| 75  | Icom         | A, B             | Landmobile          | F62DUL 21         | F62DUL 21         | 450-512MHz intrinsically safe, compact IDAS waterproof portable with 512 channels. Purchase antenna and charger                                    | -30%            |
| 76  | Icom         | A, B             | Landmobile          | F6360D 01         | F6360D 01         | 400-470MHz, 45W, GPS, 512CH, type-C trunking                                                                                                       | -30%            |
| 77  | Icom         | A, B             | Landmobile          | F6400D 01         | F6400D 01         | 380-470MHz IDAS mobile with color display                                                                                                          | -30%            |
| 78  | Icom         | A, B             | Landmobile          | F6400D 21         | F6400D 21         | 450-512MHz IDAS mobile with color display                                                                                                          | -30%            |
| 79  | Icom         | A, B             | Landmobile          | F6400DS 11        | F6400DS 11        | 380-470MHz IDAS mobile with numeric display                                                                                                        | -30%            |
| 80  | Icom         | A, B             | Landmobile          | F7010S            | F7010S            | 136-174MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                                               | -30%            |
| 81  | Icom         | A, B             | Landmobile          | F7010T            | F7010T            | 136-174MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.                                               | -30%            |
| 82  | Icom         | A, B             | Landmobile          | F7020S 11         | F7020S 11         | 380-470MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                                               | -30%            |
| 83  | Icom         | A, B             | Landmobile          | F7020S 31         | F7020S 31         | 450-512MHz P25 conventional portable without a full keypad. Purchase antenna and charger separately.                                               | -30%            |
| 84  | Icom         | A, B             | Landmobile          | F7020T 21         | F7020T 21         | 380-470MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.                                               | -30%            |
| 85  | Icom         | A, B             | Landmobile          | F7020T 41         | F7020T 41         | 450-512MHz P25 conventional portable with full DTMF keypad. Purchase antenna and charger separately.                                               | -30%            |
| 86  | Icom         | A, B             | Landmobile          | F7040S            | F7040S            | 7800MHz P25 conventional portable with partial keypad.                                                                                             | -30%            |
| 87  | Icom         | A, B             | Landmobile          | F7040T            | F7040T            | 7800MHz P25 conventional portable with full DTMF keypad.                                                                                           | -30%            |
| 88  | Icom         | A, B             | Landmobile          | F7510             | F7510             | 136-174MHz P25 conventional mobile with color display                                                                                              | -30%            |
| 89  | Icom         | A, B             | Landmobile          | F7520 11          | F7520 11          | 380-470MHz P25 conventional mobile with color display                                                                                              | -30%            |
| 90  | Icom         | A, B             | Landmobile          | F7520 21          | F7520 21          | 450-512MHz P25 conventional mobile with color display                                                                                              | -30%            |
| 91  | Icom         | A, B             | Landmobile          | F7540             | F7540             | 700/800MHz P25 conventional mobile with color display                                                                                              | -30%            |
| 92  | Icom         | A, B             | Landmobile          | F80DS 31          | F80DS 31          | 380-450MHz P25 radio with FIPS AES installed, no DTMF keypad                                                                                       | -30%            |
| 93  | Icom         | A, B             | Landmobile          | F8101 33          | F8101 33          | HF 125W transceiver with ALE (automatic link establishment)                                                                                        | -30%            |
| 94  | Icom         | A, B             | Landmobile          | F9011B 01         | F9011B 01         | 136-174MHz P25 conventional portable, 6W, 512 CH, basic model, no display or keypad                                                                | -30%            |
| 95  | Icom         | A, B             | Landmobile          | F9011B 21         | F9011B 21         | 136-174MHz P25 Conventional portable, 6W, 512 CH, basic model, no display or keypad                                                                | -30%            |
| 96  | Icom         | A, B             | Landmobile          | F9011S 25         | F9011S 25         | 136-174MHz P25 Conventional portable, 6W, 512 CH, display, simple keypad                                                                           | -30%            |
| 97  | Icom         | A, B             | Landmobile          | F9011T 30         | F9011T 30         | 136-174MHz P25 Conventional portable, 6W, 512 CH, display, full DTMF keypad                                                                        | -30%            |
| 98  | Icom         | A, B             | Landmobile          | F9021B 82         | F9021B 82         | 450-512MHz P25 Conventional portable, 5W, 512 CH, basic model, no display or keypad                                                                | -30%            |
| 99  | Icom         | A, B             | Landmobile          | F9021B 91         | F9021B 91         | 380-470MHz P25 Conventional portable, 5W, 512 CH, basic model, no display or keypad                                                                | -30%            |
| 100 | Icom         | A, B             | Landmobile          | F9021S 85         | F9021S 85         | 450-512MHz P25 Conventional, 5W, 512 CH, display, simple keypad                                                                                    | -30%            |
| 101 | Icom         | A, B             | Landmobile          | F9021S 95         | F9021S 95         | 380-470MHz P25 Conventional portable, 5W, 512 CH, display, simple keypad                                                                           | -30%            |
| 102 | Icom         | A, B             | Landmobile          | F9021T 30         | F9021T 30         | 450-512MHz P25 Trunking portable, 5W, 512 CH, display, full DTMF keypad                                                                            | -30%            |
| 103 | Icom         | A, B             | Landmobile          | F9511HT 21        | F9511HT 21        | 136-174MHz 110W P25 Conventional mobile with full keypad. No external speaker included - must be ordered separately                                | -30%            |
| 104 | Icom         | A, B             | Landmobile          | F9511S 01         | F9511S 01         | 136-174MHz P25 conventional 50W mobile                                                                                                             | -30%            |
| 105 | Icom         | A, B             | Landmobile          | F9511T 25         | F9511T 25         | 136-174MHz P25 Conventional 50W mobile with keypad                                                                                                 | -30%            |
| 106 | Icom         | A, B             | Landmobile          | F9521S 41         | F9521S 41         | 400-470MHz 45W P25 Conventional mobile, no keypad                                                                                                  | -30%            |
| 107 | Icom         | A, B             | Landmobile          | F9521T 25         | F9521T 25         | 400-470MHz mobile with full keypad                                                                                                                 | -30%            |
| 108 | Icom         | A, B             | Landmobile          | F9521T 45         | F9521T 45         | 400-470MHz P25 Conventional 45W mobile, full keypad                                                                                                | -30%            |
| 109 | Icom         | A, B             | Landmobile - System | CY5000            | CY5000            | 136-174MHz IDAS analog/digital repeater with power supply                                                                                          | -30%            |
| 110 | Icom         | A, B             | Landmobile - System | CY6001            | CY6001            | 400-470MHz IDAS analog/digital repeater with power supply                                                                                          | -30%            |
| 111 | Icom         | A, B             | Landmobile - System | CY6002            | CY6002            | 450-512MHz IDAS analog/digital repeater with power supply                                                                                          | -30%            |
| 112 | Icom         | A, B             | Landmobile - System | FR5000 01 2CH KIT | FR5000 01 2CH KIT | 136-174MHz 2 channel conventional system (2 repeaters, 2 external power supplies)                                                                  | -30%            |
| 113 | Icom         | A, B             | Landmobile - System | FR5000 01 UR KIT  | FR5000 01 UR KIT  | 136-174MHz 2 channel analog/digital repeater (FR5000 + URFR5000 installed)                                                                         | -30%            |
| 114 | Icom         | A, B             | Landmobile - System | FR5000 14         | FR5000 14         | 136-174MHz analog/digital IDAS repeater (power supply not included)                                                                                | -30%            |



Vendor (AF)

PG 2

| No. | Manufacturer       | Product Category | Product Group        | APC                 | Item                | Short Description                                                                                                       | MSRP % Discount |
|-----|--------------------|------------------|----------------------|---------------------|---------------------|-------------------------------------------------------------------------------------------------------------------------|-----------------|
| 115 | Icom               | A, B             | Landmobile - Systems | FR5200H 51          | FR5200H 51          | 136-174MHz 50W analog, IDAS repeater 100% duty cycle                                                                    | -30%            |
| 116 | Icom               | A, B             | Landmobile - Systems | FR5300              | FR5300              | 136-174 MHz analog/digital, 50W, IDAS Simulcast repeater                                                                | -30%            |
| 117 | Icom               | A, B             | Landmobile - Systems | FR6000 01 2CH KIT   | FR6000 01 2CH KIT   | 400-470MHz 2 channel conventional system (2 repeaters, 2 external power supplies)                                       | -30%            |
| 118 | Icom               | A, B             | Landmobile - Systems | FR6000 01 UR KIT    | FR6000 01 UR KIT    | 400-470MHz, 2 channel analog/digital repeater (FR6000+URFR6000 installed)                                               | -30%            |
| 119 | Icom               | A, B             | Landmobile - Systems | FR6000 14           | FR6000 14           | 400-470MHz analog/digital IDAS repeater (power supply not included)                                                     | -30%            |
| 120 | Icom               | A, B             | Landmobile - Systems | FR6000 19           | FR6000 19           | 450-512MHz analog/digital IDAS repeater (power supply not included)                                                     | -30%            |
| 121 | Icom               | A, B             | Landmobile - Systems | FR6200H 51          | FR6200H 51          | 400-470MHz 50W analog, IDAS repeater 100% duty cycle                                                                    | -30%            |
| 122 | Icom               | A, B             | Landmobile - Systems | FR6200H 61          | FR6200H 61          | 450-512MHz 50W analog, IDAS repeater 100% duty cycle                                                                    | -30%            |
| 123 | Icom               | A, B             | Landmobile - Systems | FR6300H             | FR6300H             | 450-512MHz analog/digital, 50W, IDAS repeater                                                                           | -30%            |
| 124 | Icom               | A, B             | Landmobile - Systems | FR6300L             | FR6300L             | 400-470MHz analog/digital, 50W, IDAS repeater                                                                           | -30%            |
| 125 | Icom               | A, B             | Landmobile - Systems | FR9010 11           | FR9010 11           | 146-174MHz 110W P25 repeater                                                                                            | -30%            |
| 126 | Icom               | A, B             | Landmobile - Systems | FR9020 11           | FR9020 11           | 440-475MHz 100W P25 repeater                                                                                            | -30%            |
| 127 | Icom               | A, B             | Landmobile - Systems | IAS X-BAND 50       | IAS X-BAND 50       | VHF FM & UHF FM cross band repeater                                                                                     | -30%            |
| 128 | Icom               | A, B             | Landmobile - Systems | IAS X-BAND 50 AIR U | IAS X-BAND 50 AIR U | Airband AM & UHF FM cross band repeater                                                                                 | -30%            |
| 129 | Icom               | A, B             | Landmobile - Systems | IAS X-BAND 50 AIR V | IAS X-BAND 50 AIR V | Airband AM & VHF FM cross band repeater                                                                                 | -30%            |
| 130 | Icom               | A, B             | Landmobile - Systems | IAS X-BAND 50 UU    | IAS X-BAND 50 UU    | UHF FM & UHF FM cross band repeater                                                                                     | -30%            |
| 131 | Icom               | A, B             | Landmobile - Systems | IAS X-BAND 50 VV    | IAS X-BAND 50 VV    | VHF FM & VHF FM cross band repeater                                                                                     | -30%            |
| 132 | Icom-RF Technology | A, B             | Landmobile - Systems | RFT 136-174         | RFT 136-174         | 100W analog 136-174MHz repeater with a power supply (P25 upgradeable)                                                   | -30%            |
| 133 | Icom-RF Technology | A, B             | Landmobile - Systems | RFT 440-490         | RFT 440-490         | 100W analog 440-490MHz repeater with a power supply (P25 upgradeable)                                                   | -30%            |
| 134 | Icom-RF Technology | A, B             | Landmobile - Systems | RFT P25 136-174     | RFT P25 136-174     | 2-120W P25/analog 136-174MHz repeater with a power supply                                                               | -30%            |
| 135 | Icom-RF Technology | A, B             | Landmobile - Systems | RFT P25 400-430     | RFT P25 400-430     | 100W P25/analog 400-430MHz repeater with a power supply                                                                 | -30%            |
| 136 | Icom-RF Technology | A, B             | Landmobile - Systems | RFT P25 485-520     | RFT P25 485-520     | 100W P25/analog 485-520MHz repeater with a power supply                                                                 | -30%            |
| 137 | Icom               | A, B             | Landmobile - Systems | URFR5000 63         | URFR5000 63         | 136-174MHz analog/digital repeater channel module                                                                       | -30%            |
| 138 | Icom               | A, B             | Landmobile - Systems | URFR5300            | URFR5300            | 136-174MHz analog/digital IDAS repeater channel module                                                                  | -30%            |
| 139 | Icom               | A, B             | Landmobile - Systems | URFR6000 63         | URFR6000 63         | 400-470MHz repeater module                                                                                              | -30%            |
| 140 | Icom               | A, B             | Landmobile - Systems | URFR6300H           | URFR6300H           | 450-512MHz Repeater module                                                                                              | -30%            |
| 141 | Icom               | A, B             | Landmobile - Systems | URFR6300L           | URFR6300L           | 400-470MHz Repeater module                                                                                              | -30%            |
| 142 | Icom               | A, B, C          | Network              | IP1000C 100         | IP1000C 100         | Manages up to 100 radios in a network                                                                                   | -25%            |
| 143 | Icom               | A, B, C          | Network              | IP100FS             | IP100FS             | IP based PC-dispatcher                                                                                                  | -25%            |
| 144 | Icom               | A, B, C          | Network              | IP100H              | IP100H              | IP license-free radio for wireless networks                                                                             | -25%            |
| 145 | Icom               | A, B, C          | Network              | IP501H              | IP501H              | Portable LTE radio with SIM card installed. Monthly airtime fee will apply with activated SIM.                          | -25%            |
| 146 | Icom               | A, B, C          | Network              | IP501M              | IP501M              | Mobile LTE radio with SIM card installed. Monthly airtime fee will apply with activated SIM.                            | -25%            |
| 147 | Icom               | A, B, C          | Network              | SAT100              | SAT100              | Satellite PTT radio using the Iridium satellite network                                                                 | -25%            |
| 148 | Icom               | A, B, C          | Network              | SAT100M             | SAT100M             | Mobile satellite PTT radio with a multi-functional speaker microphone and antenna unit                                  | -25%            |
| 149 | Icom               | A, B, C          | Network              | VEPG4               | VEPG4               | RoIP gateway that bridges land mobile radio systems. Deactivated SIM included. Airtime fees apply when SIM activated.   | -25%            |
| 150 | Icom               | B                | Amateur              | 7610                | 7610                | 100W HF-50MHz amateur radio base station                                                                                | -15%            |
| 151 | Icom               | B                | Amateur              | 2300H 05            | 2300H 05            | 6.5W, 2m (144-148MHz) mobile                                                                                            | -15%            |
| 152 | Icom               | B                | Amateur              | 2730A 05            | 2730A 05            | VHF/UHF dual band transceiver                                                                                           | -15%            |
| 153 | Icom               | B                | Amateur              | 7100 02             | 7100 02             | HF-6m/2m/70cm mobile transceiver                                                                                        | -15%            |
| 154 | Icom               | B                | Amateur              | 718 62              | 718 62              | 100W HF transceiver with AF DSP                                                                                         | -15%            |
| 155 | Icom               | B                | Amateur              | 7300 02             | 7300 02             | HF-6m transceiver with an IF-DSP and internal ATU                                                                       | -15%            |
| 156 | Icom               | B                | Amateur              | 7700 12             | 7700 12             | 200W HF + 6m transceiver with single receiver                                                                           | -15%            |
| 157 | Icom               | B                | Amateur              | 7851 02             | 7851 02             | 200W HF + 6m transceiver with 2 independent receivers, internal power supply and antenna tuner (ATU)                    | -15%            |
| 158 | Icom               | B                | Amateur              | 9700 12             | 9700 12             | VHF/UHF transceiver                                                                                                     | -15%            |
| 159 | Icom               | B                | Amateur              | ID4100A             | ID4100A             | VHF/UHF dual band D-STAR mobile                                                                                         | -15%            |
| 160 | Icom               | B                | Amateur              | ID5100A DELUXE      | ID5100A DELUXE      | Dual band, 2m/70cm (144-148/420-450MHz), D-Star mobile radio with MB-A2 remote mounting bracket included                | -15%            |
| 161 | Icom               | B                | Amateur              | R30 16              | R30 16              | Blocked receiver handheld w/dual receive & dual band recording                                                          | -15%            |
| 162 | Icom               | B                | Amateur              | R6 SPORT            | R6 SPORT            | Scanning receiver. Blocked version for consumer purchase. No supplied battery or charger. Requires 2 AA batteries.      | -15%            |
| 163 | Icom               | B                | Amateur              | R6E                 | R6E                 | Unblocked receiver for Federal Export Only. No supplied battery or charger. Requires 2 AA batteries.                    | -15%            |
| 164 | Icom               | B                | Amateur              | R8600 02            | R8600 02            | Blocked super wideband 10 kHz to 3 GHz communication receiver                                                           | -15%            |
| 165 | Icom               | B                | Amateur              | R9500 02            | R9500 02            | Blocked version for consumer purchase                                                                                   | -15%            |
| 166 | Icom               | B                | Amateur              | V86 12              | V86 12              | 2m 7W VHF handheld                                                                                                      | -30%            |
| 167 | Icom               | A, B             | Avionics             | A120                | A120                | Airband mobile with 200 channels with open VFO, 8.33/25kHz                                                              | -30%            |
| 168 | Icom               | A, B             | Avionics             | A120B               | A120B               | A120 with 120V power supply and cabinet for base station                                                                | -30%            |
| 169 | Icom               | A, B             | Avionics             | A16                 | A16                 | Communications only airband handheld with full DTMF keypad                                                              | -30%            |
| 170 | Icom               | A, B             | Avionics             | A16B                | A16B                | Communications only airband handheld with Bluetooth and full DTMF keypad                                                | -30%            |
| 171 | Icom               | A, B             | Avionics             | A220                | A220                | Panel mount aviation radio                                                                                              | -30%            |
| 172 | Icom               | A, B             | Avionics             | A220B               | A220B               | Radio plus PS80 power supply for base station option (radio not installed into power supply)                            | -30%            |
| 173 | Icom               | A, B             | Avionics             | A220M               | A220M               | Radio with MB-53 for mobile mount                                                                                       | -30%            |
| 174 | Icom               | A, B             | Avionics             | A220T               | A220T               | TSO approved panel mount aviation radio                                                                                 | -30%            |
| 175 | Icom               | A, B             | Avionics             | A25C                | A25C                | Communications only aviation handheld 6W with li-ion battery and rapid charger                                          | -30%            |
| 176 | Icom               | A, B             | Avionics             | A25C SPORT          | A25C SPORT          | Communications only aviation handheld 6W and AA battery pack                                                            | -30%            |
| 177 | Icom               | A, B             | Avionics             | A25N                | A25N                | Communications plus navigation aviation handheld 6W                                                                     | -30%            |
| 178 | Icom               | A, B             | Marine               | GM1600              | GM1600              | GMDS5 VHF handheld for survival crafts; radio plus BP-234 lithium battery                                               | -30%            |
| 179 | Icom               | A, B             | Marine               | GM1600 21K          | GM1600 21K          | GMDS5 VHF handheld for survival crafts; includes li-ion battery/charger plus the BP-234 battery. Surface shipping only. | -30%            |
| 180 | Icom               | A, B             | Marine               | GM600               | GM600               | VHF GMDS5 fixed mount                                                                                                   | -30%            |
| 181 | Icom               | A, B             | Marine               | M25 BLUE            | M25 BLUE            | 5W floating marine VHF handheld in marine blue                                                                          | -30%            |
| 182 | Icom               | A, B             | Marine               | M25 GRAY            | M25 GRAY            | 5W floating marine VHF handheld in metallic gray                                                                        | -30%            |
| 183 | Icom               | A, B             | Marine               | M25 WHITE           | M25 WHITE           | 5W floating marine VHF handheld in pearl white                                                                          | -30%            |
| 184 | Icom               | A, B             | Marine               | M330 11             | M330 11             | Black marine compact VHF fixed mount                                                                                    | -30%            |
| 185 | Icom               | A, B             | Marine               | M330 21             | M330 21             | White marine compact VHF fixed mount                                                                                    | -30%            |
| 186 | Icom               | A, B             | Marine               | M330G 31            | M330G 31            | Black marine compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna                                | -30%            |
| 187 | Icom               | A, B             | Marine               | M330G 41            | M330G 41            | Super white marine compact VHF fixed mount with built-in GPS receiver and supplied GPS antenna                          | -30%            |
| 188 | Icom               | A, B             | Marine               | M37                 | M37                 | 6W marine VHF floating handheld with battery, charger included                                                          | -30%            |
| 189 | Icom               | A, B             | Marine               | M400BB              | M400BB              | Black box marine VHF fixed mount with black Command Mic                                                                 | -30%            |
| 190 | Icom               | A, B             | Marine               | M400BB SW           | M400BB SW           | Black box marine VHF fixed mount with white Command Mic                                                                 | -30%            |
| 191 | Icom               | A, B             | Marine               | M424G 22            | M424G 22            | Super white fixed mount                                                                                                 | -30%            |
| 192 | Icom               | A, B             | Marine               | M424G BLACK         | M424G BLACK         | Black fixed mount                                                                                                       | -30%            |
| 193 | Icom               | A, B             | Marine               | M506 01             | M506 01             | Class D DSC marine VHF radio                                                                                            | -30%            |
| 194 | Icom               | A, B             | Marine               | M506 11             | M506 11             | Class D DSC marine VHF radio with NMEA2000                                                                              | -30%            |
| 195 | Icom               | A, B             | Marine               | M506 21             | M506 21             | Class D DSC marine VHF radio with NMEA2000 and AIS receiver                                                             | -30%            |
| 196 | Icom               | A, B             | Marine               | M506 31             | M506 31             | Class D DSC marine VHF radio with rear mic and NMEA2000                                                                 | -30%            |
| 197 | Icom               | A, B             | Marine               | M506 41             | M506 41             | Class D DSC marine VHF radio with rear mic, NMEA2000 and AIS receiver                                                   | -30%            |
| 198 | Icom               | A, B             | Marine               | M605 11             | M605 11             | VHF fixed mount with color display and rear mic connector                                                               | -30%            |
| 199 | Icom               | A, B             | Marine               | M605 21             | M605 21             | VHF fixed mount with AIS, color display, and rear mic connector                                                         | -30%            |
| 200 | Icom               | A, B             | Marine               | M73                 | M73                 | 6W IPX8 submersible handheld                                                                                            | -30%            |
| 201 | Icom               | A, B             | Marine               | M73 PLUS            | M73 PLUS            | 6W IPX8 submersible handheld with built-in active noise cancelling and voice recording                                  | -30%            |
| 202 | Icom               | A, B             | Marine               | M803                | M803                | 150W advanced SSB with Class E DSC MF/HF certification                                                                  | -30%            |
| 203 | Icom               | A, B             | Marine               | M85                 | M85                 | Marine VHF 5W handheld; 100 land mobile programmable channels (2W)                                                      | -30%            |
| 204 | Icom               | A, B             | Marine               | M85UL               | M85UL               | Intrinsically safe marine VHF 5W handheld with 100 LM programmable channels                                             | -30%            |
| 205 | Icom               | A, B             | Marine               | M93D                | M93D                | 5 Watt VHF handheld with built-in GPS and Class D DSC                                                                   | -30%            |
| 206 | Icom               | A, B             | Marine               | MA510TR             | MA510TR             | AIS transponder with GPS navigation function, and NMEA 2000 connectivity.                                               | -30%            |
| 207 | Icom               | A, B             | Marine               | MR1010R2            | MR1010R2            | Marine radar, 4KW, color LCD                                                                                            | -30%            |
| 208 | Icom               | A, B or C        | Accessories          | 3310004800          | 3310004800          | IP100H antenna                                                                                                          | -30%            |
| 209 | Icom               | A, B or C        | Accessories          | 3310005140          | 3310005140          | LTE Antenna                                                                                                             | -30%            |
| 210 | Icom               | A, B or C        | Accessories          | A200 TRAY           | A200 TRAY           | Mounting tray for A200/A210/A220                                                                                        | -30%            |
| 211 | Icom               | A, B or C        | Accessories          | AD100               | AD100               | Adapter cup to install in the BC119N or BC121N for the F50/60 & M88 radios                                              | -30%            |
| 212 | Icom               | A, B or C        | Accessories          | AD101               | AD101               | Adapter cup for the BC119N or BC121N for the BP210N & BP211 batteries                                                   | -30%            |
| 213 | Icom               | A, B or C        | Accessories          | AD106               | AD106               | Adapter cup for the BC119N/BC121N for the radios with the BP232N/H battery                                              | -30%            |
| 214 | Icom               | A, B or C        | Accessories          | AD109               | AD109               | Adapter cup fits the BC119N/BC121N and charges the BP224 (M90/GM1600)                                                   | -30%            |
| 215 | Icom               | A, B or C        | Accessories          | AD110               | AD110               | Adapter cup to install in the BC119N or BC121N for the BP253 or BP254 batteries                                         | -30%            |
| 216 | Icom               | A, B or C        | Accessories          | AD118               | AD118               | 14-pin ACC adapter to use with Hirose plug accessories                                                                  | -30%            |
| 217 | Icom               | A, B or C        | Accessories          | AD120               | AD120               | Adapter cup that fits into the BC197 02/03 for the BP264 NiMH battery                                                   | -30%            |
| 218 | Icom               | A, B or C        | Accessories          | AD121               | AD121               | Adapter cup that fits into the BC197 12/13 for the BP265 Li-ion battery                                                 | -30%            |
| 219 | Icom               | A, B or C        | Accessories          | AD122               | AD122               | Adapter cup that fits into the BC197 22/23 for the BP232N/H batteries                                                   | -30%            |
| 220 | Icom               | A, B or C        | Accessories          | AD123 02            | AD123 02            | Adapter cup for BC119N for M24                                                                                          | -30%            |
| 221 | Icom               | A, B or C        | Accessories          | AD129               | AD129               | Adapter cup for BC197 gang charger for M73                                                                              | -30%            |
| 222 | Icom               | A, B or C        | Accessories          | AD130               | AD130               | Adapter cup that fits into the BC214 for the F1000/D series                                                             | -30%            |
| 223 | Icom               | A, B or C        | Accessories          | AD135               | AD135               | 3.5mm earphone jack adapter that plugs into a 14-pin connector                                                          | -30%            |
| 224 | Icom               | A, B or C        | Accessories          | AD55NS              | AD55NS              | 100-240V power supply for the R8600 with a US plug                                                                      | -30%            |
| 225 | Icom               | A, B or C        | Accessories          | AD925MA             | AD925MA             | Antenna connector adapter to connect a BNC-type antenna                                                                 | -30%            |
| 226 | Icom               | A, B or C        | Accessories          | AD94 11             | AD94 11             | Adapter cup for the BC119N or BC121N for the BP209N/BP210N batteries                                                    | -30%            |
| 227 | Icom               | A, B or C        | Accessories          | AD98FSC             | AD98FSC             | Antenna connector adapter for "J" to "BNC" conversion                                                                   | -30%            |
| 228 | Icom               | A, B or C        | Accessories          | AH2B                | AH2B                | Antenna element base                                                                                                    | -30%            |
| 229 | Icom               | A, B or C        | Accessories          | AH4                 | AH4                 | Automatic antenna tuner (long wire/AH2B)                                                                                | -30%            |
| 230 | Icom               | A, B or C        | Accessories          | AH40                | AH40                | Antenna (4.9ft) for in-vehicle and in-building use                                                                      | -30%            |
| 231 | Icom               | A, B or C        | Accessories          | AH710               | AH710               | Folded dipole antenna with an SO-239 connector. Covers 1.9 to 30MHz band. Length is approx 80.3ft.                      | -30%            |
| 232 | Icom               | A, B or C        | Accessories          | AH740               | AH740               | Relay-driven compact automatic tuning antenna 2.5MHz-29.999MHz                                                          | -30%            |
| 233 | Icom               | A, B or C        | Accessories          | AH8000              | AH8000              | Disccone antenna wideband RX TX 100-3300MHz                                                                             | -30%            |
| 234 | Icom-PCTel         | A, B or C        | Accessories          | ANTENNA 1           | ANTENNA 1           | 118-940MHz 1/4 wave antenna, unity gain, field tunable                                                                  | -30%            |
| 235 | Icom-PCTel         | A, B or C        | Accessories          | ANTENNA 2           | ANTENNA 2           | 144-174MHz 3dB gain mountable antenna, CHR, 59" high                                                                    | -30%            |

Vendor (AF)

| No. | Manufacturer            | Product Category | Product Group | APC                | Item               | Short Description                                                                                                                    | MSRP % Discount |
|-----|-------------------------|------------------|---------------|--------------------|--------------------|--------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 236 | Icom-PCTel              | A, B or C        | Accessories   | ANTENNA 3          | ANTENNA 3          | 450-470MHz 5dB gain mountable antenna, CHR, 40" high                                                                                 | -30%            |
| 237 | Icom-PCTel              | A, B or C        | Accessories   | ANTENNA 4          | ANTENNA 4          | 152-162MHz, unity gain antenna, NMO compatible, 21.6". Factory tuned to 157MHz                                                       | -30%            |
| 238 | Icom                    | A, B or C        | Accessories   | AP95M              | AP95M              | Wireless LAN access point                                                                                                            | -30%            |
| 239 | Icom                    | A, B or C        | Accessories   | AT130              | AT130              | Auto antenna tuner M710C-78                                                                                                          | -30%            |
| 240 | Icom                    | A, B or C        | Accessories   | AT140              | AT140              | HF automatic antenna tuner                                                                                                           | -30%            |
| 241 | Icom                    | A, B or C        | Accessories   | AT141              | AT141              | Export HC automatic antenna tuner - special order                                                                                    | -30%            |
| 242 | Icom-AW Enterprises     | A, B or C        | Accessories   | AW F70 AREA 51     | AW F70 AREA 51     | Water repellent case with a swivel belt clip for the F70/80                                                                          | -30%            |
| 243 | Icom-AW Enterprises     | A, B or C        | Accessories   | AW STUD/SWIVEL KIT | AW STUD/SWIVEL KIT | Metal stud that slides on like a belt clip and it&apos;s attached to a strong metal swivel belt clip                                 | -30%            |
| 244 | Icom-AW Enterprises     | A, B or C        | Accessories   | AW SWIVEL          | AW SWIVEL          | Swivel clip used with the AW Stud/Swivel Kit.                                                                                        | -30%            |
| 245 | Icom-Pulse Electronics  | A, B or C        | Accessories   | B ANT              | B ANT              | Base station antenna 118.8-126.8MHz with 50&apos;apos;s; 4" cable for Avionic mobile units.                                          | -30%            |
| 246 | Icom                    | A, B or C        | Accessories   | BC119NS 11         | BC119NS 11         | Rapid charger with AD110 installed for F70/80/9011/9021 radios; 100-240V with US style plug                                          | -30%            |
| 247 | Icom                    | A, B or C        | Accessories   | BC121NS            | BC121NS            | 6-Unit Charger Kit BC121N + AD110 x 6. Requires BC157S AC adapter.                                                                   | -30%            |
| 248 | Icom                    | A, B or C        | Accessories   | BC123SA            | BC123SA            | AC adapter for rapid chargers; 100-240V with US style plug                                                                           | -30%            |
| 249 | Icom                    | A, B or C        | Accessories   | BC123SE            | BC123SE            | AC adapter for rapid chargers; 100-240V with Euro style plug                                                                         | -30%            |
| 250 | Icom                    | A, B or C        | Accessories   | BC145SA 31         | BC145SA 31         | AC adapter for BC119N; 100-240V with US style plug                                                                                   | -30%            |
| 251 | Icom                    | A, B or C        | Accessories   | BC146 01           | BC146 01           | Drop-in trickle charger base for the F11/21/3G/4G/30G/40G series. Requires BC147 AC adapter.                                         | -30%            |
| 252 | Icom                    | A, B or C        | Accessories   | BC147SA            | BC147SA            | AC adapter for trickle chargers; 100-240V with a US style plug                                                                       | -30%            |
| 253 | Icom                    | A, B or C        | Accessories   | BC147SE 15         | BC147SE 15         | AC adapter for trickle chargers; 230V with a Euro style plug                                                                         | -30%            |
| 254 | Icom                    | A, B or C        | Accessories   | BC152N 11          | BC152N 11          | F50/F60/M88 desktop trickle charger (requires BC-147)                                                                                | -30%            |
| 255 | Icom                    | A, B or C        | Accessories   | BC157S             | BC157S             | AC adapter for gang chargers; 100-240V with US style plug                                                                            | -30%            |
| 256 | Icom                    | A, B or C        | Accessories   | BC157SE            | BC157SE            | AC adapter for gang chargers; 100-240V with Euro style plug                                                                          | -30%            |
| 257 | Icom                    | A, B or C        | Accessories   | BC160              | BC160              | Rapid charger for radios with the BP230/231/232 battery; 100-240V with a US style plug                                               | -30%            |
| 258 | Icom                    | A, B or C        | Accessories   | BC160E             | BC160E             | Rapid charger for radios with the BP230/231/232 battery; 100-240V with a Euro style plug                                             | -30%            |
| 259 | Icom                    | A, B or C        | Accessories   | BC162 01           | BC162 01           | Rapid charger for M34/M36. Includes BC123SA with US plug.                                                                            | -30%            |
| 260 | Icom                    | A, B or C        | Accessories   | BC167SA            | BC167SA            | Wall trickle charger; 100-240V with US style plug                                                                                    | -30%            |
| 261 | Icom                    | A, B or C        | Accessories   | BC167SD            | BC167SD            | Wall trickle charger; 100-240V with Euro style plug                                                                                  | -30%            |
| 262 | Icom                    | A, B or C        | Accessories   | BC173 01           | BC173 01           | Desktop trickle charger (M34/M36/GM1600/BP224) requires BC-147S                                                                      | -30%            |
| 263 | Icom                    | A, B or C        | Accessories   | BC190 01           | BC190 01           | Sensing rapid charger for F50/60 radios; 100-240V with a US style plug                                                               | -30%            |
| 264 | Icom                    | A, B or C        | Accessories   | BC190 02           | BC190 02           | Sensing rapid charger for F50/60 radios; 100-240V with a Euro style plug                                                             | -30%            |
| 265 | Icom                    | A, B or C        | Accessories   | BC193              | BC193              | Rapid charger for radios with BP265 Li-ion battery; 100-240V with US style plug                                                      | -30%            |
| 266 | Icom                    | A, B or C        | Accessories   | BC193E             | BC193E             | Rapid charger for radios with BP265 Li-ion battery; 100-240V with Euro style plug                                                    | -30%            |
| 267 | Icom                    | A, B or C        | Accessories   | BC197 02           | BC197 02           | Six unit charger for radios with the BP264 NiMH battery (includes AC adapter and cups installed); 100-240V with US style             | -30%            |
| 268 | Icom                    | A, B or C        | Accessories   | BC197 03           | BC197 03           | Six unit charger for radios with the BP264 NiMH battery (includes AC adapter and cups installed); 100-240V with Euro style           | -30%            |
| 269 | Icom                    | A, B or C        | Accessories   | BC197 12           | BC197 12           | 110-240V six unit charger for radios with the BP265 Li-ion battery (includes AC adapter with US plug and cups installed)             | -30%            |
| 270 | Icom                    | A, B or C        | Accessories   | BC197 13           | BC197 13           | 220V six unit charger for radios with the BP265 Li-ion battery (includes AC adapter and cups installed)                              | -30%            |
| 271 | Icom                    | A, B or C        | Accessories   | BC197 22           | BC197 22           | Six unit charger for radios with the BP232N/H Li-ion battery (includes AC adapter and cups installed); 100-240V with US style        | -30%            |
| 272 | Icom                    | A, B or C        | Accessories   | BC197 23           | BC197 23           | Six unit charger for radios with the BP232N/H Li-ion battery (includes AC adapter and cups installed); 100-240V with Euro style plug | -30%            |
| 273 | Icom                    | A, B or C        | Accessories   | BC197 32           | BC197 32           | Six unit charger for radios with the BP245N Li-ion battery (includes AC adapter and cups installed); 100-240V with US style          | -30%            |
| 274 | Icom                    | A, B or C        | Accessories   | BC197 37           | BC197 37           | 6-Unit Charger Kit BC197 + BC157S + AD128 x 6 for F50/F60/M88                                                                        | -30%            |
| 275 | Icom                    | A, B or C        | Accessories   | BC199SE 13         | BC199SE 13         | Wall charger for the M24; 100-240V with a Euro style plug                                                                            | -30%            |
| 276 | Icom                    | A, B or C        | Accessories   | BC202IP2           | BC202IP2           | Rapid charger (includes BC-123SA AC adapter with US plug)                                                                            | -30%            |
| 277 | Icom                    | A, B or C        | Accessories   | BC207S             | BC207S             | 12V / 3.5A AC adapter for VEPG3/IP1000C                                                                                              | -30%            |
| 278 | Icom                    | A, B or C        | Accessories   | BC210              | BC210              | Rapid charger for the BP-245N includes AC adapter with US plug                                                                       | -30%            |
| 279 | Icom                    | A, B or C        | Accessories   | BC211              | BC211              | Rapid rate 6-unit charger - IP100H                                                                                                   | -30%            |
| 280 | Icom                    | A, B or C        | Accessories   | BC211E             | BC211E             | Rapid rate 6-unit charger for BP271/BP272 with European plug                                                                         | -30%            |
| 281 | Icom                    | A, B or C        | Accessories   | BC212EX            | BC212EX            | Rapid charger (includes BC213SA) for F3201/DEX4201/DEX                                                                               | -30%            |
| 282 | Icom                    | A, B or C        | Accessories   | BC213              | BC213              | Rapid charger with a US plug for radios with the BP279/BP280 battery (BC-123SA or BC242 included)                                    | -30%            |
| 283 | Icom                    | A, B or C        | Accessories   | BC213NAC           | BC213NAC           | Rapid charger cup for radios with the BP279 battery (BC-123S not included)                                                           | -30%            |
| 284 | Icom                    | A, B or C        | Accessories   | BC214              | BC214              | Six bank charger with US plug AC adapter and cups installed                                                                          | -30%            |
| 285 | Icom                    | A, B or C        | Accessories   | BC214 14           | BC214 14           | Rapid charger for the M93D. Includes the BC157.                                                                                      | -30%            |
| 286 | Icom                    | A, B or C        | Accessories   | BC214 1            | BC214 1            | Six gang charger (includes AC adapter with US plug)                                                                                  | -30%            |
| 287 | Icom                    | A, B or C        | Accessories   | BC214-1E           | BC214-1E           | Six gang charger (includes AC adapter with Euro plug)                                                                                | -30%            |
| 288 | Icom                    | A, B or C        | Accessories   | BC214E             | BC214E             | Six unit charger for BP279/BP280 radios (includes AC adapter with Euro plug and cups installed)                                      | -30%            |
| 289 | Icom                    | A, B or C        | Accessories   | BC214NSAT          | BC214NSAT          | Six unit charger for SAT100                                                                                                          | -30%            |
| 290 | Icom                    | A, B or C        | Accessories   | BC217SA            | BC217SA            | USB charger; 100-240V with a US style plug                                                                                           | -30%            |
| 291 | Icom                    | A, B or C        | Accessories   | BC218              | BC218              | Car charger with bluetooth (requires CP22 or CP23L)                                                                                  | -30%            |
| 292 | Icom                    | A, B or C        | Accessories   | BC218 CCK          | BC218 CCK          | Car charger kit includes 1 each: BC218, CP23L, MRA7, MBF1, HM215 & SP35                                                              | -30%            |
| 293 | Icom                    | A, B or C        | Accessories   | BC219E             | BC219E             | Rapid charger for radios with the BP283/BP28/BP290/BP294 batteries; 100-240V with a Euro style plug                                  | -30%            |
| 294 | Icom                    | A, B or C        | Accessories   | BC219N             | BC219N             | Rapid charger for F52D/F62D; 100-240V with a US style plug                                                                           | -30%            |
| 295 | Icom                    | A, B or C        | Accessories   | BC220              | BC220              | Rapid charger for the M93D                                                                                                           | -30%            |
| 296 | Icom                    | A, B or C        | Accessories   | BC223              | BC223              | Rapid charger for R30; 100-240V with a US style plug                                                                                 | -30%            |
| 297 | Icom                    | A, B or C        | Accessories   | BC224              | BC224              | Rapid charger with BC123SA                                                                                                           | -30%            |
| 298 | Icom                    | A, B or C        | Accessories   | BC224E             | BC224E             | Rapid charger with BC123SE (Euro plug)                                                                                               | -30%            |
| 299 | Icom                    | A, B or C        | Accessories   | BC225              | BC225              | Smart rapid charger; 100-240V with a US style plug                                                                                   | -30%            |
| 300 | Icom                    | A, B or C        | Accessories   | BC226              | BC226              | Connectable rapid charger (connect up to 6) and requires the BC228 AC adapter                                                        | -30%            |
| 301 | Icom                    | A, B or C        | Accessories   | BC227              | BC227              | Rapid charger that goes into trickle mode at a 80% charge (US Plug)                                                                  | -30%            |
| 302 | Icom                    | A, B or C        | Accessories   | BC228              | BC228              | AC adapter for BC226                                                                                                                 | -30%            |
| 303 | Icom                    | A, B or C        | Accessories   | BC235              | BC235              | Desktop trickle charger (requires BC217SA)                                                                                           | -30%            |
| 304 | Icom                    | A, B or C        | Accessories   | BC240              | BC240              | Rapid charger for the V86                                                                                                            | -30%            |
| 305 | Icom                    | A, B or C        | Accessories   | BC241              | BC241              | Rapid charger with multi-plug AC adapter for SAT100                                                                                  | -30%            |
| 306 | Icom                    | A, B or C        | Accessories   | BC247              | BC247              | Charger cradle for SAT100 for in-vehicle and in-building use                                                                         | -30%            |
| 307 | Icom                    | A, B or C        | Accessories   | BP208N             | BP208N             | Battery case that holds 6 AA alkaline batteries.                                                                                     | -30%            |
| 308 | Icom                    | A, B or C        | Accessories   | BP210N             | BP210N             | NiMH 7.2V 1650mAh battery                                                                                                            | -30%            |
| 309 | Icom                    | A, B or C        | Accessories   | BP224              | BP224              | 7.2V 750mAh NiCd battery - GM1600/M32/M2A/M90                                                                                        | -30%            |
| 310 | Icom                    | A, B or C        | Accessories   | BP226              | BP226              | Battery case holds 5 AA alkaline batteries for the F50/F60 & M88                                                                     | -30%            |
| 311 | Icom                    | A, B or C        | Accessories   | BP227              | BP227              | Li-ion 7.2V 1950mAh (typical capacity), 1850mAh (minimum value); waterproof                                                          | -30%            |
| 312 | Icom                    | A, B or C        | Accessories   | BP232H             | BP232H             | Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value)                                                                      | -30%            |
| 313 | Icom                    | A, B or C        | Accessories   | BP232UL            | BP232UL            | Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value) for the nonincendive approved radios                                 | -30%            |
| 314 | Icom                    | A, B or C        | Accessories   | BP232WP            | BP232WP            | Li-ion 7.4V 2300mAh (typical capacity), 2250mAh (minimum value) IP67 waterproof battery                                              | -30%            |
| 315 | Icom                    | A, B or C        | Accessories   | BP234              | BP234              | 9.0V 3300mAh lithium battery pack GM1600. FedEx ground shipping only. No shipments to HI or AK.                                      | -30%            |
| 316 | Icom                    | A, B or C        | Accessories   | BP237              | BP237              | Battery case that holds 6 AA alkaline batteries.                                                                                     | -30%            |
| 317 | Icom                    | A, B or C        | Accessories   | BP240              | BP240              | Battery case that holds 6 AAA alkaline batteries (1W output power)                                                                   | -30%            |
| 318 | Icom                    | A, B or C        | Accessories   | BP245H             | BP245H             | 7.4V 2000mAh Li-ion battery for M72/M73                                                                                              | -30%            |
| 319 | Icom                    | A, B or C        | Accessories   | BP251              | BP251              | Alkaline case for M34/M36 (5 x AAA)                                                                                                  | -30%            |
| 320 | Icom                    | A, B or C        | Accessories   | BP252              | BP252              | 7.4V 980mAh Li-ion battery (M36/M34/GM1600)                                                                                          | -30%            |
| 321 | Icom                    | A, B or C        | Accessories   | BP253              | BP253              | Li-ion 7.2V 1650mAh (typical capacity), 1570mAh (minimum value)                                                                      | -30%            |
| 322 | Icom                    | A, B or C        | Accessories   | BP254              | BP254              | Li-ion 7.2V 3040mAh (typical capacity), 2900mAh (minimum value) for P25 portables                                                    | -30%            |
| 323 | Icom                    | A, B or C        | Accessories   | BP261              | BP261              | Battery case that holds 6 AA alkaline batteries                                                                                      | -30%            |
| 324 | Icom                    | A, B or C        | Accessories   | BP263              | BP263              | Battery case that holds 6 AA alkaline batteries                                                                                      | -30%            |
| 325 | Icom                    | A, B or C        | Accessories   | BP264              | BP264              | Ni-MH 7.2V 1400mAh                                                                                                                   | -30%            |
| 326 | Icom                    | A, B or C        | Accessories   | BP265              | BP265              | Li-ion 7.4V 1900mAh                                                                                                                  | -30%            |
| 327 | Icom                    | A, B or C        | Accessories   | BP266              | BP266              | Li-ion 1500mAh battery for the M24                                                                                                   | -30%            |
| 328 | Icom                    | A, B or C        | Accessories   | BP271              | BP271              | Li-ion 7.4V 1200mAh (typical capacity), 1150mAh (minimum value)                                                                      | -30%            |
| 329 | Icom                    | A, B or C        | Accessories   | BP272              | BP272              | Li-ion 7.4V 2000mAh (typical capacity), 1880mAh (minimum value)                                                                      | -30%            |
| 330 | Icom                    | A, B or C        | Accessories   | BP273              | BP273              | Battery case that holds 3 AA alkaline batteries                                                                                      | -30%            |
| 331 | Icom                    | A, B or C        | Accessories   | BP275              | BP275              | 7.4V 1500mAh Li-ion battery for M92D                                                                                                 | -30%            |
| 332 | Icom                    | A, B or C        | Accessories   | BP277EX            | BP277EX            | Li-ion 7.4V 1900mAh (typical capacity), 1800mAh (minimum value) blue battery                                                         | -30%            |
| 333 | Icom                    | A, B or C        | Accessories   | BP279              | BP279              | Li-ion 7.2V 1485mAh battery                                                                                                          | -30%            |
| 334 | Icom                    | A, B or C        | Accessories   | BP280              | BP280              | Li-ion 7.2V 2280mAh battery                                                                                                          | -30%            |
| 335 | Icom                    | A, B or C        | Accessories   | BP282              | BP282              | 1500mAh Li-ion battery for the M25                                                                                                   | -30%            |
| 336 | Icom                    | A, B or C        | Accessories   | BP283              | BP283              | Li-ion 7.4V 2010mAh (typical capacity), 1910mAh (minimum value)                                                                      | -30%            |
| 337 | Icom                    | A, B or C        | Accessories   | BP284              | BP284              | Li-ion 7.4V 3210mAh (typical capacity), 3070mAh (minimum value)                                                                      | -30%            |
| 338 | Icom                    | A, B or C        | Accessories   | BP285              | BP285              | Li-ion 7.2V 1570mAh (typical), 1485mAh (minimum) battery for M93D                                                                    | -30%            |
| 339 | Icom                    | A, B or C        | Accessories   | BP287              | BP287              | 2800mAh li-ion 7.2V battery                                                                                                          | -30%            |
| 340 | Icom                    | A, B or C        | Accessories   | BP288              | BP288              | 2350mAh li-ion 7.2V battery; IP57                                                                                                    | -30%            |
| 341 | Icom                    | A, B or C        | Accessories   | BP289              | BP289              | Battery case 6 x AA; IP54                                                                                                            | -30%            |
| 342 | Icom                    | A, B or C        | Accessories   | BP290              | BP290              | 2010mAh li-ion battery                                                                                                               | -30%            |
| 343 | Icom                    | A, B or C        | Accessories   | BP291              | BP291              | Battery case 5 x AA                                                                                                                  | -30%            |
| 344 | Icom                    | A, B or C        | Accessories   | BP292IS            | BP292IS            | 2010mAh li-ion intrinsically safe battery                                                                                            | -30%            |
| 345 | Icom                    | A, B or C        | Accessories   | BP293              | BP293              | Battery case 6 x AA                                                                                                                  | -30%            |
| 346 | Icom                    | A, B or C        | Accessories   | BP294              | BP294              | 3150mAh li-ion battery for the F52D/F62D/M85                                                                                         | -30%            |
| 347 | Icom                    | A, B or C        | Accessories   | BP296              | BP296              | 3.6V 2350mAh Li-ion battery (M37)                                                                                                    | -30%            |
| 348 | Icom                    | A, B or C        | Accessories   | BP297              | BP297              | Alkaline case for M37 (3 x AAA)                                                                                                      | -30%            |
| 349 | Icom                    | A, B or C        | Accessories   | BP298              | BP298              | 2250mAh Li-ion battery for the V86                                                                                                   | -30%            |
| 350 | Icom                    | A, B or C        | Accessories   | BP299              | BP299              | 3150mAh li-ion battery for the V86                                                                                                   | -30%            |
| 351 | Icom                    | A, B or C        | Accessories   | BP300              | BP300              | 7.2V 2350mAh li-ion battery for the SAT100                                                                                           | -30%            |
| 352 | Icom-Laird Technologies | A, B or C        | Accessories   | CEN EXD 400 SMI    | CEN EXD 400 SMI    | 400-420MHz stubby antenna for the F60/V portable radios                                                                              | -30%            |
| 353 | Icom-Laird Technologies | A, B or C        | Accessories   | CEN EXD 450 SMI    | CEN EXD 450 SMI    | 450-470MHz stubby antenna for F60/V portable radios                                                                                  | -30%            |
| 354 | Icom-Laird Technologies | A, B or C        | Accessories   | CEN EXS 150 SMI    | CEN EXS 150 SMI    | 150-160MHz stubby antenna for F50/V & M88 handheld radios                                                                            | -30%            |
| 355 | Icom                    | A, B or C        | Accessories   | CFRR5000 02        | CFRR5000 02        | Multi-site (conventional only) IP repeater link card (requires UC-FR5000 or UC-FR5300 board)                                         | -30%            |

Vendor (AF)

| No. | Manufacturer    | Product Category | Product Group | APC                   | Item                  | Short Description                                                                                                         | MSRP % Discount |
|-----|-----------------|------------------|---------------|-----------------------|-----------------------|---------------------------------------------------------------------------------------------------------------------------|-----------------|
| 356 | Icom            | A, B or C        | Accessories   | CTFR5000MT            | CTFR5000MT            | Multi-site (conventional & trunking) IP repeater link card (requires UC-FR5000 or UCFR5300 board)                         | -30%            |
| 357 | Icom            | A, B or C        | Accessories   | CTFR5300SC            | CTFR5300SC            | Simultant IP Repeater link card (requires UC-FR5300)                                                                      | -30%            |
| 358 | Icom            | A, B or C        | Accessories   | CTUF8100              | CTUF8100              | Cooling fan unit                                                                                                          | -30%            |
| 359 | Icom            | A, B or C        | Accessories   | CP12L                 | CP12L                 | Cigarette lighter cable with noise filter and right angle connector                                                       | -30%            |
| 360 | Icom            | A, B or C        | Accessories   | CP20                  | CP20                  | Cigarette lighter cable with noise filter and DC-DC converter. Charges the BC167 with a 12V/24V cigarette lighter socket. | -30%            |
| 361 | Icom            | A, B or C        | Accessories   | CP22                  | CP22                  | Cigarette lighter cable with DC-DC converter for use with the BC179 for the A14/S. 12-24V DC input available.             | -30%            |
| 362 | Icom            | A, B or C        | Accessories   | CP23L                 | CP23L                 | 12V cigarette lighter cable for use with rapid chargers                                                                   | -30%            |
| 363 | Icom            | A, B or C        | Accessories   | CP24                  | CP24                  | Cigarette lighter cable that charges the charger in a vehicle                                                             | -30%            |
| 364 | Icom            | A, B or C        | Accessories   | CS2300H               | CS2300H               | Cloning software for 2300H                                                                                                | -30%            |
| 365 | Icom            | A, B or C        | Accessories   | CS7100                | CS7100                | Programming software for 7100                                                                                             | -30%            |
| 366 | Icom            | A, B or C        | Accessories   | CS9100                | CS9100                | Cloning software for 9100                                                                                                 | -30%            |
| 367 | Icom            | A, B or C        | Accessories   | CSA120                | CSA120                | Programming software A120                                                                                                 | -30%            |
| 368 | Icom            | A, B or C        | Accessories   | CSA14                 | CSA14                 | Programming software for the A14/A14S                                                                                     | -30%            |
| 369 | Icom            | A, B or C        | Accessories   | CSA220                | CSA220                | Programming software A220                                                                                                 | -30%            |
| 370 | Icom            | A, B or C        | Accessories   | CSA24                 | CSA24                 | A24 Cloning Software                                                                                                      | -30%            |
| 371 | Icom            | A, B or C        | Accessories   | CSA25                 | CSA25                 | A25 programming software                                                                                                  | -30%            |
| 372 | Icom            | A, B or C        | Accessories   | CSF11                 | CSF11                 | F11/F21 Program Sftwre                                                                                                    | -30%            |
| 373 | Icom            | A, B or C        | Accessories   | CSF14                 | CSF14                 | F14/F24 Program Sftwre w/ MDC                                                                                             | -30%            |
| 374 | Icom            | A, B or C        | Accessories   | CSF2000               | CSF2000               | Programming software for the F1000/2000 series                                                                            | -30%            |
| 375 | Icom            | A, B or C        | Accessories   | CSF2100D              | CSF2100D              | Programming software for the F1100D/2100D                                                                                 | -30%            |
| 376 | Icom            | A, B or C        | Accessories   | CSF3001               | CSF3001               | F3001/F4001 programming software                                                                                          | -30%            |
| 377 | Icom            | A, B or C        | Accessories   | CSF3011               | CSF3011               | F3011/4011 software                                                                                                       | -30%            |
| 378 | Icom            | A, B or C        | Accessories   | CSF3021/F5021/F5011   | CSF3021/F5021/F5011   | F3021/5021/5011 series programming software                                                                               | -30%            |
| 379 | Icom            | A, B or C        | Accessories   | CSF3101DF5121D        | CSF3101DF5121D        | F3101DF5121D series programming software                                                                                  | -30%            |
| 380 | Icom            | A, B or C        | Accessories   | CSF3161/F5061         | CSF3161/F5061         | Software to program the F3161/4161 & F5061/6061 radios                                                                    | -30%            |
| 381 | Icom            | A, B or C        | Accessories   | CSF3210D              | CSF3210D              | Programming software for F3210D/4210D, F3230D/4230D & F5220D/6220D                                                        | -30%            |
| 382 | Icom            | A, B or C        | Accessories   | CSF3360D/F5360D       | CSF3360D/F5360D       | Programming software for the F3360D & F5360D series                                                                       | -30%            |
| 383 | Icom            | A, B or C        | Accessories   | CSF3400D              | CSF3400D              | Programming software for the F3400D/F5400D series                                                                         | -30%            |
| 384 | Icom            | A, B or C        | Accessories   | CSF5122DD             | CSF5122DD             | F5122DD/6122DD programming software                                                                                       | -30%            |
| 385 | Icom            | A, B or C        | Accessories   | CSF52D                | CSF52D                | F52D/F62D programming software                                                                                            | -30%            |
| 386 | Icom            | A, B or C        | Accessories   | CSF70/F1700           | CSF70/F1700           | Cloning Software F70/F80/F121/F1821/F2721/F382                                                                            | -30%            |
| 387 | Icom            | A, B or C        | Accessories   | CSF7510               | CSF7510               | Programming software for the F7010 & F7510 P25 radios                                                                     | -30%            |
| 388 | Icom            | A, B or C        | Accessories   | CSF8101               | CSF8101               | Programming software. Use a generic USB "A" to "B" cable to program radio.                                                | -30%            |
| 389 | Icom            | A, B or C        | Accessories   | CSF9010/F9510         | CSF9010/F9510         | F9011/9511 programming software                                                                                           | -30%            |
| 390 | Icom            | A, B or C        | Accessories   | CSFR5000              | CSFR5000              | FR5000/6000 programming software                                                                                          | -30%            |
| 391 | Icom            | A, B or C        | Accessories   | CSFR9010              | CSFR9010              | Programming software for the FR9010/9020                                                                                  | -30%            |
| 392 | Icom            | A, B or C        | Accessories   | CSGM1600              | CSGM1600              | GM1600 programming software                                                                                               | -30%            |
| 393 | Icom            | A, B or C        | Accessories   | CSIP501H              | CSIP501H              | IP501H programming software                                                                                               | -30%            |
| 394 | Icom            | A, B or C        | Accessories   | CSKL D2               | CSKL D2               | Encryption key loader software for F3400/F5400 series                                                                     | -30%            |
| 395 | Icom            | A, B or C        | Accessories   | CSM24                 | CSM24                 | M24 programming software                                                                                                  | -30%            |
| 396 | Icom            | A, B or C        | Accessories   | CSM25                 | CSM25                 | M25 programming software (requires OPC478UC+ OPC1655)                                                                     | -30%            |
| 397 | Icom            | A, B or C        | Accessories   | CSM330                | CSM330                | M330 programming software                                                                                                 | -30%            |
| 398 | Icom            | A, B or C        | Accessories   | CSM400BB              | CSM400BB              | M400BB programming software. Requires OPC-478UC + OPC-980 cables.                                                         | -30%            |
| 399 | Icom            | A, B or C        | Accessories   | CSM506                | CSM506                | M506 programming software. Requires OPC-478UC + OPC-980 cables.                                                           | -30%            |
| 400 | Icom            | A, B or C        | Accessories   | CSM604A               | CSM604A               | M604A programming software                                                                                                | -30%            |
| 401 | Icom            | A, B or C        | Accessories   | CSM605                | CSM605                | Programming software for the M605. Includes MMSI reset dongle. Requires OPC2382 + OPC478UC for programming.               | -30%            |
| 402 | Icom            | A, B or C        | Accessories   | CSM72                 | CSM72                 | M72 Programming Software                                                                                                  | -30%            |
| 403 | Icom            | A, B or C        | Accessories   | CSM73                 | CSM73                 | Programming software for the M73                                                                                          | -30%            |
| 404 | Icom            | A, B or C        | Accessories   | CSM802                | CSM802                | M802 Program Software                                                                                                     | -30%            |
| 405 | Icom            | A, B or C        | Accessories   | CSM85                 | CSM85                 | M85 programming software                                                                                                  | -30%            |
| 406 | Icom            | A, B or C        | Accessories   | CSM92D/M424           | CSM92D/M424           | Programming software for M92D & M424                                                                                      | -30%            |
| 407 | Icom            | A, B or C        | Accessories   | CSOTPM1               | CSOTPM1               | Over-the-air programming (OTAP) manager software                                                                          | -30%            |
| 408 | Icom            | A, B or C        | Accessories   | CSOTPM2               | CSOTPM2               | P25 over-the-air programming (OTAP) manager software; support only conventional mode                                      | -30%            |
| 409 | Icom            | A, B or C        | Accessories   | CSR30                 | CSR30                 | Programming software for R30                                                                                              | -30%            |
| 410 | Icom            | A, B or C        | Accessories   | CSR6                  | CSR6                  | Programming software fo R6                                                                                                | -30%            |
| 411 | Icom            | A, B or C        | Accessories   | CSR8600               | CSR8600               | R8600 programming software                                                                                                | -30%            |
| 412 | Icom            | A, B or C        | Accessories   | CSRMK4                | CSRMK4                | Programming software for the RMK4                                                                                         | -30%            |
| 413 | Icom            | A, B or C        | Accessories   | CS170                 | CS170                 | T70A software                                                                                                             | -30%            |
| 414 | Icom            | A, B or C        | Accessories   | CSV80                 | CSV80                 | V80 software                                                                                                              | -30%            |
| 415 | Icom            | A, B or C        | Accessories   | CT23 01               | CT23 01               | PTT microphone adapter to use SM-26 or HM-152 with a PC. Requires BC-147S.                                                | -30%            |
| 416 | Icom            | A, B or C        | Accessories   | CT24                  | CT24                  | Digital voice converter (supplied with RCF510 and works with VEPG3)                                                       | -30%            |
| 417 | Icom            | A, B or C        | Accessories   | EH15B                 | EH15B                 | Earphone with 2.5mm plug to use with HM-16/MAC                                                                            | -30%            |
| 418 | Icom            | A, B or C        | Accessories   | EM80                  | EM80                  | 9-pin full size speaker mix for F300 series. IS approved to work with F30G IS radios.                                     | -30%            |
| 419 | Icom            | A, B or C        | Accessories   | EX2785J01             | EX2785J01             | P25 activation software for F7080 & F1721/2721 radios                                                                     | -30%            |
| 420 | Icom            | A, B or C        | Accessories   | EX2785J03             | EX2785J03             | AES activation upgrade                                                                                                    | -30%            |
| 421 | Icom            | A, B or C        | Accessories   | F121 MMB              | F121 MMB              | Mounting bracket F121/F221 F5011/F5021 series                                                                             | -30%            |
| 422 | Icom            | A, B or C        | Accessories   | F1721 MMB             | F1721 MMB             | Mounting bracket for F1721/F1821, F2721/2821, F9011S/T                                                                    | -30%            |
| 423 | Icom            | A, B or C        | Accessories   | F5061 IGN SENSE CABLE | F5061 IGN SENSE CABLE | 96" cable with 3A fuse                                                                                                    | -30%            |
| 424 | Icom            | A, B or C        | Accessories   | F5061 MMB             | F5061 MMB             | Mounting bracket included with the F5061/F6061                                                                            | -30%            |
| 425 | Icom            | A, B or C        | Accessories   | FAB02AR               | FAB02AR               | Standard antenna for Aviation handheld radios                                                                             | -30%            |
| 426 | Icom            | A, B or C        | Accessories   | FAS100U               | FAS100U               | 7800MHz antenna                                                                                                           | -30%            |
| 427 | Icom            | A, B or C        | Accessories   | FAS102U               | FAS102U               | Antenna for SAT100                                                                                                        | -30%            |
| 428 | Icom            | A, B or C        | Accessories   | FAS24V                | FAS24V                | 136-150MHz antenna for the F50V handhelds (Blue ring)                                                                     | -30%            |
| 429 | Icom            | A, B or C        | Accessories   | FAS270C               | FAS270C               | Wideband RX antenna (SMA)                                                                                                 | -30%            |
| 430 | Icom            | A, B or C        | Accessories   | FAS27U                | FAS27U                | 400-470MHz antenna for the F60V (green ring)                                                                              | -30%            |
| 431 | Icom            | A, B or C        | Accessories   | FAS56U                | FAS56U                | 450-520MHz antenna for F60V (red ring)                                                                                    | -30%            |
| 432 | Icom            | A, B or C        | Accessories   | FAS57US               | FAS57US               | 450-490MHz stubby antenna for F60V portable radios (red ring)                                                             | -30%            |
| 433 | Icom            | A, B or C        | Accessories   | FAS58U                | FAS58U                | 400-470MHz antenna - standard on the F9021                                                                                | -30%            |
| 434 | Icom            | A, B or C        | Accessories   | FAS59V                | FAS59V                | 150-174MHz standard antenna for the F50 & M88 (red ring)                                                                  | -30%            |
| 435 | Icom            | A, B or C        | Accessories   | FAS61V                | FAS61V                | Standard antenna for GM1600                                                                                               | -30%            |
| 436 | Icom            | A, B or C        | Accessories   | FAS62VS               | FAS62VS               | 150-162MHz stubby antenna for F50V (Red ring)                                                                             | -30%            |
| 437 | Icom            | A, B or C        | Accessories   | FAS63VS               | FAS63VS               | 160-174MHz stubby antenna for F50V (green ring)                                                                           | -30%            |
| 438 | Icom            | A, B or C        | Accessories   | FAS64V                | FAS64V                | Standard antenna for the M72/M73 (4 1732" or 115mm)                                                                       | -30%            |
| 439 | Icom            | A, B or C        | Accessories   | FAS65V                | FAS65V                | 148-160 MHz flexible antenna - standard on F9011                                                                          | -30%            |
| 440 | Icom            | A, B or C        | Accessories   | FAS67VC               | FAS67VC               | 136-174MHz cut antenna - F3400/F7010/F9011                                                                                | -30%            |
| 441 | Icom            | A, B or C        | Accessories   | FAS74U                | FAS74U                | 490-520MHz antenna for F60V (blue ring)                                                                                   | -30%            |
| 442 | Icom            | A, B or C        | Accessories   | FAS76UC               | FAS76UC               | 380-520MHz cut antenna for F4400/F9021                                                                                    | -30%            |
| 443 | Icom            | A, B or C        | Accessories   | FAS81U                | FAS81U                | 380-430MHz antenna for F4400                                                                                              | -30%            |
| 444 | Icom            | A, B or C        | Accessories   | FAS81US               | FAS81US               | 400-450MHz stubby antenna for F4400                                                                                       | -30%            |
| 445 | Icom            | A, B or C        | Accessories   | FAS81V                | FAS81V                | 136-150MHz antenna for F3400/F7010/F9011                                                                                  | -30%            |
| 446 | Icom            | A, B or C        | Accessories   | FAS81VS               | FAS81VS               | 136-150MHz stubby antenna for F3400                                                                                       | -30%            |
| 447 | Icom            | A, B or C        | Accessories   | FAS82U                | FAS82U                | 430-480MHz antenna for F4400                                                                                              | -30%            |
| 448 | Icom            | A, B or C        | Accessories   | FAS82US               | FAS82US               | 450-490MHz stubby antenna for F4400                                                                                       | -30%            |
| 449 | Icom            | A, B or C        | Accessories   | FAS82V                | FAS82V                | 148-162MHz antenna                                                                                                        | -30%            |
| 450 | Icom            | A, B or C        | Accessories   | FAS82VS               | FAS82VS               | 148-162MHz stubby antenna                                                                                                 | -30%            |
| 451 | Icom            | A, B or C        | Accessories   | FAS83U                | FAS83U                | 470-520MHz antenna for F4400                                                                                              | -30%            |
| 452 | Icom            | A, B or C        | Accessories   | FAS83V                | FAS83V                | 160-174MHz antenna for F3400                                                                                              | -30%            |
| 453 | Icom            | A, B or C        | Accessories   | FAS83VS               | FAS83VS               | 160-174MHz stubby antenna for F3400                                                                                       | -30%            |
| 454 | Icom            | A, B or C        | Accessories   | FASC25U               | FASC25U               | 400-430MHz antenna for LM portables                                                                                       | -30%            |
| 455 | Icom            | A, B or C        | Accessories   | FASC25V               | FASC25V               | 136-150MHz antenna for LM portables                                                                                       | -30%            |
| 456 | Icom            | A, B or C        | Accessories   | FASC26US              | FASC26US              | 400-450MHz stubby antenna for LM portables                                                                                | -30%            |
| 457 | Icom            | A, B or C        | Accessories   | FASC26VS              | FASC26VS              | 136-144MHz stubby antenna for LM portables                                                                                | -30%            |
| 458 | Icom            | A, B or C        | Accessories   | FASC27VS              | FASC27VS              | 142-150MHz stubby antenna for LM portables                                                                                | -30%            |
| 459 | Icom            | A, B or C        | Accessories   | FASC28V               | FASC28V               | 142-162MHz antenna for LM portables                                                                                       | -30%            |
| 460 | Icom            | A, B or C        | Accessories   | FASC29V               | FASC29V               | 160-174MHz antenna for LM portables                                                                                       | -30%            |
| 461 | Icom            | A, B or C        | Accessories   | FASC55V               | FASC55V               | 146-174MHz standard antenna for LM portables                                                                              | -30%            |
| 462 | Icom            | A, B or C        | Accessories   | FASC56VS              | FASC56VS              | 150-160MHz stubby antenna for LM portables                                                                                | -30%            |
| 463 | Icom            | A, B or C        | Accessories   | FASC57U               | FASC57U               | 430-470MHz standard antenna for LM radios (red ring)                                                                      | -30%            |
| 464 | Icom            | A, B or C        | Accessories   | FASC57VS              | FASC57VS              | 160-174MHz stubby antenna for LM portables                                                                                | -30%            |
| 465 | Icom            | A, B or C        | Accessories   | FASC58V               | FASC58V               | Standard antenna M24/M34/M36/M85                                                                                          | -30%            |
| 466 | Icom            | A, B or C        | Accessories   | FASC59V               | FASC59V               | Standard antenna M25/M37/M93D/M92D                                                                                        | -30%            |
| 467 | Icom            | A, B or C        | Accessories   | FASC61UC              | FASC61UC              | 380-520MHz cut antenna for the specific frequency desired                                                                 | -30%            |
| 468 | Icom            | A, B or C        | Accessories   | FASC61VC              | FASC61VC              | 136-174MHz cut antenna for the specific frequency desired                                                                 | -30%            |
| 469 | Icom            | A, B or C        | Accessories   | FASC62V               | FASC62V               | 150-160MHz high gain antenna for LM portables (10")                                                                       | -30%            |
| 470 | Icom            | A, B or C        | Accessories   | FASC63V               | FASC63V               | 155-165MHz high gain antenna for LM portables (9.5")                                                                      | -30%            |
| 471 | Icom            | A, B or C        | Accessories   | FASC72U               | FASC72U               | 470-512MHz antenna for LM portables                                                                                       | -30%            |
| 472 | Icom            | A, B or C        | Accessories   | FASC73US              | FASC73US              | 450-470MHz stubby antenna for LM portable radios                                                                          | -30%            |
| 473 | Icom-Galtronics | A, B or C        | Accessories   | GAL 06026             | GAL 06026             | 136-174MHz short helical broadband antenna for F9011                                                                      | -30%            |
| 474 | Icom            | A, B or C        | Accessories   | HMI26B                | HMI26B                | Standard black front mount mic for M504                                                                                   | -30%            |
| 475 | Icom            | A, B or C        | Accessories   | HMI26RB               | HMI26RB               | Standard black rear mount mic for M504/M604                                                                               | -30%            |
| 476 | Icom            | A, B or C        | Accessories   | HMI28                 | HMI28                 | Earphone-microphone with 2-pin straight connector                                                                         | -30%            |

Vendor (AF)

PG 5

| No. | Manufacturer                  | Product Category | Product Group | APC                      | Item                     | Short Description                                                                                                                                                                             | MSRP % Discount |
|-----|-------------------------------|------------------|---------------|--------------------------|--------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 477 | Icom                          | A, B or C        | Accessories   | HM128L                   | HM128L                   | Earphone/mic with 2-pin right angle connector                                                                                                                                                 | -30%            |
| 478 | Icom                          | A, B or C        | Accessories   | HM131                    | HM131                    | Speaker/mic/microphone with earphone jack and clip (straight 2-pin, both stereo plug)                                                                                                         | -30%            |
| 479 | Icom                          | A, B or C        | Accessories   | HM131SC                  | HM131SC                  | Lightweight speaker microphone with earphone jack (9-pin)                                                                                                                                     | -30%            |
| 480 | Icom                          | A, B or C        | Accessories   | HM133V                   | HM133V                   | Standard partial function remote microphone (squelsch only) 2300H/V8000                                                                                                                       | -30%            |
| 481 | Icom                          | A, B or C        | Accessories   | HM135                    | HM135                    | Hand microphone; water resistant, remote function for M802                                                                                                                                    | -30%            |
| 482 | Icom                          | A, B or C        | Accessories   | HM138                    | HM138                    | Waterproof 9-pin marine style speaker mic (IS approved for F50/F60/M88/F70/F80)                                                                                                               | -30%            |
| 483 | Icom                          | A, B or C        | Accessories   | HM148G                   | HM148G                   | Self grounding microphone for mobile radios                                                                                                                                                   | -30%            |
| 484 | Icom                          | A, B or C        | Accessories   | HM148T                   | HM148T                   | DMTF mobile microphone                                                                                                                                                                        | -30%            |
| 485 | Icom                          | A, B or C        | Accessories   | HM151                    | HM151                    | Remote control microphone (7000/7100)                                                                                                                                                         | -30%            |
| 486 | Icom                          | A, B or C        | Accessories   | HM152                    | HM152                    | Standard microphone for low/mid range mobile radios                                                                                                                                           | -30%            |
| 487 | Icom                          | A, B or C        | Accessories   | HM152T                   | HM152T                   | DTMF modular microphone for LM mobile radios                                                                                                                                                  | -30%            |
| 488 | Icom                          | A, B or C        | Accessories   | HM153LA                  | HM153LA                  | Covert durable microphone with earphone combination (right angle 2-pin screw down connector)                                                                                                  | -30%            |
| 489 | Icom                          | A, B or C        | Accessories   | HM153LS                  | HM153LS                  | Microphone with 2.5mm earphone combination (right angle 2-pin connector)                                                                                                                      | -30%            |
| 490 | Icom                          | A, B or C        | Accessories   | HM154                    | HM154                    | Simple microphone for Amateur mobile radios (RJ45)                                                                                                                                            | -30%            |
| 491 | Icom                          | A, B or C        | Accessories   | HM158LA                  | HM158LA                  | Compact speaker microphone with revolving clip and earphone jack (right angle 2-pin screw down connector, stereo mic/mono speaker)                                                            | -30%            |
| 492 | Icom                          | A, B or C        | Accessories   | HM159LA                  | HM159LA                  | Large speaker microphone with earphone jack and metal alligator clip (right angle 2-pin screw down connector, stereo mic/mono speaker)                                                        | -30%            |
| 493 | Icom                          | A, B or C        | Accessories   | HM159SC LG               | HM159SC LG               | Large speaker microphone with earphone jack and metal alligator clip (9-pin, stereo mic/mono speaker)                                                                                         | -30%            |
| 494 | Icom                          | A, B or C        | Accessories   | HM163MC                  | HM163MC                  | Lapel mic with 2.5mm earphone jack                                                                                                                                                            | -30%            |
| 495 | Icom                          | A, B or C        | Accessories   | HM164B                   | HM164B                   | Standard black hand mic M200/M304/M412                                                                                                                                                        | -30%            |
| 496 | Icom                          | A, B or C        | Accessories   | HM165                    | HM165                    | Waterproof speaker mic for M24/M36/M93D                                                                                                                                                       | -30%            |
| 497 | Icom                          | A, B or C        | Accessories   | HM166LA                  | HM166LA                  | Earphone microphone with 2-pin right angle connector                                                                                                                                          | -30%            |
| 498 | Icom                          | A, B or C        | Accessories   | HM166LS                  | HM166LS                  | Earphone microphone with two pin right angle connector                                                                                                                                        | -30%            |
| 499 | Icom                          | A, B or C        | Accessories   | HM167                    | HM167                    | Lightweight IPX8 waterproof speaker mic M73/GM1600/M92/M72                                                                                                                                    | -30%            |
| 500 | Icom                          | A, B or C        | Accessories   | HM168LWP                 | HM168LWP                 | Waterproof speaker microphone                                                                                                                                                                 | -30%            |
| 501 | Icom                          | A, B or C        | Accessories   | HM169                    | HM169                    | Waterproof speaker mic (9-pin)                                                                                                                                                                | -30%            |
| 502 | Icom                          | A, B or C        | Accessories   | HM169 IS                 | HM169 IS                 | Intrinsically safe waterproof speaker mic (9-pin)                                                                                                                                             | -30%            |
| 503 | Icom                          | A, B or C        | Accessories   | HM176                    | HM176                    | Microphone for the A220/A210/A200/PS80                                                                                                                                                        | -30%            |
| 504 | Icom                          | A, B or C        | Accessories   | HM180                    | HM180                    | Microphone for M710/M700PRO                                                                                                                                                                   | -30%            |
| 505 | Icom                          | A, B or C        | Accessories   | HM183LS                  | HM183LS                  | Waterproof compact speaker microphone (2 pin connector)                                                                                                                                       | -30%            |
| 506 | Icom                          | A, B or C        | Accessories   | HM184H                   | HM184H                   | 14-pin loud waterproof speaker mic (no accessory jack)                                                                                                                                        | -30%            |
| 507 | Icom                          | A, B or C        | Accessories   | HM184IS                  | HM184IS                  | 14-pin intrinsically safe approved waterproof speaker mic (no accessory jack)                                                                                                                 | -30%            |
| 508 | Icom                          | A, B or C        | Accessories   | HM186LS                  | HM186LS                  | Compact speaker microphone with earphone jack (2 pin connector)                                                                                                                               | -30%            |
| 509 | Icom                          | A, B or C        | Accessories   | HM192                    | HM192                    | Remote control microphone for F8101 (requires separation cable)                                                                                                                               | -30%            |
| 510 | Icom                          | A, B or C        | Accessories   | HM193                    | HM193                    | Hand microphone for the F8101                                                                                                                                                                 | -30%            |
| 511 | Icom                          | A, B or C        | Accessories   | HM195B                   | HM195B                   | CommandMic IV with yellow backlit LCD in black                                                                                                                                                | -30%            |
| 512 | Icom                          | A, B or C        | Accessories   | HM195GB                  | HM195GB                  | CommandMic IV with white backlit LCD in black                                                                                                                                                 | -30%            |
| 513 | Icom                          | A, B or C        | Accessories   | HM195GW                  | HM195GW                  | CommandMic IV with white backlit LCD in super white                                                                                                                                           | -30%            |
| 514 | Icom                          | A, B or C        | Accessories   | HM195SW                  | HM195SW                  | Command Mic IV with yellow backlit LCD in super white                                                                                                                                         | -30%            |
| 515 | Icom                          | A, B or C        | Accessories   | HM196B                   | HM196B                   | Standard hand microphone for M424 and works with the M424G                                                                                                                                    | -30%            |
| 516 | Icom                          | A, B or C        | Accessories   | HM196SW                  | HM196SW                  | Standard hand microphone for M424 and works with the M424G                                                                                                                                    | -30%            |
| 517 | Icom                          | A, B or C        | Accessories   | HM198                    | HM198                    | Hand microphone for 7100                                                                                                                                                                      | -30%            |
| 518 | Icom                          | A, B or C        | Accessories   | HM202                    | HM202                    | Compact IPX7 waterproof speaker mic M73/M72                                                                                                                                                   | -30%            |
| 519 | Icom                          | A, B or C        | Accessories   | HM203EX                  | HM203EX                  | Blue speaker microphone for F3201DEX/4201DEX                                                                                                                                                  | -30%            |
| 520 | Icom                          | A, B or C        | Accessories   | HM205B                   | HM205B                   | Speaker microphone M424G/M506                                                                                                                                                                 | -30%            |
| 521 | Icom                          | A, B or C        | Accessories   | HM205RB                  | HM205RB                  | Speaker microphone for M506 rear connector & M605                                                                                                                                             | -30%            |
| 522 | Icom                          | A, B or C        | Accessories   | HM207                    | HM207                    | Control hand microphone (ID-5100)                                                                                                                                                             | -30%            |
| 523 | Icom                          | A, B or C        | Accessories   | HM207S                   | HM207S                   | DTMF standard mic ID4100                                                                                                                                                                      | -30%            |
| 524 | Icom                          | A, B or C        | Accessories   | HM213                    | HM213                    | Waterproof floating speaker mic for M25                                                                                                                                                       | -30%            |
| 525 | Icom                          | A, B or C        | Accessories   | HM214H                   | HM214H                   | Hand microphone for GM800 & M805                                                                                                                                                              | -30%            |
| 526 | Icom                          | A, B or C        | Accessories   | HM215                    | HM215                    | Speaker microphone for the BC-218 car charger                                                                                                                                                 | -30%            |
| 527 | Icom                          | A, B or C        | Accessories   | HM216                    | HM216                    | Standard microphone for A120                                                                                                                                                                  | -30%            |
| 528 | Icom                          | A, B or C        | Accessories   | HM217                    | HM217                    | Microphone with built-in speaker and front panel includes up/down buttons and two programmable buttons (P1/P2)                                                                                | -30%            |
| 529 | Icom                          | A, B or C        | Accessories   | HM218                    | HM218                    | Secondary remote control microphone, COMMANDMIC, for the F5400D/F6400D. Requires RMK5 + OPC2373 or OPC2374.                                                                                   | -30%            |
| 530 | Icom                          | A, B or C        | Accessories   | HM219                    | HM219                    | Hand microphone 7300/7610                                                                                                                                                                     | -30%            |
| 531 | Icom                          | A, B or C        | Accessories   | HM220                    | HM220                    | Heavy duty microphone (IP54) for the F5400 series                                                                                                                                             | -30%            |
| 532 | Icom                          | A, B or C        | Accessories   | HM220T                   | HM220T                   | Heavy duty microphone with DTMF keypad (IP54) for the F5400 series                                                                                                                            | -30%            |
| 533 | Icom                          | A, B or C        | Accessories   | HM221                    | HM221                    | Microphone (IP55) for the F5400 series                                                                                                                                                        | -30%            |
| 534 | Icom                          | A, B or C        | Accessories   | HM221T                   | HM221T                   | Microphone with DTMF keypad (IP55) for the F5400 series                                                                                                                                       | -30%            |
| 535 | Icom                          | A, B or C        | Accessories   | HM222                    | HM222                    | IP68 waterproof speaker microphone w/3.5mm accessory jack (14-pin connector)                                                                                                                  | -30%            |
| 536 | Icom                          | A, B or C        | Accessories   | HM228                    | HM228                    | Compact IPX7 speaker mic for M93D                                                                                                                                                             | -30%            |
| 537 | Icom                          | A, B or C        | Accessories   | HM230HB                  | HM230HB                  | CommandMic with 10-key (IP55) for IP501M                                                                                                                                                      | -30%            |
| 538 | Icom                          | A, B or C        | Accessories   | HM231                    | HM231                    | Waterproof speaker microphone (A25)                                                                                                                                                           | -30%            |
| 539 | Icom                          | A, B or C        | Accessories   | HM232                    | HM232                    | Hand microphone for ID4100                                                                                                                                                                    | -30%            |
| 540 | Icom                          | A, B or C        | Accessories   | HM233GP                  | HM233GP                  | GPS microphone IP67                                                                                                                                                                           | -30%            |
| 541 | Icom                          | A, B or C        | Accessories   | HM234                    | HM234                    | Aviation speaker mic (2-pin right angle connector)                                                                                                                                            | -30%            |
| 542 | Icom                          | A, B or C        | Accessories   | HM235B                   | HM235B                   | Black microphone for M330                                                                                                                                                                     | -30%            |
| 543 | Icom                          | A, B or C        | Accessories   | HM235W                   | HM235W                   | White microphone for M330                                                                                                                                                                     | -30%            |
| 544 | Icom                          | A, B or C        | Accessories   | HM236                    | HM236                    | Compact waterproof speaker microphone                                                                                                                                                         | -30%            |
| 545 | Icom                          | A, B or C        | Accessories   | HM240                    | HM240                    | Waterproof aviation speaker mic (2-pin)                                                                                                                                                       | -30%            |
| 546 | Icom                          | A, B or C        | Accessories   | HM241                    | HM241                    | Mobile microphone with emergency button for IP501 M (IP54)                                                                                                                                    | -30%            |
| 547 | Icom                          | A, B or C        | Accessories   | HM75LS                   | HM75LS                   | Remote control speaker microphone with transmit indicator and earphone jack (right angle 2-pin, both stereo plug)                                                                             | -30%            |
| 548 | Icom                          | A, B or C        | Accessories   | HM-9000                  | HM-9000                  | Speaker microphone for the FR9010/9020 repeaters                                                                                                                                              | -30%            |
| 549 | Icom-Impact Radio Accessories | A, B or C        | Accessories   | HM-HD716WP               | HM-HD716WP               | Large waterproof, high gain speaker microphone with 3.5mm accessory jack (14-pin connector)                                                                                                   | -30%            |
| 550 | Icom-Impact Radio Accessories | A, B or C        | Accessories   | HM-HD717WP               | HM-HD717WP               | Large waterproof/speaker microphone with 3.5mm accessory jack (right angle 2-pin screw down connector)                                                                                        | -30%            |
| 551 | Icom                          | A, B or C        | Accessories   | HS102                    | HS102                    | Over the head headset with earphone. Allows for full-duplex operation and requires the OPC-2359.                                                                                              | -30%            |
| 552 | Icom                          | A, B or C        | Accessories   | HS94                     | HS94                     | Earpiece headset; use with VS/OPC2004/OPC2006/OPC1392                                                                                                                                         | -30%            |
| 553 | Icom                          | A, B or C        | Accessories   | HS94L WP                 | HS94L WP                 | Earhook headset with boom microphone with 2-pin screw down connector for hands-free operation.                                                                                                | -30%            |
| 554 | Icom                          | A, B or C        | Accessories   | HS95                     | HS95                     | Headset with boom mic; use with VS/OPC2004/OPC2006/OPC1392                                                                                                                                    | -30%            |
| 555 | Icom                          | A, B or C        | Accessories   | HS95LWP                  | HS95LWP                  | Behind-the-head type with boom microphone with 2-pin screw down connector                                                                                                                     | -30%            |
| 556 | Icom                          | A, B or C        | Accessories   | HS97                     | HS97                     | Earphone with throat mic headset; use with VS/OPC2004/OPC2006/OPC1392                                                                                                                         | -30%            |
| 557 | Icom-ASAP Metal Fabricators   | A, B or C        | Accessories   | IABC1019                 | IABC1019                 | Heavy duty vehicular charger.                                                                                                                                                                 | -30%            |
| 558 | Icom-ASAP Metal Fabricators   | A, B or C        | Accessories   | IA-BC171                 | IA-BC171                 | Heavy duty vehicular charger for the F3161/F4161 series                                                                                                                                       | -30%            |
| 559 | Icom                          | A, B or C        | Accessories   | IA-DH1095                | IA-DH1095                | Remote mounting kit for the F9511/F9521 dual head kit. Dual head, external speaker, speaker microphone, and separation cables are required.                                                   | -30%            |
| 560 | Icom-Pryme Radio Products     | A, B or C        | Accessories   | IAHM600                  | IAHM600                  | Heavy duty Bluetooth speaker microphone with loud audio, water/dust resistant & 40+ hours of talk time (charger included)                                                                     | -30%            |
| 561 | Icom-Schippers & Crew         | A, B or C        | Accessories   | IAJB1001                 | IAJB1001                 | Extension cable junction box for RMK5 or RMK7 that allows installer to connect 2 OPC2367s together for 52ft of cable                                                                          | -30%            |
| 562 | Icom-Tate Technology          | A, B or C        | Accessories   | IAOPC054                 | IAOPC054                 | Cable to wire the F5400/F6400 to an external speaker                                                                                                                                          | -30%            |
| 563 | Icom-Tessco                   | A, B or C        | Accessories   | IAOPC1003                | IAOPC1003                | USB to micro-USB 3ft cable                                                                                                                                                                    | -30%            |
| 564 | Icom                          | A, B or C        | Accessories   | IAOPC1075                | IAOPC1075                | F7500 mobile adapter cable to use with Motorola KVL3000/4000/5000 keyloaders. Requires the OPC1534 cable and a RJ45 female-to-female adapter                                                  | -30%            |
| 565 | Icom                          | A, B or C        | Accessories   | IAOPC1076                | IAOPC1076                | F7500 mobile adapter cable to use with the KVL125 keyloader. Requires the OPC-IAKVL1 cable and a RJ45 female-to-female adapter.                                                               | -30%            |
| 566 | Icom-Innovative Circuit       | A, B or C        | Accessories   | IAPS12                   | IAPS12                   | Power supply with cover for control station (120VAC; 20A)                                                                                                                                     | -30%            |
| 567 | Icom-Innovative Circuit       | A, B or C        | Accessories   | IAPS12E                  | IAPS12E                  | Power supply with cover for control station (220VAC; 12A) for low and mid power only                                                                                                          | -30%            |
| 568 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS ANTRLY-D             | IAS ANTRLY-D             | 1RU dual antenna switch for FR9010/9020                                                                                                                                                       | -30%            |
| 569 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS ANTRLY-S             | IAS ANTRLY-S             | 1RU single antenna switch for FR9010/9020                                                                                                                                                     | -30%            |
| 570 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS BC-RHADPTR           | IAS BC-RHADPTR           | 100-240V charger adapter for use with the IAS OPC-RHUSB                                                                                                                                       | -30%            |
| 571 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS BC-RHCHG1            | IAS BC-RHCHG1            | 100-240V single unit charger for Redhawk mic                                                                                                                                                  | -30%            |
| 572 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS BC-RHCHG12           | IAS BC-RHCHG12           | 100-240V 12 unit charger for the Redhawk mics                                                                                                                                                 | -30%            |
| 573 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS BP-RHBATT1           | IAS BP-RHBATT1           | 3.8V 1200mAh battery for Redhawk mic                                                                                                                                                          | -30%            |
| 574 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS CP-RHLP              | IAS CP-RHLP              | 12-24V cigarette lighter plug requiring 2 USB cables                                                                                                                                          | -30%            |
| 575 | Icom                          | A, B or C        | Accessories   | IAS CROSSBAND CONTROLLER | IAS CROSSBAND CONTROLLER | Analog gateway that provides an easy migration path from analog to digital technology                                                                                                         | -30%            |
| 576 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS CS-RHSW              | IAS CS-RHSW              | Utility software to upload stored tracks, optional PC programming, online demos. One per customer needed.                                                                                     | -30%            |
| 577 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS OPC-RHH14            | IAS OPC-RHH14            | Redhawk 14-pin cable connects GPS mic to radio (works in analog, P25 digital and IDAS)                                                                                                        | -30%            |
| 578 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS OPC-RHH1D            | IAS OPC-RHH1D            | Redhawk cable connects GPS mic to P25 mobile radios (works in both analog and P25 digital). May require AFO mod on radio.                                                                     | -30%            |
| 579 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS OPC-RHH9             | IAS OPC-RHH9             | Redhawk 9-pin cable connects GPS mic to radio (works in analog only)                                                                                                                          | -30%            |
| 580 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS OPC-RHUSB            | IAS OPC-RHUSB            | USB cable to connect mic with PC or charger adapter. One comes with each microphone.                                                                                                          | -30%            |
| 581 | Icom-Kimross & Associates     | A, B or C        | Accessories   | IAS REDHAWK              | IAS REDHAWK              | Speaker microphone with GPS receiver. LCD display shows basic orientation of all members within a group. Battery & USB cable included. Cable that hooks from microphone to radio is required. | -30%            |
| 582 | Icom                          | A, B or C        | Accessories   | IASANTSWS1               | IASANTSWS1               | Single antenna switch for base station operation                                                                                                                                              | -30%            |
| 583 | Icom                          | A, B or C        | Accessories   | IASANTSWS2               | IASANTSWS2               | Dual antenna switch for base station operation                                                                                                                                                | -30%            |
| 584 | Icom-FIPLEX                   | A, B or C        | Accessories   | IASDP1001                | IASDP1001                | DC distribution panel 12/24VDC with remote power control and SNMP. It can manage up to 12 loads.                                                                                              | -30%            |
| 585 | Icom-FIPLEX                   | A, B or C        | Accessories   | IASDUP1001               | IASDUP1001               | 136-148 G cavity 50W internal duplexer, 3MHz TX-RX separation                                                                                                                                 | -30%            |
| 586 | Icom-FIPLEX                   | A, B or C        | Accessories   | IASDUP1002               | IASDUP1002               | 148-160 G cavity 50W internal duplexer, 3MHz TX-RX separation                                                                                                                                 | -30%            |
| 587 | Icom-FIPLEX                   | A, B or C        | Accessories   | IASDUP1003               | IASDUP1003               | 160-174 G cavity 50W internal duplexer, 3MHz TX-RX separation                                                                                                                                 | -30%            |
| 588 | Icom-FIPLEX                   | A, B or C        | Accessories   | IASDUP1004               | IASDUP1004               | 136-148 G cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                 | -30%            |
| 589 | Icom-Amphenol Procom          | A, B or C        | Accessories   | IASDUP1005               | IASDUP1005               | 148-160 G cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                 | -30%            |
| 590 | Icom-FIPLEX                   | A, B or C        | Accessories   | IASDUP1006               | IASDUP1006               | 160-174 G cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                 | -30%            |
| 591 | Icom-FIPLEX                   | A, B or C        | Accessories   | IASDUP1007               | IASDUP1007               | 136-148 G cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                | -30%            |

## Vendor (AF)

PG 6

| No. | Manufacturer                  | Product Category | Product Group | APC                   | Item                  | Short Description                                                                                                                                                                                                                                                   | MSRP % Discount |
|-----|-------------------------------|------------------|---------------|-----------------------|-----------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 592 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1008            | IASDUP1008            | 148-160 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 593 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1009            | IASDUP1009            | 160-174 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 594 | Icom-EMR                      | A, B or C        | Accessories   | IASDUP1010            | IASDUP1010            | 144-190MHz 6 cavity 100W duplexer with 3MHz minimum TX-RX separation                                                                                                                                                                                                | -30%            |
| 595 | Icom-Televewave               | A, B or C        | Accessories   | IASDUP1012            | IASDUP1012            | 144-174MHz 6 cavity, 350W duplexer, 400kHz TX-RX separation; 32" tall                                                                                                                                                                                               | -30%            |
| 596 | Icom-Amphenol Procom          | A, B or C        | Accessories   | IASDUP1015            | IASDUP1015            | 152-175MHz 50W internal duplexer (6-15MHz minimum separation)                                                                                                                                                                                                       | -30%            |
| 597 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1035            | IASDUP1035            | 400-512 4 cavity 100W duplexer, 3MHz TX-RX separation                                                                                                                                                                                                               | -30%            |
| 598 | Icom-Procom A/S               | A, B or C        | Accessories   | IASDUP1036            | IASDUP1036            | 400-440 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 599 | Icom-Procom A/S               | A, B or C        | Accessories   | IASDUP1037            | IASDUP1037            | 440-470 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 600 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1038            | IASDUP1038            | 470-490 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 601 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1039            | IASDUP1039            | 490-512 6 cavity 50W internal duplexer, 5MHz TX-RX separation                                                                                                                                                                                                       | -30%            |
| 602 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1040            | IASDUP1040            | 400-440 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 603 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1041            | IASDUP1041            | 440-470 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 604 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1042            | IASDUP1042            | 470-490 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 605 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASDUP1043            | IASDUP1043            | 490-512 6 cavity 50W internal duplexer, 10MHz TX-RX separation                                                                                                                                                                                                      | -30%            |
| 606 | Icom-EMR                      | A, B or C        | Accessories   | IASDUP1044            | IASDUP1044            | 440-512 6 cavity 100W duplexer with 3MHz minimum TX-RX separation                                                                                                                                                                                                   | -30%            |
| 607 | Icom                          | A, B or C        | Accessories   | IASDUP50CY            | IASDUP50CY            | CY5000/6000 internal duplexer assembly kit including RF jumpers and screws                                                                                                                                                                                          | -30%            |
| 608 | Icom                          | A, B or C        | Accessories   | IASDUP50FR            | IASDUP50FR            | FR5000/6000 internal duplexer assembly kit including RF jumpers, mounting bracket and screws                                                                                                                                                                        | -30%            |
| 609 | Icom-RF Technology            | A, B or C        | Accessories   | IAS2PA506             | IAS2PA506             | 440-470MHz 100W 2RU power amplifier; 19" rack mountable; requires 13.8V power supply                                                                                                                                                                                | -30%            |
| 610 | Icom-RF Technology            | A, B or C        | Accessories   | IAS2PA507             | IAS2PA507             | 470-490MHz 100W 2RU power amplifier; 19" rack mountable; requires 13.8V power supply                                                                                                                                                                                | -30%            |
| 611 | Icom-RF Technology            | A, B or C        | Accessories   | IAS2PA511             | IAS2PA511             | 470-490MHz 100W 2RU additional power amplifier (fits next to IAS2PA507 in chassis)                                                                                                                                                                                  | -30%            |
| 612 | Icom-Innovative Circuit       | A, B or C        | Accessories   | IASIV1300             | IASIV1300             | Site inverter 300W 12/24VDC; 1RU 19" rack mountable                                                                                                                                                                                                                 | -30%            |
| 613 | Icom-THALES                   | A, B or C        | Accessories   | IASKF7P               | IASKF7P               | System Owner Master Key (SOMK); USB Dongle and CS-F7500ASK "P25 Advanced System Key (ASK) Manager Application" Note: Available only to P25 trunking system owners and requires the completion of the "P25 System Key Request Form" by the P25 Trunking System Owner | -30%            |
| 614 | Icom-THALES                   | A, B or C        | Accessories   | IASKF7S               | IASKF7S               | Accessory Advanced System Key (AASK) USB dongle required for programming P25 trunking parameters. Note: shipped unprogrammed; requires P25 trunking system owner to program                                                                                         | -30%            |
| 615 | Icom-ASAP Metal Fabricators   | A, B or C        | Accessories   | IASMNT1005            | IASMNT1005            | Internal universal accessory mounting plate - use to mount duplexers/pre-selectors into FR5000/FR6000                                                                                                                                                               | -30%            |
| 616 | Icom-Walker Component Group   | A, B or C        | Accessories   | IASMNT1028            | IASMNT1028            | 28x19, 16U desktop 2-post rack; 350lb weight capacity                                                                                                                                                                                                               | -30%            |
| 617 | Icom-ASAP Metal Fabricators   | A, B or C        | Accessories   | IASMNT1030            | IASMNT1030            | 30" (17RU) locking indoor cabinet                                                                                                                                                                                                                                   | -30%            |
| 618 | Icom-Radar                    | A, B or C        | Accessories   | IASMNT1042            | IASMNT1042            | 42x19 welded steel 2-post rack; 24U, 1,500lb weight capacity                                                                                                                                                                                                        | -30%            |
| 619 | Icom-ASAP Metal Fabricators   | A, B or C        | Accessories   | IASMNT1046            | IASMNT1046            | 46" (24RU) locking indoor cabinet                                                                                                                                                                                                                                   | -30%            |
| 620 | Icom-ASAP Metal Fabricators   | A, B or C        | Accessories   | IASMNT1060            | IASMNT1060            | 46" (24RU) locking indoor cabinet                                                                                                                                                                                                                                   | -30%            |
| 621 | Icom-Walker Component Group   | A, B or C        | Accessories   | IASMNT1063            | IASMNT1063            | 63x19 welded steel 2-post rack; 63U, 1,500lb weight capacity                                                                                                                                                                                                        | -30%            |
| 622 | Icom-Radar                    | A, B or C        | Accessories   | IASMNT1070            | IASMNT1070            | 70x19 welded steel 2-post rack; 40U, 1,500lb weight capacity                                                                                                                                                                                                        | -30%            |
| 623 | Icom-Innovative Circuit       | A, B or C        | Accessories   | IASMNT1100            | IASMNT1100            | 20A power supply rackmount kit; holds 1 or 2 power supplies                                                                                                                                                                                                         | -30%            |
| 624 | Icom-Innovative Circuit       | A, B or C        | Accessories   | IASMNT1102            | IASMNT1102            | 19" 2RU rack mount tray for 20A power supply; holds up to 2 units                                                                                                                                                                                                   | -30%            |
| 625 | Icom-Tessco                   | A, B or C        | Accessories   | IASMNT1105            | IASMNT1105            | Battery charger rackmount kit holds 1 to 2 chargers                                                                                                                                                                                                                 | -30%            |
| 626 | Icom-Crescend Technologies    | A, B or C        | Accessories   | IASPA510              | IASPA510              | 144-154MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable                                                                                                                                                                                               | -30%            |
| 627 | Icom-Crescend Technologies    | A, B or C        | Accessories   | IASPA520              | IASPA520              | 152-162MHz 100W out, 2-5W in, 4RU power amplifier; 19" rack mountable                                                                                                                                                                                               | -30%            |
| 628 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASPR1002             | IASPR1002             | 150-174MHz 4 cavity pre-selector assembly kit required with FR5000                                                                                                                                                                                                  | -30%            |
| 629 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASPR1010             | IASPR1010             | 400-440MHz 4 cavity pre-selector assembly kit required with FR6000                                                                                                                                                                                                  | -30%            |
| 630 | Icom-FIPELEX                  | A, B or C        | Accessories   | IASPR1011             | IASPR1011             | 440-520MHz 4 cavity pre-selector assembly kit required with FR6000                                                                                                                                                                                                  | -30%            |
| 631 | Icom-ASAP Metal Fabricators   | A, B or C        | Accessories   | IASPR50FR             | IASPR50FR             | FR5000/6000 internal pre-selector assembly kit including RF jumpers, mounting bracket and screws                                                                                                                                                                    | -30%            |
| 632 | Icom-Innovative Circuit       | A, B or C        | Accessories   | IASPS1022             | IASPS1022             | 12x30A power supply/battery charger - 1RU rack mountable with IASMNT1105                                                                                                                                                                                            | -30%            |
| 633 | Icom-Innovative Circuit       | A, B or C        | Accessories   | IASPS1220             | IASPS1220             | 20A power supply 13.8VDC; requires mount for use in rack (IASMNT1102)                                                                                                                                                                                               | -30%            |
| 634 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT CS120-20A/IC06    | ICT CS120-20A/IC06    | 110V power supply & cabinet for control station use on P25 radios                                                                                                                                                                                                   | -30%            |
| 635 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT CS120-20AG/IC04   | ICT CS120-20AG/IC04   | 110V power supply and cabinet for control station use for F5011/5021/F5121/F5220                                                                                                                                                                                    | -30%            |
| 636 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT CS120-20AG/IC09   | ICT CS120-20AG/IC09   | 110V power supply and cabinet for control station use for F5061/6061                                                                                                                                                                                                | -30%            |
| 637 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT CS120-30A/IC08    | ICT CS120-30A/IC08    | 110V power supply and cabinet for control station use for F9511HT                                                                                                                                                                                                   | -30%            |
| 638 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT IC04 220V         | ICT IC04 220V         | 220V power supply and cabinet for control station use for F5011/5021                                                                                                                                                                                                | -30%            |
| 639 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT IC06 220V         | ICT IC06 220V         | 220V power supply & cabinet for control station use on P25 radios                                                                                                                                                                                                   | -30%            |
| 640 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT IC09 220V         | ICT IC09 220V         | 220V power supply and cabinet for control station use for F5061/6061                                                                                                                                                                                                | -30%            |
| 641 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT IC011             | ICT IC011             | 120V power supply and cabinet for base station use for A120                                                                                                                                                                                                         | -30%            |
| 642 | Icom-Innovative Circuit       | A, B or C        | Accessories   | ICT IC011 220V        | ICT IC011 220V        | 220V power supply and cabinet for control station use for A120                                                                                                                                                                                                      | -30%            |
| 643 | Icom-Impact Radio Accessories | A, B or C        | Accessories   | IMPACT HD3-3          | IMPACT HD3-3          | Heavy duty speaker mic w/3.5mm accessory jack (2-pin screw down connector)                                                                                                                                                                                          | -30%            |
| 644 | Icom-Impact Radio Accessories | A, B or C        | Accessories   | IMPACT HD3-45         | IMPACT HD3-45         | Heavy duty use speaker mic with 3.5mm accessory jack (9-pin)                                                                                                                                                                                                        | -30%            |
| 645 | Icom-Impact Radio Accessories | A, B or C        | Accessories   | IMPACT HD3-46         | IMPACT HD3-46         | Lightweight heavy duty use speaker mic with 3.5mm accessory jack (14-pin connector)                                                                                                                                                                                 | -30%            |
| 646 | Icom                          | A, B or C        | Accessories   | ISL-3                 | ISL-3                 | P25 trunking upgrade for the P9011/9511 series radios                                                                                                                                                                                                               | -30%            |
| 647 | Icom                          | A, B or C        | Accessories   | ISL-AK25K             | ISL-AK25K             | Add 25kHz into the radio                                                                                                                                                                                                                                            | -30%            |
| 648 | Icom                          | A, B or C        | Accessories   | ISL-AKAES             | ISL-AKAES             | AES activation code for F3400/F5400 series                                                                                                                                                                                                                          | -30%            |
| 649 | Icom                          | A, B or C        | Accessories   | ISL-AKSTM             | ISL-AKSTM             | Add front panel programming/tactical group functions                                                                                                                                                                                                                | -30%            |
| 650 | Icom                          | A, B or C        | Accessories   | ISL-CHEX              | ISL-CHEX              | Memory channel expansion (4000 CH)                                                                                                                                                                                                                                  | -30%            |
| 651 | Icom                          | A, B or C        | Accessories   | ISL-P25AES            | ISL-P25AES            | AES activation key enables AES in radio (requires UT134 or UT125 FIPS-2)                                                                                                                                                                                            | -30%            |
| 652 | Icom                          | A, B or C        | Accessories   | ISL-P25DS             | ISL-P25DS             | P25 packet data service (GPS/text) license                                                                                                                                                                                                                          | -30%            |
| 653 | Icom                          | A, B or C        | Accessories   | ISL-P25FP             | ISL-P25FP             | Front panel programming                                                                                                                                                                                                                                             | -30%            |
| 654 | Icom                          | A, B or C        | Accessories   | ISL-P25P2             | ISL-P25P2             | P25 Phase 2 trunking license (Phase 1 license required)                                                                                                                                                                                                             | -30%            |
| 655 | Icom                          | A, B or C        | Accessories   | ISL-P25TR             | ISL-P25TR             | P25 Phase 1 trunking license                                                                                                                                                                                                                                        | -30%            |
| 656 | Icom                          | A, B or C        | Accessories   | ISL-P25VS             | ISL-P25VS             | P25 conventional voting scan license                                                                                                                                                                                                                                | -30%            |
| 657 | Icom                          | A, B or C        | Accessories   | ISL-P25W              | ISL-P25W              | Enable 25kHz in the F7010/F7510 radios                                                                                                                                                                                                                              | -30%            |
| 658 | Icom                          | A, B or C        | Accessories   | ISL-UGMTR             | ISL-UGMTR             | Type D trunking license for single and multi-site trunking                                                                                                                                                                                                          | -30%            |
| 659 | Icom                          | A, B or C        | Accessories   | IUK2CMA               | IUK2CMA               | Dual COMMANDMIC adapter                                                                                                                                                                                                                                             | -30%            |
| 660 | Icom                          | A, B or C        | Accessories   | K220A                 | K220A                 | Aviation mobile antenna with a magnetic mount                                                                                                                                                                                                                       | -30%            |
| 661 | Icom                          | A, B or C        | Accessories   | K220C                 | K220C                 | Aviation mobile antenna with a rooftop hole mount                                                                                                                                                                                                                   | -30%            |
| 662 | Icom-Kirmuss & Associates     | A, B or C        | Accessories   | KA KVL125             | KA KVL125             | KVL unit powered by 9-volt battery                                                                                                                                                                                                                                  | -30%            |
| 663 | Icom-Klein Electronics        | A, B or C        | Accessories   | KLEIN DOUBLE AGENT-S8 | KLEIN DOUBLE AGENT-S8 | 2-Wire KT-D-Ring Earloop for F50/F60                                                                                                                                                                                                                                | -30%            |
| 664 | Icom-Laird Technologies       | A, B or C        | Accessories   | LAIRD EXH 160 MXI     | LAIRD EXH 160 MXI     | 155-160MHz antenna                                                                                                                                                                                                                                                  | -30%            |
| 665 | Icom-Pulse Electronics        | A, B or C        | Accessories   | LARSEN SPHL10160IC    | LARSEN SPHL10160IC    | 151-163MHz helical 1/4 wave antenna center tuned to 157MHz                                                                                                                                                                                                          | -30%            |
| 666 | Icom                          | A, B or C        | Accessories   | LC159                 | LC159                 | Leather carrying case for the A6/A24                                                                                                                                                                                                                                | -30%            |
| 667 | Icom                          | A, B or C        | Accessories   | LC189                 | LC189                 | R30 carrying case                                                                                                                                                                                                                                                   | -30%            |
| 668 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF1000S              | LCF1000S              | Leather carrying case with a swivel for F1000/2000/D non display radios                                                                                                                                                                                             | -30%            |
| 669 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF1000S8             | LCF1000S8             | Leather carrying case with a swivel belt loop and cutout for the display for the F1000S/2000S                                                                                                                                                                       | -30%            |
| 670 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF1000TS             | LCF1000TS             | Leather case for the F1000T/2000T with a full keypad cutout with a swivel belt clip                                                                                                                                                                                 | -30%            |
| 671 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF1034SW             | LCF1034SW             | Leather case with swivel belt loop and D-ring; no display cutout for the F3400D                                                                                                                                                                                     | -30%            |
| 672 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF1035SW             | LCF1035SW             | Leather case with swivel belt loop and D-ring; display cutout for the F3400DS & F7010S                                                                                                                                                                              | -30%            |
| 673 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF1036SW             | LCF1036SW             | Leather case with swivel belt loop and D-ring; display & full keypad cutout for the F3400DT & F7010T                                                                                                                                                                | -30%            |
| 674 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF1052S              | LCF1052S              | Leather case with swivel belt loop and D-ring for the F52D                                                                                                                                                                                                          | -30%            |
| 675 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF14 SWIVEL          | LCF14 SWIVEL          | Leather carrying case with a swivel F14/24 & F3011/4011 radios                                                                                                                                                                                                      | -30%            |
| 676 | Icom-Bee Electronics          | A, B or C        | Accessories   | LCF21 CLIP            | LCF21 CLIP            | Leather carrying case with a clip F11/21 radios                                                                                                                                                                                                                     | -30%            |
| 677 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF3000 SWIVEL        | LCF3000 SWIVEL        | Leather carrying case with a swivel for the F3001/4001 & F3101D/4101D radios                                                                                                                                                                                        | -30%            |
| 678 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF3021S SWIVEL       | LCF3021S SWIVEL       | Leather carrying case with a metal swivel clip and cutout for the display                                                                                                                                                                                           | -30%            |
| 679 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF3061S SWIVEL       | LCF3061S SWIVEL       | Leather case for the F3161/4161 with a swivel clip                                                                                                                                                                                                                  | -30%            |
| 680 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF3061T SWIVEL       | LCF3061T SWIVEL       | Leather case for the F3161T/4161T with a full keypad cutout with a swivel belt clip                                                                                                                                                                                 | -30%            |
| 681 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF3261S SWIVEL       | LCF3261S SWIVEL       | Leather carrying case with a swivel clip and cutout for the display for F3261                                                                                                                                                                                       | -30%            |
| 682 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF3261T SWIVEL       | LCF3261T SWIVEL       | Leather carrying case with a swivel clip and cutout for the DTMF keypad for F3261 series                                                                                                                                                                            | -30%            |
| 683 | Icom-Bee Electronics          | A, B or C        | Accessories   | LCF70 CLIP            | LCF70 CLIP            | Leather case with a metal clip and DTMF keypad cutout for the F70/80 series radios.                                                                                                                                                                                 | -30%            |
| 684 | Icom-Bee Electronics          | A, B or C        | Accessories   | LCF70S LOOP           | LCF70S LOOP           | Leather case with a belt loop for the F70/80 series radios. Case is not IS approved with any of our IS radios.                                                                                                                                                      | -30%            |
| 685 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF9011S SWIVEL       | LCF9011S SWIVEL       | Leather carrying case with a swivel clip for the F9011/9021 radios without a full keypad                                                                                                                                                                            | -30%            |
| 686 | Icom-A.W. Enterprises         | A, B or C        | Accessories   | LCF9011T SWIVEL       | LCF9011T SWIVEL       | Leather carrying case with a swivel clip for the F9011T/9021T radios with a full keypad cutout                                                                                                                                                                      | -30%            |
| 687 | Icom                          | A, B or C        | Accessories   | M422 MMB              | M422 MMB              | Black mounting bracket for M412/M422                                                                                                                                                                                                                                | -30%            |
| 688 | Icom                          | A, B or C        | Accessories   | M422SW MMB            | M422SW MMB            | Mounting bracket super white M412/M422                                                                                                                                                                                                                              | -30%            |
| 689 | Icom                          | A, B or C        | Accessories   | M504B MMB             | M504B MMB             | Black mounting bracket for M504/M502                                                                                                                                                                                                                                | -30%            |
| 690 | Icom                          | A, B or C        | Accessories   | M504G MMB             | M504G MMB             | Gray mounting bracket for M504/M502                                                                                                                                                                                                                                 | -30%            |
| 691 | Icom                          | A, B or C        | Accessories   | M602 MMB              | M602 MMB              | Black Mounting Bracket M602.01                                                                                                                                                                                                                                      | -30%            |
| 692 | Icom                          | A, B or C        | Accessories   | M802 CHEA             | M802 CHEA             | An adapter that allows 2 control cables to be hooked together for long distance between the head and the radio                                                                                                                                                      | -30%            |
| 693 | Icom                          | A, B or C        | Accessories   | M802 MMB              | M802 MMB              | Mounting Bracket M802                                                                                                                                                                                                                                               | -30%            |
| 694 | Icom-ASAP Metal Fabricators   | A, B or C        | Accessories   | MB VP3                | MB VP3                | Rack mounting shelf for VEPG3/IP1000C                                                                                                                                                                                                                               | -30%            |
| 695 | Icom                          | A, B or C        | Accessories   | MB103                 | MB103                 | Alligator belt clip                                                                                                                                                                                                                                                 | -30%            |
| 696 | Icom                          | A, B or C        | Accessories   | MB103Y                | MB103Y                | Yellow alligator belt clip for the GM1600                                                                                                                                                                                                                           | -30%            |
| 697 | Icom                          | A, B or C        | Accessories   | MB109                 | MB109                 | Belt clip for the M34/M36/M92D                                                                                                                                                                                                                                      | -30%            |
| 698 | Icom                          | A, B or C        | Accessories   | MB115                 | MB115                 | Standard belt clip for F9011 series                                                                                                                                                                                                                                 | -30%            |
| 699 | Icom                          | A, B or C        | Accessories   | MB118                 | MB118                 | Mounting bracket for the IC-7200                                                                                                                                                                                                                                    | -30%            |
| 700 | Icom                          | A, B or C        | Accessories   | MB121                 | MB121                 | Carrying handle for 7610                                                                                                                                                                                                                                            | -30%            |
| 701 | Icom                          | A, B or C        | Accessories   | MB123                 | MB123                 | Carrying handle for 7300/9100/7410                                                                                                                                                                                                                                  | -30%            |
| 702 | Icom                          | A, B or C        | Accessories   | MB124                 | MB124                 | Alligator type belt clip                                                                                                                                                                                                                                            | -30%            |
| 703 | Icom                          | A, B or C        | Accessories   | MB126                 | MB126                 | Mounting bracket for F8101                                                                                                                                                                                                                                          | -30%            |
| 704 | Icom                          | A, B or C        | Accessories   | MB127                 | MB127                 | Alligator belt clip                                                                                                                                                                                                                                                 | -30%            |
| 705 | Icom                          | A, B or C        | Accessories   | MB130                 | MB130                 | Vehicle charger bracket holds rapid charger and requires cigarette lighter cable                                                                                                                                                                                    | -30%            |
| 706 | Icom                          | A, B or C        | Accessories   | MB132                 | MB132                 | Flush mount kit for M324/G/M424/G                                                                                                                                                                                                                                   | -30%            |
| 707 | Icom                          | A, B or C        | Accessories   | MB133                 | MB133                 | Alligator type belt clip                                                                                                                                                                                                                                            | -30%            |
| 708 | Icom                          | A, B or C        | Accessories   | MB135                 | MB135                 | Alligator type belt clip                                                                                                                                                                                                                                            | -30%            |
| 709 | Icom                          | A, B or C        | Accessories   | MB136                 | MB136                 | Swivel belt clip for F1000/F3400/F7010/F52D/M85 series                                                                                                                                                                                                              | -30%            |



Vendor (AF)

| No. | Manufacturer              | Product Category | Product Group | APC           | Item          | Short Description                                                                                                                                                                                         | MSRP % Discount |
|-----|---------------------------|------------------|---------------|---------------|---------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 710 | Icom                      | A, B or C        | Accessories   | MB23          | MB23          | Carry handle and mounting hardware for the IC-718/77/707/821H/R8500/R75                                                                                                                                   | -30%            |
| 711 | Icom                      | A, B or C        | Accessories   | MB2370B       | MB2370B       | Base station mount (MBF4 + MBA4)                                                                                                                                                                          | -30%            |
| 712 | Icom                      | A, B or C        | Accessories   | MB2730R       | MB2730R       | Remote head kit w/mobile bracket (MBF4 + MBA5)                                                                                                                                                            | -30%            |
| 713 | Icom                      | A, B or C        | Accessories   | MB2730R1      | MB2730R1      | Glass mount remote head kit w/mobile bracket (MBF1+MBF4+MBA5)                                                                                                                                             | -30%            |
| 714 | Icom                      | A, B or C        | Accessories   | MB28H         | MB28H         | Universal mounting bracket for small Amateur mobiles. Radio Width 141mm (5.5") screw spacing 50mm (2.0") One radio mounting hole fixed, one adjustable. 27/28/228H/229H/2350H/2710H/2720H/2200H/207H/208H | -30%            |
| 715 | Icom                      | A, B or C        | Accessories   | MB53          | MB53          | Mobile mounting bracket that includes HM176 microphone, SP35 external speaker, MBA-3 rear panel adapter, and harness for A200/A210/A220                                                                   | -30%            |
| 716 | Icom                      | A, B or C        | Accessories   | MB62          | MB62          | Main Unit mounting bracket for the 706 Series, 703 Series, 7000 & 7100                                                                                                                                    | -30%            |
| 717 | Icom                      | A, B or C        | Accessories   | MB69          | MB69          | Flush mount kit for mounting controller or speaker to a panel M200/M412/M302/M402/M45/M304/M422                                                                                                           | -30%            |
| 718 | Icom                      | A, B or C        | Accessories   | MB74N         | MB74N         | Alligator Clip (BP209 & BP210 (non N version batteries)                                                                                                                                                   | -30%            |
| 719 | Icom                      | A, B or C        | Accessories   | MB75          | MB75          | Flush mount kit for mounting controller or speaker to a panel for M506/M605/M802/M504/M604/MA500TR/M502/M602                                                                                              | -30%            |
| 720 | Icom                      | A, B or C        | Accessories   | MB86          | MB86          | Swivel belt clip that screws into back of radio                                                                                                                                                           | -30%            |
| 721 | Icom                      | A, B or C        | Accessories   | MB92          | MB92          | Dust cover M304/402 series                                                                                                                                                                                | -30%            |
| 722 | Icom                      | A, B or C        | Accessories   | MB93          | MB93          | Swivel belt clip                                                                                                                                                                                          | -30%            |
| 723 | Icom                      | A, B or C        | Accessories   | MB94          | MB94          | Alligator belt clip                                                                                                                                                                                       | -30%            |
| 724 | Icom                      | A, B or C        | Accessories   | MB94EX        | MB94EX        | Blue alligator belt clip for F3201/DEX/4201/DEX                                                                                                                                                           | -30%            |
| 725 | Icom                      | A, B or C        | Accessories   | MB94R         | MB94R         | Alligator belt clip with long clip that angles the antenna/top of radio off the body                                                                                                                      | -30%            |
| 726 | Icom                      | A, B or C        | Accessories   | MB96N         | MB96N         | Swivel belt hanger to use with standard belt clip                                                                                                                                                         | -30%            |
| 727 | Icom                      | A, B or C        | Accessories   | MB98          | MB98          | Standard belt clip for the F50/60 & M88                                                                                                                                                                   | -30%            |
| 728 | Icom                      | A, B or C        | Accessories   | MB99A         | MB99A         | Wall mounting bracket VEPG3/IP1000C                                                                                                                                                                       | -30%            |
| 729 | Icom                      | A, B or C        | Accessories   | MBA1          | MBA1          | Controller bracket for 7100                                                                                                                                                                               | -30%            |
| 730 | Icom                      | A, B or C        | Accessories   | MBA2          | MBA2          | Remote head mounting bracket for the ID5100A                                                                                                                                                              | -30%            |
| 731 | Icom                      | A, B or C        | Accessories   | MBA3          | MBA3          | Rear panel adapter with a card edge connector for the A220                                                                                                                                                | -30%            |
| 732 | Icom                      | A, B or C        | Accessories   | MBA4          | MBA4          | Bracket to attach the controller to the main unit                                                                                                                                                         | -30%            |
| 733 | Icom                      | A, B or C        | Accessories   | MBA5          | MBA5          | Bracket to attach the controller to the MBF-1                                                                                                                                                             | -30%            |
| 734 | Icom                      | A, B or C        | Accessories   | MBA7          | MBA7          | Bracket adapter for the BC-218                                                                                                                                                                            | -30%            |
| 735 | Icom                      | A, B or C        | Accessories   | MBA8          | MBA8          | Controller bracket for ID4100A                                                                                                                                                                            | -30%            |
| 736 | Icom                      | A, B or C        | Accessories   | MBB3          | MBB3          | Standard belt clip                                                                                                                                                                                        | -30%            |
| 737 | Icom                      | A, B or C        | Accessories   | MBB5          | MBB5          | Belt clip for SAT100                                                                                                                                                                                      | -30%            |
| 738 | Icom                      | A, B or C        | Accessories   | MBF1          | MBF1          | Remote head mount. Adhesive pad and adjustable pivot points holds it securely. Requires MBA5, MBA7 or MBA8.                                                                                               | -30%            |
| 739 | Icom                      | A, B or C        | Accessories   | MBF4          | MBF4          | Mounting bracket for the ID5100                                                                                                                                                                           | -30%            |
| 740 | Icom                      | A, B or C        | Accessories   | MBF5          | MBF5          | Flash mount kit for M330 series                                                                                                                                                                           | -30%            |
| 741 | Icom                      | A, B or C        | Accessories   | MN100         | MN100         | Antenna matcher. Matches the transceiver to a dipole antenna. Covers all HF bands from 1.5 to 30MHz. Two 8m antenna wires come standard.                                                                  | -30%            |
| 742 | Icom                      | A, B or C        | Accessories   | MN100L        | MN100L        | Antenna matcher. Matches the transceiver to a long wire antenna. Covers all HF bands from 1.5 to 30mhz. One 15m antenna comes standard.                                                                   | -30%            |
| 743 | Icom-PCTEL                | A, B or C        | Accessories   | MOUNT 1       | MOUNT 1       | NMO Permanent Mount, 17R RG58 cable, PL259 connector                                                                                                                                                      | -30%            |
| 744 | Icom-PCTEL                | A, B or C        | Accessories   | MOUNT 2       | MOUNT 2       | Trunk Lrd Mount/Hd, BRKT, 45 DEG CBL, 58AU PL259                                                                                                                                                          | -30%            |
| 745 | Icom-PCTEL                | A, B or C        | Accessories   | MOUNT 3       | MOUNT 3       | Black Magnetic Mount - 3 1/4" diameter, 12R RG58 cable w/PL259 connector                                                                                                                                  | -30%            |
| 746 | Icom-OEM PC World         | A, B or C        | Accessories   | MSD CARD      | MSD CARD      | 32GB micro SD card                                                                                                                                                                                        | -30%            |
| 747 | Icom                      | A, B or C        | Accessories   | MXG5000S      | MXG5000S      | GPS receiver                                                                                                                                                                                              | -30%            |
| 748 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NC100H        | NC100H        | Nylon case with a clip for the IP100H/IP501H                                                                                                                                                              | -30%            |
| 749 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCA25         | NCA25         | Nylon case for the A25                                                                                                                                                                                    | -30%            |
| 750 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF1000C      | NCF1000C      | Nylon carrying case with a clip for the F1000/2000/D non display radios                                                                                                                                   | -30%            |
| 751 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF1000SC     | NCF1000SC     | Nylon carrying case with a clip and cutout for the display F1000S/2000S                                                                                                                                   | -30%            |
| 752 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF1000TC     | NCF1000TC     | Nylon carrying case with a clip and cutout for the display and keypad F1000T/2000T                                                                                                                        | -30%            |
| 753 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF1034C      | NCF1034C      | Nylon case with metal clip without display cutout for the F3400D                                                                                                                                          | -30%            |
| 754 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF1035C      | NCF1035C      | Nylon case with metal clip with display cutout; F3400DS/F7010S                                                                                                                                            | -30%            |
| 755 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF1036C      | NCF1036C      | Nylon case with metal clip with full keypad cutout; F3400DT/F7010T                                                                                                                                        | -30%            |
| 756 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF1052C      | NCF1052C      | Nylon case for the F32D with a clip                                                                                                                                                                       | -30%            |
| 757 | Icom-Bee Electronics      | A, B or C        | Accessories   | NCF211 LOOP   | NCF211 LOOP   | Nylon carrying case with a loop F11/21 radios                                                                                                                                                             | -30%            |
| 758 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3000 CLIP  | NCF3000 CLIP  | Nylon carrying case with a clip for the F3001/4001 & F3101D/4101D radios                                                                                                                                  | -30%            |
| 759 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3021S CLIP | NCF3021S CLIP | Nylon carrying case with a clip and cutout for the display                                                                                                                                                | -30%            |
| 760 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3061S LOOP | NCF3061S LOOP | Nylon case with a loop for the F3161S/4161S radios without a DTMF cutout                                                                                                                                  | -30%            |
| 761 | Icom-Bee Electronics      | A, B or C        | Accessories   | NCF3061T LOOP | NCF3061T LOOP | Nylon carrying case with a loop for the F3161T/4161T radios with a full keypad                                                                                                                            | -30%            |
| 762 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF30G LOOP   | NCF30G LOOP   | Nylon carrying case with a loop for the F30G/40G & M36 radios                                                                                                                                             | -30%            |
| 763 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3261S CLIP | NCF3261S CLIP | Nylon carrying case with a clip and cutout for the display for F3261 series                                                                                                                               | -30%            |
| 764 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF3261T CLIP | NCF3261T CLIP | Nylon carrying case with a clip and cutout for the DTMF keypad for F3261 series                                                                                                                           | -30%            |
| 765 | Icom-A.W. Enterprises     | A, B or C        | Accessories   | NCF9011T CLIP | NCF9011T CLIP | Nylon carrying case with a clip for the F9011/T9021T radios with a full keypad                                                                                                                            | -30%            |
| 766 | Icom-Holsterguydotcom     | A, B or C        | Accessories   | OPC1          | OPC1          | Nylon chest rack                                                                                                                                                                                          | -30%            |
| 767 | Icom                      | A, B or C        | Accessories   | OPC025D       | OPC025D       | 12V DC power cord with 6-pin connector for HF radios (718/706/MK2/G/756/PRO2)                                                                                                                             | -30%            |
| 768 | Icom                      | A, B or C        | Accessories   | OPC1000       | OPC1000       | 6.1m/20ft connection cable to use with the HM126R/BR/GH/M205R/8H/M157 (mounting hardware req.)                                                                                                            | -30%            |
| 769 | Icom                      | A, B or C        | Accessories   | OPC1106       | OPC1106       | Separation cable between controller and main unit (16.4ft) for M802                                                                                                                                       | -30%            |
| 770 | Icom                      | A, B or C        | Accessories   | OPC1107A      | OPC1107A      | M802 Main Unit DC PC                                                                                                                                                                                      | -30%            |
| 771 | Icom                      | A, B or C        | Accessories   | OPC1122U      | OPC1122U      | PC to mobile radio programming cloning cable with USB connector.                                                                                                                                          | -30%            |
| 772 | Icom                      | A, B or C        | Accessories   | OPC1132       | OPC1132       | DC power cable (9.8ft) with 2-pin T connector.                                                                                                                                                            | -30%            |
| 773 | Icom                      | A, B or C        | Accessories   | OPC1147N      | OPC1147N      | Shielded control cable to connect the M802 to the AT140 (10m)                                                                                                                                             | -30%            |
| 774 | Icom                      | A, B or C        | Accessories   | OPC1156       | OPC1156       | Remote head extension cable (3.5m)                                                                                                                                                                        | -30%            |
| 775 | Icom                      | A, B or C        | Accessories   | OPC1174       | OPC1174       | M602/M604 DC power cord                                                                                                                                                                                   | -30%            |
| 776 | Icom                      | A, B or C        | Accessories   | OPC1392       | OPC1392       | Headset adapter to use with HS94/95/97 for the M73/M72/GM1600/M90                                                                                                                                         | -30%            |
| 777 | Icom                      | A, B or C        | Accessories   | OPC1457       | OPC1457       | DC power cord with 4-pin connector and 30A fuse for 7000/7200/7410/7600/9100                                                                                                                              | -30%            |
| 778 | Icom                      | A, B or C        | Accessories   | OPC1465       | OPC1465       | 32.8ft shielded control cable from AT140 to M803                                                                                                                                                          | -30%            |
| 779 | Icom                      | A, B or C        | Accessories   | OPC1529R      | OPC1529R      | Data cable (RS232 to 3.5mm)                                                                                                                                                                               | -30%            |
| 780 | Icom                      | A, B or C        | Accessories   | OPC1532       | OPC1532       | Radio to radio cloning cable between P25 mobile radios                                                                                                                                                    | -30%            |
| 781 | Icom                      | A, B or C        | Accessories   | OPC1533       | OPC1533       | Radio to radio cloning cable between F1721/2721/D series mobiles & F708/D portable radios                                                                                                                 | -30%            |
| 782 | Icom-Otto Engineering     | A, B or C        | Accessories   | OPC1534       | OPC1534       | Key Loader cable for P25 radio to KVL3000/4000. For portables: requires OPC-1871, RJ45 female to RJ45 female & 8920001690. For mobiles: requires RJ45 female to RJ45 female & 8920001690.                 | -30%            |
| 783 | Icom                      | A, B or C        | Accessories   | OPC1536       | OPC1536       | Radio to radio cloning cable between F708/D portable radios                                                                                                                                               | -30%            |
| 784 | Icom                      | A, B or C        | Accessories   | OPC1540       | OPC1540       | 6.1m/20ft connection cable to use with the COMMANDMIC III/IV (mounting hardware required)                                                                                                                 | -30%            |
| 785 | Icom                      | A, B or C        | Accessories   | OPC1541       | OPC1541       | 6.1m/20ft extension cable to use with the COMMANDMIC III/IV with the OPC1540. Up to 2 OPC-1541 can be connected.                                                                                          | -30%            |
| 786 | Icom                      | A, B or C        | Accessories   | OPC1655       | OPC1655       | Cloning cable adapter for M25/M36/M93D                                                                                                                                                                    | -30%            |
| 787 | Icom                      | A, B or C        | Accessories   | OPC1862       | OPC1862       | USB programming cloning cable for radios with 14-pin connector                                                                                                                                            | -30%            |
| 788 | Icom                      | A, B or C        | Accessories   | OPC1870       | OPC1870       | Radio to radio cloning cable between two 14-pin connector portable radios                                                                                                                                 | -30%            |
| 789 | Icom                      | A, B or C        | Accessories   | OPC1871       | OPC1871       | Radio to radio cloning cable between 14-pin connector portable & mobile radio; used in conjunction with the OPC1534 for encryption key loading on the F7010 portable series                               | -30%            |
| 790 | Icom                      | A, B or C        | Accessories   | OPC1939       | OPC1939       | D-Sub 15-pin ACC cable. Connects with a PC, external speaker, external channel control, ignition sense line or vehicle horn                                                                               | -30%            |
| 791 | Icom                      | A, B or C        | Accessories   | OPC1962       | OPC1962       | DC power cord for F9511HT                                                                                                                                                                                 | -30%            |
| 792 | Icom                      | A, B or C        | Accessories   | OPC2004       | OPC2004       | Adapter plug to use the HS94/95/97 for the F3001/4001/3101D/4101D & V80                                                                                                                                   | -30%            |
| 793 | Icom                      | A, B or C        | Accessories   | OPC2004LA     | OPC2004LA     | VOX conversion cable to use the HS-97 for the F1000/D products                                                                                                                                            | -30%            |
| 794 | Icom                      | A, B or C        | Accessories   | OPC2006LS     | OPC2006LS     | Adapter plug with VOX and no PTT to use with the HS94/95/97                                                                                                                                               | -30%            |
| 795 | Icom                      | A, B or C        | Accessories   | OPC2078       | OPC2078       | D-Sub 25-pin ACC cable. Connects with a PC, external speaker, external channel control, ignition sense line or vehicle horn                                                                               | -30%            |
| 796 | Icom                      | A, B or C        | Accessories   | OPC2091       | OPC2091       | Cloning cable adapter for M24                                                                                                                                                                             | -30%            |
| 797 | Icom                      | A, B or C        | Accessories   | OPC2144       | OPC2144       | Right angle plug adapter cable to plug old straight pin connector headsets into (required to use with OPC478 when programming radios)                                                                     | -30%            |
| 798 | Icom                      | A, B or C        | Accessories   | OPC2218LU     | OPC2218LU     | Cloning/data cable with USB connector for ID51A/ID31A/5100A/7100                                                                                                                                          | -30%            |
| 799 | Icom                      | A, B or C        | Accessories   | OPC2253       | OPC2253       | 3.5m (11ft) separation cable                                                                                                                                                                              | -30%            |
| 800 | Icom                      | A, B or C        | Accessories   | OPC2254       | OPC2254       | 5m (16ft) separation cable                                                                                                                                                                                | -30%            |
| 801 | Icom                      | A, B or C        | Accessories   | OPC2273       | OPC2273       | 5m audio connection cable between the VEPG3 and the M604A (Waterproof 8-pin connector).                                                                                                                   | -30%            |
| 802 | Icom                      | A, B or C        | Accessories   | OPC2275       | OPC2275       | 5m audio connection cable between the VEPG3 and the F5061/D series or A120 (RJ-45 modular plug connector with speaker                                                                                     | -30%            |
| 803 | Icom                      | A, B or C        | Accessories   | OPC2276       | OPC2276       | 5m audio connection cable between the VEPG3 and the HM152/SM26 (Modular jack connector with speaker jack)                                                                                                 | -30%            |
| 804 | Icom                      | A, B or C        | Accessories   | OPC2308       | OPC2308       | GPS/external modem connection cable                                                                                                                                                                       | -30%            |
| 805 | Icom                      | A, B or C        | Accessories   | OPC2309       | OPC2309       | Antenna tuner control cable for AT140/AH740 for F8101 (10M or 32.8ft)                                                                                                                                     | -30%            |
| 806 | Icom                      | A, B or C        | Accessories   | OPC2321       | OPC2321       | Control cable adapter to 4 pin type for AH740                                                                                                                                                             | -30%            |
| 807 | Icom                      | A, B or C        | Accessories   | OPC2328       | OPC2328       | Adapter plug with PTT to use with the HS94/95/97                                                                                                                                                          | -30%            |
| 808 | Icom                      | A, B or C        | Accessories   | OPC2338       | OPC2338       | 14-pin programming cable plus transparent data transfer                                                                                                                                                   | -30%            |
| 809 | Icom                      | A, B or C        | Accessories   | OPC2344       | OPC2344       | Modular connector programming cable plus Type-C NXDN transparent data transfer for F5360D/4360D                                                                                                           | -30%            |
| 810 | Icom                      | A, B or C        | Accessories   | OPC2350LU     | OPC2350LU     | Smart phone data cable                                                                                                                                                                                    | -30%            |
| 811 | Icom                      | A, B or C        | Accessories   | OPC2359       | OPC2359       | PTT switch cable                                                                                                                                                                                          | -30%            |
| 812 | Icom                      | A, B or C        | Accessories   | OPC2361       | OPC2361       | DC power cord with 25A fuse for 718/78/7300                                                                                                                                                               | -30%            |
| 813 | Icom                      | A, B or C        | Accessories   | OPC2362       | OPC2362       | Handheld to mobile zone copy cable (14-pin to 10-pin DIM)                                                                                                                                                 | -30%            |
| 814 | Icom                      | A, B or C        | Accessories   | OPC2363       | OPC2363       | 10-pin DIM programming cable                                                                                                                                                                              | -30%            |
| 815 | Icom                      | A, B or C        | Accessories   | OPC2364       | OPC2364       | 1.9m/6.2ft separation cable for RMK5/RMK7                                                                                                                                                                 | -30%            |
| 816 | Icom                      | A, B or C        | Accessories   | OPC2365       | OPC2365       | 3m/9.8ft separation cable for RMK5/RMK7                                                                                                                                                                   | -30%            |
| 817 | Icom                      | A, B or C        | Accessories   | OPC2366       | OPC2366       | 5m/16.4ft separation cable for RMK5/RMK7                                                                                                                                                                  | -30%            |
| 818 | Icom                      | A, B or C        | Accessories   | OPC2367       | OPC2367       | 8m/26.2ft separation cable for RMK5/RMK7                                                                                                                                                                  | -30%            |
| 819 | Icom                      | A, B or C        | Accessories   | OPC2373       | OPC2373       | 1.9m/6.2ft separation cable for HM218                                                                                                                                                                     | -30%            |
| 820 | Icom                      | A, B or C        | Accessories   | OPC2374       | OPC2374       | 8m/26.2ft separation cable for HM218                                                                                                                                                                      | -30%            |
| 821 | Icom                      | A, B or C        | Accessories   | OPC2377       | OPC2377       | 32.8ft extension cable for RC-M600                                                                                                                                                                        | -30%            |
| 822 | Icom-Pilot Communications | A, B or C        | Accessories   | OPC2379       | OPC2379       | Headset adapter cable for A25                                                                                                                                                                             | -30%            |
| 823 | Icom                      | A, B or C        | Accessories   | OPC2382       | OPC2382       | Conversion cable to program M605 (links OPC478UC to M605)                                                                                                                                                 | -30%            |

Vendor (AF)

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| No. | Manufacturer                  | Product Category | Product Group | APC                 | Item                | Short Description                                                                                                                         | MSRP % Discount |
|-----|-------------------------------|------------------|---------------|---------------------|---------------------|-------------------------------------------------------------------------------------------------------------------------------------------|-----------------|
| 824 | Icom                          | A, B or C        | Accessories   | OPC2383             | OPC2383             | 32.8ft connection cable for RC-M600                                                                                                       | -30%            |
| 825 | Icom                          | A, B or C        | Accessories   | OPC2384             | OPC2384             | 12-pin to 8-pin conversion cable to connect HM195 to M605 (1 cable required per HM195)                                                    | -30%            |
| 826 | Icom                          | A, B or C        | Accessories   | OPC2389             | OPC2389             | Cable connecting serial device w/RS232                                                                                                    | -30%            |
| 827 | Icom                          | A, B or C        | Accessories   | OPC2390             | OPC2390             | Cable connecting VEPG4 to FR5000/6000                                                                                                     | -30%            |
| 828 | Icom                          | A, B or C        | Accessories   | OPC2401             | OPC2401             | Headset adapter with screw down connector (A16)                                                                                           | -30%            |
| 829 | Icom                          | A, B or C        | Accessories   | OPC2407             | OPC2407             | D-SUB 25-pin connector for the IP501M                                                                                                     | -30%            |
| 830 | Icom                          | A, B or C        | Accessories   | OPC2412             | OPC2412             | Connection cable between VEPG4 & SAT100                                                                                                   | -30%            |
| 831 | Icom                          | A, B or C        | Accessories   | OPC2422             | OPC2422             | 5M extension cable between the SAT100 and AH40.                                                                                           | -30%            |
| 832 | Icom                          | A, B or C        | Accessories   | OPC254L             | OPC254L             | Power supply cable; 10-14V DC required for high power output                                                                              | -30%            |
| 833 | Icom                          | A, B or C        | Accessories   | OPC344              | OPC344              | A110/A120 power cord                                                                                                                      | -30%            |
| 834 | Icom                          | A, B or C        | Accessories   | OPC440              | OPC440              | Microphone extension cable (RJ-45 M/F) (16.4ft)                                                                                           | -30%            |
| 835 | Icom                          | A, B or C        | Accessories   | OPC478UC            | OPC478UC            | USB programming cable (2-pin connectors handhelds)                                                                                        | -30%            |
| 836 | Icom                          | A, B or C        | Accessories   | OPC510              | OPC510              | AC power cable for the 7800/7700                                                                                                          | -30%            |
| 837 | Icom                          | A, B or C        | Accessories   | OPC515L             | OPC515L             | DC power cable for single unit rapid chargers                                                                                             | -30%            |
| 838 | Icom                          | A, B or C        | Accessories   | OPC566              | OPC566              | Cable to connect the AT130 to the M710 (30 ft.)                                                                                           | -30%            |
| 839 | Icom                          | A, B or C        | Accessories   | OPC568              | OPC568              | M710/M700PRO Power Cord                                                                                                                   | -30%            |
| 840 | Icom                          | A, B or C        | Accessories   | OPC589              | OPC589              | Microphone adapter cable (8 pin to RJ-45)                                                                                                 | -30%            |
| 841 | Icom                          | A, B or C        | Accessories   | OPC592              | OPC592              | Programming cloning cable for PC to radio (must use with OPC-478/UC)                                                                      | -30%            |
| 842 | Icom                          | A, B or C        | Accessories   | OPC599              | OPC599              | Cable adapter converts 13-pin ACC connector to 7-pin & 8-pin ACC connector                                                                | -30%            |
| 843 | Icom                          | A, B or C        | Accessories   | OPC607              | OPC607              | 3m/9.8ft separation cable for remote mounting kits                                                                                        | -30%            |
| 844 | Icom                          | A, B or C        | Accessories   | OPC608              | OPC608              | 8m/26.2ft separation cable for remote mounting kits                                                                                       | -30%            |
| 845 | Icom                          | A, B or C        | Accessories   | OPC609              | OPC609              | 1.9m/6.2ft separation cable for remote mounting kits                                                                                      | -30%            |
| 846 | Icom                          | A, B or C        | Accessories   | OPC617              | OPC617              | Accessory cable for external terminal connection                                                                                          | -30%            |
| 847 | Icom                          | A, B or C        | Accessories   | OPC647              | OPC647              | Microphone extension cable 8.2ft                                                                                                          | -30%            |
| 848 | Icom                          | A, B or C        | Accessories   | OPC656              | OPC656              | DC power cable for gang charger                                                                                                           | -30%            |
| 849 | Icom                          | A, B or C        | Accessories   | OPC726              | OPC726              | 5m/16.4ft separation cable for remote mounting kits                                                                                       | -30%            |
| 850 | Icom                          | A, B or C        | Accessories   | OPC871A             | OPC871A             | Headset adapter A120/A110                                                                                                                 | -30%            |
| 851 | Icom                          | A, B or C        | Accessories   | OPC891A             | OPC891A             | M504/M422 power cord                                                                                                                      | -30%            |
| 852 | Icom-Midland Radio            | A, B or C        | Accessories   | OPC-9000            | OPC-9000            | Programming cable for the FR9010/9020 repeaters                                                                                           | -30%            |
| 853 | Icom                          | A, B or C        | Accessories   | OPC922              | OPC922              | Cloning cable adapter for M72/M73/M92D                                                                                                    | -30%            |
| 854 | Icom                          | A, B or C        | Accessories   | OPC966U             | OPC966U             | USB programming cloning cable for radios with 9-pin connector                                                                             | -30%            |
| 855 | Icom                          | A, B or C        | Accessories   | OPC980              | OPC980              | Cloning cable adapter for M424/M504/M604                                                                                                  | -30%            |
| 856 | Icom                          | A, B or C        | Accessories   | OPC999              | OPC999              | 20ft extension cable to connect COMMANDMIC II or HM-205RB to the OPC1000 and radio. Connect up to two HM205RB with M506 or one with M605. | -30%            |
| 857 | Icom                          | A, B or C        | Accessories   | OPC-IAKVL1          | OPC-IAKVL1          | Interface Cable with RJ45 Connector between P25 mobiles & KA KVL125                                                                       | -30%            |
| 858 | Icom                          | A, B or C        | Accessories   | OPC-IAKVL14         | OPC-IAKVL14         | Interface Cable with 14 Pin Connector between P25 portable & KA KVL125                                                                    | -30%            |
| 859 | Icom-Otto Engineering         | A, B or C        | Accessories   | OTTO V110822        | OTTO V110822        | 2-Wire palm mic kit (earphone cable and mic/ptt cable) with 9-pin connector                                                               | -30%            |
| 860 | Icom-Otto Engineering         | A, B or C        | Accessories   | OTTO V1T12CD137     | OTTO V1T12CD137     | Throat Mic Sys w/tube ear piece and body PTT with 9 pin connector for F30G/40G                                                            | -30%            |
| 861 | Icom-Otto Engineering         | A, B or C        | Accessories   | OTTO V410399        | OTTO V410399        | Skull Mic System w/earcup and 80mm body PTT for F30G/40G and M88                                                                          | -30%            |
| 862 | Icom-Otto Engineering         | A, B or C        | Accessories   | OTTO V410514        | OTTO V410514        | Lightweight single speaker win-line ptt, padded headband (9-pin connector)                                                                | -30%            |
| 863 | Icom-Otto Engineering         | A, B or C        | Accessories   | OTTO V4EX2CC5       | OTTO V4EX2CC5       | Explorer lightweight headset with flexible earloop w/boom mic (2-pin right angle connector)                                               | -30%            |
| 864 | Icom-Pilot Communications     | A, B or C        | Accessories   | PA OPC499           | PA OPC499           | Headset adapter                                                                                                                           | -30%            |
| 865 | Icom                          | A, B or C        | Accessories   | PS310 01            | PS310 01            | 24V DC-DC converter                                                                                                                       | -30%            |
| 866 | Icom                          | A, B or C        | Accessories   | PS310 02            | PS310 02            | 12V DC-DC converter                                                                                                                       | -30%            |
| 867 | Icom                          | A, B or C        | Accessories   | PS80                | PS80                | Power supply that includes the HM-176 & MBA-3 for A220/A210/A200                                                                          | -30%            |
| 868 | Icom-Pilot Communications     | A, B or C        | Accessories   | PTT SW              | PTT SW              | Avionic PTT switch. Plugs into your headset.                                                                                              | -30%            |
| 869 | Icom-Powerwerks               | A, B or C        | Accessories   | PW LF-1             | PW LF-1             | Noise filter to use with the F5061D with the UT-1A100 already installed.                                                                  | -30%            |
| 870 | Icom                          | A, B or C        | Accessories   | RC28                | RC28                | Remote control USB encoder                                                                                                                | -30%            |
| 871 | Icom                          | A, B or C        | Accessories   | RCFS10              | RCFS10              | Remote Communicator software + CT-24 (digital) voice converter unit - each IDAS system requires 1 CT-24)                                  | -30%            |
| 872 | Icom                          | A, B or C        | Accessories   | RCM600              | RCM600              | Command head for M605. Comes with OPC-2383 & HM-205RB.                                                                                    | -30%            |
| 873 | Icom                          | A, B or C        | Accessories   | RMK2                | RMK2                | P1721/1821 bracket & face plate for remote mounting. Separation cable not included                                                        | -30%            |
| 874 | Icom                          | A, B or C        | Accessories   | RMK3 01             | RMK3 01             | F5061/6061 bracket & face plate for remote mounting. Separation cable not included                                                        | -30%            |
| 875 | Icom                          | A, B or C        | Accessories   | RMK4 01             | RMK4 01             | Dual head and separation kit for P9511HT. Requires external speaker and cable.                                                            | -30%            |
| 876 | Icom                          | A, B or C        | Accessories   | RMK5                | RMK5                | Bracket & face plate for remote mounting for the F5400D/F6400D. Separation cable not included.                                            | -30%            |
| 877 | Icom                          | A, B or C        | Accessories   | RMK6                | RMK6                | Remote mount kit for the FR801. Separation cable sold separately.                                                                         | -30%            |
| 878 | Icom                          | A, B or C        | Accessories   | RMK7                | RMK7                | Dual head and separation kit for the F5400D/F6400D. Separation cables & microphone not included.                                          | -30%            |
| 879 | Icom                          | A, B or C        | Accessories   | RR FIRMWARE UPGRADE | RR FIRMWARE UPGRADE | Add 3.1 RR firmware to your IDAS radio                                                                                                    | -30%            |
| 880 | Icom                          | A, B or C        | Accessories   | RSAP3               | RSAP3               | Access point management software                                                                                                          | -30%            |
| 881 | Icom                          | A, B or C        | Accessories   | RS-BA1 V2           | RS-BA1 V2           | IP remote control software for amateur radios                                                                                             | -30%            |
| 882 | Icom                          | A, B or C        | Accessories   | RSBC225             | RSBC225             | Battery management software for the BP-283/284/BP290. Can connect up to 30 BC-225 chargers to it.                                         | -30%            |
| 883 | Icom                          | A, B or C        | Accessories   | RSMBG81             | RSMBG81             | Remote system manager software for IDAS MultiTrunk                                                                                        | -30%            |
| 884 | Icom                          | A, B or C        | Accessories   | RSRS500             | RSRS500             | Remote control software RS500                                                                                                             | -30%            |
| 885 | Icom                          | A, B or C        | Accessories   | RSR8600             | RSR8600             | Remote control software                                                                                                                   | -30%            |
| 886 | Icom-AT & T Mobility          | A, B or C        | Accessories   | SIM CARD            | SIM CARD            | SIM card for U.S. LTE networks                                                                                                            | -30%            |
| 887 | Icom                          | A, B or C        | Accessories   | SM26                | SM26                | Desktop microphone with monitor switch for mobile radios                                                                                  | -30%            |
| 888 | Icom                          | A, B or C        | Accessories   | SM28                | SM28                | Desktop microphone for IP501M                                                                                                             | -30%            |
| 889 | Icom                          | A, B or C        | Accessories   | SM29                | SM29                | Desktop microphone for F5400 series                                                                                                       | -30%            |
| 890 | Icom                          | A, B or C        | Accessories   | SM30                | SM30                | Compact desktop microphone with low cut function                                                                                          | -30%            |
| 891 | Icom                          | A, B or C        | Accessories   | SM50                | SM50                | Desktop unidirectional microphone with up/down switches and low cut function                                                              | -30%            |
| 892 | Icom                          | A, B or C        | Accessories   | SP23                | SP23                | External speaker with 4 audio filters; headphone jack (5W)                                                                                | -30%            |
| 893 | Icom                          | A, B or C        | Accessories   | SP24                | SP24                | External speaker (4x4") for marine fixed mount radios (7W)                                                                                | -30%            |
| 894 | Icom                          | A, B or C        | Accessories   | SP26                | SP26                | Tube earphone with 2.5mm plug to use with HM-163MC/HM-153LS                                                                               | -30%            |
| 895 | Icom                          | A, B or C        | Accessories   | SP27                | SP27                | Acoustic tube earphone with a clip (3.5mm)                                                                                                | -30%            |
| 896 | Icom                          | A, B or C        | Accessories   | SP28                | SP28                | Earhook type earphone with 2.5mm plug to use with HM-163MC/HM-153LS                                                                       | -30%            |
| 897 | Icom                          | A, B or C        | Accessories   | SP29                | SP29                | Earhook type earphone with 3.5mm plug                                                                                                     | -30%            |
| 898 | Icom                          | A, B or C        | Accessories   | SP30                | SP30                | 20W large external speaker                                                                                                                | -30%            |
| 899 | Icom                          | A, B or C        | Accessories   | SP32                | SP32                | Tube adapter for use with the EH-15B                                                                                                      | -30%            |
| 900 | Icom                          | A, B or C        | Accessories   | SP33                | SP33                | Base station speaker (40hm)                                                                                                               | -30%            |
| 901 | Icom                          | A, B or C        | Accessories   | SP34                | SP34                | Base station high quality speaker with internal audio filters                                                                             | -30%            |
| 902 | Icom                          | A, B or C        | Accessories   | SP35                | SP35                | 5W external speaker with 3.5mm speaker jack and 2m cable                                                                                  | -30%            |
| 903 | Icom                          | A, B or C        | Accessories   | SP37                | SP37                | 40W buller/speaker for fixed mounts                                                                                                       | -30%            |
| 904 | Icom                          | A, B or C        | Accessories   | SP38                | SP38                | 5W external speaker for HF radios                                                                                                         | -30%            |
| 905 | Icom                          | A, B or C        | Accessories   | SP39AD              | SP39AD              | External speaker with 15V/2A power supply for the R8600                                                                                   | -30%            |
| 906 | Icom                          | A, B or C        | Accessories   | SP40                | SP40                | Earphone with 3.5mm plug                                                                                                                  | -30%            |
| 907 | Icom                          | A, B or C        | Accessories   | SP41                | SP41                | 5W external speaker for HF radios                                                                                                         | -30%            |
| 908 | Icom-Impact Radio Accessories | A, B or C        | Accessories   | SP-AT1              | SP-AT1              | Single pin listen only w/QD acoustic tube (9" 3.5mm L-shape)                                                                              | -30%            |
| 909 | Icom-W & W Manufacturing      | A, B or C        | Accessories   | SPRING CLIP L       | SPRING CLIP L       | Long spring clip insert length 3.5 inches                                                                                                 | -30%            |
| 910 | Icom-StromStod                | A, B or C        | Accessories   | SS BC61             | SS BC61             | Mobile rapid charger with cigarette adapter for the F3161 & F3261 series                                                                  | -30%            |
| 911 | Icom-StromStod                | A, B or C        | Accessories   | SS BC62             | SS BC62             | Mobile rapid charger with cigarette adapter for the F3400 & F7010 series                                                                  | -30%            |
| 912 | Icom                          | A, B or C        | Accessories   | UCFR5000 01         | UCFR5000 01         | Trunking/Network controller board (1 per repeater)                                                                                        | -30%            |
| 913 | Icom                          | A, B or C        | Accessories   | UCFR5300            | UCFR5300            | Trunking/Network controller board (1 per repeater)                                                                                        | -30%            |
| 914 | Icom                          | A, B or C        | Accessories   | UT109 02            | UT109 02            | Non-rolling voice scrambler. Up to 32 codes available. Not compatible with radios using the UT-110.                                       | -30%            |
| 915 | Icom                          | A, B or C        | Accessories   | UT109R 21           | UT109R 21           | Non-rolling voice scrambler. Up to 32 codes available. Not compatible with radios using the UT-110.                                       | -30%            |
| 916 | Icom                          | A, B or C        | Accessories   | UT110 02            | UT110 02            | Rolling voice scrambler. Up to 1020 (255 codes x 4 groups) codes available.                                                               | -30%            |
| 917 | Icom                          | A, B or C        | Accessories   | UT110R 21           | UT110R 21           | Rolling voice scrambler. Up to 1020 (255 codes x 4 groups) codes available. Works only in analog mode.                                    | -30%            |
| 918 | Icom                          | A, B or C        | Accessories   | UT112               | UT112               | Digital voice scrambling unit - 32 Codes                                                                                                  | -30%            |
| 919 | Icom                          | A, B or C        | Accessories   | UT120 01            | UT120 01            | P25 upgrade board for F70/80 handhelds                                                                                                    | -30%            |
| 920 | Icom                          | A, B or C        | Accessories   | UT120 02            | UT120 02            | P25 Hardware Upgrade Board - Mobiles                                                                                                      | -30%            |
| 921 | Icom                          | A, B or C        | Accessories   | UT124 01            | UT124 01            | Man down unit                                                                                                                             | -30%            |
| 922 | Icom                          | A, B or C        | Accessories   | UT125 01            | UT125 01            | AES/DES encryption board with OTAR compliance for F9011/F9511 series                                                                      | -30%            |
| 923 | Icom                          | A, B or C        | Accessories   | UT125 FIPS          | UT125 FIPS          | FIPS 140-2 AES encryption board with OTAR compliance for F9011/F9511 series                                                               | -30%            |
| 924 | Icom                          | A, B or C        | Accessories   | UT125 FIPS-2        | UT125 FIPS-2        | FIPS 140-2 encryption board; requires ISL -P25/AES license key to activate AES                                                            | -30%            |
| 925 | Icom                          | A, B or C        | Accessories   | UT126H 03           | UT126H 03           | 6.25kHz digital module for old PLL versions of the F3161/4161 or F5061/6061 radios                                                        | -30%            |
| 926 | Icom                          | A, B or C        | Accessories   | UT128               | UT128               | DES encryption for F9011/F9511 radios                                                                                                     | -30%            |
| 927 | Icom                          | A, B or C        | Accessories   | UT133               | UT133               | Bluetooth unit                                                                                                                            | -30%            |
| 928 | Icom                          | A, B or C        | Accessories   | UT134               | UT134               | AES/DES encryption board; requires ISL code to activate AES                                                                               | -30%            |
| 929 | Icom                          | A, B or C        | Accessories   | UT137               | UT137               | Bluetooth unit                                                                                                                            | -30%            |
| 930 | Icom-Schippers & Crew         | A, B or C        | Accessories   | UT-IA100            | UT-IA100            | Audio amp board for F5061D with RR firmware installed (factory install ONLY; install included in price)                                   | -30%            |
| 931 | Icom                          | A, B or C        | Accessories   | UX231               | UX231               | AIS receive board for M506                                                                                                                | -30%            |
| 932 | Icom                          | A, B or C        | Accessories   | UX241               | UX241               | GPS antenna                                                                                                                               | -30%            |
| 933 | Icom                          | A, B or C        | Accessories   | UX248               | UX248               | GPS unit                                                                                                                                  | -30%            |
| 934 | Icom                          | A, B or C        | Accessories   | UX251               | UX251               | AIS receiver unit for the M605                                                                                                            | -30%            |
| 935 | Icom                          | A, B or C        | Accessories   | UX252               | UX252               | Analogy TCG output for the MR1010RII                                                                                                      | -30%            |
| 936 | Icom                          | A, B or C        | Accessories   | VESP1               | VESP1               | LTE speakerphone unit                                                                                                                     | -30%            |
| 937 | Icom                          | A, B or C        | Accessories   | VS1L                | VS1L                | VOX/PTT case with 2-pin right angle connector. Must use with HS94/HS95/HS97                                                               | -30%            |
| 938 | Icom                          | A, B or C        | Accessories   | VS1MC               | VS1MC               | VOX/PTT case with 14-pin connector. Must use with HS94/HS95/HS97.                                                                         | -30%            |
| 939 | Icom                          | A, B or C        | Accessories   | VS1SC               | VS1SC               | VOX/PTT case with 9-pin connector. Must use with HS94/HS95/HS97.                                                                          | -30%            |
| 940 | Icom                          | A, B or C        | Accessories   | V33                 | V33                 | Compact clipable PTT Bluetooth with earphone via 3.5mm jack for all-day operation                                                         | -30%            |
| 941 | Icom                          | A, B or C        | Accessories   | VS4LA               | VS4LA               | PTT switch cable to communicate using the HS94/95/97                                                                                      | -30%            |
| 942 | Icom                          | A, B or C        | Accessories   | VS4MC               | VS4MC               | Cable with heavy duty PTT switch with 14-pin connector. Use with HS94/HS95/HS97.                                                          | -30%            |
| 943 | Icom                          | A, B or C        | Accessories   | V55MC               | V55MC               | VOX/PTT switch cable to use with headset (HS94/95/97)                                                                                     | -30%            |

Vendor (AF)

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**II. Implementation Services: Software Integration, Hardware Installation and Training**

| No. | Service                                                              | MSRP % Discount                                                                                   | Retail      | \$ Rate<br>(indicate Hourly or Multiple) | UOM    |
|-----|----------------------------------------------------------------------|---------------------------------------------------------------------------------------------------|-------------|------------------------------------------|--------|
| 1.  | <b>System Technician Technologist</b>                                | 30% off retail                                                                                    |             |                                          |        |
|     | QENG-PH                                                              | Engineering support - per hour                                                                    | \$ 285.70   | \$ 200.00                                | Hourly |
|     | QFS-1D                                                               | OnSite Technical/Field Support 1st Day                                                            | \$ 7,856.75 | \$ 5,500.00                              | Daily  |
|     | QFS-AD                                                               | OnSite Technical/Field Support Additional Days                                                    | \$ 4,571.20 | \$ 3,200.00                              | Daily  |
| 2.  | <b>Standard Shop Installation</b>                                    | 30% off retail                                                                                    |             |                                          |        |
|     | CONTROL STATION ASSEMBLE                                             | Install mobile into power supply and cabinet to make control station (no charge courtesy service) | \$ -        | \$ -                                     | Each   |
|     | ENGRAVE                                                              | Engrave radio                                                                                     | \$ 42.86    | \$ 30.00                                 | Each   |
|     | LASTUN1001                                                           | Icom to tune your system products                                                                 | \$ 80.35    | \$ 56.25                                 | Each   |
|     | INSTALLATION AVIONICS                                                | Install radio into power supply                                                                   | \$ 80.35    | \$ 56.25                                 | Each   |
|     | INSTALLATION MARINE                                                  | Install a component into an Marine mobile or portable                                             | \$ 42.86    | \$ 30.00                                 | Each   |
|     | INSTALL-IAS                                                          | Install a component into a repeater or an item into a cabinet                                     | \$ 80.35    | \$ 56.25                                 | Each   |
|     | INSTALL-MF                                                           | Install a component into an LM mobile or portable                                                 | \$ 42.86    | \$ 30.00                                 | Each   |
|     | SERVICE/SALE BUILD-UP IAS                                            | Systems support - per hour                                                                        | \$ 171.42   | \$ 120.00                                | Hourly |
| 3.  | <b>Mobile Radio Installation</b>                                     | 30% off retail                                                                                    |             |                                          |        |
|     | DEALER FIELD INSTALL                                                 | Dealer Mobile Installation Charge (underdash)                                                     | \$ 357.13   | \$ 250.00                                | Each   |
|     | DEALER HOURLY RATE                                                   | Authorized Dealer Support                                                                         | \$ 257.13   | \$ 180.00                                | Hourly |
| 4.  | <b>Radio Programming</b>                                             | 30% off retail                                                                                    |             |                                          |        |
|     | PROG-IAS                                                             | Icom to program your system products                                                              | \$ 80.35    | \$ 56.25                                 | Each   |
|     | PROGLM6789                                                           | Icom to program your radio or IAS product                                                         | \$ 62.75    | \$ 43.93                                 | Each   |
|     | PROG-MF                                                              | Icom to program your land mobile mainframe with provided icf file or 1                            | \$ 42.86    | \$ 30.00                                 | Each   |
| 5.  | <b>Training</b>                                                      | 30% off retail                                                                                    |             |                                          |        |
|     | QTT-OS1D                                                             | On-Site Technical Training 1st Day, Up to 6 People                                                | \$ 7,856.75 | \$ 5,500.00                              | Daily  |
|     | QTT-OSAD                                                             | On-Site Technical Training Additional Days, Up to 6 People                                        | \$ 4,571.20 | \$ 3,200.00                              | Daily  |
|     | QTT-OSPH                                                             | Technical training from their desk                                                                | \$ 249.99   | \$ 175.00                                | Hourly |
| 6.  | <b>Post-Warranty Maintenance</b>                                     | 30% off retail for labor; 23% off retail for parts                                                |             |                                          |        |
|     | REPAIR LABOR                                                         | Icom Service Center Repair Labor for Icom mainframes/accessories.                                 | \$ 131.99   | \$ 92.40                                 | Hourly |
|     | REPAIR PARTS                                                         | Any required parts or components may be charged separately.                                       | Multiple    | Multiple                                 | Each   |
| 7.  | <b>Support Services – Implementation</b>                             | 30% off retail                                                                                    |             |                                          |        |
|     | QFS-PH                                                               | Field/design support                                                                              | \$ 249.99   | \$ 175.00                                | Hourly |
| 8.  | <b>Support Services – Post Implementation</b>                        | 30% off retail                                                                                    |             |                                          |        |
|     | QFS-PH                                                               | Field/design support                                                                              | \$ 249.99   | \$ 175.00                                | Hourly |
| 9.  | <b>Project Management Services</b>                                   | NO BID                                                                                            |             |                                          |        |
| 10. | <b>Extended Warranty Options (as per specification instructions)</b> | 30% off retail                                                                                    |             |                                          |        |
|     | EXTWARR211                                                           | 1 year extended warranty for a total 3 years for low tier mainframes                              | \$ 26.78    | \$ 18.75                                 | Each   |
|     | EXTWARR212                                                           | 2 year extended warranty for a total 4 years for low tier mainframes                              | \$ 48.21    | \$ 33.75                                 | Each   |
|     | EXTWARR213                                                           | 3 year extended warranty for a total 5 years for low tier mainframes                              | \$ 69.64    | \$ 48.75                                 | Each   |
|     | EXTWARR611                                                           | 1 year extended warranty for mid tier mainframes                                                  | \$ 42.86    | \$ 30.00                                 | Each   |
|     | EXTWARR612                                                           | 2 year extended warranty for mid tier mainframes                                                  | \$ 75.00    | \$ 52.50                                 | Each   |
|     | EXTWARR613                                                           | 3 year extended warranty for mid tier mainframes                                                  | \$ 117.85   | \$ 82.50                                 | Each   |
|     | EXTWARR811                                                           | 1 year extended warranty for P25 mainframes                                                       | \$ 92.85    | \$ 65.00                                 | Each   |
|     | EXTWARR812                                                           | 2 year extended warranty for P25 mainframes                                                       | \$ 132.85   | \$ 93.00                                 | Each   |
|     | EXTWARR813                                                           | 3 year extended warranty for P25 mainframes                                                       | \$ 185.71   | \$ 130.00                                | Each   |
|     | EXTWARR912                                                           | 1 year extended warranty for Landmobile HF mainframes                                             | \$ 133.92   | \$ 93.75                                 | Each   |
|     | EXTWARR913                                                           | 2 year extended warranty for Landmobile HF mainframes                                             | \$ 171.42   | \$ 120.00                                | Each   |
|     | EXTWARR914                                                           | 3 year extended warranty for Landmobile HF mainframes                                             | \$ 262.49   | \$ 183.75                                | Each   |
|     | EXTWARRPT1                                                           | 1 year extended warranty, a total 3 years for repeaters                                           | \$ 192.85   | \$ 135.00                                | Each   |
|     | EXTWARRPT2                                                           | 2 year extended warranty, a total 4 years for repeaters                                           | \$ 348.20   | \$ 243.75                                | Each   |
|     | EXTWARRPT3                                                           | 3 year extended warranty, a total 5 years for repeaters                                           | \$ 503.55   | \$ 352.50                                | Each   |

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Communications, Radio Equipment, Parts, Accessories and Related Services  
State of New Mexico, General Services Department

Bid Pricing Response Form

**BID PRICING RESPONSE FORM****I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

| No. | Manufacturer | Product Category              | APC | Item | Short Description                                                            | MSRP % Discount |
|-----|--------------|-------------------------------|-----|------|------------------------------------------------------------------------------|-----------------|
| 1.  | L3Harris     | Equipment                     |     |      | Equipment listed in the catalog with equipment codes C, N, NB, S, and P.     | 26%             |
| 2.  | L3Harris     | Software                      |     |      | Software listed in the catalog with equipment code L.                        | 26%             |
| 3.  | L3Harris     | Licenses                      |     |      | Licenses listed in the catalog with equipment code LD.                       | 26%             |
| 4.  | L3Harris     | Services                      |     |      | <i>Please refer to table in Section II.</i>                                  |                 |
| 5.  | L3Harris     | Standard Vendor Equipment     |     |      | Equipment listed in the catalog with equipment codes V, VC, and 77.          | 10%             |
| 6.  | L3Harris     | Non-Standard Vendor Equipment |     |      | Equipment listed in the catalog with other equipment codes not listed above. | 0%              |
| 7.  |              |                               |     |      |                                                                              |                 |
| 8.  |              |                               |     |      |                                                                              |                 |
| 9.  |              |                               |     |      |                                                                              |                 |
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| 29. |              |                               |     |      |                                                                              |                 |
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**BID PRICING RESPONSE FORM**

**I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer | Product Category       | Product Code (APC) | Item                                   | Short Description             | MSRP % |
|-----|--------------|------------------------|--------------------|----------------------------------------|-------------------------------|--------|
| 1   | Motorola     | HW_MAINTENANCE         | 3                  | Field Services                         | SITE MAINTENANCE              | 0.00%  |
| 2   | Motorola     | HW_MAINTENANCE         | 6                  | Infrastructure Tech Support            | ASTRO Dispatch                | 0.00%  |
| 3   | Motorola     | XTS_XTL_OTHER          | 15                 | PC_SPECIAL APPLICATIONS                | DATA SOFTWARE-FIREGROUND      | 20.00% |
| 4   | Motorola     | ASTRO_SYSTEMS_CONSOLES | 28                 | DATA SYSTEM DISC                       | DATA CARROT APC               | 10.00% |
| 5   | Motorola     | ASTRO_SYSTEMS_CONSOLES | 29                 | DATA SYSTEM DISC                       | DATA MARGIN ADJUSTMENT        | 10.00% |
| 6   | Motorola     | ASTRO_SUA              | 42                 | Astro SW Maint                         | Astro SUA Upgrade Operations  | 0.00%  |
| 7   | Motorola     | ASTRO_SUA              | 43                 | Astro SW Maint                         | ASTRO SUA Field Services      | 0.00%  |
| 8   | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 76                 | Cambium Backhaul Equipment             | WIRELESS VALLEY SERVICES      | 0.00%  |
| 9   | Motorola     | EMERGING_SOLUTIONS     | 85                 | PD_AandC PRODUCTS                      | SCADA                         | 10.00% |
| 10  | Motorola     | ASTRO_SI               | 100                | SI SITE DESIGN                         | HSD                           | 0.00%  |
| 11  | Motorola     | ASTRO_SI               | 101                | SI PASSTHROUGH_ET&S                    | 350W VHF GTR                  | 0.00%  |
| 12  | Motorola     | ASTRO_SYSTEMS_INFRA    | 104                | PREPAID FREIGHT                        | PREPAID FREIGHT               | 0.00%  |
| 13  | Motorola     | APX_PORTABLE           | 108                | APX7000                                | APX7000L                      | 27.00% |
| 14  | Motorola     | ASTRO_SYSTEMS_INFRA    | 112                | G-Series HW                            | G-SERIES HW                   | 18.00% |
| 15  | Motorola     | ASTRO_SYSTEMS_INFRA    | 112                | G-Series HW                            | G-SERIES HW                   | 18.00% |
| 16  | Motorola     | A&E_OTHER_ACCY         | 115                | TWO WAY TRADITIONAL (Elgin DC)         | COMMPORT                      | 10.00% |
| 17  | Motorola     | ASTRO_SYSTEMS_INFRA    | 117                | FSA SW                                 | FSA SW                        | 10.00% |
| 18  | Motorola     | ASTRO_SI               | 127                | SI PASSTHROUGH_ET&S                    | SI OUTSOURCING                | 0.00%  |
| 19  | Motorola     | ASTRO_SI               | 128                | SI INSOURCING                          | SI INSOURCING                 | 0.00%  |
| 20  | Motorola     | A&E_OTHER_ACCY         | 129                | TWO WAY DROPSHIP ACCY                  | MISC DROPSHIP                 | 27.00% |
| 21  | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 131                | MW Backhaul & Channel Banks & Freq Std | Microwave                     | 10.00% |
| 22  | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 135                | FREIGHT DROPSHIP                       | FREIGHT DROPSHIP              | 0.00%  |
| 23  | Motorola     | ASTRO_SYSTEMS_INFRA    | 137                | Encryption Products Astro              | KMF                           | 5.00%  |
| 24  | Motorola     | APX_PORTABLE           | 142                | AMP Single Band                        | AMP Single Band               | 20.00% |
| 25  | Motorola     | ASTRO_SYSTEMS_INFRA    | 147                | IP Transport HW                        | IP TRANSPORT HW               | 10.00% |
| 26  | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 152                | PT_OUTSOURCED STATION ACCESS           | PT TRUNKED INTERCON MBX       | 5.00%  |
| 27  | Motorola     | EMERGING_SOLUTIONS     | 160                | PD_IRRIGATION                          | Emerging Solutions DS         | 10.00% |
| 28  | Motorola     | ASTRO_SYSTEMS_DROPSHIP | 183                | AFTERMARKET SITE EQUIPMENT             | Distributed Antenna Systems   | 10.00% |
| 29  | Motorola     | HW_MAINTENANCE         | 185                | Devices Essential                      | Astro Device Essential        | 0.00%  |
| 30  | Motorola     | HW_MAINTENANCE         | 185                | Devices Essential                      | Astro Device Essential        | 0.00%  |
| 31  | Motorola     | A&E_OTHER_ACCY         | 187                | TWO WAY DROPSHIP ACCY                  | PORTABLE ACCESSORIES DROPSHIP | 27.00% |
| 32  | Motorola     | A&E_OTHER_ACCY         | 189                | TWO WAY DROPSHIP ACCY                  | MOBILE ACCESSORIES            | 19.00% |
| 33  | Motorola     | ASTRO_SYSTEMS_INFRA    | 200                | D - Infrastructure                     | DELIVERY                      | 0.00%  |
| 34  | Motorola     | XTS_XTL_OTHER          | 201                | KVL                                    | KVL II                        | 10.00% |
| 35  | Motorola     | ASTRO_SYSTEMS_CONSOLES | 202                | CONTROL CENTERS                        | MCD 5000 Deskset              | 20.00% |

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|    |          |                        |     |                                       |                                   |                 |
|----|----------|------------------------|-----|---------------------------------------|-----------------------------------|-----------------|
| 36 | Motorola | HW_MAINTENANCE         | 206 | Demand and Local Device Repair        | Local Device Repair               | Page-2<br>0.00% |
| 37 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 207 | Site Equipment                        | Site Equipment                    | 10.00%          |
| 38 | Motorola | ASTRO_SI               | 208 | SI PROJECT MANAGEMENT<br>LABOR        | SI PROJECT MANAGEMENT<br>LABOR    | 0.00%           |
| 39 | Motorola | HW_MAINTENANCE         | 209 | System Installation Services          | System Installation               | 0.00%           |
| 40 | Motorola | ASTRO_SYSTEMS_INFRA    | 212 | Encryption Products Astro             | PKI Solution                      | 0.00%           |
| 41 | Motorola | HW_MAINTENANCE         | 219 | G&PS DEVICE & ASSET<br>MANAGEMENT     | ASSET & CONFIGURATION<br>MGMT     | 0.00%           |
| 42 | Motorola | ASTRO_SYSTEMS_INFRA    | 225 | QUANTAR_QUANTRO ANAL                  | QTAR QTAR RCVR 6809 TRNK          | 0.00%           |
| 43 | Motorola | ASTRO_SYSTEMS_CONSOLES | 229 | Console Accessories                   | Logging and Furniture             | 15.00%          |
| 44 | Motorola | HW_MAINTENANCE         | 231 | Infrastructure Tech Support           | 3rd Party Case Support            | 0.00%           |
| 45 | Motorola | ASTRO_SYSTEMS_INFRA    | 243 | D - Infrastructure                    | QUANTAR QUANTRO ASTRO<br>RP       | 0.00%           |
| 46 | Motorola | ASTRO_SYSTEMS_CONSOLES | 244 | CONTROL CENTERS                       | MCC 7500e                         | 10.00%          |
| 47 | Motorola | HW_MAINTENANCE         | 261 | REPLACEMENT PARTS 2-WAY               | SERVICE AIDS SHOP<br>SUPPLIES     | 5.00%           |
| 48 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 262 | Towers                                | TOWERS                            | 10.00%          |
| 49 | Motorola | A&E_OTHER_ACCY         | 271 | TWO WAY TRADITIONAL (Elgin<br>DC)     | CARRY CASES                       | 20.00%          |
| 50 | Motorola | HW_MAINTENANCE         | 272 | REPLACEMENT PARTS 2-WAY               | RNSG INFRA MANUFACTURED           | 0.00%           |
| 51 | Motorola | ASTRO_SYSTEMS_INFRA    | 273 | Comparators Legacy                    | DIGITAC COMPARATOR                | 0.00%           |
| 52 | Motorola | ASTRO_SYSTEMS_INFRA    | 274 | Encryption Products Astro             | OEM CryptR Micro                  | 0.00%           |
| 53 | Motorola | XTS_XTL_OTHER          | 276 | Millennium Mobile                     | XTL5000 CONSOLETTTE               | 0.00%           |
| 54 | Motorola | ASTRO_SYSTEMS_INFRA    | 277 | SmartX                                | SMARTX                            | 0.00%           |
| 55 | Motorola | ASTRO_SYSTEMS_INFRA    | 280 | DATA BASE STATION<br>SMARTZONE        | SMARTZONE CONTROLLER              | 0.00%           |
| 56 | Motorola | ASTRO_SYSTEMS_INFRA    | 281 | DATA BASE STATION<br>SMARTZONE        | SMARTZONE MANAGER                 | 0.00%           |
| 57 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 282 | Cambium Backhaul Equipment            | HF-SSB BUY-IN PRODUCTS            | 10.00%          |
| 58 | Motorola | ASTRO_SI               | 285 | Astro SI Training                     | Infrastructure Training           | 0.00%           |
| 59 | Motorola | ASTRO_SI               | 286 | Astro SI Training                     | SI CUSTOMER TRAINING              | 0.00%           |
| 60 | Motorola | XTS_XTL_OTHER          | 287 | PC_SPECIAL APPLICATIONS               | PAC-RTVRS                         | 0.00%           |
| 61 | Motorola | ASTRO_SYSTEMS_INFRA    | 288 | PT_RISK                               | ALTERNATIVE CHANNEL<br>ENGR SERVI | 0.00%           |
| 62 | Motorola | HW_MAINTENANCE         | 290 | Local Operational Support<br>Services | WARRANTY WRAP                     | 0.00%           |
| 63 | Motorola | A&E_OTHER_ACCY         | 291 | TWO WAY DROPSHIP ACCY                 | MOBILE DROPSHIP                   | 20.00%          |
| 64 | Motorola | HW_MAINTENANCE         | 293 | Demand and Local Device Repair        | Device Diagnostics                | 0.00%           |
| 65 | Motorola | APX_PORTABLE           | 305 | APX4000XH                             | APX4000XH                         | 27.00%          |
| 66 | Motorola | ASTRO_SI               | 306 | SI SITE DESIGN                        | SI SITE DESIGN                    | 0.00%           |
| 67 | Motorola | ASTRO_SI               | 308 | SI SYSTEMS RISK                       | SYSTEMS INTEGRATION<br>SYSTEM DIS | 0.00%           |
| 68 | Motorola | ASTRO_SI               | 309 | SI SYSTEMS RISK                       | SYSTEMS INTEGRATION<br>STANDARDIZ | 0.00%           |
| 69 | Motorola | ASTRO_SYSTEMS_INFRA    | 316 | Infrastructure Pricing Adjustments    | INFRASTRUCTURE SYSTEM<br>DISC APC | 0.00%           |
| 70 | Motorola | ASTRO_SYSTEMS_INFRA    | 318 | Infrastructure Pricing Adjustments    | INFRASTRUCTURE MARGIN<br>ADJ      | 0.00%           |
| 71 | Motorola | XTS_XTL_OTHER          | 326 | COSMO PT_ASTRO XTS                    | ASTRO XTS3000 TRUNKED             | 0.00%           |
| 72 | Motorola | ASTRO_SYSTEMS_CONSOLES | 328 | CONTROL CENTERS                       | CENTRACM II ELECT SP              | 25.00%          |
| 73 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 329 | Buildings & Sites on Wheels           | MSI Std Bldg                      | 10.00%          |
| 74 | Motorola | ASTRO_SUBS_SOFTWARE    | 332 | PC_SOFTWARE SALES                     | CONV FLASHPORT SUBSCR             | 27.00%          |
| 75 | Motorola | ASTRO_MANAGED_SERVICES | 348 | Astro System Premier                  | Astro System Premier              | 0.00%           |
| 76 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 351 | Site Equipment                        | RF Antenna and TX Line            | 10.00%          |

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|     |          |                          |     |                                |                                   |                  |
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| 77  | Motorola | ASTRO_SYSTEMS_CONSOLES   | 354 | MotoConsole Product            | MotoConsole Product               | Page-3<br>15.00% |
| 78  | Motorola | Field_Response_Reporting | 357 | Gridstone                      | Gridstone MSI Software Licenses   | 0.00%            |
| 79  | Motorola | ASTRO_SYSTEMS_INFRA      | 358 | IP Transport SW                | IP TRANSPORT SW                   | 10.00%           |
| 80  | Motorola | ASTRO_MANAGED_SERVICES   | 359 | MotoConsole Support Svcs       | MotoConsole Support Svcs          | 0.00%            |
| 81  | Motorola | HW_MAINTENANCE           | 362 | REPLACEMENT PARTS 2-WAY        | RPG LOW MID HIGH SRCD             | 0.00%            |
| 82  | Motorola | HW_MAINTENANCE           | 371 | REPLACEMENT PARTS 2-WAY        | RADIO SUBSCRIPTION SOFTW          | 0.00%            |
| 83  | Motorola | A&E_OTHER_ACCY           | 372 | TWO WAY TRADITIONAL (Elgin DC) | SPEAKER MICROPHONES               | 27.00%           |
| 84  | Motorola | HW_MAINTENANCE           | 373 | Astro System Advanced          | Astro System Advanced             | 0.00%            |
| 85  | Motorola | XTS_XTL_OTHER            | 374 | PC_ASTRO SPECTRA MOBILE        | ASTRO CONSOLETTTE                 | 0.00%            |
| 86  | Motorola | ASTRO_SYSTEMS_INFRA      | 377 | Site Controllers Legacy        | MTC CONTROLLERS                   | 0.00%            |
| 87  | Motorola | ASTRO_SYSTEMS_INFRA      | 381 | D - Infrastructure             | WNG RNC SW                        | 15.00%           |
| 88  | Motorola | ASTRO_SYSTEMS_INFRA      | 382 | NFM SW                         | NFM SW                            | 10.00%           |
| 89  | Motorola | HW_MAINTENANCE           | 386 | Demand and Local Device Repair | Repair Bank                       | 0.00%            |
| 90  | Motorola | ASTRO_SI                 | 387 | Consoles SI                    | Consoles SI                       | 0.00%            |
| 91  | Motorola | HW_MAINTENANCE           | 390 | Field Services                 | System Management                 | 0.00%            |
| 92  | Motorola | HW_MAINTENANCE           | 393 | Field Services                 | Contract Administration           | 0.00%            |
| 93  | Motorola | HW_MAINTENANCE           | 395 | Devices Essential              | ASTRO Device Comprehensive        | 0.00%            |
| 94  | Motorola | ASTRO_SYSTEMS_INFRA      | 405 | K Core                         | K Core                            | 15.00%           |
| 95  | Motorola | APX_PORTABLE             | 411 | VX P949                        | VX P949                           | 25.00%           |
| 96  | Motorola | A&E_OTHER_ACCY           | 414 | TWO WAY TRADITIONAL            | VISAR ACCY                        | 0.00%            |
| 97  | Motorola | ASTRO_SYSTEMS_DROPSHIP   | 415 | TEST EQUIPMENT                 | Test Equipment                    | 10.00%           |
| 98  | Motorola | ASTRO_SYSTEMS_DROPSHIP   | 417 | AFTERMARKET SITE EQUIPMENT     | RESALE FIXED ACCESS AFTMKT        | 10.00%           |
| 99  | Motorola | ASTRO_SYSTEMS_INFRA      | 424 | Master Site Astro HW           | MASTER SITE ASTRO HW              | 15.00%           |
| 100 | Motorola | ASTRO_SYSTEMS_INFRA      | 425 | L Core                         | L Core                            | 15.00%           |
| 101 | Motorola | APX_PORTABLE             | 426 | APX4000_APX2000                | APX4000 APX2000                   | 27.00%           |
| 102 | Motorola | ASTRO_SI                 | 427 | SI PASSTHROUGH_ET&S            | SI PASSTHROUGH ET S               | 0.00%            |
| 103 | Motorola | ASTRO_SUBS_SOFTWARE      | 430 | PC_SOFTWARE SALES              | FLASHPORT SFTWR UPGRADE           | 27.00%           |
| 104 | Motorola | HW_MAINTENANCE           | 431 | Devices Advanced               | Astro Device Management Essential | 0.00%            |
| 105 | Motorola | ASTRO_SI                 | 441 | SI SITE DESIGN                 | SPECIAL SERVICE                   | 0.00%            |
| 106 | Motorola | ASTRO_SYSTEMS_CONSOLES   | 443 | CONTROL CENTERS                | MCC 7500                          | 15.00%           |
| 107 | Motorola | ASTRO_SYSTEMS_INFRA      | 448 | QUANTAR_QUANTRO ANAL           | ANALOG QUANTAR                    | 0.00%            |
| 108 | Motorola | A&E_BATTERIES            | 453 | REPL BATTERIES                 | CGISS BATTERIES                   | 27.00%           |
| 109 | Motorola | HW_MAINTENANCE           | 454 | REPLACEMENT PARTS 2-WAY        | RNSG INFRA SOURCED                | 0.00%            |
| 110 | Motorola | HW_MAINTENANCE           | 456 | REPLACEMENT PARTS 2-WAY        | RPG LOW MID HIGH MANU             | 0.00%            |
| 111 | Motorola | ASTRO_SYSTEMS_DROPSHIP   | 457 | AFTERMARKET SITE EQUIPMENT     | RF Conditioning & Distribution    | 10.00%           |
| 112 | Motorola | HW_MAINTENANCE           | 458 | Devices Essential              | ASTRO Device Repair               | 0.00%            |
| 113 | Motorola | HW_MAINTENANCE           | 461 | Devices Installation Services  | Device Installation               | 0.00%            |
| 114 | Motorola | APX_MOBILE               | 466 | APX1500                        | APX1500                           | 27.00%           |
| 115 | Motorola | ASTRO_SYSTEMS_INFRA      | 469 | NFM HW                         | NFM HW                            | 15.00%           |
| 116 | Motorola | APX_PORTABLE             | 470 | SoldierMac                     | SOLDIER MAC                       | 27.00%           |
| 117 | Motorola | APX_MOBILE               | 471 | APX4500_APX2500                | APX4500 APX2500                   | 27.00%           |
| 118 | Motorola | ASTRO_SYSTEMS_INFRA      | 474 | MTR3000                        | MTR2000 CONV INDIRECT             | 0.00%            |
| 119 | Motorola | A&E_OTHER_ACCY           | 476 | TWO WAY TRADITIONAL            | SCHAUMBURG DC ACCESSORIES         | 20.00%           |
| 120 | Motorola | APX_PORTABLE             | 481 | APX 6000 Mackinaw              | APX 6000 MACKINAW                 | 27.00%           |

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|     |          |                        |     |                                             |                                 |        |
|-----|----------|------------------------|-----|---------------------------------------------|---------------------------------|--------|
| 121 | Motorola | ASTRO_SYSTEMS_INFRA    | 482 | PDR 8000                                    | PDR 8000                        | 15.00% |
| 122 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 490 | DROPSHIP<br>Standardization_System Discount | DROPSHIP SYSTEM<br>DISCOUNT APC | 10.00% |
| 123 | Motorola | ASTRO_SYSTEMS_INFRA    | 495 | Astro 25 Data Solutions                     | PDG HARDWARE                    | 15.00% |
| 124 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 501 | Cambium Backhaul Equipment                  | MICOM-2000                      | 10.00% |
| 125 | Motorola | A&E_OTHER_ACCY         | 505 | TWO WAY DROPSHIP ACCY                       | CALLBOX                         | 5.00%  |
| 126 | Motorola | ASTRO_SYSTEMS_INFRA    | 509 | QUANTAR_QUANTRO DIG                         | ASTRO QUANTAR                   | 0.00%  |
| 127 | Motorola | ASTRO_SYSTEMS_INFRA    | 512 | MTR3000                                     | MTR3000                         | 0.00%  |
| 128 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 515 | Services Led Dropship                       | Services Led Dropship           | 10.00% |
| 129 | Motorola | ASTRO_SYSTEMS_INFRA    | 524 | MOTOBIDGE                                   | MOTOBIDGE                       | 15.00% |
| 130 | Motorola | ASTRO_SYSTEMS_INFRA    | 525 | Comparators Legacy                          | ASTROTAC COMPARATOR             | 0.00%  |
| 131 | Motorola | XTS_XTL_OTHER          | 526 | PC_ASTRO SPECTRA MOBILE                     | ASTRO SPECTRA PLUS              | 0.00%  |
| 132 | Motorola | APX_MOBILE             | 527 | APX 6500 Mobile                             | APX 6500 MOBILE                 | 27.00% |
| 133 | Motorola | APX_PORTABLE           | 536 | APX Covert Portable                         | APX Covert Portable             | 27.00% |
| 134 | Motorola | ASTRO_SYSTEMS_INFRA    | 537 | QUANTAR_QUANTRO DIG                         | QTAR SZ ASTRO INTELLIRPT        | 0.00%  |
| 135 | Motorola | APX_PORTABLE           | 562 | APX7000XE                                   | APX7000XE APXFIRE               | 27.00% |
| 136 | Motorola | XTS_XTL_OTHER          | 571 | Astro Subs Dropship                         | Astro Subs Dropship             | 0.00%  |
| 137 | Motorola | A&E_OTHER_ACCY         | 577 | TWO WAY TRADITIONAL                         | WARIS ACCESSORIES               | 0.00%  |
| 138 | Motorola | APX_PORTABLE           | 579 | APX8000                                     | APX8000                         | 27.00% |
| 139 | Motorola | APX_PORTABLE           | 581 | APX8000XE                                   | APX8000XE                       | 27.00% |
| 140 | Motorola | ASTRO_SYSTEMS_INFRA    | 593 | MTR3000                                     | MTR2000 TRNK DIRECT             | 0.00%  |
| 141 | Motorola | ASTRO_SYSTEMS_INFRA    | 595 | G-Series SW                                 | G-SERIES SW                     | 18.00% |
| 142 | Motorola | ASTRO_SUA              | 613 | Consoles SW Maintenance                     | Consoles SW Maintenance         | 0.00%  |
| 143 | Motorola | HW_MAINTENANCE         | 614 | Consoles HW Maintenance                     | Consoles HW Maintenance         | 0.00%  |
| 144 | Motorola | A&E_OTHER_ACCY         | 619 | TWO WAY TRADITIONAL (Elgin DC)              | 900 DIGITAL ACCESSORIES         | 27.00% |
| 145 | Motorola | ASTRO_SYSTEMS_INFRA    | 643 | Comparators Legacy                          | MODEMS                          | 15.00% |
| 146 | Motorola | A&E_OTHER_ACCY         | 644 | TWO WAY TRADITIONAL (Elgin DC)              | CHARGERS/RECONDITIONERS         | 19.00% |
| 147 | Motorola | HW_MAINTENANCE         | 646 | Sonoma Hardware Support                     | Sonoma Hardware Support         | 0.00%  |
| 148 | Motorola | ASTRO_SYSTEMS_INFRA    | 647 | D - Infrastructure                          | TRUNKED TERMINALS<br>SOFTWA     | 10.00% |
| 149 | Motorola | APX_MOBILE             | 652 | APX6500 Basic product                       | APX6500 Basic                   | 27.00% |
| 150 | Motorola | A&E_OTHER_ACCY         | 653 | MISC ACCY                                   | MISC                            | 0.00%  |
| 151 | Motorola | APX_PORTABLE           | 655 | APX7000                                     | APX7000                         | 27.00% |
| 152 | Motorola | APX_MOBILE             | 656 | APX7500                                     | APX7500                         | 27.00% |
| 153 | Motorola | XTS_XTL_OTHER          | 671 | PT_DSKTP PHASEOUT                           | SUBSCRIBER MARGIN<br>ADJUSTMENT | 0.00%  |
| 154 | Motorola | APX_PORTABLE           | 673 | APX8000H                                    | APX8000H                        | 27.00% |
| 155 | Motorola | ASTRO_SYSTEMS_INFRA    | 675 | D-Series Base Radio HW                      | D-Series Base Radio HW          | 0.00%  |
| 156 | Motorola | HW_MAINTENANCE         | 676 | HW Maintenance Video                        | Video Advanced                  | 0.00%  |
| 157 | Motorola | ASTRO_SYSTEMS_INFRA    | 677 | D-Series Site Controller HW                 | D-Series Site Controller HW     | 0.00%  |
| 158 | Motorola | XTS_XTL_OTHER          | 678 | PT_LTS2000 TRUNKED                          | LTS2000 TRNK                    | 0.00%  |
| 159 | Motorola | ASTRO_SYSTEMS_INFRA    | 680 | D-Series SW                                 | D-Series SW                     | 0.00%  |
| 160 | Motorola | APX_MOBILE             | 681 | APX8500                                     | APX8500                         | 27.00% |
| 161 | Motorola | ASTRO_SYSTEMS_INFRA    | 704 | AME                                         | AME                             | 10.00% |
| 162 | Motorola | A&E_OTHER_ACCY         | 706 | TWO WAY TRADITIONAL (Elgin DC)              | MOBILE CONSOLE<br>ACCESSORIES   | 20.00% |
| 163 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 708 | Computers & Monitors                        | Computers & Monitors            | 10.00% |
| 164 | Motorola | ASTRO_SYSTEMS_INFRA    | 729 | INFRASTRUCTURE UPGRADE                      | CONV FLASHPORT INFRA            | 20.00% |



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5.00%

|     |          |                        |     |                                  |                                                 |        |
|-----|----------|------------------------|-----|----------------------------------|-------------------------------------------------|--------|
| 165 | Motorola | ASTRO_SYSTEMS_CONSOLES | 735 | Avtec Product                    | Avtec Product                                   | 5.00%  |
| 166 | Motorola | ASTRO_SUA              | 738 | Avtec Scoutcare                  | Avtec Scoutcare                                 | 0.00%  |
| 167 | Motorola | ASTRO_SUA              | 739 | Astro SW Maint                   | ASTRO SUA Completed Contract                    | 0.00%  |
| 168 | Motorola | ASTRO_SYSTEMS_CONSOLES | 740 | Outsourced Consoles              | MIP 5000                                        | 10.00% |
| 169 | Motorola | ASTRO_SUA              | 741 | Astro SW Maint                   | ASTRO SUA Upgrade Operations Completed Contract | 0.00%  |
| 170 | Motorola | A&E_OTHER_ACCY         | 742 | TWO WAY TRADITIONAL (Elgin DC)   | PORTABLE AUDIO ACCESSORIES                      | 20.00% |
| 171 | Motorola | ASTRO_SYSTEMS_INFRA    | 743 | QUANTAR_QUANTRO DIG              | ASTRO RECEIVERS                                 | 15.00% |
| 172 | Motorola | HW_MAINTENANCE         | 744 | REPLACEMENT PARTS 2-WAY          | MISC SUBSCRIBER INFRASTRUCTURE                  | 0.00%  |
| 173 | Motorola | ASTRO_SUA              | 745 | Astro SW Maint                   | ASTRO SUA Field Services Completed Contract     | 0.00%  |
| 174 | Motorola | HW_MAINTENANCE         | 746 | Services (Non-SI) Training       | SUA TRAINING Completed Contract                 | 0.00%  |
| 175 | Motorola | HW_MAINTENANCE         | 753 | Devices Tech Support             | Devices Tech Support                            | 0.00%  |
| 176 | Motorola | ASTRO_SYSTEMS_CONSOLES | 754 | Outsourced Consoles              | Console Peripherals                             | 10.00% |
| 177 | Motorola | APX_PORTABLE           | 755 | APX6000 Basic                    | APX6000 BASIC                                   | 27.00% |
| 178 | Motorola | APX_PORTABLE           | 756 | APX6000XE                        | APX6000XE                                       | 27.00% |
| 179 | Motorola | APX_MOBILE             | 757 | APX4500 Li                       | APX4500 Li                                      | 27.00% |
| 180 | Motorola | APX_MOBILE             | 761 | APX7500                          | APX 7500 CONSOLETTTE                            | 27.00% |
| 181 | Motorola | HW_MAINTENANCE         | 769 | Field Services                   | Preventive Maintenance                          | 0.00%  |
| 182 | Motorola | ASTRO_SUA              | 771 | Devices and Accessories SMA      | Devices and Accessories SMA                     | 0.00%  |
| 183 | Motorola | HW_MAINTENANCE         | 772 | Infrastructure Tech Support      | Astro Infrastructure Tech Support               | 0.00%  |
| 184 | Motorola | XTS_XTL_OTHER          | 775 | MANTARAY EXPRESS LOW TIER MOBILE | XTL1500 7 800                                   | 0.00%  |
| 185 | Motorola | A&E_OTHER_ACCY         | 785 | TWO WAY TRADITIONAL (Elgin DC)   | CHARGERS RECONDITIONERS                         | 20.00% |
| 186 | Motorola | ASTRO_SYSTEMS_INFRA    | 786 | D - Infrastructure               | AIR TIME ACCUMULATOR                            | 0.00%  |
| 187 | Motorola | A&E_OTHER_ACCY         | 795 | TWO WAY TRADITIONAL (Elgin DC)   | GP P110 ACCESSORIES                             | 20.00% |
| 188 | Motorola | A&E_OTHER_ACCY         | 796 | TWO WAY TRADITIONAL              | VISAR ACCESSORIES MT PL                         | 0.00%  |
| 189 | Motorola | A&E_BATTERIES          | 798 | REPL BATTERIES                   | ABC BATTERY PROGRAM                             | 0.00%  |
| 190 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 800 | Cambium Backhaul Equipment       | WIRELESS VALLEY MAINTENANCE                     | 10.00% |
| 191 | Motorola | HW_MAINTENANCE         | 813 | Devices Essential                | Accessories SFS Comprehensive                   | 0.00%  |
| 192 | Motorola | HW_MAINTENANCE         | 814 | Security Services                | Astro CyberSecurity                             | 0.00%  |
| 193 | Motorola | HW_MAINTENANCE         | 816 | Devices Essential                | Accessories Essential                           | 0.00%  |
| 194 | Motorola | ASTRO_SUA              | 823 | Astro SW Maint                   | Astro SUA & SMA                                 | 0.00%  |
| 195 | Motorola | ASTRO_SYSTEMS_INFRA    | 824 | SUA POC                          | SUA POC                                         | 0.00%  |
| 196 | Motorola | ASTRO_POC              | 833 | G&PS Astro SI POC OLD            | SI SITE CONSTRUCTION                            | 0.00%  |
| 197 | Motorola | APX_PORTABLE           | 837 | APX1000                          | APX1000                                         | 27.00% |
| 198 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 856 | Buildings & Sites on Wheels      | MOTOROLA ALTERNATIVE BUILDING                   | 10.00% |
| 199 | Motorola | EMERGING_SOLUTIONS     | 870 | PD_IRRIGATION                    | IRRIGATION PRODUCTS                             | 10.00% |
| 200 | Motorola | ASTRO_SI               | 872 | SI ET&S Vendors                  | SI ET&S VENDORS                                 | 0.00%  |
| 201 | Motorola | ASTRO_SI               | 874 | SI Third Party Vendors           | SI THIRD PARTY VENDORS                          | 0.00%  |
| 202 | Motorola | ASTRO_SYSTEMS_INFRA    | 877 | Master Site Astro SW             | MASTER SITE ASTRO SW                            | 18.50% |
| 203 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 881 | Cambium Backhaul Equipment       | POWERLINE LV                                    | 10.00% |
| 204 | Motorola | HW_MAINTENANCE         | 882 | Field Services                   | On-site Field Services                          | 0.00%  |

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|-----|----------|------------------------|-----|----------------------------------------|-------------------------------------|-----------------|
| 205 | Motorola | HW_MAINTENANCE         | 900 | Infrastructure Repair Services         | T&M System Repair                   | Page-6<br>0.00% |
| 206 | Motorola | A&E_OTHER_ACCY         | 903 | BUSINESS LIGHT ACCY                    | RBR ACCY                            | 0.00%           |
| 207 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 904 | Cambium Backhaul Equipment             | Point to Multipoint                 | 10.00%          |
| 208 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 906 | MW Backhaul & Channel Banks & Freq Std | Time and Frequency Systems          | 10.00%          |
| 209 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 908 | Cambium Backhaul Equipment             | DROPSHIP LICENSE POINT TO POIN      | 10.00%          |
| 210 | Motorola | HW_MAINTENANCE         | 929 | Infrastructure Repair Services         | ASTRO Repair                        | 0.00%           |
| 211 | Motorola | HW_MAINTENANCE         | 943 | Services (Non-SI) Training             | Training                            | 0.00%           |
| 212 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 947 | Cambium Backhaul Equipment             | RAD                                 | 10.00%          |
| 213 | Motorola | HW_MAINTENANCE         | 948 | Infrastructure Repair Services         | Local System Repair                 | 0.00%           |
| 214 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 963 | Cambium Backhaul Equipment             | TUT                                 | 10.00%          |
| 215 | Motorola | HW_MAINTENANCE         | 964 | PCR System Essential & Advanced        | PCR System Essential                | 0.00%           |
| 216 | Motorola | ASTRO_SYSTEMS_INFRA    | 967 | D - Infrastructure                     | PRIV SYS INTLNOC RELEASE            | 0.00%           |
| 217 | Motorola | HW_MAINTENANCE         | 969 | Security Services                      | Astro SUS Patching                  | 0.00%           |
| 218 | Motorola | HW_MAINTENANCE         | 972 | PERFORMANCE SERVICES                   | ASTRO Network Performance           | 0.00%           |
| 219 | Motorola | HW_MAINTENANCE         | 978 | Demand and Local Device Repair         | T&M Device Repair                   | 0.00%           |
| 220 | Motorola | ASTRO_SYSTEMS_DROPSHIP | 980 | Computers & Monitors                   | Third Party Astro Data Applications | 0.00%           |
| 221 | Motorola | HW_MAINTENANCE         | 984 | Infrastructure Tech Support            | Software Installs                   | 0.00%           |
| 222 | Motorola | HW_MAINTENANCE         | 986 | REPLACEMENT PARTS 2-WAY                | LEGACY SUBSCRIBER                   | 0.00%           |
| 223 | Motorola | HW_MAINTENANCE         | 988 | Infrastructure Repair Services         | Non-MSI Serviceable Item            | 0.00%           |

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**BID PRICING RESPONSE FORM****I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer | Product Category                | APC | Item                          | Short Description             | MSRP % Discount |
|-----|--------------|---------------------------------|-----|-------------------------------|-------------------------------|-----------------|
| 1.  | Motorola     | Radio                           | 007 | EVX-S24                       | EVX-S24                       | 25%-30%         |
| 2.  | Motorola     | TRBO                            | 018 | CP Portfolio                  | CP Portfolio                  | 25%-30%         |
| 3.  | Motorola     | TRBO                            | 019 | PM/CM Portfolio               | PM/CM Portfolio               | 25%-30%         |
| 4.  | Motorola     | Portable Radios                 | 037 | TRBO Radio Portfolio          | TRBO Radio Portfolio          | 25%-30%         |
| 5.  | Motorola     | Mobile Stations                 | 038 | MotoTRBO                      | MotoTRBO                      | 25%-30%         |
| 6.  | Motorola     | LTE Systems Dropship            | 055 | LTE Switch Routers            | LTE Switch Routers            | 10%             |
| 7.  | Motorola     | Portable Radios                 | 087 | TRBO Radio Portables          | TRBO Radio Portables          | 25%-30%         |
| 8.  | Motorola     | Pagers/Receivers                | 136 | Minitor Products              | Minitor Products              | 15%             |
| 9.  | Motorola     | Portable Radios TRBO            | 158 | TRBO Radio CP Portfolio       | TRBO Radio CP Portfolio       | 25%-30%         |
| 10. | Motorola     | Portable Radios APX Accessories | 187 | APX Portable Accessories      | APX Portable Accessories      | 27%             |
| 11. | Motorola     | Mobiles                         | 189 | Mobile Accessories            | Mobile Accessories            | 20%             |
| 12. | Motorola     | MotoTRBO                        | 421 | Application Partner Programs  | Application Partner Programs  | 0%              |
| 13. | Motorola     | MotoTRBO                        | 422 | Infrastructure                | Infrastructure                | 10%-15%         |
| 14. | Motorola     | MotoTRBO                        | 433 | MotoTRBO High Tier Repeater   | MotoTRBO High Tier Repeater   | 15%-30%         |
| 15. | Motorola     | Professional Commercial Radio   | 435 | Capacity Max Hardware         | Capacity Max Hardware         | 20%             |
| 16. | Motorola     | Professional Commercial Radio   | 449 | Capacity Max Software License | Capacity Max Software License | 20%             |
| 17. | Motorola     | Pagers/Receivers                | 452 | Pagers                        | Pagers                        | 15%             |
| 18. | Motorola     | Dispatch                        | 454 | Audio Accessories             | Audio Accessories             | 15%             |
| 19. | Motorola     | Fixed Station                   | 457 | Infrastructure Antennas       | Infrastructure Antennas       | 20%             |
| 20. | Motorola     | Professional Commercial Radio   | 475 | MotoTRBO Trunking Mobile      | MotoTRBO Trunking Mobile      | 25%-30%         |
| 21. | Motorola     | MotoTRBO                        | 478 | MotoTRBo Mid Tier Repeater    | MotoTRBo Mid Tier Repeater    | 15%-30%         |
| 22. | Motorola     | Mobiles                         | 484 | MotoTRBO                      | MotoTRBO                      | 25%-30%         |
| 23. | Motorola     | Dispatch                        | 520 | Wave Technology               | Wave Technology               | 0%              |
| 24. | Motorola     | MotoTRBO                        | 521 | MotoTRBO Low Tier Repeater    | MotoTRBO Low Tier Repeater    | 15%-30%         |
| 25. | Motorola     | Accessories                     | 271 | Carry Cases                   | Carry Cases                   | 15%             |
| 26. | Motorola     | Fixed Station                   | 273 | Analog Comparator             | Analog Comparator             | 10%             |

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|-----|----------|------------------------------------|-----|-----------------------------------------------------------|-----------------------------------------------------------|---------|
| 27. | Motorola | Accessories                        | 291 | Mobile Dropship                                           | Mobile Dropship                                           | 10%     |
| 28. | Motorola | Vertex                             | 301 | Vertex Parts                                              | Vertex Parts                                              | 10%     |
| 29. | Motorola | Wave PTT                           | 336 | Wave on Cloud 3 <sup>rd</sup> Party Services - Recurring  | Wave on Cloud 3 <sup>rd</sup> Party Services - Recurring  | 0%      |
| 30. | Motorola | Professional Commercial Radio      | 345 | Low Tier Business Radio                                   | Low Tier Business Radio                                   | 25%-30% |
| 31. | Motorola | MotoTRBO                           | 356 | MotorTRBO Anywhere Gateway                                | MotorTRBO Anywhere Gateway                                | 10%     |
| 32. | Motorola | MotoTRBO                           | 346 | MotorTRBO Anywhere License                                | MotorTRBO Anywhere License                                | 10%     |
| 33. | Motorola | Pagers/Receivers                   | 361 | Paging                                                    | Paging                                                    | 15%     |
| 34. | Motorola | Accessories                        | 372 | Speaker Microphones                                       | Speaker Microphones                                       | 27%     |
| 35. | Motorola | Professional Commercial Radios     | 401 | Digital Portable                                          | Digital Portable                                          | 25%-30% |
| 36. | Motorola | Wave PTT Wave on Cloud Product     | 583 | Wave on Cloud 3 <sup>rd</sup> Party Hardware and Software | Wave on Cloud 3 <sup>rd</sup> Party Hardware and Software | 0%      |
| 37. | Motorola | Portable Radios                    | 626 | TRBO Radio PR Portfolio                                   | TRBO Radio PR Portfolio                                   | 25%-30% |
| 38. | Motorola | Wave PTT                           | 642 | Wave on Cloud MSI Hardware                                | Wave on Cloud MSI Hardware                                | 10%     |
| 39. | Motorola | MotoTRBO Radios                    | 777 | Portables                                                 | Portables                                                 | 25%-30% |
| 40. | Motorola | Portable Radios – Misc Accessories | 785 | APX Accessories                                           | APX Accessories                                           | 27%     |
| 41. | Motorola | LTE                                | 790 | LTE LEX 11                                                | LTE LEX 11                                                | 0%      |
| 42. | Motorola | Professional Commercial Radio      | 794 | Professional Fixed Equipment                              | Professional Fixed Equipment                              | 15%     |
| 43. | Motorola | Portable Radios                    | 795 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 44. | Motorola | Portable Radios                    | 798 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 45. | Motorola | Professional Commercial radio      | 807 | Subscribers                                               | Subscribers                                               | 25%-30% |
| 46. | Motorola | Professional Commercial radio      | 819 | VX-261                                                    | VX-261                                                    | 25%-30% |
| 47. | Motorola | Professional Commercial radio      | 821 | Limited Display Keypad Subscriber                         | Limited Display Keypad Subscriber                         | 25%-30% |
| 48. | Motorola | Portable Radios                    | 837 | Misc APX Accessories                                      | Misc APX Accessories                                      | 27%     |
| 49. | Motorola | Accessories                        | 849 | Other Consumer Accessories                                | Other Consumer Accessories                                | 15%-27% |
| 50. | Motorola | Professional Commercial radio      | 871 | Full Display Keypad Subscriber                            | Full Display Keypad Subscriber                            | 25%-30% |
| 51. | Motorola | Dispatch                           | 892 | Wave Technology                                           | Wave Technology                                           | 0%      |

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| 52. | Motorola | Mobiles | 922 |  | CM200/300 | 25%-30% |
|     |          |         |     |  |           |         |

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**BID PRICING RESPONSE FORM****I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer    | Product Category | APC | Item            | Short Description                | MSRP % Discount |
|-----|-----------------|------------------|-----|-----------------|----------------------------------|-----------------|
| 1.  | BK TECHNOLOGIES | LMR RADIO        |     | CURRENT CATALOG | KNG2 PORTABLE (RADIO ONLY)       | 40%             |
| 2.  | BK TECHNOLOGIES | LMR RADIO        |     | CURRENT CATALOG | KNG MOBILES (RADIO ONLY)         | 35%             |
| 3.  | BK TECHNOLOGIES | LMR RADIO        |     | CURRENT CATALOG | KNG SERIES ACCESSORIES           | 35%             |
| 4.  | BK TECHNOLOGIES | LMR RADIO        |     | CURRENT CATALOG | BKR SERIES PORTABLE (RADIO ONLY) | 30%             |
| 5.  | BK TECHNOLOGIES | LMR RADIO        |     | CURRENT CATALOG | BKR SERIES ACCESSORIES           | 30%             |
| 6.  | BK TECHNOLOGIES | LMR RADIO        |     | CURRENT CATALOG | BKR SERIES FEATURE UPGRADES      | 50%             |
| 7.  | BK TECHNOLOGIES | LMR RADIO        |     | CURRENT CATALOG | RAW/LEGACY/REPLACEMENT PARTS     | 10%             |
| 8.  | BK TECHNOLOGIES | LMR RADIO        |     | CURRENT CATALOG | ALL OTHER ITEMS                  | 25%             |
| 9.  |                 |                  |     |                 |                                  |                 |
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**BID PRICING RESPONSE FORM****I. Minimum Percentage Discount (%) off Manufacturer's Retail Price (MSRP)**

*\*Additional rows and /or pages may be added to accommodate the Bidder's list of bidding information; please number pages and rows accordingly.*

| No. | Manufacturer  | Product Category        | APC | Item | Short Description               | MSRP % Discount |
|-----|---------------|-------------------------|-----|------|---------------------------------|-----------------|
| 1.  | JVCKendwood   | Land Mobile Radios      |     |      | Land Mobile Radios              | 30              |
| 2.  | JVCKendwood   | Land Mobile Radios      |     |      | Radio Accessories               | 30              |
| 3.  | JVCKendwood   | Repeater & Accessories. |     |      | Repeater, Accessories & Systems | 20              |
| 4.  | EFJohnson     | Repeater & Accessories. |     |      | Repeater, Accessories & Systems | 20              |
| 5.  | EFJohnson     | Land Mobile Radios      |     |      | Land Mobile Radios              | 20              |
| 6.  | Zetron        |                         |     |      |                                 | 10              |
| 7.  | Telex         |                         |     |      |                                 | 10              |
| 8.  | Pyramid Comm. |                         |     |      |                                 | 10              |
| 9.  | Talley Comm.  |                         |     |      |                                 | 10              |
| 10. | Generic       |                         |     |      | VHF, UHF, 800 Antenna Kits      | 0               |
| 11. |               |                         |     |      |                                 |                 |
| 12. |               |                         |     |      |                                 |                 |
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# fy27 vehicle purchase- updated memo - signed

Final Audit Report

2026-07-28

|                              |                                                                                                                                                                                                                                                                                                                  |
|------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Created:                     | 2026-07-28                                                                                                                                                                                                                                                                                                       |
| By:                          | TARA RICO (trrico@santafenm.gov)                                                                                                                                                                                                                                                                                 |
| Status:                      | Filled                                                                                                                                                                                                                                                                                                           |
| Transaction ID:              | CBJCHBCAABAABf5GVBvzXgOF1aXnkGLFNJM0RunXYr1f                                                                                                                                                                                                                                                                     |
| Documents:                   | fy27 vehicle purchase- updated memo - signed.pdf (6 pages)<br>Quotes.pdf (41 pages)<br>40-00000-24-00068 Automotive Vehicles 0827.pdf.PDF (104 pages)<br>20-00000-21-00030 Police Vehicle Equipment Parts and Labor 427.pdf (1).PDF (143 pages)<br>10-00000-20-00048 Communications 1126.pdf (2).PDF (157 pages) |
| Number of Documents:         | 5                                                                                                                                                                                                                                                                                                                |
| Document page count:         | 451                                                                                                                                                                                                                                                                                                              |
| Number of supporting files:  | 0                                                                                                                                                                                                                                                                                                                |
| Supporting files page count: | 0                                                                                                                                                                                                                                                                                                                |

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# GB-500-\_Chalmers\_Ford,\_MHQ,\_Code\_3 (1)

Final Audit Report

2026-07-28

|                              |                                                        |
|------------------------------|--------------------------------------------------------|
| Created:                     | 2026-07-28                                             |
| By:                          | JUAN VELA (jevela@santafenm.gov)                       |
| Status:                      | Signed                                                 |
| Transaction ID:              | CBJCHBCAABAAzrxF8KLsmEGtmyXestNL7rW4iHBhQeLM           |
| Documents:                   | GB-500-_Chalmers_Ford,_MHQ,_Code_3 (1).pdf (452 pages) |
| Number of Documents:         | 1                                                      |
| Document page count:         | 452                                                    |
| Number of supporting files:  | 0                                                      |
| Supporting files page count: | 0                                                      |

## "GB-500-\_Chalmers\_Ford,\_MHQ,\_Code\_3 (1)" History

-  Document created by JUAN VELA (jevela@santafenm.gov)  
2026-07-28 - 4:05:56 PM GMT- IP address: 63.232.20.2
-  Document emailed to JUAN VELA (jevela@santafenm.gov) for filling  
2026-07-28 - 4:12:03 PM GMT
-  Form filled by JUAN VELA (jevela@santafenm.gov)  
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-  Document e-signed by Andrew Hopkins (ajhopkins@santafenm.gov)  
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-  Document sent to JoAnn Lovato (jdlovato@santafenm.gov) and Travis Dutton-Leyda (tkduttonleyda@santafenm.gov) for signature. One of them to sign  
2026-07-28 - 4:26:44 PM GMT
-  Document e-signed by Travis Dutton-Leyda (tkduttonleyda@santafenm.gov)  
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